



15 March 2019 (Friday)

Supplementary Material Related to Tenant Replacement at TK Minami-Aoyama Building

Supplementary material related to "Tenant Replacement at a GOR Property (cancellation of agreement and start of leasing)" as of 15 March 2019

REIT Issuer 4-1 Kojimachi, Chiyoda-ku, Tokyo Global One Real Estate Investment Corporation Representative: Akio Uchida, Executive Director

Asset Manager Global Alliance Realty Co., Ltd. Representative: Yasushi Wada, President Contact: Gen Yamazaki, General Manager Tel: +81-3-3262-1494 (Securities code: 8958)



The agreement with the current tenant was cancelled ahead of schedule, and an approximately 10-year fixed-term lease agreement was concluded with a new tenant that starts the next day

New tenant and terms of contract

• Contract starts 2 October 2019

Name of Tenant	undisclosed
Leased area	12,243.57m ²
Monthly rent	undisclosed
Lease start date	 (1) 10,493.14 m²: 2 October 2019 (2) 1,750.43 m²: 1 November 2019
Lease termination date	1 October 2029
Agreement renewal	Will conclude at the termination date with no renewal (the renewal based on agreement is possible)
Notes concerning lease agreement	Although cancellation is possible with a written notice one year in advance, there is an obligation to pay the full amount of rent equivalent to up to 1 October 2024

(Reference) Overview of lease agreement to be cancelled

Name of Tenant	Tokyu Land Corporation
Leased area	12,243.57m ²
Ratio in the gross rentable area of TK Minami-Aoyama Building	87.4%
Ratio in the gross leasable area of GOR portfolio	9.9%
Monthly rent	undisclosed
Lease termination date (original)	31 May 2020
Agreement cancellation date	 (1) 10,493.14 m²: 1 October 2019 (2) 1,750.43 m²: 31 October 2019

Characteristics of TK Minami-Aoyama Building

 LOSER: Favorable location of a 2-minute walk from Aoyama-Itchome Station

It has excellent accessibility as it is located a 2-minute walk from Aoyama-Itchome Station on the Toei Oedo Line, the Tokyo Metro Ginza Line, and the Tokyo Metro Hanzomon Line, and a 4-minute walk from Gaiemmae Station on the Tokyo Metro Ginza Line. It also has high visibility as it faces Aoyama-dori Street with an opening of 55 m.



EWER: High-spec office constructed in 2003

Ceiling height: 2,800 mm, free access floor 100 mm, outlet capacity 100 VA/m², 24-hour access

ARGER: Highly competitive large-scale building

Gross floor area: 6,340 tsubo, standard floor area: 277 tsubo with no pillars

Entire use of 3,704 tsubo of leasable area is possible, yet it is a rare property that can also be occupied by multiple tenants

Favorable office market and operations that meet tenant needs

Highly competitive quality of property

No downtime for occupancy or rental revenues, etc.

- No contractual vacancy period as new agreement begins the day after the contract cancellation date.
- Although the new tenant will have a rent-free period, an agreement cancellation fee will be received from the current tenant, resulting in no revenue drop off from current rent revenue levels.
- Realized opportunistic tenant replacement with multiple strong demands under the condition that rents exceed current rents for the highly rare property that has the elements of "CLOSER," "NEWER," and "LARGER."
- Realized internal growth through the new tenant occupancy
 - The monthly rent for the new tenant will exceed the current rent by more than <u>15%</u>, which can be attributed to leasing activities that meet tenant needs
- Generated stable cashflow by concluding a long-term rental agreement with the highly trustworthy new tenant
 - Concluded an approximately 10-year fixed-term lease agreement

(Although cancellation is possible with a written notice one year in advance, there is an obligation to pay the full amount of rent equivalent to up to 1 October 2024)



(Note) Revenue from agreement cancellation fee scheduled to be received from the current tenant is included in rent revenues, etc., for "With the tenant replacement" in the 33rd Period.

Timeline of the Tenant Replacement





<Reasons for selecting entire building lease>

- (1) Rent levels same or higher than leasing by floor (multi-tenant)
- (2) Concluded an approximately 10-year fixed-term lease agreement with a highly trustworthy tenant
- (3) Replacement timing matched with current tenant

Replacement is possible immediately after the current tenant moves out, and there is no downtime for either occupancy or rental revenues, etc. <Key points of construction>

- (1) Procured money equivalent to the amount of restoration construction charges from current tenant, and will simultaneously conduct restoration work and building facilities renewal work (air conditioning renewal, etc.), while securing rent revenues, etc., in the 33rd Period.
- (2) By conducting construction at the same timing as the tenant replacement, the construction period can be shortened and costs can be cut compared to weekend or night construction, etc., when tenants occupy the space.
- (3) Renewing air conditioning equipment will contribute to increasing tenant satisfaction.



Improving profitability through steady internal growth that includes the tenant replacement

Rent increase rate comparison (compared to the end of May 2015)

 Realized a rent increase rate that largely exceeds that of the Aoyama/Akasaka area.



Large increase in NOI yield

 Expected rise of approximately 0.6% in the NOI yield of TK Minami-Aoyama Building



(Source) Sanko Estate Co., Ltd. "Office Market Report"

(Note 1) The rent increase rate for TM Minami-Aoyama Building is the rent increase rate comparing the rent after the tenant replacement and the rent as of the end of May 2015 (it includes the impact on rent increases during the duration of ownership of TM Minami-Aoyama Building as well as the tenant replacement). The rent increase rate by area indicates the increase rate of average asking rent between the end of May 2015 and the end of February 2019 for office floors with an area of 200 tsubo or more located within each area. When there are common area charges, these are included in rents.

(Note 2) "Estimated value after the tenant replacement" is the yield calculated based on expected NOI continuing through the 35th Period (ending March 2021).

- This document is intended solely to provide information and not to be a solicitation of any particular investment transactions or an offer to buy any particular securities including investment units. You should consult with your own investment advisors or a securities firm prior to purchasing any of the units and/or bonds issued by Global One Real Estate Investment Corp.("GOR").
- The information contained in this document does not constitute disclosure documents or performance reports required under the Financial Instruments and Exchange Law, the Law Concerning Investment Trusts and Investment Corporations of Japan, the Tokyo Stock Exchange's Securities Listing Regulations or other related Ordinances or Rules.
- This document contains certain forward-looking statements. Such statements are based on certain assumptions or beliefs in light of the information available at this moment. Therefore, such statements involve risks and uncertainties and may be affected by such risks, uncertainties, assumptions and other factors. GOR does not guarantee the accuracy of such forward-looking statements which include those in connection with its operations, business performance and financial standing. Actual results may materially differ from those expressed or implied in any forward-looking statements due to various factors, risks and uncertainties.
- While GOR makes every effort to ensure that there is no error or omission in the information provided in this document, GOR does not guarantee the accuracy, certainty, appropriateness, or the fairness of such information. Please note that the contents of this document may be changed or amended, or the publication of this document may be suspended or closed without prior notice information.
- Reproduction or diversion of the contents included in this document without prior authorization is strictly prohibited.

Contact: Global Alliance Realty Co., Ltd. REIT Finance Dept. Tel: +81-3-3262-1494