

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

May 8, 2025

Financial Results for the Fiscal Year Ended March 31, 2025 (Japanese GAAP, Consolidated)

Company name: Ad-Sol Nissin Corporation
 Listing: Tokyo Stock Exchange
 Securities code: 3837
 URL: <https://www.adniss.jp/en/>
 Representative: Tomizo Ueda, Chairman and CEO
 Inquiries: Norikazu Teramura, Director, General Manager of Administrative Dept.
 Telephone: +81-3-5796-3131
 Scheduled date of annual general meeting of shareholders: June 26, 2025
 Scheduled date to commence dividend payments: June 27, 2025
 Scheduled date to file annual securities report: June 27, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated Operating Results for FY'25/3 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	15,463	9.8	1,710	19.0	1,766	18.9	1,209	23.5
March 31, 2024	14,078	9.6	1,437	18.8	1,485	19.4	979	16.4

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥ 1,438 million [54.6%]
 For the fiscal year ended March 31, 2024: ¥ 930 million [(8.5)%]

Fiscal year ended	Net income per share	Diluted net income per share	Return on equity	Ratio on assets	Operating income to sales ratio
	Yen	Yen	%	%	%
March 31, 2025	65.80	64.76	17.2	17.6	11.1
March 31, 2024	52.54	51.85	14.3	15.2	10.2

Reference: Equity in earnings of affiliates For the fiscal year ended March 31, 2025: ¥ - million
 For the fiscal year ended March 31, 2024: ¥ - million

Note: The Company implemented a 2-for-1 common stock split on April 1, 2025. Net income per share and Diluted net income per share have been calculated on the basis that the stock split had been conducted at the beginning of the previous consolidated fiscal year.

(2) Consolidated financial position

As of	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2025	9,885	7,074	69.8	395.19
March 31, 2024	10,201	7,290	70.1	383.51

Reference: Shareholders' equity As of March 31, 2025: ¥6,900 million
 As of March 31, 2024: ¥7,147 million

Note: The Company implemented a 2-for-1 common stock split on April 1, 2025. Net assets per share has been calculated on the basis that the stock split had been conducted at the beginning of the previous consolidated fiscal year.

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	1,027	(202)	(1,697)	2,887
March 31, 2024	804	(71)	(364)	3,759

2. Cash dividends

	Annual dividends per share					Total dividend payment	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	End of Q1	End of Q2	End of Q3	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY'24/3	-	19.00	-	24.00	43.00	400	40.9	5.8
FY'25/3	-	25.00	-	35.00	60.00	536	45.6	7.7
FY'26/3 (Forecast)	-	18.00	-	19.00	37.00		51.3	

Note: The Company implemented a 2-for-1 common stock split on April 1, 2025. The actual dividend amounts before the said stock split are stated for the fiscal year ended March 31, 2024 and the fiscal year ended March 31, 2025. Contents for the fiscal year ending March 31, 2026 (forecast) are stated in figures after the stock split. The annual dividend for the fiscal year ending March 31, 2026 (forecast) without taking into account the stock split is 74.00 yen.

3. Forecast of consolidated financial results for the year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months	8,000	4.6	920	4.7	940	3.8	610	7.6	34.94
Full year	16,400	6.1	1,900	11.1	1,950	10.4	1,260	4.2	72.12

Note: The Company implemented a 2-for-1 common stock split on April 1, 2025. Net income per share in forecasts of consolidated financial results for the fiscal year ending March 31, 2026 has taken the impact of the said stock split into account.

*** Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	17,889,930 shares
As of March 31, 2024	18,789,930 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2025	430,242 shares
As of March 31, 2024	153,798 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	18,380,071 shares
Fiscal year ended March 31, 2024	18,633,788 shares

Note: The Company implemented a 2-for-1 common stock split on April 1, 2025. Total number of issued shares at the end of the period, Number of treasury shares at the end of the period and Average number of shares outstanding during the period have been calculated on the basis that the stock split had been conducted at the beginning of the previous consolidated fiscal year.

* The consolidated financial statements are exempt from the review conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

The forward-looking statements regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. Therefore, the Company does not make promises about the achievements. Actual results differ significantly from the forecasts due to various factors.

Supplementary materials for the financial results will be posted on the Company's website on Thursday, May 8, 2025.

Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	3,759,855	2,887,453
Accounts receivable - trade	2,819,892	3,082,165
Contract assets	445,624	459,475
Electronically recorded monetary claims - operating	77,908	55,888
Work in process	4,289	53,296
Raw materials and supplies	1,264	1,332
Prepaid expenses	129,736	137,009
Other	3,420	3,786
Allowance for doubtful accounts	(700)	(800)
Total current assets	7,241,293	6,679,608
Non-current assets		
Property, plant and equipment		
Buildings and structures	651,983	744,030
Accumulated depreciation	(402,837)	(426,725)
Buildings and structures, net	249,146	317,304
Tools, furniture and fixtures	127,029	134,010
Accumulated depreciation	(113,668)	(117,778)
Tools, furniture and fixtures, net	13,361	16,232
Land	371,169	371,169
Total property, plant and equipment	633,676	704,705
Intangible assets		
Software	186,626	131,781
Sales rights	242,569	181,926
Other	24	0
Total intangible assets	429,220	313,708
Investments and other assets		
Investment securities	1,419,658	1,764,280
Deferred tax assets	180,236	65,560
Leasehold and guarantee deposits	202,516	263,700
Insurance funds	55,612	58,516
Other	38,984	35,113
Total investments and other assets	1,897,008	2,187,172
Total non-current assets	2,959,905	3,205,586
Total assets	10,201,198	9,885,194

(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	624,446	667,255
Accounts payable - other	556,324	406,093
Accrued expenses	72,548	70,055
Income taxes payable	303,057	354,177
Accrued consumption taxes	140,021	186,585
Contract liabilities	74,422	11,348
Deposits received	62,601	68,065
Provision for bonuses	453,025	437,461
Other	12,901	14,349
Total current liabilities	2,299,347	2,215,390
Non-current liabilities		
Long-term accounts payable - other	11,480	11,480
Retirement benefit liability	599,579	583,368
Other	40	-
Total non-current liabilities	611,099	594,848
Total liabilities	2,910,446	2,810,238
Net assets		
Shareholders' equity		
Share capital	575,681	575,681
Capital surplus	437,446	280,681
Retained earnings	5,717,483	5,769,324
Treasury shares	(41,710)	(412,720)
Total shareholders' equity	6,688,900	6,212,966
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	458,408	687,082
Total accumulated other comprehensive income	458,408	687,082
Share acquisition rights	143,442	174,905
Total net assets	7,290,751	7,074,955
Total liabilities and net assets	10,201,198	9,885,194

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Consolidated Statement of Income

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	14,078,418	15,463,041
Cost of sales	10,268,784	11,157,811
Gross profit	3,809,634	4,305,230
Selling, general and administrative expenses	2,371,681	2,594,312
Operating profit	1,437,952	1,710,917
Non-operating income		
Interest income	3	113
Commission for insurance office work	783	755
Dividend income	36,333	43,037
Subsidy income	9,150	14,047
Foreign exchange gains	637	-
Miscellaneous income	1,819	2,007
Total non-operating income	48,726	59,961
Non-operating expenses		
Commission expenses	-	1,803
Commitment fees	1,500	1,399
Foreign exchange losses	-	1,314
Miscellaneous losses	16	62
Total non-operating expenses	1,517	4,579
Ordinary profit	1,485,161	1,766,299
Extraordinary income		
Gain on sale of investment securities	-	7,910
Total extraordinary income	-	7,910
Extraordinary losses		
Loss on valuation of investment securities	21,900	-
Loss on retirement of non-current assets	2	2,879
Total extraordinary losses	21,903	2,879
Profit before income taxes	1,463,258	1,771,331
Income taxes - current	483,790	561,089
Income taxes - deferred	314	738
Total income taxes	484,104	561,827
Profit	979,153	1,209,503
Profit attributable to non-controlling interests	-	-
Profit attributable to owners of parent	979,153	1,209,503

Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net income	979,153	1,209,503
Other comprehensive income		
Valuation difference on available-for-sale securities	(48,894)	228,674
Total other comprehensive income	(48,894)	228,674
Comprehensive income	930,259	1,438,177
(Breakdown)		
Comprehensive income attributable to owners of parent	930,259	1,438,177
Comprehensive income attributable to non-controlling interests	-	-

(3) Consolidated Statement of Changes in Equity
FY'24/3 (From April 1, 2023 to March 31, 2024)

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	571,538	433,303	5,085,834	(41,612)	6,049,064
Cumulative effects of changes in accounting policies			15,806		15,806
Restated balance	571,538	433,303	5,101,641	(41,612)	6,064,870
Changes during period					
Issuance of new shares	4,143	4,143			8,286
Dividends of surplus			(363,311)		(363,311)
Profit attributable to owners of parent			979,153		979,153
Purchase of treasury shares				(98)	(98)
Net changes in items other than shareholders' equity					
Total changes during period	4,143	4,143	615,842	(98)	624,030
Balance at end of period	575,681	437,446	5,717,483	(41,710)	6,688,900

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of period	507,303	507,303	119,990	6,676,357
Cumulative effects of changes in accounting policies				15,806
Restated balance	507,303	507,303	119,990	6,692,164
Changes during period				
Issuance of new shares				8,286
Dividends of surplus				(363,311)
Profit attributable to owners of parent				979,153
Purchase of treasury shares				(98)
Net changes in items other than shareholders' equity	(48,894)	(48,894)	23,452	(25,442)
Total changes during period	(48,894)	(48,894)	23,452	598,587
Balance at end of period	458,408	458,408	143,442	7,290,751

FY'25/3 (From April 1, 2024 to March 31, 2025)

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	575,681	437,446	5,717,483	(41,710)	6,688,900
Changes during period					
Issuance of new shares					
Dividends of surplus			(454,229)		(454,229)
Profit attributable to owners of parent			1,209,503		1,209,503
Purchase of treasury shares				(1,240,694)	(1,240,694)
Disposal of treasury shares		3,149		6,337	9,486
Cancellation of treasury shares		(159,914)	(703,432)	863,347	-
Net changes in items other than shareholders' equity					
Total changes during period	-	(156,765)	51,841	(371,009)	(475,934)
Balance at end of period	575,681	280,681	5,769,324	(412,720)	6,212,966

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of period	458,408	458,408	143,442	7,290,751
Changes during period				
Issuance of new shares				
Dividends of surplus				(454,229)
Profit attributable to owners of parent				1,209,503
Purchase of treasury shares				(1,240,694)
Disposal of treasury shares				9,486
Cancellation of treasury shares				-
Net changes in items other than shareholders' equity	228,674	228,674	31,463	260,137
Total changes during period	228,674	228,674	31,463	(215,796)
Balance at end of period	687,082	687,082	174,905	7,074,955

(4) Consolidated Statement of Cash Flows

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	1,463,258	1,771,331
Depreciation	140,807	146,521
Increase (decrease) in allowance for doubtful accounts	200	100
Increase (decrease) in provision for bonuses	58,386	(15,564)
Increase (decrease) in retirement benefit liability	(104,881)	(16,211)
Interest and dividend income	(36,336)	(43,150)
Loss (gain) on valuation of investment securities	21,900	-
Loss (gain) on sale of investment securities	-	(7,910)
Loss on retirement of non-current assets	2	2,879
Decrease (increase) in trade receivables	(641,106)	(254,104)
Decrease (increase) in inventories	77,986	(49,074)
Decrease (increase) in prepaid expenses	(35,914)	(3,797)
Increase (decrease) in trade payables	69,780	42,809
Increase (decrease) in accounts payable - other	184,480	(117,677)
Increase (decrease) in contract liabilities	46,935	(63,074)
Increase (decrease) in accrued consumption taxes	5,326	46,563
Other, net	2,745	59,072
Subtotal	1,253,572	1,498,713
Interest and dividends received	36,336	43,150
Income taxes paid	(484,953)	(513,921)
Cash flows from operating activities	804,956	1,027,942
Cash flows from investing activities		
Purchase of property, plant and equipment	(22,004)	(137,812)
Purchase of intangible assets	(10,089)	-
Purchase of investment securities	(3,223)	(2,010)
Proceeds from sale of investment securities	-	7,910
Payments of leasehold and guarantee deposits	(18,142)	(83,348)
Proceeds from refund of leasehold and guarantee deposits	616	14,426
Other, net	(18,563)	(1,725)
Cash flows from investing activities	(71,407)	(202,558)
Cash flows from financing activities		
Dividends paid	(363,460)	(453,889)
Purchase of treasury shares	-	(1,240,694)
Other, net	(1,498)	(3,202)
Cash flows from financing activities	(364,958)	(1,697,786)
Increase (decrease) in cash and cash equivalents	368,589	(872,401)
Cash and cash equivalents at beginning of period	3,391,266	3,759,855
Cash and cash equivalents at end of period	3,759,855	2,887,453