

First Quarter of Fiscal Year 2020 Summary Result Presentation



P/L

(100 million ¥)

		FY2020 1Q	FY2019 1Q	Change	vs. FY2019 1Q	Budget FY2020				
						1H	2H	Year Total		
Order intake		178	212	-34	84%	440	560	1,000		
Net sales		177	160	17	111%	415	517	932		
Operating income		-9	-13	4	-	-4	27	23		
Ordinary income		-10	-12	1	-	-4	28	24		
Profit attributable to owners of parent		-8	-12	4	-	-7	21	14		
FOREX :	US\$	110.00	108.71	/				105.00	105.00	105.00
Average (Yen)	EUR	123.29	129.39					120.00	120.00	120.00
FOREX :	US\$	107.79	110.54					105.00	105.00	105.00
End of term (Yen)	EUR	122.49	127.91					120.00	120.00	120.00

Major Assets and Liabilities

(100 million ¥)

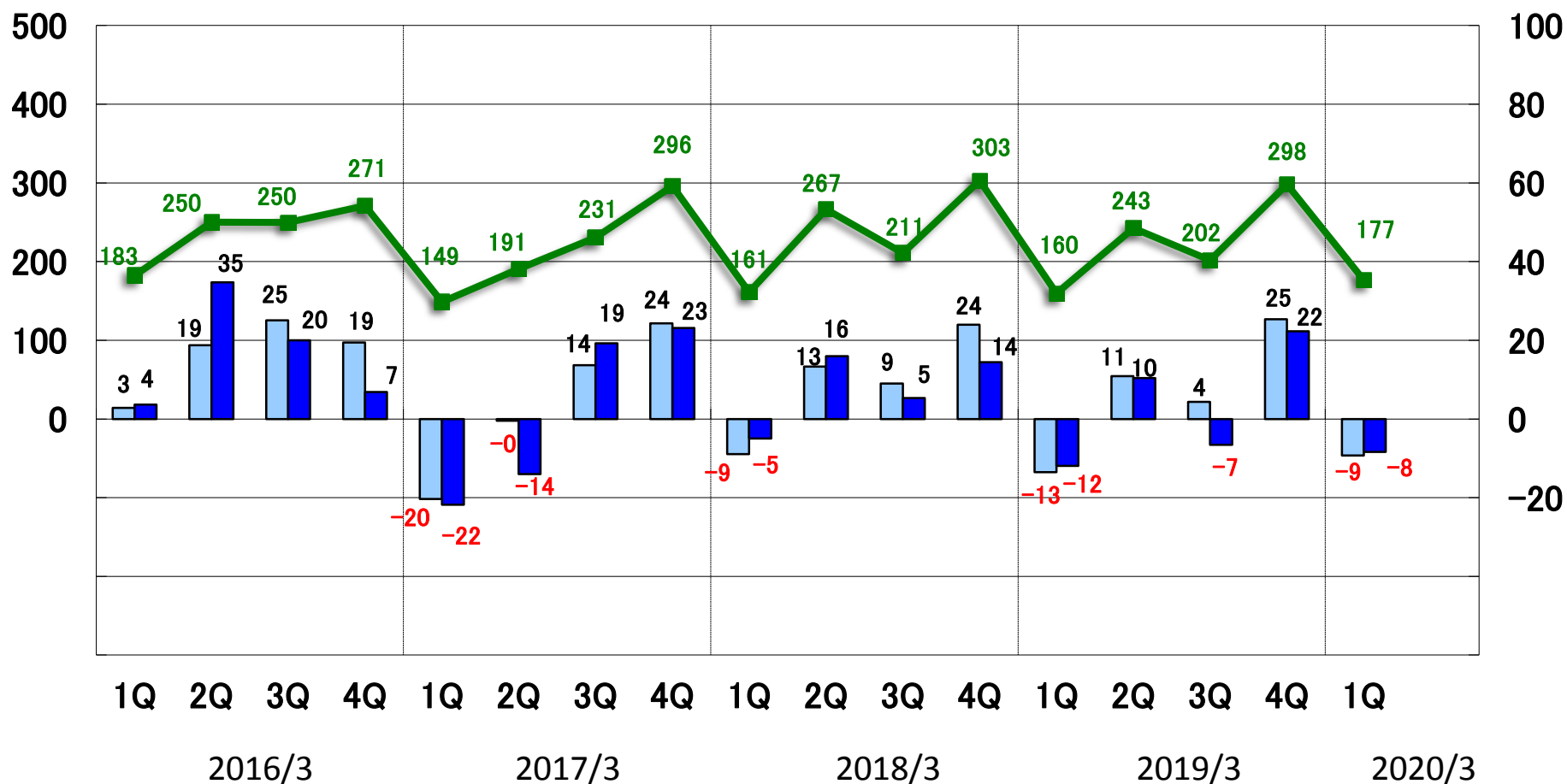
	June. 30, 2019	Mar. 31, 2019	Change
Cash and deposits	319	340	-21
Notes and account receivable – trade	181	262	-80
Short-term investment securities	145	152	-7
Inventories	346	322	24
Breakdown: Merchandise and finished goods	157	133	24
Property, plant and equipment	323	319	4
Intangible assets	60	22	38
Notes and account payable – trade	192	204	-12
Short-term loans payable	0	0	0
Bonds payable	0	0	0
Long-term loans payable	0	0	0
Shareholders' equity	1,259	1,292	-33
Total assets	1,644	1,674	-30

Net Sales, Operating Income and Profit attributable to owners of parent

■ Net sales (left axis)
 ■ Operating income (right axis)
 ■ Profit attributable to owners of parent (right axis)

(100 million ¥)

(100 million ¥)



Order Intake by Region

(100 million ¥)

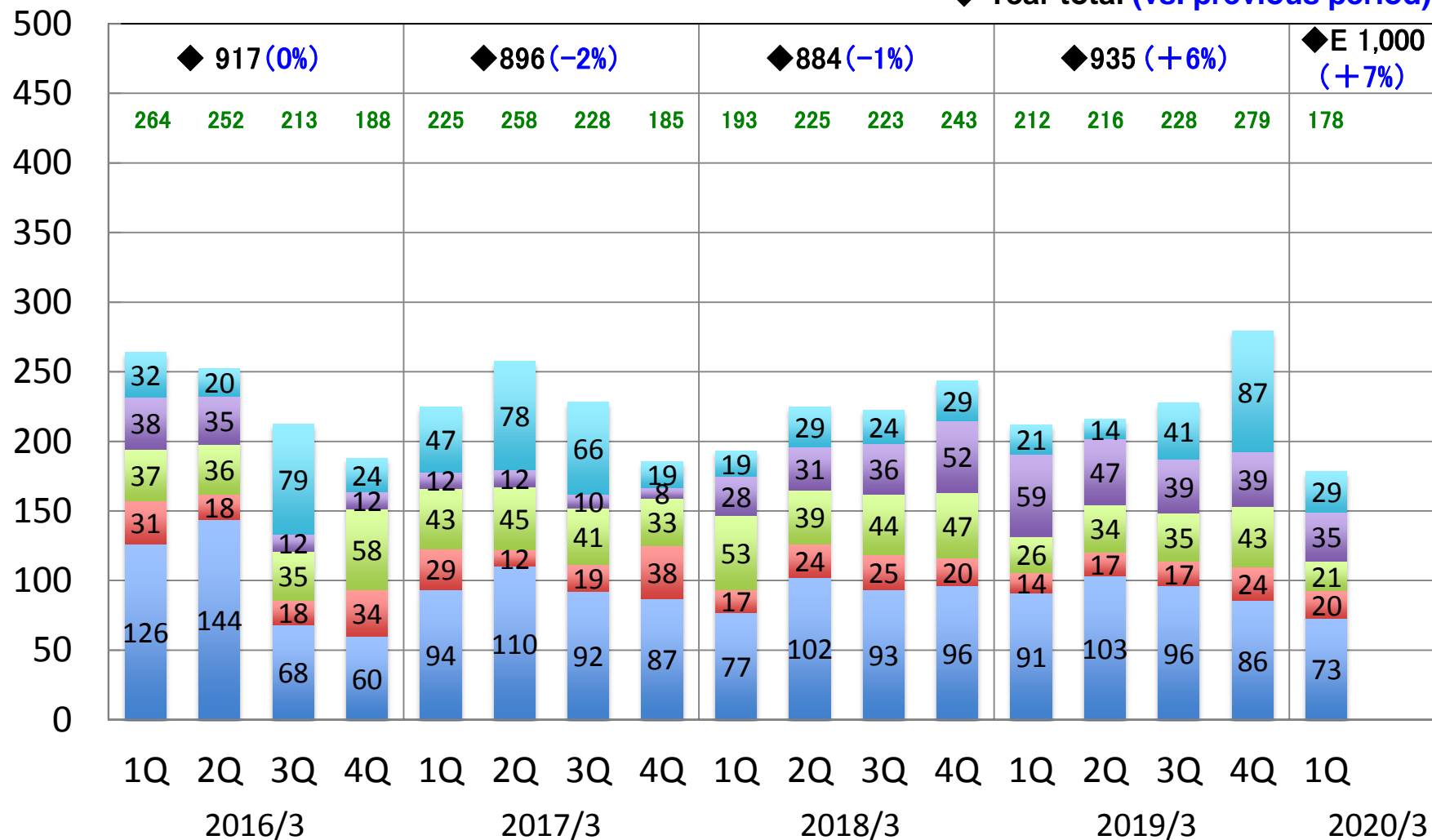
	FY2020 1Q	FY2019 1Q	vs. FY2019 1Q
Japan	73	91	80%
North-America	20	14	136%
(million USD)	(18)	(13)	(135%)
Europe	21	26	82%
(million EUR)	(17)	(20)	(86%)
Greater China	35	59	60%
Other Regions	29	21	138%
Total	178	212	84%

Order Intake by Region



(100 million ¥)

◆ Year total (vs. previous period)

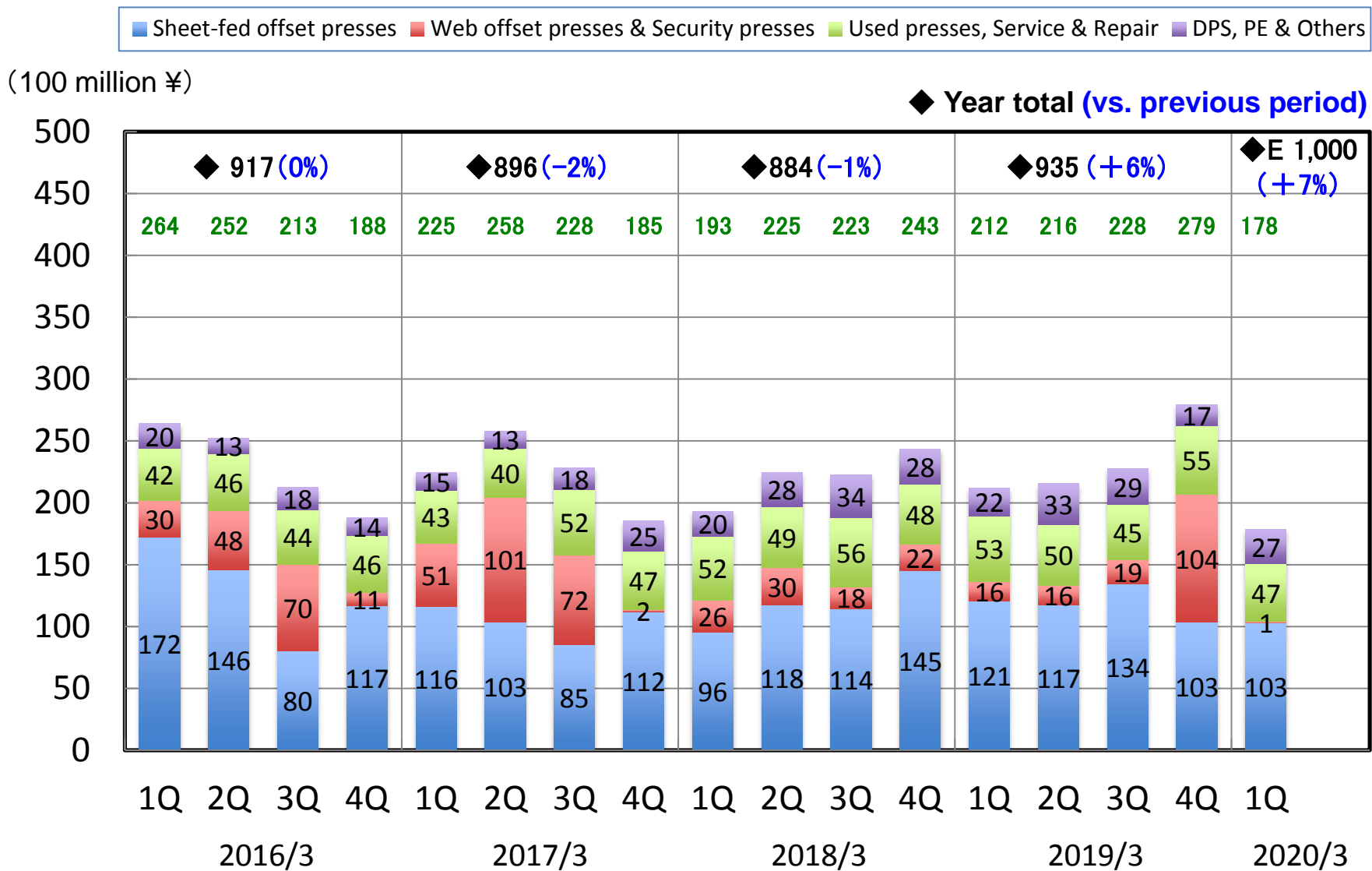


Order Intake by Model

(100 million ¥)

	FY2020 1Q	FY2019 1Q	vs. FY2019 1Q
Sheet-fed offset presses	103	121	85%
Web offset presses & Security presses	1	16	9%
Used presses, Service & Repair	47	53	87%
DPS, PE & Others	27	22	123%
Total	178	212	84%

Order Intake by Model



Net Sales by Region

(100 million ¥)

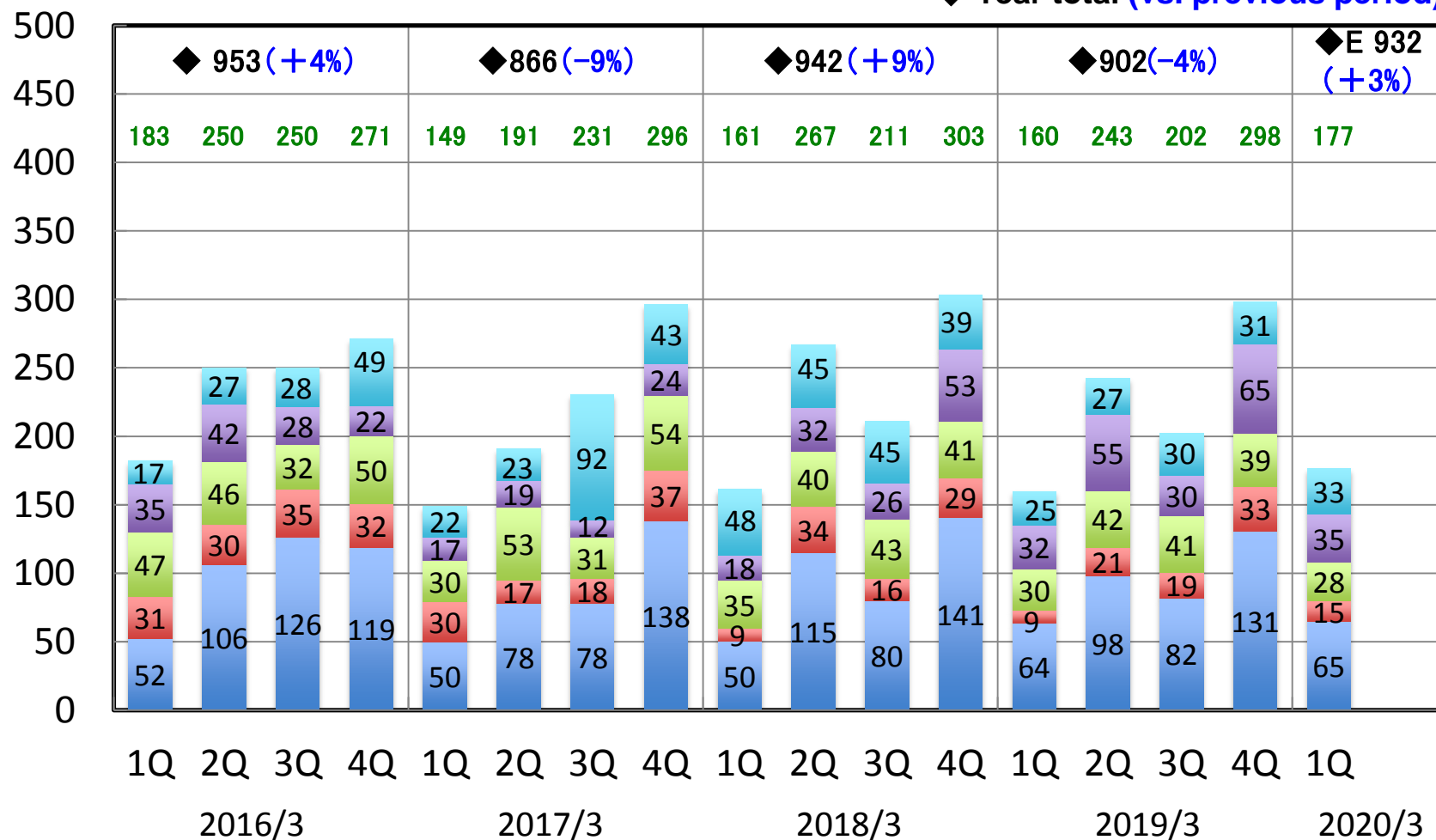
	FY2020 1Q	FY2019 1Q	vs. FY2019 1Q
Japan	65	64	101%
North-America	15	9	168%
(million USD)	(14)	(8)	(166%)
Europe	28	30	94%
(million EUR)	(23)	(23)	(99%)
Greater China	35	32	110%
Other Regions	33	25	134%
Total	177	160	111%

Net Sales by Region



(100 million ¥)

◆ Year total (vs. previous period)



Net Sales by Model

(100 million ¥)

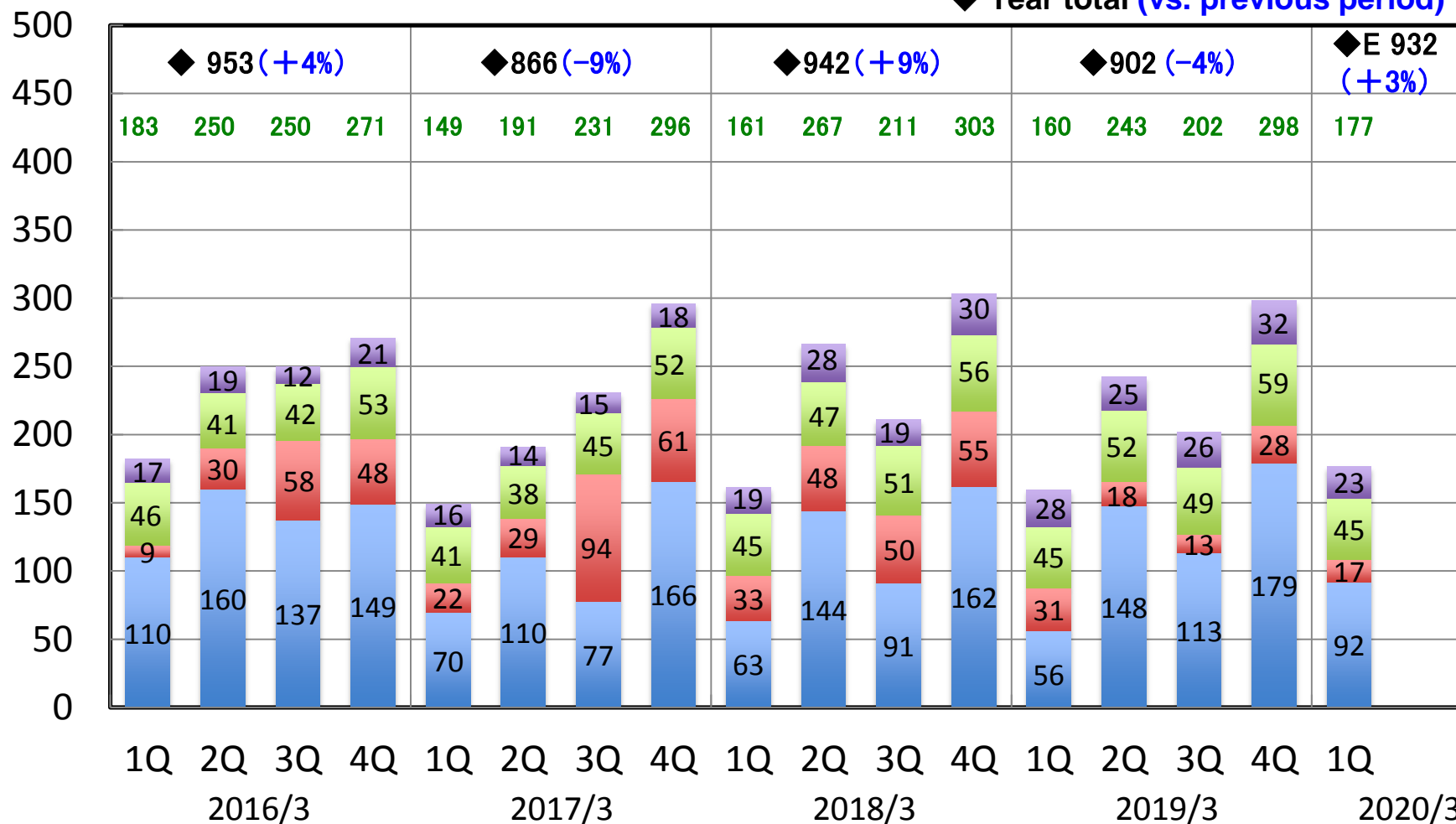
	FY2020 1Q	FY2019 1Q	vs. FY2019 1Q
Sheet-fed offset presses	92	56	164%
Web offset presses & Security presses	17	31	53%
Used presses, Service & Repair	45	45	101%
DPS, PE & Others	23	28	84%
Total	177	160	111%

Net Sales by Model

■ Sheet-fed offset presses
 ■ Web offset presses & Security presses
 ■ Used presses, Service & Repair
 ■ DPS, PE & Others

(100 million ¥)

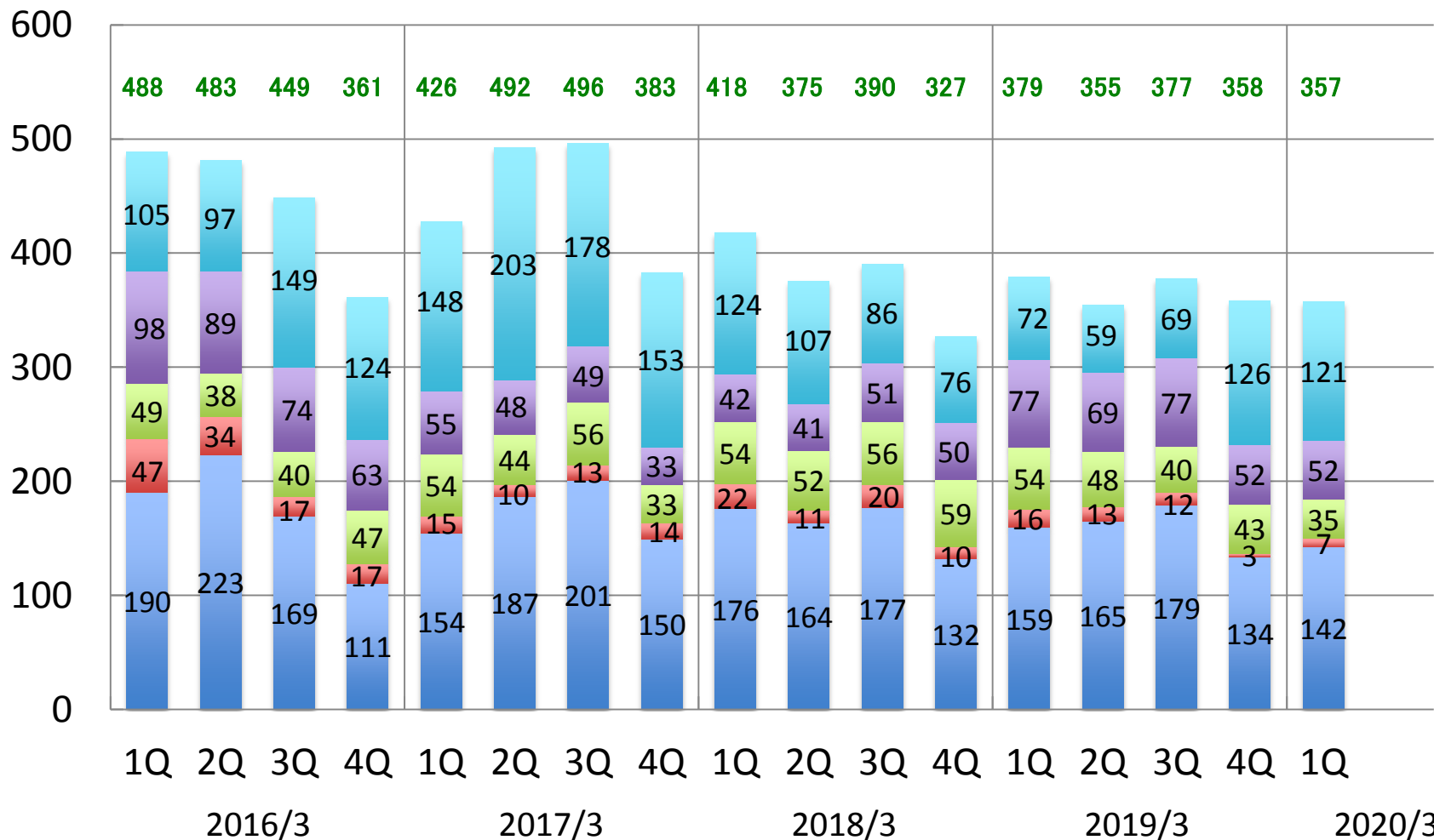
◆ Year total (vs. previous period)



Order Backlog

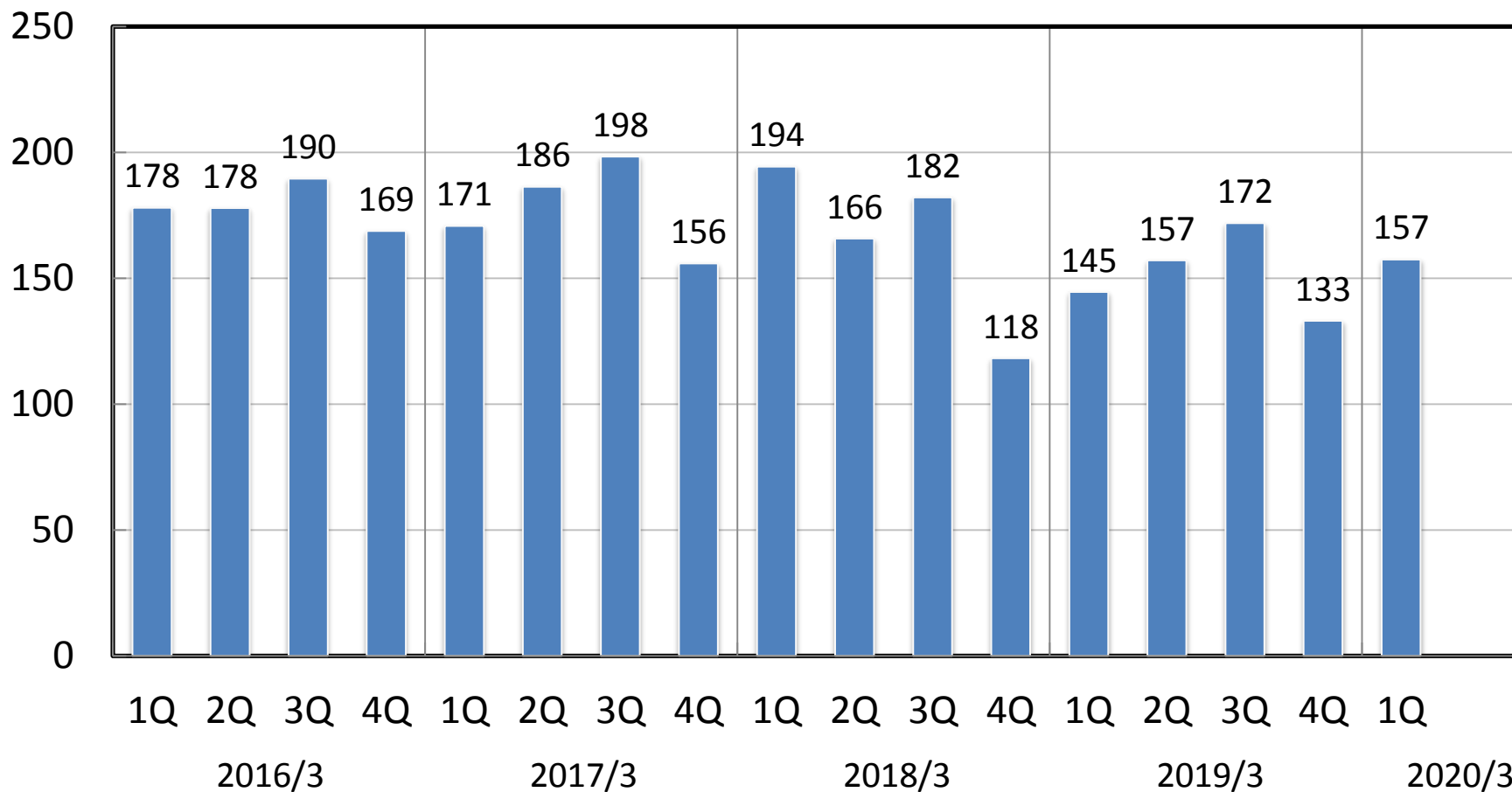


(100 million ¥)



Inventories (Finished Goods, Cost of Sales)

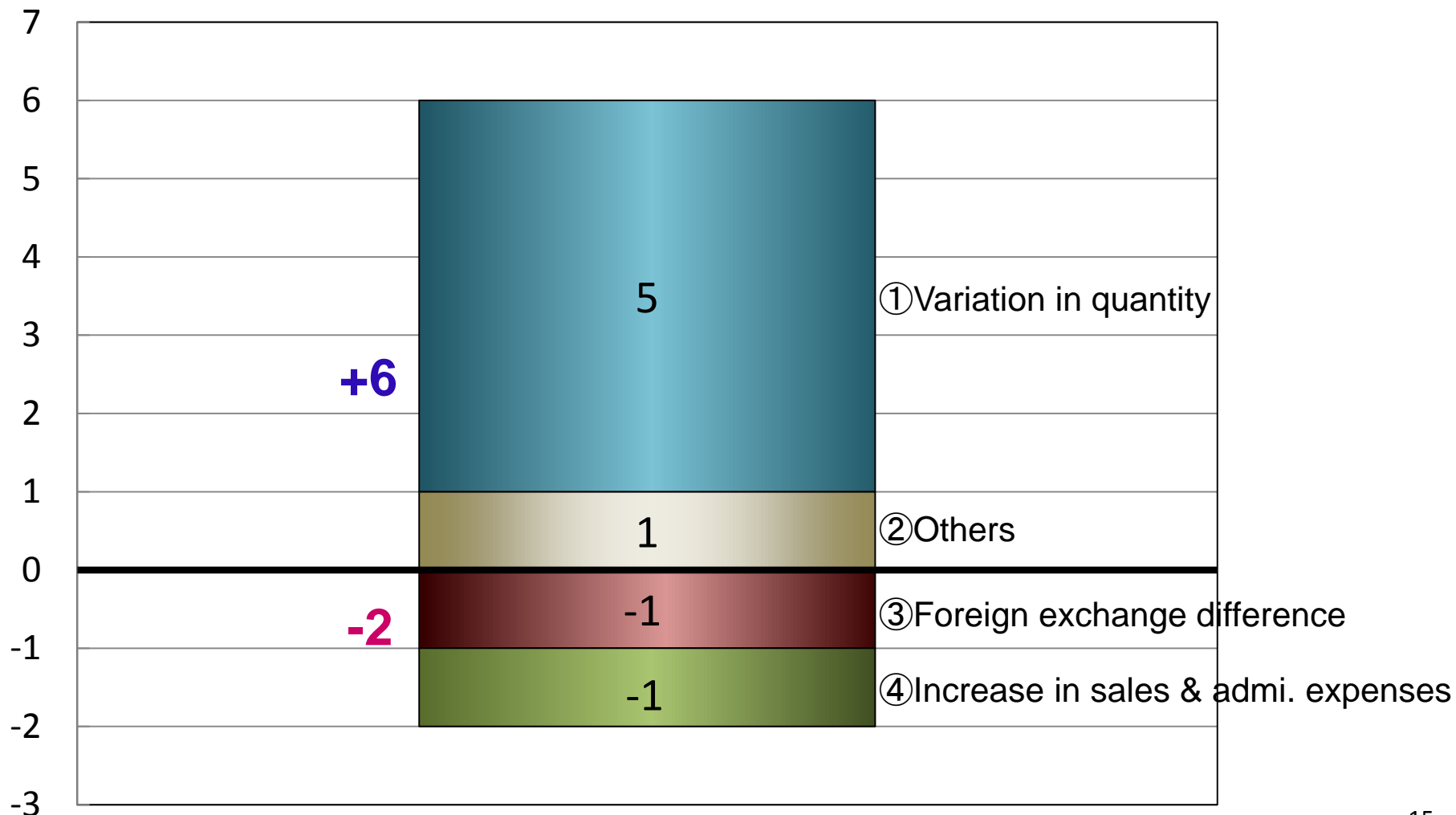
(100 million ¥)



Analysis of Operating Income for 1Q FY2020 (vs. 1Q FY2019)

(100 million ¥)

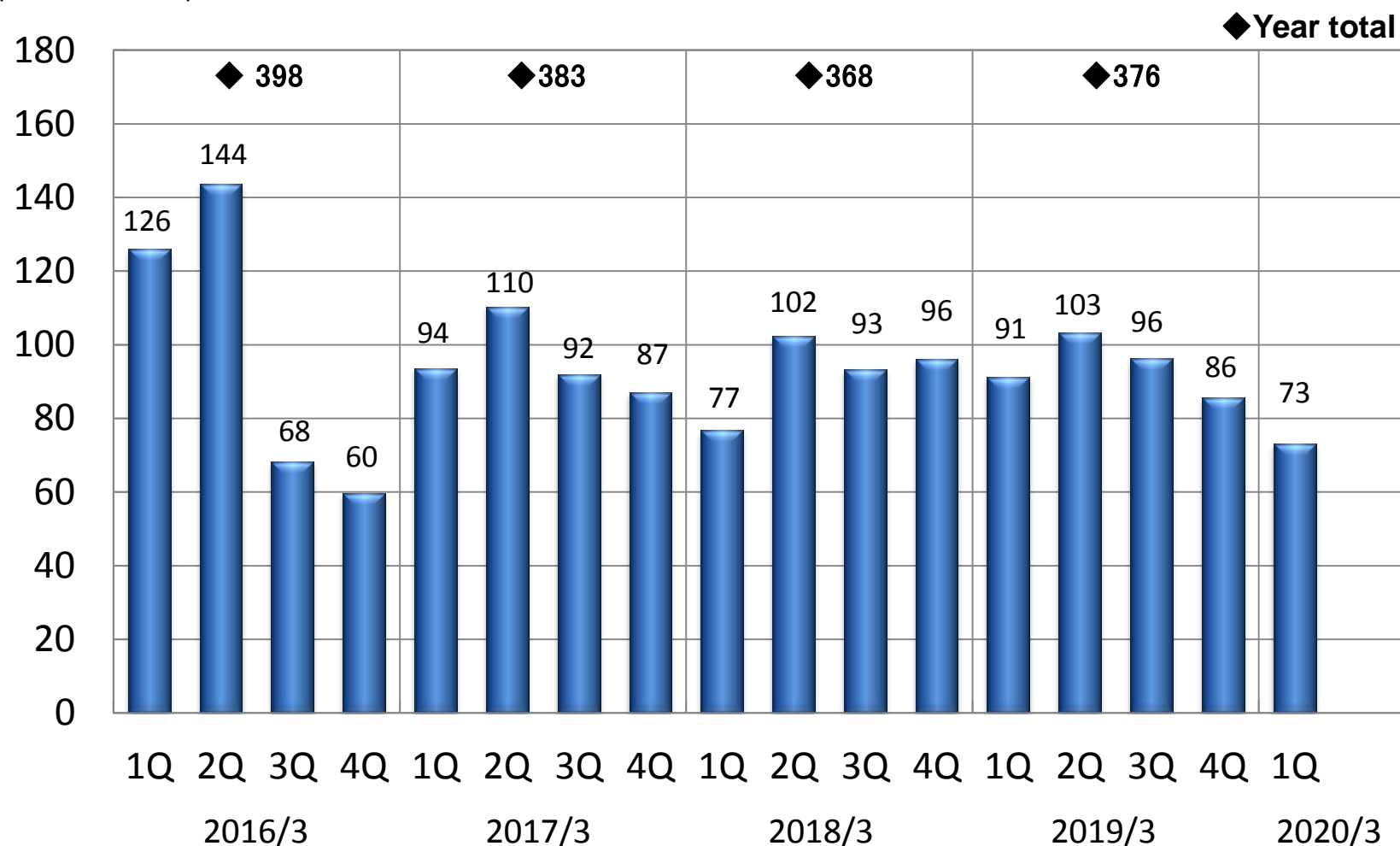
Total +4



Appendix: Detailed Order Intake and Net Sales by Region

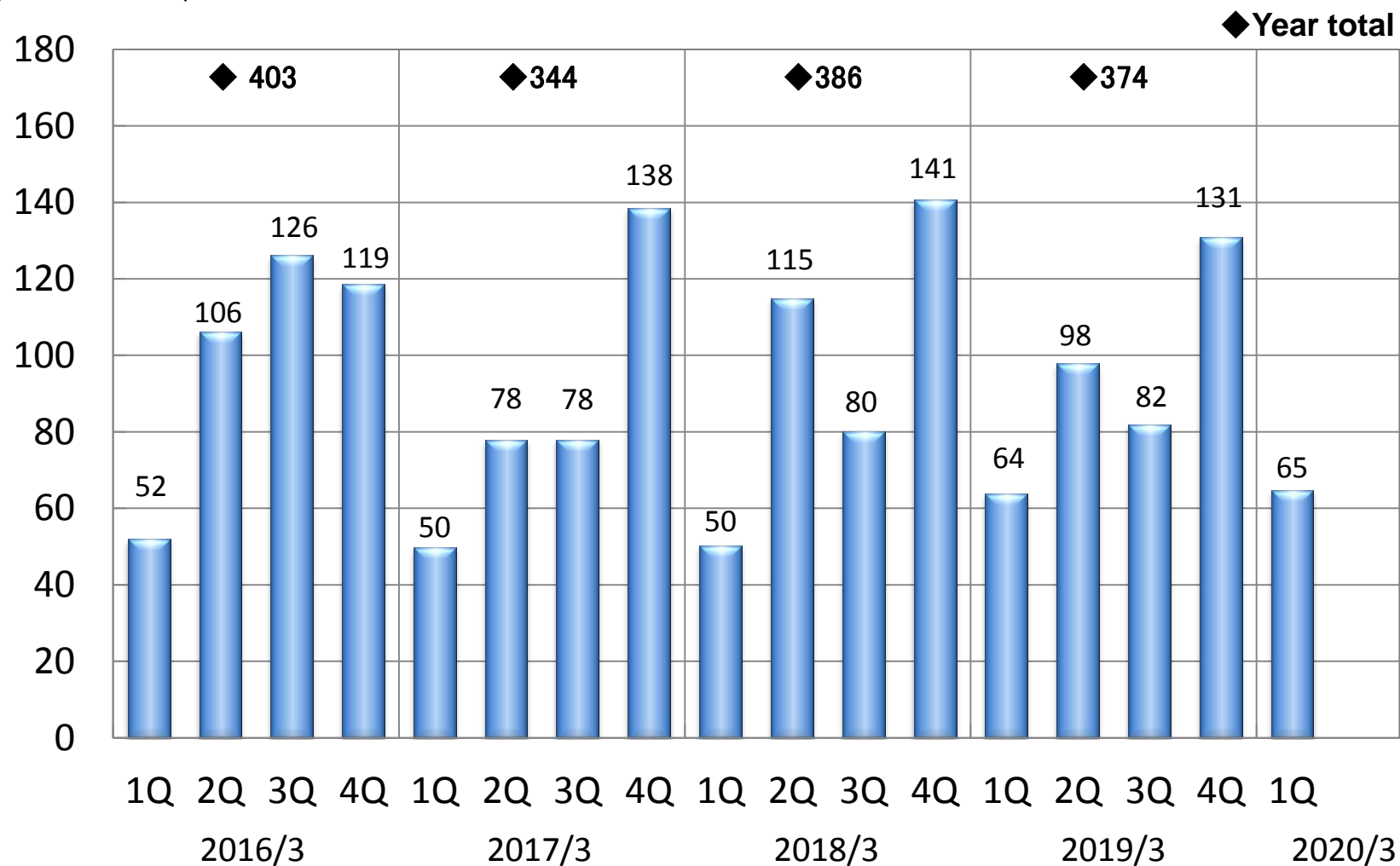
Order Intake in Japanese Market

(100 million ¥)



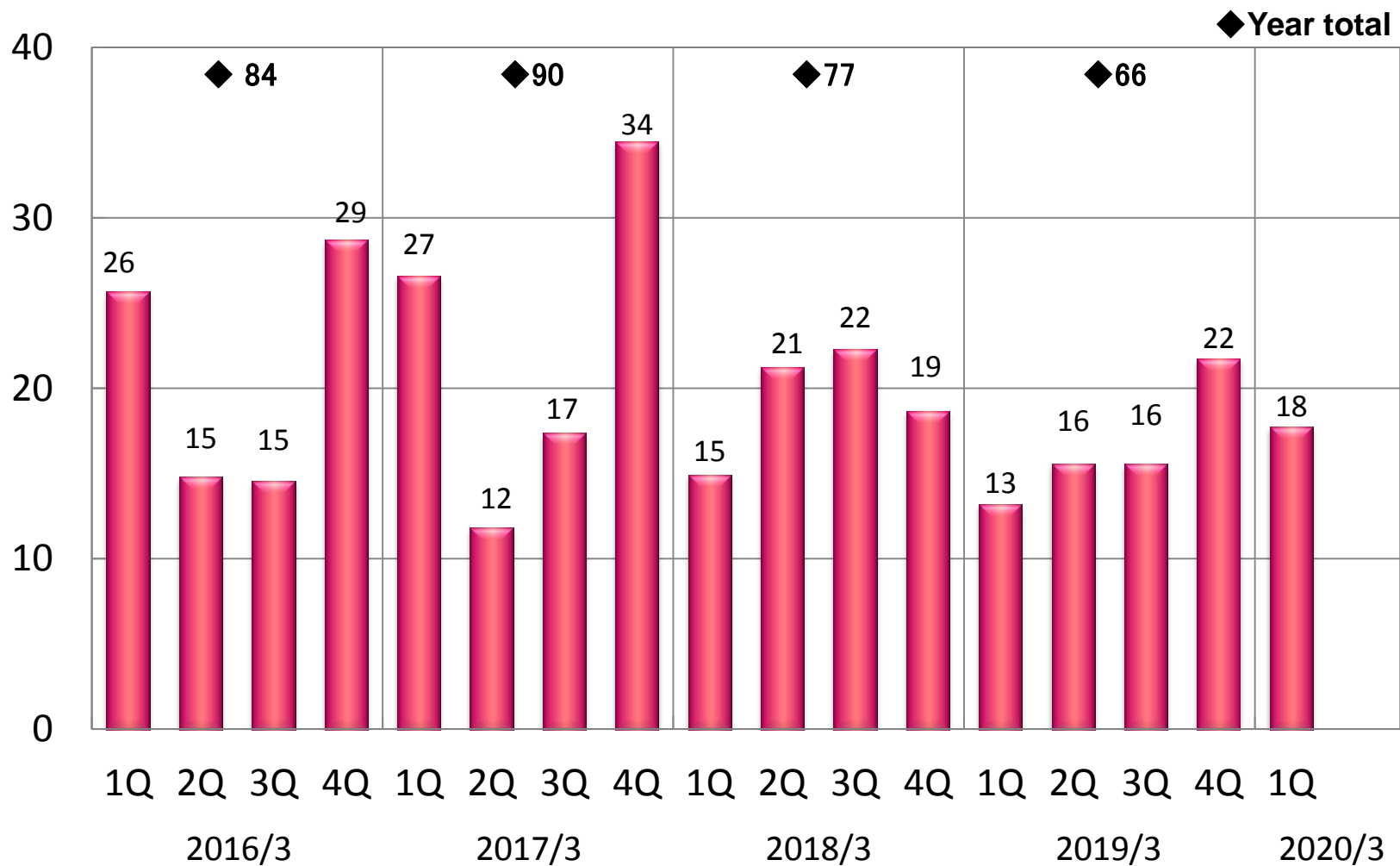
Net Sales in Japanese Market

(100 million ¥)



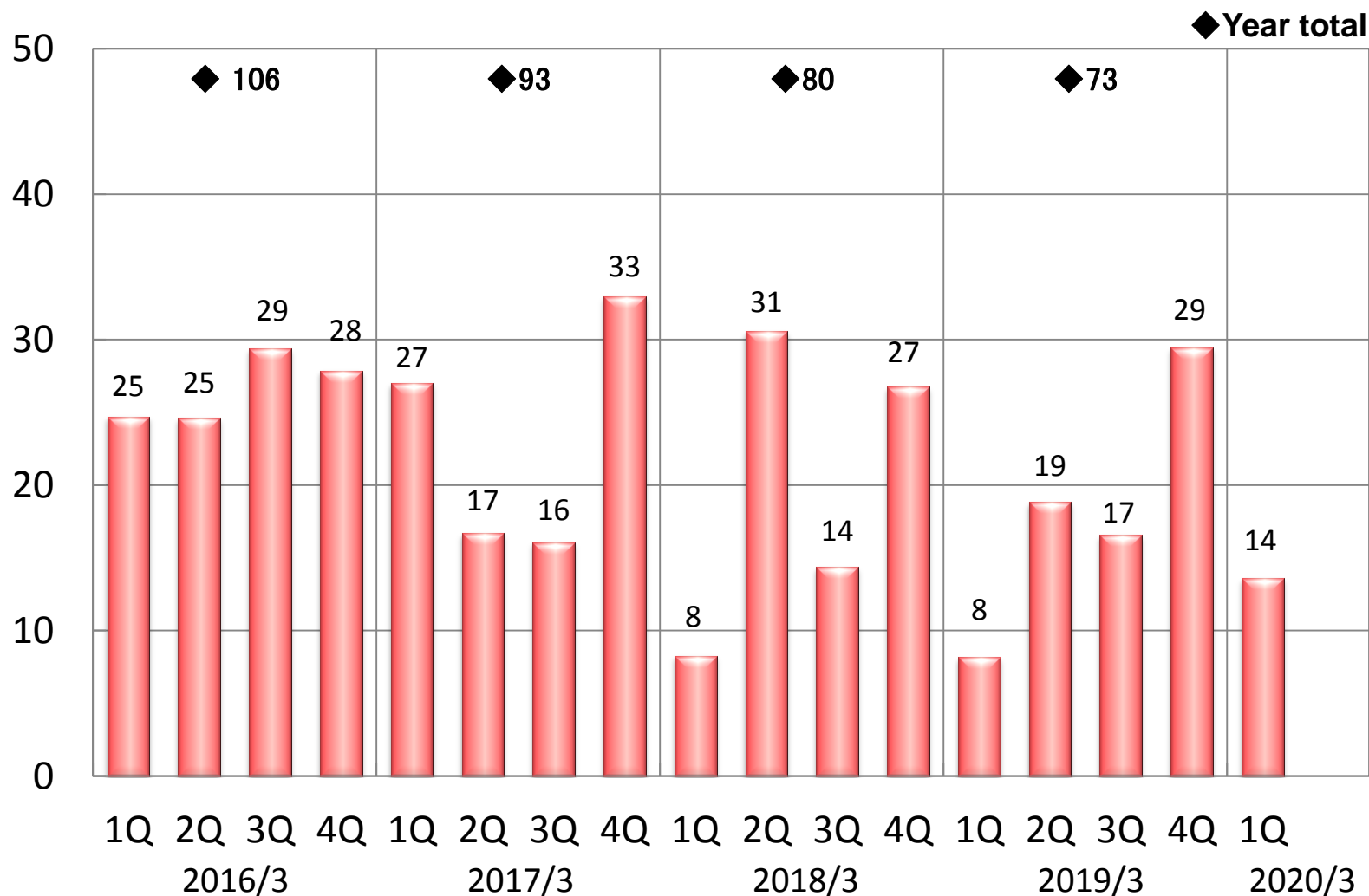
Order Intake in North American Market

(million \$)



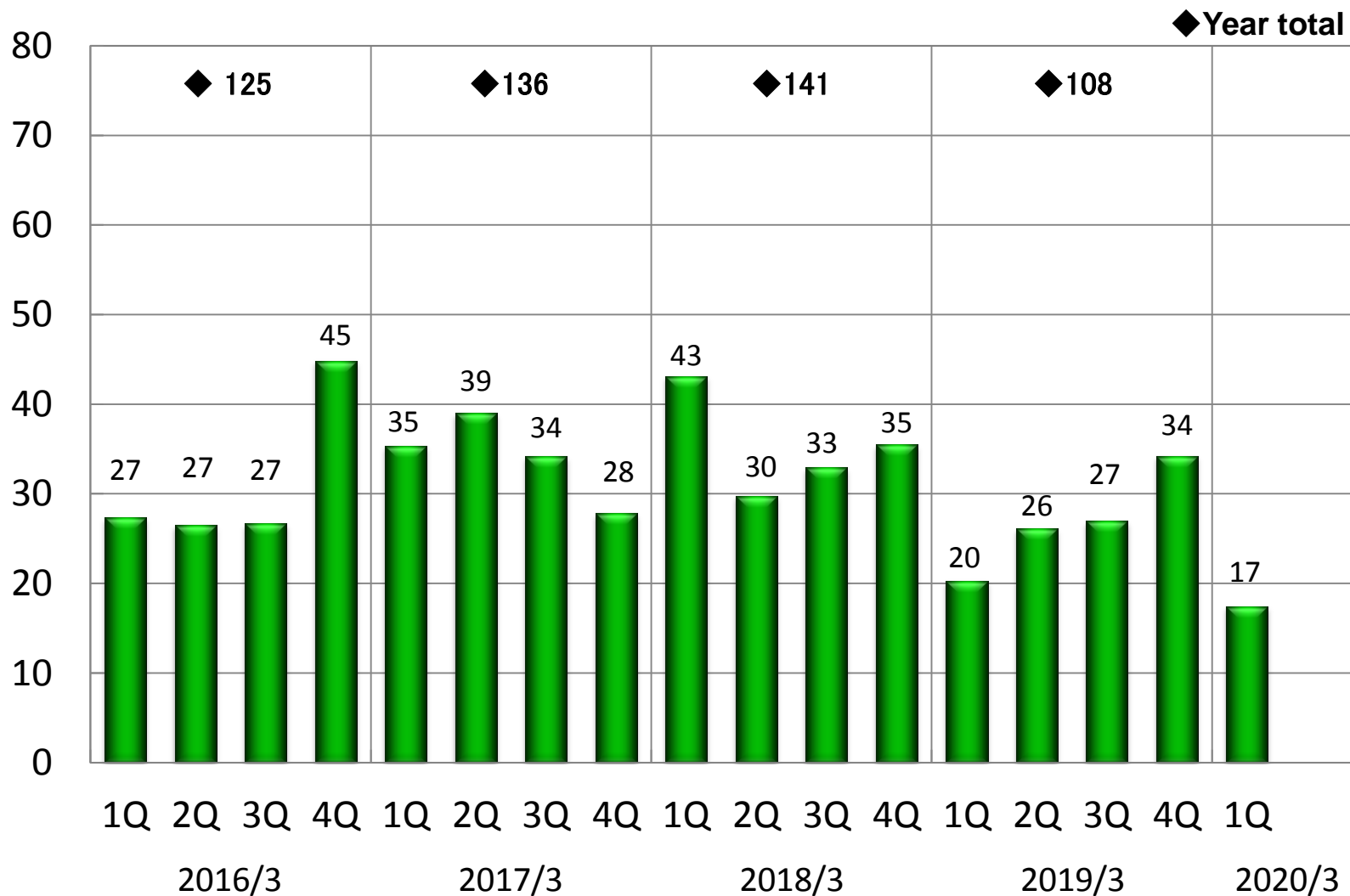
Net Sales in North American Market

(million \$)



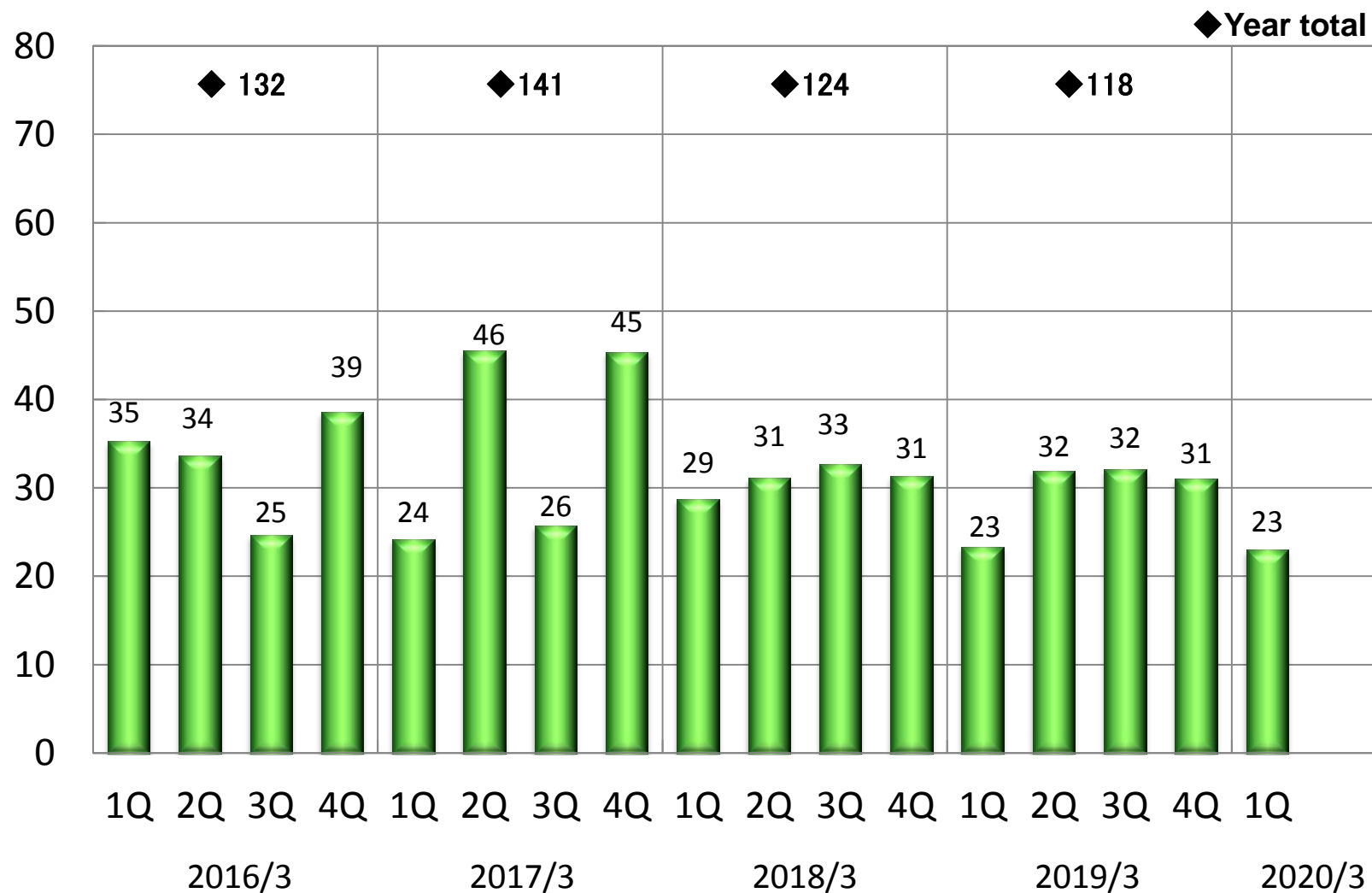
Order Intake in European Market

(million EUR)



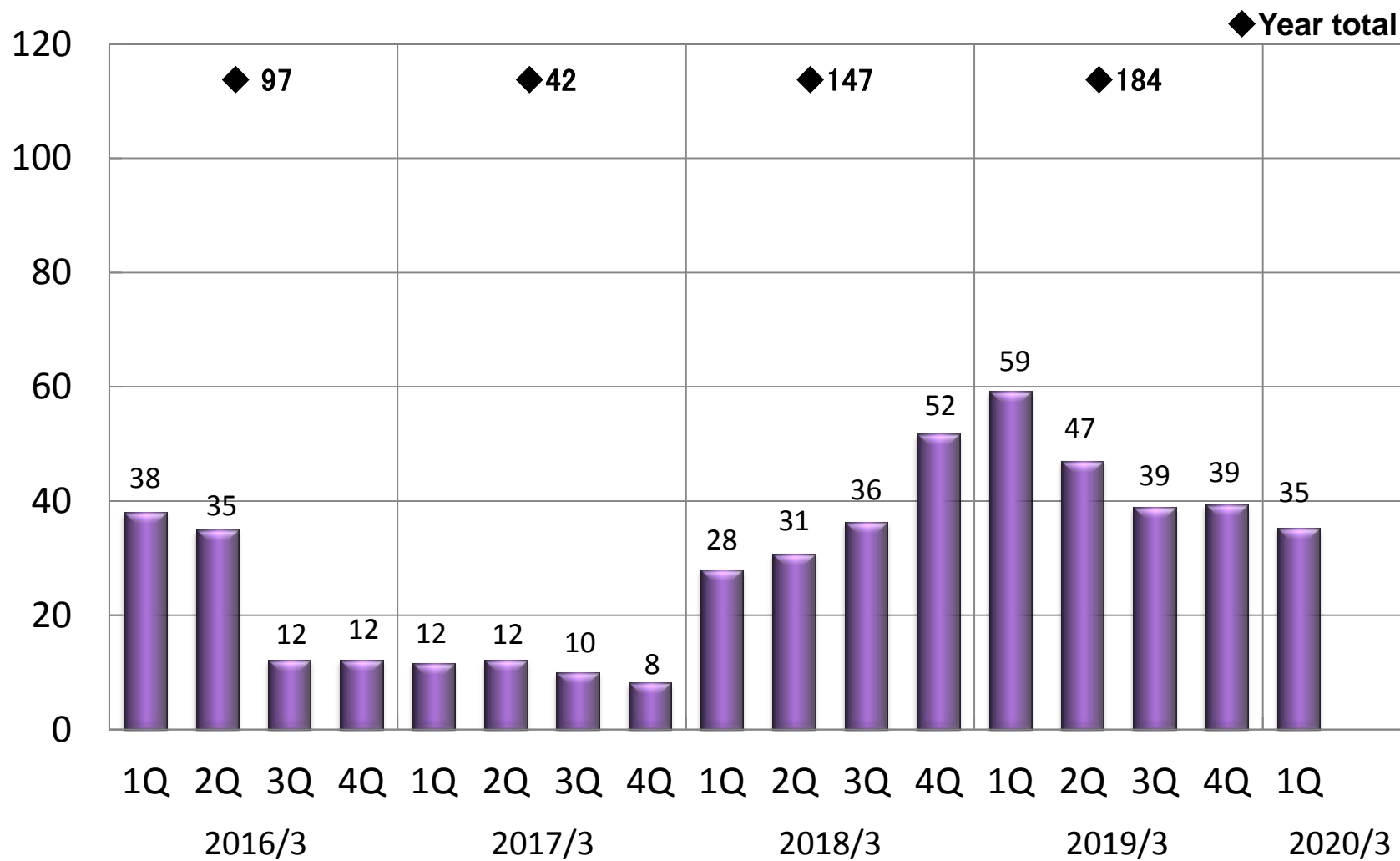
Net Sales in European Market

(million EUR)



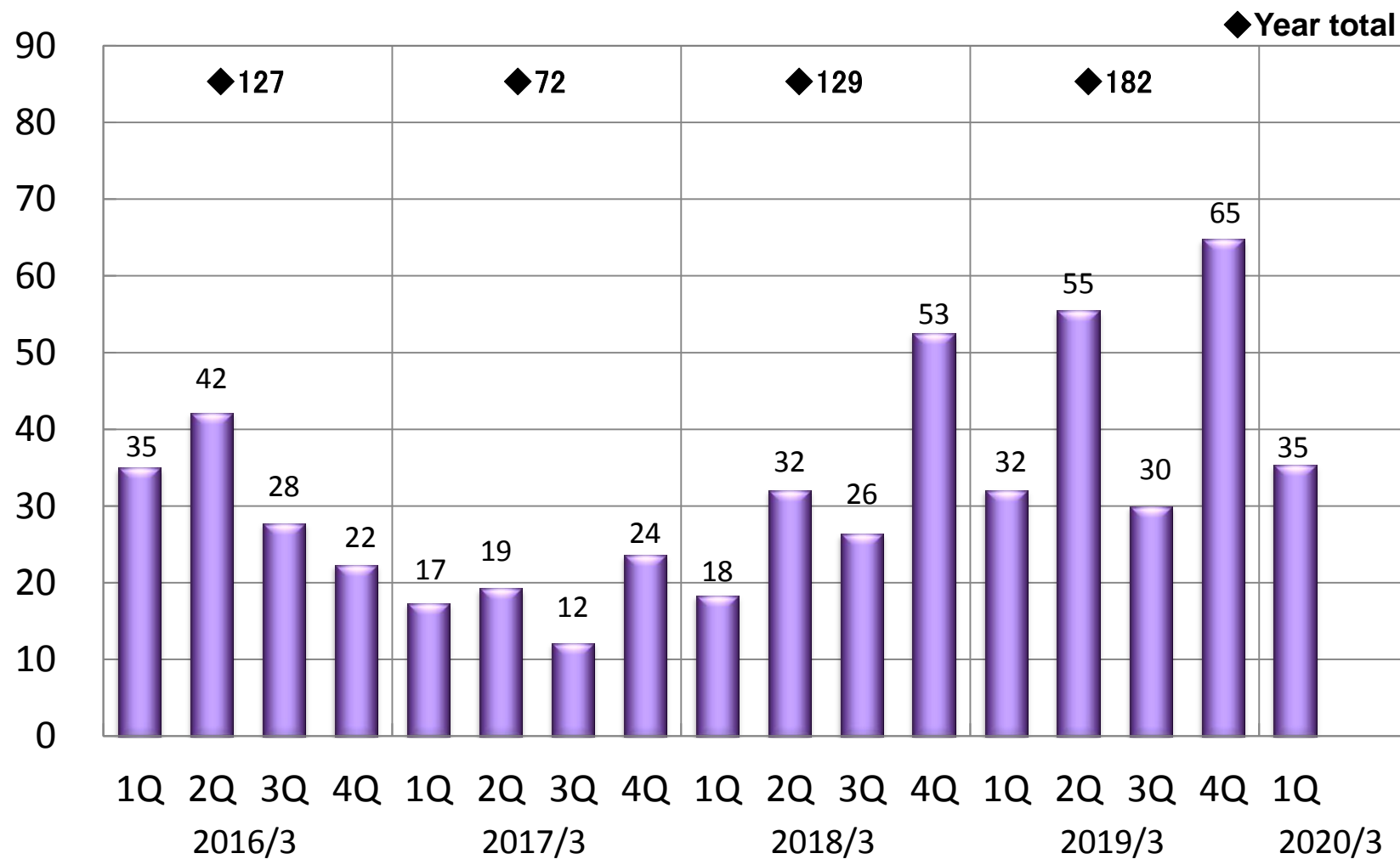
Order Intake in Chinese Market

(100 million ¥)



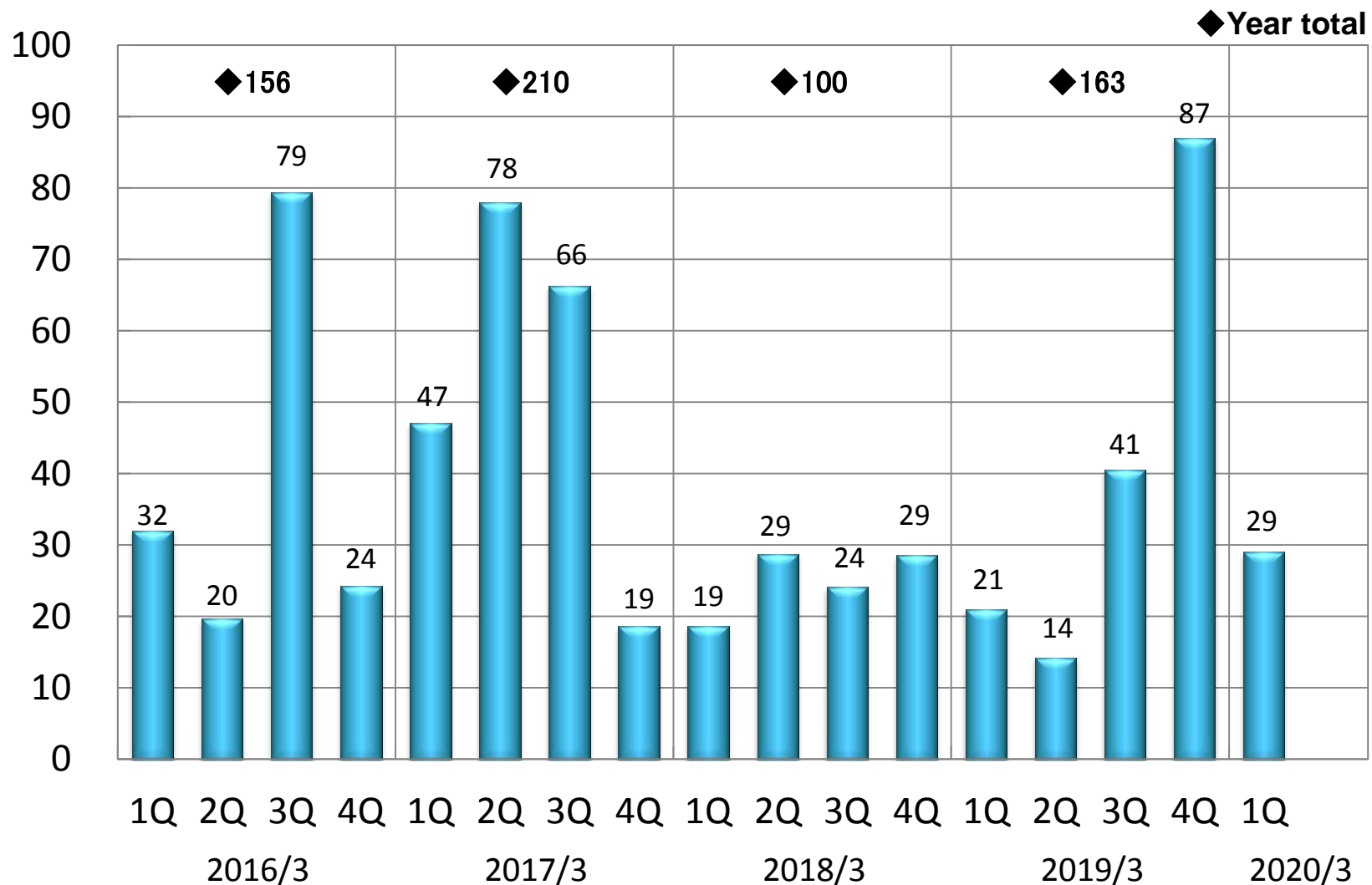
Net Sales in Chinese Market

(100 million ¥)



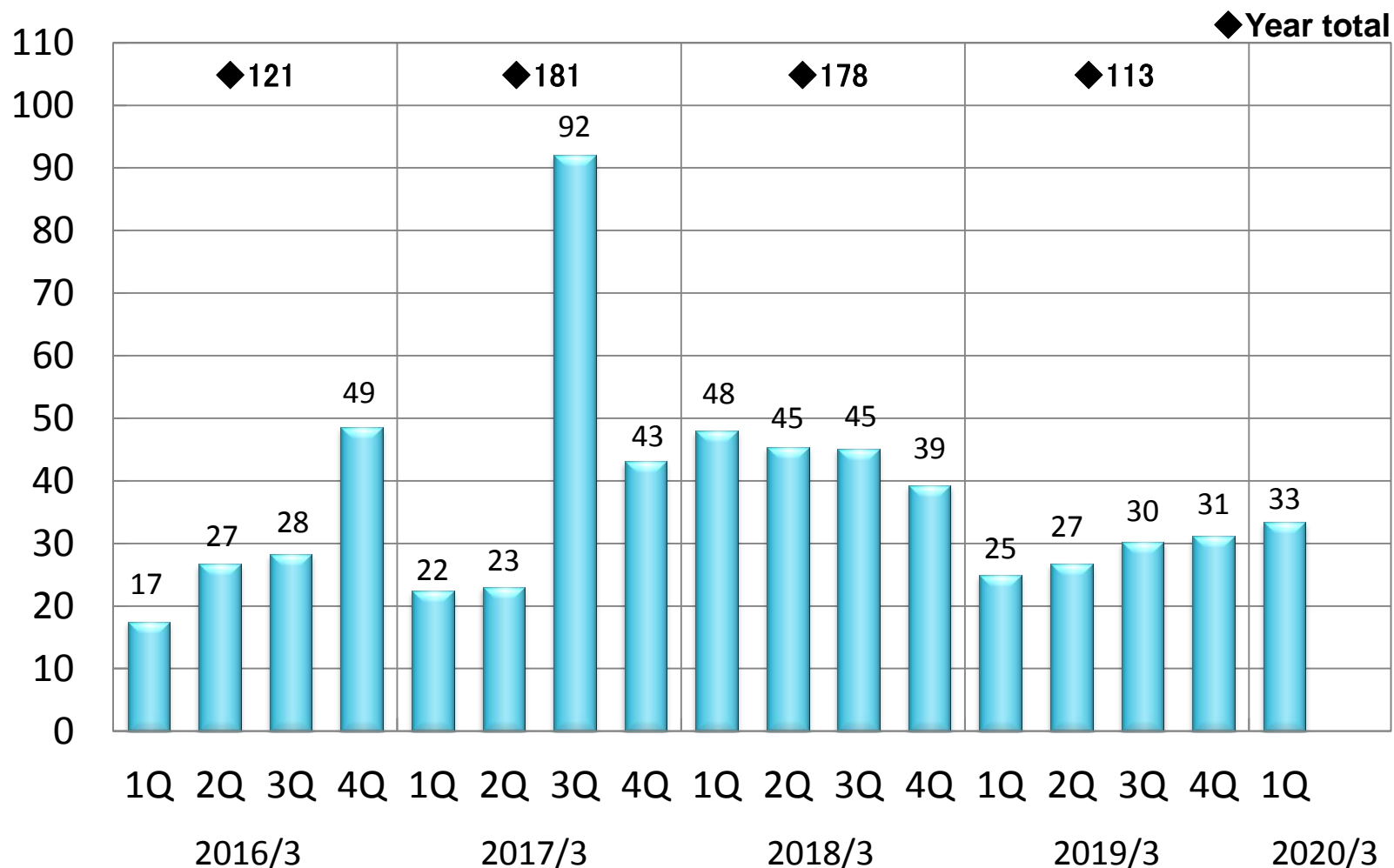
Order Intake in Other Regions' Markets

(100 million ¥)



Net Sales in Other Regions' Markets

(100 million ¥)



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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.