



FY2025/12 1Q

Supplementary Material

Zoff

INTERMESTIC INC.

- This document is not a financial results presentation material, but a supplementary material explaining only the impact of provision for bonuses.
- We plan to disclose our financial results presentation materials twice a year.

Comparison of figures

- Disclosed figures showed a 12.3% increase in net sales and a 47.4% increase in operating income compared to the previous year, maintaining steady growth.
- In the previous fiscal year, bonuses were recorded in a lump sum in the fourth quarter, but starting in the first quarter of the current fiscal year, we have begun recording provisions for bonuses, so the year-on-year comparison is not on the same basis.
- If bonuses from the previous year were to be booked as a full year's bonus allocation, the ratio before operating income would be +114.1%.

As disclosed	(million yen)	FY24/1Q		FY25/1Q		
		Amount	%	Amount	%	YoY
	Sales	10,404	100.0%	11,680	100.0%	12.3%
	Gross Profit	7,535	72.4%	8,885	76.1%	17.9%
	SG&A	6,247	60.0%	6,988	59.8%	11.9%
	Labor Costs	2,783	26.8%	3,254	27.9%	16.9%
	Operating Profit	1,287	12.4%	1,897	16.2%	47.4%
		Not include provision for bonuses		Include provision for bonuses		

If the bonus from last year is divided equally over the full year

Adjusted	(million yen)	FY24/1Q Adjusted		FY25/1Q		
		Amount	%	Amount	%	YoY
	Sales	10,404	100.0%	11,680	100.0%	12.3%
	Gross Profit	7,535	72.4%	8,885	76.1%	17.9%
	SG&A	6,648	63.9%	6,988	59.8%	5.1%
	Labor Costs	3,184	30.6%	3,254	27.9%	2.2%
	Operating Profit	886	8.5%	1,897	16.2%	114.1%

Note 1: Only fixed bonuses will be allocated for the current fiscal year, and the amount of bonuses for the full year may change due to upward revisions in business performance, etc.

Notes

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