

January 10, 2020

Treasure Factory Announces Monthly Sales Summary (December 2019) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)
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		Net Sales (%)		No. of Stores		
		All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2019	108.3	105.1	2	0	124 (4)
	Apr. 2019	105.4	101.5	1	0	125 (4)
	May 2019	108.7	104.6	0	0	125 (4)
	Jun. 2019	107.8	104.7	0	0	125 (4)
	Jul. 2019	101.8	99.1	1	0	126 (4)
	Aug. 2019	110.5	105.6	1	0	127 (4)
	First Half Total	107.0	103.4	5	0	127 (4)
	Sep. 2019	109.6	105.0	0	0	127 (4)
	Oct. 2019	97.5	92.8	1	0	128 (4)
	Nov. 2019	102.5	97.8	0	0	128 (4)
	Dec. 2019	100.9	96.2	2	0	130 (4)
	Jan. 2020					
	Feb. 2020					
	Second Half Total					
	Fiscal Year Total					

*Figures for net sales indicate the year-on-year comparison.

*Figures in parenthesis indicate the number of franchise stores.

[Monthly comment]

In December, net sales totaled 96.2% for existing stores compared with the previous year and 100.9% for all stores. The factors behind this are sluggish sales of apparel, seasonal appliances, etc. due to temperatures hovering high and one less Saturday.

[Information on opening and closing stores]

UseLet (fashion outlet reuse): One store opened in Soshigaya-Okura on December 7

Treasure Factory (fashion): One store opened in mallage SHOBU on December 14

Inquiries	Mr. Eiji Kobayashi Phone: +81-3-3880-8822 URL: www.treasurefactory.co.jp/en/
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