

Financial Supplemental Information for FY03/25

Tokyo Stock Exchange Prime Market (Code:8137)

SUN-WA TECHNOS CORPORATION

<https://www.sunwa.co.jp/>

May 9, 2025

Summary of the financial results for FY03/25

FY03/25 Results

- **Net Sales : 139.58 billion yen** (YoY -16.0%) **Operating Profit : 3.5 billion yen** (YoY -43.6%)
Ordinary Profit : 3.81 billion yen (YoY -42.5%)
Profit attributable to Owners of parent : 2.44 billion yen (YoY -51.2%)
- While the decrease in facilities investment and ongoing procurement adjustment due to the weak market conditions, some industries showed signs of demand recovery.
- **Order Received : 132.9 billion yen** (YoY -2.9%)
There are some signs of demand recovery, but the amount of order received remains below the previous year.

FY03/26 Forecasts

- **Net Sales : 155 billion yen** **Operating Profit : 3.5 billion yen** **Ordinary Profit : 3.76 billion yen**
Profit attributable to Owners of parent : 2.61 billion yen
- The business environment and order trends are gradually recovering; however, there are uncertainties such as U.S. tariff policies and U.S.-China trade friction.
As a result, all profit is expected to remain at the same level as the previous year.

Shareholder Return

- We change the shareholder return policy from consolidated payout ratio to DOE (Dividend on Equity) and aim to pay continuous and stable dividends, and we will pay annual dividends of 4.0% or more of DOE from FY03/25.
- For FY03/25, the term-end dividend will be 70 yen per share (comprising a regular dividend of 60 yen and a 75th anniversary commemorative dividend of 10 yen). The annual dividend per share, including the 2nd quarter dividend of 50 yen, will be 120 yen (DOE4.37%).
- The forecast of dividend per share for FY03/26 will be 120 yen (2nd quarter dividend : 60 yen / term-end dividend : 60 yen).
- We decided to establish shareholder benefit system from the end of March 2025.
Also, we will enrich the content of the benefit system from the end of March 2026, the next year.

1. Financial Results for FY03/25

2. Forecasts for FY03/26

3. Shareholder Return

Financial Highlights for FY03/25

- While the decrease in facilities investment and ongoing procurement adjustment due to the weak market conditions, some industries showed signs of demand recovery.
- Although the gross profit margin improved, both sales and profit decreased compared to the previous year, primarily due to a decline in sales.

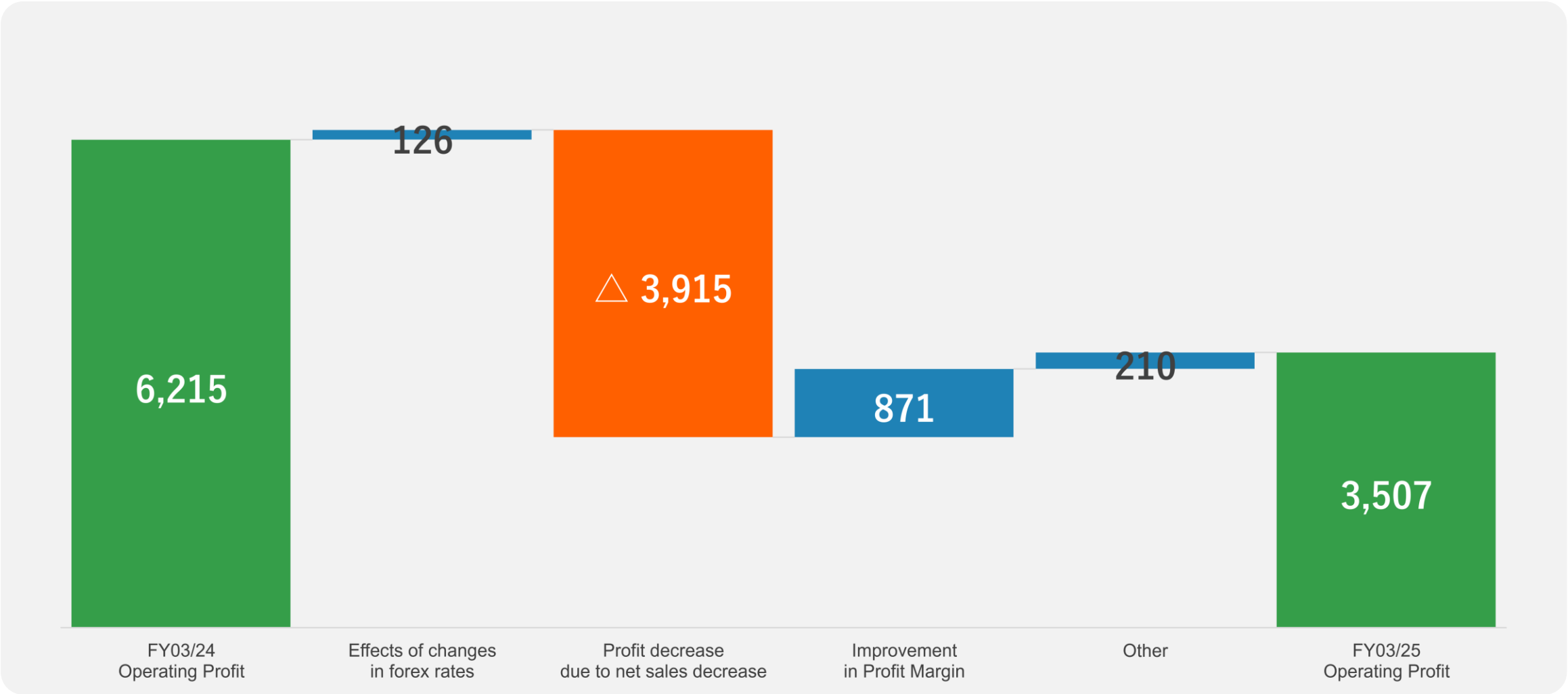
(million yen)

	FY03/24		FY03/25		Changes (%)
	Results	Ratio to Sales (%)	Results	Ratio to Sales (%)	
Net sales	166,138	—	139,581	—	△16.0
Gross profit	21,778	13.11	19,148	13.72	△12.1
SG&A expenses	15,562	9.37	15,640	11.21	0.5
Operating profit	6,215	3.74	3,507	2.51	△43.6
Ordinary profit	6,631	3.99	3,815	2.73	△42.5
Profit attributable to Owners of parent	5,007	3.01	2,443	1.75	△51.2
Earnings per share (yen)	329.87	—	161.15	—	△51.1
Exchange rate (USD/JPY)	140.56	—	151.58	—	—

Breakdown of Changes in Operating Profit (FY03/24→FY03/25)

- Although the profit margin improved, the operating profit decreased compared to the previous year, primarily due to a decline in sales.

(million yen)



Results by Business Segment for FY03/25

- While the decrease in facilities investment and ongoing procurement adjustment due to the weak market conditions, the amount of orders received in Japan increased compared to the previous year.

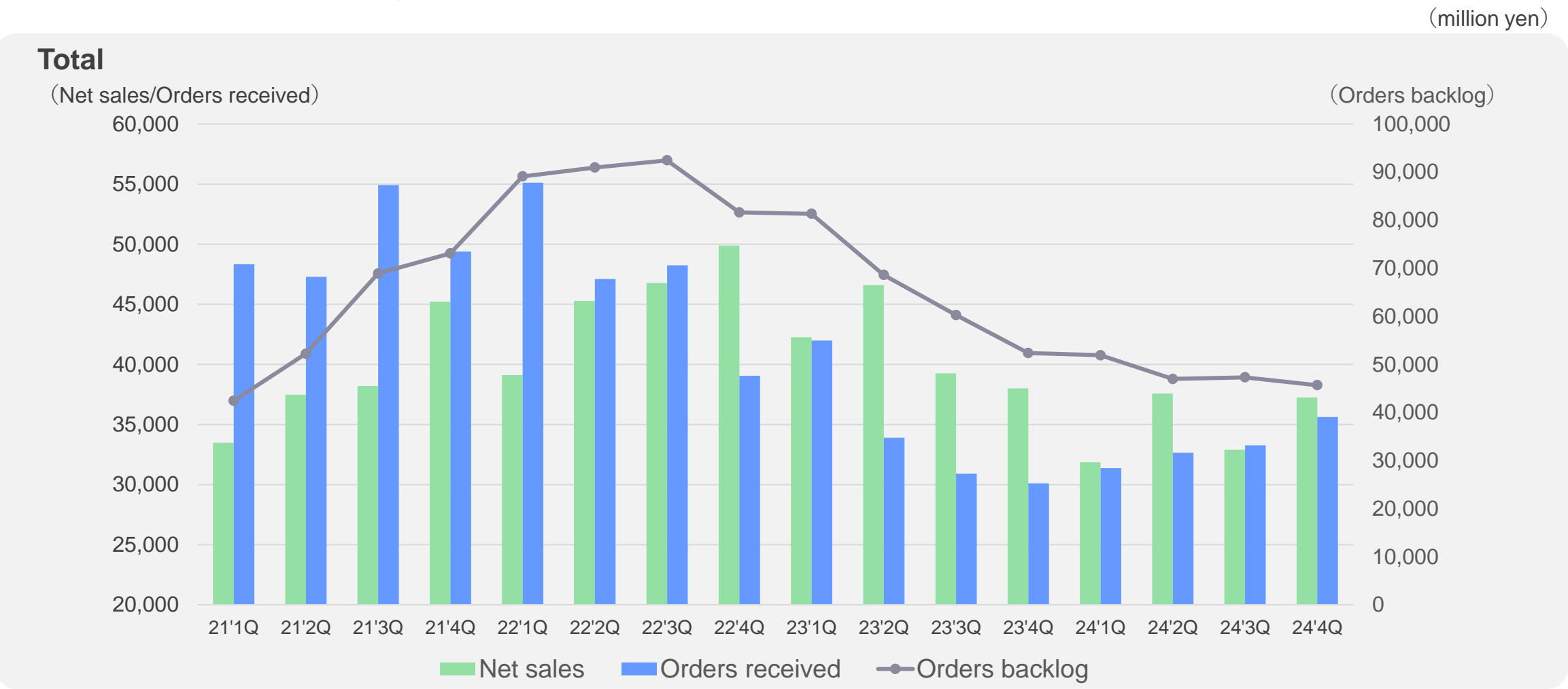
FY03/25

million yen
Note: (x.x%) represents YoY

	Net sales		Operating profit		Orders received		Orders backlog	
Japan	101,715	(△11.2%)	2,172	(△40.3%)	85,480	(4.6%)	30,813	(△14.8%)
Asia	46,880	(△23.4%)	1,125	(△52.0%)	40,547	(△15.6%)	12,246	(△12.4%)
Europe/U.S.	6,374	(△8.6%)	46	(△68.8%)	5,972	(△4.6%)	2,308	(17.3%)
Other	863	(11.6%)	10	(—)	910	(4.1%)	324	(33.9%)
Adjustment	△16,251	(—)	153	(—)	—		—	
Total	139,581	(△16.0%)	3,507	(△43.6%)	132,909	(△2.9%)	45,692	(△12.7%)

Quarterly Performance for FY03/25

- The amount of net sales exceeded the most recent quarter, but it was lower than the same quarter of the previous year.
- The amount of orders received has continued to increase since the same quarter of the previous year.
- The amount of orders backlog remained steady.



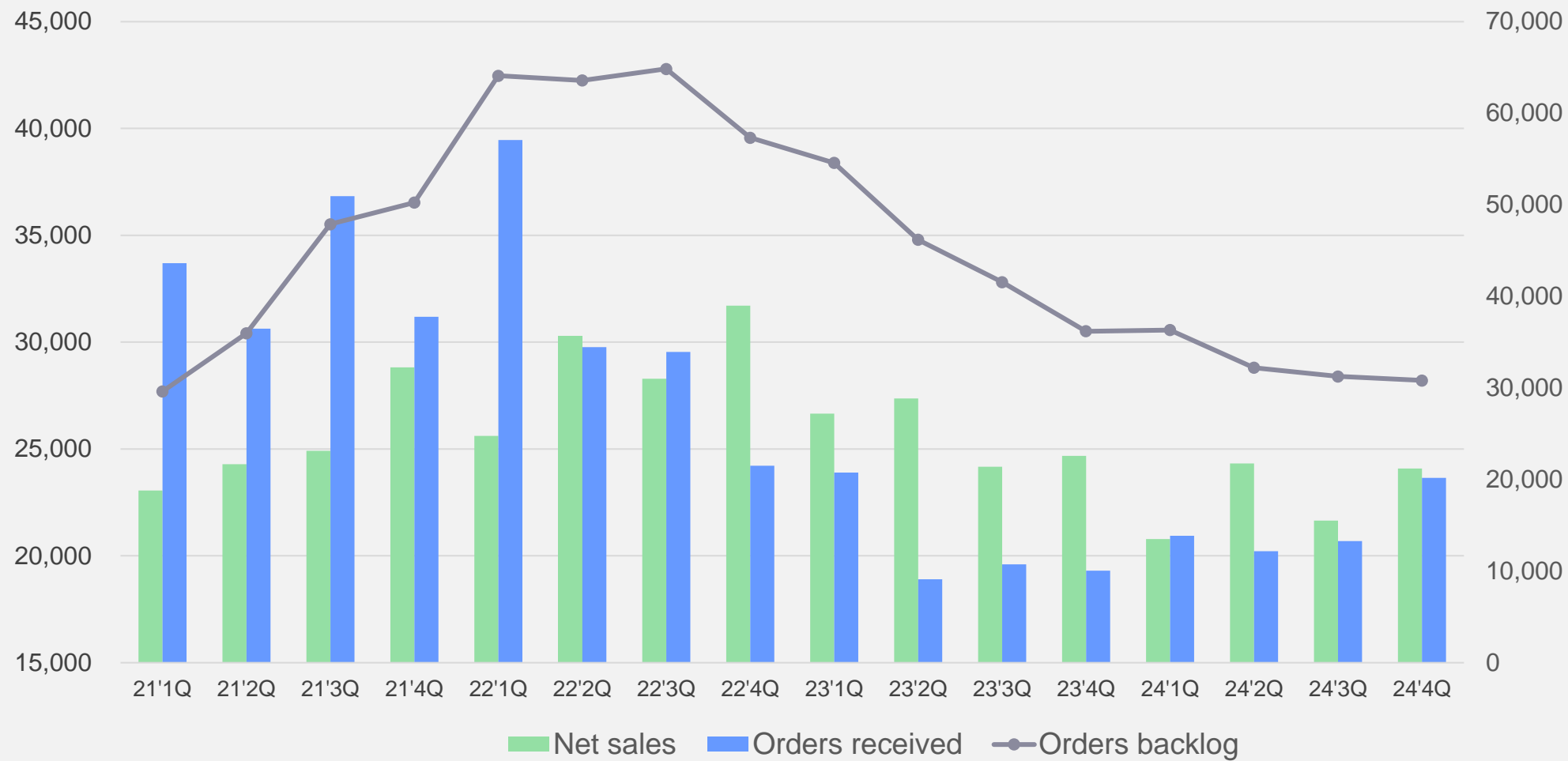
Quarterly Segment Performance for FY03/25

(million Yen)

Japan

(Net sales/Orders received)

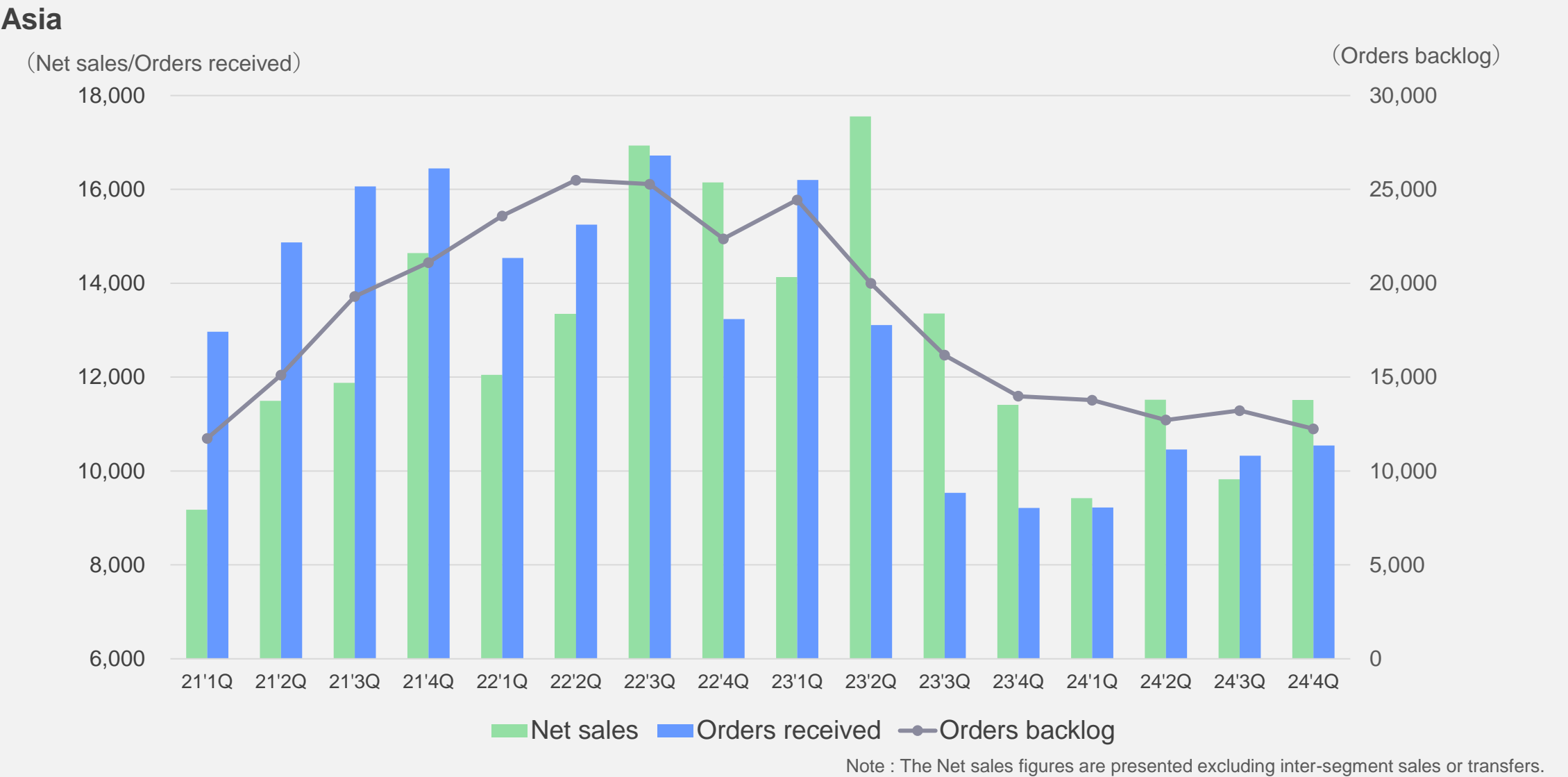
(Orders backlog)



Note : The Net sales figures are presented excluding inter-segment sales or transfers.

Quarterly Segment Performance for FY03/25

(million yen)



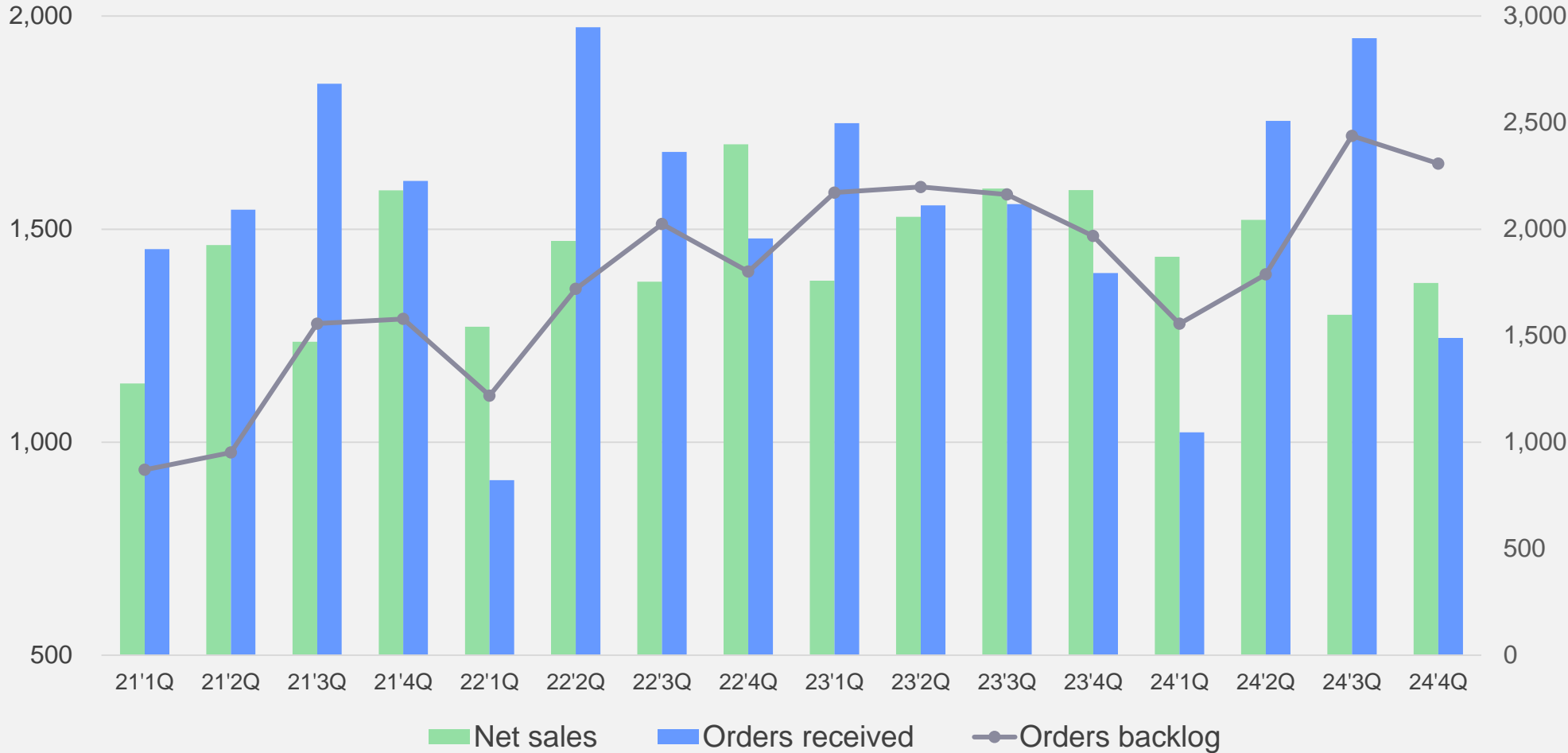
Quarterly Segment Performance for FY03/25

(million yen)

Europe/U.S.

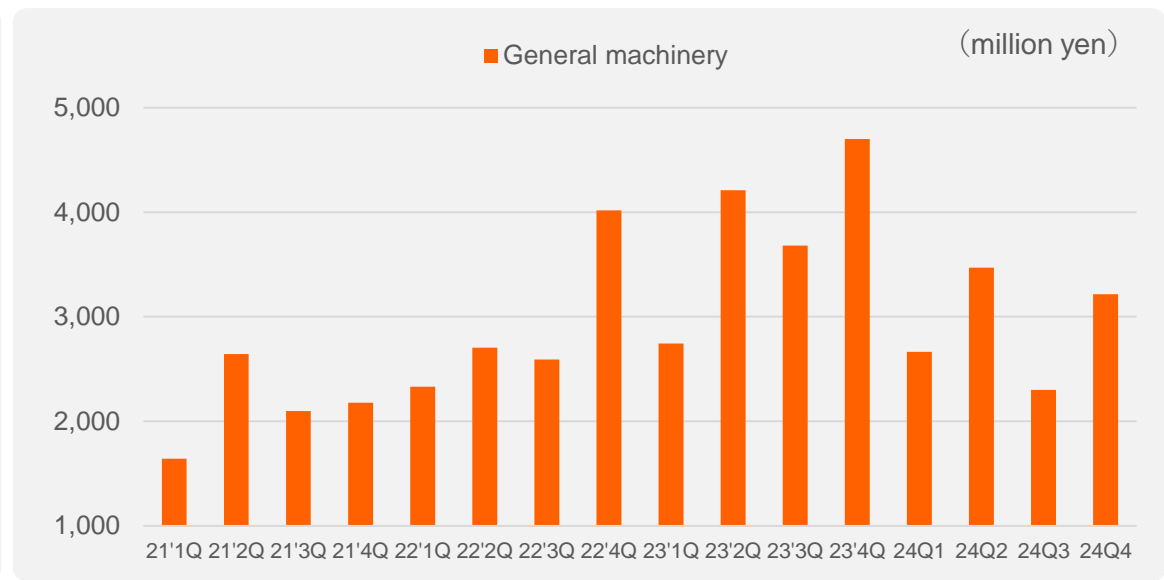
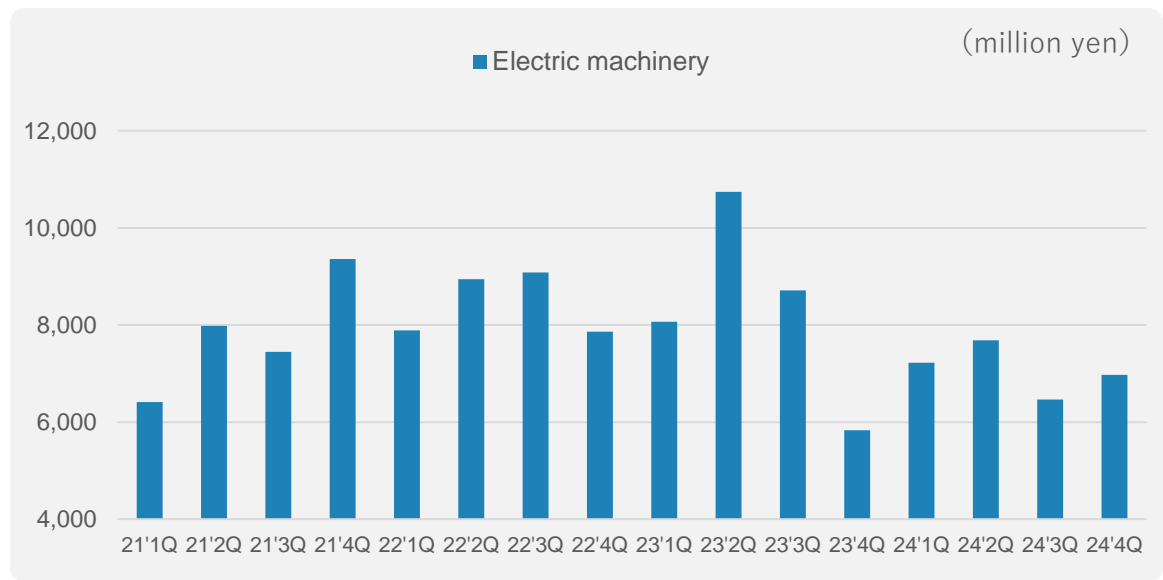
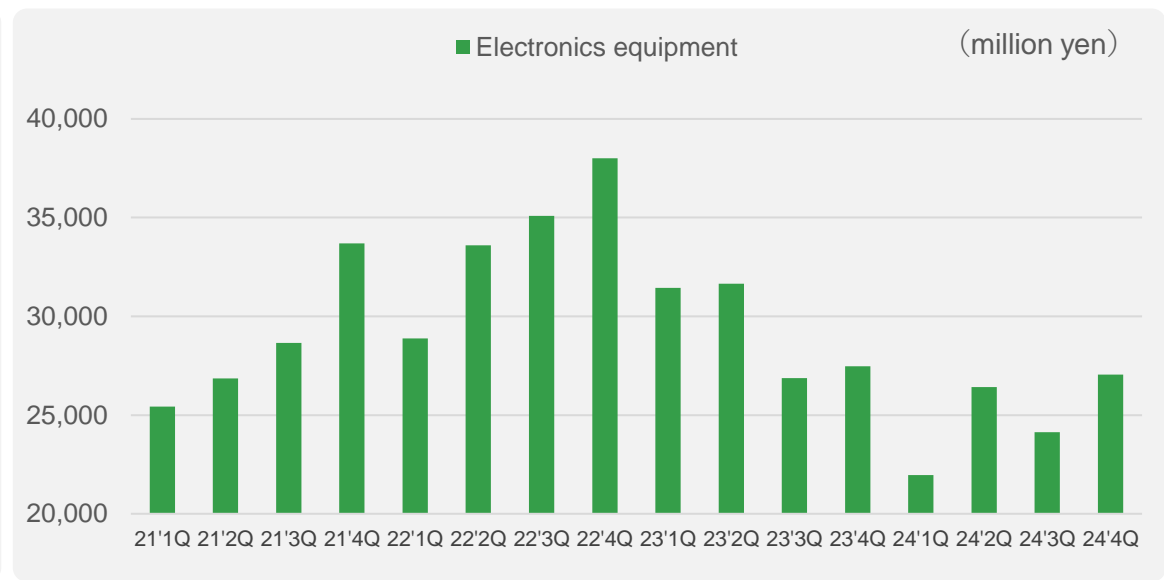
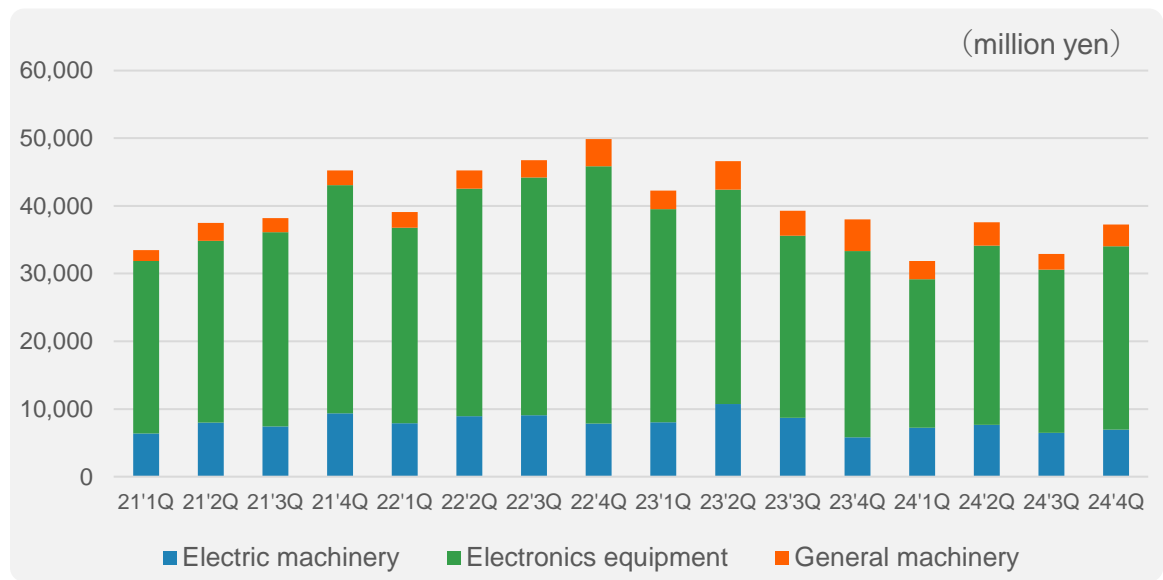
(Net sales/Orders received)

(Orders backlog)



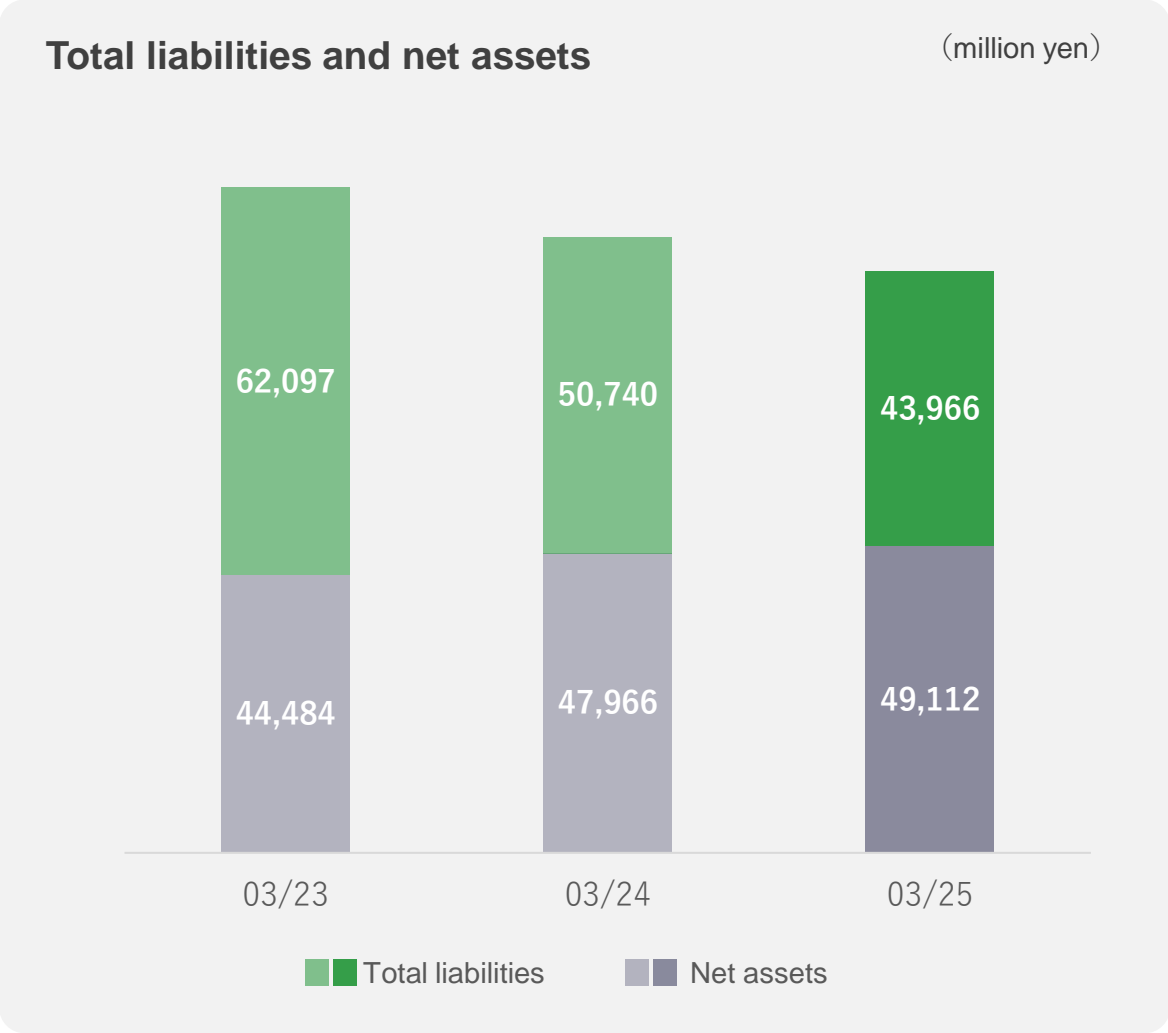
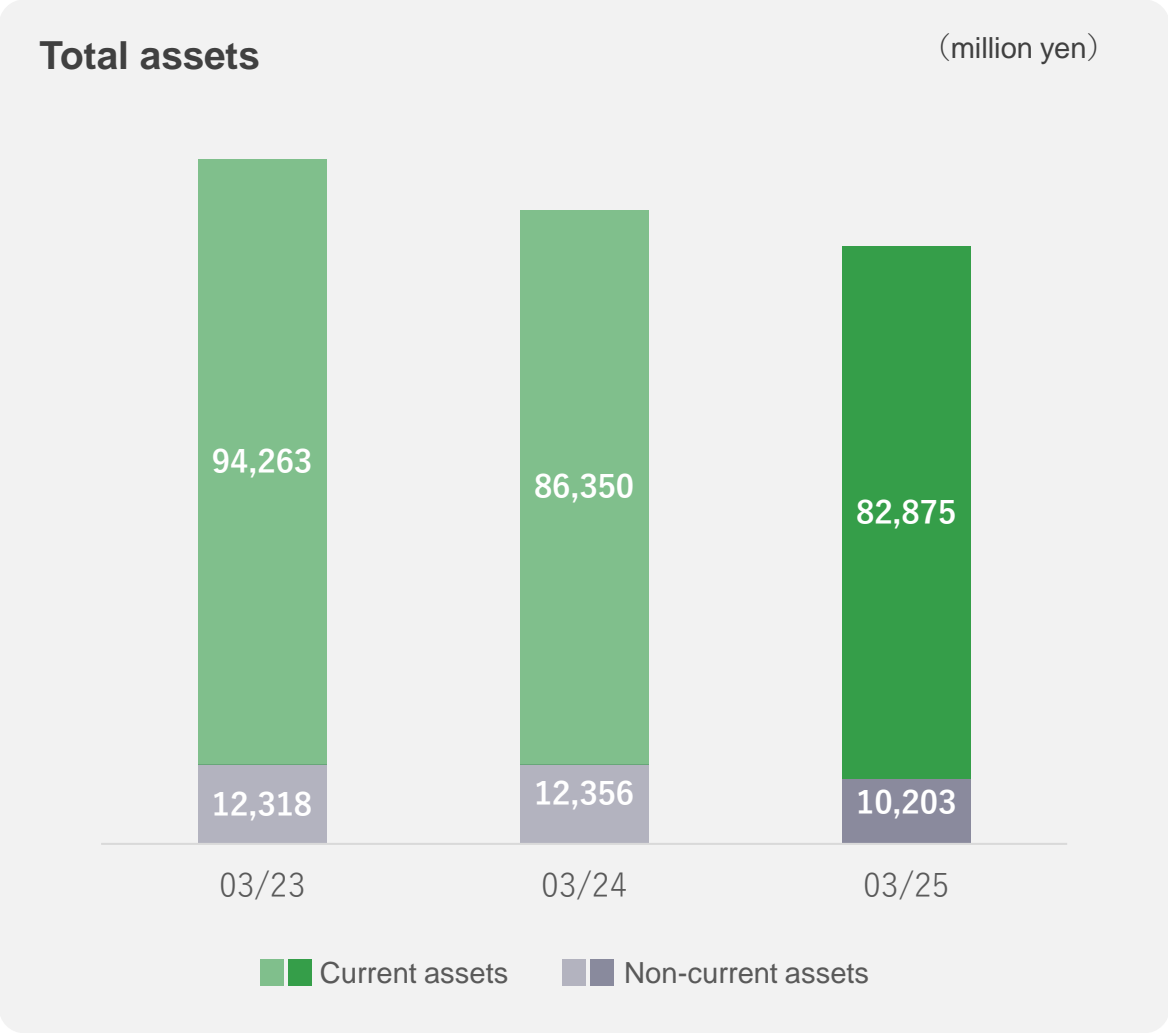
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Quarterly Business Segment Net Sales for FY03/25



Balance Sheet Main Items

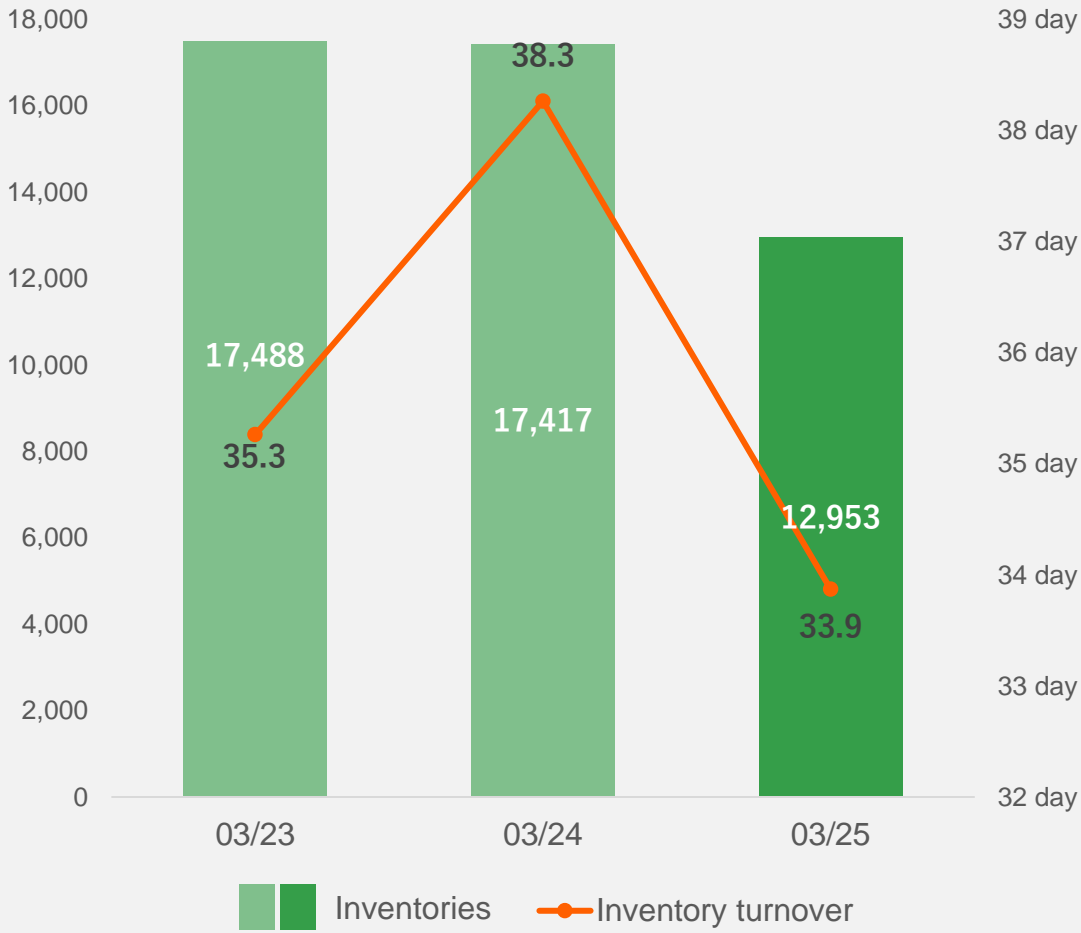
- The decrease in inventories and accounts receivable continues, and the total assets are also showing a declining trend.
- The equity ratio is 52.8%, indicating a high level of financial stability.



Balance Sheet Main Items

Inventories

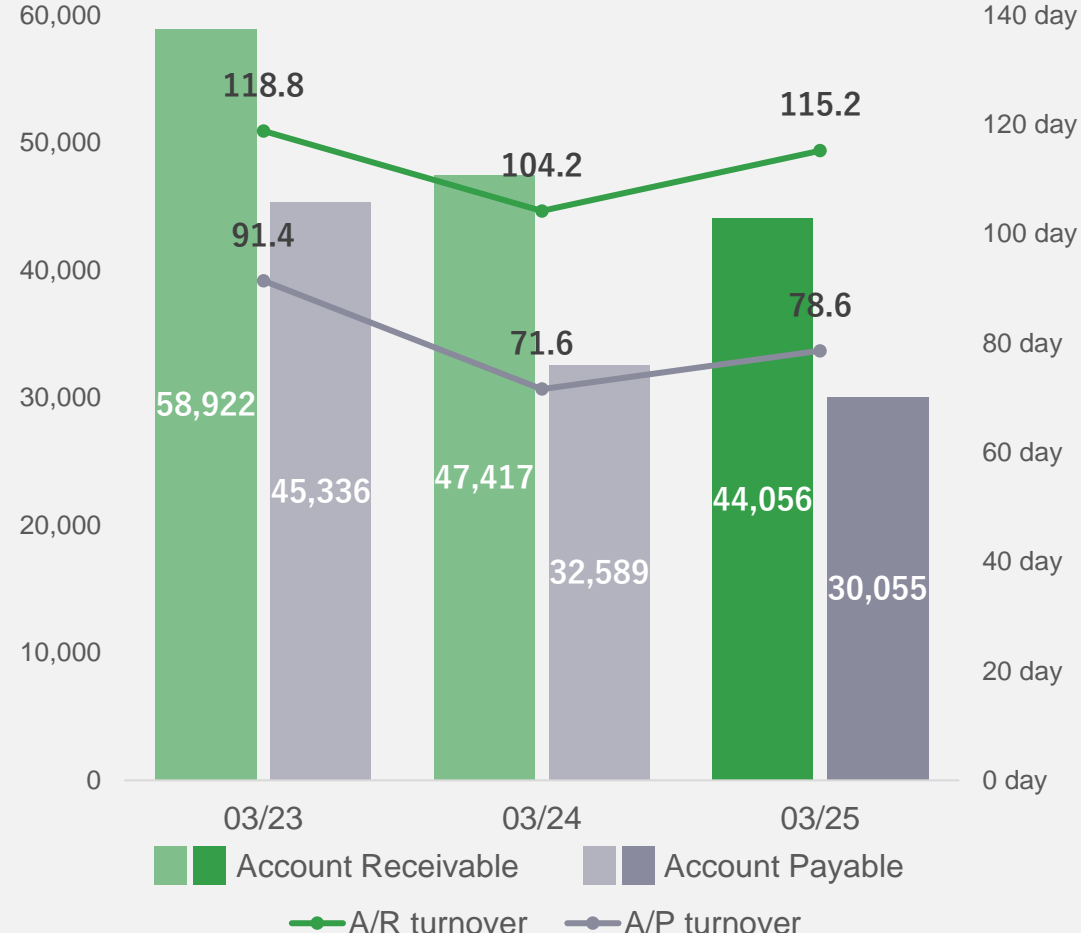
(million yen, day)



Note : Inventory turnover = Inventories ÷ Net Sales × 365 (day)

Account receivable / Account Payable

(million yen, day)



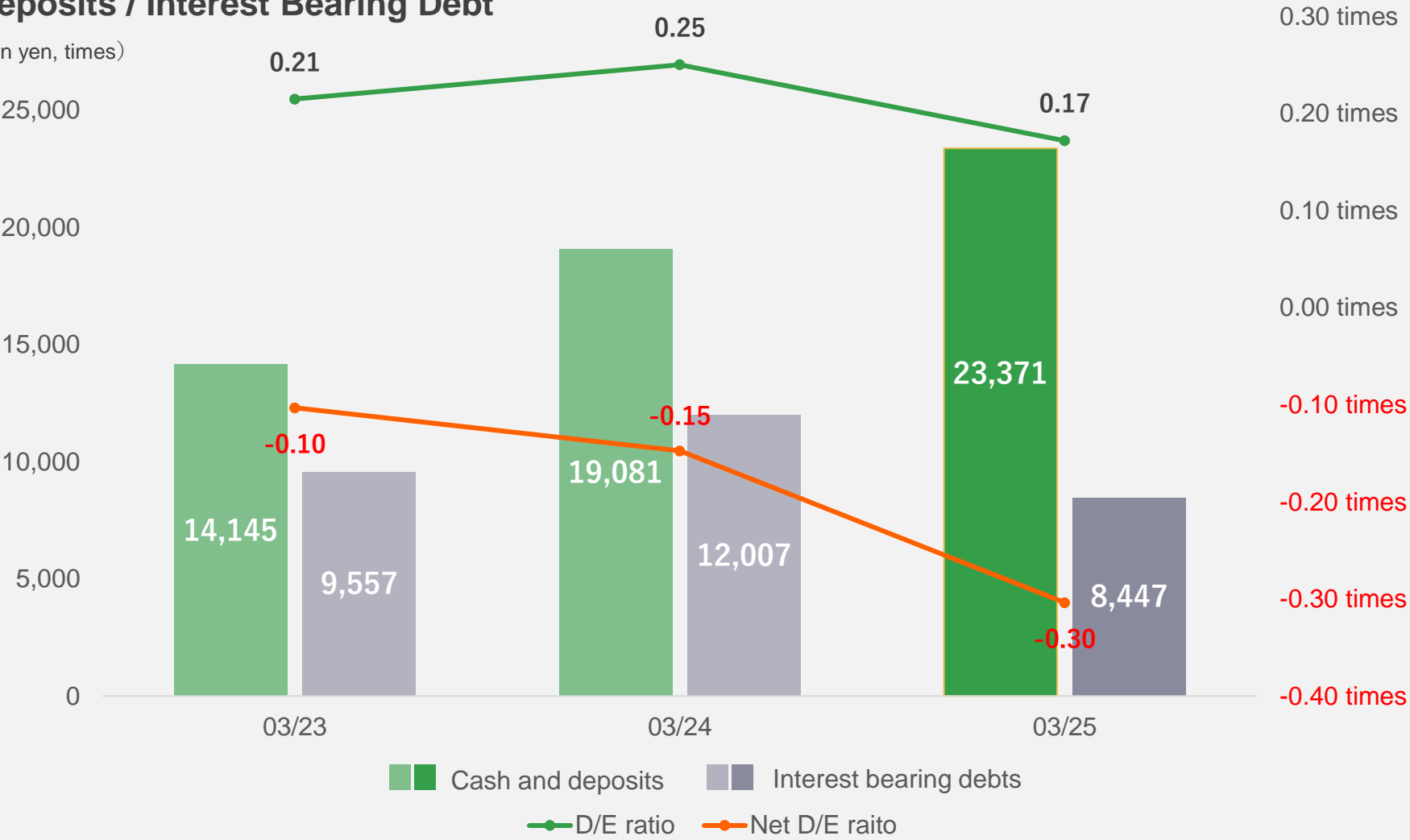
Note : 1. A/R turnover = A/R ÷ Net Sales × 365 (day)

Note : 2. A/P turnover = A/P ÷ Net Sales × 365 (day)

Balance Sheet Main Items

Cash and Deposits / Interest Bearing Debt

(million yen, times)

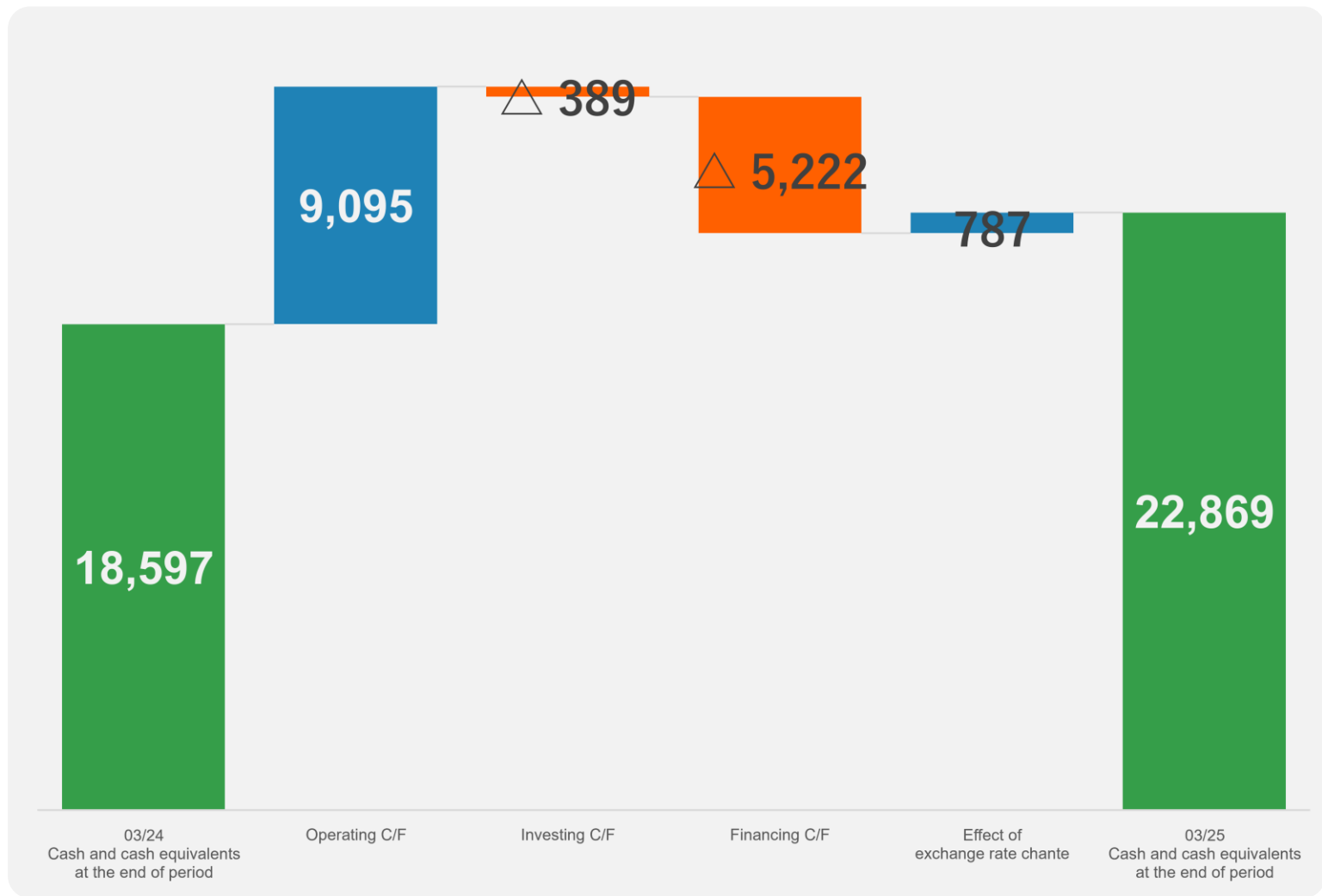


Note : 1. D/E ratio = Interest bearing debts ÷ Net assets

Note : 2. Net D/E ratio = (Interest bearing debts – Cash and deposits) ÷ Net assets

Cash Flow

- Cash and cash equivalents increased by 4.93 billion yen compared to the end of the previous fiscal year, reaching 22.86 billion yen
- (million yen)



Operating C/F

- Profit before income taxes+3,788
- Decrease in account receivables+4,556
- Decrease in Inventories+5,183
- Decrease in account payables△3,477

Investing C/F

- Sale of investment securities+196
- Purchase of investment securities△418

Financing C/F

- Decrease in short-term borrowings△3,548
- Dividends paid△1,514

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Forecasts for FY03/26

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As a result, all profit is expected to remain at the same level as the previous year.

(million yen)

	FY03/25 Result	FY03/26 Forecasts	Change (Amount)	Change (%)
Net Sales	139,581	155,000	15,419	11.0%
Operating profit	3,507	3,500	△7	△0.2%
Ordinary profit	3,815	3,760	△55	△1.5%
Profit attributable to Owners of parent	2,443	2,610	167	6.8%
Earnings per share	161.15	171.94	10.79	—

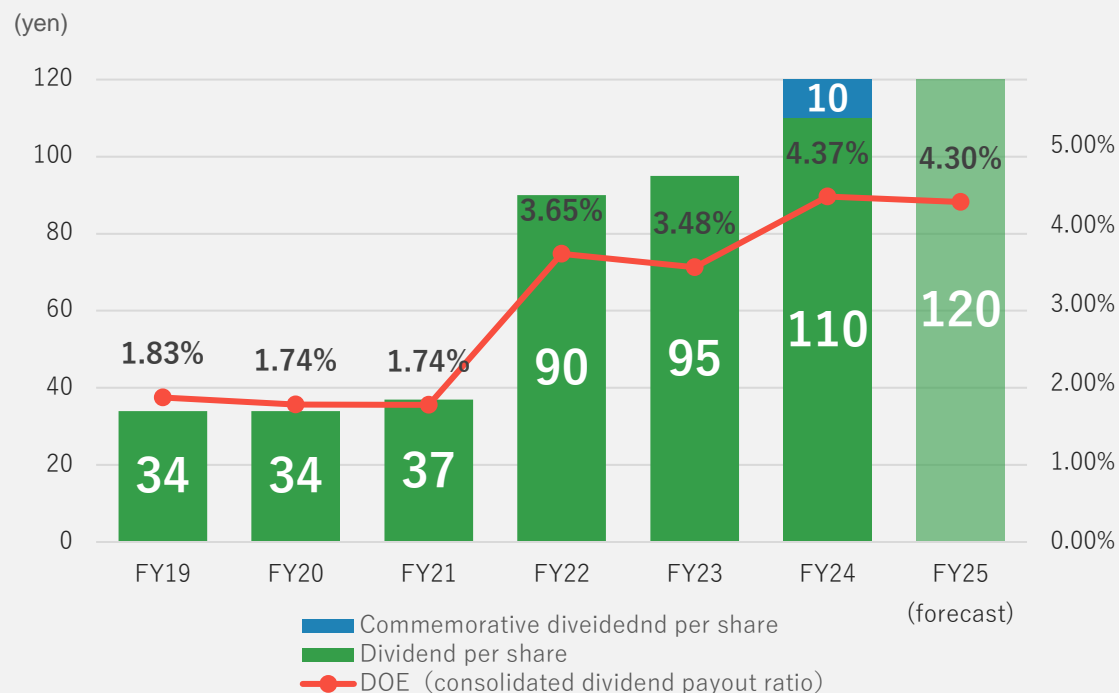
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Shareholder Returns

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- Also, we will enrich the content of the benefit system from the end of March 2026, the next year.



Shareholder Return Policy

- Maintain stable dividends while returning profits to shareholders based on consolidated earnings from a medium- to long-term perspective after taking into consideration the balance between proactive business development for sustainable growth and enhancement of corporate value, and financial soundness to prepare for various risks.
- Aiming to pay continuous and stable dividends, we will pay annual dividends of 4.0% or more of DOE (consolidated dividend on Shareholders' equity ratio).
- Flexibly acquire its treasury shares depending on timing and the financial situation in order to enhance shareholder returns and capital efficiency.

Shareholder Returns

Celebrating the 75th anniversary of our establishment on November 4, 2024, with a commemorative dividend of 10 yen.
New shareholder benefit system introduced, offering QUO cards. (The benefits will be expanded from the end of March 2026)



■ Start : End of March 2025

■ Eligible shareholders

Shareholders who own at least 100 shares (1 share unit) and are registered or recorded in our shareholder registry as of the end of March of each year.

■ Shareholder benefits

(At the end of March 2025)

Number of stocks held	Shareholders with a stockholding period of less than two years	Shareholders with a stockholding period of two years or more
100 to less than 500 shares	1,000 yen	+1,000 yen to the left
500 shares or more	2,000 yen	

(From the end of March 2026)

Number of stocks held	Shareholders with a stockholding period of less than two years	Shareholders with a stockholding period of two years or more
100 to less than 200 shares	1,000 yen	+1,000 yen to the left
200 shares or more	3,000 yen	+2,000 yen to the left

■ Gift card mailings

With March 31 as the date of record, the cards are mailed once per year with the Shareholder Newsletter sent out after the Ordinary General Meeting of Shareholders.

Appendix

Exchange Rate / Forex Sensitivity

	Forex Assumption For FY03/26	Effect of 1 yen change	
		Net sales	Operating profit
USD/JPY	144.0	413 million yen	26 million yen

Note : The effect of 1 yen change for USD/JPY and other currencies changes proportionally by the same ratio.

