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# **Corporate Governance Report**

Last Update: June 26, 2020 Keio Corporation Yasushi Komura President and Representative Director Contact: Finance and Accounting Department +81-42-337-3135 Securities Code: 9008 https://www.keio.co.jp/

The corporate governance of Keio Corporation (the "Company") is described below.

# I. Basic Views on Corporate Governance, Capital Structure, Corporate Profile and Other Basic Information

#### I. 1. Basic Views

(Basic Views on Corporate Governance)

Aiming to secure a position as the "Top Brand in Trust," as set forth in the "Keio Group Philosophy," the Group is advancing the "creation of the preferred lifestyle, location and rail line" based on the "Keio Group Code of Conduct." With our railway business in particular, we have formulated our "Basic Policy on Safety" and a "Code of Conduct for Employees in Regard to Safety" in order to become a trusted and much-loved railway, and all employees are working as one, striving to build a culture of safety.

As a railway business operator, the Company ensures safety and business continuity as it makes prompt and decisive decision making that ensures transparency and fairness pursuant to the "Keio Group Philosophy." Through these efforts, in order to secure the trust of our shareholders and all other people with whom we have connections, and to achieve sustainable growth of the Group and greater mid- to long-term corporate value, the Company will strive to promote the enhancement and strengthening of its corporate governance based on the following basic policy.

The Company further improved its corporate governance structure by transitioning from a company with an audit and supervisory board to a company with an audit and supervisory committee, introducing an executive officer system, and amending the executive compensation system.

(Basic Policy on Corporate Governance)

1. Ensuring the rights and equal treatment of shareholders

- To fully secure rights and fairness for various shareholders, the Company discloses necessary information in a timely and appropriate manner, and together with this, creates an environment which enables shareholders to properly execute such rights.
- 2. Appropriate cooperation with stakeholders other than shareholders
- The Company is fully aware that sustainable corporate growth and creation of corporate value are supported by all those who are involved with the Company. While striving to appropriately work together in sincerity with stakeholders, we endeavor to foster a corporate culture and atmosphere where sound business activity ethics are respected.

3. Ensuring appropriate information disclosure and transparency

- In line with its "Disclosure Policy," the Company not only strives to make information disclosure in a timely and appropriate manner in compliance with laws and regulations, but to take the initiative in providing information beyond that required by laws and regulations, and improving the utility of such information.

# 4. Responsibilities of the Board of Directors

- The Company's Board of Directors shapes the direction of the Group's management strategy, and conducts highly effective management supervision within the defined scope of delegation to the senior management.
- Directors of the Company are constantly aware of their fiduciary responsibilities and accountability to shareholders, and conduct decision making pursuant to appropriate procedures that adhere to the "Management Judgment Principles" defined by the Company.
- As advisory bodies to the Board of Directors, the Company establishes its Governance Committee and Nomination and Compensation Committee so as to improve Group governance and ensure management transparency.

## 5. Dialogue with shareholders

- The Company regularly engages in constructive dialogue with shareholders, listening to them and paying due attention to their interests and concerns. In addition to this, the senior management clearly explains management policy to shareholders in an easy-to-understand manner, and strives to gain a balanced understanding with regard to the standpoints of all those with whom it has connections, including shareholders.

6. Formulation, amendment and abolition of this Basic Policy

- Formulation, amendment and abolition of the Basic Policy is conducted through resolution of the Board of Directors.

#### [Reasons for Non-compliance with the Principles of the Corporate Governance Code]

The Company complies with all of the Corporate Governance Code principles.

#### [Disclosure Based on the Principles of the Corporate Governance Code]

[Principle 1-3] Basic strategy for capital policy

In its currently disclosed 3-Year Medium-Term Management Plan, the Company has established reference indicators, namely, as of the end of fiscal 2020, ROE of 7.6% and a D/E ratio of 1.0 times. In addition, to realize higher ROE, the Company has placed emphasis on raising ROA by improving the asset efficiency and bolstering profitability, and has set ROA of 5.0% at the end of fiscal 2020 as one of its management indicators.

However, due to the spread of the new coronavirus infection, the number of foreign visitors has sharply dropped, and personal consumption in Japan has slumped as people refrain from going out. As a result, the Group's business activities have been largely impacted. Given that it is not possible to anticipate normal business activities in the current situation, we have not set management indicators for fiscal 2020.

Given the highly public nature of the railway business, which the Company positions as a core business, the Company considers it vital to secure business continuity in its capital policy. For that reason, in preparation for continuing business operations by swiftly restoring services in the event of a disaster, etc., and to fulfill our responsibilities on our own resources, we post general reserve in its capital.

#### [Principle 1-4] Cross-shareholdings

The Company engages in business of a highly public nature, primarily the railway business, and considers it important to grow based on a mid- to long-term perspective. For that reason, it holds the shares of other companies when it has been determined that such holding will contribute to the Group's business continuity and enhancement of its corporate value.

In light of transaction status and risks, the shares that are held are comprehensively examined. If, as a result of such examination, the Company determines that the holding of such shares is neither worthwhile nor economically rational, it will consider the sale of these shares, and will work to reduce the number of shares held.

At the meeting of the Board of Directors held in April 2020, the Company verified based on its standards for holding listed shares, whether the listed shares held as of March 31, 2020 carried significance in terms of business continuity and improvement of corporate value.

Furthermore, some of our shareholdings were reviewed during the current fiscal year. As a result, the number of stocks held decreased by one at the end of the current fiscal year, from 36 stocks we held as of March 31, 2019.

In the exercise of voting rights, from the perspective of raising corporate value over the mid- to long-term, and after verifying on an individual basis that there will be no significant damage to shareholder value, we will make an overall decision to approve or disapprove.

#### [Principle 1-7] Related party transactions

With regard to Directors' competing transactions, and transactions involving conflicts of interest, the Company, pursuant to laws and regulations, approves upon confirming the details of the transaction at the Board of Directors' meeting, and reports following the transaction.

In addition, with regard to transactions, etc. made between the Company or its consolidated subsidiaries and officers, or those with close relationships to such officers, the Company performs regular confirmation of the existence of such transactions.

#### [Principle 2-6] Roles of corporate pension funds as asset owners

The Company has established the Pension Committee with regard to the operation and management of the pension assets of corporate pension funds. The Company has formulated a basic policy that defines the principles and basic portfolio pertaining to pension asset management, and by utilizing a pension consultant, evaluates the asset managers from both an objective perspective as well as in quantitative and qualitative terms, and regularly conducts monitoring. In addition, the Company also ensures that conflicts of interest that may arise between a corporate pension beneficiary and the Company are properly managed.

#### [Principle 3-1] Full disclosure

The Company strives to provide information proactively, and discloses information as follows.

#### (1) Corporate Philosophy, Management Plan

Please refer to the information disclosed on the Company's website.

 Corporate Philosophy, Keio Group Code of Conduct https://www.keio.co.jp/company/corporate/summary/corporate\_manual/pdf/2015/2015\_p001\_p002.pdf

#### Management Plan

https://www.keio.co.jp/company/stockholder/businessplan/index.html

- (2) Basic views and basic policy on corporate governance Please refer to "I.1. Basic Views" in this report.
- (3) Policies and procedures in determining the remuneration of senior management and Directors

Following the resolution made at the 99th Ordinary General Meeting of Shareholders held on June 26, 2020, the Company overhauled the executive compensation system.

After the transition to a company with an audit and supervisory committee, compensation for Directors (excluding Directors who are Audit and Supervisory Committee Members and Outside Directors) is categorized into base salary and annual performance-linked compensation that is linked to the Company's

performance in each business year. In addition, we introduced a stock-based compensation plan.

Outside Directors and Directors who are Audit and Supervisory Committee Members are only paid base salary, taking into account their duties and other relevant factors.

The Company has set an appropriate level of compensation for each officer based on their responsibilities, taking into account each officer's position and other relevant factors. The Company has also adopted annual performance-linked compensation that is linked to the Company's performance in each business year, whereby a part of remuneration reflects the status of progress toward business results, in comprehensive consideration of consolidated ordinary profit and other factors in each fiscal year. Furthermore, a stock-based compensation plan has been introduced to raise the motivation of Directors to contribute to enhancing medium- to long-term performance and to maximizing shareholder value.

The Nomination and Compensation Committee deliberates on compensation amounts and submits its opinions to the Board of Directors to ensure management transparency. While respecting what has been discussed by the Nomination and Compensation Committee, the Board of Directors leaves it to the discretion of the President and Representative Director to determine compensation amounts for each Director (excluding Directors who are Audit and Supervisory Committee Members) within the range not exceeding the total amount of compensation for Directors (excluding Directors who are Audit and Supervisory Committee Members), which is set by a resolution of the General Meeting of Shareholders.

Compensation for Directors who are Audit and Supervisory Committee Members is determined through their discussions within the range not exceeding the total amount of compensation set by a resolution of the General Meeting of Shareholders.

The Nomination and Compensation Committee, which is a voluntary advisory body to the Board of Directors and consists of members including Outside Directors (excluding Directors who are Audit and Supervisory Committee Members), deliberates on executive compensation and verifies the appropriateness of compensation amounts.

The resolution of the General Meeting of Shareholders regarding the Company's executive compensation was made on June 26, 2020. It set the amount of compensation for Directors (excluding Directors who are Audit and Supervisory Committee Members) at no greater than 420 million yen a year (of which, up to 40 million yen shall be allocated to Outside Directors), and the amount of compensation for Directors who are Audit and Supervisory Committee Members at no greater than 130 million yen a year.

(4) Policies and procedures in the appointment/dismissal of senior management, the nomination of candidates for Director, and the appointment of Executive Officers

Nomination of candidates for Directors and appointment of Executive Officers is premised on candidates possessing qualities and insights suitable to that of an officer. For the positions of full-time and part-time Directors who are not Audit and Supervisory Committee Members and Executive Officers, an individual shall have a wealth of experience and capability that will enable contribution to increased corporate value, and for the positions of full-time Directors who are Audit and Supervisory Committee Members, the

candidate shall have the ability to appropriately audit and supervise business executors. In addition, from the perspective of strengthening governance, the Company appoints Outside Directors who are not Audit and Supervisory Committee Members who possess experience and insights as corporate managers, and Outside Directors who are Audit and Supervisory Committee Members who have specialized knowledge with regard to finance, accounting, and legal affairs.

In addition, if it is objectively deemed reasonable that an officer should be dismissed due to serious violation of laws and regulations, and the Articles of Incorporation, etc., the Nomination and Compensation Committee will deliberate, and then submit recommendations to the Board of Directors.

## (5) Individual reasons for the appointment of Directors

The information is disclosed in Reference Documents (proposal for election) in the "Notice of the 99th Ordinary General Meeting of Shareholders."

https://www.keio.co.jp/company/stockholder/shareholdersmeeting/index.html

[Supplementary principle 4-1-1] Scope of matters delegated to the senior management

Pursuant to the Standard for Submitting Proposals for Meetings, the Company specifies the scope of matters to be delegated to the Board of Directors and the Management Committee made up of full-time Directors and full-time Executive Officers, making appropriate management decisions that adhere to standards. All matters addressed by the Management Committee are reported to the Board of Directors. In addition, the Company established new provisions in the Articles of Incorporation regarding the delegation of decision-making authority on the execution of important operations to the Company's Directors in order to allow for swift decision-making.

[Principle 4-9] Criteria for determining the independence and qualifications of Independent Outside Directors

With regard to the Company's "Criteria for Determining the Independence of Outside Officers," please see "II. 1. [Independent Directors/Audit & Supervisory Board Members] Matters relating to Independent Directors/Audit & Supervisory Board Members" in this report.

[Supplementary principle 4-11-1] Views on the balance between knowledge, experience and skills of the Board of Directors as a whole, and on diversity and appropriate scale

To further improve the corporate governance structure, the Company has transitioned to a company with an audit and supervisory committee and appointed five Outside Directors among 15 Directors.

In order to make appropriate management decisions as a business company, the Company considers it vital that persons well versed in each business field participate in decision making as Directors, and based on this belief, appoints eight full-time Directors (including two Directors who are Audit and Supervisory Committee Members (one of them is an Outside Director)) and three part-time Directors who serve concurrently as presidents of major Group companies. Through this structure, we supervise management, check the direction

of the entire Group, and strive to strengthen Group management.

In addition to the aforementioned 11 Directors, the Company appoints four Outside Directors (including two Outside Directors who are Audit and Supervisory Committee Members (one of them is female)), and by having them properly perform monitoring functions through their experience and insights as corporate managers at major financial institutions as well as through their expertise in finance, accounting, and legal affairs, we strive to strengthen governance.

From the above, we believe that the Board of Directors is sufficiently fulfilling its function as a management decision making body and that the current condition is of an appropriate scale.

[Supplementary principle 4-11-2] Status of concurrently serving officers

We believe that officers who serve concurrently at other companies are appropriately fulfilling their respective roles and responsibilities at the Board of Directors of the Company and are devoting the required amount of time and effort to the Company.

For information on the status of concurrent service, please refer to the "Notice of the 99th Ordinary General Meeting of Shareholders," which is disclosed on the Company's website.

https://www.keio.co.jp/company/stockholder/shareholdersmeeting/index.html

#### [Principle 4-11-3] Ensuring effectiveness of the Board of Directors as a whole

We use surveys, etc. of each of the Directors to evaluate the effectiveness of the Board of Directors. The Governance Committee, a voluntary advisory body to the Board of Directors, which is composed of members that include Outside Directors, analyzes, conducts assessments, and reports to the Board of Directors.

As a result of the analysis and assessments for fiscal 2019, which examined the Board of Directors based on the perspectives of Board of Directors' composition, operational status, decision-making processes, and a support structure for Outside Officers, the Company recognizes that the effectiveness of the Board of Directors of the Company is ensured.

As to "further enhancing the provision of information to Outside Officers," which was the initiative for fiscal 2019, the Company conducted advance briefings on highly important agenda items and performed inspections of railway operation facilities. Facilitating the smooth provision and sharing of information allowed us to gain advice based on their external perspectives and insights that contributed to management decisions.

For fiscal 2020, we will work on "the transition to a company with an audit and supervisory committee, the introduction of an executive officer system, and the amendment of the executive compensation system," as well as "the review of matters to be presented to the Board of Directors and a method to present them." Through these measures, we aim to further strengthen the Company's corporate governance structure.

As to the Audit & Supervisory Board as well, the effectiveness of the Audit & Supervisory Board is evaluated. The audit activities in fiscal 2019 were discussed and assessed by Auditor & Supervisory Board Members, and it has been unanimously confirmed that the effectiveness of the Audit & Supervisory Board of the Company is ensured.

For fiscal 2020, as we transition to a company with an audit and supervisory committee, we will enhance the effectiveness of the Audit and Supervisory Committee through its cooperation with the internal audit section in carrying out organizational audits.

[Supplementary principle 4-14-2] Training policy for Directors

In consideration of individual experience, etc., the Company provides Directors with the opportunity to obtain necessary training and other learning to carry out their roles and responsibilities. In addition to this, ongoing training is conducted so that they can gain an understanding of economic conditions, revisions to laws and regulations, and the business environment in which the Group operates.

[Principle 5-1] Policy for constructive dialogue with shareholders

The Company has the following organizational structures and initiatives aimed at promoting constructive dialogue with shareholders and investors.

(1) For dialogue with shareholders and investors, the Director in Charge of Finance and Information Disclosure shall have responsibility.

(2) In the conduct of dialogue, the Finance and Accounting Department with person in charge of IR will play a central role in providing assistance.

The Finance and Accounting Department acts as the Disclosure Committee's secretariat, and collects information from the Group Business Management Department that aggregates information from Business Departments, General Administration Departments, and each Group company, in addition to the information obtained from internal meetings.

(3) As to dialogue other than individual meetings, in addition to holding twice-yearly briefings for analysts and institutional investors, we hold company briefings for individual investors, primarily in the Company's business area. In this manner, through promoting understanding, we strive to further enhance IR activities.

(4) While reporting to the senior management in a timely manner the opinions and other comments from shareholders and investors obtained through dialogues, by conveying the contents to respective departments, we strive to properly share these opinions company-wide and reflect them to management.

(5) The Company will properly manage insider information in accordance with the internal regulation, "Regulations on Prevention of Insider Trading."

# I. 2. Capital Structure

| Foreign Shareholding Ratio | From 10% to less than 20% |
|----------------------------|---------------------------|
|----------------------------|---------------------------|

# [Status of Major Shareholders]

| Name / Company Name                                  | Number of Shares<br>Owned | Percentage<br>(%) |
|--|---------------------------|-------------------|
| The Master Trust Bank of Japan, Ltd. (trust account) | 9,523,800                 | 7.80              |
| Nippon Life Insurance Company                        | 6,141,672                 | 5.03              |
| TAIYO LIFE INSURANCE COMPANY                         | 5,862,032                 | 4.80              |
| Japan Trustee Services Bank, Ltd. (trust account)    | 4,888,700                 | 4.00              |
| Sumitomo Mitsui Trust Bank, Limited                  | 3,648,200                 | 2.99              |
| STATE STREET BANK WEST CLIENT - TREATY 505234        | 2,266,940                 | 1.86              |
| The Dai-ichi Life Insurance Company, Limited         | 2,222,500                 | 1.82              |
| MUFG Bank, Ltd.                                      | 2,117,831                 | 1.73              |
| Japan Trustee Services Bank, Ltd. (trust account 5)  | 2,116,400                 | 1.73              |
| JP MORGAN CHASE BANK 385151                          | 2,023,265                 | 1.66              |

| Controlling Shareholder (except for Parent Company) | _    |
|---|------|
| Parent Company                                      | None |

# 3. Corporate Attributes

| Listed Stock Market and Market Section        | Tokyo Stock Exchange, First Section        |  |
|---|--|--|
| Fiscal Year-End                               | March                                      |  |
| Type of Business                              | Land Transportation                        |  |
| Number of Employees (consolidated) as of the  | More than 1000                             |  |
| End of the Previous Fiscal Year               | More than 1000                             |  |
| Sales (consolidated) as of the End of the     | From V100 billion to loss than V1 trillion |  |
| Previous Fiscal Year                          | From ¥100 billion to less than ¥1 trillion |  |
| Number of Consolidated Subsidiaries as of the | From 10 to less than 50                    |  |
| End of the Previous Fiscal Year               |  |  |

# 4. Policy on Measures to Protect Minority Shareholders in Conducting Transactions with Controlling Shareholder

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5. Other Special Circumstances which may have Material Impact on Corporate Governance

# II.1. Business Management Organization and Other Corporate Governance Systems regarding Decision-making, Execution of Business, and Oversight in Management

# 1. Organizational Composition and Operation

| Organization Form | Company with an audit and supervisory committee |
|-------------------|---|
|-------------------|---|

# [Directors]

| Maximum Number of Directors Stipulated in<br>Articles of Incorporation | 20   |
|--|--|
| Term of Office Stipulated in Articles of<br>Incorporation              | 1 year   |
| Chairperson of the Board   | Chairman (except when Chairman concurrently serves as President) |
| Number of Directors  | 15   |
| Appointment of Outside Directors                                       | Appointed  |
| Number of Outside Directors  | 5  |
| Number of Independent Directors  | 5  |

Outside Directors' Relationship with the Company (1)

| Name Attribute    |                      | Relationship with the Company* |   |   |   |   |   |   |             |   |   |   |
|-------------------|----------------------|--------------------------------|---|---|---|---|---|---|-------------|---|---|---|
| Iname             | Auribule             | а                              | b | с | d | e | f | g | h           | i | j | k |
| Atsushi Takahashi | From another company |                                |   |   |   |   |   |   | $\triangle$ |   |   |   |
| Takeshi Furuichi  | From another company |                                |   |   |   |   |   |   | 0           |   |   |   |
| Hiroshi Takekawa  | From another company |                                |   |   |   |   |   |   | $\triangle$ |   |   |   |
| Keiko Kitamura    | Academic             |                                |   |   |   |   |   |   |             |   |   |   |
| Masashi Kaneko    | Lawyer               |                                |   |   |   |   |   |   |             |   |   |   |

\* Categories for "Relationship with the Company"

\* "○" when the director presently falls or has recently fallen under the category;
 "△" when the director fell under the category in the past

"•" when a close relative of the director presently falls or has recently fallen under the category; "▲"when a close relative of the director fell under the category in the past

a. Executive of the Company or its subsidiaries

- b. Non-executive director or executive of a parent company of the Company
- c. Executive of a fellow subsidiary company of the Company
- d. A party whose major client or supplier is the Company or an executive thereof
- e. Major client or supplier of the listed company or an executive thereof
- f. Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property from the Company besides compensation as a director/*kansayaku*
- g. Major shareholder of the Company (or an executive of the said major shareholder if the shareholder is a legal entity)

- h. Executive of a client or supplier company of the Company (which does not correspond to any of d, e, or f) (the director himself/herself only)
- i. Executive of a company, between which and the Company outside directors/*kansayaku* are mutually appointed (the director himself/herself only)
- j. Executive of a company or organization that receives a donation from the Company (the director himself/herself only)
- k. Others

|                   | Designation                                  |  |   |
|-------------------|--|--|---|
| Name              | Designation<br>as<br>Independent<br>Director | Supplementary<br>Explanation of<br>the Relationship  | Reasons of Appointment  |
| Atsushi Takahashi |  | <ul> <li>Honorary Advisor<br/>of Sumitomo<br/>Mitsui Trust Bank,<br/>Limited</li> <li>Outside Director of<br/>The Bank of Iwate,<br/>Ltd.</li> </ul> | Atsushi Takahashi has abundant<br>experience and knowledge as a management<br>executive, and plays an appropriate role in<br>enhancing corporate governance of the<br>Company by providing useful opinion from<br>the external point of view. Therefore, the<br>Company appoints him as Outside Director.<br>Atsushi Takahashi served as Director of<br>Sumitomo Trust and Banking Co., Ltd.<br>(currently Sumitomo Mitsui Trust Bank,<br>Limited) until March 2011. That company is<br>in a business relationship with the Company<br>involving borrowing funds, etc., but all of<br>which are based on the same terms and<br>conditions as those for ordinary<br>transactions.<br>As Atsushi Takahashi satisfies the<br>Criteria for Determining the Independence<br>of Outside Officers stipulated by the<br>Company and the independence criteria set<br>forth by the Tokyo Stock Exchange, the<br>Company registered him with the Exchange<br>as an Independent Officer with no risk for<br>conflict of interest with general<br>shareholders. |
| Takeshi Furuichi  | 0  | <ul> <li>Representative<br/>Director and Vice<br/>Chairman of<br/>Nippon Life<br/>Insurance</li> </ul>   | Takeshi Furuichi has abundant experience<br>and knowledge as a management executive,<br>and plays an appropriate role in enhancing<br>corporate governance of the Company by<br>providing useful opinion from the external<br>point of view. Therefore, the Company   |

Outside Directors' Relationship with the Company (2)

|                  | Company<br>- Outside Director of<br>Daicel Corporation | appoints him as Outside Director.<br>Nippon Life Insurance Company is in a<br>business relationship with the Company<br>involving borrowing funds, etc., but all of<br>which are based on the same terms and<br>conditions as those for ordinary<br>transactions.<br>As Takeshi Furuichi satisfies the Criteria<br>for Determining the Independence of<br>Outside Officers stipulated by the Company<br>and the independence criteria set forth by<br>the Tokyo Stock Exchange, the Company<br>registered him with the Exchange as an<br>Independent Officer with no risk for conflict<br>of interest with general shareholders.   |
|------------------|--|--|
| Hiroshi Takekawa |  | Hiroshi Takekawa has experience<br>working at financial institutions, has<br>abundant knowledge in finance and<br>accounting, and a wealth of experience and<br>high level knowledge from serving as an<br>executive officer of a financial institution.<br>The Company appoints him as Outside<br>Director who is Audit and Supervisory<br>Committee Member as it has determined<br>that he plays an appropriate role in<br>enhancing corporate governance of the<br>Company by appropriately fulfilling the<br>audit function from a neutral and fair<br>perspective.<br>Hiroshi Takekawa was Executive Officer<br>of Mitsubishi UFJ Financial Group, Inc.<br>until May 2018, and Executive Officer of<br>MUFG Bank, Ltd. until June 2018.<br>As Hiroshi Takekawa satisfies the<br>Criteria for Determining the Independence<br>of Outside Officers stipulated by the<br>Company and the independence criteria set<br>forth by the Tokyo Stock Exchange, the<br>Company registered him with the Exchange<br>as an Independent Officer with no risk for<br>conflict of interest with general<br>shareholders. |

| Keiko Kitamura | 0 | <ul> <li>Honorary<br/>Professor, Chuo<br/>University</li> <li>Outside Director of<br/>Meiji Yasuda Life<br/>Insurance<br/>Company</li> <li>Outside Audit &amp;<br/>Supervisory Board<br/>Member of Hino<br/>Motors, Ltd.</li> </ul> | Keiko Kitamura has abundant knowledge<br>in finance and accounting from her<br>experience as a university professor<br>specializing in accounting over many years.<br>The Company appoints her as Outside<br>Director who is Audit and Supervisory<br>Committee Member as it has determined<br>that she plays an appropriate role in<br>enhancing corporate governance of the<br>Company by appropriately fulfilling the<br>audit function from a neutral and fair<br>perspective.<br>As Keiko Kitamura satisfies the Criteria<br>for Determining the Independence of<br>Outside Officers stipulated by the Company   |
|----------------|---|---|---|
|                |   |   | and the independence criteria set forth by<br>the Tokyo Stock Exchange, the Company<br>registered her with the Exchange as an<br>Independent Officer with no risk for conflict<br>of interest with general shareholders.  |
| Masashi Kaneko | 0 |   | Masashi Kaneko is an attorney at law and<br>has abundant experience and knowledge as<br>a legal specialist. The Company appoints<br>him as Outside Director who is Audit and<br>Supervisory Committee Member as it has<br>determined that he plays an appropriate role<br>in enhancing corporate governance of the<br>Company by appropriately fulfilling the<br>audit function from the perspective of legal<br>compliance.<br>As Masashi Kaneko satisfies the Criteria<br>for Determining the Independence of<br>Outside Officers stipulated by the Company<br>and the independence criteria set forth by<br>the Tokyo Stock Exchange, the Company<br>registered him with the Exchange as an<br>Independent Officer with no risk for conflict<br>of interest with general shareholders. |

## [Audit and Supervisory Committee]

|                                       | All Committee<br>Members | Full-time<br>Members | Inside Directors | Outside<br>Directors | Chairperson     |
|---------------------------------------|--------------------------|----------------------|------------------|----------------------|-----------------|
| Audit and<br>Supervisory<br>Committee | 4                        | 2                    | 1                | 3                    | Inside Director |

Appointment of Directors and/or Employeesto Support the Audit and SupervisoryCommittee

Committee's Composition and Attributes of Chairperson

## Matters Related to the Independence of Such Directors and/or Employees from Executive Directors

To increase the effectiveness of audits by the Audit and Supervisory Committee and to carry out audit operations smoothly, the Company assigns dedicated employees including those with expertise. In performing their duties, these employees abide by directions and orders of Directors who are Audit and Supervisory Committee Members. For the transfer, personnel evaluation and disciplinary action on these employees, a consent from the full-time Directors who are Audit and Supervisory Committee Members appointed by the Audit and Supervisory Committee is required.

Cooperation among Audit and Supervisory Committee, Accounting Auditors and Internal Audit Departments

So that audits by the Audit and Supervisory Committee and Accounting Auditor, and internal audits are carried out efficiently and effectively, the Three-Pillar Audit Liaison Committee is held regularly to exchange and share information with regard to respective audit plans and audit results, thereby strengthening collaboration.

In addition, audit plan explanations are presented by Accounting Auditors at the Audit and Supervisory Committee meetings, and Directors who are Audit and Supervisory Committee Members receive timely reports, during the fiscal period, on the status of audit progress from Accounting Auditors. In addition, Directors who are Audit and Supervisory Committee Members receive explanations on overviews of audit results based on the Financial Instruments and Exchange Act. In this manner, we strive to collaborate with Accounting Auditors.

Moreover, audit plans and audit results from the Internal Audit Department, the internal audit division, are reported to the Audit and Supervisory Committee. In addition, Directors who are Audit and Supervisory Committee Members are receiving reports on individual audit plans and audit results, as well as reports from the sections in charge of internal control with regard to internal control associated with financial reporting and risk management activities, etc., thereby working to achieve collaboration.

# [Voluntary Establishment of Nomination/Remuneration Committee]

| Voluntary Establishment of Committee(s)  |             |
|--|-------------|
| Corresponding to Nomination Committee or | Established |
| Remuneration Committee                   |             |

Committee's Name, Composition, and Attributes of Chairperson

|                       | Committee Corresponding to<br>Nomination Committee | Committee Corresponding to<br>Remuneration Committee |  |  |
|-----------------------|--|--|--|--|
| Committee's Name      | Nomination and Compensation<br>Committee           | Nomination and Compensation<br>Committee             |  |  |
| All Committee Members | 4  | 4  |  |  |
| Full-time Members     | 0  | 0  |  |  |
| Inside Directors      | 2  | 2  |  |  |
| Outside Directors     | 2  | 2  |  |  |
| Outside Experts       | 0  | 0  |  |  |
| Other                 | 0  | 0  |  |  |
| Chairperson           | Inside Director                                    | Inside Director                                      |  |  |

Voluntary Committees and Supplementary Explanation

As a voluntary advisory body to the Board of Directors, the Company has established a Governance

Committee in addition to the Nomination and Compensation Committee above.

For an overview of the Nomination and Compensation Committee and the Governance Committee, please see

"II. 2. Matters on Functions of Business Execution, Auditing, Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System)" in this document.

## [Independent Directors]

 Number of Independent Directors
 5

Matters relating to Independent Directors

The Company registers all the Outside Officers who are deemed to be independent pursuant to the following criteria as Independent Officers with the Tokyo Stock Exchange.

[Criteria for Determining the Independence of Outside Officers]

Keio Corporation (hereafter, the "Company") deems Outside Directors to whom none of the following criteria apply to be independent.

(1) A business executor (Note 1) at the Company or an affiliated company (hereafter, the "Group") at present or in the past ten (10) years;

(2) An entity for whom the Group is an important business partner (Note 2) or its business executor;

(3) An important business partner of the Group (Note 3), or its business executor;

(4) A major shareholder (Note 4) of the Group, or its business executor;

(5) A major lender (Note 5) for the Group, or its business executor;

(6) A person who is employed with the audit firm serving as the Group's Accounting Auditor;

(7) A consultant, lawyer, certified public accountant, tax specialist, or other (a person affiliated with the particular group in the event that the entity receiving the assets is a group) who receives or has received a large amount of money or other assets (Note 6) from the Group excluding a director's remuneration;

(8) An organization that has received a large contribution exceeding a certain amount (Note 7) from the Group, or its business executor;

(9) In the event that the Group's full-time Director or full-time Audit & Supervisory Board Member also serves as an Outside Officer of another company, the officer in question serves as a business executor at that company, that company's parent company, or a subsidiary;

(10) A person to whom (2) through (9) above have applied in the past three (3) years; or

(11) The spouse of a person to whom (1) through (10) above apply who has an important position (Note 8) or a relative within two degrees of that person.

# Notes:

1. A business executor refers to a director, executive officer, corporate officer, staff executing business, a manager, or other equivalent person and employee of a corporation or other group.

2. An entity or its business executor for whom the Group is an important business partner refers to a person or company that received payments from the Group equivalent to 2% or more of the consolidated sales of that party in the most recent business year.

3. An important business partner of the Group refers to a person or company who pays to the Company an amount equivalent to 2% or more of the Company's consolidated sales in the most recent business year.

4. A major shareholder refers to someone who holds 10% or more of the voting rights in the Company directly or indirectly.

5. A major lender refers to a counterparty that is essential for the Group's financing and on whom the Group depends to the extent that it has no alternatives.

6. A large amount of money or other assets refers to an amount of money or assets exceeding  $\pm 10$  million per year, other than compensation for directors, on average over the past three (3) business years (in the event that the person receiving the assets is a corporation, association, or other group, an amount of money or assets exceeding 2% of that group's consolidated sales on average over the past three (3) business years).

7. A large contribution exceeding a certain amount refers to contributions equivalent to ¥10 million per

year on average over the past three (3) years or 30% of the average annual total costs of that organization, whichever is higher.

8. An important position refers to Director (excluding Outside Director), Audit & Supervisory Board Member (excluding Outside Audit & Supervisory Board Member), and a manager at the rank of General Manager and higher.

## [Incentives]

Incentive Policies for Directors Other

Supplementary Explanation

Following the resolution made at the 99th Ordinary General Meeting of Shareholders held on June 26, 2020, the Company overhauled the executive compensation system.

After the transition to a company with an audit and supervisory committee, compensation for Directors (excluding Directors who are Audit and Supervisory Committee Members and Outside Directors) is categorized into base salary and annual performance-linked compensation that is linked to the Company's performance in each business year. In addition, we introduced a stock-based compensation plan.

Outside Directors and Directors who are Audit and Supervisory Committee Members are only paid base salary, taking into account their duties and other relevant factors.

The Company has set an appropriate level of compensation for each officer based on their responsibilities, taking into account each officer's position and other relevant factors. The Company has also adopted annual performance-linked compensation that is linked to the Company's performance in each business year, whereby a part of remuneration reflects the status of progress toward business results, in comprehensive consideration of consolidated ordinary profit and other factors in each fiscal year. Furthermore, a stock-based compensation plan has been introduced to raise the motivation of Directors to contribute to enhancing medium- to long-term performance and to maximizing shareholder value.

The Nomination and Compensation Committee deliberates on compensation amounts and submits its opinions to the Board of Directors to ensure management transparency. While respecting what has been discussed by the Nomination and Compensation Committee, the Board of Directors leaves it to the discretion of the President and Representative Director to determine compensation amounts for each Director (excluding Directors who are Audit and Supervisory Committee Members) within the range not exceeding the total amount of compensation for Directors (excluding Directors who are Audit and Supervisory Committee Members), which is set by a resolution of the General Meeting of Shareholders.

Compensation for Directors who are Audit and Supervisory Committee Members is determined through their discussions within the range not exceeding the total amount of compensation set by a resolution of the General Meeting of Shareholders.

The Nomination and Compensation Committee, which is a voluntary advisory body to the Board of Directors and consists of members including Outside Directors (excluding Directors who are Audit and Supervisory Committee Members), deliberates on executive compensation and verifies the appropriateness of compensation amounts.

# Recipients of Stock Options Supplementary Explanation

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# [Director Remuneration]

Disclosure of Individual Directors' Remuneration No Individual Disclosure

Supplementary Explanation

1. Total amount of the remuneration for officers (fiscal 2019)

Directors (excluding Outside Directors): 437 million yen

Audit & Supervisory Board Members (excluding Outside Audit & Supervisory Board Members): 27 million yen

Outside Directors and Outside Audit & Supervisory Board Members: 62 million yen

For a total of 526 million yen

Note: Aside from the above, 84 million yen was paid to six Directors who are concurrently serving as employees, as salaries in the capacity of employee.

2. Total amount of consolidated remuneration, etc. by officer

Description is omitted as no person was awarded a consolidated remuneration of 100 million yen or more in total.

| Policy on Determining Remuneration Amounts | Established |
|--|-------------|
| and Calculation Methods                    | Established |

Disclosure of Policy on Determining Remuneration Amounts and Calculation Methods

Please refer to "I. 1. [Disclosure Based on the Principles of the Corporate Governance Code] Principle 3-1 (3)" in this report.

# [Supporting System for Outside Directors]

- In convening the Board of Directors' meeting, proposal documents are distributed in advance to all Directors including Outside Directors. In addition, explanations are provided in advance as needed.
- Support including the provision of information to Outside Directors who are not Audit and Supervisory Committee Members is offered by the Secretariat and the Management Planning Department.

- Support including the provision of information to Outside Directors who are Audit and Supervisory Committee Members is provided by the Office of Audit and Supervisory Committee.

# [Retired presidents/CEOs holding advisory positions (advisor, consultant, etc.)]

Information on retired presidents/CEOs holding advisory positions (advisor, consultant, etc.)

| Name  | Job title/<br>position | Responsibilities   | Employment terms<br>(Full/part time, with/without<br>compensation, etc.) | Date when<br>former role<br>as president/<br>CEO ended | Term                                |
|---|------------------------|--|--|--|-------------------------------------|
| Kan Kato  | Corporate<br>Advisor   | He provides advice<br>at the request of the<br>management team,<br>leveraging his<br>knowledge and<br>career as a former<br>executive. | Part-time, with compensation   | June 26,<br>2015                                       | One-year<br>delegation<br>agreement |
| Number of retired presidents/CEOs holding<br>advisory positions (advisor, consultant, etc.) |                        |  |  |  |                                     |

Others

- Upon consultation with the Nomination and Compensation Committee (a voluntary advisory body to the Board of Directors), the Company's Corporate Advisors may conclude a delegation contract of a one-year period, based on a resolution of the Board of Directors.
- At the Company, there are cases where a person who retired as Corporate Advisor is appointed to "Honorary Advisor," for which no business or duties are assigned, and no remuneration is paid.
- The aforementioned "Corporate Advisor" and "Honorary Advisor" do not involve in any way with the Company's management decision making.

# II. 2. Matters on Functions of Business Execution, Auditing, Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System)

1. Business execution and supervision

(1) The Company's Board of Directors is currently comprised of 15 members (there are four Directors who are Audit and Supervisory Committee Members), including five Outside Directors and three presidents of major Group companies. The Board of Directors meeting is held once a month, in principle, to resolve important management matters as well as matters stipulated by laws and regulations, and supervise business execution.

- (2) By delegating decision-making authority on the execution of important operations to the Company's Directors, we aim to enhance management efficiency and achieve swift decision-making.
- (3) The Management Committee made up of full-time Directors and full-time Executive Officers makes deliberation and decision on important management matters based on the policies determined by the Board of Directors.
- (4) The Group Management Council made up of full-time Directors, part-time Directors who are not Audit and Supervisory Committee Members, Executive Officers, and presidents of Group companies, etc. discusses the management issues of the entire Group to strengthen and promote the Group management.

(Status of the major meetings in fiscal 2019)

Board of Directors meetings: 11 timesResolution by the Board of Special Directors meeting: 0Executive Committee: 29 timesGroup Management Council: 3 times

- 2. Audits by the Audit and Supervisory Committee
- (1) The Audit and Supervisory Committee audits the execution of duties of Directors by inspecting important approval documents and investigating the status of operation and assets based on the basic policy determined by the committee, pursuant to laws and regulations, Articles of Incorporation, rules for the Audit and Supervisory Committee, Standards for the Audit and Supervisory Committee Audit, etc., and other rules. In addition to this, Directors who are Audit and Supervisory Committee Members attend the Board of Directors meetings and other important meetings and have voting rights at the Board of Directors as Board members, while being entrusted with the audit function and endeavoring to raise the effectiveness of the Board's supervision function of business execution.

The Audit and Supervisory Committee also closely cooperates with the Internal Audit Department, which constitutes the Company's internal audit section, in carrying out organizational audits, and requests and instructs the Internal Audit Department to conduct an investigation when it deems necessary.

Furthermore, the Audit and Supervisory Committee determines standards for the selection and evaluation of external Accounting Auditor and confirms its independence and expertise, and strengthens cooperation with external Accounting Auditor through having it attend the meetings of the Audit and Supervisory

Committee.

- (2) The Audit and Supervisory Committee meets once a month, in principle. The objectives of these meetings are: to resolve and discuss important matters related to audits, including the analysis and evaluation of the committee's audit plans, appropriateness of the Accounting Auditors' auditing method and results, development and operational status of the internal control system, and the effectiveness of the Audit and Supervisory Committee; to share the details of audits conducted; and to receive preliminary briefings from responsible departments on major agenda items among matters presented to the Board of Directors.
- (3) In addition to regularly holding meetings with Representative Directors, Director and Senior Managing Executive Officers, and Director and Managing Executive Officers, full-time Directors who are Audit and Supervisory Committee Members conduct interviews with all General Managers. They also interview operation site managers when visiting and inspecting major railway operation sites.
- (4) Aside from periodically holding the Group Audit & Supervisory Board meeting attended by full-time Directors who are Audit and Supervisory Committee Members and Audit & Supervisory Board Members of Group companies, a meeting of Audit & Supervisory Board Members of Group companies and the Company's President is held to enhance and strengthen the audit for the Group as a whole.
- (5) Standards for the Audit and Supervisory Committee Audit, etc. stipulate cooperation between the Company's Audit and Supervisory Committee and Audit & Supervisory Board Members of Group companies. Full-time Directors who are Audit and Supervisory Committee Members exchange information with Audit & Supervisory Board Members of Group companies as appropriate, and receive reports on each company's audit status from all Audit & Supervisory Board Members of Group companies during and at the end of each fiscal period in principle.

Furthermore, Audit and Supervisory Committee Members are given opportunities to exchange opinions with Representative Directors and Audit & Supervisory Board Members of Group companies. Opinion exchanges take place on a regular basis for several Group companies. In addition, full-time Directors who are Audit and Supervisory Committee Members share responsibilities and concurrently serve as part-time Audit & Supervisory Board Members of important subsidiaries. Through these procedures, we conduct audits as a corporate group.

- (6) The Independent Outside Officers Liaison Committee attended by Outside Directors who are Audit and Supervisory Committee Members and Outside Directors who are not Audit and Supervisory Committee Members is held once a year to exchange information and share their understandings from independent and objective perspectives.
- (7) To support the duties of the Audit and Supervisory Committee, the Office of the Audit and Supervisory Committee assigns four dedicated employees, including those with expertise.

(Status of meetings in fiscal 2019)

Audit & Supervisory Board meetings: 15 times

Group Audit & Supervisory Board meetings: 10 times

#### 3. Deliberation on corporate governance

As a voluntary advisory body to the Board of Directors, the Governance Committee, which is composed of Outside Directors who are not Audit and Supervisory Committee Members and full-time Outside Directors who are Audit and Supervisory Committee Members, is established to deliberate on the Group corporate strategies and governance system by bringing views of Outside Directors into the discussion. In addition, collaboration among Representative Directors and Outside Directors is strengthened, thereby achieving sustainable growth of the Group and greater mid- to long-term corporate value.

(Status of meetings in fiscal 2019) Governance Committee: twice

4. Decision on nomination and remuneration

As a voluntary advisory body to the Board of Directors, the Nomination and Compensation Committee, which is composed of members that include Outside Directors who are not Audit and Supervisory Committee Members, deliberates on executive appointments and remuneration, and then submits recommendations to the Board of Directors, thereby ensuring management transparency.

(Status of meetings in fiscal 2019)

Nomination and Compensation Committee: twice

- 5. Internal audits
- (1) Internal audits are performed for the purpose of verifying the compliance with laws and regulations and internal regulations, and appropriateness and effectiveness of management. Recommendations are made for management rationalization, business improvement, greater efficiency and sound development of business operations.
- (2) To maintain independence and objectivity of internal audit, the Internal Audit Department is an organization under the direct control of the President. As of March 31, 2020, the Internal Audit Department has 31 members, including General Manager of Internal Audit Department.
- (3) In accordance with the Internal Audit Ethics Code and the Internal Audit Regulations, thematic audits and special-purpose audits are performed on the Company and its Group companies, in addition to general audits focusing on accounting and overall business operations.
- (4) Internal audit plan for each fiscal year is reported to the Audit and Supervisory Committee and the Board of Directors upon obtaining approval of the President. An outline of audit result is also reported to the Audit and Supervisory Committee and the Board of Directors, in addition to the President.
- (5) Audited parties are requested to submit improvement plans and the status of improvement is confirmed as needed.
- (6) Full-time Audit & Supervisory Board Members of the Group companies belong to the Internal Audit

Department, in principle. They are enhancing and strengthening the audit system of the Group as a whole through mutual collaboration.

6. Accounting audit and internal control audit

Certified public accountants who performed operation in the fiscal year ended March 2020

Names, years of continuous audit service for the Company, and the audit firm to which they belong Designated Limited Liability Partner/Engagement Partner Satoshi Yokosawa 4 yea

Designated Limited Liability Partner/Engagement Partner

Satoshi Yokosawa 4 years KPMG AZSA LLC Mutsumi Kanai 5 years KPMG AZSA LLC

Assistants involved in audit service are comprised of 14 certified public accountants and 15 other staff members.

There are no special interests between the Company and either of the audit firm and the engagement partners of the said audit firm engaged in the audit of the Company. As such, they are all in an independent and neutral position.

# II. 3. Reasons for Adoption of Current Corporate Governance System

To further enhance our corporate governance structure, we made a transition to a company with an audit and supervisory committee on June 26, 2020 and introduced a new executive officer system.

The objectives of this transition are to ensure that Directors who are Audit and Supervisory Committee Members will have voting rights at the Board of Directors as Board members, while being entrusted with the audit function and endeavoring to raise the effectiveness of the Board's supervision function of business execution, in order to increase the transparency and fairness of the Board of Directors; and that the Audit and Supervisory Committee will closely cooperate with the Internal Audit Department, which constitutes the Company's internal audit section, in carrying out organizational audits, and request and instruct the Internal Audit Department to conduct an investigation when it deems necessary, in order to further improve the internal control system.

Furthermore, the executive officer system was adopted to build a structure that can swiftly respond to changes in the business environment surrounding the Group, by achieving more flexible decision-making and business execution.

To strengthen supervisory functions towards management, the Company appoints two Outside Directors who are not Audit and Supervisory Committee Members, who possess experience and insight as corporate managers of major financial institutions, as well as three Outside Directors who are Audit and Supervisory Committee Members. In addition, as advisory bodies to the Board of Directors, the Company has established the Governance Committee and the Nomination and Compensation Committee so as to improve management transparency and fairness.

To enhance the effectiveness of audits performed by the Audit and Supervisory Committee, the Company appoints highly independent Directors who are Audit and Supervisory Committee Members, with considerable knowledge in finance, accounting and legal affairs. In addition, the Company ensures a cooperation system between the Audit and Supervisory Committee and Accounting Auditor, and between the internal audit section and the sections in charge of internal control.

In addition, Outside Directors who are Audit and Supervisory Committee Members perform audits by complying with laws and regulations as well as other standards, and following the basic policy formulated by the Audit and Supervisory Committee, while full-time Directors who are Audit and Supervisory Committee Members attend important internal meetings and present their views as required.

Furthermore, the Company aims to exert comprehensive capability through diversified business development centered on railway lines. As such, we include presidents of major Group companies as the members of the Board of Directors, and hold the Group Management Council comprised of members including the presidents of Group companies, the Keio Group Presidents Council, and the Group Audit & Supervisory Board meeting, etc., thereby enhancing its Group governance system.

From the above, we believe that the Company's corporate governance system is functioning sufficiently.

# III. Implementation of Measures for Shareholders and Other Stakeholders

# III. 1. Measures to Vitalize the General Meeting of Shareholders and Smooth Exercise of Voting Rights

|   | Supplementary Explanations  |  |
|---|---|--|
| Early Notification of<br>General Meeting of<br>Shareholders | The notice of the 99th Ordinary General Meeting of Shareholders to be held on<br>June 26, 2020 was sent three weeks before the day of the meeting (June 4,<br>2020). Also, prior to the mailing, we posted early the notice of convocation on<br>the Company's website on May 27. |  |
| Allowing Electronic<br>Exercise of Voting Rights            | Electronic Exercise of Voting Rights became available from the 88th Ordinary General Meeting of Shareholders (held on June 26, 2009).   |  |
| Participation in Electronic<br>Voting Platform              | Electronic Voting Platform was introduced from the 88th Ordinary General Meeting of Shareholders (held on June 26, 2009).   |  |
| Providing Convocation<br>Notice in English                  | The convocation notice became available in English from the 95th Ordinary<br>General Meeting of Shareholders (held on June 29, 2016).   |  |
| Other   | At the General Meetings of Shareholders, we explain the contents of the<br>Business Report to shareholders using visual aid.  |  |

# III. 2. IR Activities

|   | Supplementary Explanations   | Explanation by |
|---|--|----------------|
|   |  | Representative |
| Preparation and Publication of<br>Disclosure Policy | Disclosure Policy was formulated in April 2006, and is posted on the Company's website.  |                |
|   | [Disclosure Policy]  |                |
|   | The Company strives to ensure timely and appropriate   |                |
|   | disclosure of information in order for shareholders and  |                |
|   | investors to evaluate the Company's corporate value properly.  |                |
|   | (1) The Company discloses information in accordance  |                |
|   | with the Financial Instruments and Exchange Act, the   |                |
|   | Companies Act and timely disclosure rules set forth by the Tokyo Stock Exchange.   |                |
|   | (2) In addition to the information provided in (1), the<br>Company also proactively discloses information such as<br>major decisions and occurrence of facts that could have<br>a significant influence on the decisions of shareholders<br>and investors. |                |
|   | (3) The Company discloses information in an expeditious manner, and strives to ensure that information is delivered to all shareholders and investors in an impartial manner.  |                |
|   | (4) The Company emphasizes accuracy, clarity and continuity in the contents of information subject to disclosure.  |                |
|   | (5) The Company internally shares feedbacks from shareholders and investors about the disclosed  |                |

|                                       | information, and strives to reflect them in the           |          |
|---------------------------------------|---|----------|
|                                       | management properly.                                      |          |
| Regular Investor Briefings for        |   | Yes      |
| Analysts and Institutional            | Regular briefings are held twice a year, in principle,    | 105      |
| Investors                             | with the President or a Director in charge of finance and |          |
|                                       | information disclosure acting as an explainer. At the     |          |
|                                       | briefings, we explain about the consolidated financial    |          |
|                                       | results and management plan, along with the status of     |          |
|                                       | their progress.   |          |
| Posting of IR Materials on<br>Website | IR Materials are posted at the following                  |          |
|                                       | URL: https://www.keio.co.jp/company/                      |          |
|                                       | Following types of information are available at the       |          |
|                                       | above website:  |          |
|                                       | Earnings summary, financial results briefing materials,   |          |
|                                       | securities report/quarterly report, monthly business      |          |
|                                       | overview, financial highlights, investors guide, IR       |          |
|                                       | calendar, materials related to General Meetings of        |          |
|                                       | Shareholders, and other news release (including           |          |
|                                       | financial information and timely disclosure information   |          |
|                                       | other than financial information)                         |          |
| Establishment of Department           | The Company established Disclosure Committee. The         |          |
| and/or Manager in Charge of IR        | Committee is chaired by a Director in charge of finance   |          |
|                                       | and information disclosure, who is responsible for        |          |
|                                       | information handling. The Accounting Department is in     |          |
|                                       | charge of administrative communication.                   |          |
| Other                                 | Investor relations periodicals "INVESTOR'S GUIDE          |          |
|                                       | KEIO" is published twice a year. In addition, we hold     |          |
|                                       | company briefings for individual investors at branch      |          |
|                                       | offices of securities companies located in the            |          |
|                                       | Company's business areas to promote individual            |          |
|                                       | investors' understanding of the Group's financial results |          |
|                                       | and business contents, etc.                               |          |
|                                       | ,   | <u> </u> |

# III. 3. Measures to Ensure Due Respect for Stakeholders

|   | Supplementary Explanations  |
|---|---|
| Stipulation of Internal Rules<br>for Respecting the Position of | The "Keio Group Philosophy" and the "Keio Group Code of Conduct"                |
| Stakeholders  | stipulate that we shall be sincere to all stakeholders and mutually respect the |

| The Company operates an environmental management system, issues the             |  |
|---|--|
|   |  |
| "Safety, Social and Environmental Report," and discloses it on its website.     |  |
| As part of our contribution to the local community, we conduct "Keio            |  |
| Clean Campaign" and provide support for "Takao Forest Regeneration"             |  |
| volunteer activities.   |  |
| The "Keio Group Code of Conduct" stipulates that we shall ensure timely         |  |
| and appropriate disclosure. With regard to information disclosure to            |  |
| shareholders and investors, we formulated "Disclosure Policy" and               |  |
| concrete rules have been established in accordance therewith.                   |  |
|   |  |
| As of March 31, 2020, the number of female regular employees of the             |  |
| Company including those who are seconded to the Group companies, is             |  |
| 245. The number of those who are in managerial positions is 20. After           |  |
| experiencing a job rotation in a wide range of fields covering a variety of     |  |
| business domains from the forefront of the railway operation to overseas        |  |
| assignment, talented human resources capable of proactively pursuing their      |  |
| careers are performing well.  |  |
| Also, the action plans based on the "Act on the Promotion of Female             |  |
| Participation and Career Advancement in the Workplace" set the numerical        |  |
| target of increasing the number of women in managerial positions (Manager or    |  |
| higher position) by 50% compared to the April 2016 level by March 2021.         |  |
| Furthermore, the Company developed, announced, and has been                     |  |
| implementing the following measures aimed at achieving the target: (1)          |  |
| creation of the Diversity Promotion Section (June 29, 2017); (2) increasing the |  |
| percentage of female new graduates hired for career-track positions to 30% or   |  |
| over of the total number of new graduates hired for those positions; and (3)    |  |
| reviewing various systems and evaluating and implementing new systems with      |  |
| the aim to further improve work-family balance and to create a more             |  |
| comfortable workplace.  |  |
| We have been taking initiatives targeted at female employees and those          |  |
| engaged in childrearing and nursing care, including the enhancement of an       |  |
| employment system that allows them to achieve a balance between childcare       |  |
| and work, establishment of an in-house nursery school, and holding work-life    |  |
| balance support seminars. In addition to these ongoing initiatives, we launched |  |
| a Working Style Reform Project as a joint initiative with relevant departments  |  |
| in January 2018, implementing various measures with focus on reducing           |  |
| overtime working hours and raising the usage rate of annual paid leave.         |  |
| In addition to the foregoing, the Company implements action plans in            |  |
|   |  |

accordance with the "Act on Advancement of Measures to Support Raising<br/>Next-Generation Children," and promotes measures to support employees in<br/>balancing their work and family life. These efforts led the Company to acquire<br/>the next generation certification mark "Kurumin."<br/>Going forward, based on the belief that fostering a better working<br/>environment will lead to the enhancement of individuals' work and social life,<br/>as well as to the invigoration of a company, we will promote work-life balance<br/>initiatives and other various measures related to further promotion of women's<br/>advancement.

# IV. Matters Related to the Internal Control System

# IV. 1. Basic Views on Internal Control System and the Progress of System Development

[Keio Group Basic Policies on Internal Control System]

Keio Corporation (hereinafter, the "Company") and its Group companies develop and operate internal control systems pursuant to these basic policies, in order to conduct business activities properly and continuously based on the "Keio Group Philosophy," while conforming to laws and regulation as well as the Articles of Incorporation.

1. System for ensuring that the execution of business by Directors and employees complies with laws and regulations as well as the Articles of Incorporation

- (1) To ensure that the execution of business by officers and employees of the Group complies with laws and regulations as well as the Articles of Incorporation, and is conducted in a sound manner, the Company ensures that the entire Group is thoroughly informed of the "Keio Group Code of Conduct," which was formulated based on the "Keio Group Philosophy." Directors make decisions properly pursuant to the "Management Judgment Principles" established by the Company.
- (2) At the Company, the Compliance Committee composed of members including external experts takes a central role in the development of the Group-wide compliance system. Important matters are reported to the Board of Directors on a regular basis.
- (3) To address and resolve compliance-related issues, the Company operates "Keio Helpline," a dedicated consultation counter for the entire Group pursuant to the Whistleblower Protection Act.
- (4) Through continuously holding a compliance training, etc., the Company raises employees' awareness of compliance and thereby strengthens the Group-wide compliance system.
- (5) The Company has in place the Internal Audit Department, which is an internal audit section under direct control of the President and CEO, and performs internal audits of the Company and the Group companies for the purpose of verifying the compliance with laws and regulations as well as internal rules and other standards, and appropriateness and effectiveness of the management. The Audit and Supervisory Committee may request and instruct the Internal Audit Department to conduct an investigation when it deems necessary.
- (6) To ensure reliability of its financial reports, the Company develops and operates an internal control system pursuant to the Financial Instruments and Exchange Act and other laws and regulations. We carry out timely and appropriate information disclosure as required by laws and regulations.
- (7) With respect to anti-social forces that pose a threat to the social order and safety, we will strictly confront them in a resolute manner across the organization so as to live up to the trust of stakeholders.
- 2. System for Storing and Managing Information Relating to the Execution of the Duties of Directors

(1) The Company properly stores and manages the information relating to the execution of the duties of Directors

pursuant to laws and regulations and internal regulations.

- (2) The information is accessible for Directors of the Company as necessary.
- 3. Rules and System Related to the Management of Risk of Loss
- Upon making decisions on important management issues, the Company's Directors sufficiently verify the likelihood of loss.
- (2) In accordance with the "Risk Management Policy" established by the Company's Board of Directors, which is intended to identify and manage risks associated with business execution, the Risk Management Committee, made up of Risk Management Committee chair, heads of relevant departments and external experts, carries out activities to reduce and prevent risks for the Company and its Group companies, and develops systems in preparation for the outbreak of crisis.
- (3) As a Group engaged in a variety of businesses centered on the railway business with highly public nature, we recognize the safety of customers as an issue of the highest importance in our risk handling measures.
- (4) In the event of a major crisis, the Company promptly organizes a Crisis Management Headquarters headed by the President and CEO in order to carry out activities aimed at responding to the crisis and quickly bringing it under control.
- 4. System for Ensuring That the Duties of Directors are Executed Effectively
- (1) Pursuant to laws and regulations and internal regulations, the Board of Directors of the Company and its Group companies meet on a regular basis and on an ad-hoc basis as necessary. Important matters related to corporate management are deliberated in advance by meeting bodies made up of full-time Directors, etc. prior to the resolution by the Board of Directors. In addition, based on the provisions of the Articles of Incorporation, the Company delegates decision-making authority on the execution of important operations to Directors by resolution of the Board of Directors. The delegated matters are deliberated in advance by meeting bodies made up of full-time Directors, etc. prior to the decision-making.
- (2) The Board of Directors of the Company and its Group companies set company-wide goals. Directors (excluding Outside Directors and Directors who are Audit and Supervisory Committee Members) set department-specific goals, manage budget, and formulate and implement concrete measures toward achieving company-wide goals. The Company monitors the implementation status of the management plans of each company.
- (3) The organizations and division of duties of the Company and its Group companies, as well as each position's responsibilities, authorities and approval criteria associated with the business execution are set forth in the internal regulations, and thereby basic functions of each position and mutual relations are clarified, and expeditious decision-making and business execution are facilitated.
- 5. System for Ensuring Appropriate Operations of the Corporate Group Consisting of the Company, Its Parent and Its Subsidiaries

- (1) With regard to the matters of importance for the management of each Group company, the Group companies discuss with and report to the Company in accordance with the "Group Company Consultation Standard" established with the Company. The Group companies enhance their internal control systems on a continual basis pursuant to the "Keio Group Basic Policies on Internal Control System" set forth by the Company's Board of Directors. The implementation status at each company is monitored by the Company.
- (2) We establish within the Company a department responsible for initiatives related to the internal control of Group companies, in order to promote the development of a system under which a discussion, information sharing, and communication of directions and requests are effectively made between the Company and each Group company.
- (3) The compliance systems of the Company and its Group companies are developed primarily by the Company on a group-wide basis. When any officer or employee of the Company and its Group companies discovers an event that may have a significant impact on the corporate value of the entire Group, they are required to report to the Compliance Committee chair of the Company, in addition to a regular reporting line, to discuss countermeasures.
- (4) Risks faced by the Company and its Group companies are identified and managed on a group-wide basis primarily by the Company through holding the Risk Management Committee meetings. In the event of a major crisis, the Group companies immediately report to the Company's Risk Management Committee chair, and the Company provides support according to the case.

Also, the Group companies develop their own risk management systems and crisis management systems.

- (5) Matters related to the management of the Group as a whole are discussed at the Group Management Council. In addition, the Keio Group Presidents Council is held on a regular basis to share the Group's management policies and management information.
- (6) To enhance and strengthen the audits for the entire Group, the Company's full-time Directors who are Audit and Supervisory Committee Members receive reports from Audit & Supervisory Board Members of the Group companies, as appropriate, and hold the Group Audit & Supervisory Board meeting on a regular basis, while also verifying the status of audits performed by each company' Audit & Supervisory Board Members during and at the end of each fiscal period. In principle, full-time Audit & Supervisory Board Members of the Group companies belong to the Internal Audit Department, which is an internal audit department. Through mutual collaboration, they work to ensure appropriateness of the operations of the Group as a whole.
- 6. Matters Related to Employees to Assist Duties of the Audit and Supervisory Committee at Its Request, and Matters related to the Independence of Such Employees

To increase the effectiveness of audits by the Audit and Supervisory Committee and to carry out audit operations smoothly, the Company assigns dedicated employees including those with expertise. In performing their duties, these employees abide by directions and orders of Directors who are Audit and Supervisory Committee Members. For the transfer, personnel evaluation and disciplinary action on these employees, a consent from the full-time Directors who are Audit and Supervisory Committee Members appointed by the Audit and Supervisory Committee is required. 7. Systems for Directors and Employees to Report to the Audit and Supervisory Committee and Other Systems Related to Reporting to the Audit and Supervisory Committee

At the Company, Directors who are not Audit and Supervisory Committee Members ensure a system that allows Directors who are Audit and Supervisory Committee Members to attend important meetings and state opinions. Moreover, Directors who are not Audit and Supervisory Committee Members report the following items to the Audit and Supervisory Committee.

Reporting systems are also ensured at each Group company and the following items are reported to Audit & Supervisory Board Members of each Group company.

- (1) Important matters related to the decision-making of the Company;
- (2) Matters that could cause serious damage to the Company and the Group;
- (3) Audit plans and audit results of internal audits;
- (4) Misconducts or important matters in violation of laws and regulations and the Articles of Incorporation associated with the execution of duties of Directors who are not Audit and Supervisory Committee Members of the Company and Directors and employees of each Group company;
- (5) Important matters related to compliance and risk management;
- (6) Important matters among the items that are subject to discussion and reporting set forth in the "Group Company Consultation Standard"; and
- (7) Other matters deemed necessary for the execution of duties of Directors who are Audit and Supervisory Committee Members of the Company and Audit & Supervisory Board Members of each Group company, in addition to the above.

Employees who discover important matters related to (2) and (4) may report such matters directly to Directors who are Audit and Supervisory Committee Members of the Company and Audit & Supervisory Board Members of each Group company.

Directors who are not Audit and Supervisory Committee Members of the Company and Directors and employees of each Group company will not receive any disadvantages for reasons of having made such report to Directors who are Audit and Supervisory Committee Members of the Company and Audit & Supervisory Board Members of each Group company.

8. Other Systems to Ensure That Audits by the Audit and Supervisory Committee are Performed Effectively

The Company's Directors who are not Audit and Supervisory Committee Members ensure the following system so that effective audits can be performed in accordance with the audits plan prepared by the Audit and Supervisory Committee of the Company:

- Hearing opinions from Directors who are not Audit and Supervisory Committee Members and important employees as necessary;
- (2) Regular meetings with the Representative Director and Accounting Auditors;
- (3) Delivery of organizational audits in collaboration with the internal audit section;
- (4) Collaboration with the sections in charge of internal control;
- (5) Investigations on the Group companies;
- (6) Appointment of external experts selected independently as advisors, including lawyers and certified public accountants

Any costs arising from (6) will be borne by the Company.

# 9. Internal Control Committee

To supervise the systems mentioned in above 1. through 8., Internal Control Committee meetings are held, and thereby the development of internal control system will be promoted on a group-wide basis.

<Outline of the Status of Implementation in Fiscal 2019>

(1) Compliance

In light of the misconduct at certain branches of Keio Travel Agency Co., Ltd. discovered in 2018, we stepped up efforts on education and awareness-raising for officers and employees of the Group companies, with a view to enhancing employee awareness of the importance of compliance. One example of such efforts is conducting compliance training at remote business sites. With regard to a whistleblowing system, in addition to further raising awareness of the inquiry counter, we gathered information to uncover potential harassment cases and investigated the cases that were thought to require response.

(2) Risk Management

With regard to measures against railway accidents and incidents, following a fire at a substation, we made efforts to quickly restore normal operation by reducing power consumption, and as measures to prevent recurrence and the spread of damage, we formulated operation checking rules and duplicated communication lines to send an alert for abnormalities.

As for countermeasures against natural disasters, we formulated a disaster prevention action plan (timeline) in light of the damage caused by Typhoon Trami, which formed and landed on Japan in September 2018. In addition, following Typhoon Faxai and Typhoon Hagibis, which landed on Japan in September and October, respectively, we reviewed and improved the action plan and implemented various measures including planned suspension of railway operations. We also evaluated response measures using hazard maps to prepare for river floods and sediment disasters. In addition, we continued to carry out quake-proof constructions and install lightning protection equipment.

As for the efforts in preparation for the Rugby World Cup 2019TM, we installed surveillance cameras in the driver's cabs of railway cars, at station platforms, and at railroad crossings, while also conducting

joint training with police and fire departments. In addition, personnel was placed at the stations and railroad crossings on the match days, to ensure safe transportation during the event. We also enhanced the website management systems of the Group companies to combat cyber terrorism.

To address issues such as labor shortages and long working hours, we carried out recruitment activities all year round. As part of working style reforms, we also strived to reduce overtime working hours and increase the acquisition rate of paid holidays by such means as improvement of work efficiency by introducing mobile PCs and creating meeting management rules.

Furthermore, with regard to countermeasures against the new coronavirus infection, we set up response headquarters headed by President based on the BCP (business continuity plan), to understand the situation regarding the spread of infection in Japan and overseas. As a corporate group responsible for social infrastructure, we also endeavored to prevent the spread of infection and continue our business activities. To combat the spread of the virus, we implemented measures such as ventilation during operation and regular sanitization of train and bus vehicles, while canceling events for the merchandise sales business. To continue business activities, we ensured that our employees followed preventive measures against the virus, such as making it mandatory to wear a face mask during working hours, and made them aware of and confirmed the steps to be taken when an employee develops symptoms, while also promoting staggered commute times and work from home for employees of head office departments.

(3) Internal Control for Financial Reporting

We conducted an internal control assessment based on the audit plans that were formulated in light of the materiality of impacts on the reliability of financial reporting.

Financial disclosure materials were disclosed after submission to the Board of Directors, following the confirmation by the Disclosure Committee.

# (4) Internal Audits

We conducted internal audits of the Company and the Group companies, including remote business sites, pursuant to the internal audit basic plan. We also visualized the operation flows in corporate transactions and identified risks, improving the effectiveness of risk control.

\* For a schematic diagram related to the corporate governance system, please see Attachment 1.

# IV. 2. Basic Views on Eliminating Anti-Social Forces and the Progress of System Development

[Basic Views on Eliminating Anti-Social Forces]

Our basic views on eliminating anti-social forces are described in 1. (7) of the Keio Group Basic Policies on Internal Control System.

<Major initiatives in fiscal 2019>

As an initiative against anti-social forces, we ensured thorough implementation of rules for checking to confirm that new business partners are not anti-social forces.

# V. Other

## V. 1. Adoption of Anti-Takeover Measures

| Adoption of Anti-Takeover Measures | Adopted |
|------------------------------------|---------|
|                                    |         |

#### Supplementary Explanation

At the 98th Ordinary General Meeting of Shareholders held on June 27, 2019, the Company received approval for the "Basic Policy Regarding Countermeasures to Large-Scale Acquisitions of the Company Shares (Takeover Defense Measures)," which is intended to ensure and increase the Group's corporate value and common interests of its shareholders. Given this, at the Board of Directors meeting held on the same day, we resolved the "Plan for Countermeasures to Large-Scale Acquisitions of the Company Shares (Takeover Defense Measures)" (hereinafter, the "Plan). As part of this countermeasure, we filed a shelf registration for the issuance of stock acquisition rights.

For the Basic Policy Regarding the Takeover Defense Measures and details of the Plan, please see the Company's website (https://www.keio.co.jp/company/).

# V. 2. Other Matters Concerning Corporate Governance System

The internal system for ensuring timely disclosure of our corporate information is described below.

The Company has formulated the "Disclosure Policy" to set forth basic views on information disclosure to the shareholders and investors, and has established the Disclosure Committee to achieve the matters stipulated in the said policy.

#### 1. Disclosure Policy

Please see "III. 2. IR Activities" in this report.

2. Internal System

The procedures for collection and disclosure of information mainly conducted by the Disclosure Committee are as follows. We continue to enhance and strengthen internal controls related to preparation and disclosure of financial reporting through ensuring that our employees are fully aware of the laws and regulations and internal rules related to information disclosure.

(1) Collection

The secretariat of the Disclosure Committee collects information through attending internal meetings and receiving reports from business divisions, administrative divisions and the Group Business Management Department. Information on the Group companies is aggregated by the Group Business Management Department from each Group company.

The information to be collected by the secretariat is stipulated under internal regulations. To enable an appropriate and timely disclosure to shareholders and investors, information shall be managed in a centralized manner.

# (2) Disclosure

In principle, the Disclosure Committee determines whether or not information needs to be disclosed, and disclosure will be made after deliberation at the Board of Directors, etc.

In order to achieve more appropriate information disclosure, the contents of financial disclosure materials such as earnings summary and securities reports are confirmed by the Disclosure Committee in advance, prior to the submission to the Board of Directors, etc.

In addition, we disclose information beyond that required by laws and regulations, such as those requiring prompt disclosure in light of the purposes of timely disclosure, supplementary explanation materials for earnings summary and monthly business overview, in a timely and appropriate manner upon consent of the Disclosure Committee and in line with the procedures set forth in the internal regulations.

In the event of a disaster, accident or other fact necessitating an urgent disclosure, the Risk Management Committee chaired by a Director in charge of compliance and the Disclosure Committee discuss and promptly disclose the fact according to the judgment of the President and CEO.

Disclosure is made through posting at TDnet and EDINET, etc., in accordance with the procedures set forth under laws and regulations. We also strive to disclose information proactively through the Company's website.

% For a schematic diagram related to the timely disclosure system, please see Attachment 2.

# [Attachment 1]

# **Corporate Governance System (as of June 26, 2020)**



# [Attachment 2]

# **Timely Disclosure Outline Chart**



