

Translation

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Notice Regarding the Publication of Questions and Answers from Investors Following the Announcement of Financial Results for the Second Quarter of the Fiscal Year Ending June 30, 2026

Solvvy Inc. (the "Company") would like to express our sincere gratitude for your continued support. We are disclosing our responses to the numerous questions received from investors based on our company policy, as follows. Please note that there may be slight discrepancies between the time the questions were asked and the content of the answers, but the latest answers reflect our current company policy.

Furthermore, to prevent the leakage of financial information and ensure fairness, the Company has established a "silent period" from the day following the end of each quarterly financial period until the date of the earnings announcement. During this period, we will refrain from answering questions or commenting on the financial results, and we kindly ask for your understanding. However, even during the silent period, if any material event that affects investment decisions occurs or is determined, we will disclose the information fairly and promptly in accordance with the timely disclosure rules.

[Notes]

We are responding to questions received through our website and other channels in due course, but please understand that we may refrain from answering the following types of inquiries:

- Inquiries regarding non-public information (e.g., recent business trends, future disclosure content and schedules, status of individual business negotiations, etc.)
- Inquiries that may fall under "Material Facts" as defined in Article 166 of the Financial Instruments and Exchange Act
- Inquiries regarding stock market movements, such as stock price trends
- Inquiries containing slander or defamation
- Opinions and impressions

We strictly prohibit the diversion or secondary use of our responses, in whole or in part, and the disclosure of such responses to anyone other than the person who made the inquiry, without our prior permission

[Questions and Answers]

Q1: What were the factors behind the first quarter's results falling short of the plan, and what is the status of the subsequent recovery?

A1: The primary reason for the first quarter's earnings shortfall was that in the Extendtech Business, resources such as personnel were diverted to normalize the operations of the GIGA warranty, causing original sales activities to stagnate. However, in the second quarter, when the man-hours for post-processing normalized, both net sales and operating profit recovered to approximately the planned levels.

Q2: Please explain the background to the increase in repairs for GIGA School-related warranty support and your future countermeasures.

A2: At the time of the contract five years ago, the industry as a whole could not fully predict the frequency of repairs for tablet devices used by children, and breakdowns occurred at a frequency far exceeding expectations, resulting in inflated repair costs. Based on this experience, for the upcoming "Phase 2 GIGA School" and similar projects, our policy is to raise warranty rates to an appropriate level to prevent losses and to implement thorough risk management.

Q3: What is the earnings outlook for the second half (third and fourth quarters) toward achieving the full-year plan?

A3: Historically, our company has a strong tendency for sales to be heavily weighted toward the fourth quarter due to the concentration of housing industry handovers in March and the impact of our own campaigns toward the end of the fiscal year. This fiscal year, our plan also anticipates stronger growth in the fourth quarter than in previous years, and we aim to achieve our full-year targets by steadily implementing measures for the busy season in the second half of the year.

Q4: While operating profit fell short of the target, what are the factors behind ordinary profit progressing according to plan?

A4: As part of the review of our asset management portfolio, we were able to sell real estate we held, such as rental apartments, under favorable conditions. This generated hundreds of millions of yen in gains on sales (non-operating income), which supported ordinary profit. This was not done to meet a specific numerical target, but rather was the result of replacing assets at appropriate times while monitoring market conditions.

Q5: What is the sales status of renewable energy (such as home storage batteries) related products, which are the main products of the Extendtech Business?

A5: In the first quarter, sales activities temporarily slowed and growth was sluggish due to resources being diverted to normalize GIGA warranty operations. However, from the second quarter onward, operations normalized and customer acquisition has been progressing smoothly. By implementing campaigns and other initiatives aimed at the second half of the year (particularly the fourth quarter) as usual, we expect further expansion in sales and profits.

Q6: What impact are technologies such as generative AI having on your business?

A6: We view this as a very positive opportunity. In addition to improving internal operational efficiency, we have begun utilizing AI—trained on tens of thousands of past repair histories—specifically for "repair assessment operations". This enables 24/7 reception and assessment with an accuracy equal to or greater than that of veteran staff, and we expect this to lead to improvements in service quality and control of personnel costs.

Q7: What is the current status of the Lifetech Business, which was integrated from the former MediaSeek Inc., and what are the future synergies?

A7: Currently, the business mainly consists of system contracts and SaaS deployments (such as core systems for culture centers) taken over from the former MediaSeek Inc., and business performance is generally flat. As for synergies, we are utilizing their engineering resources to strengthen our warranty

app and accelerate development speed, and we are also proceeding with expansion into new areas such as security-related fields.

Q8: Please tell us your policy on shareholder returns, such as dividends and share buybacks.

A8: Our current dividend payout ratio is in the 10% range, but we plan to progressively raise it to 30% over a few years while balancing growth investments in human resources and systems. In addition, we are flexibly implementing share buybacks based on our judgment that the current stock price is undervalued relative to our growth plans, as well as for the purpose of utilizing them for employee incentive plans.

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