### Consolidated Financial Results for the Six Months of the Fiscal Year Ending March 31, 2026 (Under Japanese GAAP)

November 12, 2025

Company name: SATO Corporation
Stock exchange listings: Tokyo Stock Exchange

Stock code: 6287

URL: <u>www.sato-global.com</u>

Representative: Hiroyuki Konuma, Representative Director, President and Group CEO

Contact: Osamu Masuko, Vice President and CFO

TEL: +81-3-6628-2423 Scheduled date for submission of interim report: November 13, 2025

Supplementary materials for financial summaries: Yes Financial results briefing: Yes

(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Six Months of the Fiscal Year Ending March 31, 2026 (from April 1, 2025 to September 30, 2025)

(1) Consolidated operating results (Cumulative)

(Percentages indicate YoY changes)

(1) Consolitation operating results (Camanative)								
	Net sales Operating income		ncome	Ordinary in	come	Profit attributable to owners of parent		
Six months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2025	78,248	2.8	5,101	(11.7)	4,460	(8.7)	3,052	0.8
September 30, 2024	76,090	9.0	5,778	25.1	4,883	13.4	3,028	52.0

(Note) Comprehensive income For the six months ended September 30, 2025

For the six months ended September 30, 2024

4,653 million yen (82.5%) 2,549 million yen (-46.3%)

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2025	94.02	94.00
September 30, 2024	93.36	93.34

(2) Consolidated financial positions

. ( )				
	Total assets	Net assets	Equity ratio	Net assets per share
As of	Million yen	Million yen	%	Yen
September 30, 2025	140,656	83,656	56.7	2,458.55
March 31, 2025	139,757	80,237	54.8	2,357.76

(Reference) Owner's equity

As of September 30, 2025:

79,817 million yen 76,540 million yen

As of March 31, 2025:

#### 2. Cash dividends

2. Casii dividends							
	Annual dividend per share						
	End of first quarter	End of second quarter	At the end of the third quarter	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended March 31, 2025	-	37.00	-	38.00	75.00		
Fiscal year ending March 31, 2026	-	38.00					
Fiscal year ending March 31, 2026 (Forecast)			-	38.00	76.00		

(Note) Presence or absence of revisions from the most recently announced dividend forecast: None

#### 3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2026 (from April 01, 2025 to March 31, 2026)

(Percentages indicate YoY changes)

	Net sale	es	Operating	income	Ordinary	income	Profit attrib		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal year ending March 31, 2026	161,000	4.0	11,000	(10.9)	10,100	(9.4)	6,800	(4.9)	209.60

(Note) Correction of financial forecast from the most recent financial forecast: Yes

For details, please refer to page 3 of the attached document, "1. Overview of Operating Results, etc. (3) Explanation regarding consolidated forecasts and other forward-looking information."

#### \* Notes

- (1) Significant changes in the scope of consolidation during the period:
- (2) Application of accounting procedures specific to the preparation of interim consolidated financial statements:
- (3) Changes in accounting policies, Changes in accounting estimates, Retrospective restatement
  - (i) Changes in accounting policies due to revisions of accounting standards: None
  - (ii) Changes in accounting policies other than (i): None
  - (iii) Changes in accounting estimates: None
  - (iv) Retrospective restatement: None
- (4) Number of shares issued (common stock)
- (i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2025	33,635,942 shares
As of March 31, 2025	33,635,942 shares

(ii) Number of treasury shares at the end of the period

As of September 30, 2025	1,170,805 shares
As of March 31, 2025	1,172,623 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2025	32,464,449 shares
Six months ended September 30, 2024	32,434,645 shares

<sup>\*</sup> The second quarter (interim) financial results report is not subject to review by certified public accountants or audit corporations.

Forward-looking statements such as performance forecasts contained in this document are based on information currently available to the Company and on certain assumptions that are deemed reasonable, and are not intended as a guarantee of their achievement. Actual results may differ significantly due to various factors. For the assumptions underlying the forecasts, please refer to the attached document, page 3, "1. Overview of Operating Results, etc. (3) Explanation regarding consolidated forecasts and other forward-looking information."

<sup>\*</sup> Notes regarding the appropriate use of forecasts and other special items

#### **Table of Contents of Attached Materials**

1. Overview of Operating Results, etc.	2
(1) Overview of Operating Results for the Six-Months Period	2
(2) Overview of Financial Positions for the Interim Period	3
(3) Explanation regarding forward-looking statements such as consolidated forecasts	4
2. Interim Consolidated Financial Statements and Main Notes	5
(1) Interim Consolidated Balance Sheet	5
(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income for the Six-Months Period	7
Interim Consolidated Statement of Income	7
Interim Consolidated Statement of Comprehensive Income	8
(3) Interim Consolidated Statement of Cash Flows	9
(4) Notes to the interim consolidated financial statements	10
Notes regarding the assumption of a going concern	10
Notes in case of significant changes in the amount of shareholders' equity	10
Changes in accounting policies	10
Notes on Segment Information, etc.	10
Business combination	11

#### 1. Overview of Operating Results, etc.

#### (1) Overview of operating results for the six-months period

The SATO Group, with its vision to "be the customer's most trusted partner for mutual growth, and always essential in an ever-changing world," runs business based on management principles, growth strategies and business targets defined in its current Medium-term Management Plan (MTMP) for FY 2024 to 2028. Through this plan, we aim to take tagging to the next level and pursue "Perfect and Unique Tagging" to "give every 'thing' its own ID so it connects with the world."

The first two years of the MTMP are designated to rebuild profitability, and the next three years set to restart growth investments. During the initial phase, we will strengthen our core business. In Japan, we will aim to get the business profiting at a higher level again, whereas overseas we will seek sustainable and efficient growth. In the subsequent phase, we will allocate profits generated from the recovered revenue base to advance solutions for Perfect and Unique Tagging, with the aims of accelerating growth and establishing a new profit base. Throughout the MTMP period, we will also focus on strengthening corporate management, improving capital efficiency, and applying sustainable business practices, to reinforce our fundamentals.

Having returned to profitability ahead of schedule in FY 2024, the first year of the MTMP, we plan to resume growth investments from FY 2025 onward.

In the first six months of this fiscal year, sales and operating income increased year on year in the Japan business, while both decreased in the overseas business.

As a result, the SATO Group posted net sales of \(\frac{\pman}{278,248}\) million (up 2.8% compared with the same period of the previous fiscal year), operating income of \(\frac{\pman}{5},101\) million (down 11.7%), ordinary income of \(\frac{\pman}{4},460\) million (down 8.7%), and net income attributable to owners of parent of \(\frac{\pman}{3},052\) million (up 0.8%).

Performance by segment is as follows.

#### Auto-ID solutions (Japan)

Mechatronics sales increased, driven by large strategic projects in logistics market, demand arising from compliance with the amended logistics efficiency legislation, as well as investments aimed at improving efficiency in the manufacturing sector. Consumables sales also grew, supported by generally solid performance across all markets. Higher sales and a more favorable product mix led to an increase in operating income.

Consequently, net sales increased 8.0% year on year to ¥40,565 million, and segment profit increased 98.2% to ¥1,901 million.

For information on our sales performance by market, please refer to the financial results briefing materials available on our website.

https://www.sato-global.com/ir/library/settlement/

#### Auto-ID solutions (Overseas)

Outside Japan, our base business remained stable across regions. However, revenue declined due to foreign exchange fluctuations. In addition, our companies specializing in primary labels recorded lower sales, reflecting normalization of the competitive environment and reduced demand in Russia following changes in tax policy. As a result, total overseas sales declined.

Profits declined from the previous year's level, mainly due to higher costs at the company specializing in primary labels in Russia. As a result, net sales decreased 2.2% year on year to \$37,682 million (down 0.8% excluding foreign exchange effects), and segment profit declined 33.4% to \$3,255 million.

For a detailed breakdown of financial performance by (i) base and primary labels businesses and (ii) region, please refer to the financial results briefing materials available on our website.

https://www.sato-global.com/ir/library/settlement/

#### (2) Overview of Financial Positions for the Interim Period

As for assets at the end of the interim consolidated accounting period, the balance of current assets was 90,823 million yen (compared to 91,558 million yen at the end of the previous consolidated fiscal year), a decrease of 734 million yen. This was mainly due to an increase in merchandise and finished goods (943 million yen), a decrease in notes and accounts receivable - trade, and contract assets (849 million yen), and a decrease in cash and deposits (670 million yen). The balance of non-current assets was 49,832 million yen (compared to 48,198 million yen at the end of the previous consolidated fiscal year), an increase of 1,633 million yen. This was mainly due to an increase in buildings and structures under property, plant and equipment (1,200 million yen), an increase in machinery, equipment and vehicles (453 million yen), an increase in software under intangible assets (1,246 million yen), a decrease in software in progress (301 million yen), and a decrease in investments and other assets (716 million yen).

Regarding liabilities, the balance of current liabilities was 39,423 million yen (41,677 million yen at the end of the previous consolidated fiscal year), a decrease of 2,254 million yen. This was mainly due to an increase in contract liabilities (474 million yen), an increase in notes and accounts payable - trade (450 million yen), a decrease in accounts payable - other (1,358 million yen), a decrease in short-term borrowings (872 million yen), and a decrease in accrued consumption taxes included in others (646 million yen), among other factors. The balance of non-current liabilities was 17,576 million yen (17,842 million yen at the end of the previous consolidated fiscal year), a decrease of 265 million yen. This was mainly due to a decrease in deferred tax liabilities included in others (393 million yen), among other factors.

As for net assets, the balance at the end of the six months ended September 30, 2025 was 83,656 million yen (compared to 80,237 million yen at the end of the previous fiscal year), an increase of 3,418 million yen. This was mainly due to an increase in retained earnings (1,813 million yen) and an increase in total accumulated other comprehensive income (1,459 million yen), among other factors.

#### Cash flows

Cash and cash equivalents at the end of the six months ended September 30, 2025 decreased by 594 million yen compared to the end of the previous fiscal year, amounting to 25,289 million yen.

The cash flows for the six months ended September 30, 2024 and their factors are as follows.

#### Cash flows from operating activities

Cash flows from operating activities increased by 6,077 million yen.

The main factors for the increase were income before income taxes of 4,399 million yen and depreciation of 2,908 million yen, while the main factor for the decrease was a decrease in accounts payable - other of 1,046 million yen.

#### Cash flows from investing activities

Cash flows from investing activities decreased by 4,112 million yen.

The main factors for the decrease were the purchase of property, plant and equipment of 2,656 million yen and the purchase of intangible assets of 1,726 million yen, among others.

#### Cash flows from financing activities

Cash flows from financing activities decreased by 2,895 million yen.

The main factors for the decrease were repayments of lease liabilities of 726 million yen, a decrease in short-term borrowings of 898 million yen, and dividends paid of 1,237 million yen, among others.

#### (3) Explanation regarding forward-looking statements such as consolidated forecasts

Based on the consolidated results for the six months ended September 30, 2025, we reviewed our full-year consolidated earnings forecast for the fiscal year ending March 31, 2026. As a result, we expect the figures to fall below our previous projections and have revised the forecast as follows.

Full-year consolidated earnings forecast for the fiscal year ending March 31, 2026

Assumed foreign currency exchange rates for this fiscal year are ¥147 to the U.S. dollar and ¥170 to the euro.

The forward-looking statements contained in this document, including earnings forecasts, are based on information currently available and assumptions deemed reasonable by the Company. Actual results may differ materially from these forecasts due to various factors.

	As of March 31, 2025	As of September 30, 2025
Assets		
Current assets		
Cash and deposits	27,432	26,762
Notes and accounts receivable - trade, and contract	29,697	28,848
assets		20,040
Securities	49	-
Merchandise and finished goods	14,917	15,860
Work in process	953	1,070
Raw materials and supplies	13,085	12,444
Accounts receivable - other	2,123	1,804
Other	3,573	4,305
Allowance for doubtful accounts	(275)	(272)
Total current assets	91,558	90,823
Non-current assets		
Property, plant and equipment		
Buildings and structures, net (note)	15,552	16,753
Machinery, equipment and vehicles, net (note)	14,016	14,469
Land	4,508	4,624
Other, net (note)	4,647	4,217
Total property, plant and equipment	38,725	40,064
Intangible assets		
Software	1,629	2,875
Software in progress	3,073	2,772
Goodwill	28	20
Other	631	704
Total intangible assets	5,362	6,373
Investments and other assets	4,110	3,393
Total non-current assets	48,198	49,832
Total assets	139,757	140,656
Liabilities		
Current liabilities		
Notes and accounts payable - trade	7,060	7,510
Electronically recorded obligations - operating	9,645	9,793
Short-term borrowings	3,137	2,264
Contract liabilities	7,761	8,236
Accounts payable - other	4,920	3,562
Income taxes payable	810	752
Provisions	2,262	2,223
Other	6,078	5,079
Total current liabilities	41,677	39,423
Non-current liabilities	_	
Long-term borrowings	11,059	11,023
Lease liabilities	3,875	3,960
Retirement benefit liability	975	1,047
Other	1,932	1,545
Total non-current liabilities	17,842	17,576
Total liabilities	59,519	56,999

	As of March 31, 2025	As of September 30, 2025
Net assets		
Shareholders' equity		
Share capital	8,468	8,468
Capital surplus	5,347	5,347
Retained earnings	56,461	58,274
Treasury shares	(2,265)	(2,261)
Total shareholders' equity	68,012	69,829
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7	8
Foreign currency translation adjustment	8,447	9,906
Remeasurements of defined benefit plans	72	73
Total accumulated other comprehensive income	8,528	9,988
Share acquisition rights	12	12
Non-controlling interests	3,685	3,827
Total net assets	80,237	83,656
Total liabilities and net assets	139,757	140,656

# (2) Interim Consolidated Statement of Income and Interim Consolidated Statement of Comprehensive Income (Interim Consolidated Statement of Income)

(Unit: Million yen)

		(Unit: Million yen)
	Six months ended September 30, 2024	Six months ended September 30, 2025
Net sales	76,090	78,248
Cost of sales	44,972	46,811
Gross profit	31,118	31,436
Selling, general and administrative expenses	25,339	26,334
Operating income	5,778	5,101
Non-operating income		
Interest income	275	263
Dividend income	8	1
Other	111	150
Total non-operating income	395	414
Non-operating expenses		
Interest expenses	240	357
Foreign exchange losses	371	341
Loss on net monetary position	551	209
Other	126	148
Total non-operating expenses	1,290	1,055
Ordinary income	4,883	4,460
Extraordinary income		
Gain on sale of non-current assets	7	52
Other	0	-
Total extraordinary income	7	52
Extraordinary losses		
Loss on retirement of non-current assets	11	39
Loss on sale of non-current assets	0	0
Loss on business restructuring		73
Total extraordinary losses	11	112
Net income before income taxes	4,878	4,399
Income taxes - current	1,054	951
Income taxes - deferred	345	307
Total income taxes	1,399	1,258
Net income	3,478	3,141
Net income attributable to non-controlling interests	450	88
Income attributable to owners of parent	3,028	3,052

	Six months ended September 30, 2024	Six months ended September 30, 2025
Net income	3,478	3,141
Other comprehensive income		
Valuation difference on available-for-sale securities	440	0
Foreign currency translation adjustment	(1,366)	1,511
Remeasurements of defined benefit plans, net of tax	(3)	0
Total other comprehensive income	(929)	1,512
Comprehensive income	2,549	4,653
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	2,363	4,511
Comprehensive income attributable to non-controlling interests	185	142

	Six months ended September 30, 2024	Six months ended September 30, 2025
Cash flows from operating activities		
Net income before income taxes	4,878	4,399
Depreciation	2,590	2,908
Amortization of goodwill	77	6
Loss (gain) on sale of non-current assets	(6)	(51)
Loss on retirement of non-current assets	11	39
Loss on business restructuring	-	73
Loss on net monetary position	551	209
Increase (decrease) in provision for bonuses	79	(240)
Increase (decrease) in allowance for doubtful accounts	(158)	(7)
Increase (decrease) in retirement benefit liability	(7)	34
Interest and dividend income	(283)	(264)
Interest expenses	240	357
Foreign exchange losses (gains)	465	44
Decrease (increase) in accounts receivable - trade, and	496	1 127
contract assets	490	1,127
Decrease (increase) in inventories	(858)	29
Increase (decrease) in trade payables	(774)	298
Increase (decrease) in accounts payable - other	(221)	(1,046)
Other	(154)	(734)
Subtotal	6,926	7,182
Interest and dividends received	283	264
Interest paid	(225)	(324)
Income taxes paid	(799)	(972)
Payments for business restructuring	-	(73)
Cash flows from operating activities	6,184	6,077
Cash flows from investing activities		
Payments into time deposits	(1,433)	(821)
Proceeds from withdrawal of time deposits	638	1,029
Purchase of property, plant and equipment	(2,922)	(2,656)
Purchase of intangible assets	(1,389)	(1,726)
Proceeds from sale of property, plant and equipment	0	64
and intangible assets	9	64
Other	30	(2)
Cash flows from investing activities	(5,068)	(4,112)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(2,119)	(898)
Proceeds from long-term borrowings	3,017	-
Repayments of long-term borrowings	(511)	(32)
Repayments of lease liabilities	(677)	(726)
Dividends paid	(1,200)	(1,237)
Purchase of treasury shares	(0)	(0)
Other	0	0
Cash flows from financing activities	(1,491)	(2,895)
Effect of exchange rate change on cash and cash		
equivalents	(472)	336
Net increase (decrease) in cash and cash equivalents	(847)	(594)
Cash and cash equivalents at beginning of period	24,102	25,883
Cash and cash equivalents at the end of the interim period	23,254	25,289

#### (4) Notes to the Interim Consolidated Financial Statements

#### Notes regarding the assumption of a going concern

There are no applicable matters.

#### Notes on significant changes in the amount of shareholders' equity

There are no applicable items.

#### Changes in accounting policies

There are no applicable items.

#### Notes on segment information, etc.

#### **Segment Information**

- I. For the six months ended September 30, 2024
  - 1. Information on net sales and profit or loss by reportable segment

(Unit: Million yen)

	Auto-ID solutions (Japan)	Auto-ID solutions (Overseas)	Total
Net sales			
External customer sales	37,545	38,545	76,090
Intersegment sales and transfer	4,977	6,765	11,743
Total	42,522	45,310	87,833
Segment profit (loss)	959	4,889	5,849

2. Difference between the total amount of profit or loss of reportable segments and the amount recorded in the interim consolidated statement of income, and the main contents of such difference (Matters related to reconciliation of differences)

(Unit: Million yen)

Profit	Amount
Total of reportable segments	5,849
Intersegment eliminations	0
Adjustment of inventories	(70)
Operating income	5,778

3. Matters related to changes in reportable segments

There are no applicable items.

- 4. Information on impairment losses of non-current assets, goodwill, etc. by reportable segment There are no applicable items.
- II. For the six months ended September 30, 2025
  - 1. Information on net sales and profit or loss by reportable segment

(Unit: Million yen)

			(Gint: Minion Jen)
	Auto-ID solutions (Japan)	Auto-ID solutions (Overseas)	Total
Net sales			
External customer sales	40,565	37,682	78,248
Intersegment sales and transfer	5,802	8,497	14,300
Total	46,368	46,180	92,548
Segment profit (loss)	1,901	3,255	5,157

2. Difference between the total amount of profit or loss of reportable segments and the amount recorded in the interim consolidated statement of income, and the main contents of such difference (Matters related to reconciliation of differences)

(Unit: Million yen)

Profit	Amount
Total of reportable segments	5,157
Intersegment eliminations	0
Adjustment of inventories	(56)
Operating income for the six months ended September 30, 2024	5,101

3. Matters related to changes in reportable segments

There are no applicable items.

4. Information on impairment losses of non-current assets or goodwill, etc. by reportable segment There are no applicable items.

#### **Business combination**

Absorption-type merger of wholly owned subsidiary

At the Company's board of directors meeting held on April 9, 2024, the Company resolved to conduct an absorption-type merger, between the Company, as a surviving company and SATO Corporation, a wholly owned subsidiary of the Company, as the disappearing company. The merger was effectuated on April 1,2025.

- 1. Outline of business combination
- (1) Name and business description of the disappearing company in the absorption-type merger Name of disappearing company in the absorption-type merger: SATO Corporation Business description: Auto-ID solutions
- (2) Date of business combination April 1, 2025
- (3) Legal form of the business combination

Form of absorption-type merger in which the Company is the surviving company and SATO Corporation is disappearing company

(4) Name of entity after business combination

The Company has changed its trade name to SATO Corporation.

(5) Other items regarding overview of the transaction

By integrating the head office functions with SATO Corporation, which performs the main functions of the Group's businesses, we will change the fragmented organization into a simpler structure. Our objective is to develop a system that facilitates expeditious decision-making and the selection and concentration of management resources by elucidating responsibilities and authorities.

Overview of accounting treatment
 In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, January 16, 2019) and the "Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, January 16, 2019), we accounted for the business combination as a transaction under common control.