

December 11, 2025

Company Name: TOHO Co., Ltd.
 Representative: Kuniharu Okuno
 Representative Director and President
 (Code Number: 8142, TSE Prime Market)
 Contact: Director and Executive Officer Daisuke Harada
 (TEL. 078—845—2523)

Notice of Monthly Sales for November 2025

We are pleased to announce the monthly performance for November 2025, as detailed below.

	Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total
Sales Revenue [Million Yen]							
the entire company	18,479	21,662	21,461	20,747	19,662	21,669	123,353
Year-on-Year Comparison (%)							
the entire company	99.1	101.1	98.9	103.0	104.1	103.2	101.8
Excluding FSM business*	104.1	105.1	102.2	106.3	106.6	105.0	104.9
By Segment	DTB Business	104.2	104.0	106.5	106.4	108.3	105.9
	C&C Business	100.8	104.9	104.4	104.9	103.2	101.7
	Exisiting	100.1	104.6	104.1	104.9	104.0	102.3
	FSL Business	114.9	121.7	55.4	110.6	94.8	103.3

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
Sales Revenue [Million Yen]								
the entire company	22,252	20,197	23,370	21,958				
Year-on-Year Comparison (%)								
the entire company	105.2	107.1	111.5	104.8				
Excluding FSM business*	107.0	108.3	112.3	105.1				
By Segment	DTB Business	108.5	109.8	113.9	107.9			
	C&C Business	100.7	99.9	102.1	100.9			
	Exisiting	101.2	100.4	102.7	101.0			
	FSL Business	107.5	117.4	124.2	76.4			

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.

Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month.

Additionally, stores that closed during the month are excluded.

Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.

Note 4: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

■Overview of Monthly Performance for November

Sales revenue of our group for November 2025 was affected by the complete withdrawal from the Food Supermarket (FSM) business in November of the previous fiscal year, while both the Distributor Business and the Cash and Carry Business exceeded the previous year, resulting in 104.8% year-over-year. Excluding the FSM business, the year-over-year figure was 105.1%.

The overview of each business segment is as follows:

[Distributor Business (DTB : commercial foods wholesaling)]

Sales to the domestic foodservice industry remained steady, supported by inbound demand. In addition, the newly consolidated company (Sankyo Shokuchō Co., Ltd., which joined the group in September of the current fiscal year) also contributed to performance, resulting in 107.9% year-over-year.

[Cash and Carry Business (C&C : commercial foods cash wholesaling)]

Sales to small and medium-sized restaurants remained steady. However, the increase in demand for rice that had continued since the middle of the previous year has now eased, resulting in 100.9% year-over-year, or 101.0% on a same-store basis.

In addition, a new store, A-PRICE Miyakojima, was opened on November 13.

[Food Solutions Business (FSL)]

Due in part to a decrease in project completions by construction-related companies compared to the same month of the previous year and other contributing factors, results were 76.4% year-over-year.

■Store Count as of the End of November

C&C Business: 95 stores (Year-over-Year Change: 1 new stores, 1 closed stores) *Including franchise stores

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