

Financial Results for 2026.5 (ended February 28, 2026)

Weathernews Inc.

Apr 6, 2026

2026.5

Q3 Financial Results

- ◆ Summary of Financial Results
- ◆ Sales by Domain (Business Segment)
- ◆ Elevating value creation by fully leveraging AI

2026.5

Full-Year Forecast

- ◆ Full-Year Forecast
- ◆ Sales Forecast by Domain
- ◆ Determination of Commemorative Dividend Amount (Consolidated payout ratio of approx. 100% including ordinary dividend)

2026.5

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Full-Year Forecast

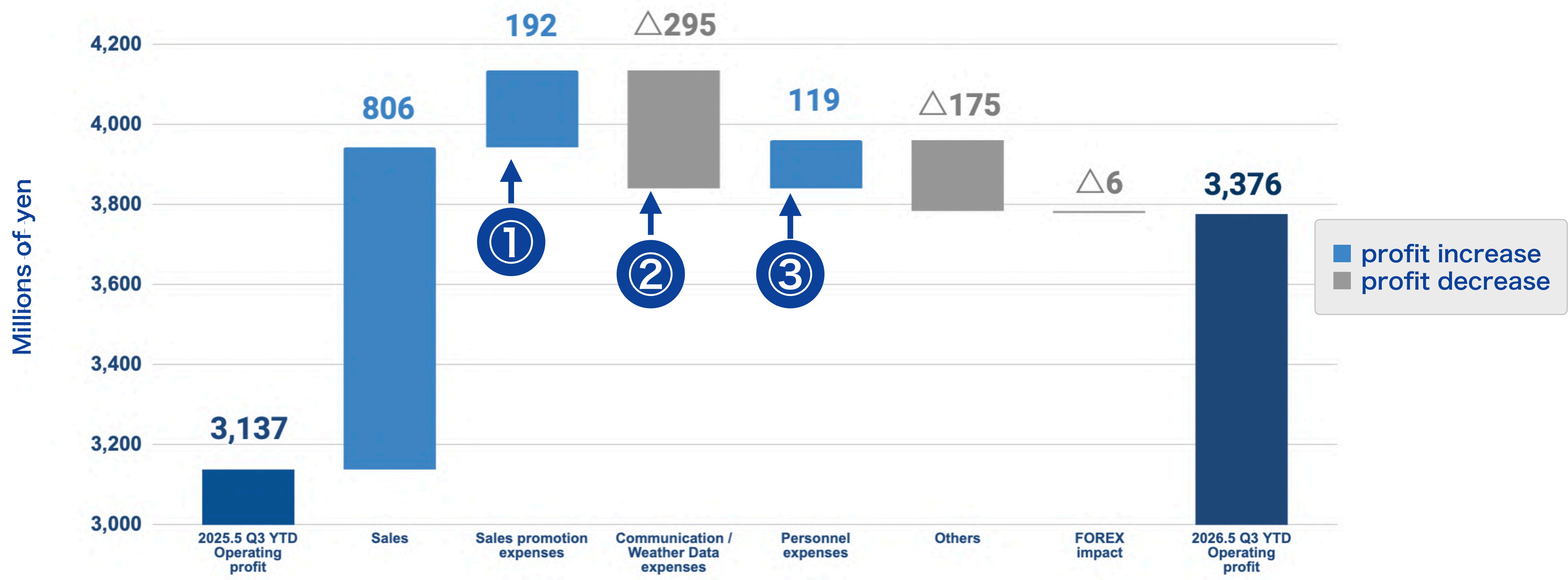
- ◆ Full-Year Forecast
- ◆ Sales Forecast by Domain
- ◆ Determination of Commemorative Dividend Amount (Consolidated payout ratio of approx. 100% including ordinary dividend)

- ◆ Achieved record-high Q3 sales, with record profits at all levels
- ◆ Operating profit margin +2.7 pts YoY
- ◆ Q3 alone also achieved record high revenue and profit at all levels

Millions of Yen	2025.5 Q3 YTD Actual	2026.5 Q3 YTD Actual	Y/Y
Net sales	17,428	18,265	+4.8%
Gross profit	8,148	8,563	+5.1%
Gross profit Margin(%)	46.8	46.9	+0.1Pt
Operating profit	3,137	3,776	+20.4%
Operating profit Margin(%)	18.0	20.7	+2.7Pt
Ordinary profit	3,094	3,963	+28.1%
Profit attributable to owners of parent	2,155	2,772	+28.6%
EPS (JPY)	48.71	62.48	+13.77JPY
FOREX Rates (USD/JPY)	152.4	151.3	△1.1JPY

※Note) EPS: The amount after the stock split is stated. (Effective date: December 1, 2024 & March 1, 2026)

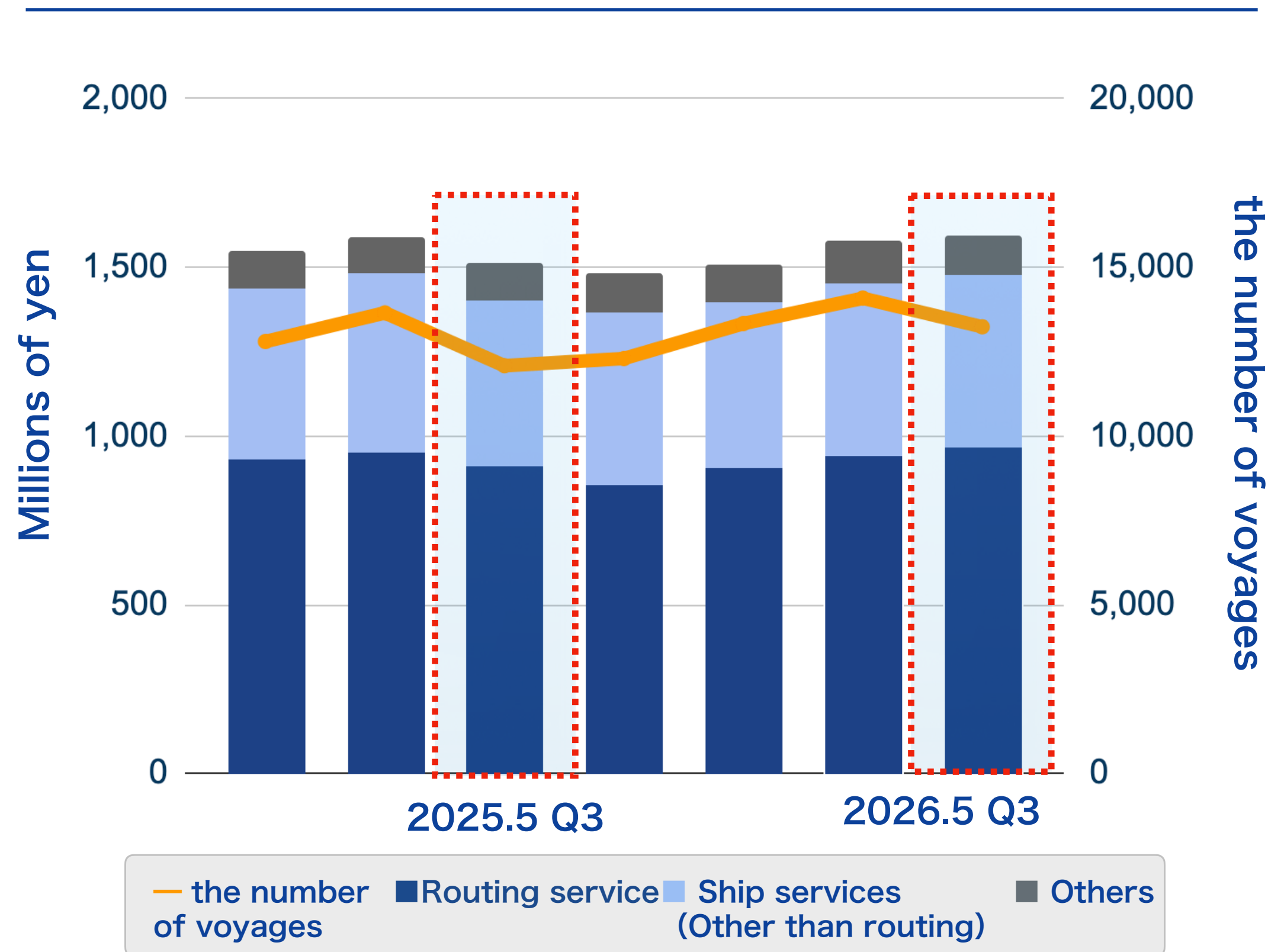
- ① Sales promotion expenses decreased due to change in advertising strategy and impact of weather
- ② Increased communication and weather data expenses due to R&D advancement and productization of AI services
- ③ AI-driven efficiency in B2B operations reduced personnel expenses



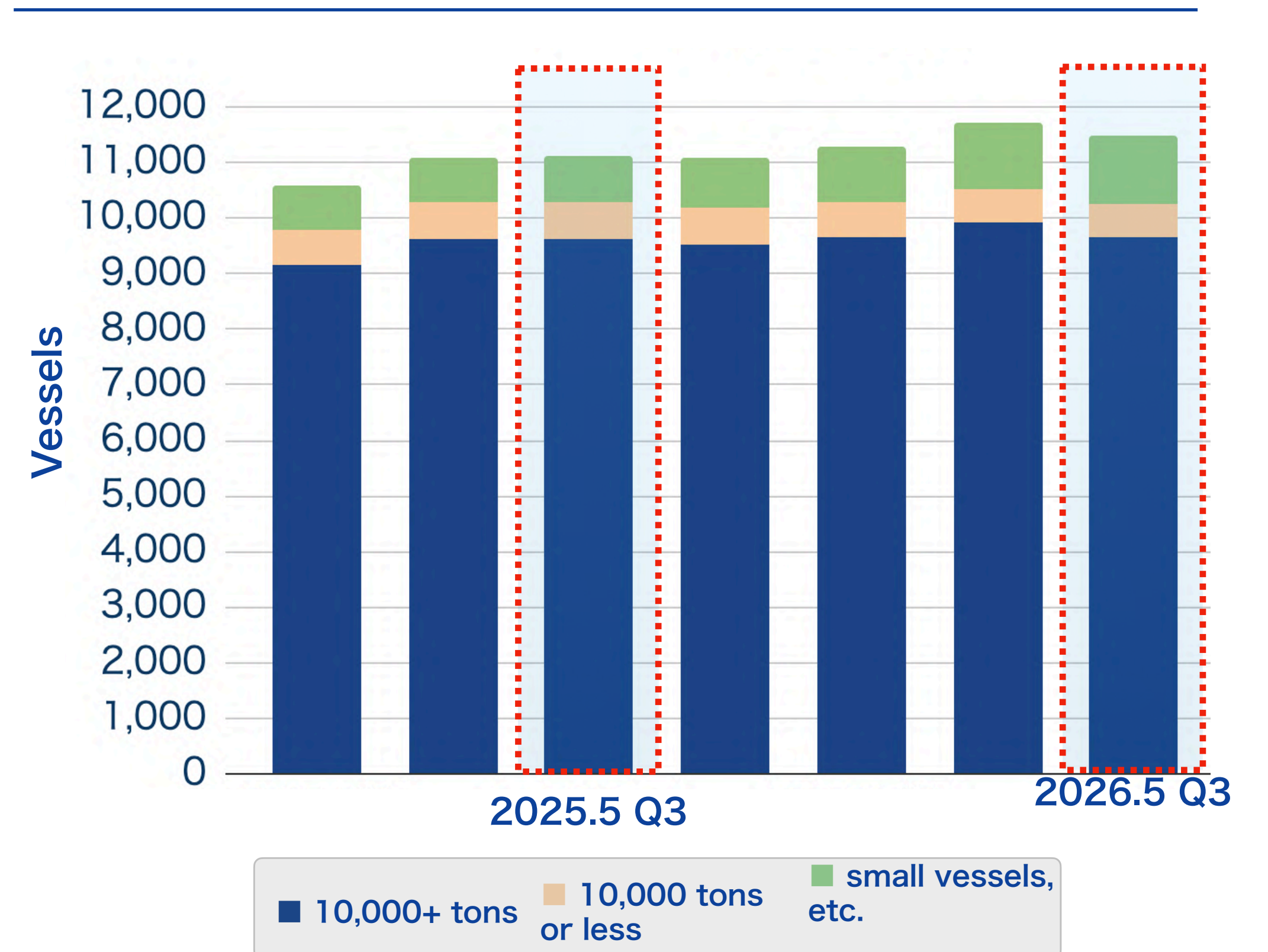
Millions of Yen	2025.5 Q3 YTD	2026.5 Q3 YTD	Y/Y	Business environment and results
Sea Domain	4,656	4,684	+0.6%	Strong new customer acquisition and upsells in European market Returned to revenue growth despite some customer churn
Sky Domain	982	1,129	+14.9%	Increased revenue in domestic helicopter and Asian airline market
Land Domain	5,005	5,279	+5.5%	Revenue growth driven by expanding services into new markets including energy, retail, construction, logistics, and factories
Internet Domain	6,163	6,504	+5.5%	User growth driven by ad investments and the No. 1 forecast accuracy rating for 3 consecutive years Record-high Q3 cumulative DAU, contributing to increased ad revenue
Subscription Sales Total	16,807	17,598	+4.7%	-
Flow Sales	620	666	+7.5%	(Temporary research, system sales, and other sales that lead to future subscription revenue)
Grand Total	17,428	18,265	+4.8%	-

- ◆ Steady European growth in new acquisitions and upselling
- ◆ Returned to revenue growth despite the loss of a few high-value clients
- ◆ The impact of the Strait of Hormuz closure on sales is currently limited

Sales and the number of voyages (Quarterly transition)



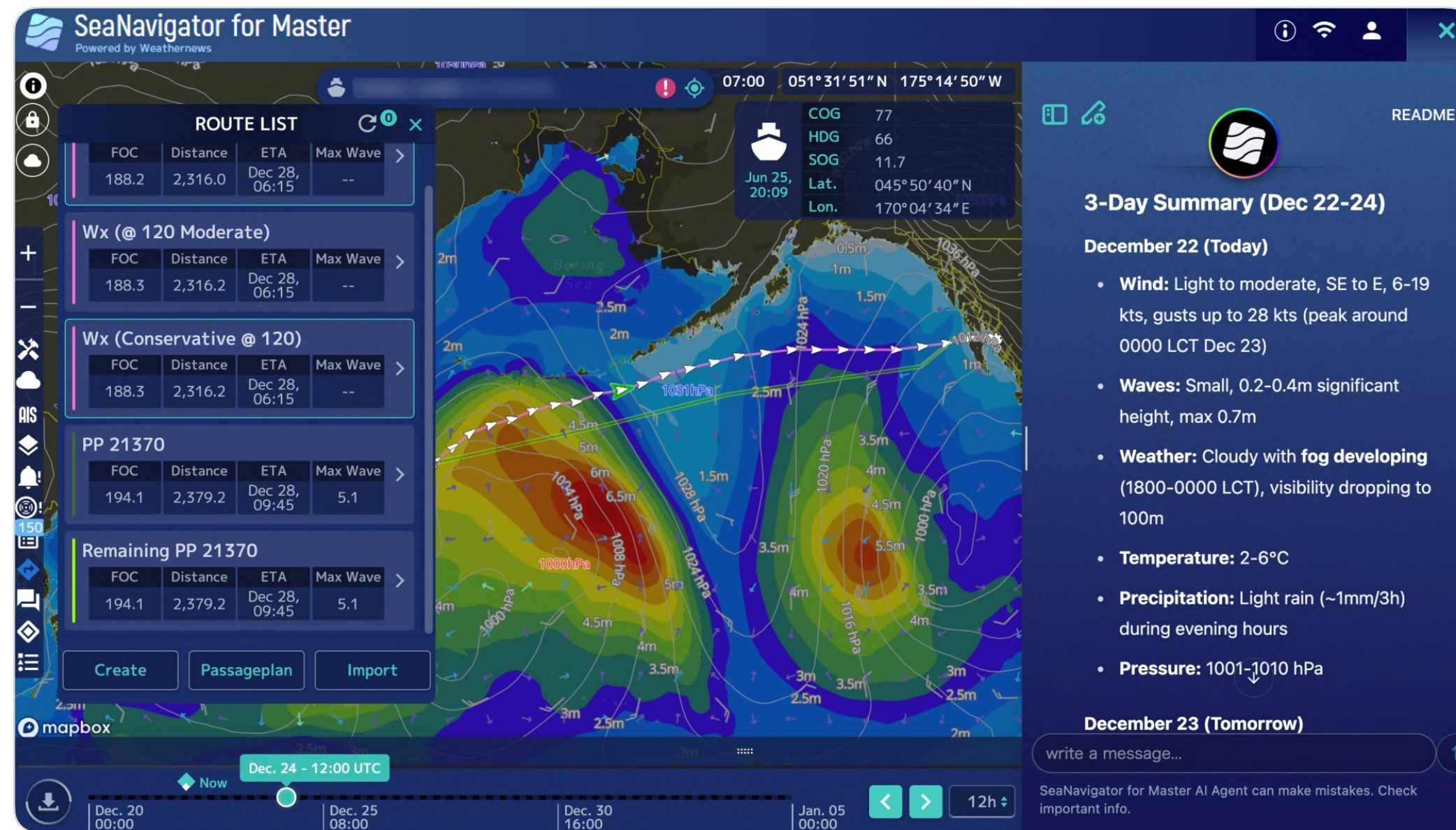
Number of vessels that provided services (Quarterly transition)



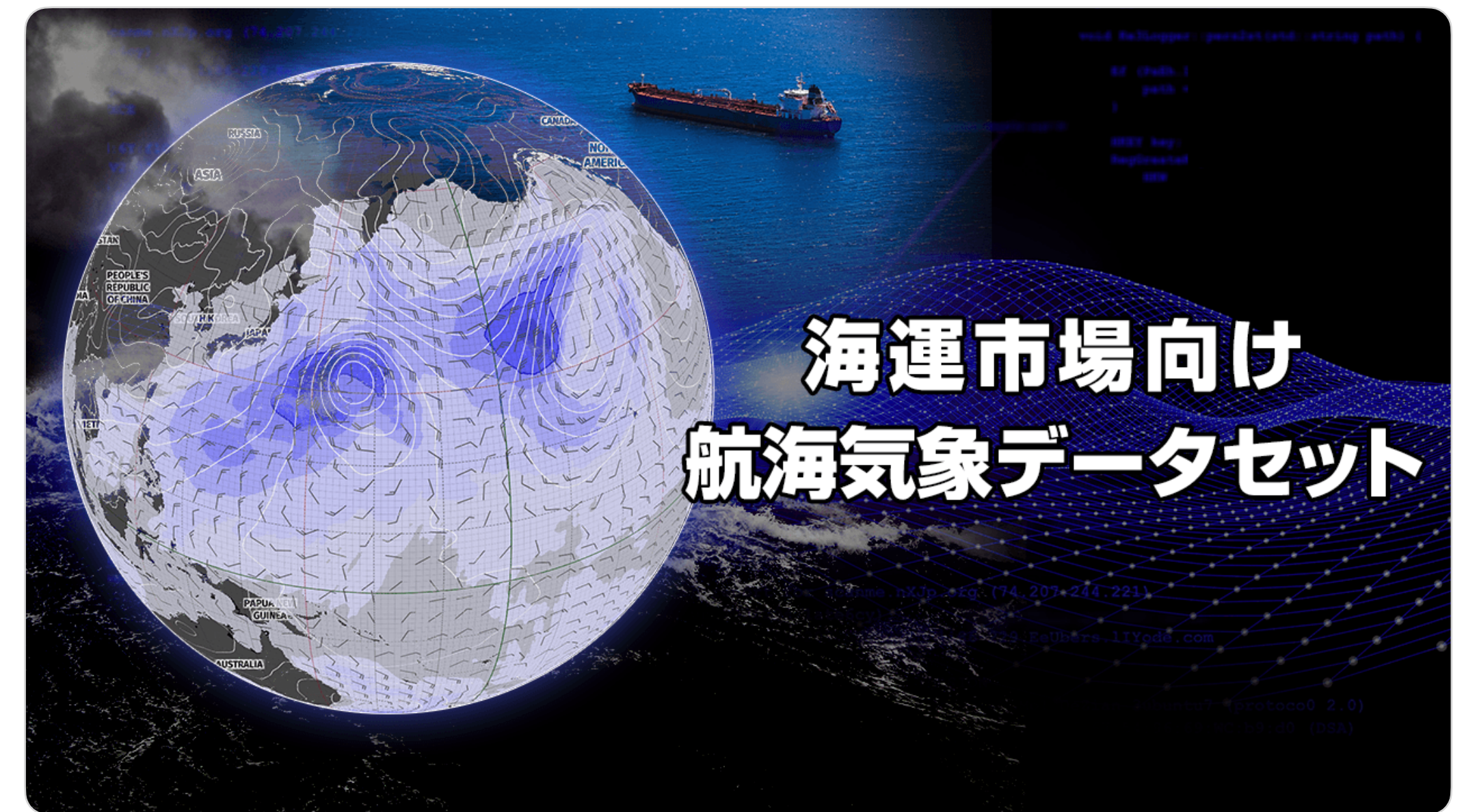
An AI-driven data product empowering decision-making for captains and fleet managers worldwide

SeaNavigator: Expanding sales primarily in Asia

Global Weather & Wave Forecast System: Now live for major clients



"SeaNavigator for Master"
The World's First Conversational AI to Support Captains' Voyage Decisions (Released Dec. 2025)



A new "Global Weather & Wave Forecast System" API for the maritime market, featuring world-class accuracy and a 23% improvement in precision (Released Feb. 2026)

- ◆ Solid sales performance for helicopter services
- ◆ Secured a large order by replacing a competitor



"FOSTER-Links" Weather Service for Helicopters

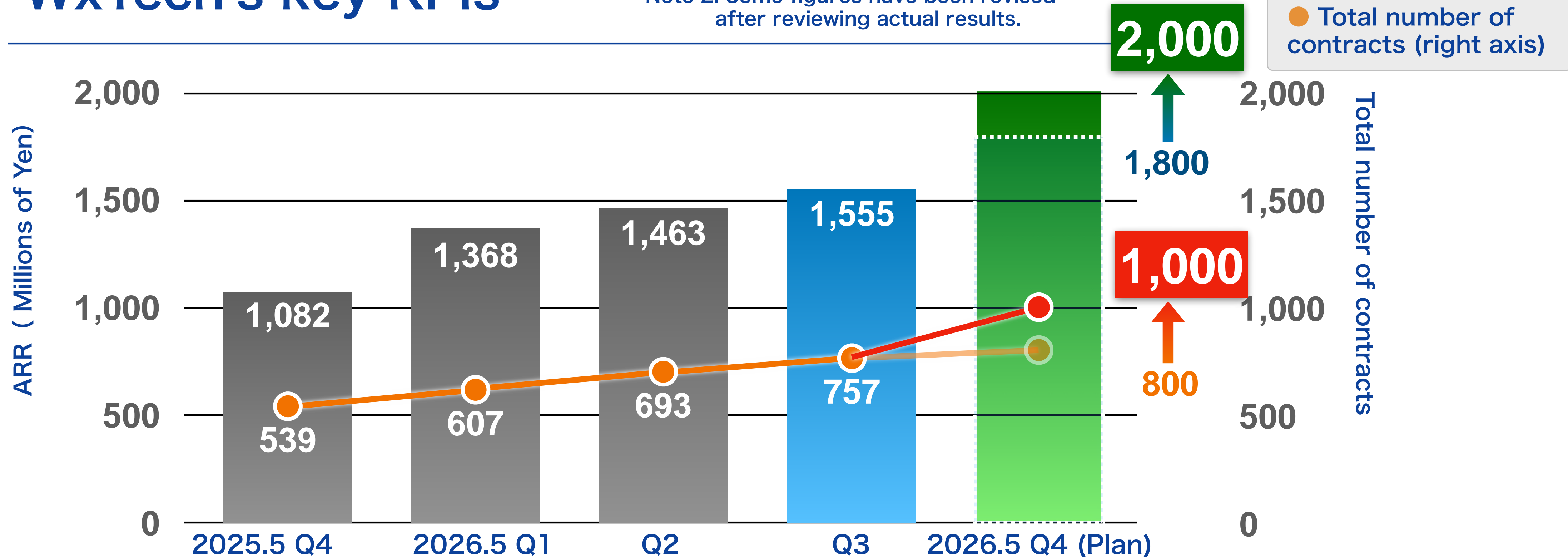


Fog Detection MAP
Newly developed AI-based fog detection technology

- ◆ Sales of “Weathernews for business” and “WxTech data” are expanding as planned, alongside steady customer acquisition starting with energy and retail, as well as new markets such as construction, logistics, and manufacturing
- ◆ Revised year-end KPIs (ARR & number of contracts) upward, driven by faster-than-expected expansion in the local government market

WxTech's key KPIs

Note 1: Excluding spot contracts
 Note 2: Some figures have been revised after reviewing actual results.



Released 4 new features for "Weathernews for Business"



Municipal disaster management solutions



BCP (Business Continuity Planning) solutions for enterprises



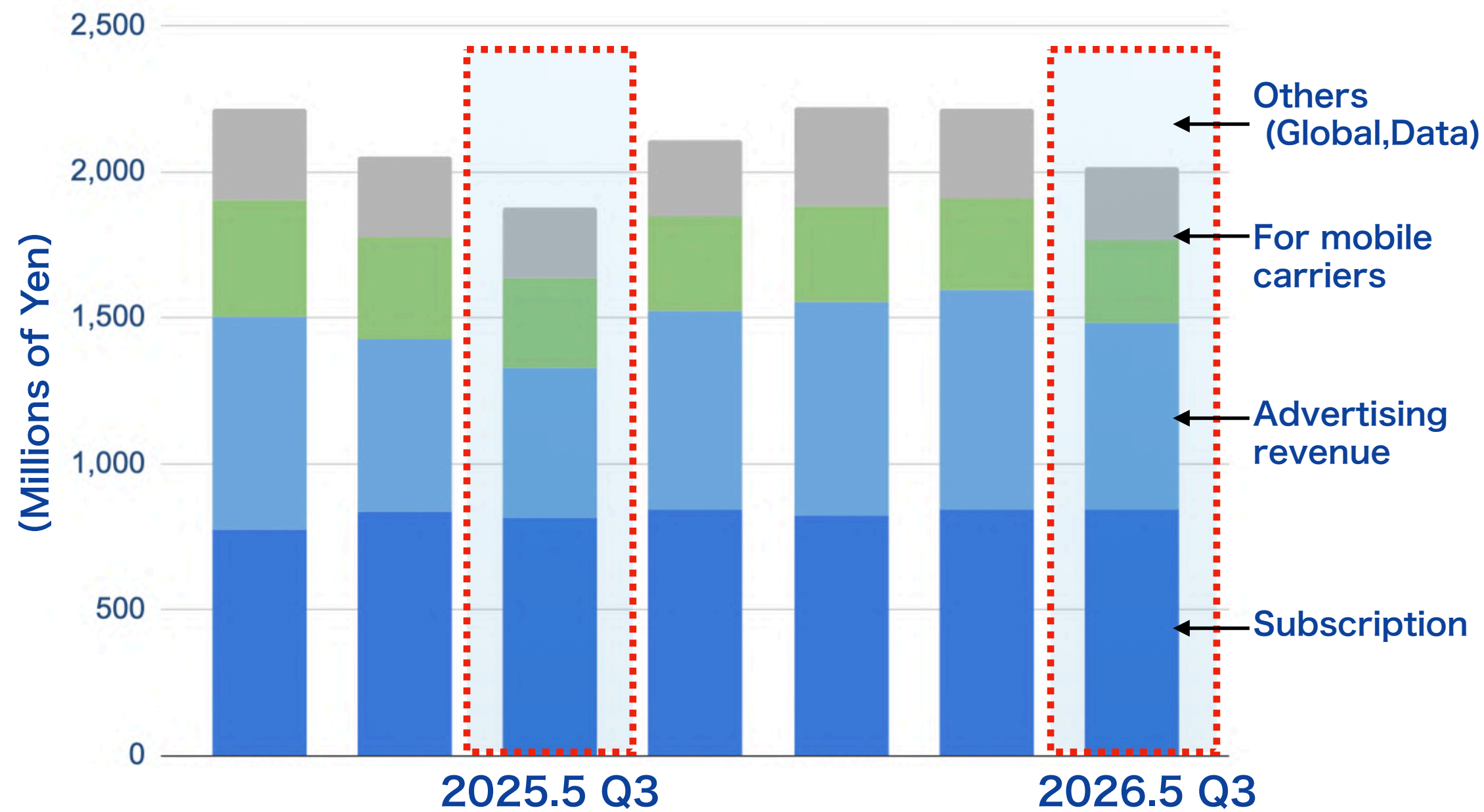
Comprehensive weather information support for broadcasters



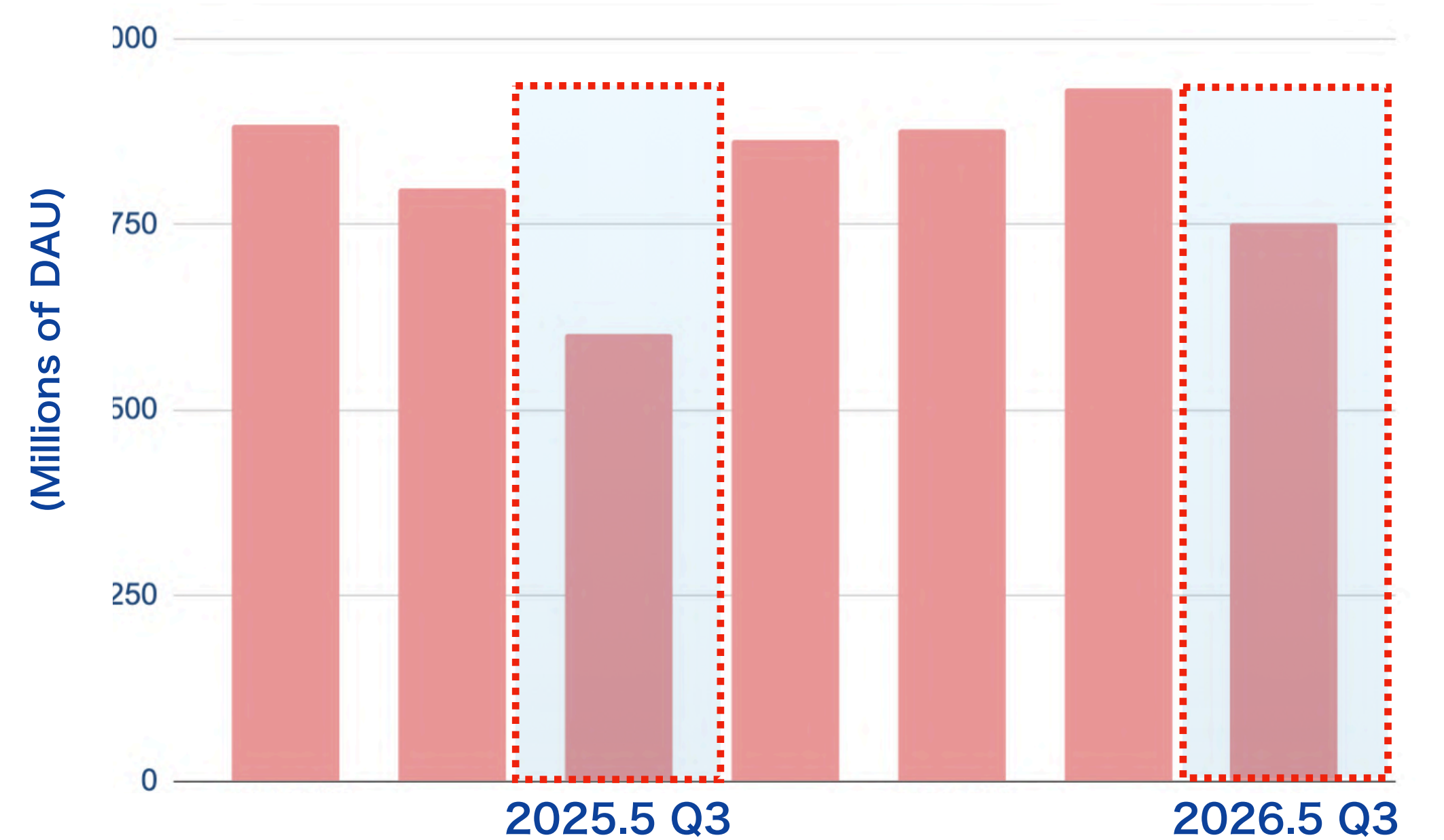
Providing wildfire risk analytics and detection

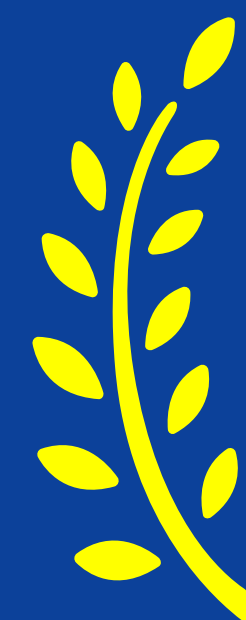
- ◆ Record-high revenue for both Q3 YTD and Q3 alone
- ◆ Record-high cumulative DAU in Q3 alone (+24.5% YoY)
- ◆ Growth in app users driving higher subscription and ad revenue

Sales (Quarterly Transition)



Cumulative DAU (Quarterly Transition)





3

Triple Crown



No.1 Forecast Accuracy

No.1

いちばん当たる天気予報アプリ

※予報精度No.1
日本国内の天気予報を行う主要な5サービスの中で、ウェザーニュースが2022年・2023年に続いて、
2024年6-9月連続で予報精度(誤中率)No.1を獲得しました。(調査機関：株式会社東京商工リサーチ)



Unrivaled Reliability

No. 1 in User Base

No.1

いちばん使われている天気予報アプリ

※月間利用者数No.1
Sensor Tower調べ
日本国内天気カテゴリにおけるiOS・Android合計アクティブユーザー数 2025年9月時点



Maximum Public Reach

No. 1 in SEO Visibility

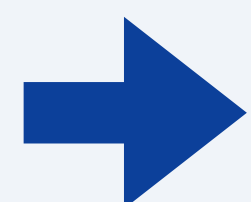
No.1

いちばん検索流入が多い天気予報サイト

※検索トラフィックNo.1
Semrush調べ
2025年10月時点



Dominant Web Presence



Further establishing an Overwhelming Position as the Leading Weather Media Platform

2026.5

Q3 Financial Results

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- ◆ **Elevating value creation by fully leveraging AI**

2026.5

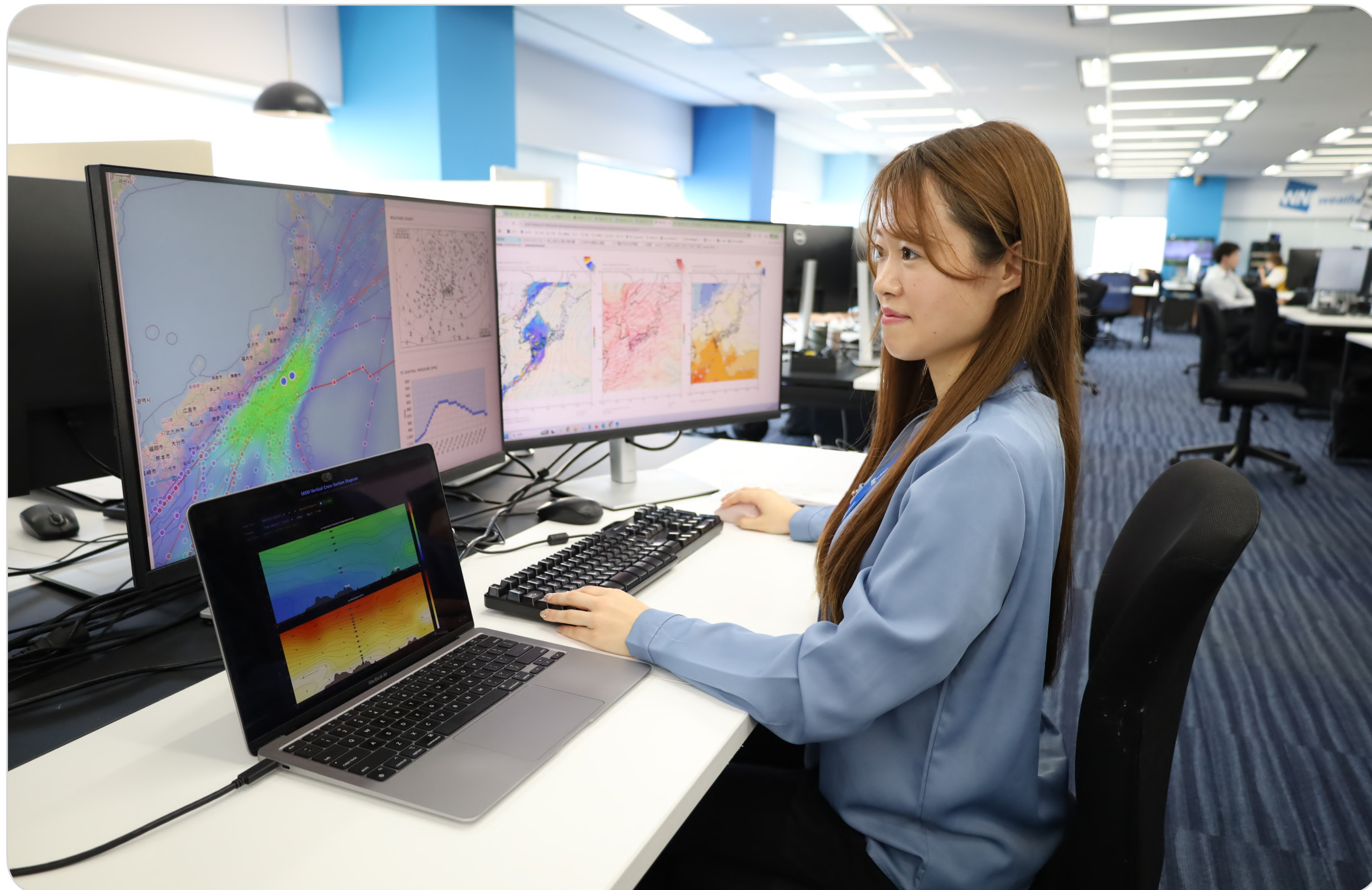
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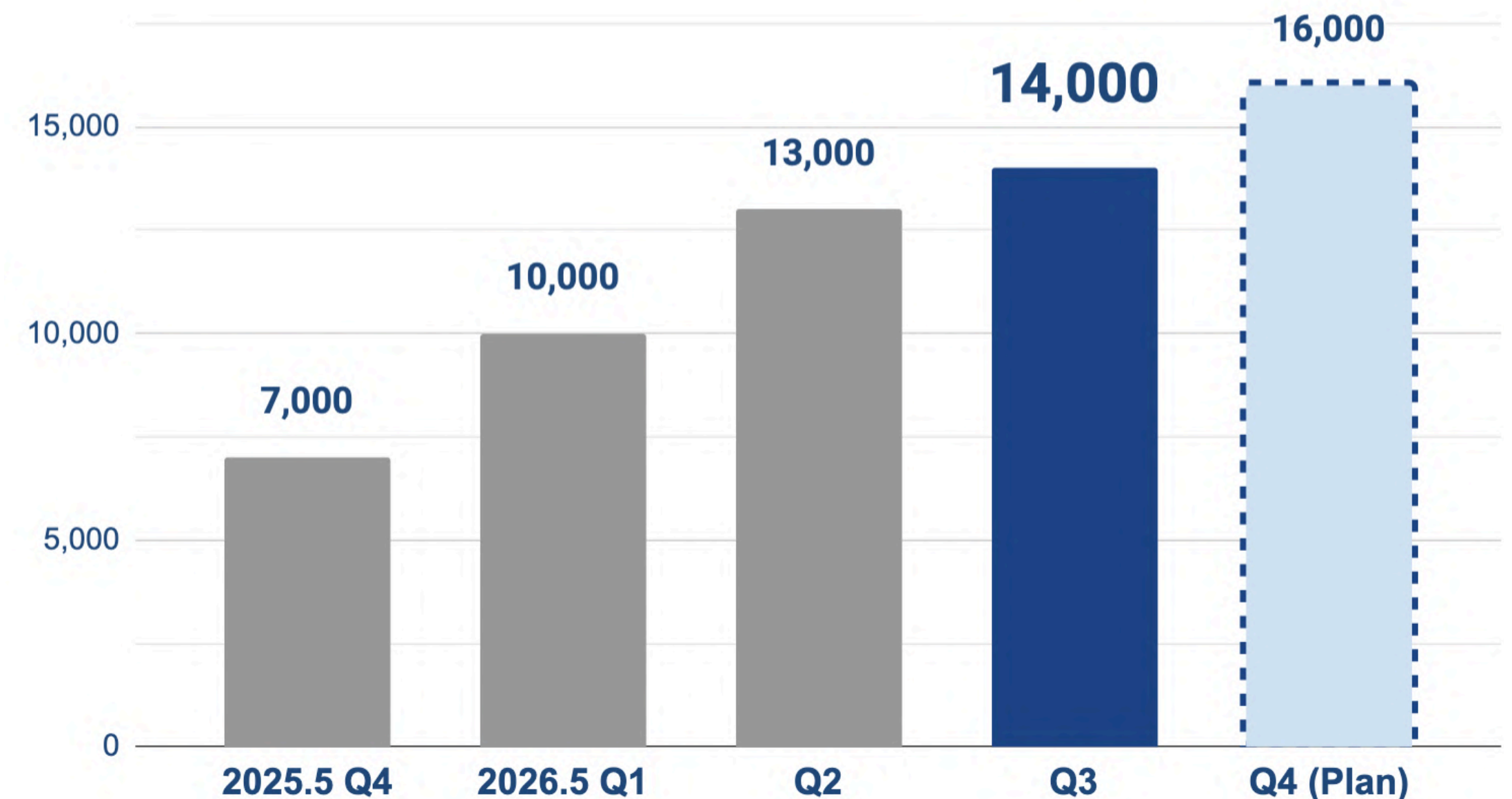
Significant Productivity Gains through Transition to an AI-Driven Operating Model

- ◆ Achieved a cumulative reduction of 14,000 work hours/month* by the end of Q3
- ◆ Planned migration of existing services to Wxtech in Q4
 - ➔ Total monthly savings projected to hit 16,000 hours by this FY-end

*Cumulative total since June 2024 ((beginning of 2025.5))



Cumulative Work Hours Saved by AI (Hours/Month)





Data

Vast weather and business data accumulated since our founding



Forecast

Delivering industry-leading forecasts powered by extensive data and proprietary models



Community

New data sourced from our individual and corporate supporter communities

[3 Values] Elevating Value Creation by Fully Leveraging AI



Data

Vast weather and business data accumulated since our founding



- ◆ Automated anomaly detection and correction
- ◆ Automated weather assessment via image analysis
- ◆ Enhancing global data collection capabilities

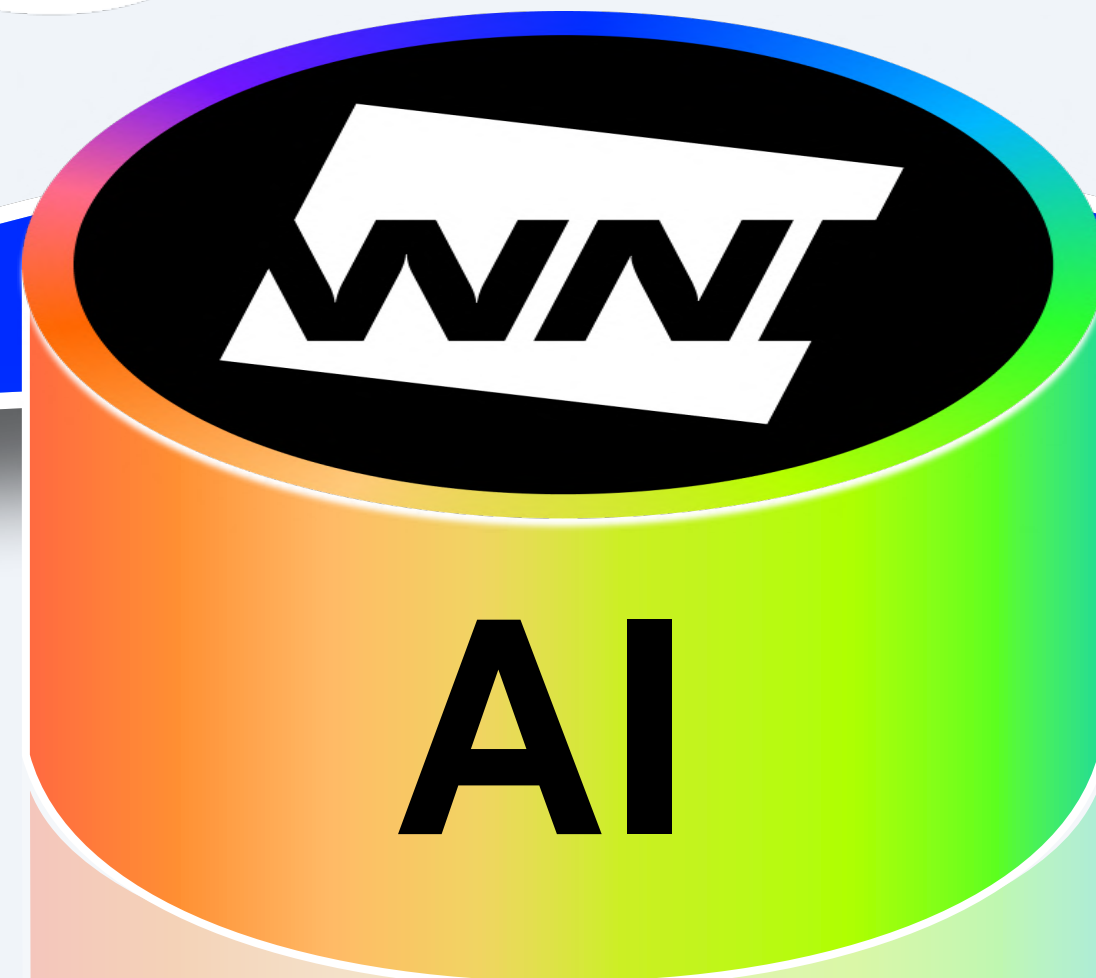


- ◆ ◆ Achieving even higher frequency, resolution, and accuracy
- ◆ ◆ Beyond weather: Directly forecasting business impact



Forecast

Delivering industry-leading forecasts powered by extensive data and proprietary models



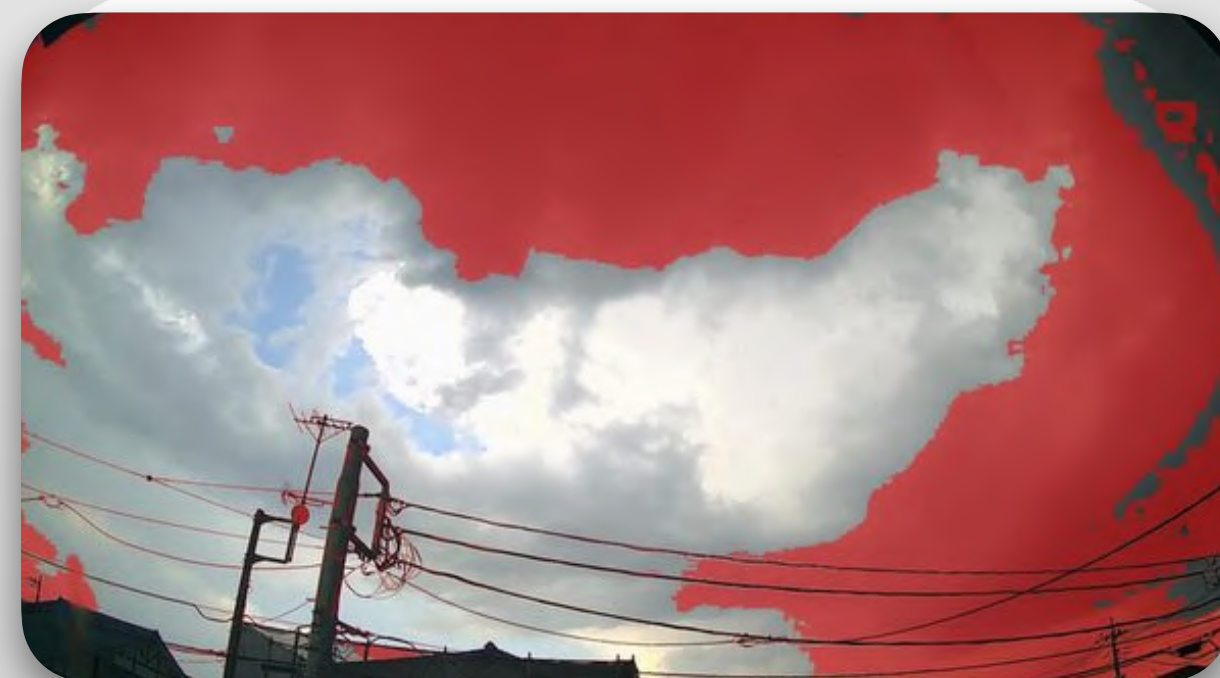
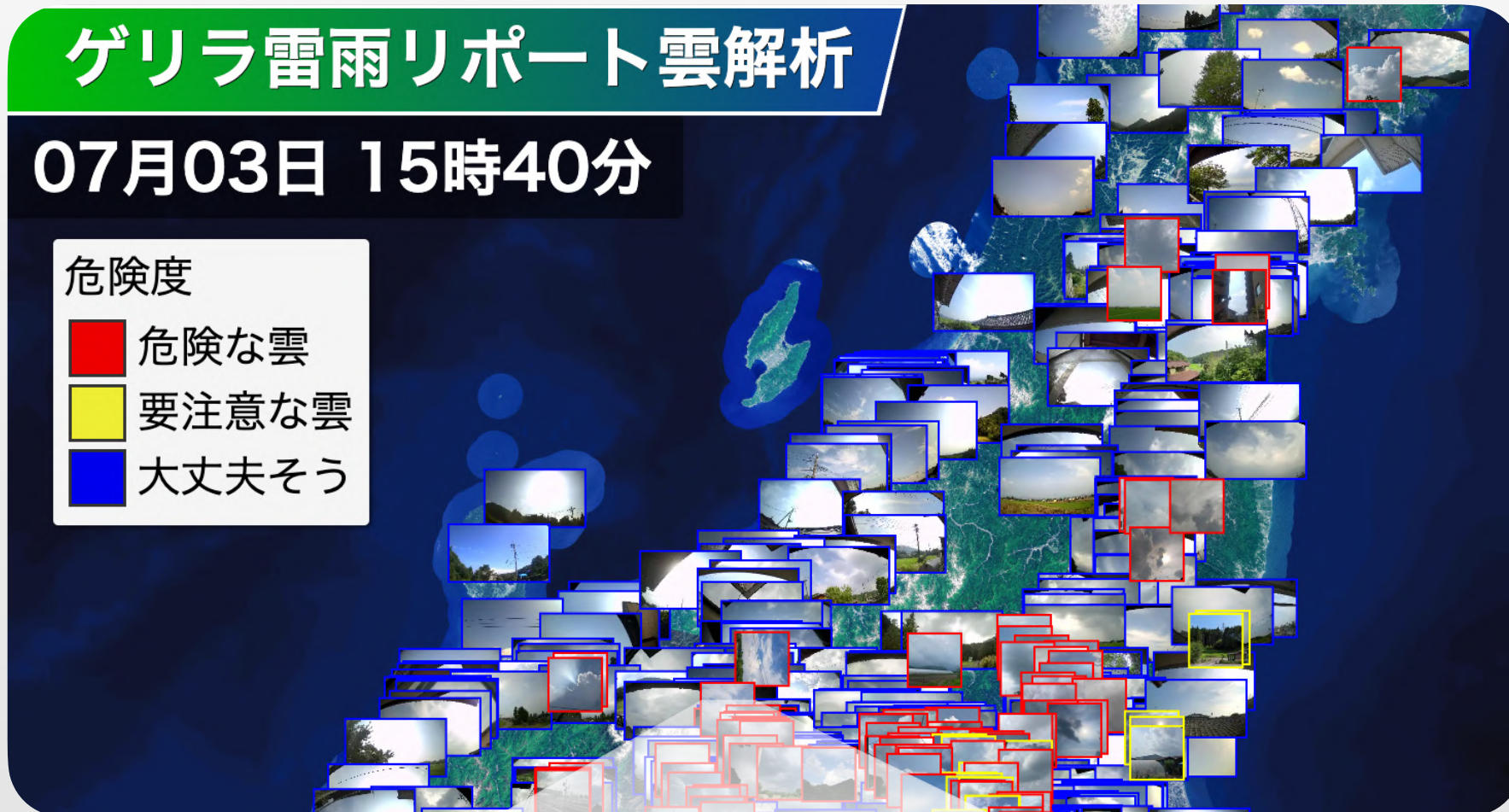
- ◆ Auto-detecting shared pain points and returning value through service enhancements
- ◆ Boosting user engagement by integrating conversational AI



Community

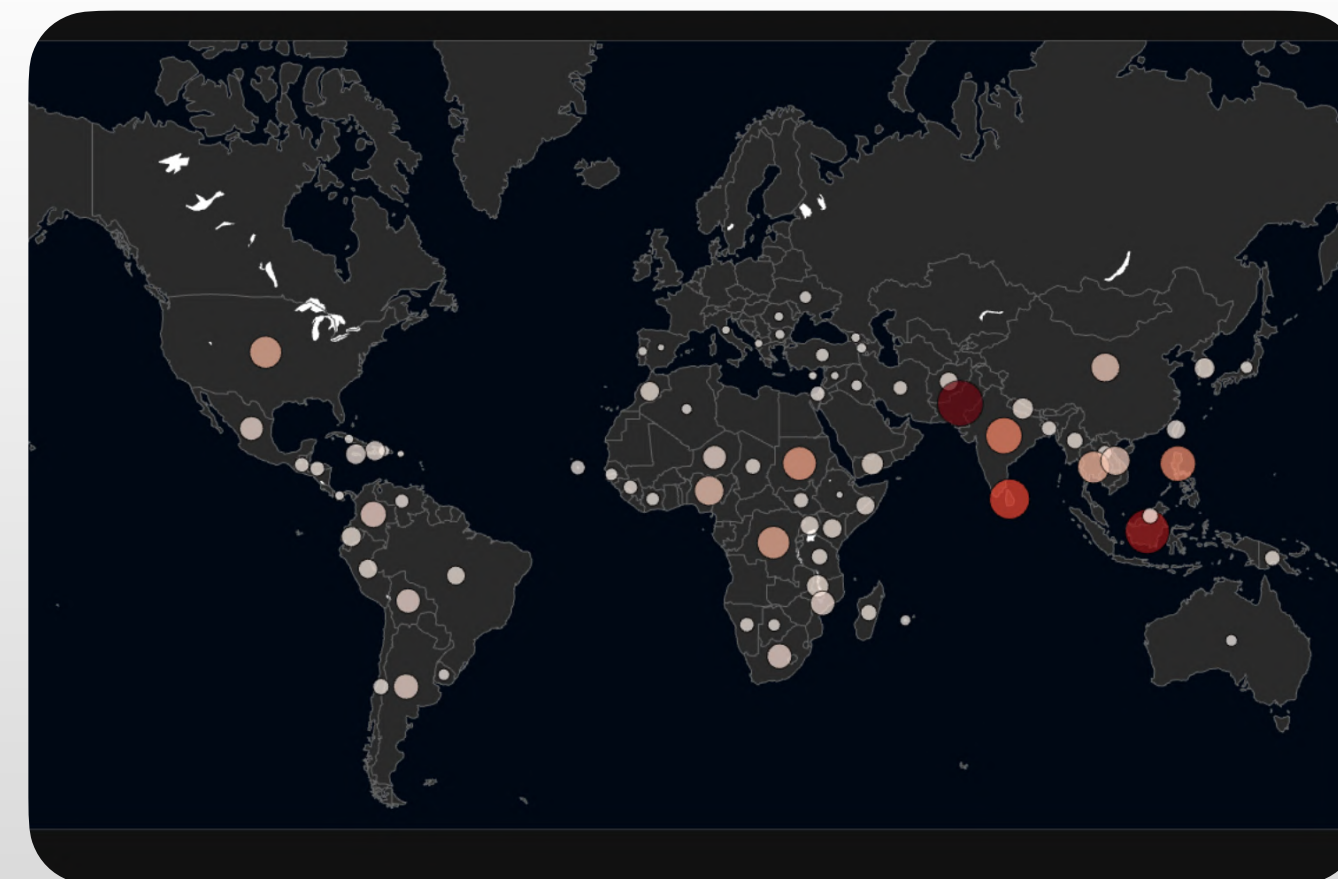
New data sourced from our individual and corporate supporter communities

Automated detection of localized heavy rain risk via live camera AI analysis



AI-powered analysis and multilingual delivery of global weather warnings

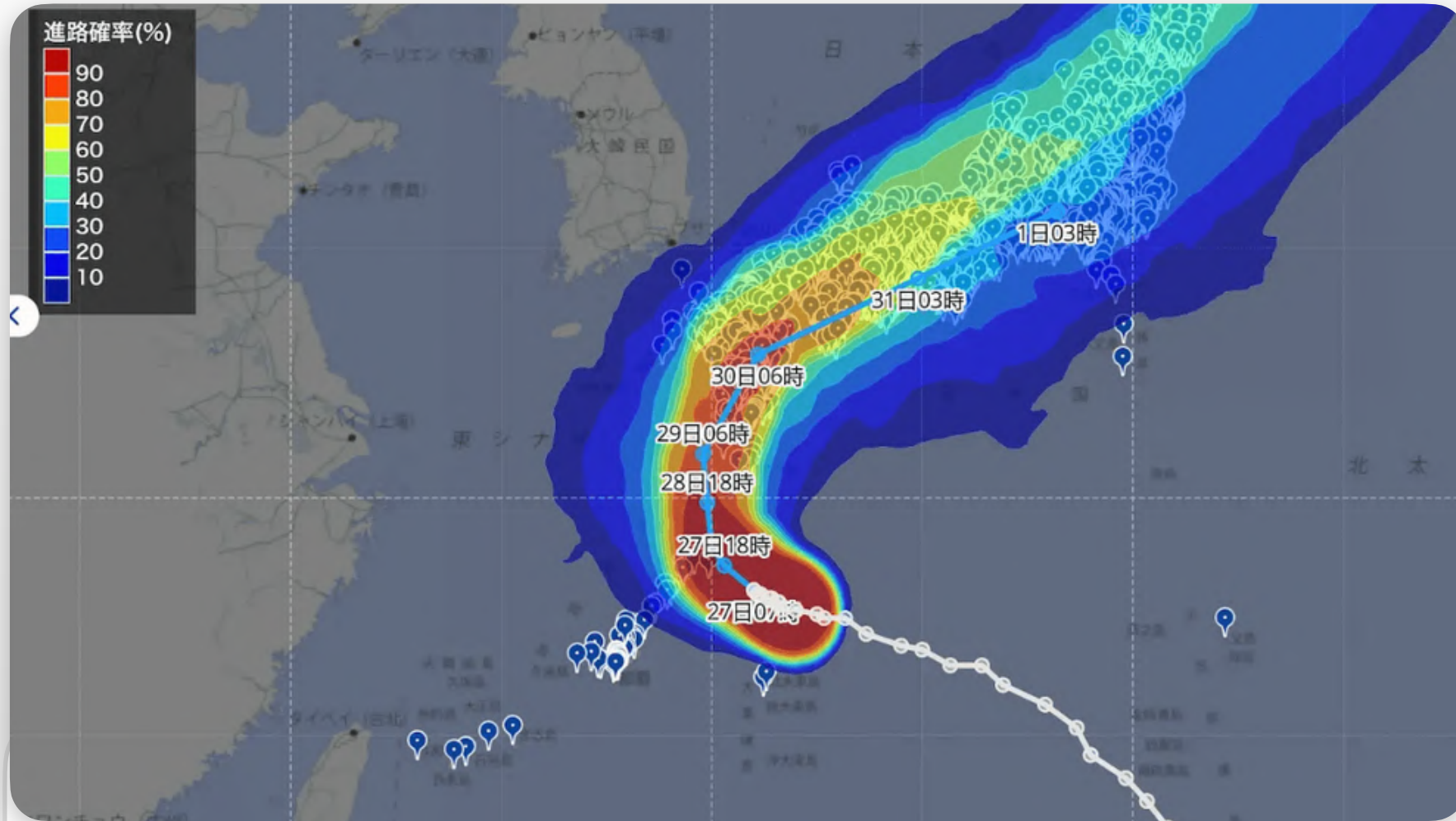
Achieved 98% population coverage



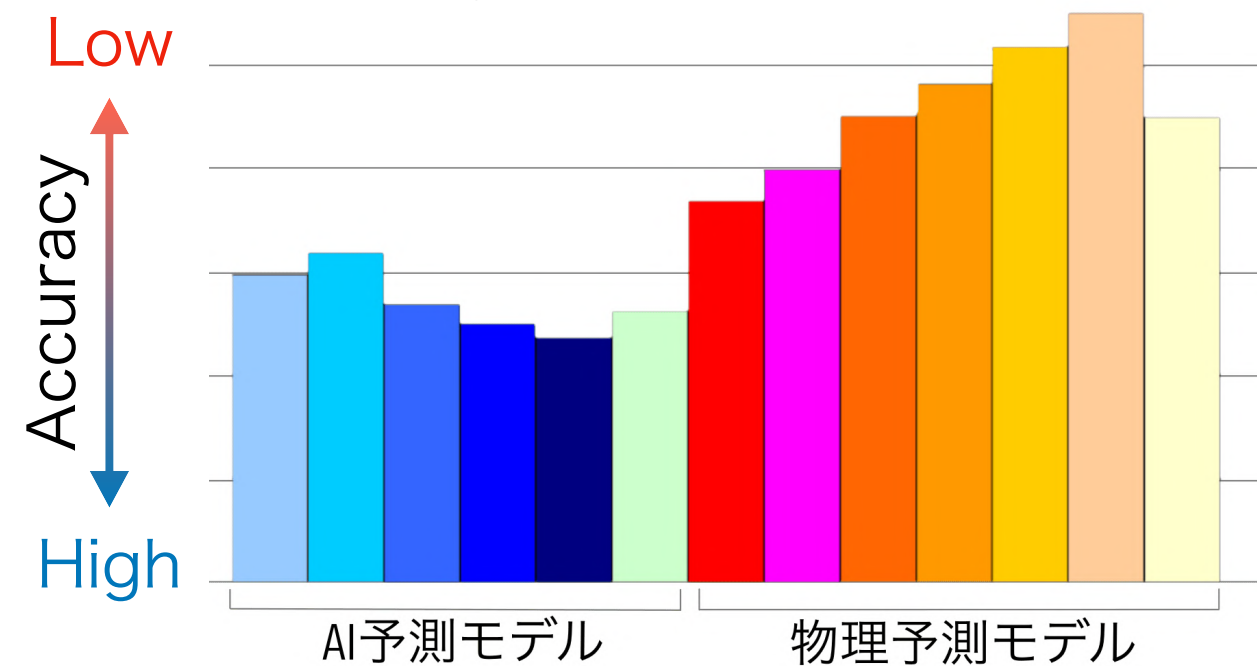
Real-time visualization of disaster data extracted from global news and SNS

[Forecast × AI] AI Use Cases in Industry-Leading Forecasting Technology

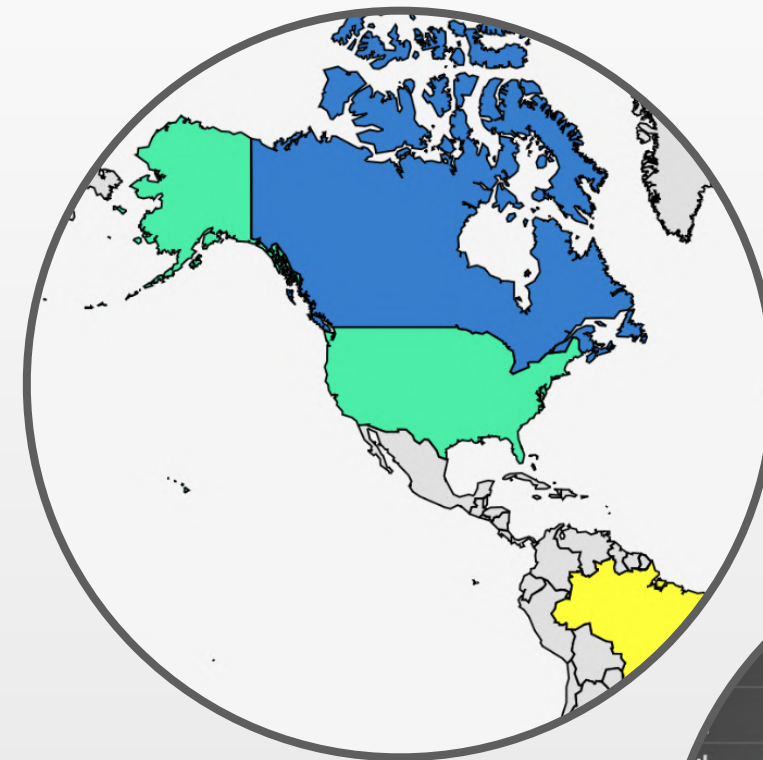
Proprietary Typhoon Forecasting via AI Models



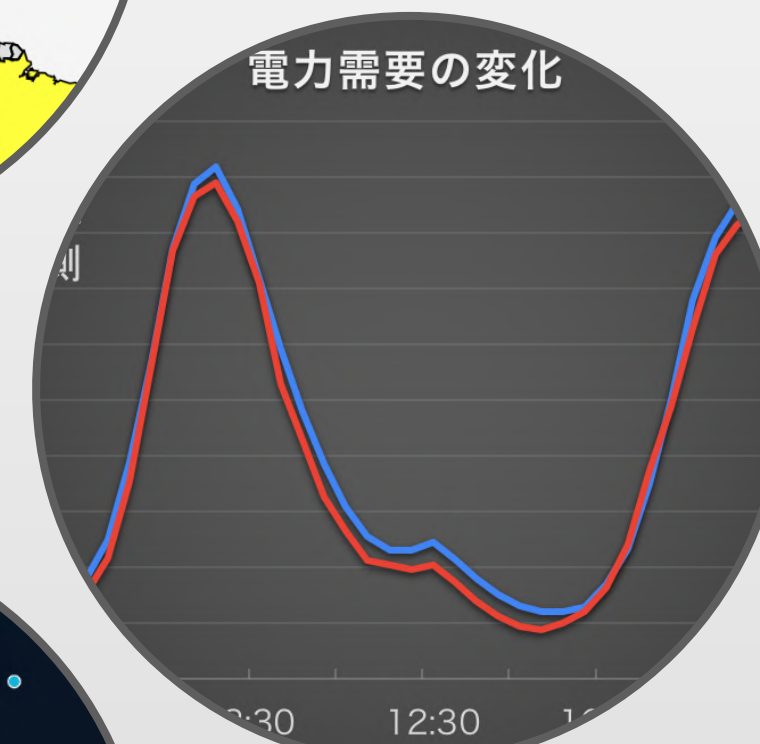
Typhoon Track Forecast Accuracy:
AI vs. Physics-Based Models



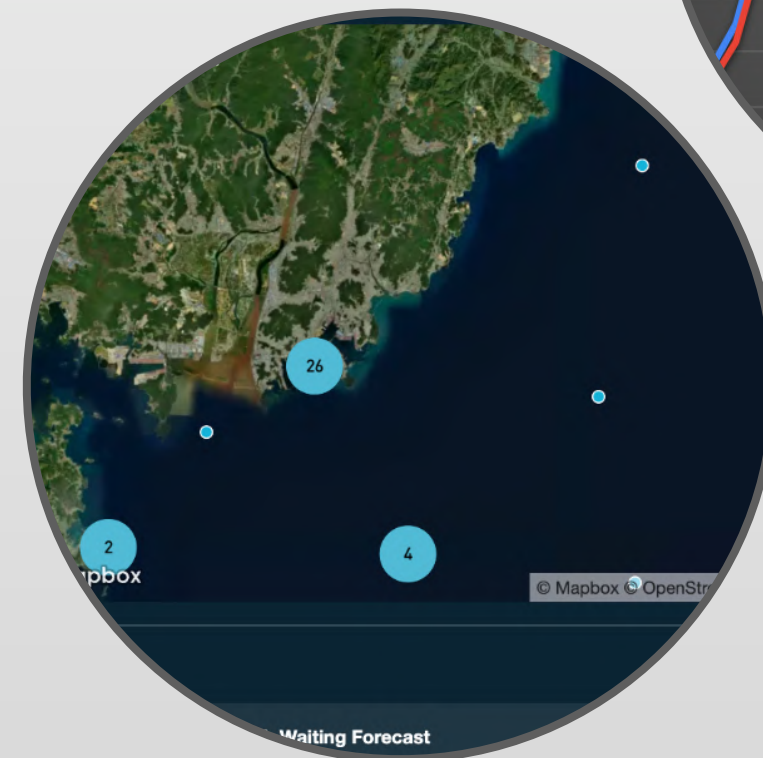
AI-Driven Forecasting of Business Impacts Across All Markets



Yield prediction for corn, soybeans, and other crops



Electricity demand forecasting

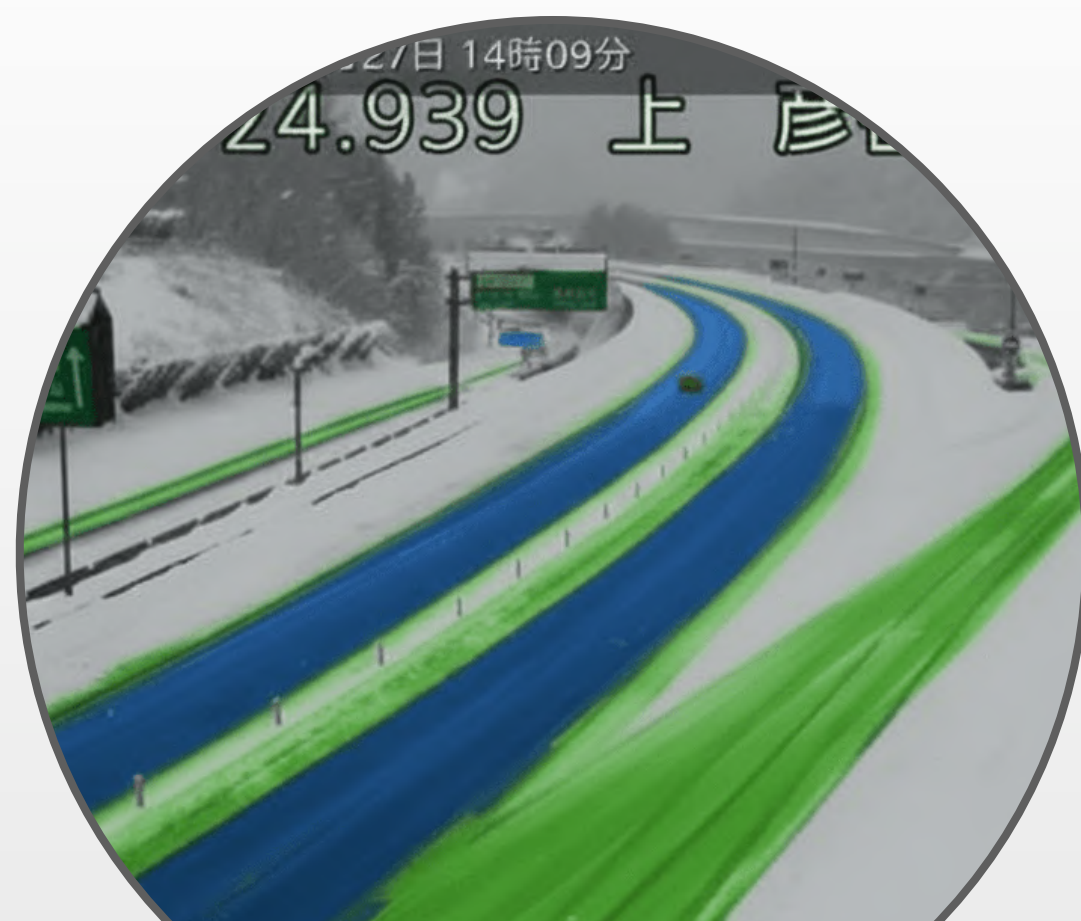


Vessel congestion & port stay prediction

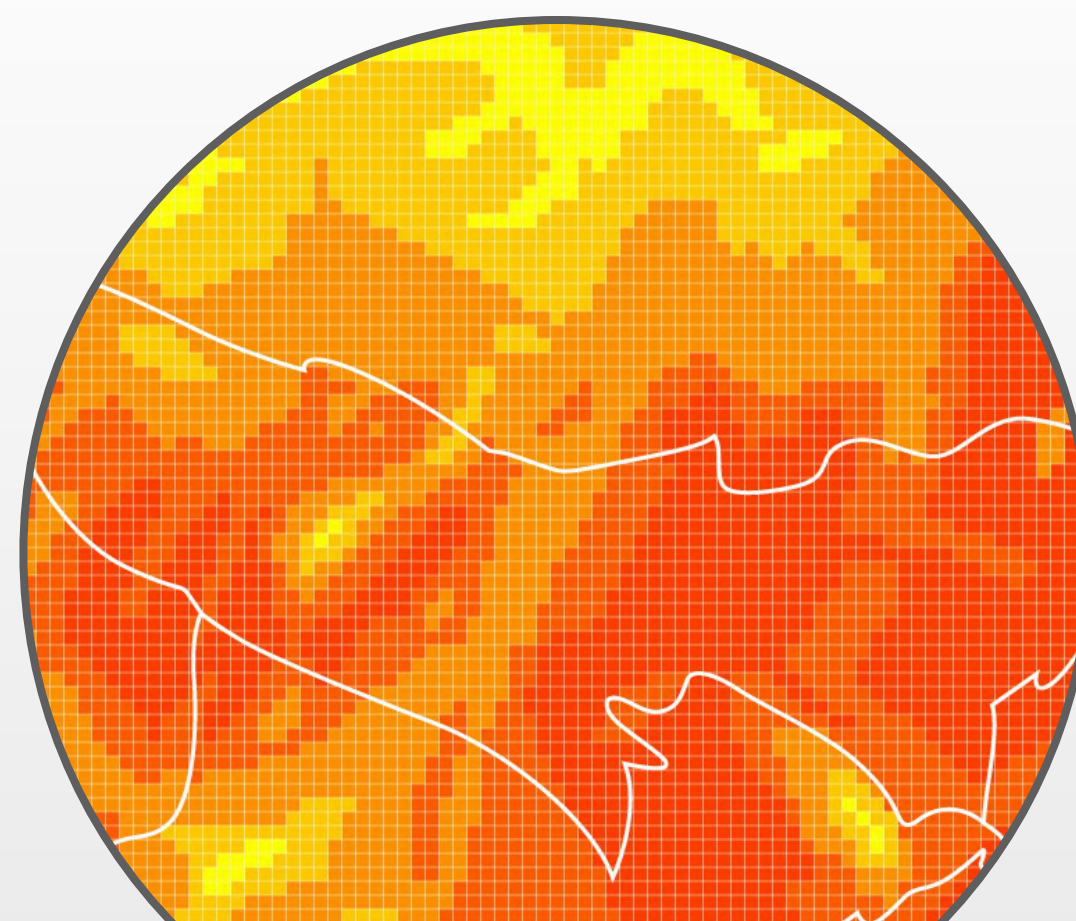


Correlation Analysis:
Sales Data vs. Weather Patterns

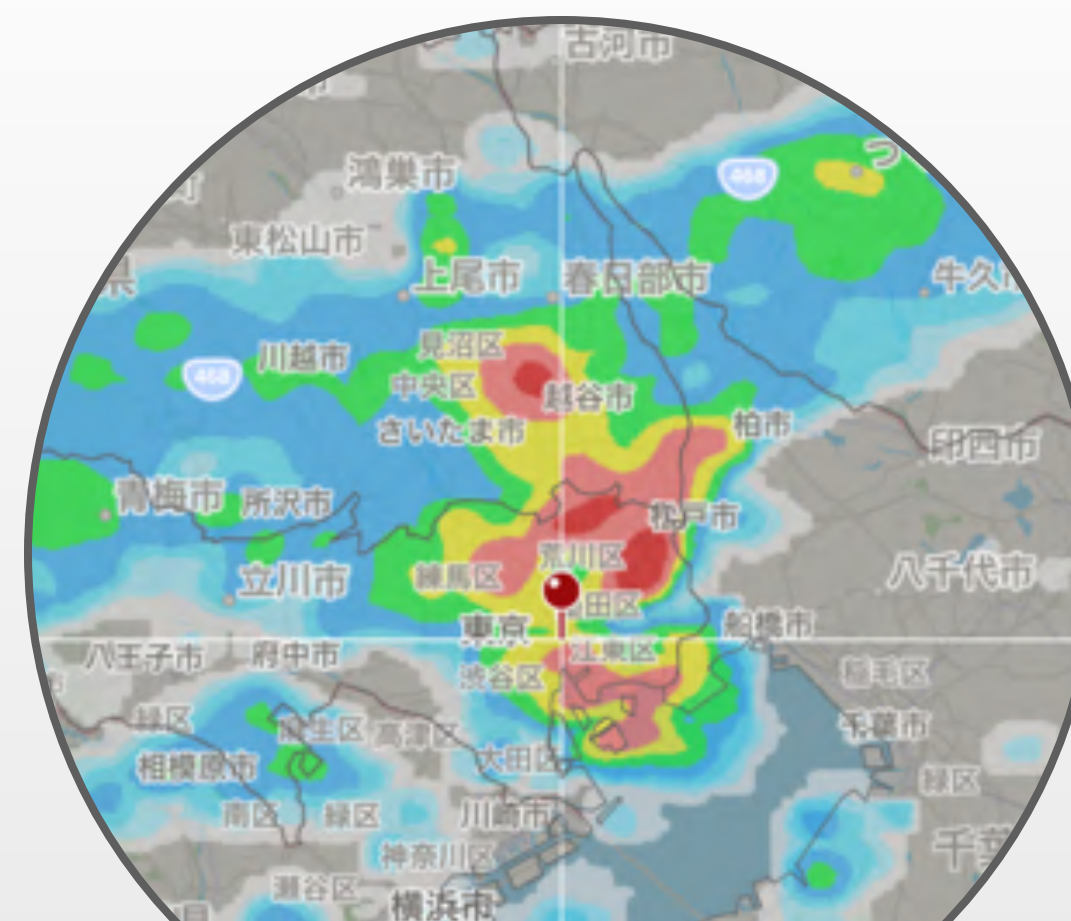
Establishing Advanced Weather Forecasting Technologies via AI



Automated AI road snow cover detection



AI-enhanced solar radiation forecasting



Ultra-high-resolution AI weather radar



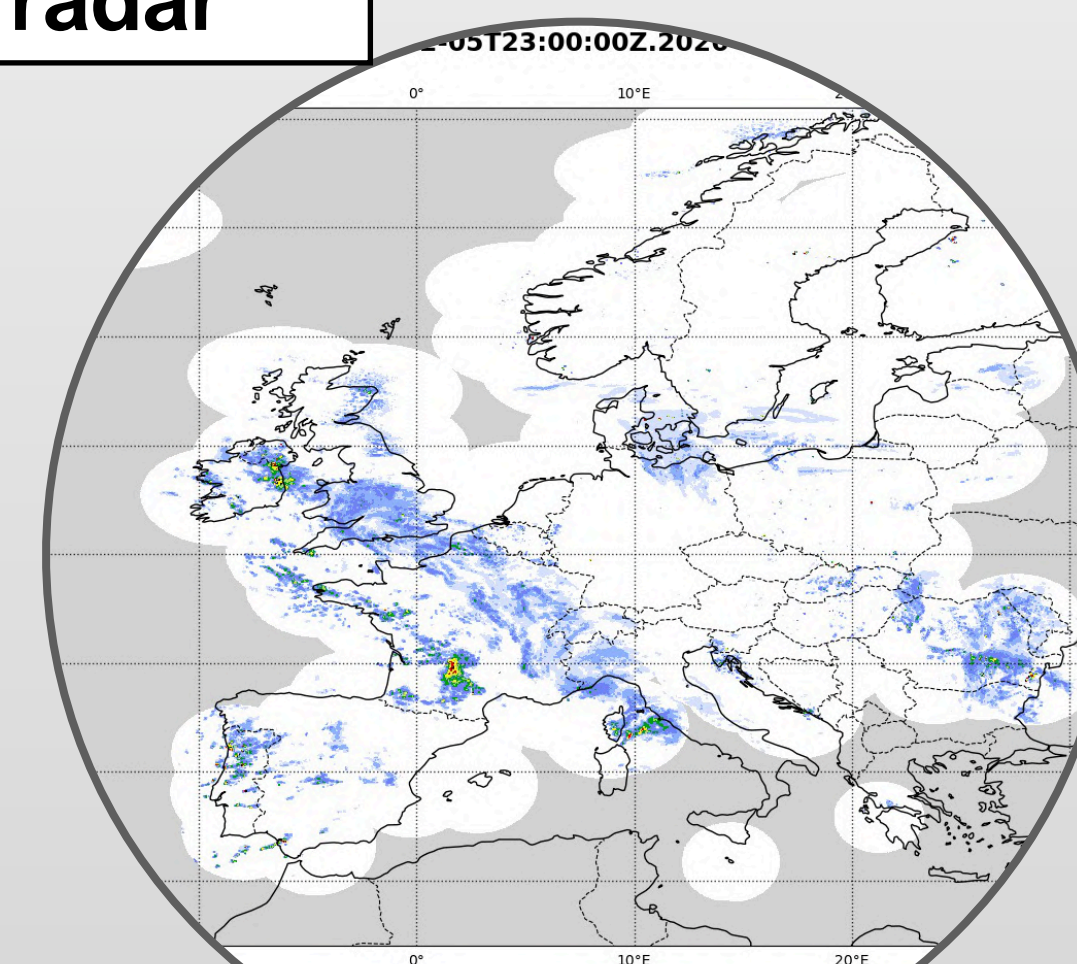
etc...



AI-based cherry blossom blooming predictions



AI volcanic ash detection & fallout forecasting



Global Regional Radar Nowcast

【Community × AI】 AI Use Cases in Co-creation with Individual and Corporate Supporters

AI-automated personalized responses to user-submitted weather reports

おしらせ
ウェザーレポート

リポートありがとうございました！

獲得したThanks Point

リポート	-----	0
観測データ	-----	0
ミッション	-----	10

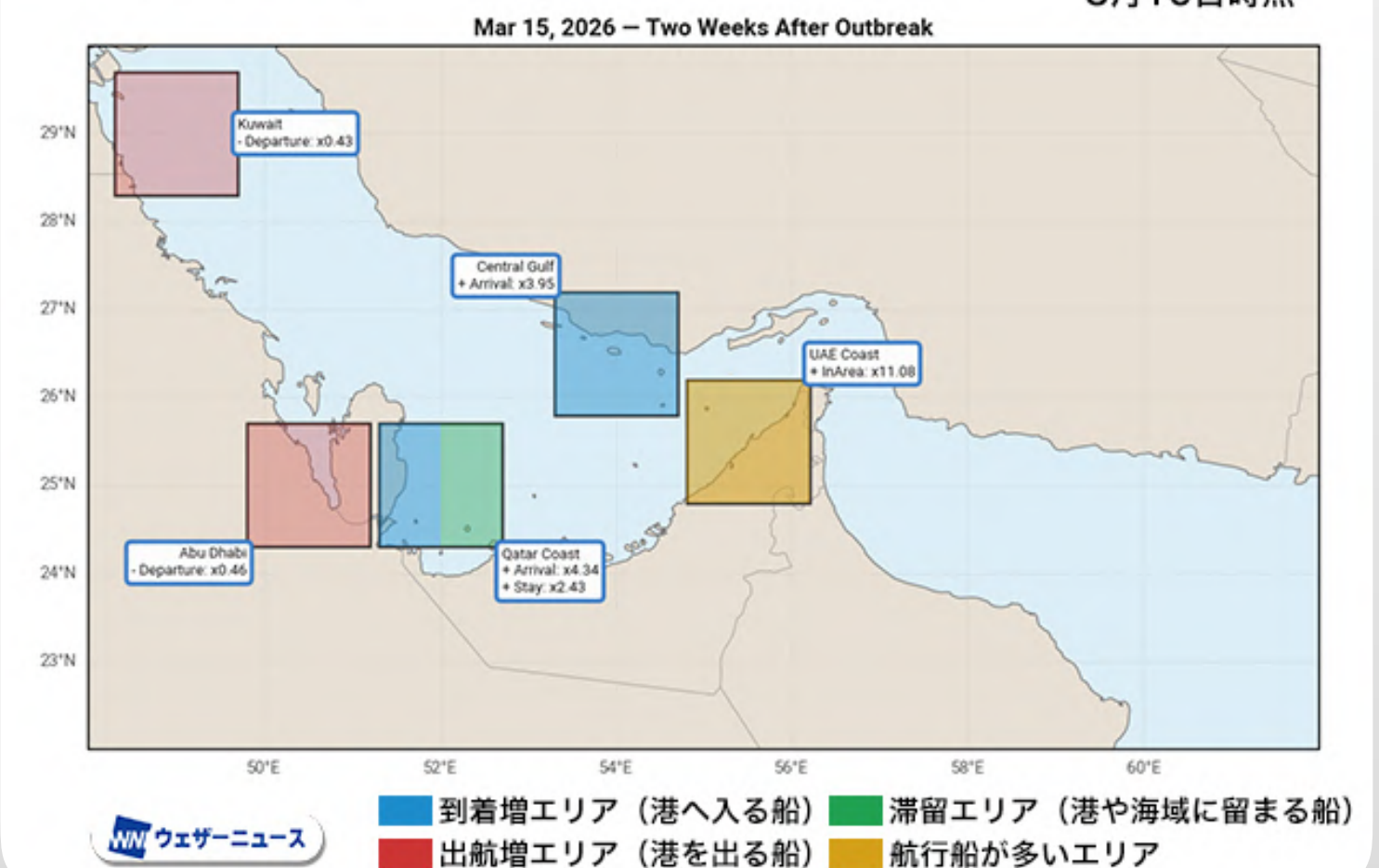
20周年の記念すべき朝に、結婚記念日も重なって本当におめでとうございます！
爽やかな青空の下での特別な一日、素敵ですね。
長年リポートを送り続けてくださり、心から感謝しています。

Identifying hidden market demands via AI-driven sentiment analysis



Delivering strategic weather insights by tracking vessel movements via AI

湾内中央部への船舶密集と沿岸での滞留状況 3月15日時点



Ogasawara Village, Ogasawara Subprefecture, and Weathernews Sign Agreement

Transforming Ogasawara into a "Leading Weather DX Region" with the highest observation density, powered by weather IoT sensors and AI



Soratena Pro Installation



High-Performance Weather IoT Sensor "Soraten Pro"



Compact Cloud Camera

- ◆Challenge: Heavy rain preparedness in Ogasawara—Japan's only radar-blind region with low precipitation detection
- ◆Mitigating weather disasters by delivering highly accurate forecasts, driven by the real-world deployment of high-density observation networks and cutting-edge AI

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No change from initial plan

[Net sales] 25,000MJPY (+6.4% Y/Y) : Planning for 17 consecutive years of sales growth

[Operating profit] 5,000MJPY (+10.7% Y/Y) : With steady progress in improving profitability, we expect to achieve an operating profit margin of over 20% (mid-term target for the final year)

Millions of Yen	2025.5 Actual	2026.5 Forecast	Y/Y
Net sales	23,505	25,000	+6.4%
Operating profit	4,517	5,000	+10.7%
Margin (%)	19.2	20.0	+0.8Pt
Ordinary profit	4,468	5,000	+11.9%
Profit attributable to owners of parent	3,115	3,500	+12.4%
EPS (JPY)	70.39	78.94	+8.55JPY
ROE (%)	15.1	15.6	+0.5Pt
FOREX Rates (USD/JPY)	150.86	150.00	△0.86JPY

*EPS: The amount after the stock split is stated.(Effective date: December 1, 2024 & March 1, 2026)

Millions of Yen	2025.5 Actual	2026.5 Forecast	Y/Y	Comment
Sea Domain	6,139	6,500	+5.9%	<ul style="list-style-type: none"> • Launch new products in the market and expand sales • Promote an upselling system driven by Customer Success
Sky Domain	1,319	1,500	+13.7%	Expand sales in the Asian airline market and the domestic helicopter market
Land Domain	6,749	7,300	+8.2%	Expand sales of WxTech services to customers by strengthening Customer Success and sales
Internet Domain	8,281	8,700	+5.1%	<ul style="list-style-type: none"> • Driving business growth with our dominant media presence • Increase subscription sales and advertising revenue through the expansion of new contents
Subscription Sales Total	22,490	24,000	+6.7%	-
Others	1,015	1,000	△1.5%	-
Grand Total	23,505	25,000	+6.4%	-

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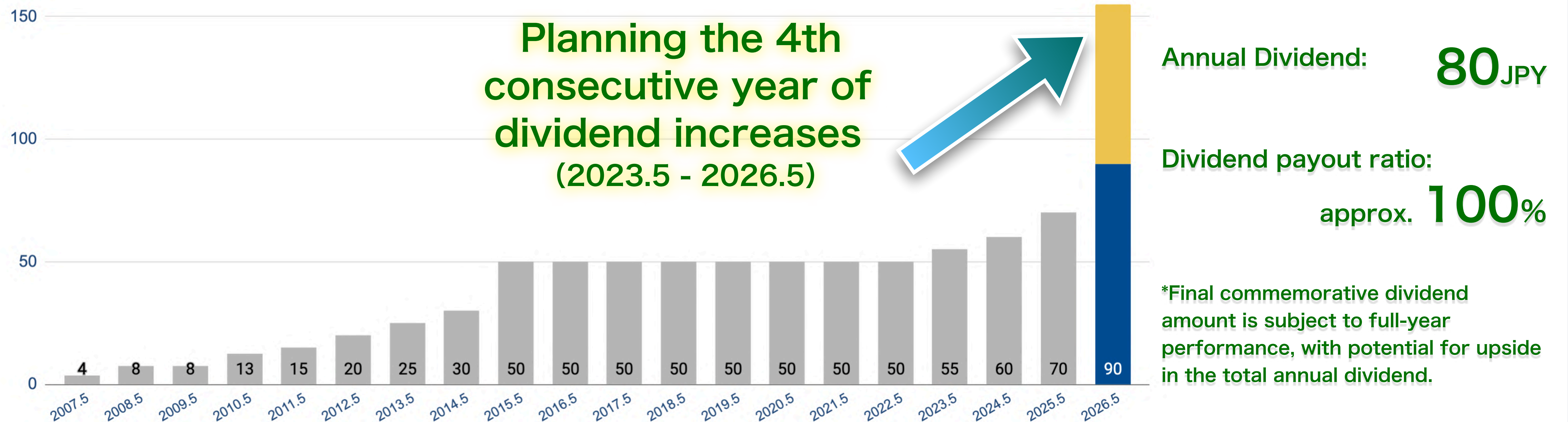
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Full-Year Forecast

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- ◆ **Determination of Commemorative Dividend Amount (Consolidated payout ratio of approx. 100% including ordinary dividend)**

- ◆ In addition to the ordinary dividend, a 40th-anniversary commemorative dividend will be paid this FY. Targeting a consolidated dividend payout ratio of approximately 100%
- ◆ Annual dividend of 80 yen (Ordinary: 45 yen / **Commemorative: 35 yen**)
- ◆ While prioritizing aggressive investment for mid- to long-term growth, we remain committed to shareholder returns, with a fundamental policy of maintaining progressive dividends for ordinary dividends

*A 2-for-1 stock split was executed on March 1, 2026. The 40th-anniversary dividend and all historical dividend amounts have been retroactively adjusted to reflect this split.

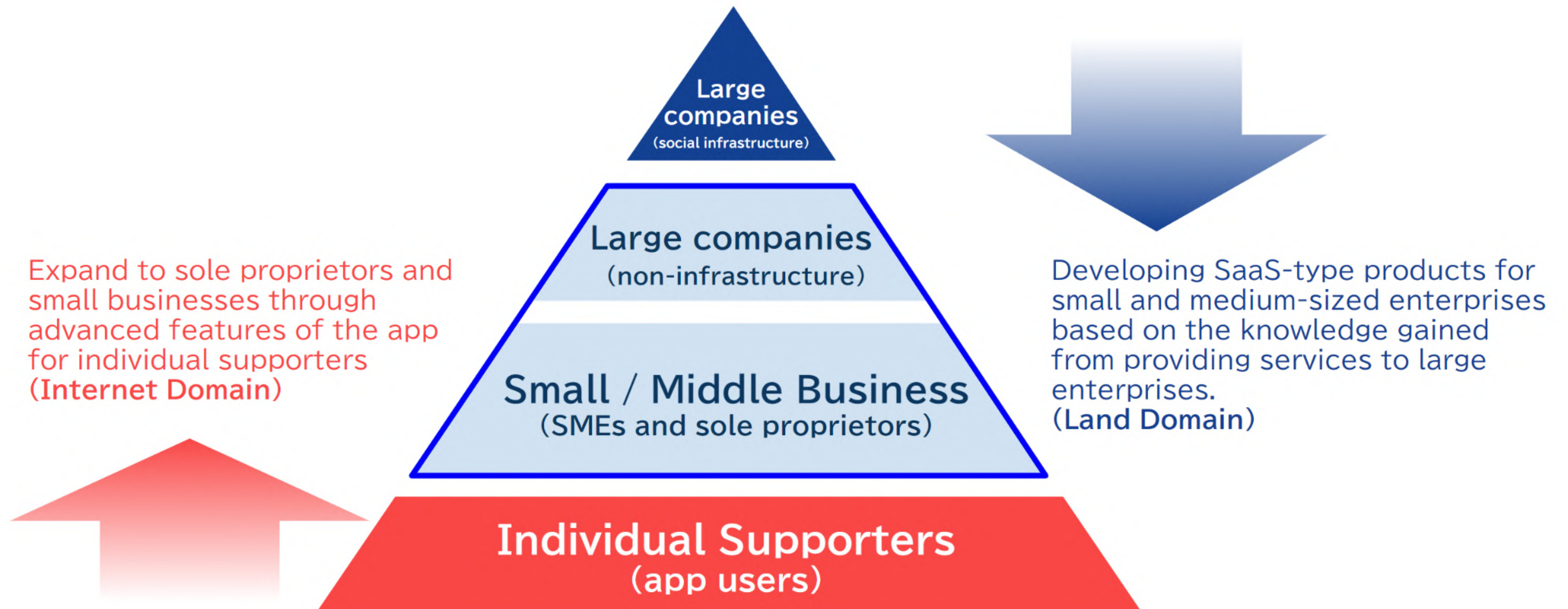




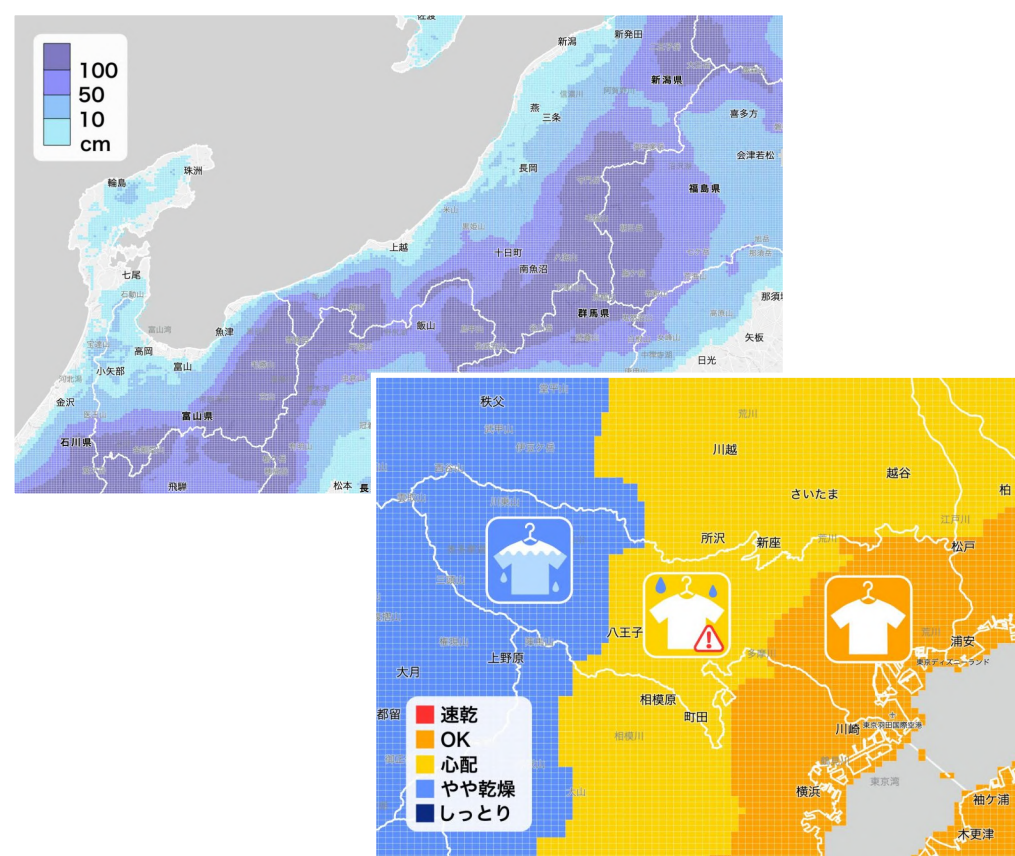
weathernews

Appendix

[Medium-term Management Period] Launch new SaaS products and expand to new customers (SMEs)
[Extended period] Shift existing services to SaaS to further strengthen profit structure



WxTech Data



Weather forecasts, past weather data, data with disaster risks such as earthquakes, tsunamis, and volcanoes, as well as data related to human life and health, such as cherry blossom forecasts, pollen amounts, heat stroke, ultraviolet rays, weather pain, and all other data related to natural phenomena.

(Price: from 30,000 yen/month)

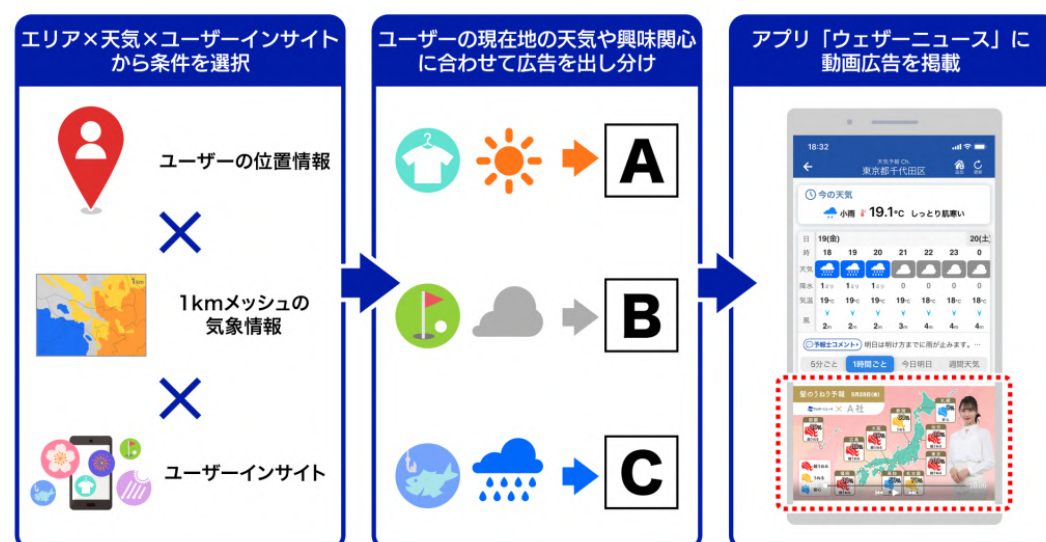
Weathernews for business



Added business-focused weather pages to the Weathernews app for your business needs. By registering your facilities, stores, and offices as locations, you can receive pinpoint push notifications relevant to your business decision-making.

(Price: from 29,400 yen/month)

WxTech Ads



Deliver weather-related advertisements within the Weathernews app using high-resolution weather data and user location information. Promotes increased interest in products and willingness to purchase among users who come to browse.

(Price: from 500,000 yen)

WxTech IoT (Soratena Pro)

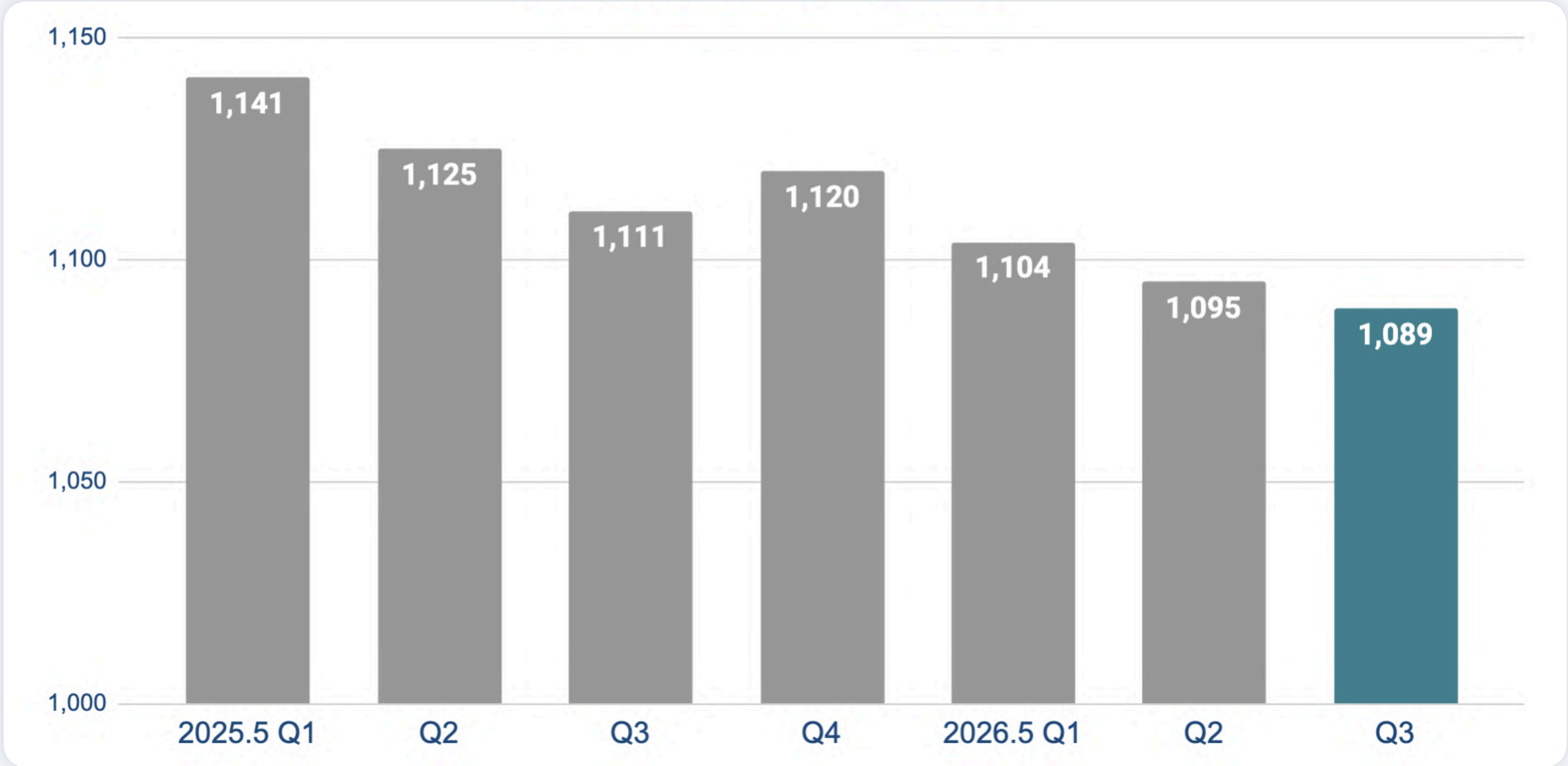


Small, lightweight, power-saving IoT sensors visualize weather conditions on site. It provides powerful support for corporate safety measures, productivity improvement, marketing measures and analysis.

(Price: from 25,000 yen/month)
*For rental



Number of Employees (consolidated)



(Millions of Yen)	2025.5 Q3 Actual	2025.5 Actual	2025.5 Q3 Actual
Current assets	20,088	22,372	22,415
Fixed Assets	3,406	3,385	3,458
Total assets	23,494	25,757	25,873
Current Liabilities	2,180	3,570	2,438
Fixed Liabilities	656	641	616
Total Liabilities	2,836	4,212	3,054
Total net assets	20,658	21,545	22,819
Equity-to-asset ratio (%)	87.8	83.5	88.1
Net assets per share (JPY)	465.3	485.2	513.2

*Net assets per share: The amount after the stock split is stated. (Effective date: December 1, 2024 & March 1, 2026)

(Millions of Yen)	2025.5 Q3 Actual	2026.5 Q3 Actual	Y/Y
Net sales	5,819	6,132	+5.4%
Gross profit	2,703	2,895	+7.1%
Gross profit Margin(%)	46.5	47.2	+0.7Pt
Operating profit	1,460	1,507	+3.2%
Margin (%)	25.1	24.6	△0.5Pt
Ordinary profit	1,472	1,639	+11.4%
Profit attributable to owners of parent	1,021	1,134	+11.1%
EPS (JPY)	23.05	25.53	+2.48JPY
FOREX Rates (USD/JPY)	154.09	155.95	+1.86JPY

*Net assets per share: The amount after the stock split is stated. (Effective date: December 1, 2024 & March 1, 2026)

(Millions of Yen)	2025.5				2026.5期		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Net sales	5,843	5,766	5,819	6,077	6,006	6,126	6,132
Gross profit	2,749	2,694	2,703	2,725	2,772	2,895	2,895
Gross profit Margin(%)	47.1	46.7	46.5	44.9	46.2	47.3	47.2
Operating profit	455	1,221	1,460	1,380	912	1,356	1,507
Margin (%)	7.8	21.2	25.1	22.7	15.2	22.1	24.6
Ordinary profit	388	1,234	1,472	1,373	915	1,408	1,639
Profit attributable to owners of parent	279	854	1,021	959	672	965	1,135
EPS (JPY)	6.32	19.31	23.05	21.65	15.17	21.75	25.53
FOREX Rates (USD/JPY)	154.16	149.03	154.09	146.16	146.33	151.50	155.95

*EPS: The amount after the stock split is stated. (Effective date: December 1, 2024 & March 1, 2026)

(Millions of Yen)	2025.5 Q3 Actual	2026.5 Q3 Actual	Y/Y
Sea Domain	1,514	1,596	+5.4%
Sky Domain	328	387	+17.8%
Land Domain	1,771	1,880	+6.1%
Internet Domain	1,882	2,032	+7.9%
Subscription Sales Total	5,497	5,896	+7.3%
Flow Sales	321	235	△26.6%
Grand Total	5,819	6,132	+5.4%

(Millions of Yen)	2025.5				2026.5期		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Sea Domain	1,550	1,590	1,514	1,483	1,509	1,578	1,596
Sky Domain	327	326	328	336	360	382	387
Land Domain	1,600	1,633	1,771	1,744	1,675	1,724	1,880
Internet Domain	2,222	2,058	1,882	2,117	2,251	2,220	2,032
Subscription Sales Total	5,701	5,608	5,497	5,682	5,796	5,905	5,896
Flow Sales	141	157	321	395	210	221	235
Grand Total	5,843	5,766	5,819	6,077	6,006	6,126	6,132



- ◆ We have created this material based on the information we currently have and certain assumptions that we deem reasonable. We make no representations or warranties with respect to the accuracy or completeness of this material
- ◆ In addition, future statements such as business forecasts are based on certain assumptions that the Company deems reasonable at this time. Actual performance may vary due to factors such as various risks and uncertainties