

【 1 】 Monthly Trends

				Feb.	Mar.	Apr.	1Q	May	Jun.	Jul.	2Q	1H	Aug.	Sep.	Oct.	3Q	Nov.	Dec.	Jan.	4Q	2H	Full-year
Sales	Total		Total	138.0%	123.0%	123.1%	126.8%	125.2%	113.9%	114.4%	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	135.0%	120.4%	120.9%	124.1%	125.6%	111.3%	109.3%	-	-	-	-	-	-	-	-	-	-	-	-
			EC	154.3%	139.3%	137.3%	143.4%	122.9%	126.9%	140.9%	-	-	-	-	-	-	-	-	-	-	-	-
	Japan	Total	136.9%	120.7%	120.4%	124.7%	124.6%	111.8%	114.5%	-	-	-	-	-	-	-	-	-	-	-	-	-
		Physical Stores	133.0%	117.3%	117.6%	121.4%	124.9%	108.4%	108.8%	-	-	-	-	-	-	-	-	-	-	-	-	-
		EC	157.0%	139.3%	137.3%	143.4%	122.9%	126.9%	140.9%	-	-	-	-	-	-	-	-	-	-	-	-	-
	Overseas	Total	148.7%	147.9%	151.9%	149.6%	131.6%	135.2%	113.1%	-	-	-	-	-	-	-	-	-	-	-	-	-
		Physical Stores	148.7%	147.9%	151.9%	149.6%	131.6%	135.2%	113.1%	-	-	-	-	-	-	-	-	-	-	-	-	-
	Existing stores		Total	127.3%	105.2%	103.0%	108.2%	106.3%	105.9%	102.7%	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	121.4%	99.1%	97.1%	101.9%	102.9%	100.6%	94.2%	-	-	-	-	-	-	-	-	-	-	-	-
			EC	158.2%	140.3%	142.7%	146.4%	125.2%	131.1%	147.3%	-	-	-	-	-	-	-	-	-	-	-	-
	Japan	Total	120.7%	103.4%	101.6%	107.2%	105.8%	102.1%	102.5%	-	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	113.3%	96.6%	95.1%	100.3%	102.0%	95.5%	92.9%	-	-	-	-	-	-	-	-	-	-	-	
			EC	159.0%	140.3%	142.7%	146.4%	125.2%	131.1%	147.3%	-	-	-	-	-	-	-	-	-	-	-	
		Overseas	Total	110.3%	133.2%	126.8%	124.6%	115.0%	173.0%	105.0%	-	-	-	-	-	-	-	-	-	-	-	-
	Physical Stores		110.3%	133.2%	126.8%	124.6%	115.0%	173.0%	105.0%	-	-	-	-	-	-	-	-	-	-	-	-	
Number of Stores	Total		Total	106	113	115	115	115	115	121	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	94	101	102	102	102	103	108	-	-	-	-	-	-	-	-	-	-	-	-
			EC	12	12	13	13	13	13	13	-	-	-	-	-	-	-	-	-	-	-	-
	Japan	Total	90	98	99	99	99	97	102	-	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	78	86	86	86	86	84	89	-	-	-	-	-	-	-	-	-	-	-	
			EC	12	12	13	13	13	13	13	-	-	-	-	-	-	-	-	-	-	-	
		Overseas	Total	16	15	16	16	16	18	19	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	16	15	16	16	16	18	19	-	-	-	-	-	-	-	-	-	-	-	-
	Existing stores		Total	78	79	83	83	83	83	84	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	67	68	72	72	72	72	73	-	-	-	-	-	-	-	-	-	-	-	-
			EC	11	11	11	11	11	11	11	-	-	-	-	-	-	-	-	-	-	-	-
	Japan	Total	72	72	76	76	76	74	74	-	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	61	61	65	65	65	63	63	-	-	-	-	-	-	-	-	-	-	-	-
			EC	11	11	11	11	11	11	11	-	-	-	-	-	-	-	-	-	-	-	-
		Overseas	Total	6	7	7	7	7	9	10	-	-	-	-	-	-	-	-	-	-	-	-
			Physical Stores	6	7	7	7	7	9	10	-	-	-	-	-	-	-	-	-	-	-	-

【 2 】 Monthly Overview

In July, total company-wide sales came in at 114.4% year-over-year, with same-store sales at 102.7% year-over-year.

During the month, in addition to the contribution from 4 new store openings, CONZ achieved 174.4% year-over-year and RITAN achieved 144.9% year-over-year in the new format segment, both maintaining continued strong growth. E-commerce sales also grew significantly at 140.9% year-over-year, driving overall company-wide sales growth. In particular, "JAPAN EDITION Ginza," which is TOKYO BASE CO., LTD. (hereinafter "the Company")'s 2nd store in the Ginza area, opened on July 16 and has gotten off to a strong start as a store expected to drive future growth.

On the other hand, in the Company's own-brand businesses — UNITED TOKYO, PUBLIC TOKYO, and CITY — the first half of July was impacted in terms of price competitiveness, as the Company continued full-price selling while sale demand increased across the market as a whole, resulting in intensified competition with other retailers, particularly in commercial facilities. However, in the second half of July, differentiation progressed with the introduction of midsummer merchandise, and sales have been trending toward recovery.

In overseas operations, Hong Kong continued to perform strongly at 151.2% year-over-year, South Korea at 161.2%, and the United States at 151.1%. China Business was affected by a reduction in the number of stores, resulting in overall sales of 84.0% year-over-year; however, same-store sales exceeded the prior year at 102.6% year-over-year, and the results of the store opening strategy and sales capability enhancement initiatives that have been underway since last year are steadily materializing.

Going forward, the Company will continue to open new stores domestically while also advancing the strengthening of midsummer merchandise sales and the early proposal of fall/winter merchandise. Overseas, the Company will promote store openings centered on Asia, aiming for sustainable growth both domestically and internationally.

【Note】

- Revenue figures are disclosed on a year-over-year basis.
- This is a preliminary report as of the release date.
Any discrepancies with the final figures will be corrected in the following month's report.
- These are preliminary in-store sales figures excluding revenue recognition impacts
; therefore, YoY comparisons differ from reported figures.
- Our consolidated Chinese subsidiaries have a December fiscal year-end
; however, monthly sales are aggregated monthly.

【Definition of an existing store】

- Monthly : Stores that have been open for 13 months as of the month following the month they opened
- Quarter, Half-year, and Full year: Stores in operation as of the first day of the first month of the relevant period
in both the prior year and the current year
- Stores that were closed for one or more days during the month are excluded from the existing store count

【 3 】 Store Openings, Closings, and Renovations

- ①Openings : 4 stores
 (Physical Stores)
 CONZ Shinsaibashi
 KEY TIMEZ Namba
 JAPAN EDITION Ginza
 UNITED TOKYO Seoul
- ②Closings : 1 store
 (Physical Stores)
 CITY Osaka
- ③Renovations : 1 store
 STUDIOUS MENS / WOMENS Nagoya Gofukucho (converted from THE TOKYO Nagoya)

Reference : Results for FY2026/1

				Feb.	Mar.	Apr.	1Q	May	Jun.	Jul.	2Q	1H	Aug.	Sep.	Oct.	3Q	Nov.	Dec.	Jan.	4Q	2H	Full-year	
Sales	Total		Total	108.9%	105.6%	114.9%	109.7%	125.6%	119.6%	126.2%	123.8%	116.7%	131.9%	121.2%	130.3%	127.9%	130.4%	118.6%	114.1%	121.5%	124.0%	120.7%	
			Physical Stores	112.5%	109.3%	120.2%	113.9%	126.3%	117.2%	132.0%	124.9%	119.4%	132.2%	120.6%	127.7%	126.7%	131.1%	116.6%	109.2%	119.2%	122.2%	120.9%	
			EC	92.6%	88.9%	91.7%	91.1%	125.0%	136.7%	106.8%	121.9%	106.0%	130.6%	124.7%	144.3%	134.5%	130.4%	131.4%	134.0%	132.0%	132.9%	120.8%	
	Japan	Total	114.1%	106.9%	116.0%	112.1%	126.9%	121.9%	125.9%	124.9%	118.4%	131.9%	119.3%	130.5%	127.2%	131.1%	119.8%	112.3%	121.2%	123.6%	121.3%		
		Physical Stores	119.7%	110.8%	121.5%	116.9%	127.3%	119.0%	131.0%	125.6%	121.2%	132.2%	118.4%	127.6%	125.8%	131.3%	116.9%	106.2%	118.6%	121.5%	121.4%		
		EC	92.6%	88.9%	91.7%	91.1%	125.0%	136.7%	106.8%	121.9%	106.0%	130.6%	124.7%	144.3%	134.5%	130.4%	131.4%	134.0%	132.0%	132.9%	120.8%		
	Overseas	Total	71.6%	97.3%	109.2%	91.7%	118.8%	103.7%	140.6%	119.9%	106.0%	132.1%	143.1%	128.7%	134.5%	129.7%	113.9%	132.5%	124.4%	128.3%	117.6%		
		Physical Stores	71.6%	97.3%	109.2%	91.7%	118.8%	103.7%	140.6%	119.9%	106.0%	132.1%	143.1%	128.7%	134.5%	129.7%	113.9%	132.5%	124.4%	128.3%	117.6%		
	Existing stores			Total	102.2%	101.2%	108.2%	105.1%	119.2%	109.2%	114.3%	114.3%	109.5%	117.7%	107.0%	116.1%	113.7%	115.5%	111.0%	100.5%	109.2%	111.0%	110.3%
				Physical Stores	105.2%	104.5%	112.3%	108.8%	118.9%	106.0%	111.2%	114.0%	111.2%	116.2%	104.2%	110.8%	110.2%	112.8%	105.5%	91.1%	102.6%	105.6%	108.1%
				EC	89.4%	85.5%	88.3%	87.7%	120.8%	135.0%	104.9%	119.3%	102.9%	125.8%	122.8%	142.4%	131.8%	128.5%	126.0%	137.0%	133.3%	132.8%	119.3%
	Japan	Total	103.8%	99.9%	108.9%	105.4%	120.1%	111.9%	113.9%	115.4%	110.2%	116.9%	105.8%	116.0%	112.9%	115.4%	110.3%	99.8%	108.8%	110.4%	110.3%		
		Physical Stores	107.7%	103.2%	113.7%	109.7%	120.0%	107.3%	117.0%	114.7%	112.0%	115.1%	102.6%	110.4%	109.1%	112.5%	101.4%	89.5%	101.5%	104.6%	107.9%		
		EC	89.4%	85.5%	88.3%	87.7%	120.8%	135.0%	104.9%	119.3%	102.9%	125.8%	122.8%	142.4%	131.8%	128.5%	133.8%	137.0%	133.3%	132.8%	119.3%		
		Overseas	Total	83.9%	117.4%	100.7%	101.1%	111.2%	94.2%	118.9%	107.4%	104.1%	132.5%	134.6%	117.4%	127.8%	118.2%	126.0%	109.6%	117.6%	121.1%	111.3%	
		Physical Stores	83.9%	117.4%	100.7%	101.1%	111.2%	94.2%	118.9%	107.4%	104.1%	132.5%	134.6%	117.4%	127.8%	118.2%	126.0%	109.6%	117.6%	121.1%	111.3%		
Number of Stores	Total		Total	89	90	91	91	90	93	95	95	95	96	100	105	105	106	107	106	106	106	106	
			Physical Stores	75	76	77	77	77	80	82	82	84	88	93	94	95	94	94	94	94			
			EC	14	14	14	14	13	13	13	13	13	12	12	12	12	12	12	12	12	12		
	Japan	Total	79	79	79	79	78	81	82	82	82	83	87	90	90	91	91	90	90	90	90	90	
		Physical Stores	65	65	65	65	65	68	69	69	69	71	75	78	78	79	79	78	78	78	78		
		EC	14	14	14	14	13	13	13	13	13	12	12	12	12	12	12	12	12	12	12		
	Overseas	Total	10	11	12	12	12	12	13	13	13	13	13	13	15	15	15	16	16	16	16	16	
		Physical Stores	10	11	12	12	12	12	12	13	13	13	13	13	15	15	15	16	16	16	16	16	
	Existing stores			Total	75	76	76	76	75	74	73	73	73	72	75	78	78	78	78	78	78	78	78
				Physical Stores	64	65	65	65	65	64	63	63	63	62	64	67	67	67	67	67	67	67	67
				EC	11	11	11	11	10	10	10	10	10	10	11	11	11	11	11	11	11	11	11
	Japan	Total	66	67	67	67	66	66	66	66	66	66	66	70	72	72	72	72	72	72	72	72	72
		Physical Stores	55	56	56	56	56	56	56	56	56	56	59	61	61	61	61	61	61	61	61	61	
		EC	11	11	11	11	10	10	10	10	10	10	11	11	11	11	11	11	11	11	11	11	
		Overseas	Total	9	9	9	9	9	8	7	7	7	7	6	5	6	6	6	6	6	6	6	6
		Physical Stores	9	9	9	9	9	8	7	7	7	7	6	5	6	6	6	6	6	6	6	6	6