(Translation)

November 20, 2020

To whom it may concern:

Company: Kenedix, Inc.

Representative: Taisuke Miyajima, President & CEO

(Code No. 4321

First Section, Tokyo Stock Exchange)

Hikaru Teramoto, Executive Officer
Head of Corporate Planning Department

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Statement of Opinion on the Tender Offer for Kenedix Stock by SMFL MIRAI Investment Partners 2 Co., Ltd. and Recommendation for Tender, and Announcement of Capital and Business Alliance with Sumitomo Mitsui Finance and Leasing Company, Limited

Contact Person:

We hereby announce that our Board of Directors has adopted a resolution at a meeting held on November 20, 2020 to the effect that we will state our opinion that we approve of the tender offer (the "Tender Offer") for our common stock (the "Kenedix Stock") by SMFL MIRAI Investment Partners 2 Co., Ltd. (the "Tender Offeror"), as described in "I. Statement of Opinion on Tender Offer" below, as well as that we will recommend our shareholders to tender their shares in the Tender Offer.

Said resolution of our Board of Directors has been adopted, as described in "(4) Possibility of Delisting and Reasons Therefor" and "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called "Two-step Acquisition")" of I. "3. Details, Grounds and Reasons of Opinion on Tender Offer" below, based on the assumption that the Tender Offeror, the Tender Offeror's wholly-owning parent company SMFL MIRAI Partners Company, Limited ("FLMP") and Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL"; together with FLMP and the Tender Offeror collectively, the "Tender Offerors") are expected to delist the Kenedix Stock by limiting our shareholders exclusively to the Tender Offeror and our largest shareholder, ARA REAL ESTATE INVESTORS XVIII PTE. LTD. (the "Major Shareholder") through the Tender Offer and a set of other procedures.

It is not expected that all or part of members of our management will make direct or indirect investments in the Tender Offeror, and a set of transactions including the Tender Offer (the "Transactions") will not be conducted as part of a so-called Management Buyout (MBO). The Transactions are intended to newly establish a capital and business alliance between SMFL and us, where both we and SMFL have no capital ties other than 100 Kenedix Stock owned by the Tender Offeror at this time, in order to enhance the enterprise value of their respective group companies and, as a part thereof, while maximizing synergies with SMFL Group through a going-private transaction of the Kenedix Stock by the Tender Offerors after the Transactions, to promote the business based on our swift and decisive decision making and the close network with a wide range of stakeholders that we have cultivated since our establishment, and thereby to enhance the enterprise value of Kenedix Group, whose main business is real estate asset management, in the medium to long term, as well as to further expand SMFL's presence in the real estate-related business through development of business models of SMFL Group by the utilization of know-how of the Kenedix Group (as defined in "B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer" of "3. Details, Grounds and Reasons of Opinion on the Tender Offer" of "I. Statement of Opinion on the Tender Offer" below), expansion of assets under management of our asset management business, and realization of complementary relationships due to differences in asset classes of listed J-REITs and private placement funds of the Kenedix Group. For information about the capital and business alliance between SMFL and us, please refer to "II. Capital and Business Alliance Agreement" below.

(Note) In this Press Release, "Management Buyout (MBO)" means a transaction in which the Tender Offeror is an officer

of our company, or a transaction in which the Tender Offeror is a person who makes a tender offer at the request of an officer of our company and has common interests with officers of our company.

In addition, we hereby announce that our Board of Directors has adopted a resolution at a meeting held on November 20, 2020 to the effect that, as described in "II. Capital and Business Alliance Agreement" below, we will enter into a capital and business alliance agreement with SMFL (the "Capital and Business Alliance Agreement").

#### I. Statement of Opinion on the Tender Offer

#### 1. Overview of the Tender Offeror

(1)	Name	SMFL MIRAI Investment Partners 2 Co., Ltd.		
(2)	Address	5-1, Otemachi 1-chome, Chiyoda-ku, Tokyo		
(3)	Representative's Title and Name	Hiroyasu Komiya, Representative Director		
(4)	Business Activities	Acquisition and holding of the Kenedix Stock		
(5)	Capital	500,000 yen (as of November 20, 2020)		
(6)	Established	July 30, 2020		
(7)	Major Shareholder and			
	Shareholding Ratio	SMFL MIRAI Partners Company, Limited 100.00%		
	(as of November 20, 2020)			
(8)	Relationship between the Listed C	e Listed Company and the Tender Offeror		
	Capital relationship	The Tender Offeror owns 100 shares of the Kenedix Stock.		
	Personal relationship Not applicable.			
Business relationship Not applicable.  We borrow money from Sumitomo Mitsui Finance		Not applicable.		
		We borrow money from Sumitomo Mitsui Finance and Leasing Company,		
		Limited, who is the wholly-owning parent company of the Tender Offeror.		
	Applicability of related party	Not applicable.		

#### 2. Tender Offer Price

750 yen per common share

## 3. Details, Grounds and Reasons of Opinion on the Tender Offer

#### (1) Details of Opinion on the Tender Offer

At a meeting of our Board of Directors held today, we have adopted a resolution to the effect that based on the grounds and reasons described in "(2) Grounds and Reasons of Opinion on Tender Offer" below, we will state our opinion that we approve of the Tender Offer as well as recommend our shareholders to tender their shares in the Tender Offer.

Said resolution of our Board of Directors has been adopted in accordance with the method described in "G. Unanimous Approval by All Non-interested Directors and No Dissenting Opinion of All Non-interested Statutory Auditors at Our Company" of "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest" below.

#### (2) Grounds and Reasons of Opinion on the Tender Offer

#### A. Overview of the Tender Offer

We have received the following explanation on the overview of the Tender Offer from the Tender Offerors:

According to the Tender Offeror, it is a corporation established on July 30, 2020 by FLMP, a wholly-owned subsidiary of SMFL, in order to ensure the mobility and flexibility in making our company a private company while obtaining the Kenedix Stock promptly and flexibly through the Tender Offer, and all of the issued shares of the Tender Offeror are owned by FLMP. According to the Tender Offeror, the Tender Offeror holds 100 shares of the Kenedix Stock (Ownership Ratio (Note 1): 0.00%) as of today, but according to SMFL and FLMP, they do not hold any

Kenedix Stock as of today.

(Note1) "Ownership Ratio" means the ratio to the number of shares calculated by subtracting the number of the treasury shares as of September 30, 2020 (i.e., 0 share) from the total number of issued shares of our company as of September 30, 2020 (i.e., 220,581,200 shares) set forth in "Third Quarterly Report for the 26th Fiscal Year" (the "Kenedix Third Quarterly Report"), as filed by us on November 10, 2020 (rounded off to the second decimal place; hereinafter the same shall apply to the calculation of the Ownership Ratio). As described in the Kenedix Third Quarterly Report, the stock owned by us as trust assets in accordance with the introduction of a stock ownership plan trust for officers and a stock ownership plan trust for employees (the number of shares owned by us as trust assets as of September 30, 2020 is 1,601,900 shares) are not included in "treasury shares." Therefore, the number of "treasury shares" is the number of shares (i.e., 0 shares) calculated by subtracting the number of shares held by us with respect to the stock ownership plan trust as of September 30, 2020 (i.e., 1,601,900 shares) from the number of treasury shares at the end of the quarter as of September 30, 2020 (i.e., 1,601,900 shares) set forth in "Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending December 31, 2020 (Nine Months Ended September 30, 2020) [Japanese GAAP]", as announced by us on November 9, 2020. The same shall apply hereinafter.

According to the Tender Offeror, on November 20, 2020, the Tender Offeror decided to implement the Tender Offer as part of the Transactions, which are premised on the Kenedix Stock becoming delisted and our company becoming a subsidiary of the Tender Offeror by acquiring all of the Kenedix Stock listed on the First Section of the Tokyo Stock Exchange, Inc. (the "Tokyo Stock Exchange") (excluding the Kenedix Stock held by the Tender Offeror, the treasury shares held by our company, and the Kenedix Stock held by the Major Shareholder (excluding 44,705,900 shares; Ownership Ratio: 20.27%) (the "Relevant Kenedix Stock"), and limiting the number of our shareholders to two companies, i.e., the Tender Offeror and the Major Shareholder, the largest shareholder of our company. On November 20, 2020, SMFL entered into the Capital and Business Alliance Agreement with us, which stipulates a business alliance between the two companies in the event the Tender Offer has been consummated, and thereunder they have agreed on the purposes of the capital and business alliance, the implementation of the Tender Offer, and making our company a private company ("Going Private") as a means of realizing the capital and business alliance, the policy and structure relating to the organization and management of our company after the completion of Going Private, and the measures to enhance the enterprise value of the Kenedix Group. According to SMFL, it also entered into a management entrustment agreement (the "Management Entrustment Agreement") with Mr. Taisuke Miyajima, Representative Director of our company, and Mr. Soushi Ikeda, Managing Director of our company, respectively, on November 20, 2020, with respect to the management of our company following the completion of Going Private. For details of the Capital and Business Alliance Agreement and the Management Entrustment Agreement, please refer to "(2) Management Entrustment Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" and "II. Capital and Business Alliance Agreement" below, respectively.

In addition, according to SMFL, on November 20, 2020, in connection with the implementation of the Tender Offer, the Tender Offeror and SMFL entered into a shareholders agreement (the "Shareholders Agreement") with the Major Shareholder and ARA Asset Management Limited ("ARA"), a wholly-owning parent company of the Major Shareholder, that stipulates to the effect that ARA shall cause the Major Shareholder not to tender any of 44,705,900 shares of the Kenedix Stock held by the Major Shareholder (Ownership Ratio: 20.27%) (the "Non-Tendered Shares") in the Tender Offer, as well as the type of business operations, etc., we will engage in after the Transactions. In the Shareholders Agreement, it is stated they agreed that, in the event any of the procedures set forth in "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters relating to So-called 'Two-step Acquisition')" below (the "Squeeze-Out Procedures") is implemented, the transfer of a portion of the Kenedix Stock from the Tender

Offeror to the Major Shareholder (the "Off-Market Trading") in order to bring the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively, or other necessary measures in order to realize the respective shareholding ratio stated above shall be implemented after our company obtains the Prime Minister's approval pursuant to the proviso of Article 24, Paragraph 1 of the Financial Instruments and Exchange Act (Act No. 25 of 1948, as amended) (the "Act") with respect to the application for the suspension of our obligation to submit an Annual Securities Report. As described in "B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer" below, we hear that in the discussions with ARA prior to the Tender Offer, ARA made a proposal to the Tender Offerors stating that ARA wished to increase the shareholding ratio of the Major Shareholder to 30% after the Transactions, in order to enable ARA to contribute in future to the enhancement of the enterprise value of our company. Then, according to the Tender Offerors, they decided that, even if the shareholding ratio of the Major Shareholder becomes 30% after the Transactions, our enterprise value still be expected not only to be enhanced as before but also to be even more enhanced through the cooperation with ARA, and that, considering the shareholder composition of our company, it is desirable to establish a cooperative relationship with ARA in order to ensure that the Kenedix Stock is delisted. Therefore, according to the Tender Offerors, they agreed to bring the shareholding ratio of the Tender Offeror to 70% and the shareholding ratio of the Major Shareholder to 30% after the Transactions. We hear that since the Off-Market Trading is scheduled to be implemented after the total number of issued shares of our company is decreased by the Share Consolidation (as defined in "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters relating to So-called 'Two-step Acquisition')" below) in the Squeeze-Out Procedures, the price of the Off-Market Trading will be different from the Tender Offer Price when compared on a per share basis. However, such price will be determined in proportion to the ratio of the Share Consolidation on the basis of the Tender Offer Price in order not to conflict with the purpose of the regulation on uniformity of the tender offer price (Article 27-2, Paragraph 3 of the Act), and will be substantially the same price as the Tender Offer Price. For a summary of the Shareholders Agreement, please refer to "(3) Shareholders Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" below.

In the Transactions, the Tender Offerors and our company will establish a new capital and business alliance to enhance the enterprise value of both group companies, and as part of such alliance, the Tender Offerors will make us a private company. By such measures, the Transactions aim to enhance the enterprise value of the Kenedix Group, which is mainly engaged in real estate asset management, from a medium- to long-term perspective by promoting business based on our prompt and decisive decision-making and a close network with a wide range of stakeholders that we have cultivated since our foundation and to further expand the presence of SMFL's real estate-related businesses by evolving the business model through the utilization of the Kenedix Group's know-how in SMFL Group, expanding the investment assets through our asset management business, and realizing complementary relations through differences in the asset class between the Kenedix Group's listed J-REIT and private placement funds, while making the maximum use of synergies between SMFL Group (324 subsidiaries and 14 affiliates (as of September 30, and SMFL agreed to maintain the management structure consisting of our company's current executive directors and executive officers after the consummation of the Tender Offer. In addition, according to SMFL, in the Management Entrustment Agreement, SMFL agreed with Mr. Taisuke Miyajima, Representative Director of our company, and Mr. Soushi Ikeda, Managing Director of our company, respectively, that they continue to perform the duties as our management even after the completion of the Transactions. In light of each of these agreements, even after the completion of the Transactions, we will strive to enhance the enterprise value of both our company and SMFL by making steady progress in implementing the specific measures that our company and SMFL stipulated in the Capital and Business Alliance Agreement, while maintaining the mobility and innovativeness as an independent company (Note 2), which is the source of the competitiveness of our company, and an open corporate culture.

(Note2) This refers to a company that does not belong to a capital relationship with major developers, etc.

According to the Tender Offeror, in the Tender Offer, since the Tender Offeror intends to limit the number of our shareholders to two companies, i.e., the Tender Offeror and the Major Shareholder, the Tender Offeror has set 102,348,200 shares (Ownership Ratio: 46.40%) as the minimum number of the shares to be purchased, and, if the total number of the share certificates, etc., tendered in response to the Tender Offer (the "Tendered Share Certificates, Etc."), is less than such minimum number (i.e., 102,348,200 shares), the Tender Offeror will not purchase any of the Tendered Share Certificates, Etc. However, according to the Tender Offeror, it aims to acquire all of the Relevant Kenedix Stock in the Tender Offer, and, therefore, has not set the maximum number of the shares to be purchased, and, if the total number of the Tendered Share Certificates, Etc., is equal to or greater than the minimum number, the Tender Offeror will purchase all of the Tendered Share Certificates, Etc.

We hear that the minimum number of shares to be purchased is the number of the Kenedix Stock (i.e., 102,348,200 shares) that is equivalent to the number of shares representing the number of voting rights (i.e., 1,023,482 units) obtained by (i) multiplying the number of voting rights (i.e., 2,205,812 units) pertaining to the total number of issued shares of our company as of September 30, 2020 (i.e., 220,581,200 shares) set forth in the Kenedix Third Quarterly Report by two-thirds and (ii) subtracting from the result thereof (i.e., 1,470,542 units; rounded up to the nearest whole number) the number of voting rights (i.e., 1 unit) pertaining to the Kenedix Stock held by the Tender Offeror as of today (i.e., 100 shares) and the number of voting rights (i.e., 447,059 units) pertaining to the Kenedix Stock held by the Major Shareholder as of today (i.e., 44,705,900 shares). We hear that such number of shares will exceed the number of shares (i.e., 87,937,601 shares) equivalent to a majority of the number of the shares (i.e., 175,875,200 shares) (so-called "majority of minority"), which is the total number of issued shares above (i.e., 220,581,200 shares), less the Kenedix Stock held by the Tender Offeror as of today (i.e., 44,705,900 shares) and the number of the Kenedix Stock held by the Major Shareholder as of today (i.e., 44,705,900 shares).

According to the Tender Offeror, if the Tender Offeror fails to acquire all of the Relevant Kenedix Stock through the Tender Offer even though the Tender Offer has been consummated, the Tender Offeror plans to acquire all of the Relevant Kenedix Stock and make the Kenedix Stock delisted through implementing the Squeeze-Out Procedures after consummation of the Tender Offer.

- B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer
- (I) Overview of the Tender Offerors and Business Environment Surrounding the Tender Offerors

We have received the following explanation on the background, purpose and process of decision making for decision to implement the Tender Offer, and management policy after the Tender Offer from the Tender Offerors:

According to SMFL, on October 1, 2007, Sumisho Lease Co., Ltd., and SMBC Leasing Co., Ltd., which are the predecessors of SMFL, merged, with Sumisho Lease Co., Ltd., as the surviving entity and SMBC Leasing Co., Ltd., as the absorbed entity, and the trade name of the surviving entity was changed to Sumitomo Mitsui Finance and Leasing Company, Limited, the present trade name, on the same day. Since then, according to SMFL, as the core platform for leasing business, which is positioned as a strategic joint business by Sumitomo Mitsui Financial Group, Inc. ("SMFG") and Sumitomo Corporation, SMFL has been expanding its business against the background of fund raising capacity, etc., that is supported by sound financial base and external ratings. According to SMFL, it believes it is supported by high external ratings; such external ratings given to SMFL as of today include a long-term rating of AA by Japan Credit Rating Agency, Ltd., a long-term rating of A+ by Rating and Investment Information, Inc., and a long-term rating of A- by S&P Global Ratings Japan Inc. According to SMFL, it believes that it has established itself as a leading company in the leasing industry so much that having the business portfolio of approximately 5.3 trillion yen in the fiscal year ended March 31, 2020.

On the other hand, according to SMFL, while the traditional business in the Japanese economy continues to shrink due to the maturation of the industry and an aging society with a low birthrate, SMFL has sought to foray into new

business areas in order to aim sustainable growth while strengthening existing businesses. We hear that as part of these efforts, FLMP was incorporated in October 2018 with the purpose of providing new services in each field of real estate, environmental energy, regional revitalization, social infrastructure, and healthcare, etc., based on the experience, knowledge, know-how, and performance that SMFL has cultivated over the years, and the business began full-scale operations in April 2019. According to FLMP, the real estate business conducted by FLMP mainly consists of the real estate securitization business, REIT bridge business, and development-type real estate leasing business, etc. According to FLMP, subsequently, in July 2019, FLMP acquired shares in Max-Realty Inc., which provides consulting services, etc., related to management and operations of real estate, etc., and made it a consolidated subsidiary of FLMP to accelerate its expansion into new business areas.

In addition, according to SMFL, it upholds the strategic important themes of "enhancing financial solutions" and "expanding the business domain and building a new platform for growth" in "Medium-Term Management Plan (FY2020 to FY2022)" announced on May 14, 2020. According to SMFL, to realize these themes, SMFL is working to strengthen its joint development and leasing business of real estate, which is a business targeting developers, etc., and aims risk-sharing and risk part-outs as part of its purpose, real estate management business, and operating business while combining the strengths of the group as a whole, and to build a real estate portfolio that contributes to stable earnings growth.

As such, according to SMFL, it has positioned the real estate business as one of its core businesses for sustainable growth and enhancement of the enterprise value and strengthened it.

(II) Overview of Our Company, Business Environment and Business Issues Surrounding Our Company, and Our Review of Capital Policy

We were established in April 1995 in Chiyoda-ku, Tokyo as Kennedy-Wilson Japan Co., Ltd. (renamed as Kenedix, Inc. in May 2005), as a base for the real estate business of Kennedy-Wilson, Inc. in Japan. We were listed on the Osaka Stock Exchange's NASDAQ in February 2002, then listed on the Second Section of the Tokyo Stock Exchange in December 2003, and designated as shares listed on the First Section of the Tokyo Stock Exchange in December 2004. As a result of the integration of the spot markets between the Tokyo Stock Exchange and the Osaka Stock Exchange in July 2013, we are currently listed on the First Section of the Tokyo Stock Exchange.

As an independent real estate asset management company, we continue to grow by expanding our business in tandem with the expansion of the real estate securitization market, leveraging our strengths in flexible decision making, advanced initiatives to collaborate with the best partner, providing highly transparent services, and the organic combination of diverse and highly professional officers and employees attracted by them. As of today, our group consists of our company, 35 consolidated subsidiaries, and 16 equity-method affiliates (collectively, the "Kenedix Group"), leading the real estate fund market as Japan's leading independent real estate asset management company with assets under management ("AUM") of approximately 2,504.6 billion yen (as of the end of September 2020). We are engaged in (i) an asset management business that provides domestic and foreign real estate investors, who are clients of Kenedix Group, with investment opportunities and management services in real estate and other properties through REITs and private placement funds, (ii) a real estate management business that provides management services centered on real estate owned by funds for which Kenedix Group has undertaken asset management services, together with a real estate operation business through which Kenedix Group leases and operates buildings, and (iii) a real estate investment business that uses its own funds to make joint investments with client investors and temporary bridge investments for the formation of future funds by using our own funds.

Based on our mission statement, "Kenedix is dedicated to realizing the full potential of real estate," we formulated our long-term vision, "Kenedix Vision 2025" in 2015, and have aimed at achieving AUM of 4 trillion yen, a group market capitalization of 2 trillion yen and an ROE of 15% through the implementation of the "Kenedix Model," which aims to avoid owning real estate by ourselves, create attractive real estate investment opportunities for our client investors, and provide real estate asset management services that are consistent from acquisition and investment

to sales. At present, we have achieved AUM of approximately 2,504.6 billion yen (as of the end of September 2020), a group market capitalization of approximately 754.6 billion yen (as of the end of September 2020), and an ROE of 11.2% (for the year ended December 2019), and will continue to work toward achieving our long-term vision. In addition, we formulated our medium-term management plan, "Partners in Growth, Next 2020" in 2018, and based on our basic policies of expanding our business domains centered on real estate asset management, promoting flexible and strategic investments, and developing new growth fields that reflect the changing times, we set a quantitative plan of an ROE of at least 10% on average over 3 years and a total return ratio of at least 50% on average over 3 years. To date, we have achieved ROEs of 13.4% (for the year ended December 2018) and 11.2% (for the year ended December 2019), respectively, and total return ratios of 93.8% (for the year ended December 2018) and 56.5% (for the year ended December 2019), respectively. We will continue to strive for sustainable growth and medium-to long-term enhancement of enterprise value.

In addition, in the business environment surrounding Kenedix Group, amid ongoing accommodative monetary policies and a low interest rate environment, attention has increased in recent years to Japanese real estate as an investment product that can expect a certain level of yield. This trend has been increased in the wake of the global rapid recession due to the impact of spread of the new coronavirus infection (COVID-19), and competition to acquire real estate in the real estate market has been intensifying. Furthermore, the spread of COVID-19 has had a major impact on people's behavior, resulting in a major change in the traditional way real estate is being handled, and at the same time, uncertainty in the real estate market has been increasing. On the other hand, the expansion of use of digital technology for real estate, so-called ReTech, has been progressing in recent years, and combined with the above-mentioned changes in the way real estate is handled, there is a possibility that the structural reform of real estate-related businesses will accelerate rapidly.

We believe that such a drastically changing business environment can increase business risks for Kenedix Group, but by proactively responding to such risks, it will provide a significant opportunity for growth for us. Under these circumstances, we believe that maximizing Kenedix Group's enterprise values requires business decisions from a medium- to long-term perspective and, as a result, there may be a discrepancy between the timing of profit generation resulting from our future optimal business cycle and the return cycle expected by many of our shareholders.

Although we are proud that the Kenedix Group has established a position as a leading company in the Japanese domestic real estate fund industry, we believe that the following five initiatives are necessary in order to resolve the above-mentioned business issues, to maintain Kenedix Group's position as mentioned above, and to further enhance our enterprise value:

- (i) To evolve and develop the "Kenedix Model" that aims for sustainable growth by avoiding owning real estate by ourselves and providing real estate asset management services to client investors;
- (ii) To expand the project pipelines (Note 3) to continue to provide client investors with attractive investment opportunities amid intensifying competition in the real estate market;
- (iii) To enhance our creditworthiness, build stronger relationships with a wider range of investors and lenders to further increase our ability to raise investment funds, and lower our funding costs and the funding costs of REITs and funds managed by us to improve our competitiveness of property acquisitions;
- (iv) To make strategic investments from a medium- to long-term perspective in light of the development of advancedness through the expansion of ReTech in the real estate industry; and
- (v) To establish a stable shareholder composition and create a management environment that enables business reform from a medium- to long-term perspective in order to build new businesses, while keeping in mind the possibility that the spread of COVID-19 may change the way real estate is handled and real estate-related business.

(Note 3) This refers to the real estate acquisition opportunities and search information networks that form the basis of the origination of the investment projects.

We took the opportunity of significant changes in the global social and economic situations and the outlook for the business environment becoming unclear as mentioned above to review our business strategies beginning in early March 2020 in order to promote each of the above initiatives with a view to achieving AUM of 4 trillion yen as set forth in our long-term vision, "Kenedix Vision 2025." At the same time, we have begun exploring business partners that would contribute to our growth in the future and are considering the establishment of a capital relationship that intends to maximize synergies with such strategic partners.

In searching for a strategic partner, we considered Kenedix Group's current situation and business environment and emphasized the following five conditions from the perspective of contributing to the further enhancement of Kenedix Group's enterprise value:

#### (i) Respect for the "Kenedix Model"

Based on the recognition that the source of our competitiveness lies in the "Kenedix Model" that enables provision of attractive investment opportunities to client investors, flexible decision making, advanced initiatives in collaboration with the best partner and the provision of highly transparent services that are essential to implement the "Kenedix Model," and in the organic combination of diverse and highly professional officers and employees attracted by our open-minded corporate culture, to respect our governance structure and management discretion that maintains the "Kenedix Model" and our independence and autonomy to the maximum extent possible.

#### (ii) Expansion of Project Pipelines Contributing to AUM Expansion

Amid intensifying competition for the acquisition of real estate in the current real estate and financial environment, to have their own project pipelines that contribute to the expansion of AUM, which is the business base of our main business, the real estate asset management business.

#### (iii) Improvement of Creditworthiness

In the event of the current financial environment being continued and competition in the business environment being expected to continue to intensify, to contribute to the further improvement of funding conditions, including the enhancement of funding capacity, which will enable us to engage in longer-term and larger-scale development projects and large-scale M&As that will differentiate us from other companies.

#### (iv) Collaboration in ReTech fields

With the aim of expanding the retail investor base in the real estate securitization market and considering the commercialization of the real estate investment platform business using security tokens, to be able to expect medium- to long-term collaboration and support for the promotion of new businesses.

#### (v) Realization of Stable Capital Policy

Based on the fact that a stable shareholder composition is required for the implementation of management strategies from a medium- to long-term perspective, to be able to build a medium- to long-term collaborative relationship and establish a collaboration structure for expanding the business of the Kenedix Group through a strong capital relationship.

## (III) Approach for Establishment of Strategic Partnership System from us to SMFL

Against this background, according to SMFL, it was approached by our company in early April 2020 regarding the possibility of the establishment of a strategic partnership structure that would take various capital policies as options, including the establishment of capital relationships which are premised on going private or maintaining listing. Since the establishment of our company, our company and SMFL have collaborated on various matters; for example, SMFL supported the managed funds of our company through financing, and SMFL provided bridge functions and contributed real estate properties based on a support agreement with the managed REIT of the Kenedix Group. Our company made the approach on the basis of the belief that SMFL could become a beneficial partner that could draw up a vision for the future in which the Kenedix Group would be able to build a collaborative structure to expand its

business by building closer relations than before, in light of the fact that SMFL satisfied the five aforementioned requirements for our company as well as the trusting relationship they had cultivated through the past collaborations. According to SMFL, in early April 2020, SMFL came to believe that promoting business collaboration with our company would further solidify the business foundations of both companies in the real estate market, and, at the same time, it would lead to integration of the strengths that SMFL Group and the Kenedix Group owned respectively, such as integration of the former's strength in the provision of leases of real estates and financing, etc., with the latter's strengths in real estate asset management and fund structuring, etc., and then, it would be possible to build a new growth foundation and fields that capture the changes of the environment targeted by both companies as medium-to long-term targets. Accordingly, according to SMFL, it began discussions with our company in early April 2020 in order to explore the possibility of the establishment of a strategic partnership structure through the capital relationship, including going private. In order to commence discussions with our company, according to SMFL, it appointed Nagashima Ohno & Tsunematsu as its legal advisor independent from SMFL, ARA, and our company in late April 2020, SMBC Nikko Securities Inc. ("SMBC Nikko Securities"), as its financial advisor and third-party valuation institution independent from SMFL, ARA, and our company in the middle of May 2020, and Goldman Sachs Japan Co., Ltd. ("Goldman Sachs Japan"), as its financial advisors independent from SMFL, ARA, and our company in late July 2020, respectively. Although SMBC Nikko Securities, a financial advisor and a third-party valuation institution, is, just like the Tender Offerors, one of the group companies of SMFG, according to SMFL, it has appointed SMBC Nikko Securities as a financial advisor and a third-party valuation institution, taking into consideration the performance of SMBC Nikko Securities as a valuation institution, and in light of the fact that (i) the department that evaluates the share value of the Kenedix Stock in SMBC Nikko Securities and other departments therein, as well as SMFG, the parent company of SMBC Nikko Securities, have adopted prescribed measures to block the transfer of information between the departments as the preventive measures against adverse effects; (ii) as the Tender Offerors and SMBC Nikko Securities conduct transactions on the same terms and conditions with those for the ordinary business partners, the independence of SMBC Nikko Securities as the financial advisor and the third party valuation institution is ensured; and (iii) SMBC Nikko Securities does not constitute a related party of our company and there is no particular issue with respect to the Tender Offerors' requesting SMBC Nikko Securities to conduct the valuation of the share value of the Kenedix Stock.

Subsequently, according to SMFL, from early April 2020 to late May 2020, SMFL had multiple interviews with the management of our company, and, in order to deepen its understanding of our company's business, conducted simple due diligence on our company with the cooperation of our company. As a result, according to SMFL, in late May 2020, SMFL came to believe that by making maximum and mutual use of the management resources and knowhow, etc., of both companies, it will be possible not only to expand existing businesses, but also to expect business synergies, including the creation of new businesses, and, at the same time, that, for the purpose of maximizing the enterprise value with further synergy effects, it is essential for SMFL to make our company a wholly-owned subsidiary. Based on this decision, according to SMFL, on June 2, 2020, SMFL conducted an initial declaration of intent against our company with respect to making our company a wholly-owned subsidiary by SMFL Group (the "Initial Declaration of Intent").

On the other hand, as mentioned above, we received the Initial Declaration of Intent for the acquisition of our company as a wholly-owned subsidiary by the SMFL Group from SMFL on June 2, 2020. SMFL explained to us to the effect that SMFL believes that the acquisition of our company as a wholly-owned subsidiary by the SMFL Group will strengthen the capital relationship with SMFL, and will enable us to secure a stable source of funds, as well as that it will be possible to further expand business opportunities of the Kenedix Group by leveraging the SMFL Group's client base, information capabilities and portfolio in the real estate-related business. In addition, SMFL also explained to us that it believes it can further expand its presence in the real estate-related business by advancing its business model through the use of Kenedix Group's know-how, expanding its assets under management through our asset management business, and realizing complementary relationships based on the asset class differences between Kenedix Group's listed J-REITs, private placement funds and SMFL. SMFL further explained to us that it believes

that the organic combination of Kenedix Group's mobility and advancement as an independent enterprise and the diverse and highly professional officers and employees attracted by our open-minded corporate culture are essential for the Kenedix Group to maintain its leading position in the real estate asset management industry in the medium- to long-term, and that SMFL will retain as much discretion as possible in the management of our company so that we can maintain this source of value even after becoming a wholly-owned subsidiary.

On that basis, we have discussed with SMFL repeatedly, and have come to the conclusion that SMFL not only fulfills the above-mentioned conditions for us, but also is a useful partner, with whom we have cultivated a trust relationship through collaboration in the areas of funding support for our funds, the provision of a bridge function for REITs managed by the Kenedix Group based on a support agreement and contribution of real estate properties, and we can draw up a future vision for building a collaboration system between the Kenedix Group and the SMFL Group for the business expansion of the Kenedix Group by further deepening our relationship.

#### (IV) Details of Full-scale Discussions and Considerations between Our Company and SMFL

Subsequently, according to SMFL, it began full-scale discussions and consideration with our company regarding the acquisition of our company as a wholly-owned subsidiary by SMFL Group, and, from early June 2020, started full-scale due diligence on our company's business, finance, tax, and legal affairs (the due diligence was completed in late July 2020. Subsequently, additional financial due diligence was conducted from September 2020 and completed in early October 2020), while holding the interviews with the management and employees engaged in operation of our company to further discuss and consider the significance of acquisition of our company as a wholly-owned subsidiary by SMFL Group, governance and management policies after the acquisition, the synergies between both companies, and the future growth strategy for the Kenedix Group.

After such discussions and consideration, we hear that SMFL and the Kenedix Group has come to believe anew that, while there are existing business relationships between them in late July 2020, there was no capital relationship at present, and accordingly there are limitations in the management resources and knowledge that can be provided, and smooth mutual use of such management resources and knowledge could be hindered, and in order to maximize business synergies, both companies need to participate in the same group and build a strong cooperative relationship under a stable capital relationship. With respect to the capital relationship between the Tender Offerors and the Kenedix Group, taking into consideration the facts including (i) through (iii) below, in late July 2020, we hear that the Tender Offerors have decided that it would contribute to the enhancement of the enterprise value of both companies to not only make our company a consolidated subsidiary, but also to make it a wholly-owned subsidiary and build a stronger relationship therewith as a member of SMFL Group, and steadily conduct various measures after establishing a structure that can promptly and flexibly implement the necessary measures: (i) while it is considered important to balance the pursuit of short-term business results with the formulation and implementation of strategies from a medium-to long-term perspective in order to deepen the cooperative relationship between both companies, the companies can, with maintaining the above stated balance, strengthen their cooperative relationship under a stable management environment by eliminating the impact on the management execution caused by a temporary slump in our company's stock price caused by external factors etc., or unintended changes to the major shareholders of our company, etc.; (ii) if our company becomes a wholly-owned subsidiary, it would become possible to actively and flexibly invest management resources, and it can be expected that, through integrating the Kenedix Group with SMFL Group, the creditworthiness and financial base thereof will be supplemented; (iii) the possibility cannot be denied that the costs required to maintain the listing of shares (costs related to the operation of the general meeting of shareholders and the consignment of administrative work to the share registrar, as well as the costs related to the continued disclosure of annual securities reports under the Financial Instruments and Exchange Act, etc.) would be a burden on the management of our company.

We believe that it is important for us to grow rapidly by expanding business opportunities and improving our creditworthiness through our collaboration while maintaining the independence and autonomy of our management, and we have determined that it is necessary to enter into the Capital and Business Alliance Agreement with SMFL

based on the judgment that it is essential to further strengthen such medium- to long-term commitments and made an offer to SMFL in the middle of July 2020. We hear that in response to this proposal, SMFL has started full-scale discussions on business management policies based on the capital and business alliance. Even after the submission of the the Proposal Dated July 30 (as defined below) described below, the Tender Offerors and our company have continued to discuss and consider ways to create synergies, not only by implementing specific measures to strengthen the real estate businesses of both companies, but also by establishing systems and frameworks to ensure the implementation of such measures. Furthermore, SMFL agreed to respect, to the maximum extent possible, the independence and autonomy of our management structure and management execution, and we have reached the conclusion that, as mentioned above, the entering into of a capital and business alliance between SMFL, which has an advantage in financing backed by its high creditworthiness, and our company, which has an advantage in the real estate asset management business with the aim of increasing the probability of synergies expected to be generated by mutually utilizing the management resources of both companies' groups, such as presence and know-how that have been accumulated in their respective fields, would contribute to the enhancement of the enterprise value of both companies; therefore, SMFL and our company entered into the Capital and Business Alliance Agreement on November 20, 2020.

In addition, in order to maintain and ensure the independence and autonomy of our management even after Going Private, we have determined that since the continued engagement in the management of our company by Mr. Taisuke Miyajima, the representative director of our company and Mr. Soushi Ikeda, the managing director of our company even after the completion of the acquisition of our company as a wholly-owned subsidiary by the SMFL Group will contribute to the enhancement of our enterprise value, it is important for Mr. Taisuke Miyajima and Mr. Soushi Ikeda, respectively, to enter into the Management Entrustment Agreement with SMFL in addition to the Capital and Business Alliance Agreement, and made an offer to SMFL in early August 2020. We have heared that in response to this proposal, SMFL has started to consider the advisability of concluding the Management Entrustment Agreement, as well as the details thereof, in the same manner as the Capital and Business Alliance Agreement. Subsequently, SMFL has consulted and reviewed the Management Entrustment Agreement with Mr. Taisuke Miyajima and Mr. Soushi Ikeda and, on November 20, 2020, SMFL entered into the Management Entrustment Agreement with Mr. Taisuke Miyajima and Mr. Soushi Ikeda, respectively. For details of the Capital and Business Alliance Agreement and the Management Entrustment Agreement, please refer to "(2) Management Entrustment Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" and "II. Capital and Business Alliance Agreement" below, respectively.

According to the Tender Offerors, the followings are the business synergies that the Tender Offerors have come to believe will be accomplished by making our company a wholly-owned subsidiary:

#### (i) Strengthening REIT and Private Placement Fund Businesses

Our company is one of the largest domestic independent real estate asset management companies and, through management of three (3) J-REIT, the main investment targets of which are offices, housing, and commercial facilities, private REIT, and several private placement funds, realizes the stable incomes. We hear that by utilizing the experience, knowledge, know-how, presence, and track record of the real estate asset management business of our company, it will become possible for the Kenedix Group and SMFL Group to jointly establish the REIT targeting new asset class, and it will also become possible to securitize the investments in the real estate assets owned by the Kenedix Group and SMFL Group. In addition, according to SMFL, by utilizing the REIT bridge function provided by SMFL, strengthening the above-mentioned businesses, including enabling the establishment of an exit platform per asset class, will contribute to the expansion of AUM of the Kenedix Group and will also lead to an increase in the income of the asset management business of the Kenedix Group.

#### (ii) Supplementation of Creditworthiness and Enhancement of Fund Raising Capacity

According to the Tender Offerors, they believe that consolidating the Kenedix Group as a member of SMFL Group will further supplement the creditworthiness and fund raising capacity, in addition to the current fund raising capacity of the Kenedix Group. According to the Tender Offerors, they believe that this will not only contribute significantly to the stable expansion of AUM and the improvement of the performance of the Kenedix Group under its independent management, but also enable SMFL Group and the Kenedix Group to work together to expand their real estate business initiatives further in the future, even in the current severe business environment.

#### (iii) Expansion of New Business Domains

The Kenedix Group anticipates the future image of the real estate investment market, and is actively working on the expansion of new business domains in order to aim for further development. For the purpose of expansion of the private investor class, the Kenedix Group is adding liquidity and simplicity to the real estate investment market and building a real estate platform business that utilizes security tokens. According to SMFL Group, it also intends to collaborate therewith toward materialization and realization of such business model by utilizing its management resources.

## (iv) Strengthening Competitiveness by Sharing Experience, Knowledge, and Know-how through Mutual Exchange of Human Resources

According to the Tender Offerors, they intend, after the Kenedix Group joins SMFL Group, by promoting further exchange of human resources by and between both companies, to promote the sharing and mutual use of the experience, knowledge, and know-how that are the source of the competitiveness that both companies have built up to now. According to the Tender Offerors, by deepening the above measures, the Tender Offerors expect to further develop the real estate business, which SMFL is focusing on as a new business domain, by retaining and training the professional human resources of the real estate business, in addition to responding to the wide-range of needs of customers of both companies and creating new business domains.

#### (v) Sharing Know-how on SDGs Management

According to the Tender Offerors, with the SDGs (Note 4) at the heart of their management, the Tender Offerors are working to resolve social issues in various regions all over the world. According to the Tender Offerors, they believe that, by effectively utilizing the management resources of both companies, such as human resources and management systems, it will become possible to drastically strengthen the management functions to fulfill their social responsibilities, which will lead to the realization of new growth.

#### (Note 4) "SDGs" means the abbreviation for the Sustainable Development Goals

According to the Tender Offerors, in light of the analysis and consideration based on the above due diligence, and the discussions between both companies, the Tender Offerors submitted, on July 30, 2020, to our company their final declaration of intent (the "Proposal Dated July 30") regarding the terms and conditions, including the tender offer price per share of the Kenedix Stock in case of implementation of the Tender Offer, upon which the Tender Offer Price was proposed at 645 yen.

According to the Tender Offerors, they were subsequently requested by the Special Committee (as defined in "C. Decision-Making Process and Reasons, Leading to Our Decision to Agree to the Tender Offer" below; hereinafter the same), to reexamine the Tender Offer Price on August 24, 2020, on the ground that the Tender Offer Price of 645 yen, which had been proposed in the Proposal Dated July 30, was insufficient. According to the Tender Offerors, based on the above request by the Special Committee, the Tender Offerors reexamined the Tender Offer Price, and on August 25, 2020, the Tender Offerors re-proposed to the Special Committee that the Tender Offer Price be 680 yen. However, according to the Tender Offerors, on August 31, 2020, the Special Committee again requested that the Tender Offer Price be raised, and on September 14, 2020, the Tender Offerors requested

the Special Committee to provide an opportunity for discussion with the financial advisor of our company, for the purpose of deepening their understanding of the Special Committee's thoughts on the Tender Offer Price, and held discussion with the financial advisor of our company on September 15, 2020. According to the Tender Offerors, although, on September 23, 2020, the Tender Offerors re-proposed to the Special Committee that the Tender Offer Price be 720 yen, based on the above discussions and the advice from a financial point of view of SMBC Nikko Securities, the financial advisor of the Tender Offerors, on the same day, the Special Committee requested that the Tender Offer Price be reexamined. According to the Tender Offerors, again, based on the advice of SMBC Nikko Securities from a financial point of view, on September 29, 2020, the Tender Offerors re-proposed to the Special Committee that the Tender Offer Price be 740 yen. Subsequently, according to the Tender Offerors, on October 23, 2020, the Special Committee requested that the Tender Offer Price be raised again. Accordingly, according to the Tender Offerors, based on the advice of SMBC Nikko Securities from a financial point of view, on October 28, 2020, the Tender Offerors made a final proposal to the Special Committee that the Tender Offer Price be 750 yen. While there was a certain period between the price proposal dated September 29, 2020 and the price proposal dated October 28, 2020, this was, according to the Tender Offerors, due to, among others, the negotiation of the Capital and Business Alliance Agreement with our company, the negotiation of the Management Entrustment Agreement with Mr. Taisuke Miyajima and Mr. Soushi Ikeda, and the approaches to the Major Shareholder to discuss tendering for the Tender Offer as described below.

Based on such discussions and negotiations, in addition to the valuation results indicated in the share valuation report concerning the share value of the Kenedix Stock provided to the Tender Offerors by SMBC Nikko Securities (the "Share Valuation Report (SMBC Nikko Securities)"), the Tender Offerors comprehensively reviewed several factors, such as the likelihood that our board of directors would support the Tender Offer, the examples of premiums added in determining the prices for purchase, etc., in other tender offers conducted in the past for the purpose of making a target company a private company, the trend of the market price of the Kenedix Stock, the results of the due diligence on our company conducted by SMFL from early June to late July 2020 (after the due diligence, an additional financial due diligence was conducted from September 2020 and finished in early October 2020.), and the prospect of shares being tendered in the Tender Offer; and took into consideration the results of the discussions and negotiations with our company. As a result, according to the Tender Offerors, on November 20, 2020, the Tender Offerors decided to implement the Tender Offer through the Tender Offeror with the Tender Offer Price at 750 yen, as part of the Transactions.

In addition, according to the Tender Offerors, in parallel with the discussion between the Tender Offerors and our company, in early October 2020, in light of the fact that the Major Shareholder holds more than 20% of the Kenedix Stock, for the purpose of confirming the intention of the Major Shareholder and ARA, the wholly-owning parent company of the Major Shareholder with respect to the Tender Offer, the Tender Offerors conveyed to the Major Shareholder and ARA that the Tender Offerors are considering implementing the Tender Offer and delisting the Kenedix Stock, and sounded out tendering by the Major Shareholder for the Tender Offer, after concluding a confidentiality agreement with the Major Shareholder and ARA. In response to this, according to the Tender Offerors, in the middle of October 2020, ARA proposed that the Major Shareholder would like to maintain its position as a shareholder of our company, in order to contribute, as a shareholder of our company, together with the Tender Offerors, to the enhancement of the enterprise value of our company. Given that ARA, based in Singapore, operates asset management businesses in various countries around the world, is well versed in global real estate market trends, and as an asset management company, it has its own unique global network, SMFL and our company have determined that maintaining our company's relationship with ARA as a strategy will further enhance the effect of our company's going private through the Transactions, and will contribute to the enhancement of the enterprise value of the Kenedix Group from a medium- and long-term perspective. Based on this judgment, according to the Tender Offerors, they began discussion, from late October 2020, on the assumption that the Tender Offeror and the Major Shareholder, both being shareholders of our company, will hold 100% of the Kenedix Stock. In the above discussions, according to the Tender Offerors, ARA proposed to increase the shareholding ratio of the Major Shareholder to 30% after the Transactions, in order to enable ARA to contribute in future to the enhancement of the enterprise value of our company. According to the Tender Offerors, as the Tender Offerors explained to ARA the status of the above discussions with our company and the management policy after our company's going private, and ARA is expected to give its approval on such basic policy, they have decided that, even if the shareholding ratio of the Major Shareholder becomes 30% after the Transactions, the enterprise value can still be expected not only to be enhanced as described above but also to be even more enhanced through the cooperation with ARA, and that, considering the shareholder composition of our company, it is desirable to establish a cooperative relationship with ARA in order to ensure that the Kenedix Stock is delisted. Furthermore, upon the premise that our company will also be the party to the Shareholders Agreement immediately after the completion of the Squeeze-Out Procedures, ARA, SMFL and our company commenced discussion, since the middle of November 2020, regarding the relationship between the Capital and Business Alliance Agreement and the Shareholders Agreement. According to SMFL and ARA, through such discussion and consideration, SMFL and ARA agreed to operate our company, after delisting the Kenedix Stock and bringing the shareholding ratio of the Tender Offeror to 70% and the shareholding ratio of the Major Shareholder to 30%, and, as of November 20, 2020, SMFL, the Tender Offeror, the Major Shareholder and ARA entered into the Shareholders Agreement, after confirming the terms and conditions of the Capital and Business Alliance Agreement and the Management Entrustment Agreement, as described in "(3) Shareholders Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" below.

#### (V) Management Policy after Implementation of the Tender Offer

While under the "Medium-Term Management Plan (FY2020 to FY2022)," according to SMFL, it is promoting the enhancement of existing business and management foundations, entering into new business domains and taking various measures to strengthen further profitability and build a foundation for growth, SMFL positions the business of our company as one of the core businesses of SMFL Group.

SMFL, as mentioned above, recognizes that the source of the enterprise value of the Kenedix Group lies in the flexible decision making as an independent enterprise, advanced initiatives in collaboration with the best partner and the provision of highly transparent services, and in the organic combination of diverse and highly professional officers and employees attracted by our open-minded corporate culture, as well as in the independence and autonomy of the management to realize them, and that it is important to maintain and secure such management policy after Going Private. Based on such recognition, and pursuant to the Capital and Business Alliance Agreement, SMFL agrees to support the management policy and business strategy of the management of our company and respect the independence and autonomy of the management system and management execution of the Kenedix Group to the maximum extent. As described in "II. Capital and Business Alliance Agreement," SMFL and our company are steadily implementing the specific measures set forth in the Capital and Business Alliance Agreement, and will strive to increase the enterprise value of both companies. In addition, though SMFL plans to nominate the director candidates, so that the persons to be dispatched by SMFL will constitute a majority of the board of directors of our company after the completion of the Transactions, SMFL and our company have agreed, under the Capital and Business Alliance Agreement, to maintain the current management structure in relation to the executive directors and executive officers of our company after the consummation of the Tender Offer. Moreover, the Major Shareholder plans to dispatch a non-executive director of our company.

In addition, according to SMFL, as described in "(2) Management Entrustment Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" below, SMFL has entered into the Management Entrustment Agreement with Mr. Taisuke Miyajima, Representative Director of our company, and Mr. Soushi Ikeda, Managing Director of our company respectively and agreed to continuously engage them in the management of our company after the completion of the Transactions.

In addition, according to SMFL, it plans to maintain the terms and conditions of the employment of employees of

the Kenedix Group at the level equivalent to the current terms and conditions thereof. Also, according to SMFL, for the purpose of retention and improvement of the motivation of officers and employees of the Kenedix Group, SMFL is considering the introduction of stock options and other incentive plans that are linked to the enterprise value or performance of the Kenedix Group, and is going to establish a system to enhance enterprise value.

#### C. Decision-Making Process and Reasons Leading to Our Decision to Agree to the Tender Offer

As described in "B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer" above, we have started reviewing our business strategy from early March 2020 and, at the same time, started exploring business partners that would contribute to our growth in the future and would consider the establishment of a capital relationship intended to maximize synergies with such strategic partner. In early April 2020, we sounded out SMFL about the possibility of establishment of a strategic partnership framework through various capital policies, including Going Private, and we have started consultations with SMFL on the possibility of capital and business alliance between our company and SMFL. Then, in late April 2020, Nomura Securities Co., Ltd. ("Nomura Securities") was appointed as a financial advisor and a third-party valuation institution independent of our company, SMFL and ARA and Anderson Mori & Tomotsune as a legal advisor, and in late May 2020, Greenhill & Co. Japan Ltd. ("Greenhill") was appointed as a financial advisor independent of our company, SMFL and ARA. After receiving the Initial Declaration of Intent for the acquisition of our company as a wholly-owned subsidiary by the SMFL Group from SMFL on June 2, 2020, based on the recognition that the source of competitiveness of Kenedix Group lies in the "Kenedix Model" that enables the provision of attractive investment opportunities to client investors, flexible decision making as an independent enterprise, advanced initiatives in collaboration with the best partner and the provision of highly transparent services that are essential to implement the "Kenedix Model," and in the organic combination of diverse and highly professional officers and employees attracted by Kenedix Group's open-minded corporate culture, as well as in the independence and autonomy of the management to realize them and the importantce to maintain and ensure its management policy even after Going Private, we have determined to enter into the Capital and Business Alliance Agreement with SMFL on August 4, 2020 with respect to the management structure after consummation of the Tender Offer, and we have determined that it is also necessary to enter into the Management Entrustment Agreement between Mr. Taisuke Miyajima, the representative director of our company and SMFL and between Mr. Soushi Ikeda, the managing director of our company and SMFL, respectively. Accordingly, as described in "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest" below, we have established a special committee (the "Special Committee"; for information about the composition and specific activities of the Special Committee, please refer to "D. Establishment of an Independent Special Committee and Obtaining of the Report by Our Company" of "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest" below) on June 11, 2020, as an advisory body to our company to consider proposals relating to the acquisition of our company as a wholly-owned subsidiary by the SMFL Group, in order to take into consideration the impact on our minority shareholders while ensuring the fairness of the Tender Offer Price, to eliminate the possibility of arbitrariness and conflicts of interest in the decision making process leading to the decision to implement the Tender Offer, and to ensure the fairness of the Tender Offer Price and the fairness of the acquisition of our company as a wholly-owned subsidiary by the SMFL Group, including the Tender Offer, taking into account that the Tender Offeror intends to make our company its subsidiary, and that Mr. Taisuke Miyajima, the representative director of our company and Mr. Soushi Ikeda, the managing director of our company will respectively enter into the Management Entrustment Agreement with SMFL with respect to our management structure after consummation of the Tender Offer.

As described in "E. Obtaining of the Share Valuation Report and Fairness Opinion from an Independent Thirdparty Valuation Institution by the Special Committee" and "F. Advice from an Independent Law Firm Received by the Special Committee" of "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest" below, the Special Committee appointed BofA Securities K.K. ("BofA Securities") as a financial advisor independent from the Tender Offerors, ARA, and our company, and Mori Hamada & Matsumoto as the legal advisor.

In addition, we started formally considering the implementation of the acquisition of our company as a wholly-owned subsidiary by the SMFL Group upon receipt of the proposal dated July 30 from SMFL, and since it was decided that among the directors of our company, Mr. Taisuke Miyajima, the representative director of our company and Mr. Soushi Ikeda, the managing director of our company would respectively propose on August 4, 2020 to SMFL to enter into the Management Entrustment Agreement and agree to continue to manage our company even after the completion of the acquisition of our company as a wholly-owned subsidiary by the SMFL Group, Mr. Taisuke Miyajima and Mr. Soushi Ikeda have not participated in the consultations or negotiations with the Tender Offeror or SMFL on behalf of our company since August 7, 2020, from the perspective of avoiding suspicion of conflict of interest, based on the legal advice provided by our legal adviser Anderson Mōri & Tomotsune, and with the approval of the Special Committee. In addition, by resolution of our Board of Directors dated August 13, 2020, we have granted the Special Committee the authority to negotiate with SMFL and the Tender Offeror on the tender offer price and other terms and conditions for the acquisition of our company as a wholly-owned subsidiary by the SMFL Group.

Under the above-mentioned system, based on the contents of the share valuation report on the valuation results of Kenedix Stock obtained from Nomura Securities as a third-party valuation institution and financial advisor (the "Share Valuation Report (Nomura Securities)") and the legal advice received from our legal advisor Anderson Mōri & Tomotsune on the points to be noted in in relation to the decision making regarding the Transactions, including the Tender Offer, and while respecting the contents of the report submitted by the Special Committee to the maximum extent, we made careful discussions and considerations from the perspective of whether the Transactions contribute to the enhancement of our enterprise value and whether the terms and conditions of the Transactions, including the Tender Offer Price, are appropriate.

On July 30, 2020, we received from SMFL the proposal dated July 30, which included the setting of a tender offer price of 645 yen per share. In addition, the Special Committee received a proposal on August 25, 2020 from SMFL to set the tender offer price at 680 yen per share, on September 23, 2020 to set the tender offer price at 720 yen per share, and on September 29, 2020 to set the tender offer price at 740 yen per share. To each such proposal, the Special Committee requested SMFL to reconsider the tender offer price, because the Special Committee determined, after making considerations based on the advice received from BofA Securities and Mori Hamada & Matsumoto, as well as the opinions of Nomura Securities, Greenhill and Anderson Mori & Tomotsune, that the tender offer price did not fully reflect our intrinsic value and synergies of the acquisition of our company as a wholly-owned subsidiary by the SMFL Group. Subsequently, we continued to make consultations and negotiations with SMFL through our financial advisor and, as a result, on October 28, 2020, the Special Committee received a proposal from SMFL, including setting the Tender Offer Price of 750 yen.

During the course of the above-mentioned consultations and negotiations, we have reported to the Special Committee from time to time on important aspects and obtained its approval as necessary. Specifically, we have received from the Special Committee its confirmation and approval on the reasonableness of the contents, material assumptions and preparation process of the Business Plan (as defined in "B. Overview of Calculation" of "(3) Matters Concerning Calculation" below; the same shall apply hereinafter), which is presented to SMFL and used as the basis for calculating the value of the Kenedix Stock by Nomura Securities and BofA Securities. In addition, we responded to negotiations with SMFL in accordance with the negotiation policy discussed and determined in advance by the Special Committee and, whenever it received a proposal from SMFL with respect to the terms and conditions of the Transactions, including the Tender Offer Price and the details of the capital and business alliance, we immediately reported this to the Special Committee on a case-by-case basis and have taken actions in accordance with its instructions.

On November 20, 2020, we received a report from the Special Committee (the "Report") to the effect that (1) our Board of Directors should state its opinion to approve of the Tender Offer and adopt a resolution to recommend our shareholders to tender their shares in the Tender Offer; and (2) (a) the Special Committee believes it will not be disadvantageous to our minority shareholder that our Board of Directors states its opinion to approve of the Tender

Offer and resolves to recommend our shareholders to tender their shares in the Tender Offer, and (b) the implementation of the share consolidation, which is scheduled to be implemented after the consummation of the Tender Offer and expected to be accompanied by delisting, and in which our shareholders will be limited exclusively to the Tender Offeror and the Major Shareholder, is not disadvantageous to our minority shareholders (for information on the overview of the Report, please refer to "D. Establishment of an Independent Special Committee and Obtaining of the Report by Our Company" of "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest" below).

In addition, SMFL and our company have engaged in consultations and negotiations for the implementation of the Transactions on the assumption that our fair enterprise value, which is not affected by the market share price situation, will be valued by taking into account the recent trend of share prices of Kenedix Stock, although the stock market's volatility has increased since late February 2020 following the global spread of COVID-19.

As a result, as described in "B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer" of "(2) Grounds and Reasons of Opinion on the Tender Offer" above, today we have concluded that the Tender Offeror will respect our corporate culture and management style and, while it is essential for us to continue to grow sustainably in a business environment where competition is expected to be more severe as stated above to continue to obtain AUM in a stable manner, by implementing the Transactions and becoming a subsidiary of the Tender Offeror, we will be able to anticipate the benefits described below, strengthen our profit base and business competitiveness, and contribute to the sustainable improvement of our enterprise value in the medium- to long term.

Furthermore, we also believe that the best way to maximize the enterprise value within the Kenedix Group is to build strong relationships with the SMFL and ARA while maintaining the "Kenedix Model," which is the source of Kenedix Group's competitiveness, and the independence of its management. We have determined that upon agreement under the Capital and Business Alliance Agreement between SMFL and our company to maintain our company's management structure of the current executive directors and executive officers even after the consummation of the Tender Offer and upon agreement under the management service agreement between SMFL and Mr. Taisuke Miyajima and Mr. Soushi Ikeda will continue to be in the management of our company even after the completion of the Transactions, it will be possible to enhance the enterprise value of both our company and SMFL by steadily implementing the specific measures set forth in the Capital and Business Alliance Agreement, while maintaining, even after the completion of the Transactions, flexibility and advancedness as an independent enterprise and an open-minded corporate culture that are our source of competitiveness.

Therefore, we have concluded that by implementing the Transactions and limiting our shareholders to the Tender Offeror and the Major Shareholder, it is expected that our company will be able to enjoy the following benefits, which will strengthen our earnings base and business competitiveness and contribute to the sustainable enhancement of our enterprise value over the medium- to long term.

(i) Support for Growth toward AUM of 4 Trillion Yen (in 2025) as Set Forth in Our Long-term Vision "Kenedix Vision 2025"

We formulated our long-term vision, "Kenedix Vision 2025" in 2015, and our business goal is to achieve AUM of 4 trillion yen through the implementation of the "Kenedix Model," which aims to avoid owning real estate by ourselves and to own real estate through funds organized and operated by our group. However, attention has increased to Japanese real estate as an investment product that can expect a certain level of yield due to impacts including those from a globally continued low interest rate policy in recent years, and competition to acquire real estate has been intensifying. We believe that the execution of the Transactions and expansion of project pipelines through the securitization of properties owned and developed by the SMFL Group and utilization of the SMFL Group's information network will contribute to achieve the AUM of 4 trillion yen as set forth in the "Kenedix Vision 2025."

#### (ii) Improvement of Creditworthiness and Fund-Raising Ability

Amid intensifying competition to acquire real estate, Kenedix Group needs to improve its creditworthiness and fund-raising ability in order to achieve sustainable growth. In addition, we believe that by implementing the Transactions, Kenedix Group will strengthen its fund-raising ability through enhancing the capital relationship with the SMFL Group and supplementing our creditworthiness. Furthermore, we believe that through improving Kenedix Group's creditworthiness and fund-raising ability, the funds and REITs operated by Kenedix Group will improve the creditworthiness and fund-raising ability.

#### (iii) Support for Implementation of New Business

The expansion of ReTech has forced real estate-related businesses to change, and there is a growing need to build new businesses. While we are engaged in the real estate transaction platform business using security tokens, we believe that we will be able to strengthen such efforts by coordinating with the SMFL Group.

#### (iv) Acceleration of Overseas Business Development and Expansion of Foreign Client Investors

By collaborating with ARA, which operates an asset management business in 28 countries around the world and has a global business platform, we believe that we will be able to accelerate the organization of outbound funds for domestic client investors using overseas real estate and expand the base of foreign client investors in the fund organization using domestic real estate. Furthermore, we believe that the utilization of ARA's investor network as well as its capabilities to develop (originate) real estate investment projects and its management capabilities and structure on a global basis will further strengthen our real estate fund business in overseas countries.

#### (v) Strengthening of SDGs Management

There is a need for SDGs management, which aims to enhance enterprise value by contributing to the resolution of social issues necessary to build a sustainable society. We believe that it is possible to radically strengthen our business management functions to fulfill our social responsibilities by utilizing the SDGs management's know-hows of the SMFL Group, which is working to resolve social issues in each region of the world, placing SDGs at the center of its management.

In addition to the above benefits, we believe that the realization of going private of our company through the Transactions will eliminate the management burden required of a listed company, such as expenses for maintaining its administrative division, and will allow us to concentrate our management resources on business growth, thereby contributing to the enhancement of our enterprise value.

Based on these points, we believe that making the best use of the SMFL Group's solid customer base and other platforms and strengthening cooperation with ARA at the same time will improve our competitiveness and further enhance transaction opportunities, etc., and that the Transactions will make a significant contribution to achieving AUM 4 trillion yen (in 2025) as set forth in our long-term vision, "Kenedix Vision 2025." In order to realize the above advantages to the maximum extent, we believe that it is important to develop a decision-making system that can swiftly implement various measures to solve our business issues and promptly make the maximum use of the management resources and know-how of the SMFL Group. In this regard, if we do not consider that the shareholders of our company consist exclusively of the Tender Offeror and the Major Shareholder, the speed and scope of implementation of various measures will naturally be limited compared to the case where our company goes private and the shareholders of our company consist exclusively of the Tender Offeror and the Major Shareholder. In addition, in order to implement discontinuous measures to achieve business growth of our company, there is a possibility of a short-term decline in business performance, etc., and we believe that implementing these measures while our company remains listed will increase the risks borne by our shareholders. Based on these considerations, we have decided today that eliminating the above-mentioned risks through Going Private and promptly realizing and

maximizing mutual utilization of management resources and know-hows, etc. with the SMFL Group and ARA pursuant to the capital and business alliance is the best option from the viewpoint of enhancement of our enterprise value, and that it can be expected that the feasibility of our growth strategy will be further enhanced.

In addition, (a) based on the calculation results of the Value of the Kenedix Stock by Nomura Securities as described in "(3) Matters Concerning Calculation" below, the Tender Offer Price is higher than the upper limit of the calculation results based on the market price method and the comparable peer company method and within the range of value based on the discounted cash flow method (the "DCF method"); (b) the Tender Offer Price represents a premium of 26.48 % (rounded off to two decimal places; the same applies hereinafter to the value of premium (%) on share price) to 593 yen, the closing price of the Kenedix Stock on the First Section of the Tokyo Stock Exchange on November 19, 2020, which is the business day immediately preceding the date of announcement of the implementation of the Tender Offer, a premium of 32.04 % to 568 yen, which is the simple average of the closing prices for the preceding one month (rounded off to the nearest whole number; the same applies hereinafter to the simple average closing prices), a premium of 36.61% to 549 yen, which is the simple average of the closing prices for the preceding three months and a premium of 39.93 % to 536 yen, which is the simple average of the closing prices for the preceding six months, and the expected level of premium based on the average for each of the preceding one month, three months and six months is between the middle and upper half of the 30% range, and so it is considered that the premium on the Tender Offer Price is comparable to the level of premium in other tender offer cases aimed at going private; (c) it is deemed that, in determining the Tender Offer Price, measures have been taken to ensure fairness and to avoid conflict of interest as described in "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest", and consideration has been given to the interests of minority shareholders; and (d) the price was determined after taking the above-mentioned measures to ensure fairness and to avoid conflict of interest followed by the holding of discussions and negotiations between the Tender Offeror and our company equivalent to those at arm's length. In view of these and other facts, we determined today that the Tender Offer would provide our shareholders with a reasonable opportunity to sell their shares.

In consideration of the foregoing, our company resolved at the Board of Directors' meeting held today to state our opinion to agree to the Tender Offer and to recommend that our shareholders tender their shares in the Tender Offer. For details of the resolution of our Board of Directors, please refer to "G. Unanimous Approval by All Non-interested Directors and No Dissenting Opinion of All Non-interested Statutory Auditors at Our Company" in "(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest" below.

#### (3) Matters Concerning Calculation

A. Name of Valuation Institution and its Relationship with Our Company and the Tender Offerors

In stating our opinion on the Tender Offer, in order to ensure the fairness of the decision-making process concerning the Tender Offer Price, we requested Nomura Securities, the third-party valuation institution independent from the Tender Offerors, ARA and our company, to calculate the value of the Kenedix Stock. We have not obtained an opinion on the fairness of the Tender Offer Price (a fairness opinion) from Nomura Securities.

Nomura Securities, the third-party valuation institution, is not a related party of the Tender Offerors, ARA or our company and does not have any material interest that should be disclosed in relation to the Tender Offer.

In addition, Nomura Securities' fees for the Transactions includes a contingency fee to be paid contingent upon the completion of the Tender Offer. We have determined that the inclusion of a contingency fee to be paid contingent upon the completion of the Tender Offer does not negate its independence, taking into account the prevailing business practices for similar transactions and the appropriateness of a fee structure that would impose a reasonable financial burden on our company in the event that the Transactions fail to close, and thus have appointed Nomura Securities as our financial advisor and third-party valuation institution under the fee structure described above.

#### B. Overview of Calculation

We have requested Nomura Securities, the third-party valuation institution independent from our company, the Tender Offerors and ARA, to calculate the value of the Kenedix Stock as a measure to ensure fairness in considering the Tender Offer Price proposed by the Tender Offeror and in stating its opinion to agree to the Tender Offer and recommending our shareholders to tender their shares, and obtained the Share Valuation Report (Nomura Securities) from Nomura Securities as of November 19, 2020. Nomura Securities is not a related party of our company, the Tender Offerors or ARA and does not have any material interest in relation to the Transactions including the Tender Offer.

After considering the calculation methods in the Tender Offer, Nomura Securities calculated the value of the Kenedix Stock using the average market price method since the Kenedix Stock is listed on the First Section of the Tokyo Stock Exchange, the comparable peer company method since there are listed companies comparable to our company and it is possible to infer the share value of the Kenedix Stock by comparison with similar companies, and the DCF method in order to reflect the future status of business activities in the calculation, and we have obtained the Share Valuation Calculation Report (Nomura Securities) from Nomura Securities as of November 19, 2020. We have not obtained an opinion on the fairness of the Tender Offer Price (a fairness opinion) from Nomura Securities.

According to Nomura Securities, the methods adopted for calculating the value of the Kenedix Stock and the ranges of values per share of the Kenedix Stock calculated based on such methods are as follows.

Average market price method: 536 yen to 593 yen
Comparable peer company method: 326 yen to 609 yen
DCF method: 699 yen to 840 yen

In the average market price method, the range of the value per share of the Kenedix Stock was calculated to be 536 yen to 593 yen based on 593 yen, which is the closing price of the Kenedix Stock on the First Section of the Tokyo Stock Exchange on the base date, 574 yen, which is the simple average of the closing prices for the preceding five business days, 568 yen, which is the simple average of the closing prices for the preceding one month, 549 yen, which is the simple average of the closing prices for the preceding six months, with the base date being November 19, 2020.

In the comparable peer company method, the range of the value per share of the Kenedix Stock was calculated to be 326 yen to 609 yen through comparison with financial indicators indicating market prices, profitability and other factors of listed companies that are engaged in businesses that are relatively similar to that of our company.

In the DCF method, the range of the value per share was calculated to be 699 yen to 840 yen by evaluating the enterprise value by discounting our company's free cash flows to be generated in the future from the fourth quarter of the fiscal year ending December 2020 to the present value at a certain discount rate according to business risk, taking into consideration reasonable assumptions such as revenue forecasts and investment plans based on the business plan prepared by our company for the period from the fiscal year ending December 2020 through the fiscal year ending December 2025 (the "Business Plan"). The Business Plan of our company that was used for the DCF method includes a fiscal year in which a significant increase in profits is expected. Specifically, from the fiscal year ending December 2021 to the fiscal year ending December 2022, the operating profit is expected to increase significantly from 13,046 million yen to 17,637 million yen, due to an increase in fee income in the asset management business resulting from an increase in the AUM balance. The synergy effects that can be expected to be realized through the Transactions are not included in the financial forecasts because it is difficult to estimate this specifically at this time.

(Note) In calculating the value of the Kenedix Stock, Nomura Securities assumed that the public information and all information provided to Nomura Securities were accurate and complete, and has not independently verified the accuracy and completeness of such information. The assets or liabilities (including derivatives, off-balance sheet assets and liabilities, and other contingent liabilities) of our company and its affiliates have not been independently evaluated, appraised or assessed, including the analysis and evaluation of individual assets and liabilities, and have not been requested to be appraised or assessed by any third-party organization. Our financial forecasts (including profit plans and other information) are assumed to have been reasonably reviewed or prepared by the management of our company based on the best and good faith estimates and judgments currently available. Nomura Securities' calculations reflect information and economic conditions obtained by Nomura Securities as of November 19, 2020. The sole purpose of the calculations by Nomura Securities is to serve as a reference for our Board of Directors in considering the value of the Kenedix Stock.

#### (4) Possibility of Delisting and Reasons Therefor

As of today, the Kenedix Stock is listed on the First Section of the Tokyo Stock Exchange. However, since the Tender Offeror has not set the maximum number of shares to be purchased in the Tender Offer, depending on the result of the Tender Offer, the Kenedix Stock may be delisted pursuant to the procedures prescribed by the Tokyo Stock Exchange in accordance with the Tokyo Stock Exchange's criteria for delisting.

In addition, even in the case where the Kenedix Stock does not fall under such criteria at the time of the consummation of the Tender Offer, the Tender Offeror is allegedly scheduled to implement the Squeeze-Out Procedures for the purpose of obtaining all of the Relevant Kenedix Stock as described in "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called 'Two-step Acquisition')" below after the Tender Offer is consummated; therefore, in such case, the Kenedix Stock will be delisted pursuant to the prescribed procedures in accordance with the Tokyo Stock Exchange's criteria for delisting. The Kenedix Stock will no longer be traded on the First Section of the Tokyo Stock Exchange after the delisting.

(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters relating to So-called "Two-step Acquisition") As described in "A. Overview of the Tender Offer" of "(2) Grounds and Reasons of Opinion on the Tender Offer" above, if the Tender Offeror is unable to acquire all of the Relevant Kenedix Stock through the Tender Offer even after the Tender Offer is consummated, the Tender Offeror, for the purpose of acquiring all of the Relevant Kenedix Stock, allegedly intends to implement the Squeeze-Out Procedures by the following methods after the consummation of the Tender Offer:

Specifically, after the consummation of the Tender Offer, the Tender Offeror allegedly plans to request our company to hold an extraordinary shareholders' meeting (the "Extraordinary Shareholders' Meeting") that will resolve proposals including: (a) a proposal regarding consolidation of the Kenedix Stock (the "Share Consolidation") pursuant to Article 180 of the Companies Act (Act No. 86 of 2005, as amended) (the "Companies Act") and (b) a proposal regarding an amendment to the articles of incorporation subject to the Share Consolidation becoming effective for the purpose of abolishing the provision regarding the number of shares constituting one unit of stock. The Tender Offeror and the Major Shareholder allegedly plan to vote in favor of each of the above-mentioned proposals at the Extraordinary Shareholders' Meeting. The Tender Offeror allegedly believes that it is preferable to hold the Extraordinary Shareholders' Meeting as early as possible in the interests of enhancing the enterprise value of SMFL Group, including the Kenedix Group, and it allegedly plans to request our company to give public notice regarding setting a record date for the Extraordinary Shareholders' Meeting on any date during period for purchase, etc., in the Tender Offer (the "Tender Offer Period") in order to set the record date for the Extraordinary Shareholders' Meeting on the same day as the commencement date of settlement for the Tender Offer (as of today, this date is allegedly planned to be on January 15, 2021). Further, the Extraordinary Shareholders' Meeting is planned to be held in late February 2021.

If the proposal regarding the Share Consolidation is approved at the Extraordinary Shareholders' Meeting, as of the effective date of the Share Consolidation, the number of the Kenedix Stock owned by the shareholders of our company will be changed in proportion to the ratio for the Share Consolidation approved at the Extraordinary

Shareholders' Meeting. In the case where any fractional share less than one share arises as a result of the Share Consolidation, the amount of cash to be obtained by selling the Kenedix Stock in the amount equivalent to the aggregate of such fractional shares (any fractional shares less than one share in the aggregate will be rounded off; hereinafter the same) to our company or the Tender Offeror, will be delivered to the shareholders of our company pursuant to the procedures provided in Article 235 of the Companies Act and other relevant laws or regulations. With respect to the sale price of the Kenedix Stock in the amount equivalent to the aggregate of such fractional shares, the Tender Offeror allegedly plans to request our company to determine such price so that the amount of money to be delivered to our company's shareholders who did not tender their shares in the Tender Offer as a result of such sale will be equal to the amount obtained by multiplying (a) the Tender Offer Price by (b) the number of the Kenedix Stock held by such shareholder, and file a petition with a court for permission for such voluntary sale. Although the ratio for the consolidation of the Kenedix Stock has not yet been determined as of today, it is allegedly contemplated that the ratio will be determined so that the two companies of the Tender Offeror and the Major Shareholder will hold all of the Kenedix Stock (excluding the treasury shares held by our company) and the number of the Kenedix Stock owned by our company's shareholders (excluding the Tender Offeror, the Major Shareholder, and our company) who did not tender their shares in the Tender Offer will be a fractional share less than one share.

Provided, however, if the Ownership Ratio of the Kenedix Stock, which the Tender Offeror was unable to acquire, is more than 20% as a result of the Tender Offer, the ratio for the consolidation may be made to be the proportion whereby only the Tender Offeror holds all of the Kenedix Stock (excluding the treasury stock held by our company) as a result of the Share Consolidation (in this case, after the completion of the Squeeze-Out Procedures, the Tender Offeror, SMFL, the Major Shareholder and ARA will allegedly, in accordance with the Shareholders Agreement executed among these four companies (for its summary, please refer to "(3) Shareholders Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" below), implement the Off-Market Trading in order to bring the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively, or implement other necessary measures in order to realize the respective shareholding ratio stated above; therefore, the Major Shareholders will allegedly reacquire the Kenedix Stock after the Share Consolidation).

As the provisions under the Companies Act for the purpose of protecting minority shareholder rights in connection with the Share Consolidation, it is stipulated to the effect that the shareholders of our company (excluding the Tender Offeror and our company), pursuant to the provisions of Articles 182-4 and 182-5 of the Companies Act and other relevant laws or regulations and subject to the satisfaction of the prescribed conditions, may request our company to purchase at a fair price all of its fractional shares of our company less than one share and file a petition with a court for determination of the price of the Kenedix Stock in the case where the Share Consolidation is conducted and any fractional share less than one share arises. As described above, in the Share Consolidation, the number of our company's stock owned by our company's shareholders (excluding the Tender Offeror, the Major Shareholder, and our company) who did not tender their shares in the Tender Offer will allegedly be a fractional share less than one share; therefore, our company's shareholders who oppose the Share Consolidation will allegedly be able to file the above petition. In the event the above-mentioned petition is filed, the purchase price will ultimately be determined by the court.

It is not intended in the Tender Offer to solicit the affirmative vote by our company's shareholders at the Extraordinary Shareholders' Meeting.

Allegedly, the procedures described above may take longer than anticipated or may be changed in the method due to the amendment or enforcement of the relevant laws and regulations, the interpretation by the authorities on the relevant laws and regulations. However, even in such cases, if the Tender Offer is consummated, the Tender Offeror allegedly intends to adopt any measures to eventually pay cash to the shareholders of our company (excluding the Tender Offeror, the Major Shareholder, and our company) who did not tender their shares in the Tender Offer and cause the amount of cash to be paid to such shareholders of our company to be equal to the amount obtained by multiplying the Tender Offer Price by the number of the Kenedix Stock owned by such shareholder of our company.

The specific procedures and the schedule thereof in each case above will be announced by our company once they

are determined through mutual discussions between the Tender Offeror and our company.

In addition, if, the Squeeze-Out Procedures are expected to be completed by March 31, 2021, the Tender Offeror will request, subject to the completion of the Squeeze-Out Procedures, our company to make a partial amendment to the articles of incorporation for the purpose of abolishing the provision regarding the record date of voting rights at the 26<sup>th</sup> ordinary shareholders' meeting of our company for the fiscal year ending December 2020 (the "Ordinary Shareholders' Meeting"), in order to treat the shareholder after the completion of the Squeeze-Out Procedures, i.e., the Tender Offeror and the Major Shareholder, as the shareholders who are entitled to exercise their rights at the Ordinary Shareholders' Meeting. Therefore, the shareholders who are stated or registered in the shareholders' registry of our company as of December 31, 2020, may possibly be unable to exercise their rights at the Ordinary Shareholders' Meeting.

Each shareholder of our company should consult with licensed tax accountant, etc., at its own responsibility regarding tax implications in relation to the tender in the Tender Offer or any of the procedures above.

After the completion of the Squeeze-Out Procedures, the Tender Offeror, SMFL, the Major Shareholder, and ARA will allegedly, in accordance with the Shareholders Agreement executed among these four companies (for its summary, please refer to "(3) Shareholders Agreement" of "4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer" below), implement the Off-Market Trading in order to bring the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively, or implement other necessary measures in order to realize the respective shareholding ratio stated above after the Target Company obtains the Prime Minister's approval pursuant to the proviso of Article 24, Paragraph 1 of the Financial Instruments and Exchange Act (Act No. 25 of 1948, as amended) with respect to the application for the suspension of our company's obligation to submit an Annual Securities Report. Since the Off-Market Trading is scheduled to be implemented after the total number of issued shares of our company decreased by the Share Consolidation in the Squeeze-Out Procedures, the price of the Off-Market Trading will be different from the Tender Offer Price when compared on a per share basis. However, the price of the Off-Market Trading will allegedly be determined in proportion to the ratio of the Share Consolidation based on the Tender Offer Price, which will be substantially the same price as the Tender Offer Price.

(6) Measures to Ensure the Fairness of the Tender Offer, Including Measures to Ensure the Fairness of the Tender Offer Price and Measures to Avoid Conflict of Interest

As of the date of this Press Release, the Tender Offerors do not own any Kenedix Stock except for the 100 shares owned by the Tender Offeror, and the Tender Offer does not constitute a tender offer that falls under the "significant transactions, etc., with controlling shareholders" stipulated in the code of conduct of the Tokyo Stock Exchange. In addition, it is not expected that all or part of the management of our company will make any direct or indirect investment in the Tender Offeror and the Transactions, including the Tender Offer, do not fall under the so-called management buyout (MBO). However, the Tender Offerors intend to convert our company into a subsidiary and to make the shares of our company private, and even though the Transactions does not fall under the so-called management buyout (MBO) for the reason described above, Mr. Taisuke Miyajima, Representative Director of our company, and Mr. Soushi Ikeda, Managing Director of our company, will each agree to the Management Entrustment Agreement with SMFL to continue to manage our company after the completion of the Tender Offer. In view of these and other facts, the Tender Offerors and our company have taken the following measures to ensure the fairness of the Tender Offer Price and to eliminate the possibility of arbitrariness and conflict of interest in the decision-making process leading to the decision to implement the Tender Offer and to ensure the fairness thereof, taking into account the impact on the minority shareholders of our company. In the following sections, the descriptions of the measures taken by the Tender Offeror are based on the explanation received from the Tender Offeror.

A. Obtaining of the Share Valuation Report from an Independent Third-party Valuation Institution by Tender Offerors In order to ensure the fairness of the Tender Offer Price, in determining the Tender Offer Price, the Tender Offerors allegedly requested SMBC Nikko Securities, acting as a third-party valuation institution that is independent from the Tender Offeror, ARA, and our company, to evaluate the share value of the Kenedix Stock, and obtained such evaluation. Although SMBC Nikko Securities is, just like the Tender Offerors, one of the group companies of SMFG, the Tender Offerors have allegedly requested SMBC Nikko Securities to conduct the valuation of the Kenedix Stock, taking into consideration the performance of SMBC Nikko Securities as a valuation institution, and in light of the fact that (i) the department that evaluates the share value of the Kenedix Stock in SMBC Nikko Securities and other departments therein, as well as SMFG, the parent company of SMBC Nikko Securities, have adopted prescribed information blocking measures as the measures to prevent adverse effects; (ii) as the Tender Offerors and SMBC Nikko Securities conduct transactions on the same terms and conditions with those for the ordinary business partners, the independence of SMBC Nikko Securities as the third party valuation institution is ensured; and (iii) SMBC Nikko Securities does not constitute a related party of our company and there is no particular issue with respect to the Tender Offerors' requesting SMBC Nikko Securities to conduct the valuation of the Kenedix Stock.

After considering which valuation methods should be applied to evaluate the share value of the Kenedix Stock among various stock valuation methods, SMBC Nikko Securities evaluated the share value of the Kenedix Stock using each method of (i) the market price method since our company is listed on the first section of the Tokyo Stock Exchange and a market price exists, and (ii) the DCF method in order to reflect the future business activities in the valuation. The Tender Offerors allegedly obtained the Share Valuation Report (SMBC Nikko Securities) relating to the share value of the Kenedix Stock from SMBC Nikko Securities on November 19, 2020. It should be noted that SMBC Nikko Securities is not a related party of our company, and allegedly has no material interest in the Tender Offer. Also, the Tender Offerors allegedly have not received any opinion concerning the fairness of the Tender Offer Price (a fairness opinion) from SMBC Nikko Securities.

According to the Share Valuation Report (SMBC Nikko Securities), the ranges of share value per share of the Kenedix Stock evaluated in the adopted analyses above are as follows:

Market price method: 536 yen to 568 yen DCF method: 678 yen to 866 yen

Under the market price method, the range of share value per share was allegedly analyzed to be from 536 yen to 568 yen as of November 19, 2020 as the record date for calculation. This range was allegedly based on the simple average closing price of the Kenedix Stock on the first section of the Tokyo Stock Exchange for the past one (1) month up to the record date for calculation (from October 20, 2020 to November 19, 2020) which was 568 yen, the past three (3) months up to such date (from August 20, 2020 to November 19, 2020) which was 549 yen and the past six (6) months up to such date (from May 20, 2020 to November 19, 2020) which was 536 yen.

Under the DCF method, the share value per share was allegedly analyzed to be in the range of 678 yen to 866 yen as a result of analyzing the share value of the Kenedix Stock by discounting the cash flow that is expected to be generated by our company in and after the fiscal year ending December 2020 to the present value at a specific discount rate, on the basis of the Business Plan provided by our company in accordance with revenue forecast of our company under various factors, such as the preceding performance trend, the results of the due diligence on our company conducted by the Tender Offerors and publicly disclosed information. The Business Plan that underlay the DCF method above includes a fiscal year in which a significant increase in profit is expected. Specifically, from the fiscal year ending December 2021 to the fiscal year ending December 2022, the operating income is expected to increase significantly from 11,470 million yen to 15,182 million yen, due to an increase in fee income in the asset management business resulting from an increase in the AUM balance. The synergy effects that can be expected to be realized through the Transactions are not included in the financial forecasts because it is difficult to estimate this specifically at this time.

In addition to the valuation results indicated in the Share Valuation Report (SMBC Nikko Securities) provided by SMBC Nikko Securities, the Tender Offerors allegedly comprehensively reviewed several factors, such as the likelihood that our Board of Directors would support the Tender Offer, the examples of premiums added in determining the prices for purchase, etc., in other tender offers conducted in the past for the purpose of making a target

company a private company, the trend of the market price of the Kenedix Stock, the results of the due diligence on our company conducted by SMFL from early June to late July 2020 (after such due diligence, an additional financial due diligence was conducted from September 2020 and finished at early October 2020.), and the prospect of shares being tendered in the Tender Offer; and took into consideration the results of the discussions and negotiations with our company. As a result, allegedly, the Tender Offerors ultimately set the Tender Offer Price at 750 yen per share on November 20, 2020.

The Tender Offer Price of 750 yen is allegedly the price including (a) a premium of 26.48 % added to 593 yen, which is the closing price of the Kenedix Stock on the first section of the Tokyo Stock Exchange on November 19, 2020, the business day immediately preceding the announcement date of implementation of the Tender Offer; (b) a premium of 32.04 % added to 568 yen, which is the simple average closing price of the Kenedix Stock for the past one (1) month up to such date; (c) a premium of 36.61 % added to 549 yen, which is the simple average closing price for the past three (3) months up to such date; and (d) a premium of 39.93 % added to 536 yen, which is the simple average closing price for the past six (6) months up to such date.

B. Obtaining of the Share Valuation Report from an Independent Third-party Valuation Institution by Our Company In stating our opinion on the Tender Offer, in order to ensure the fairness of our decision-making process concerning the Tender Offer Price proposed by the Tender Offerors, we requested Nomura Securities, the third party valuation institution and financial advisor independent from the Tender Offerors, ARA and our company, to calculate the value of the Kenedix Stock, and obtained the Share Valuation Report (Nomura Securities) from Nomura Securities as of November 19, 2020.

For an overview of the Share Valuation Report, please refer to "(2) Overview of Calculation" in "(3) Matters Concerning Calculation" above.

#### C. Advice from an Independent Law Firm Received by Our Company

In order to ensure the transparency and reasonableness of the decision-making process of our Board of Directors in relation to the Transactions, including the Tender Offer, in late April 2020, we appointed Anderson Mori & Tomotsune as our legal advisor independent from our company, ARA and the Tender Offerors, and received the necessary legal advice on the method and process of decision-making by our Board of Directors and other points to be noted in relation to the Transactions, including the Tender Offer. Anderson Mori & Tomotsune is not a related party of the Tender Offerors or our company and does not have any material interest that should be disclosed in relation to the Tender Offer.

#### D. Establishment of an Independent Special Committee and Obtaining of the Report by Our Company

Given that the Transactions will be conducted on the premise that the Kenedix Stock will go private, in order to be careful in making decisions and to eliminate arbitrariness and ensure fairness, transparency and objectivity of the decision-making process of our Board of Directors, our Board of Directors established the Special Committee consisting of three members, namely Mr. Koji Kotaka (Independent Outside Director of our company, Representative of Koji Kotaka Law Office), Mr. Shuhei Shiozawa (Independent Outside Director of our company, Professor Emeritus of Keio University) and Mr. Shinzo Hara (Independent Outside Director of our company, Representative Director of Hotel New Grand Co., Ltd.), who are our outside directors notified to the Tokyo Stock Exchange as independent officers and are independent from our company, ARA and the Tender Offerors, on June 11, 2020 (The members of the Special Committee have not been changed since its establishment. Mr. Koji Kotaka has been appointed as the Chairman of the Special Committee based on the mutual election by its members, taking into consideration that he is in a position to be directly involved in the business judgment as a member of our Board of Directors and has considerable knowledge of the business of our company and that he also has the expertise and qualifications to consider the Transactions including the Tender Offer. The remuneration of the members of the Special Committee is fixed, and contingency fees are not adopted.), and inquiries have been made to the Special Committee and they

were commissioned to submit a report to our company on the following matters: (a) whether the purpose of the Transactions, including the Tender Offer, is considered reasonable (including whether the Transactions will contribute to improving our company's enterprise value); (b) whether due consideration has been given to the interests of our shareholders through fair procedures in the Transactions, including the Tender Offer; (c) whether the reasonableness of the terms of the Transactions (including the tender offer price in the Tender Offer) has been ensured; (d) whether, in view of (a) to (c) above, it is probable that the Transactions will not be disadvantageous to our minority shareholders; and (e) whether it is appropriate for our Board of Directors to adopt a resolution to state its opinion to agree to the Tender Offer and recommend that our shareholders tender their shares in the Tender Offer (collectively, the "Matters of Inquiry"). In addition, our company also resolved at the above Board of Directors' meeting held on June 11, 2020 that the decision-making of our Board of Directors concerning the Transactions shall be conducted with the utmost respect for the decisions of the Special Committee based on the above commission, and in particular, if the Special Committee determines that the terms of the Transactions are not appropriate, the Board of Directors shall not state its opinion to agree to the Transactions under such terms. Furthermore, in response to the receipt of SMFL's proposal dated July 30, our company, by the resolution of the Board of Directors dated August 13, 2020, authorized the Special Committee to negotiate with SMFL and the Tender Offeror on the tender offer price and other terms of the Transactions.

Between June 11, 2020 and November 20, 2020, the Special Committee held a total of 35 meetings for a total of approximately 38 hours, and carefully discussed and considered the Matters of Inquiry. Specifically, in mid-June 2020, the Special Committee has appointed BofA Securities as the financial advisor and third-party valuation institution independent of the Tender Offerors, ARA, our company, and Mori Hamada & Matsumoto as its own legal advisor independent of the Tender Offerors, ARA and our company, respectively. In addition, it approved Nomura Securities and Greenhill, the financial advisors, and Anderson Mori & Tomotsune, the legal advisor, as the financial advisors and legal advisor of our company, respectively, as there were no issues related to their independence and expertise.

As for the specific discussions thereafter, the Special Committee (1) presented questions to us, and we had a question-and-answer session in an interview format with respect to the purpose and background of the Transactions, management policy after the Transactions and other matters, and (2) presented questions to SMFL at another meeting, and SMFL had a question-and-answer session in an interview format with respect to the purpose and background of the Transactions, management policy after the Transactions and other matters.

In addition, with respect to the Business Plan prepared by us, the Special Committee received from us an explanation with respect to the content and the process of preparation of the Business Plan, and confirmed the reasonableness of these matters. Further, taking into account the explanations from Nomura Securities and BofA Securities with respect to important premises including the details of the share value valuation based on the Business Plan, the basis of calculation of the discount rate in the DCF method and the DCF analysis, and the reasons for selecting the peer companies in the comparable peer company method and the comparable peer company analysis, it held a question-and-answer session and discussed and considered such matters, and confirmed the reasonableness of such matters.

Furthermore, the Special Committee received explanations from our company, Nomura Securities, Greenhill and Anderson Mori & Tomotsune on the measures to ensure the fairness of the procedures for the Transactions and the method and process of our Board of Directors' decision-making and other measures to avoid conflict of interest in relation to the Transactions and, based on the legal advice from Mori Hamada & Matsumoto, discussed and considered the measures to be taken to ensure the fairness of procedures in the Transactions.

In addition, based on the financial advice received from BofA Securities, the Special Committee discussed and considered the negotiation policy, including the policy to conduct sufficient negotiations in line with the general negotiation process conducted in M&As between mutually independent third parties in order to obtain a higher price from the Tender Offeror. After receiving SMFL's proposal on July 30, 2020 to set the tender offer price at 645 yen per share, each time the Special Committee received SMFL's proposal on the tender offer price, the Special Committee discussed and considered the policy on negotiation with SMFL based on the financial advice received

from BofA Securities and the opinion received from Nomura Securities and then held discussions and negotiations with SMFL with respect to the tender offer price, including by direct exchange of documents. As a result, on October 28 of the same year, SMFL finally proposed an tender offer price of 750 yen per share.

Based on the background described above, and after careful discussion and consideration of the Matters of Inquiry in consideration of the Share Valuation Report (BofA) and the Fairness Opinion (both as defined in "E. Obtaining of the Share Valuation Report and Fairness Opinion from an Independent Third-party Valuation Institution by the Special Committee" below), the Special Committee submitted a report to our Board of Directors on November 20, 2020 based on the unanimous consent of all committee members, the content of which is substantially as follows.

#### (I) Contents of the Report

- (i) The Transactions contribute to the enhancement of our enterprise value and the purpose of the Transactions, including the Tender Offer, is reasonable.
- (ii) Due consideration has been given to the interests of our shareholders through fair procedures in the Transactions, including the Tender Offer.
- (iii) The reasonableness of the terms of the Transactions (including the tender offer price in the Tender Offer) has been ensured.
- (iv) It would not be disadvantageous to our minority shareholders (excluding the Tender Offeror and the Major Shareholder) for our Board of Directors to resolve to state its opinion to agree to the Tender Offer and recommend that our shareholders tender their shares in the Tender Offer. In addition, implementing the Share Consolidation, which is scheduled after the Tender Offer and in which the Tender Offeror and the Major Shareholder will be the only two shareholders of our company and our shares are expected to be delisted, would not be disadvantageous to our minority shareholders.
- (v) Our Board of Directors should resolve to state its opinion to agree to the Tender Offer and to recommend that our shareholders (excluding the Tender Offeror and the Major Shareholder) tender their shares in the Tender Offer.

#### (II) Grounds of the Report

- (i) In consideration of the following points, the Special Committee has determined that the Transactions contributes to the enhancement of our enterprise value and the purpose of the Transactions, including the Tender Offer, is reasonable.
  - The purpose of the Transactions is to build a strong cooperative relationship under a stable capital relationship and improve the enterprise value of both groups by our company and SMFL becoming members of the same group while maintaining the independence and autonomy of the management of our company. The Special Committee has no objection to the business environment and management issues surrounding our company as recognized by our company, and considers the above purpose to be The Business and Capital Alliance Agreement and the Management Entrustment Agreement serve as a basis for maintaining the independence and autonomy of the management of our company, consistent with the above purpose. Furthermore, the synergies described in "B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer" and "C. Decision-Making Process and Reasons, Leading to Our Decision to Agree to the Tender Offer" in "(2) Grounds and Reasons of Opinion on the Tender Offer" of "3. Details, Grounds and Reasons of Opinion on the Tender Offer" above which our company and Tender Offerors envisage as a result of discussions between both companies are considered reasonable and expected to have such effects on our company as an increase in sales and an improvement in the profitability rate. The contents of the synergies to be created for our company as a result of the Transactions with ARA are also reasonable and no unreasonable point is found in particular about such

- synergies.
- In addition, no material dis-synergy is expected to occur with the Transactions in the first place, and even
  if such material dis-synergy does occur, it is deemed that reasonable measures to mitigate or reduce such
  dis-synergy are being considered to be taken.
- (ii) In consideration of the following points, the Special Committee has determined that due consideration has been given to the interests of our shareholders through fair procedures in the Transactions, including the Tender Offer.
  - The Special Committee, which is independent from our company, ARA and the Tender Offerors, has been established from the initial stage of consideration of the Transactions.
  - In the course of the consideration of the Transactions, the Special Committee received legal advice, including advice on the procedures of the Transactions and the method and process of the Special Committee's discussions on the Transactions, from Mori Hamada & Matsumoto who was appointed as a legal advisor independent of the Tender Offerors, ARA and our company. It also received advice from a financial point of view on the Transactions from BofA Securities who was appointed as a financial advisor and third-party valuation institution independent of the Tender Offerors, ARA and our company, in order to obtain professional advice and assistance concerning valuation of enterprise value, price negotiation and other matters.
  - Our company received the necessary legal advice on the method and process of decision-making by our Board of Directors and other points to be noted in relation to the Transactions, including the Tender Offer, from Anderson Mori & Tomotsune who was appointed as the legal advisor independent from our company, ARA and the Tender Offerors. We also received financial advice from Nomura Securities who is the third-party valuation institution and financial advisor independent from our company, ARA and the Tender Offerors, and Greenhill who is the financial advisor independent from our company, ARA and the Tender Offerors, in order to ensure the fairness of our decision-making processes concerning the Tender Offer Price proposed by the Tender Offerors in stating our opinion on the Tender Offer.
  - The Special Committee has obtained, subject to the assumptions and conditions described below and in
    the Exhibit and certain other assumptions and conditions, the Share Valuation Report (BofA) and the
    Share Valuation Report (Nomura Securities) from BofA Securities and Nomura Securities, respectively,
    both of whom are financial advisors and third-party valuation institutions independent from the Tender
    Offerors, ARA and our company, and also obtained the Fairness Opinion from BofA Securities.
  - Among our directors, Mr. Taisuke Miyajima, Representative Director, and Mr. Soushi Ikeda, Managing Director, have not participated in the discussions and negotiations with the Tender Offerors on behalf of our company since August 7, 2020, in order to avoid any suspicion of conflict of interest with our company. However, Mr. Taisuke Miyajima, Representative Director, participated in the discussions and negotiations with ARA in relation to the Transactions as necessary as a person on the SMFL side, not as our representative, but to communicate to ARA the intentions and proposals from SMFL to ARA or matters agreed between SMFL and our company, so as not to be disadvantageous to our general shareholders. In addition, the discussions and negotiations on the Management Entrustment Agreement with SMFL were conducted by Nakamura, Tsunoda & Matsumoto, who were independently appointed by Mr. Taisuke Miyajima and Mr. Soushi Ikeda, and Anderson Mori & Tomotsune, who is our legal advisor, was notified of the negotiation status of the Management Entrustment Agreement from Nakamura, Tsunoda & Matsumoto as appropriate and reported it to the Special Committee for its consideration.
  - In order to avoid any suspicion of conflict of interest, since August 7, 2020, Mr. Taisuke Miyajima and Mr. Soushi Ikeda have not participated at all in the discussions and resolutions at the meetings of the Board of Directors, nor have they participated at all in the discussions and negotiations with the Tender Offerors on behalf of our company. In addition, Mr. Hiroki Yaze, our director, and Mr. Kazuo Matsumoto, our auditor, both of whom are from the SMFL Group, have not participated at all in the

- discussions at the above-mentioned meetings of the Board of Directors, and have refrained from stating their opinion, in order to avoid any suspicion of conflict of interest.
- The tender offer period is set to be longer (30 business days) than the minimum period (20 business days) prescribed by law. In addition, under the Capital and Business Alliance Agreement, our company has agreed not to withdraw or change its resolution on the statement of opinion during the Tender Offer Period and not to adopt any board resolution that would be inconsistent with its resolution on the statement of opinion. However, this is not an agreement that prohibits any person proposing a counter acquisition from contacting our company. It is a provision that allows our company to agree to the proposal that will better contribute to the improvement of our enterprise value if a person proposing a counter acquisition appears. Moreover, this is not an agreement that prohibits the Special Committee from changing its opinion on the Tender Offer in light of the content of the counter tender offer and thus, it is considered that this provision does not prevent an opportunity to conduct a counter tender offer. Therefore, it is recognized that there is an environment in which other potential acquirers can make a counter proposal after the announcement, and that a so-called indirect market check is conducted.
- It is recognized that, in relation to the Transactions, substantial disclosure is planned to be made and general shareholders are planned to be provided with an opportunity to make informed and appropriate decisions.
- It can be said that, in relation to the Transactions, consideration has been given to preventing any problem of coerciveness, and the legality of the Squeeze-Out Procedures has been ensured.
- The Tender Offeror will not conduct the Transactions, including the Tender Offer, unless the majority of
  our shareholders without interest in the Tender Offerors agrees, and the minimum number of shares to be
  purchased has been set by respecting the intentions of our minority shareholders.
- There are no other facts that would lead the Special Committee to assume that our company was unduly
  influenced by the Tender Offeror in the course of the discussion, consideration and negotiation concerning
  the Transactions.
- (iii) In consideration of the following points, the Special Committee has determined that the reasonableness of the terms of the Transactions (including the tender offer price in the Tender Offer) has been ensured.
  - The average market price analysis and the average market price method, the comparable peer company analysis and the comparable peer company method and the DCF analysis and the DCF method, which are the calculation methods used in the share valuation reports prepared by BofA Securities and Nomura Securities, are considered to be common and reasonable methods in light of current valuation practices, and the explanations regarding the reasons for selecting the peer companies under the comparable peer company analysis and the comparable peer company method and the basis for the discount rate and other factors under the DCF analysis and the DCF method are also reasonable and the calculations are considered to be reasonable in light of current practices. In addition, with respect to the Business Plan, the Special Committee received from us an explanation regarding the content and the process of preparation of the Business Plan, and confirmed the reasonableness of these matters. In light of the valuation of the Kenedix Stock made in such share valuation reports, the Tender Offer Price exceeds the upper limit of the calculation results based on the average market price analysis and the average market price method and the upper limit of the calculation results based on the comparable peer company analysis and the comparable peer company method, and is within the range of the calculation results based on the DCF analysis and the DCF method.
  - The Special Committee also received the Fairness Opinion from BofA Securities, subject to the assumptions and conditions described below and in the Exhibit and certain other assumptions and conditions. Since the method and content of the share value valuation by BofA Securities, which was used as a reference in the submission of the Fairness Opinion, are not found to be unreasonable, the procedure and content of the issue of the Fairness Opinion are not found to be unreasonable.

- The Special Committee was established promptly after the initial proposal of the SMFL Group's acquisition of our company as a wholly-owned subsidiary from SMFL, and, taking into account the benefits of the Transactions to our company, discussed on several occasions whether the Tender Offer Price was a reasonable price that ensured the benefits to be enjoyed by our general shareholders, and reflected the results of such discussions in the policy of negotiation with the Tender Offerors. The negotiation with the Tender Offerors was conducted under such policy of negotiation determined by the Special Committee and in accordance with the instructions of the Special Committee. As a result of such negotiation, the Special Committee has achieved a price increase of approximately 16.3% (105 yen) from the initial proposal.
- There are no other specific circumstances that would cast doubt on the fairness of the process of determining the Tender Offer Price.
- The method of conducting a tender offer as the first step and a share consolidation as the second step is a
  method generally adopted for this type of going private transaction, and the method of the Transactions is
  not found to be unreasonable.
- (iv) In view of the foregoing, it is considered that this transaction would not be disadvantageous to our minority shareholders excluding the Tender Offeror and the Major Shareholder.
- (v) In addition, our Board of Directors should resolve to state its opinion to agree to the Tender Offer and to recommend that our shareholders (excluding the Tender Offeror and the Major Shareholder) tender their shares in the Tender Offer.
- E. Obtaining of the Share Valuation Report and Fairness Opinion from an Independent Third-party Valuation Institution by the Special Committee

In order to obtain professional advice and assistance concerning the valuation of the corporate value, price negotiation and other matters, the Special Committee requested that BofA Securities, which is a financial advisor and third-party calculation agent independent of the Tender Offerors, ARA and our company, to calculate the value of the Kenedix Stock and to submit a written opinion regarding whether or not the Tender Offer Price of the Kenedix Stock to be received by holders of the Kenedix Stock (other than the Tender Offeror and the Major Shareholder and their respective affiliates) in the Tender Offer is fair, from a financial point of view, to such holders (a fairness opinion), and received a share valuation report as of November 20, 2020 with respect to the results of the calculation of the value of the Kenedix Stock (the "Share Valuation Report (BofA)"), subject to the assumptions and conditions described below and in the Exhibit and certain other assumptions and conditions, and also obtained a fairness opinion to the effect that, subject to the assumptions and conditions described below and in the Exhibit and certain other assumptions and conditions, the Tender Offer Price of the Kenedix Stock to be received in the Tender Offer by holders of Kenedix Stock (other than the Tender Offeror and the Major Shareholder and their respective affiliates) is fair, from a financial point of view, to such holders (the "Fairness Opinion").

BofA Securities has acted as financial advisor to the Special Committee in connection with the Transaction and will receive a fee for its services, a portion of which is payable upon the rendering of the Fairness Opinion and a significant portion of which is contingent upon consummation of the Tender Offer. BofA Securities may also receive a discretionary fee payable at the sole discretion of the Special Committee upon consummation of the Tender Offer. In addition, Kenedix has agreed to reimburse expenses incurred in connection with, and indemnify BofA Securities against certain liabilities arising out of the engagement.

BofA Securities has reviewed the Business Plan prepared by our company and various valuation methods for the share value of our company and determined that the following three valuation methods were appropriate.

- a. The average market price analysis, since the Kenedix Stock are listed on the First Section of the Tokyo Stock Exchange
- b. The comparable peer company analysis, since there are listed companies relatively similar to our company and it is possible to infer the value of the Kenedix Stock by comparison with similar companies

c. The DCF analysis under the preconditions described below and certain other conditions in order to reflect the future status of business activities in the calculation, on the assumption that our company is a going concern

BofA Securities is not a related party of the Tender Offerors, ARA or our company and does not have any material interest that should be disclosed in relation to the Transactions, including the Tender Offer. According to BofA Securities, the ranges of values per share of the Kenedix Stock calculated based on these methods are as follows.

Average market price analysis: 536 yen to 593 yen
Comparable peer company analysis: 332 yen to 519 yen
DCF analysis: 608 yen to 983 yen

In the average market price analysis, the range of the value per share of the Kenedix Stock was calculated to be 536 yen to 593 yen based on 593 yen, which is the closing price of the Kenedix Stock on the First Section of the Tokyo Stock Exchange on the base date, 568 yen, the simple average of the closing prices for the preceding one month, 549 yen, which is the simple average of the closing prices for the preceding three months, and 536 yen, which is the simple average of the closing prices for the preceding six months, with the base date being November 19, 2020.

In the comparable peer company analysis, the range of the value per share of the Kenedix Stock was calculated to be 332 yen to 519 yen through comparison with financial indicators indicating market prices, profitability and other factors of listed companies that are engaged in businesses that are relatively similar to that of our company.

The DCF analysis was conducted based on factors such as the Business Plan and the financial forecasts prepared and provided to BofA Securities by our company, the revenue and investment plan based on the business plan prepared by our company and other publicly available information (provided that, as described below, BofA Securities has not independently verified the accuracy and completeness of such materials and has no responsibility or obligation to conduct such independent verification). The range of the value per share was calculated to be 608 yen to 983 yen by evaluating the enterprise value by discounting our company's free cash flows to be generated in the future from the fourth quarter of the fiscal year ending December 2020, to present value at a certain discount rate according to business risk. Our Business Plan that was used for the DCF analysis includes a fiscal year in which a significant increase in profit is expected. Specifically, between the fiscal year ending December 2021 and the fiscal year ending December 2022, operating profit is expected to increase significantly from 13,046 million yen to 17,637 million yen due to an increase in fee income in the asset management business resulting from an increase in the AUM balance. The synergy effects that can be expected to be realized through the Transactions are not included in the financial forecasts because they are difficult to estimate specifically at this time.

#### F. Advice from an Independent Law Firm Received by the Special Committee

In order to obtain professional advice on the fairness of the procedures, as described in "D. Establishment of an Independent Special Committee and Obtaining of the Report by Our Company" above, the Special Committee has appointed Mori Hamada & Matsumoto as its legal advisor independent from the Tender Offerors and our company, and has received legal advice including advice on the procedures of the Transactions and the method and process of the Special Committee's discussions on the Transactions.

Mori Hamada & Matsumoto is not a related party of the Tender Offerors, ARA or our company and does not have any material interest that should be disclosed in relation to the Transactions, including the Tender Offer.

G. Unanimous Approval by All Non-interested Directors and No Dissenting Opinion of All Non-interested Statutory Auditors at Our Company

Our company carefully discussed and considered the terms of the Transactions, including the Tender Offer, based on the Share Valuation Report (Nomura Securities) obtained from Nomura Securities, the Report submitted by the Special Committee, the legal advice provided by Anderson Mori & Tomotsune and other related materials.

As a result, as described in "C. Decision-Making Process and Reasons, Leading to Our Decision to Agree to the

Tender Offer" of "(2) Grounds and Reasons of Opinion on the Tender Offer" above, our company determined that (a) the Transactions is the best choice from the viewpoint of enhancing our enterprise value and is expected to further increase the feasibility of our growth strategy, and (b) the terms of the Transactions, including the Tender Offer Price, will provide our shareholders with a reasonable opportunity to sell their shares, and at our Board of Directors' meeting held today, the 6 directors without interest who were present at the meeting unanimously adopted a resolution to state an opinion to agree to the Tender Offer and to recommend that the shareholders of our company tender their shares in the Tender Offer. In addition, at the above Board of Directors' meeting, all of our auditors except for Mr. Kazuo Matsumoto stated that they had no dissenting opinion on the above resolution.

In response to the receipt of the Proposal Dated July 30 from SMFL, our company officially commenced consideration regarding the SMFL Group's acquisition of our company as a wholly-owned subsidiary. As it was proposed that, among our directors, Mr. Taisuke Miyajima, Representative Director, and Mr. Soushi Ikeda, Managing Director, enter into the Management Entrustment Agreement with SMFL respectively and agree to continue to manage our company after the completion of the SMFL Group's acquisition of our company as a wholly-owned subsidiary, in order to avoid any suspicion of conflict of interest, since August 7, 2020, Mr. Taisuke Miyajima and Mr. Soushi Ikeda have not participated in the discussions and resolutions at the above-mentioned meetings of the Board of Directors, nor have they participated in the discussions and negotiations with the Tender Offeror and SMFL on behalf of our company. In addition, among our directors, Mr. Hiroki Yaze, who is from the SMFL Group, has not participated in the discussions and negotiations with the Tender Offeror and SMFL on behalf of our company, in order to avoid any suspicion of conflict of interest. In addition, among our auditors, Mr. Kazuo Matsumoto, who is from the SMFL Group, has not participated in the discussions at the above-mentioned meetings of the Board of Directors, and has refrained from stating his opinion, in order to avoid any suspicion of conflict of interest.

#### H. Measures to Secure Opportunities for Others to Make Competing Offers

The Tender Offeror has set the Tender Offer Period at thirty (30) business days, while the statutory minimum period is twenty (20) business days. By setting the Tender Offer Period at a relatively long period of time, the Tender Offeror allegedly intends to secure an appropriate opportunity for the shareholders of our company to make a decision as to whether to tender their shares in the Tender Offer and an opportunity for persons other than the Tender Offeror to make offers with respect to the Kenedix Stock, and thereby ensure the fairness of the Tender Offer Price.

#### Setting the Minimum Number of Shares to be Purchased to Accomplish the Majority of Minority

In the Tender Offer, the Tender Offeror has set 102,348,200 shares (Ownership Ratio: 46.40%) as the minimum number of the shares to be purchased, and, if the total number of the Tendered Share Certificates, Etc., is less than such minimum number (i.e., 102,348,200 shares), the Tender Offeror will allegedly not purchase any of Tendered Share Certificates, Etc. However, the Tender Offer intends to limit the number of the shareholders of our company to only two companies of the Tender Offeror and the Major Shareholder, and, therefore, the maximum number of the shares to be purchased has not been set, and, if the total number of the Tendered Share Certificates, Etc., is equal to or greater than the minimum number, the Tender Offeror will allegedly purchase all of Tendered Share Certificates, Etc.

Allegedly, the minimum number of shares to be purchased is the number of the Kenedix Stock (i.e., 102,348,200 shares) that is equivalent to the number of shares representing the number of voting rights (i.e., 1,023,482 units) obtained by (i) multiplying the number of voting rights (i.e., 2,205,812 units) pertaining to the total number of issued shares of our company as of September 30, 2020 (i.e., 220,581,200 shares) set forth in our company's Third Quarterly Financial Results by two-thirds and (ii) subtracting from the result thereof (i.e., 1,470,542 units; rounded up to the nearest whole number) the number of voting rights (i.e., 1 unit) pertaining to the Kenedix Stock held by the Tender Offeror as of today (i.e., 100 shares) and the number of voting rights (i.e., 447,059 units) pertaining to the Kenedix Stock held by the Major Shareholder as of today (i.e., 44,705,900 shares). Such number of shares will allegedly exceed the number of shares (i.e., 87,937,601 shares) equivalent to a majority of the number of the shares (i.e.,

175,875,200 shares) (so-called, "majority of minority"), which is the total number of issued shares above (i.e., 220,581,200 shares), less the Kenedix Stock held by the Tender Offeror as of today (i.e., 100 shares) and the Kenedix Stock held by the Major Shareholder as of today (i.e., 44,705,900 shares). In this way, the Tender Offeror has allegedly decided that, if the Tender Offeror cannot obtain the approval of the majority of shareholders of our company who do not have an interest in the Tender Offeror, the Tender Offeror shall not conduct the Transactions, including the Tender Offer, and has set the minimum number of shares to be purchased, with respecting the intention of shareholders of our company.

4. Matters Concerning Material Agreement between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer

#### (1) Capital and Business Alliance Agreement

Please refer to "II. Capital and Business Alliance Agreement".

#### (2) Management Entrustment Agreement

SMFL allegedly entered into the Management Entrustment Agreement with Mr. Taisuke Miyajima, Representative Director of our company, and Mr. Soushi Ikeda, Managing Director of our company (referred to as the "Directors of our company" in "(2) Management Entrustment Agreement") respectively as of November 20, 2020. Allegedly, the main clauses of the Management Entrustment Agreement shall become effective at the time of completion of the Transactions, and the outline of such provisions is as follows:

#### (i) Purpose

SMFL and the Directors of our company will enter into the Management Entrustment Agreement for the purpose of enhancing and maximizing the enterprise value of our company by the performance of the Directors of our company of the duties described in "B. Entrustment of Management" below in accordance with the Management Entrustment Agreement when SMFL and our company implements the Capital and Business Alliance based on the Capital and Business Alliance Agreement.

#### (ii) Entrustment of Management

SMFL shall entrust that Mr. Taisuke Miyajima will accept the position as Representative Director of our company and Mr. Soushi Ikeda will accept the position as Managing Director, general manager of strategic investment division of our company, and shall entrust them to perform their duties, and the Directors of our company shall accept such entrustment of the duties (the "Management Entrustment"). The Directors of our company shall not resign or retire, or refuse a reappointment during the effective period of the Management Entrustment Agreement unless there is a health or other unavoidable reason. SMFL may dismiss or refrain from reappointing the Directors of our company in the event that the Directors of our company violate laws and regulations or there are other sufficiently reasonable reasons.

#### (iii) Compliance with Capital and Business Alliance Agreement

Upon the Management Entrustment, SMFL undertakes to comply with the obligations of SMFL set forth in the Capital and Business Alliance Agreement. The Directors of our company shall make an effort, in good faith in light of their own duties and powers in the Target Company, to cause our company to comply with the obligation set forth in the Capital and Business Alliance Agreement.

SMFL and the Directors of our company shall consult in good faith with respect to the details of the compensation and incentive plans set forth in E. of "(4) Measures to Enhance the Enterprise Value of Our Company" of "2. Details of Alliance" of "II. Capital and Business Alliance Agreement" above promptly after the completion of the Transactions.

#### (iv) Non-Competition and Non-Solicitation of the Directors of Our Company

During the term of the Management Entrustment Agreement and for one (1) year after the termination thereof, the Directors of our company shall not, in principle, engage in any business that competes with the business that is actually conducted, or planned to be conducted, by the Kenedix Group at that time (the "Competing Business"), provide any services in relation to the Competing Business by way of entrustment, contract, appointment of advisor, or otherwise, or acquire any interests in the Competing Business.

During the term of the Management Entrustment Agreement and for one (1) year after the termination thereof, the Directors of our company shall not solicit officers or employees of the Kenedix Group to be appointed or employed by the Directors of our company or their affiliated companies, encourage them to resign from the Kenedix Group, or otherwise encourage them to do anything, or cause their affiliates companies to do so.

#### (v) Termination of the Management Entrustment Agreement, Etc.

The Management Entrustment Agreement will be terminated in the event that (i) the Parties agree in writing, (ii) the Tender Offer is withdrawn or failed, (iii) the Capital and Business Alliance Agreement is terminated, (iv) SMFL Group no longer holds shares equivalent to a majority of the voting rights of all shareholders in our company, (v) the Directors of our company lose their position, (vi) our company files an application for listing at a financial instruments exchange, (vii) the Management Entrustment Agreement is cancelled pursuant to the termination events prescribed in the Management Entrustment Agreement, such as breach of obligation in material respects that is prescribed in the Management Entrustment Agreement, or (viii) our company is dissolved and the liquidation is completed

#### (3) Shareholders Agreement

On November 20, 2020, in connection with the implementation of the Tender Offer, the Tender Offeror and SMFL allegedly entered into the Shareholders Agreement with the Major Shareholder and ARA, a wholly-owning parent company of the Major Shareholder, stipulating that ARA shall cause the Major Shareholder not to tender the Non-Tendered Shares in the Tender Offer, as well as business operations, etc., of our company after the Transactions. The Major Shareholder and ARA entered into the Shareholders Agreement after confirming the terms and conditions of the Capital and Business Alliance Agreement and the Management Entrustment Agreement. Allegedly, the contents of the Shareholders Agreement are as follows. After confirming the terms and conditions of the Shareholders Agreement, our company agreed with SMFL in the Capital and Business Alliance Agreement to participate in the Shareholders Agreement as a party thereto within ten (10) business days after the completion of the Transactions.

#### (i) Agreement on Non-tender of the Non-Tendered Shares

SMFL shall cause the Tender Offeror to commence the Tender Offer, and ARA shall cause the Major Shareholder not to tender any of the Kenedix Stock held by the Major Shareholder (i.e., 44,705,900 shares; Ownership Ratio: 20.27%) (Non-Tendered Shares) in the Tender Offer. If, during the Tender Offer Period, a third party implements a tender offer, that does not set a maximum number of shares to be purchased, with respect to the Kenedix Stock, with the tender offer price exceeding the Tender Offer Price, the parties shall consult in good faith with respect to a measure.

In addition, after the consummation of the Tender Offer, the Tender Offeror shall implement the Squeeze-Out Procedures as described in "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called 'Two-step Acquisition')" of "3. Details of Opinion on the Tender Offer" above, and ARA shall provide cooperation, including cooperation to exercise voting rights at the Extraordinary Shareholders' Meeting, with the Tender Offeror and our company in order to facilitate the Squeeze-Out Procedures.

After the completion of the Squeeze-Out Procedures, the Tender Offeror, SMFL, the Major Shareholder and ARA will implement the transfer of a portion of the Kenedix Stock from the Tender Offeror to the Major Shareholder (the Off-Market Trading) in order to bring the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively, or implement other necessary measures in order to realize the respective shareholding ratio stated above. The price of the Off-Market Trading will be economically the equivalent value to the Tender Offer Price.

#### (ii) Agreement on Business Operations of Our Company

The parties to the Shareholders Agreement generally agree on the following matters with regard to the management policy of our company after the Transactions.

- (A) The Major Shareholder will have the right to dispatch a non-executive director of our company after the completion of the Squeeze-Out Procedures.
- (B) The parties to the Shareholders Agreement shall consult in good faith with each other with respect to the cooperation between both companies for the enhancement of the enterprise value of our company.
- (C) SMFL shall not cause our company to engage in any action that would result in squeezing out the Major Shareholder from our company or decreasing the Ownership Ratio of the Major Shareholder.
- (D) In case that our company issues new shares, the Tender Offeror and the Major Shareholder shall have the right, prior to any third party, to subscribe for a portion of such new shares in proportion to their shareholding ratio.
- (E) The Tender Offeror and the Major Shareholder shall acquire the prior consent of ARA for the matters relating to activities of our company and its subsidiaries ((i) substantive amendment to the articles of incorporation; (ii) organizational restructuring, etc., that requires approval by a special resolution at the shareholders' meeting; (iii) acquisition of treasury shares at non-pro rata basis; and (iv) dissolution and petition for commencement of insolvency proceedings).
- (F) The parties to the Shareholders Agreement may, from time to time, verify the outcome of the business synergies among such parties and our company with our company, and, depending on its outcome, require the other party to discuss in good faith with respect to the form of joint venture of our company.
- (iii) Agreement on Treatment of the Kenedix Stock Held by the Tender Offeror and the Major Shareholder, Etc.

The parties to the Shareholders Agreement generally agree on the following matters concerning the treatment, etc. of the Kenedix Stock held by the Tender Offeror and the Major Shareholder.

- (A) In principle, the Tender Offeror shall not transfer the Kenedix Stock to any third party without prior consent of the Major Shareholder and the Major Shareholder shall not transfer the Kenedix Stock to any third party without prior consent of the Tender Offeror.
- (B) If the Tender Offeror and the Major Shareholder seek to transfer all of the Kenedix Stock held by them to any third party, it shall notify the other party to that effect, and the other party shall be given the opportunity to propose, to the party seeking such transfer, that it seeks to purchase all of the relevant shares.
- (C) The Major Shareholder shall have the put option at fair market value to the Tender Offeror on all of the Kenedix Stock held by the Major Shareholder during five (5) years after the completion of the Squeeze-Out Procedures.
- (D) If the Tender Offeror seeks to transfer all of the Kenedix Stock held by the Tender Offeror to any third party, the Major Shareholder shall have a tag-along right for all of the Kenedix Stock held by the Major Shareholder, and the Tender Offeror shall have a drag-along right for all of the Kenedix Stock held by the Major Shareholder (only after the date on which five (5) years have elapsed following the completion of the Squeeze-Out Procedures).

#### (4) Overview of the Major Shareholder

As described in "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called 'Two-step Acquisition')" of "3. Details of Opinion on the Tender Offer" above, after the completion of the Squeeze-Out Procedures, the Tender Offeror, SMFL, the Major Shareholder, and ARA are scheduled to implement the Off-Market Trading in order to bring the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively, or implement other necessary measures in order to realize the respective shareholding ratio stated above after the Target Company obtains the Prime Minister's approval pursuant to the proviso of Article 24, Paragraph 1 of the Act with respect to the application for the suspension of our company's obligation to submit an Annual Securities Report in accordance with the Shareholders Agreement that was entered into among such four companies (for a summary of the Shareholders Agreement, please refer to "(3) Shareholders Agreement" of "4. Matters Concerning Material Agreement

between the Tender Offeror and Our Company, Our Shareholders and Our Officers Regarding the Tender of Shares in the Tender Offer' above). An overview of the Major Shareholder, a counterparty to the Tender Offeror in the Off-Market Trading, is as follows:

#### ARA REAL ESTATE INVESTORS XVIII PTE.LTD.

#### A. Overview of ARA REAL ESTATE INVESTORS XVIII PTE.LTD.

#### (i) History of ARA REAL ESTATE INVESTORS XVIII PTE.LTD.

Month/Year	History		
October 2011	ARA Managers (CIP) Pte. Ltd, as its trade name, was incorporated as a private company under the		
	laws of Singapore, having the headquarters at 6 Temasek Boulevard #16-02,		
	Suntec Tower Four, Singapore 038986, and its capital is 1 SGD.		
August 2017	ARA RE Investment Group (Singapore) Pte. Ltd. acquired all of the issued shares from ARA Portfolio		
	Management Limited. On the same day, its trade name was changed to ARA REAL ESTATE		
	INVESTORS XVIII PTE.LTD and its business purpose changed from real property fund		
	management to an investment holding company.		

# (ii) Business Purpose of ARA REAL ESTATE INVESTORS XVIII PTE.LTD., and the Details of its Business Business Purpose of ARA REAL ESTATE INVESTORS XVIII PTE.LTD.

- 1. To undertake any business or activity in relation to real property fund management
- 2. To carry on any other trade or business that can directly or indirectly enhance the value or profitability of any property, rights or undertakings of the company
- 3. To borrow or raise or secure the payment of money for the purposes of or in connection with the company's business
- 4. To mortgage and charge the undertaking of all or any of the real and personal property and assets of the company
- To issue and deposit any securities which the company has power to issue by way of mortgage to secure any sum or by way of security for the performance of any contracts or obligations of the company
- 6. To pay for any property or rights acquired by the company
- 7. To do all such other things as in the opinion of the company or its directors are incidental or conducive to the conduct, promotion or attainment of any purpose to directly or indirectly enhance the value or profitability of any property, rights or undertakings of the company

## Details of Business

Investment holding company to hold the Kenedix Stock

## (iii) Amount of Stated Capital and Total Number of Issued Shares

(as of November 20, 2020)

Amount of Stated Capital (yen)	Total Number of Issued Shares (shares)
1 SGD	1

## (iv) Major Shareholder

(as of November 20, 2020)

				(45 011 (0 (0111001 20, 2020)
	Name	Address or Location		Ratio of Number of Owned
			Number of Shares Owned	Shares to Total Number of Issued
			(shares)	Shares
				(excluding treasury shares) (%)

ARA Re Investment	5 Temasek Boulevard #12-		
Group (Singapore) Pte.	01, Suntec Tower Five,	1	100.00
Ltd.	Singapore 038985		
Total	-	1	100.00

## (v) Business Experiences of and Number of Shares Owned by Officers

(as of November 20, 2020)

Director  - CHIU  CHIU  KWOK  July 6, HUNG, 1950  JUSTIN  - Way  July 2007  May  Director of ARA Asset  Management Limited. (current position)  May  Director of ARA RE Investment  Group (Singapore) Pte. Ltd. (current position)  - Director of ARA REAL  2017  ESTATE INVESTORS  XVIII PTE.LTD. (current position)  July  Group Chief Executive Officer and Director of ARA Asset Management  Limited (current position)  - LIM HWEE CHIANG  Director  - LIM HWEE CHIANG  Director of ARA RE Investment Corup (Singapore) Pte. Ltd. (current position)  - August 2002  Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position)  August 2017  August 2017  Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position)  Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position)  Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position)  Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position)	Title	Position	Name	Date of Birth	Ві	usiness Experiences	Number of Shares Owned (shares)
Director  LIM HWEE CHIANG  CHI	Director	-	KWOK HUNG,	-	2002 May 2007	Director of ARA Asset Management Limited. (current position) Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position) Director of ARA REAL ESTATE INVESTORS XVIII PTE.LTD.	-
Total -	Director	-		1956	July 2002 May 2007	Management Limited Group Chief Executive Officer and Director of ARA Asset Management Limited (current position)  Director of ARA RE Investment Group (Singapore) Pte. Ltd. (current position)  Director of ARA REAL ESTATE INVESTORS XVIII PTE.LTD.	-

# B. Relationship with the Tender Offeror $${\rm N}/{\rm A}$$

## C. Purpose of Transfer

For the joint management of our company with the Tender Offeror

# D. Number of the Kenedix Stock Owned as of Today 44,705,900 shares

- 5. Details of the Provision of Benefits by the Tender Offeror or its Specially Related Parties Not applicable.
- Response Policies Concerning Basic Policies on the Control of the Company Not applicable.
- Questions to the Tender Offeror Not applicable.
- Request for Extension of the Tender Offer Period Not applicable.

#### 9. Future Prospects

Please refer to "3. (2) B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer", "3. (4) Possibility of Delisting and Reasons Therefor" and "3. (5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called 'Two-step Acquisition')" above.

#### 10. Others

As announced in the "Announcement of Revision of Forecast on Dividend Payments (No Dividend Payment) for the Fiscal Year Ending December 31, 2020" dated November 20, 2020, our company resolved at the Board of Directors' meeting held today to revise our dividend forecast for the fiscal year ending December 2020 announced on February 12, 2020 and pay no year-end dividend for the fiscal year ending December 2020, subject to the completion of the Tender Offer. Please see our relevant announcement for more details.

In addition, as announced in the "Announcement of Revised Earnings Forecast" dated November 20, 2020, at the Board of Directors' meeting held today, our company revised the consolidated business forecast for the full year ending December 2020 announced on February 12, 2020 based on its recent performance trend. Please see our relevant announcement for more details.

#### II. Capital and Business Alliance Agreement

Our Company has entered into the Capital and Business Alliance Agreement with SMFL as of November 20, 2020. The overview of the alliance under the Business and Capital Alliance Agreement is as follows.

#### 1. Reason for Alliance

Please refer to "(2) Grounds and Reasons of Opinion on the Tender Offer" in "3. Details, Grounds and Reasons of Opinion on the Tender Offer" of "I. Statement of Opinion on the Tender Offer" above.

#### 2. Details of Alliance

The overview of the Capital and Business Alliance Agreement is as follows

#### (1) Purpose

SMFL and our company enter into a capital and business alliance (the "Capital and Business Alliance") with the aim of enhancing the enterprise value of both SMFL and our company, by maintaining the autonomy of our company's management and accelerating the growth of our company by expanding business opportunities and improving its creditworthiness through collaboration with SMFL, based on the recognition that the source of our company's competitiveness as a leading real estate asset management company lies in the organic combination of diverse and highly professional officers and employees attracted by its mobility and innovation as an independent enterprise and its openminded corporate culture.

#### (2) Matters Concerning the Tender Offer and Going Private

A. Implementation of the Tender Offer by the Tender Offeror SMFL will cause the Tender Offeror to decide to implement the Tender Offer and will publicly announce the details of such decision.

#### B. Our Company's Agreement to the Tender Offer

In the event that SMFL has decided to cause the Tender Offeror to implement the Tender Offer, our company will adopt a resolution of its Board of Directors (the "Resolution of Opinion") to the effect that our company will agree to the Tender Offer and recommend our shareholders to tender their shares in the Tender Offer, and publicly announce the details of such resolution.

During the Tender Offer Period, our company will not withdraw or amend the Resolution of Opinion nor will it adopt a resolution of its Board of Directors which is inconsistent with the contents thereof. However, if a third party implements or proposes a tender offer (the "Competitive Tender Offer") for the Kenedix Stock at a purchase price higher than the Tender Offer Price without setting a Maximum Number of Shares to be Purchased in the Tender Offer, without our company's active cooperation, or if there is any change to the preconditions of the Resolution of Opinion without our company's involvement, our company may consider amending the Resolution of Opinion and make such amendment after prior good faith consultation with SMFL, (i) in cases where it can be reasonably explained that our enterprise value will be enhanced by ensuring independence and autonomy of our company's management, which is the source of our company's enterprise value, despite the consummation of the Competitive Tender Offer or (ii) in cases other than those which fall under item (i) above, where our company reasonably determines, taking into account the opinion of the Special Committee, that the failure to amend the Resolution of Opinion may violate the obligation of the directors of our company to perform their duties with the due care of a prudent manager (provided, however, that in making such determination, the existence of the Capital and Business Alliance Agreement, which provides for the confirmation of independence and autonomy of management, and which is the source of the enterprise value, shall be considered).

#### C. Implementation of Going Private

If the Tender Offeror fails to acquire all of the Kenedix Stock through the Tender Offer, SMFL shall cause the Tender Offeror to implement the procedures for the Tender Offeror and the Major Shareholder to acquire all of the voting rights of our company at a ratio of 70:30 by the method described in "(5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called 'Two-step Acquisition')" in "3. Details, Grounds and Reasons of Opinion on the Tender Offer" of "I. Statement of Opinion on the Tender Offer" above, and our company will provide the necessary cooperation for the Tender Offeror to implement the Going Private and the above procedures.

## (3) Matters Concerning Organization and Management of Our Company

#### A. Management Policy and Business Strategy

SMFL and our company mutually confirm that the source of enterprise value of our company lies in the independence and autonomy of its management. Based on the understanding that securing the independence and autonomy of its management after the conclusion of the Tender Offer are crucial for further enhancement of our company's enterprise value, while SMFL shall comply with the regulations, etc. of SMFL Group (which refer to the group regulations and group operational and management rules established by SMFL to stipulate the operation and management of the group companies and other internal rules applicable to the group companies collectively; hereinafter the same) in light of governance, it shall also support the management policy and business strategy of our company as of the Effective Date of the Capital and Business Alliance Agreement, and shall pay utmost respect to the independence and autonomy of our management system and management execution, including any management policy and business strategy that will be determined by Kenedix Management (which refers to the current managing directors and executive officers of our company or their successors collectively; hereinafter the same), in the future.

Regardless of SMFL's business support and cooperation as agreed by consultations between SMFL and our company, if, after the completion of the Transactions, the Kenedix Group is unable to attain certain performance goals, SMFL may, after good-faith consultation with our company, request our company to reasonably change the matters concerning our company's organization and management and certain other matters, whereupon the parties shall consult in good faith in order to reach an agreement regarding any changes to the relevant matters.

#### B. Management System

After the completion of the Transactions, SMFL may respectively nominate (i) the number of the directors of our company that SMFL is not entitled to nominate for plus one and (ii) the number of the auditors of our company as chosen by SMFL. Our company shall confirm that the Major Shareholder is entitled to nominate our directors under the Shareholders' Agreement and shall become a party to the Shareholders Agreement within 10 business days from the completion of the Transactions.

In principle, SMFL shall maintain the management system by Kenedix Management after the conclusion of the Tender Offer, and shall allow Kenedix Management to continue to make managerial decisions and perform business under its independent and reasonable discretion to the extent not violating the due care of a prudent manager.

SMFL shall determine any successor of our company's Executive Director after the completion of the Transactions by paying utmost respect to the nomination made by Kenedix Management. In principle, SMFL shall allow Kenedix Management to determine the executive officers and lower ranking officers of our company after the completion of the Transactions subject to any internal procedures required by SMFL.

After the completion of the Transactions, SMFL and our company shall establish Kenedix's management committee (tentative name) comprised of Kenedix Management (which refers to the persons holding the positions or titles of our company's directors or executive officers collectively; hereinafter the same), our company's compliance officer, each business department manager and external committee member(s), and shall consider building a system to discuss and decide material business issues and managerial decisions of the Kenedix Group.

Our company shall implement or cooperate in the implementation of: (i) the dispatch of a person nominated by SMFL to our company as a (full-time) executive officer; (ii) the dispatch of observer(s) nominated by SMFL to each committee, i.e. the corporate compliance committee, the business compliance committee, the nomination and remuneration advisory committee and the equity committee; (iii) the introduction of and compliance with any system and framework required within the SMFL Group, including compliance and risk management; and (iv) any other matters reasonably requested by the Tender Offerors as a parent company or shareholder.

Our company shall make requests, hold discussions and submit reports as appropriate in compliance with the regulations, etc. of SMFL Group and in accordance with the applicable rules, and shall cause our subsidiaries and affiliates to comply with the applicable regulations, etc. of SMFL Group.

#### (4) Measures to Enhance the Enterprise Value of Our Company

#### A. Business Investment by Our Company

SMFL shall consult with our company in good faith regarding the reasonably required level of our company's share capital and cash reserves (ready liquidity) in order to enable prompt and flexible business investments by our company

following the conclusion of the Tender Offer.

#### B. Business Support and Cooperation by SMFL

Upon request of our company, SMFL shall consult in good faith regarding the business support and cooperation, including the following points for the purpose of enhancing our company's enterprise value:

- (a) Growth support for realizing the target of AUM 4 trillion yen (2025) described in our company's long-term vision;
- (b) Enhancement of credibility upon financing;
- (c) Provision of a bridge function by the SMFL Group;
- (d) Support for new businesses;
- (e) Sharing of know-how for SDGs management; and
- (f) Sharing of experience, expertise, know-how and other similar matters through mutual personnel interactions.

#### C. Financing

If our company requests SMFL for any support regarding financing, SMFL shall discuss with our company in good faith and exert its best efforts to offer its financial support. SMFL shall pay the utmost respect to any decisions made by Kenedix Management regarding policies on the Kenedix Group's funding from its existing financial institutions.

#### D. Treatment of Employees

SMFL agrees to maintain the employment of the Kenedix Group's employees as of the Settlement Commencement Date for the Tender Offer, and shall not request our company to unfavorably change its employment terms and conditions (including employee benefits).

#### E. Remuneration System/Incentive Plan

Following the conclusion of the Tender Offer, SMFL agrees to maintain or adopt the remunerations and remuneration system with a level that is substantially the same as those existing as of the Effective Date of the Capital and Business Alliance Agreement for the maintenance and enhancement of our company's enterprise value and for the purpose of retaining the officers and employees (including executive officers) of the Kenedix Group.

After the completion of the Transactions, SMFL shall consider to introduce stock options or any other new incentive plan that is linked to the enterprise value or business performance of the Kenedix Group for the purpose of the retention of officers and employees of the Kenedix Group and maintaining their motivation and morale for the improvement of the business performance.

#### (5) Termination of the Capital and Business Alliance Agreement

The Business and Capital Alliance Agreement will terminate if (i) SMFL and our company agree to this in writing, (ii) the Tender Offer is cancelled or fails to close, (iii) SMFL Group ceases to hold shares representing a majority of all shareholders' voting rights in our company; (iv) our company files an application for listing on a financial instruments exchange, (v) the Business and Capital Alliance Agreement is terminated due to the causes of termination set forth therein, including breach of the obligations thereunder in any material respect, or (vi) our company is dissolved and liquidated.

#### 3. The Number of Shares to be Newly Acquired by the Counter Party and the Ratio to the Number of Issued Shares

Please refer to "A. Overview of the Tender Offer" in "3. Details, Grounds and Reasons of Opinion on the Tender Offer" of "(2) Grounds and Reasons of Opinion on the Tender Offer" of "I. Statement of Opinion on the Tender Offer" above.

#### 4. Overview of the Counterparty to the Alliance

Please refer to "1. Overview of the Tender Offeror" in "I. Statement of Opinion on the Tender Offer" above.

#### 5. Schedule of the Capital and Business Alliance

Resolution of the Board of Directors	November 20, 2020
Date of execution of the Capital and	November 20, 2020
Business Alliance Agreement	

Tender Offer Commencement Date	November 24, 2020 (tentative)	
Completion of the Tender Offer	January 8, 2021 (tentative)	
Settlement Commencement Date for	January 15, 2021 (tentative)	
the Tender Offer		

## 6. Future Prospects

Please refer to "3. (2) B. Background, Purpose, and Decision-Making Process Leading to the Decision to Implement the Tender Offer, and Management Policy After the Tender Offer", "3. (4) Possibility of Delisting and Reasons Therefor" and "3. (5) Policy for Organizational Restructuring, Etc., after the Tender Offer (Matters Relating to So-called 'Two-step Acquisition')" in "I. Statement of Opinion on the Tender Offer" above.

End

Assumptions, Disclaimer and Other Matters Concerning the Analyses in the Share Valuation Report (BofA) and the Fairness Opinion by BofA Securities

The Share Valuation Report (BofA Securities) and the Fairness Opinion of BofA Securities described above have been delivered solely for the use and benefit of the Special Committee (in its capacity as such) in connection with and for purposes of its evaluation of the Tender Offer Price from a financial point of view. BofA Securities expresses no view or opinion as to any terms or other aspects of the Transactions (other than the Tender Offer Price to the extent expressly specified in the Fairness Opinion and based on the assumptions and conditions specified in the Fairness Opinion), including, without limitation, the form or structure of the Transactions, or any terms or other aspects of any other agreement or arrangement entered into in connection with the Transactions. BofA Securities was not requested to, and it did not, solicit indications of interest or proposals from third parties regarding a possible acquisition of all or any part of Kenedix or any alternative transaction. The Fairness Opinion is limited to the fairness, from a financial point of view, of the Tender Offer Price to be received by holders of the Kenedix Stock (other than the Tender Offerors and the Major Shareholder and their respective affiliates) in the Tender Offer and does not express any opinion or view with respect to any consideration received in connection with the Transactions by the holders of any class of securities, creditors or other constituencies of any party. In addition, BofA Securities does not express any opinion or view with respect to the fairness (financial or otherwise) of the amount, nature or any other aspect of any compensation to any of the officers, directors or employees of any party to the Transactions, or class of such persons, relative to the consideration or otherwise. Furthermore, BofA Securities does not express any opinion or view as to the relative merits of the Transactions in comparison to other strategies or transactions that might be available to Kenedix or in which Kenedix might engage or as to the underlying business decision of Kenedix to proceed with or effect the Transactions. In addition, BofA Securities does not express any opinion or recommendation as to whether any shareholder should tender their shares of the Kenedix Stock in the Tender Offer or how any shareholder should act in connection with the Transactions or any related matter. BofA Securities is also not expressing any view or opinion with respect to, and has relied, at the direction of the Special Committee, upon the assessments of the Special Committee regarding, legal, regulatory, accounting, tax and similar matters relating to Kenedix, SMFL, Tender Offeror, the Major Shareholder or any other entity and the Transactions as to which BofA Securities understands that the Special Committee obtained such advice as it deemed necessary from qualified professionals.

In conducting the analysis as stated in the Share Valuation Report (BofA Securities) (the "Analysis") and in arriving at its opinion, BofA Securities has assumed and relied upon, without independent verification, the accuracy and completeness of the financial and other information and data publicly available or provided to or otherwise reviewed by or discussed with BofA Securities and has relied upon the assurances of the management of Kenedix that they are not aware of any facts or circumstances that would make such information or data inaccurate or misleading in any material respect. With respect to certain internal financial and operating information with respect to the business, operations and prospects of Kenedix furnished to or discussed with BofA Securities by the management of Kenedix, including certain financial forecasts relating to Kenedix prepared by the management of Kenedix, BofA Securities has been advised by Kenedix, and has assumed, at the direction of the Special Committee, that they have been reasonably prepared on bases reflecting the best currently available estimates and good faith judgments of the management of Kenedix as to the future financial performance of Kenedix. Except as otherwise stated, the Analysis and the Fairness Opinion are necessarily based on financial, economic, monetary, market and other conditions and circumstances as in effect on, and the information made available to BofA Securities as of, the date thereof. As you are aware, the credit, financial and stock markets have been experiencing unusual volatility and BofA Securities expresses no opinion or view as to any potential effects of such volatility on Kenedix, the Tender Offerors, the Major Shareholder or the Transactions. It should be understood that subsequent developments may affect the Analysis and the Fairness Opinion, and BofA Securities does not have any obligation to update, revise, or reaffirm the Analysis or the Fairness Opinion.

The descriptions of the analyses conducted by BofA Securities set forth above are summaries of the material financial analyses presented by BofA Securities to the Special Committee in connection with the Share Valuation Report (BofA Securities) and are not comprehensive descriptions of all analyses undertaken by BofA Securities in connection with such report. The preparation of the Share Valuation Report (BofA Securities) and its underlying analysis is a complex analytical process involving various judgments about the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances; therefore, it is not necessarily advisable to describe only a part of the results or summary of the analysis. BofA Securities believes that its analyses must be considered holistically. BofA Securities further believes that selecting portions of its analyses and the factors considered or focusing on any information presented in tabular format, without considering all analyses and factors or the narrative description of the analyses, could create a misleading or incomplete view of the processes underlying the Analysis and the Fairness Opinion. The fact that any specific analysis has been referred to in the summary set out above is not meant to indicate that such analysis was given greater weight than any other analysis referred to in such summary.

In conducting the Analysis, BofA Securities considered industry performance, general business and economic conditions, and other matters, many of which are beyond the control of the Tender Offerors and Kenedix. The estimates of the future performance of Kenedix based on which BofA Securities' analyses were made are not necessarily indicative of actual values or actual future results, which may be significantly more or less favorable than such estimates. BofA Securities' analyses were performed solely as part of its analysis contained in the Share Valuation Report (BofA Securities) and were provided to the Special Committee in connection with the delivery of such report. BofA Securities' analyses do not purport to be appraisals or to reflect the prices at which a company might actually be sold or the prices at which any securities have been traded or may be traded at any time in the future. Accordingly, the estimates used in, and the ranges of valuations resulting from, any particular analysis described above are inherently subject to substantial uncertainty and should not be taken to be BofA Securities' view of the actual values of Kenedix.

The Tender Offer Price was determined through negotiations between the Tender Offerors and Kenedix (or the Special Committee), rather than by any financial advisor, and was approved by the Board of Directors of Kenedix. The determination to express its opinion to support the Tender Offer was made solely by the Board of Directors of Kenedix in accordance with the recommendation of the Special Committee. As described above, the Share Valuation Report (BofA Securities) and the Fairness Opinion were only one of many factors considered by the Special Committee in its evaluation of the Transactions and should not be viewed as determinative of the views of the Special Committee with respect to the Transactions or the Tender Offer Price.

BofA Securities has not made or been provided with any independent evaluation or appraisal of the assets or liabilities (contingent or otherwise) of Kenedix or any other entity, nor has it made any physical inspection of the properties or assets of Kenedix or any other entity. BofA Securities has not evaluated the solvency or fair value of Kenedix or any other entity under any local, national or other laws relating to bankruptcy, insolvency or similar matters. BofA Securities has assumed, at the direction of the Special Committee, that the Transactions will be consummated in accordance with its terms, without waiver, modification or amendment of any material term, condition or agreement and that, in the course of obtaining the necessary governmental, regulatory and other approvals, consents, releases and waivers for the Transactions, no delay, limitation, restriction or condition, including any divestiture requirements or amendments or modifications, will be imposed that would have an adverse effect on Kenedix or the contemplated benefits of the Transactions. The Analysis is based upon financial information prepared in accordance with generally accepted accounting principles in Japan. BofA Securities also has assumed, at the direction of the Special Committee, that the final executed version of the Capital and Business Alliance Agreement reviewed by BofA Securities.

BofA Securities and its affiliates comprise a full service securities firm and commercial bank engaged in securities,

commodities and derivatives trading, foreign exchange and other brokerage activities, and principal investing as well as providing investment, corporate and private banking, asset and investment management, financing and financial advisory services and other commercial services and products to a wide range of companies, governments and individuals. In the ordinary course of its businesses, BofA Securities and its affiliates may invest on a principal basis or on behalf of customers or manage funds that invest, make or hold long or short positions, finance positions or trade or otherwise effect transactions in equity, debt or other securities or financial instruments (including derivatives, bank loans or other obligations) of Kenedix, SMFL, the Major Shareholder and certain of their respective affiliates.

BofA Securities and its affiliates currently are providing and may in the future provide investment banking, commercial banking and other financial services to Kenedix and its affiliates and may receive compensation for the rendering of these services.

In addition, BofA Securities and its affiliates in the past have provided, currently are providing, and in the future may provide, investment banking, commercial banking and other financial services to SMFL and the Major Shareholder and/or their respective affiliates and have received or in the future may receive compensation for the rendering of these services, including having acted as lead manager and bookrunner for various debt offerings of SMFL and its affiliates SMFG and Sumitomo Corporation.

(Reference) Overview of Tender Offer, etc.

Please refer to the attached material "Notice Regarding Commencement of Tender Offer for Stock in Kenedix, Inc. (Securities Code: 4321)" released by the Tender Offeror on the date of this Press Release.