August 14, 2026

[Summary] Consolidated Financial Results for the Three Months Ended June 30, 2026 (Under IFRS)

Company name: Advanced Media, Inc.
Listing: Tokyo Stock Exchange
Securities code: 3773
URL: https://www.advanced-media.co.jp
Representative: Suzuki Kiyoyuki, President and CEO
Inquiries: Tatematsu Katsumi, Executive Vice President, General Manager of Corporate Promotion Division
Telephone: +81-3-5958-1031
Scheduled date to commence dividend payments: -
Preparation of supplementary material on financial results: None
Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2026 (from April 1, 2026 to June 30, 2026)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Revenue		Operating profit		Profit before tax		Profit	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2026	2,112	39.9	286	44.0	333	41.7	222	43.0
June 30, 2025	1,509	-	199	-	235	-	155	-

	Profit attributable to owners of parent		Total comprehensive income	
Three months ended	Millions of yen	%	Millions of yen	%
June 30, 2026	222	43.0	78	(71.5)
June 30, 2025	155	-	274	-

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
June 30, 2026	14.39	-
June 30, 2025	9.96	-

(2) Consolidated financial position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets
As of	Millions of yen	Millions of yen	Millions of yen	%
June 30, 2026	17,295	12,741	12,741	73.7
March 31, 2026	16,853	13,821	13,821	82.0

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2026	-	0.00	-	33.50	33.50
Fiscal year ending March 31, 2027	-				
Fiscal year ending March 31, 2027 (Forecast)		0.00		22.00	22.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2027 (from April 1, 2026 to March 31, 2027)

(Percentages indicate year-on-year changes.)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Basic earning per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2027	10,000	41.6	1,500	6.2	1,500	(1.4)	1,100	2.2	72.78

Note: Revisions to the earnings forecasts most recently announced: None

*** Notes**

(1) Significant changes in the scope of consolidation during the period: Yes
Newly included: 1 company (FEAT Inc.)

(2) Changes in accounting policies and changes in accounting estimates
(i) Changes in accounting policies required by IFRS: None
(ii) Changes in accounting policies due to other reasons: None
(iii) Changes in accounting estimates: None

(3) Number of issued shares (ordinary shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2026	18,392,724 shares
As of March 31, 2026	18,392,724 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2026	3,377,633 shares
As of March 31, 2026	2,732,333 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2026	15,428,750 shares
Three months ended June 30, 2025	15,600,391 shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information available to the Company and on certain assumptions deemed to be reasonable. Actual financial results may differ from the results anticipated in the statements due to various factors.

(Application of International Financial Reporting Standards (IFRS))

The Group has been adopting International Financial Reporting Standards (IFRS) since the first quarter of the fiscal year ending March 31, 2027. In addition, the figures for the consolidated cumulative period of the same quarter of the previous year and the previous fiscal year are also reclassified into IFRS.

Overview of Operating Results

Since the first quarter of the consolidated fiscal year under review, the Company has applied International Financial Reporting Standards (IFRS), instead of the Japanese GAAP it applied previously. Figures for the first quarter of the previous consolidated fiscal year and for the previous full consolidated fiscal year have been restated on an IFRS basis for comparison.

(1) Overview of operating results for the quarter under review

In the first quarter of the consolidated fiscal year under review, backed by improving employment and income conditions, Japan's economy showed signs of gentle recovery. Nevertheless, the economic outlook remains uncertain for various reasons, including ongoing inflation, exchange rate fluctuations, and the impact of geopolitical affairs.

Targeting net sales of ¥10,000 million and operating profit of ¥1,500 million in the fiscal year ending March 31, 2027, the Group is promoting efforts to leverage its strengths combining Japanese-language capabilities with speech recognition and industry specialization built up through market development in the field of speech recognition, to use AI to improve work efficiency and results, and realize AI Super Humanization (AISH) to make work more enjoyable with AI as a collaborator.

With demand growing for the application of AI technologies to improve productivity, the trend to adopt various AmiVoice® AI speech-recognition products and services remained strong during the first quarter of the consolidated fiscal year under review. We also strived to realize inorganic discontinuous growth by making feat, Inc. a consolidated subsidiary effective April 14, 2026 through the M-Dev*1 strategy to further evolve AI speech-recognition market development.

Net sales grew 39.9% year-on-year as the result of various factors, including steady progress in securing recurring transactions through continual use of the core CTI business on a subscription basis and having secured a degree of high-profit-margin flow-based transactions, generally steady progress on securing recurring transactions on a subscription basis in other businesses, and the start of recording net sales of feat, Inc.

Operating profit grew 44.0% year-on-year, profit before income tax grew 41.7% year-on-year, and profit attributable to owners of parent grew 43.0% year-on-year, mainly resulting from securing high-profit-margin flow transactions in the CTI business.

Net sales in the first quarter of the consolidated fiscal year under review totaled ¥2,112 million (vs. ¥1,509 million in the previous year), operating profit totaled ¥286 million (vs. ¥199 million in the previous year), profit before income tax totaled ¥333 million (vs. ¥235 million in the previous year), and profit attributable to owners of parent totaled ¥222 million (vs. ¥155 million in the previous year).

Operating results by segment in the consolidated fiscal year under review are given below.
The Company revised reporting segment categories in the consolidated fiscal year under review. To allow comparison, figures for the first quarter of the previous consolidated fiscal year and for the previous full consolidated fiscal year are restated based on the revised reporting segment categories.

The reasons for revising the reporting segment categories are discussed below.
While striving to realize AISH, the Group will promote AI-enabling at clients and partner firms, primarily by speech AI built around generative AI generation and speech recognition, and develop and expand the AISH market to continue its work as an AI speech enabler to expand the AI market. As part of these efforts, we are also focusing on growing businesses focused on collaborations between people and AI through means such as making feat, Inc. a consolidated subsidiary in April 2026. Based on this approach, we chose to revise our reporting segments to divide the existing speech business into a platform provider business centered on AI speech recognition and an AI-powered HR/business support services business. This change better reflects the actual state of our businesses and improves precision when allocating management resources and evaluating results.

*1) The Market Development with Enterprise Deployment for AISH (M-Dev) strategy aims to grow our market's size by evolving existing AI speech recognition market development into AI market development by developing sales channels and growing sales in cooperation with other companies, including M&As.

AISH Platform Business: business of developing and promoting platforms to enhance the scope and capabilities of human work using AI based on AmiVoice® AI speech recognition
Subjects: Advanced Media, Inc., AMIVOICE THAI CO., LTD.

AISH Services Business: businesses including human resource dispatching service and subcontracting incorporating AI to add value and offer added capabilities
Subjects: feat, Inc., Shorthand Center Tsukuba Co., Ltd., AmiSupport Co., Ltd.

①AISH Platform Business (before intersegment adjustments)

	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1	Change (%)
Net sales	¥1,488 million	¥1,729 million	16.2%
Segment profit	¥196 million	¥298 million	51.8%

Advanced Media, Inc. recorded gains in both sales and profit due primarily to steady progress in securing recurring transactions through continual use of the core CTI business on a subscription basis and having secured a degree of high-profit-margin flow-based transactions.

[Advanced Media, Inc.]
■ CTI Department (business for the contact center industry)
Adoption of the AmiVoice® Communication Suite AI speech recognition solution for contact centers trended steadily up based on joint efforts with sales partners, primarily major systems integrators (SIers). We also added an AI assistance feature to support operators during calls and an end-to-end speech recognition engine for more accurate speech recognition.
For AmiVoice® CQM[*2] Assist, a tool for automatically preparing call quality evaluation reports linked to the call quality evaluation feature of the AmiVoice® Communication Suite, we improved the efficiency of managerial tasks and standardized evaluations with the addition of an AI comment feature to provide operators with AI-generated automated feedback based on call quality evaluation reports with quantified evaluation indicators.
We also promoted the adoption of AmiVoice® ISR[*3] Studio, a voice bot interactive voice responder service that uses speech recognition (AI-IVR[*4]).
Licenses (cumulative total): from 95,430 at the end of the previous period to 97,804 at the end of the first quarter under review
*2) CQM: Call Quality Management system
*3) ISR: Interactive Speech Responder system
*4) IVR: Interactive Voice Responder system

■ VoXT[*5] Business Department (conference and meeting solutions business)
We made progress on growing the userbases for ScribeAssist, a standalone application to support the preparation of minutes and transcriptions using AmiVoice® AI speech recognition, the ProVoXT cloud service, and the VoXT One platform for these solutions.
We enhanced the features of each service, adding to ScribeAssist an output template feature that lets users readily customize output formats for minutes and adding to ProVoXT a live-view feature to allow coediting by multiple users and real-time sharing of transcription and translation results, a multilingual speech recognition engine, and a real-time translation feature.
Licenses for these two main products: from 21,925 at the end of the previous period to 22,367 at the end of the first quarter under review
*5) VoXT: Voice teXTing

■ Medical Business Department (for the healthcare industry)
Amid growing demand for medical digital transformation (DX) for hospital doctors, nurses, and medical workers in connection with efforts to normalize doctors' working hours and revisions to standard remuneration for medical treatment, sales of our main products of the AmiVoice® Ex7 series of AI speech input software and AmiVoice® iNote AI speech recognition work-sharing service for the healthcare field showed steady trends.
Licenses (cumulative total): from 68,991 at the end of the previous period to 69,444 at the end of the first quarter under review

■ SDX[*6] Department (API/SDK, customer service and sales solutions for the manufacturing and logistics industries)
Use of the AmiVoice® Cloud Platform (ACP) cloud engine service advanced against a backdrop of growing demand for use of AI on the AmiVoice® AI speech recognition engine platform.
We also promoted activities for the adoption of the AmiVoice® SalesBoost Platform to enhance sales capabilities, including officially releasing the AmiVoice® SalesAgent solution to provide real-time support for sales discussions using speech recognition, generative AI, and emotional analysis as part of the AmiVoice® SalesBoost Platform lineup.
We also enhanced AmiVoice® RolePlay's features to allow more efficient and effective human resource development in sales and customer service by adding an AI dialogue roleplaying feature. In addition, we made progress on increasing usage opportunities and meeting demand for continuous training by making this service compatible with iOS devices, thereby enabling training and checking evaluations even when sales staff are out of the office, or in environments where using a computer would pose difficulties.
Domain-specific engine user count (cumulative total) [*7]: from 8,102 at the end of the previous period to 9,120 at the end of the first quarter under review
*6) SDX: Speech DX (Digital transformation with speech recognition)
*7) Calculation methods have been revised, with the revised methods applied starting with the first quarter under review.

■ BDC Division (for the construction and real estate industries)
Adoption of the AmiVoice® Super Inspection Platform (SIP) platform service for construction process control in the construction industry has advanced and the number of licenses grew steadily. We also enhanced its features to improve convenience.
We began offering the new AmiVoice® B-Work One platform to support communication on construction sites using AmiVoice® AI speech recognition and generative AI.
Licenses (cumulative total): from 85,932 at the end of the previous period to 90,034 at the end of the first quarter under review

■ Overseas Business Division (for overseas clients)
We carried out activities to promote use by major clients and develop new clients.

Conditions in each department are outlined below.

(Before consolidation adjustment)

	Net sales (million yen)		Recurring revenue (million yen)		Recurring ratio	
	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1
CTI Department	677	915	609	799	89.9%	87.4%
VoXT Department	341	336	338	333	99.1%	99.0%
Medical Business Department	172	181	90	101	52.5%	55.8%
SDX Department	130	138	120	116	92.1%	84.6%
BDC Division	93	100	42	49	45.2%	49.4%
Overseas Business Division	55	45	55	44	98.6%	98.2%

[AMIVOICE THAI CO., LTD. (Thailand)]
This company achieved progress with business structural reforms intended to secure orders from major clients and improve earnings as well as enhancement of relationships with its partners.
It recorded net sales of ¥13 million (vs. ¥17 million in the previous year) and an operating loss of ¥9 million (vs. an operating loss of ¥5 million in the previous year).

②AISH Service Business (before intersegment adjustments)

	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1	Change (%)
Net sales	¥33 million	¥401 million	1,080.4%
Segment profit	¥2 million	¥19 million	571.3%

Actions taken by this company starting with the first quarter of the consolidated fiscal year include making feat, Inc., a consolidated subsidiary effective April 14, 2026.

[feat, Inc.]
This company made progress that included securing orders centered on third-party software validation. We also promoted PMI*8 as a member of the Advanced Media Group.

*8) PMI: Post-Merger Integration

[Shorthand Center Tsukuba Co., Ltd.]
This company made progress that included securing orders from local governments, courts, and the private sector.

[AmiSupport Co., Ltd.]
This company promoted services to provide human resources highly familiar with the AmiVoice® Super Inspection Platform (SIP) and able to perform duties efficiently in construction quality inspections to the BDC Division.

(Reference)
BSR[*9] 1 and BSR 2 field conditions are outlined below.
BSR 2 conditions for the first quarter of the fiscal year ending March 31, 2027, include feat, Inc., made a consolidated subsidiary on April 14, 2026.

BSR 1 (before consolidation adjustments, Japanese GAAP)

	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1	Change (%)
Net sales	¥1,322 million	¥1,571 million	18.8%
Operating profit	¥209 million	¥319 million	52.9%

BSR 2 (before consolidation adjustments, Japanese GAAP)

	FY ended March 31, 2026 Q1	FY ending March 31, 2027 Q1	Change (%)
Net sales	¥200 million	¥560 million	179.1%
Operating profit	(¥19 million)	(¥16 million)	-

*9) BSR (Beyond Speech Recognition) refers to an approach to permeation in the speech recognition market from the perspective of meeting client needs, to develop a much larger market than that of the existing Automatic Speech Recognition (ASR) business centered on sales.

(2) Overview of financial position in the quarter under review

(Assets)

At the end of the first quarter of the consolidated fiscal year under review, current assets stood at ¥7,939 million, down ¥1,733 million from the end of the previous consolidated fiscal year. This was due mainly to a decline of ¥1,381 million in cash and cash equivalents. Non-current assets rose ¥2,175 million from the end of the previous consolidated fiscal year to ¥9,356 million, due mainly to an increase of ¥1,587 million in goodwill.

As a result, assets rose ¥442 million from the end of the previous consolidated fiscal year to ¥17,295 million.

(Liabilities)

At the end of the first quarter of the consolidated fiscal year under review, current liabilities at the end of the first quarter of the consolidated fiscal year under review stood at ¥3,591 million, up ¥938 million from the end of the previous consolidated fiscal year. This was due mainly to an increase of ¥898 million in contract liabilities. Non-current liabilities rose ¥584 million from the end of the previous consolidated fiscal year to ¥963 million, due mainly to an increase of ¥435 million in borrowings.

As a result, liabilities rose ¥1,522 million from the end of the previous consolidated fiscal year to ¥4,554 million.

(Equity)

At the end of the first quarter of the consolidated fiscal year under review, equity at the end of the first quarter of the consolidated fiscal year under review stood at ¥12,741 million, down ¥1,080 million from the end of the previous consolidated fiscal year, due mainly to the purchase of ¥650 million in treasury shares.

As a result, the ratio of equity attributable to owners of the parent company to total assets stood at 73.7%.

Condensed quarterly consolidated statement of financial position

(Thousands of yen)

	Transition Date (As of April 1, 2025)	As of March 31, 2026	As of June 30, 2026
Assets			
Current assets			
Cash and cash equivalents	6,405,922	7,789,397	6,408,157
Trade and other receivables	1,202,505	1,138,195	913,099
Inventories	84,880	56,521	55,526
Other financial assets	979,400	-	-
Other current assets	591,947	688,609	562,563
Total current assets	9,264,655	9,672,724	7,939,347
Non-current assets			
Property, plant and equipment	656,364	992,377	991,322
Right-of-use assets	447,623	259,542	248,748
Goodwill	-	-	1,587,562
Intangible assets	870,704	1,051,146	1,652,722
Other financial assets	4,028,786	4,076,867	3,998,115
Deferred tax assets	248,528	10,010	73,878
Other non-current assets	812,489	790,654	804,075
Total non-current assets	7,064,497	7,180,599	9,356,425
Total assets	16,329,152	16,853,323	17,295,772
Liabilities and equity			
Liabilities			
Current liabilities			
Trade and other payables	350,820	269,332	309,861
Contract liabilities	1,043,807	987,987	1,886,626
Borrowings	710,480	380,000	500,000
Lease liabilities	204,800	211,090	216,666
Income taxes payable	219,745	451,473	103,917
Other financial liabilities	64,052	69,003	134,548
Other current liabilities	271,291	284,063	439,511
Total current liabilities	2,864,998	2,652,951	3,591,132
Non-current liabilities			
Borrowings	1,060,700	195,000	630,000
Lease liabilities	225,128	36,910	16,186
Deferred tax liabilities	-	-	160,649
Other non-current liabilities	90,702	147,081	156,479
Total non-current liabilities	1,376,531	378,992	963,315
Total liabilities	4,241,530	3,031,943	4,554,447
Equity			
Share capital	6,930,315	6,930,315	6,930,315
Capital surplus	5,640,856	5,653,569	5,670,480
Retained earnings	1,975,210	3,313,900	3,011,594
Treasury shares	(2,651,458)	(2,594,485)	(3,245,247)
Other components of equity	192,698	518,079	374,181
Total equity attributable to owners of parent	12,087,622	13,821,379	12,741,325
Total equity	12,087,622	13,821,379	12,741,325
Total liabilities and equity	16,329,152	16,853,323	17,295,772

Condensed quarterly consolidated statement of profit or loss

(Thousands of yen)

	Three months ended June 30, 2025	Three months ended June 30, 2026
Revenue	1,509,838	2,112,443
Cost of sales	412,230	709,698
Gross profit	1,097,608	1,402,745
Selling, general and administrative expenses	897,415	1,083,167
Other income	759	4,051
Other expenses	1,938	36,993
Operating profit	199,013	286,635
Finance income	42,268	52,492
Finance costs	5,927	5,617
Profit before tax	235,354	333,510
Income tax expense	80,041	111,426
Profit	155,313	222,083
Profit attributable to		
Owners of parent	155,313	222,083
Profit	155,313	222,083
Earnings per share		
Basic earnings per share	9.96	14.39

Condensed quarterly consolidated statement of comprehensive income

(Thousands of yen)

	Three months ended June 30, 2025	Three months ended June 30, 2026
Profit	155,313	222,083
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	120,013	(144,606)
Total of items that will not be reclassified to profit or loss	120,013	(144,606)
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	(1,128)	708
Total of items that may be reclassified to profit or loss	(1,128)	708
Other comprehensive income, net of tax	118,885	(143,898)
Comprehensive income	274,198	78,185
Comprehensive income attributable to		
Owners of parent	274,198	78,185
Comprehensive income	274,198	78,185