

VERITÉ December 2020 Flash Report vs. LY

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Total		2020												2021						
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	13.6%	21.6%	84.4%	43.2%	102.8%	113.5%	92.8%	101.6%	76.2%	119.8%	106.9%	102.5%	108.9%					108.9%	87.3%
	Footfall	16.9%	26.0%	80.2%	43.0%	90.5%	96.7%	83.3%	89.7%	68.0%	105.1%	92.6%	90.3%	94.8%					94.8%	76.8%
	Ave. Customer Spend	80.5%	82.8%	105.3%	100.5%	113.7%	117.4%	111.4%	113.2%	112.1%	113.9%	115.4%	113.6%	114.8%					114.8%	113.7%
Existing Store	Sales	13.6%	21.3%	87.1%	43.6%	103.4%	108.0%	90.0%	99.3%	75.4%	123.2%	112.3%	100.2%	110.5%					110.5%	86.9%
	Footfall	17.0%	26.3%	80.1%	43.0%	90.1%	92.8%	81.9%	88.0%	67.2%	107.2%	95.0%	86.9%	94.4%					94.4%	76.2%
	Ave. Customer Spend	79.7%	81.0%	108.7%	101.5%	114.8%	116.3%	109.9%	112.8%	112.1%	114.9%	118.3%	115.3%	117.0%					117.0%	114.0%

(Unit : store) Upper part : # stores in 2020/21 Lower part : increase/decrease vs same month LY

The Number of Stores	2020										2021			Store Summary
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.		
Number of stores as of the end of month	89	89	90	89	89	89	89	89	90				•December 8th ; Verite Hikarigaoka IMA store reopened after renovation.	
	+1	+1	+2	+3	+3	+2	0	0	+2					
VERITÉ	70	70	71	70	70	70	70	70	71				Monthly Summary All stores have resumed operations since June 1st due to the cancellation of the emergency declaration, however, 12 stores out of 90 stores have reduced store hours as of the end of December.	
	+2	+2	+3	+3	+3	+2	0	0	+2					
MAHARAJA DIAMOND	3	3	3	3	3	3	3	3	3				Reducing store hours information as of the end of December	
	-1	-1	-1	0	0	0	0	0	0					
MiMiK ZaRi	1	1	1	1	1	1	1	1	1				VERITÉ 11 out of 71 stores MAHARAJA DIAMOND 1 out of 3 stores MiMiK ZaRi 0 out of 1 store	
	0	0	0	0	0	0	0	0	0					
Velicia	15	15	15	15	15	15	15	15	15				Velicia 0 out of 15 stores	
	0	0	0	0	0	0	0	0	0					
Number of existing stores	84	84	84	85	84	84	85	87	87					