

Summary of Financial Results for the Year Ended March 2020 [Japan GAAP] (Consolidated)

Name of Company:	Yashima & Co., Ltd.	Stock Exchange Listing:	TSE
Stock Code:	7677	URL	https://www.yashima-co.co.jp/
Representative:	Title: President and Representative Director	Name:	Kazuaki Takada
Contact Person:	Title: Corporate Officer and General Manager of Administrative Division	Name:	Masahiro Abe
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Date of ordinary general meeting of shareholders:	June 26, 2020		
Date of commencement of dividend payment:	June 12, 2020		
Date of filing of securities report:	July 16, 2020		
Preparation of supplementary materials:	Yes (Japanese)		
Convening of a results meeting:	Yes (Japanese)		

(Note: Amounts are rounded to nearest million yen.)

1. Financial results for the current fiscal year (April 1, 2019 - March 31, 2020)

(1) Operating results (consolidated)

(Percentage figures represent year-on-year change)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended March 2020	36,082	(2.5)	350	(45.2)	441	(41.7)	248	(48.1)
Year ended March 2019	37,014	10.5	640	56.9	756	41.8	479	45.6

(Notes) Comprehensive income Year ended March 2020 (27) million yen (−%)
Year ended March 2019 275 million yen [(42.2)%]

	Net income per share	Net income per share fully diluted	Return on equity	Ratio of ordinary profit to assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
Year ended March 2020	89.68	—	2.9	1.7	1.0
Year ended March 2019	185.80	—	5.8	3.0	1.7

(Note) Equity in income (losses) of affiliates Year ended March 2020 0 million yen
Year ended March 2019 − million yen

(2) Financial position (consolidated)

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	million yen	million yen	%	Yen
Year ended March 2020	25,732	8,614	33.5	3,043.27
Year ended March 2019	26,435	8,411	31.8	3,259.09

(Note) Shareholders' equity Year ended March 2020 8,614 million yen
Year ended March 2019 8,411 million yen

(3) Cash flow position (consolidated)

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
	Million yen	Million yen	Million yen	Million yen
Year ended March 2020	144	9	26	8,796
Year ended March 2019	1,874	(57)	(38)	8,637

2. Dividends

	Dividend per share					Total annual dividend	Payout ratio (consolidated)	Dividends/net assets (consolidated)
	End of 1Q	End of 2Q	End of 3Q	End of FY	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended March 2019	—	0.00	—	25.00	25.00	64	13.5	0.8
Year ended March 2020	—	0.00	—	25.00	25.00	70	27.9	0.8
Year ending March 2021 (forecast)	—	0.00	—	25.00	25.00		23.6	

3. Forecast for the fiscal year ending March 2021 (April 1, 2020 - March 31, 2021)

(Percentage figures represent year-on-year change)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	38,207	5.9	412	17.4	472	6.9	300	20.6	105.98

*Notice:

(1) Changes in main subsidiaries (Changes in specific subsidiaries accompanied by changes in the scope of consolidation): No
New consolidations: —; Exclusions: —

(2) Changes in accounting policies, accounting estimates, and restatements

(a) Changes in accounting policies due to revision of accounting standards: None

(b) Changes in accounting policies other than those in (a): None

(c) Changes in accounting estimates: None

(d) Restatements: None

(3) Number of shares outstanding (ordinary)

(a) Shares outstanding (including treasury shares)

Year ended March 2020	2,880,000 shares	Year ended March 2019	2,880,000 shares
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(b) Treasury shares

Year ended March 2020	49,200 shares	Year ended March 2019	299,200 shares
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(c) Average number of shares during the term

Year ended March 2020	2,773,107 shares	Year ended March 2019	2,580,800 shares
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1. Analysis of Operating Performance and Financial Position

(1) Overview of Operating Results

During the fiscal year under review, the Japanese economy saw rising uncertainty toward the future. This was due to the clouded outlook for manufacturing plants in Japan and exports caused by the impacts from the spate of natural disasters and consumption tax hike in Japan and a stagnant world economy due to the impacts of growing trade friction between the United States and China, despite a moderate recovery in the Japanese economy driven by the improving employment situation and income environment. Toward the end of the fiscal year, the COVID-19 pandemic spread around the world, resulting in a rapid deterioration in the Japanese economy following weaker personal consumption and downturn in companies' capital investment. As a result, an extremely severe situation persists.

In terms of the environment surrounding the Group, the situation is severe because of the damages incurred by the Group's main customers of railway companies at the hand of natural disasters and because of the decline in railway passenger traffic caused by the voluntary cessation of activities following the COVID-19 pandemic toward the end of the fiscal year.

Under these circumstances, we worked to expand our business, putting forward a basic company-wide policy of expanding business domains in the railway field and providing solution services. In the Railway Business, the Company recorded strong sales in Japan driven by sales of transforming equipment and railways systems, but projects for overseas markets including China faced challenges. In addition, in the General Business, there was a great deal of weakness in demand caused by the impacts of growing trade friction between the United States and China, and other factors.

As a result, net sales came to ¥36,082.819 million (down 2.5% year on year), operating profit came to ¥350.890 million (down 45.2% year on year), ordinary profit came to ¥441.614 million (down 41.7% year on year), and profit attributable to owners of parent came to ¥248.696 million (down 48.1% year on year).

The management results for each segment are presented below.

(a) Railway Business

Our main products include electrical components for railway cars and body equipment along with transforming equipment and systems, which the Company sells to railway operators and railway car manufacturers. In the fiscal year under review, transforming equipment and railway systems drove sales to railway companies in Japan, as net sales trended largely according to plan. Meanwhile, in terms of projects for overseas markets, the Company was unable to record sales according in the sales plan for projects for this fiscal year due to the travel restrictions of each country following the spread of the COVID-19 pandemic. Given restrictions on the storage of these products, the Company was forced to book additional costs. In addition, due to the slowdown in China's economy caused by the impacts of trade friction between the United States and China, there was fewer rolling stock manufacturing, and delays in bids and maintenance plans, causing the business performance of the Company's consolidated subsidiary in China to slump.

As a result, net sales came to ¥32,865.574 million (down 0.9% year on year), and operating profit came to ¥589.786 million (down 26.8% year on year).

(b) General Business

This segment includes all of the Group's non-railway businesses. For that reason, transactions span a wide range of industries, and customers include industrial equipment manufacturers, power equipment manufacturers, and automotive manufacturers, among others. The segment's main products are connectors and electronic components. In addition, the Company also sells facility related products for increasing orders and expanding sales. In the fiscal year under review, following weaker demand due to the impacts of growing trade friction between the United States and China and other factors, orders for electronic components including those for the semiconductor industry and e-commerce vendors declined, and there were few orders for facility-related products. As a result, net sales trended at weak levels.

As a result, net sales came in at ¥3,217.245 million (down 16.5% year on year), and an operating loss of ¥238.896 million (compared to an operating loss of ¥165.807 million in the previous year) was recorded.

(2) Overview of Financial Position

(Assets)

The balance of assets at the end of the fiscal year under review was down ¥703.015 million year on year to ¥25,732.737 million. This was mainly due to increases in cash and deposits (up ¥259.316 million from ¥8,359.562 million to ¥8,618.879 million) and deferred tax assets (up ¥138.200 million from ¥119.253 million to ¥257.454 million), which were offset by decreases in investment securities (down ¥390.040 million from ¥1,917.278 million to ¥1,527.237 million) as well as notes and accounts receivable - trade (down ¥335.195 million from ¥7,122.284 million to ¥6,787.089 million).

(Liabilities)

The balance of liabilities at the end of the fiscal year under review was ¥17,117.837 million, down ¥906.861 million from the previous year. This was mainly a result of an increase in operating accounts payable (up ¥48.687 million from ¥1,801.390 million to ¥1,850.078 million), which was offset by decreases in electronically recorded obligations - operating (down ¥327.710 million from ¥1,481.034 million to ¥1,153.323 million) along with notes and accounts payable - trade (down ¥277.991 million from ¥12,644.463 million to ¥12,366.472 million).

(Net assets)

The balance of net assets at the end of the fiscal year under review was ¥8,614.899 million, up ¥203.845 million from the previous year. This was mainly due to increases in retained earnings (up ¥184.176 million from ¥7,429.395 million to ¥7,613.571 million) and capital surplus (up ¥243.794 million from ¥445.943 million to ¥689.738 million) due to the disposal of treasury stock following the listing of the Company's shares on the Second Section of the Tokyo Stock Exchange on June 26, 2019, which were offset by decreases in valuation difference on available-for-sale securities (down ¥241.647 million from ¥545.139 million to ¥303.491 million) and foreign currency translation adjustment (down ¥34.682 million from -¥46.844 million to -¥81.527 million).

(3) Overview of Cash Flows

Operating cash flows increased ¥144.496 million year on year, investing cash flows increased ¥9.433 million, and financing cash flows increased ¥26.080 million. As a result, cash and cash equivalents were up ¥159.316 million (up 1.8% year on year) to ¥8,796.879 million.

(Cash flows from operating activities)

Net cash provided by operating activities amounted to ¥144.496 million (as compared to ¥1,874.962 million the previous year).

Major inflows included ¥494.304 million in profit before income taxes, a ¥348.356 million decrease in trade receivables, and a ¥207.791 million decrease in inventory assets, while major outflows included a ¥604.291 million decrease in trade payables and a ¥383.299 million in income tax paid.

(Cash flows from investing activities)

Net cash provided by investing activities in the fiscal year under review amounted to ¥9.433 million (as compared to outflows of ¥57.710 million in the previous year)."

Major inflows included ¥82.454 million in proceeds from sales of investment securities, while major outflows included ¥24.892 million in payments for rental of investment properties.

(Cash flows from financing activities)

Net cash provided by financing activities in the fiscal year under review amounted to ¥26.080 million (as compared to outflows of ¥38.712 million the previous year).

Major inflows included ¥296.000 million in proceeds from sales of treasury stock, while major outflows included a ¥205.400 million net decrease in short-term borrowings and ¥64.520 million in dividends paid.

(4) Future Outlook

Regarding the future outlook, the impacts on economic and social activities caused by the worldwide spread of the COVID-19 pandemic are immeasurable, which is expected to cause the business environment both inside and outside of Japan to become even more severe, including growing concerns about a slowdown in the global economy. In addition, the exact timing of when the COVID-19 pandemic will end remains unclear; therefore, the Company expects this situation of unpredictability to persist.

As for the environment surrounding the Group, the Group's main customer of railway companies continue to face a severe situation punctuated by a decline in railway passenger traffic caused by the voluntary cessation of activities following the spread of the COVID-19 pandemic.

In the Railway Business, railways occupy an important part of transportation infrastructure in each country, and given that they are large-scale in nature and have a high degree of public benefit, railways are susceptible to the worldwide trend of chaotic industry realignment and emerging protectionism. It remains unclear as to the impacts such trends will have on the Japanese railway industry and related businesses.

Given this situation, the Group is "expanding business domains in the railway field and providing solution services," and it will focus further efforts on sales activities in an effort to develop the Group and improve business performance.

Our outlook for next year (fiscal year ending March 31, 2021) is for net sales of ¥38,207 million (up 5.9% year on year), operating profit of ¥412 million (up 17.4% year on year), ordinary profit of ¥472 million (up 6.9% year on year), and profit attributable to owners of parent of ¥300 million (up 20.6% year on year).

Furthermore, the impacts on next year's business performance caused by the growing COVID-19 pandemic are extremely difficult to estimate; therefore, they have not been included in this earnings forecast.

2. Basic Thinking on Selection of Accounting Standards

Out of consideration for comparing consolidated financial statements between periods and between companies, it is the policy of the Yashima Group to continue preparing consolidated financial statements according to Japanese standards for the time being. We will address application of IFRS as appropriate based on circumstances at home and abroad.

3. Consolidated Financial Statements and Main Notes

(1) Consolidated Balance Sheet

(Thousands of yen)

	Previous consolidated fiscal year (ended March 31, 2019)	Current consolidated fiscal year (ended March 31, 2020)
Assets		
Current assets		
Cash and deposits	8,359,562	8,618,879
Notes and accounts receivable - trade	7,122,284	6,787,089
Trade accounts receivable	1,522,745	1,396,631
Electronically recorded monetary claims - operating	2,416,563	2,392,551
Securities	1,500,000	1,500,000
Merchandise	1,828,802	1,613,785
Other	313,276	385,069
Allowance for doubtful accounts	(236)	(187)
Total current assets	23,062,999	22,693,820
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	50,006	49,441
Machinery, equipment and vehicles, net	12,375	6,151
Other, net	13,140	8,633
Total property, plant and equipment	75,522	64,226
Intangible assets		
Software	313,371	252,097
Total intangible assets	313,371	252,097
Investments and other assets		
Investment securities	1,917,278	1,527,237
Deferred tax assets	119,253	257,454
Other	949,664	941,200
Allowance for doubtful accounts	(2,336)	(3,300)
Total investments and other assets	2,983,860	2,722,592
Total non-current assets	3,372,753	3,038,916
Total assets	26,435,753	25,732,737

(Thousands of yen)

	Previous consolidated fiscal year (ended March 31, 2019)	Current consolidated fiscal year (ended March 31, 2020)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	12,644,463	12,366,472
Operating accounts payable	1,801,390	1,850,078
Electronically recorded obligations - operating	1,481,034	1,153,323
Short-term borrowings	207,090	—
Income taxes payable	216,969	86,903
Provision for bonuses	233,724	228,991
Other	441,617	498,884
Total current liabilities	17,026,290	16,184,654
Non-current liabilities		
Retirement benefit liability	774,612	697,280
Provision for retirement benefits for directors (and other officers)	163,668	175,640
Asset retirement obligations	37,276	39,662
Other	22,851	20,600
Total non-current liabilities	998,409	933,183
Total liabilities	18,024,699	17,117,837
Net assets		
Shareholders' equity		
Share capital	99,900	99,900
Capital surplus	445,943	689,738
Retained earnings	7,429,395	7,613,571
Treasury shares	(62,480)	(10,274)
Total shareholders' equity	7,912,759	8,392,935
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	545,139	303,491
Foreign currency translation adjustment	(46,844)	(81,527)
Total accumulated other comprehensive income	498,294	221,964
Total net assets	8,411,053	8,614,899
Total liabilities and net assets	26,435,753	25,732,737

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

Consolidated statement of income

(Thousands of yen)

	Previous consolidated fiscal year (April 1, 2018 - March 31, 2019)	Current consolidated fiscal year (April 1, 2019 - March 31, 2020)
Net sales	37,014,692	36,082,819
Cost of sales	32,583,640	32,152,678
Gross profit	4,431,051	3,930,140
Selling, general and administrative expenses	3,790,743	3,579,250
Operating profit	640,308	350,890
Non-operating income		
Dividend income	36,956	37,088
Share of profit of entities accounted for using equity method	—	184
Lease income	57,092	55,297
Surrender value of insurance policies	—	21,829
Subsidy income	19,567	8,563
Secondment income	12,686	13,161
Other	20,173	19,338
Total non-operating income	146,476	155,464
Non-operating expenses		
Interest expenses	9,023	6,160
Cost of lease revenue	11,542	29,400
Foreign exchange losses	3,339	10,842
Commission expenses	4,952	17,036
Other	1,037	1,300
Total non-operating expenses	29,895	64,740
Ordinary profit	756,889	441,614
Extraordinary income		
Gain on sales of investment securities	61,055	52,689
Total extraordinary income	61,055	52,689
Profit before income taxes	817,944	494,304
Income taxes - current	331,464	255,893
Income taxes - deferred	6,977	(10,285)
Total income taxes	338,441	245,608
Profit	479,503	248,696
Profit attributable to owners of parent	479,503	248,696

Consolidated statement of comprehensive income

(Thousands of yen)

	Previous consolidated fiscal year (April 1, 2018 - March 31, 2019)	Current consolidated fiscal year (April 1, 2019 - March 31, 2020)
Profit	479,503	248,696
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(51,130)	(241,647)
Foreign currency translation adjustment	(153,236)	(34,682)
Total other comprehensive income	(204,366)	(276,330)
Comprehensive income	275,137	(27,634)
(Breakdown)		
Comprehensive income attributable to owners of parent	275,137	(27,634)

(3) Consolidated Statement of Changes in Equity

Previous consolidated fiscal year
(April 1, 2018 - March 31, 2019)

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	99,900	445,943	6,988,603	(62,480)	7,471,967
Changes in items during period					
Dividends of surplus			(38,712)		(38,712)
Profit attributable to owners of parent			479,503		479,503
Disposal of treasury shares					—
Net changes in items other than shareholders' equity					
Total changes in items during period	—	—	440,791	—	440,791
Balance at end of period	99,900	445,943	7,429,395	(62,480)	7,912,759

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	596,269	106,391	702,660	8,174,628
Changes in items during period				
Dividends of surplus				(38,712)
Profit attributable to owners of parent				479,503
Disposal of treasury shares				—
Net changes in items other than shareholders' equity	(51,130)	(153,236)	(204,366)	(204,366)
Total changes in items during period	(51,130)	(153,236)	(204,366)	236,425
Balance at end of period	545,139	(46,844)	498,294	8,411,053

Current consolidated fiscal year

(April 1, 2019 - March 31, 2020)

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	99,900	445,943	7,429,395	(62,480)	7,912,759
Changes in items during period					
Dividends of surplus			(64,520)		(64,520)
Profit attributable to owners of parent			248,696		248,696
Disposal of treasury shares		243,794		52,205	296,000
Net changes in items other than shareholders' equity					
Total changes in items during period	—	243,794	184,176	52,205	480,176
Balance at end of period	99,900	689,738	7,613,571	(10,274)	8,392,935

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	545,139	(46,844)	498,294	8,411,053
Changes in items during period				
Dividends of surplus				(64,520)
Profit attributable to owners of parent				248,696
Disposal of treasury shares				296,000
Net changes in items other than shareholders' equity	(241,647)	(34,682)	(276,330)	(276,330)
Total changes in items during period	(241,647)	(34,682)	(276,330)	203,845
Balance at end of period	303,491	(81,527)	221,964	8,614,899

(4) Consolidated Statement of Cash Flows

(Thousands of yen)

	Previous consolidated fiscal year (April 1, 2018 - March 31, 2019)	Current consolidated fiscal year (April 1, 2019 - March 31, 2020)
Cash flows from operating activities		
Profit before income taxes	817,944	494,304
Depreciation	69,758	99,568
Increase (decrease) in allowance for doubtful accounts	(181)	914
Increase (decrease) in provision for bonuses	2,140	(4,732)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	13,484	11,972
Increase (decrease) in retirement benefit liability	13,388	(77,332)
Interest and dividend income	(42,165)	(46,908)
Interest expenses	9,023	6,160
Loss (gain) on sales of investment securities	(61,055)	(52,689)
Decrease (increase) in trade receivables	(793,027)	348,356
Decrease (increase) in operating accounts receivable	(532,509)	126,114
Decrease (increase) in inventories	312,875	207,791
Increase (decrease) in trade payables	1,550,602	(604,291)
Increase (decrease) in operating accounts payable	490,904	48,687
Increase (decrease) in accounts payable - other	100,135	(33,535)
Increase (decrease) in advances received	19,041	(67,027)
Decrease (increase) in accounts receivable - other	(5,096)	(18,747)
Increase (decrease) in accrued consumption taxes	15,180	184,409
Other	70,210	(135,967)
Subtotal	2,050,654	487,047
Interest and dividends received	42,165	46,908
Interest paid	(9,023)	(6,160)
Income taxes paid	(208,834)	(383,299)
Cash flows from operating activities	1,874,962	144,496
Cash flows from investing activities		
Proceeds from rental of investment property	57,092	55,297
Payments for rental of investment property	(7,064)	(24,892)
Purchase of property, plant and equipment	(14,179)	(10,078)
Purchase of intangible assets	(189,803)	(8,347)
Purchase of investment securities	(10,212)	(9,286)
Proceeds from sales of investment securities	125,051	82,454
Loan advances	(4,000)	—
Collection of loans receivable	3,310	3,570
Other	(17,904)	(79,282)
Cash flows from investing activities	(57,710)	9,433
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	—	(205,400)
Proceeds from sales of treasury shares	—	296,000
Dividends paid	(38,712)	(64,520)
Cash flows from financing activities	(38,712)	26,080
Effect of exchange rate change on cash and cash equivalents	(63,442)	(20,693)
Net increase (decrease) in cash and cash equivalents	1,715,097	159,316
Cash and cash equivalents at beginning of period	6,922,464	8,637,562
Cash and cash equivalents at end of period	8,637,562	8,796,879

(5) Notes to the Consolidated Financial Statements

(Notes Related to Going Concern Assumptions)

Not applicable.

(Segment Information)

[Segment Information]

1. Overview of Reporting Segments

(1) Method of Determining Reporting Segments

The reporting segments of the Company are constituent units for which separate financial information is available and that are subject to periodic review by the Board of Directors to determine the allocation of management resources and assess their respective operating results.

The Company has two reporting segments, namely the Railway Business and the General Business, based on target industries.

(2) Types of Products and Services in Each Reporting Segment

In the Railway Business, the main products are electrical components for railway cars, body equipment, built-in equipment, connectors, and electronic components, which we sell to railway operators, railway car manufacturers, and manufacturers of electrical components for railway cars.

The main product in the General Business is connectors, which we sell to customers outside the railway industry. Our customers in the General Business include industrial equipment manufacturers, automotive manufacturers, and commercial equipment mail order business operators. Because it is a catch-all for everything outside the Railway Business, the industries and markets are not limited to a single field, and the customers are diverse.

2. Method Used for Calculating Net Sales, Profit, Loss, Assets, Liabilities, and Other Items for Each Reporting Segment

Accounting treatment of the reported business segments is, for the most part, as set forth in “Notes - Significant accounting policies for preparation of consolidated financial statements.”

Inventory assets are valued at amounts before write-downs of book value based on decline in profitability. Figures for reporting segment profit are based on operating profit. Intersegment transactions are priced in accordance with prevailing market prices.

3. Information Regarding Amounts of Net Sales, Profit, Loss, Assets, Liabilities, and Other Items in Each Reporting Segment

Previous consolidated fiscal year
(April 1, 2018 - March 31, 2019)

(Thousands of yen)

	Reporting Segment			Other*	Total
	Railway Business	General Business	Total		
Net sales					
Net sales to unaffiliated customers	33,160,957	3,853,734	37,014,692	—	37,014,692
Transactions with other segments	—	—	—	—	—
Total	33,160,957	3,853,734	37,014,692	—	37,014,692
Segment profit (loss)	806,116	(165,807)	640,308	—	640,308
Segment assets	18,118,673	2,087,732	20,206,405	6,229,347	26,435,753
Other items					
Depreciation	60,124	5,155	65,280	4,478	69,758
Increase in property, plant and equipment and intangible assets	187,872	16,110	203,982	—	203,982

*1. The adjustment for segment assets includes the Company's surplus funds (deposits and securities), long-term investments (investments in securities), and assets related to administrative operations.

*2. The ¥4,478 thousand in depreciation is related to real estate for investment.

Current consolidated fiscal year
(April 1, 2019 - March 31, 2020)

(Thousands of yen)

	Reporting Segment			Other*	Total
	Railway Business	General Business	Total		
Net sales					
Net sales to unaffiliated customers	32,865,574	3,217,245	36,082,819	—	36,082,819
Transactions with other segments	—	—	—	—	—
Total	32,865,574	3,217,245	36,082,819	—	36,082,819
Segment profit (loss)	589,786	(238,896)	350,890	—	350,890
Segment assets	17,959,239	1,791,489	19,750,729	5,982,008	25,732,737
Other items					
Depreciation	82,821	12,239	95,060	4,507	99,568
Increase in property, plant and equipment and intangible assets	16,053	2,372	18,426	3,525	21,951

*1. The adjustment for segment assets includes the Company's surplus funds (securities), long-term investments (investments in securities), and assets related to real estate for investment and administrative operations.

*2. The ¥4,507 thousand in depreciation is related to real estate for investment.

4. Differences between total amount of reporting segment and the amount in the consolidated financial statements as well as the details these differences (items in relation to adjustment of differences)

Not applicable

(Per Share Information)

	Previous consolidated fiscal year (April 1, 2018 - March 31, 2019)	Current consolidated fiscal year (April 1, 2019 - March 31, 2020)
Net assets per share	3,259.09 yen	3,043.27 yen
Net income per share	185.80 yen	89.68 yen

*1. Diluted net income per share is not provided because there are no dilutive shares.

*2. The basis for calculating net income per share is as follows:

Item	Previous consolidated fiscal year (April 1, 2018 - March 31, 2019)	Current consolidated fiscal year (April 1, 2019 - March 31, 2020)
Net income per share		
Profit attributable to owners of parent (thousands of yen)	479,503	248,696
Income not attributable to common shareholders (thousands of yen)	—	—
Profit attributable to owners of parent associated with common shares (thousands of yen)	479,503	248,696
Average number of shares during the term (shares)	2,580,800	2,773,107

*3. The basis for calculating net assets per share is as follows:

Item	Previous consolidated fiscal year (ended March 31, 2019)	Current consolidated fiscal year (ended March 31, 2020)
Total net assets (thousands of yen)	8,411,053	8,614,899
Net assets associated with common shares (thousands of yen)	8,411,053	8,614,899
Number of common shares used for calculation of net assets per share (shares)	2,580,800	2,830,800

(Significant Subsequent Events)

Not applicable.