

[This is an English translation prepared for reference purpose only. Should there be any inconsistency between the translation and the original Japanese text, the latter shall prevail.]

More smiles for a better life



May 8, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: TOKAI Holdings Corporation Listing: Tokyo Stock Exchange
 Securities code: 3167 URL: <https://www.tokaiholdings.co.jp/english/>
 Representative: Katsuo Oguri, President & CEO
 Inquiries: Junichi Yamada, Managing Executive Officer, General Manager of General Affairs Division
 Headquarters Telephone: +81-54-275-0007
 Scheduled date of the annual general meeting: June 26, 2025
 Scheduled date of dividend payments: June 27, 2025
 Scheduled date for the submission of the securities report: June 23, 2025 -
 Supplementary materials on financial results: Yes
 Financial results briefing: Yes (For institutional investors)

(Figures are rounded to the nearest million yen)

1. Consolidated financial results for the year ended March 31, 2025 (April 1, 2024 to March 31, 2025)

(1) Consolidated Operating Results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2025	243,482	5.2	16,841	8.6	17,370	11.8	9,216	8.7
Year ended March 31, 2024	231,513	0.6	15,511	4.0	15,531	16.9	8,481	31.2

(Note) Comprehensive income : ¥8,953 million [-31.9%] for the year ended March 31, 2025
 ¥13,153 million [70.3%] for the year ended March 31, 2024

	Net income per share	Net income per share (Diluted)	Return on Equity (ROE)	Return on Net Assets (RONA)	Operating Profit Margin
	Yen	Yen	%	%	%
Year ended March 31, 2025	70.55	70.53	10.1	8.3	6.9
Year ended March 31, 2024	64.94	64.93	10.0	7.8	6.7

(Reference) Equity Method Investment Income/Loss: ¥90 million for the year ended March 31, 2025
 -¥294million for the year ended March 31, 2024

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
Year ended March 31, 2025	211,114	95,855	44.3	715.10
Year ended March 31, 2024	205,301	91,300	43.4	681.58

(Reference)Equity:¥93,420 million for the year ended March 31, 2025
 ¥89,034 million for the year ended March 31, 2024

(3) Consolidated Cash Flow Status

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2025	25,769	-15,385	-10,534	5,463
Year ended March 31, 2024	30,066	-18,831	-9,669	5,604

2. Cash dividends

	Annual dividends per share					Total Dividends	Payout Ratio (Consolidated)	Dividend on Equity (Consolidated)
	End of Q1	End of Q2	End of Q3	Year-end	Total			
Year ended March 31, 2024	Yen -	Yen 16.00	Yen -	Yen 17.00	Yen 33.00	Millions of yen 4,334	% 50.8	% 5.1
Year ended March 31, 2025	-	17.00	-	17.00	34.00	4,466	48.2	4.9
Year ended March 31, 2026 (Forecast)	-	17.00	-	17.00	34.00		44.4	

3. Consolidated Earnings Forecasts for the Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)

(% figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Year ended March 31, 2026	253,000	3.9	17,500	3.9	17,500	0.7	10,000	8.5	76.55

*Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

New companies: 5 (FujiPro Co., Ltd., Gatto Co., Ltd., PT TOKAICOM Mitra Indonesia, TOKAI Human Resource Evol Co., Ltd. G&F Co., Ltd.)

Excluded Company: 1 (TOKAI Venture Capital & Incubation Co., Ltd)

- (2) Changes in accounting policies, accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
(ii) Changes in accounting policies due to other reasons: None
(iii) Changes in accounting estimates: None
(iv) Restatement: None

Note: Please refer to the attached document, page 14, section 3 "Consolidated Interim Financial Statements and Significant Notes (5) Notes on Consolidated Interim Financial Statements (Notes on Changes in Accounting Policies)" for more details.

- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

FY3/2025	139,679,977 shares
FY3/2024	139,679,977 shares

- (ii) Number of treasury shares at the end of the period

FY3/2025	9,040,187 shares
FY3/2024	9,051,754 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

FY2/2025	130,636,112 shares
FY3/2024	130,608,722 shares

(Note) Board benefit trust shares (BBT) are included in the number of year-end treasuries stock. (720,000 stocks at FYE3/2025, 730,500 stocks at FYE3/2024)

In addition, the treasury stock to be deducted in the calculation of the average number of shares during the period includes the Company's stock held by the Board Benefit Trust (BBT) (723,480 stocks at Q4 FYE3/2025, 747,559 stocks at FYE3/2024).

Reference: Overview of Individual Performance

Individual financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Net income for the period	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2025	9,735	6.3	4,022	28.4	4,112	29.4	3,978	19.2
Year ended March 31, 2024	9,161	-6.0	3,132	-30.2	3,177	-30.8	3,337	-20.9

	Net income per share	Net income per share (Diluted)
	Yen	Yen
Year ended March 31, 2025	30.45	30.44
Year ended March 31, 2024	25.56	25.55

(2) Non-Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
Year ended March 31, 2025	104,659	39,729	37.9	303.75
Year ended March 31, 2024	103,010	40,042	38.8	306.15

(Reference)Equity :¥39,681 million for the year ended March 31, 2025
:¥39,992 million for the year ended March 31, 2024

* The financial results summary is not subject to audit by certified public accountants or auditing firms.

* Explanation on the appropriate use of performance forecasts, and other special notes.

(Note on Descriptions Regarding the Future)

The future-oriented descriptions such as performance outlooks stated in this document are based on the information currently available to our company and certain assumptions deemed reasonable, and are not intended to promise their achievement by our company. Also, actual performance may vary significantly due to various factors.

[Attachment]

Contents

1. Overview of Business Performance	
(1) Overview of Business Performance	2
(2) Overview of Financial Position	3
(3) Overview of Cash Flow	4
(4) Future Outlook	4
(5) Basic Policy on Profit Distribution and Dividends for the Current and Next Period	5
2. Fundamental Considerations Regarding the Selection of Accounting Standards	
.....	6
3. Consolidated Financial Statements and Notes	
(1) Consolidated Balance Sheets	7
(2) Consolidated Statements of Income, Consolidated Statements of Comprehensive Income	9
(3) Consolidated Statement of Changes in Equity	11
(4) Consolidated Statements of Cash Flows	13
(5) Notes on Consolidated Financial Statements	14
(Note on the Assumption of a going concern)	14
(Notes on Changes in Accounting Policies)	14
(Notes on Segment Information, etc.)	14
(Note on Information per Share)	19
(Notes on Significant Subsequent Events)	19
4. Others	
Changes in Officers	20

1. Qualitative Information on the Current Consolidated Fiscal Year Results

(1) Overview of Current Period's Business Performance

The business environment surrounding our group in the current consolidated fiscal year has shown signs of improvement, such as an improvement in employment conditions and a recovery in personal consumption. Although there are still some areas where the economy is stagnant, it has been on a gradual recovery trend. On the other hand, the outlook remains uncertain due to factors such as the downward pressure on consumer sentiment caused by continued price increases, trends in U.S. trade policy, and fluctuations in the financial capital markets.

The current consolidated fiscal year is the second term of the medium-term management plan "Medium-Term Management Plan 2025" which has its final year in fiscal 2025. Regarding the performance in the current consolidated fiscal year, the number of continuing transaction customers in the group increased by 64 thousand (an increase of 59 thousand in the previous consolidated fiscal year), reaching 3,423 thousand. The number of TLC members increased by 53 thousand (an increase of 56 thousand in the previous consolidated fiscal year), reaching 1,267 thousand. Due to the increase in the number of group customers, sales amounted to 243,482 million yen (an increase of 5.2% compared to the previous consolidated fiscal year), operating profit was 16,841 million yen (an increase of 8.6%), ordinary profit was 17,370 million yen (an increase of 11.8%), and profit attributable to owners of parent was 9,216 million yen (an increase of 8.7%).

As a result, sales have increased for eight consecutive periods, and each profit item has increased for two consecutive periods, both setting new records.

As topics for the current consolidated fiscal year, we acquired shares of FujiPro Co., Ltd (Chigasaki City, Kanagawa Prefecture), which operates an LP gas business, in April 2024, making it a consolidated subsidiary. Additionally, in the same month, we established PT TOKAICOM Mitra Indonesia (South Jakarta, Republic of Indonesia) together with PT Sisnet Mitra Sejahtera Co., Ltd, to expand and develop cloud service-related businesses and cloud talent development in the Republic of Indonesia, officially starting business operations in September. In August, we opened a sales office for LP gas sales in Kagoshima City, Kagoshima Prefecture, which is the third base in the Kyushu area, working to expand our business foundation. In December, we acquired shares of G&F Co., Ltd (Shinjuku City, Tokyo), which engages in building IT systems, making it a consolidated subsidiary. We are also actively promoting initiatives for Green Transformation (GX) in response to climate change, and in January 2025, we published "Tokai Group Regarding GX Initiatives." Furthermore, in the current consolidated fiscal year, we have actively worked to improve employee engagement by expanding human resource systems aimed at solving issues for workers, such as childcare support and nursing care support for employees.

The performance of each segment is as follows.

(Energy)

Regarding the LP gas business, in addition to the increase in consolidated subsidiaries, the promotion of new customer acquisition resulted in an increase of 28 thousand customers from the end of the previous consolidated fiscal year, bringing the total to 807 thousand. Due to this increase in the number of customers and the rise in sales prices linked to procurement costs, sales amounted to 88,776 million yen (an increase of 6.1% compared to the previous consolidated fiscal year).

Regarding the city gas business, the number of customers remained at approximately 74 thousand, like the end of the previous consolidated fiscal year. Additionally, due to the impact of the raw material cost adjustment system, sales amounted to 17,094 million yen (a decrease of 1.1% YoY).

As a result, the sales in this segment amounted to 105,871 million yen (an increase of 4.8% YoY), and in addition to the increase in sales, we implemented cost reductions, including customer acquisition costs, resulting in an operating profit of 6,652 million yen (an increase of 30.8% YoY).

(Information and Communications)

Regarding the consumer-oriented business, we promoted customer acquisition by collaborating with major mobile carriers in the ISP and mobile businesses. As a result of these initiatives, the number of broadband customers increased by 6 thousand from the end of the previous consolidated fiscal year, reaching 674 thousand. However, the number of LIBMO decreased by 1 thousand from the end of the previous consolidated fiscal year, totaling 79 thousand, and sales amounted to 23,425 million yen (a decrease of 3.3% YoY) due to a decline in ARPU.

In the corporate-oriented business, sales amounted to 35,623 million yen (an increase of 9.8% YoY) due to the smooth progress of carrier services and cloud services.

As a result, the sales in this segment amounted to 59,049 million yen (an increase of 4.2% compared to the same period), but operating profit decreased to 3,555 million yen (a decrease of 15.8% compared to the same period) due to the strengthening of the organizational structure and increased network equipment costs.

(CATV)

Regarding the CATV business, we have focused on local information dissemination and program production as a community-oriented operator, while also striving to enhance our content by partnering with major video distribution companies. Additionally, by actively conducting sales activities in new areas, the number of customers for broadcasting services increased by 3 thousand from the end of the previous consolidated fiscal year, reaching 922 thousand, and the number of customers for communication services increased by 19 thousand from the end of the previous consolidated fiscal year, totaling 413 thousand.

As a result, the sales in this segment amounted to 36,488 million yen (an increase of 2.0% YoY), and operating profit was 5,567 million yen (an increase of 1.1% YoY).

(Construction, Equipment and Real Estate)

Regarding the Construction, Equipment, and Real Estate business, due to the smooth progress of orders for construction work, the sales in this segment amounted to 26,863 million yen (an increase of 7.3% YoY), and operating profit was 1,377 million yen (an increase of 17.6% YoY)

(Aqua)

Regarding the Aqua business, because of efforts to further expand the customer base through event sales at large commercial facilities, web acquisition, telemarketing, and other initiatives, the number of customers increased by 24 thousand from the end of the previous consolidated fiscal year, reaching 191 thousand.

As a result, the sales in this segment amounted to 9,764 million yen (an increase of 26.1% YoY), and operating profit was 450 million yen (an increase of 27.9% YoY).

(Others)

Among other businesses, in the nursing care business, the number of users slightly decreased, resulting in sales of 1,398 million yen (a decrease of 0.9% YoY). In the ship repair business, sales amounted to 1,688 million yen (a decrease of 6.2% YoY) due to a reduction in the number of repairs. In the wedding event business, sales increased to 1,321 million yen (an increase of 3.7% YoY) due to a rise in general banquets centered around corporations and various organizations.

As a result, the sales in this segment amounted to 5,444 million yen (an increase of 2.2% YoY), but due to increased operating expenses associated with new businesses, the operating loss was 72 million yen (compared to an operating profit of 34 million yen in the previous consolidated fiscal year).

(2) Overview of Financial Position

1) Situation of Assets, Liabilities, and Shareholders' Equity

At the end of the current consolidated fiscal year, the total assets amounted to 211,114 million yen, representing an increase of 5,813 million yen compared to the end of the previous consolidated fiscal year. This increase was primarily due to a decrease in current assets 'Other' by 3,034 million yen resulting from a reduction in derivative valuation difference assets, while accounts receivable, notes receivable, and contract assets increased by 3,036 million yen, intangible fixed assets increased by 2,860 million yen, and investment securities increased by 1,477 million yen.

The total liabilities amounted to 115,259 million yen, representing an increase of 1,258 million yen compared to the end of the previous consolidated fiscal year. This increase was primarily due to a decrease in notes payable and accounts payable by 2,068 million yen, while current liabilities 'Other' increased by 1,561 million yen due to increases in unpaid consumption tax and unpaid equipment costs, and fixed liabilities 'Other' increased by 1,403 million yen due to increases in deferred tax liabilities and asset retirement obligations.

The total net assets amounted to 95,855 million yen, representing an increase of 4,554 million yen compared to the end of the previous consolidated fiscal year. This increase was primarily due to the distribution of retained earnings of 4,466 million yen and the recording of net profit attributable to the parent company's shareholders of 9,216 million yen.

(3) Overview of Cash Flow

At the end of the current consolidated fiscal year, cash and cash equivalents (hereinafter referred to as 'funds') decreased by 140 million yen from the end of the previous consolidated fiscal year, totaling 5,463 million yen. The status of each cash flow for the current consolidated fiscal year and the factors influencing them are as follows.

(Cash Flow from Operating Activities)

Cash flow from operating activities resulted in an increase of 25,769 million yen in funds (a decrease of 4,296 million yen YoY). This was due to a decrease in funds from payments of corporate taxes and other expenses, a reduction in accounts payable, and an increase in accounts receivable, while funds increased due to factors such as net profit before tax adjustments and non-cash items like depreciation.

(Cash Flow from Investing Activities)

Cash flow from investing activities resulted in a decrease of 15,385 million yen in funds (an increase of 3,445 million yen YoY). This was due to expenditures related to the acquisition of tangible and intangible fixed assets, as well as the acquisition of subsidiary shares involving changes in the scope of consolidation.

(Cash Flow from Financing Activities)

Cash flow from financing activities resulted in a decrease of 10,534 million yen in funds (a decrease of 864 million yen YoY). This was due to financing through borrowings, as well as repayments of borrowings and lease obligations, and the payment of dividends.

Furthermore, the trends in cash flow-related indicators for our group are as follows.

	FY3/2021	FY3/2022	FY3/2023	FY3/2024	FY3/2025
Equity Ratio (%)	41.6	41.9	41.5	43.4	44.3
Market Value-Based Equity Ratio (%)	70.0	61.1	59.0	62.9	60.8
Cash Flow to Interest-Bearing Debt Ratio (Multiplier)	1.3	2.1	2.2	1.5	1.8
Interest Coverage Ratio (Multiplier)	108.2	75.4	77.5	96.5	62.9

(Note) Equity Ratio: Equity/ Total Assets

Market Value-Based Equity Ratio: Market Capitalization/ Total Assets

Cash Flow to Interest-Bearing Debt Ratio: Interest-Bearing Debt/ Cash Flow from Operating Activities

Interest Coverage Ratio: Cash Flow from Operating Activities/ Interest Payment

* Each indicator is calculated based on consolidated financial figures.

* The market capitalization of the stock is calculated by multiplying the closing price at the end of the period by the total number of issued shares at the end of the period (after deducting treasury stock).

* Cash flow from operating activities is based on the 'Cash Flow from Operating Activities' in the consolidated cash flow statement. Interest-bearing debt refers to the liabilities recorded in the consolidated balance sheet, specifically targeting bonds and loans. Additionally, for interest payments, we use the 'Interest Payments' from the consolidated cash flow statement.

(4) Future Outlook

Our group has formulated the TOKAI Group 'Medium-Term Management Plan 2025' targeting the three fiscal years from 2023 to 2025. This plan focuses on three key themes for our group's sustainable growth: "Growth of business earning power," "Strengthening of foundations for sustainable growth," and "Full energization of human capital and organizations."

In the fiscal year 2025, we plan to increase sales primarily through an increase in the number of customers and expansion into new areas in our main businesses. While incorporating appropriate sales strategy costs, we expect an increase in operating profit, ordinary profit, and profit attributable to owners of parent.

Based on the above, the consolidated performance outlook for the fiscal year 2025 is as follows.

<Fiscal Year 2025 Consolidated Full-Year Outlook>

- Net sales..... 253,000 million yen(an increase of 3.9% YoY)
- Operating profit 17,500 million yen(an increase of 3.9% YoY)
- Ordinary profit 17,500 million yen(an increase of 0.7% YoY)
- Profit attributable to owners of parent..... 10,000 million yen(an increase of 8.5% YoY)

Please note that the above performance forecasts are based on information available at this time, and actual results may differ from the forecasted figures due to various factors in the future.

(5) Basic Policy on Profit Distribution and Dividends for the Current and Next Period

Regarding profit distribution, our policy is to strive for stable dividends within a payout ratio of 40% to 50%, while fundamentally reflecting profit returns based on consolidated performance.

The dividend per share for the current period is expected to be an annual amount of 17 yen, which includes the already implemented interim dividend of 17 yen plus the year-end dividend of 34 yen. For the next period, we plan to have an interim dividend of 17 yen and a year-end dividend of 17 yen, totaling an annual amount of 34 yen.

2. Fundamental Considerations Regarding the Selection of Accounting Standards

Our group's business is primarily based in Japan, and since our activities overseas are limited, we have decided to apply Japanese standards for the time being. However, regarding the application of international accounting standards, we plan to consider various domestic and international circumstances and proceed with our examination.

3. Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheets

	(Millions of yen)	
	Fiscal Year Ended March 31, 2024	Fiscal Year Ended March 31, 2025
Assets		
Current assets		
Cash and deposits	5,758	5,636
Notes and accounts receivable - trade, and contract assets	30,241	33,277
Merchandise and finished goods	4,627	4,906
Work in process	959	1,030
Raw materials and supplies	1,530	1,569
Other	12,080	9,046
Allowance for doubtful accounts	- 478	- 513
Total current assets	54,719	54,955
Non-current assets		
Property, plant and equipment		
Buildings and structures	142,533	144,830
Accumulated depreciation	-105,187	-107,650
Buildings and structures	37,345	37,179
Machinery, equipment, and vehicles	115,455	118,255
Accumulated depreciation	-88,585	-91,334
Machinery, equipment and vehicles, net	26,869	26,920
Land	24,909	25,166
Leased assets	31,761	33,300
Accumulated depreciation	-13,975	-15,550
Leased assets, net	17,785	17,750
Construction in progress	1,868	1,849
Other	18,721	19,779
Accumulated depreciation	-13,202	-13,991
Other, net	5,519	5,788
Total property, plant and equipment	114,298	114,655
Intangible assets		
Goodwill	5,422	6,143
Leased assets	512	333
Other	4,158	6,478
Total intangible assets	10,093	12,954
Investments and other assets		
Investment securities	14,796	16,274
Long-term loans receivable	64	64
Deferred tax assets	658	778
Net defined benefit asset	6,448	6,803
Other	4,497	4,925
Allowance for doubtful accounts	- 280	- 297
Total investments and other assets	26,185	28,546
Total non-current assets	150,578	156,156
Deferred assets	3	2
Total assets	205,301	211,114

(Millions of yen)

	Fiscal Year Ended March 31, 2024	Fiscal Year Ended March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable trade	19,825	17,757
Short-term borrowings	14,190	13,996
Lease liabilities	4,896	5,018
Income taxes payable	3,056	3,173
Provision for bonuses	1,614	2,012
Other provisions	182	223
Other	17,995	19,399
Total current liabilities	61,761	61,582
Non-current liabilities		
Long-term borrowings	32,105	32,124
Lease liabilities	14,338	13,956
Other provisions	398	499
Retirement benefit liability	1,523	1,661
Other	3,872	5,434
Total non-current liabilities	52,238	53,676
Total liabilities	114,000	115,259
Net assets		
Shareholders' equity		
Capital stock	14,000	14,000
Capital surplus	25,570	25,575
Retained earnings	42,804	47,554
Treasury stock	- 2,562	- 2,554
Total shareholders' equity	79,812	84,575
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,363	4,298
Deferred gains or losses on hedges	1,143	—
Foreign currency translation adjustment	939	1,073
Remeasurements of defined benefit plans	3,773	3,471
Total accumulated other comprehensive income	9,221	8,844
Share acquisition rights	50	47
Non-controlling interests	2,216	2,386
Total net assets	91,300	95,855
Total liabilities and net assets	205,301	211,114

(2) Consolidated Statements of Income, Consolidated Statements of Comprehensive Income

(Consolidated Statements of Income)

(Millions of yen)

	Fiscal Year ended March 31, 2024	Fiscal Year ended March 31, 2025
Sales	231,513	243,482
Cost of sales	141,561	149,742
Gross profit	89,951	93,739
Selling, general and administrative expenses	74,440	76,898
Operating profit	15,511	16,841
Non-operating profit		
Interest income	16	12
Dividend income	256	358
Commission fee	47	60
Other	397	607
Total non-operating profit	717	1,039
Non-operating expenses		
Interest expenses	310	411
Other	386	99
Total non-operating expenses	697	510
Ordinary profit	15,531	17,370
Extraordinary income		
Gain on sales of non-current assets	172	2
Gain on sale of investment securities	3	114
Transmission line facility subsidies	111	91
Subsidy income	9	10
Total extraordinary income	297	218
Extraordinary losses		
Loss on sales of non-current assets	0	16
Loss on retirement of non-current assets	1,297	1,456
Impairment losses	618	1,126
Loss on sales of investment securities	-	0
Loss on valuation of investment securities	33	69
Foreign exchange losses	45	-
Total extraordinary losses	1,996	2,669
income before income taxes	13,833	14,919
Income taxes (current)	5,219	5,475
Income taxes (deferred)	-8	116
Total income taxes	5,210	5,592
Profit	8,622	9,327
Profit attributable to non-controlling interests	141	110
Profit attributable to owners of parent	8,481	9,216

(Consolidated Statements of Comprehensive Income)

	(Millions of yen)	
	Fiscal Year ended March 31, 2024	T Fiscal Year ended March 31, 2025
Profit	8,622	9,327
Other comprehensive income		
Valuation difference on available-for-sale securities	1,905	934
Deferred gains (losses) on hedges	1,143	-1,143
Foreign currency translation adjustment	44	5
Remeasurements of defined benefit plans, net of tax	1,281	-301
Share of other comprehensive income of entities accounted for using equity method	155	131
Total other comprehensive income	4,530	-373
Comprehensive income	13,153	8,953
(Breakdown)		
comprehensive income attributable to owners of the parent	13,010	8,839
comprehensive income attributable to non-controlling interests	142	113

(3) Consolidated Statement of Changes in Equity

Fiscal year ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Balance at beginning of period	14,000	25,566	38,526	-2,601	75,492
changes during period					
Dividends of surplus			-4,203		-4,203
Profit attributable to owners of parent			8,481		8,481
Purchase of treasury shares				-0	-0
Disposal of treasury shares		3		39	43
Change in ownership interest of parent due to transactions with non-controlling interests					-
Net changes in items other than shareholders' equity					-
Total changes during period	-	3	4,277	38	4,320
Balance at end of period	14,000	25,570	42,804	-2,562	79,812

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	1,458	-	741	2,492	4,692	36	2,083	82,304
changes during period								
Dividends of surplus								-4,203
Profit attributable to owners of parent								8,481
Purchase of treasury shares								-0
Disposal of treasury shares								43
Change in ownership interest of parent due to transactions with non-controlling interests								-
Net changes in items other than shareholders' equity	1,905	1,143	198	1,281	4,529	13	133	4,676
Total changes during period	1,905	1,143	198	1,281	4,529	13	133	8,996
Balance at end of period	3,363	1,143	939	3,773	9,221	50	2,216	91,300

Fiscal year ended March 31, 2025 (April 1, 2024 to March 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Balance at beginning of period	14,000	25,570	42,804	-2,562	79,812
changes during period					
Dividends of surplus			-4,466		-4,466
Profit attributable to owners of parent			9,216		9,216
Purchase of treasury shares				-0	-0
Disposal of treasury shares		1		8	9
Change in ownership interest of parent due to transactions with non-controlling interests		3			3
Net changes in items other than shareholders' equity					—
Total changes during period	—	5	4,750	7	4,763
Balance at end of period	14,000	25,575	47,554	-2,554	84,575

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	3,363	1,143	939	3,773	9,221	50	2,216	91,300
changes during period								
Dividends of surplus								-4,466
Profit attributable to owners of parent								9,216
Purchase of treasury shares								-0
Disposal of treasury shares								9
Change in ownership interest of parent due to transactions with non-controlling interests								3
Net changes in items other than shareholders' equity	934	-1,143	134	-301	-376	-2	170	-208
Total changes during period	934	-1,143	134	-301	-376	-2	170	4,554
Balance at end of period	4,298	—	1,073	3,471	8,844	47	2,386	95,855

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Fiscal year ended March 31, 2024 (April 1, 2023 to March 31, 2024)	Fiscal year ended March 31, 2025 (April 1, 2024 to March 31, 2025)
Cash flows from operating activities		
Profit before income taxes	13,833	14,919
Depreciation	15,738	16,794
Amortization of goodwill	957	1,027
Impairment losses	618	1,126
Increase (decrease) in provision for bonuses	88	371
Increase (decrease) in net defined benefit asset and liability	-393	-611
Interest and dividend income	-273	-371
Loss (gain) on sales of investment securities	-3	-113
Interest expenses	310	411
Loss (gain) on sale of non-current assets	-172	13
Loss (gain) on valuation of investment securities	33	69
Loss on retirement of non-current assets	1,297	1,456
Decrease (increase) in trade receivables	-140	-2,331
Decrease (increase) in inventories	1,324	-307
Increase (decrease) in trade payables	-54	-2,178
Increase (decrease) in accounts payable - other	397	-701
Increase (decrease) in accrued expenses	33	380
Increase (decrease) in accrued consumption taxes	-6	777
Other	421	9
Subtotal	34,010	30,742
Income taxes paid	-3,944	-4,972
Net cash provided by (used in) operating activities	30,066	25,769
Cash flows from investing activities		
Interest and dividend income received	322	443
Purchase of securities	-102	-44
Proceeds from sales of securities	18	191
Purchase of tangible and intangible assets	-16,371	-13,676
Proceeds from sales of tangible and intangible assets	582	397
Payments for retirement of non-current assets	-616	-699
Proceeds from contribution received for construction	290	207
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-276	-3,043
Loan advances	-560	-
Proceeds from collection of loans receivable	29	574
Other	-2,148	264
Net cash provided by (used in) investing activities	-18,831	-15,385
Cash flows from financing activities		
Interest paid	-311	-409
Net increase (decrease) in short-term loans payable	-1,815	-500
Repayments of lease obligations	-4,836	-5,228
Proceeds from long-term loans payable	12,350	11,504
Repayment of long-term loans payable	-10,847	-11,498
Purchase of treasury shares	-0	-0
Dividends paid	-4,201	-4,463
Other	-6	62
Net cash provided by (used in) financing activities	-9,669	-10,534
Effect of exchange rate change on cash and cash equivalents	10	9
Net increase (decrease) in cash and cash equivalents	1,576	-140
Cash and cash equivalents at beginning of period	4,028	5,604
Cash and cash equivalents at end of period	5,604	5,463

(5) Notes on Consolidated Financial Statements

(Note on the assumption of a going concern)

There are no applicable items.

(Notes on Changes in Accounting Policies)

(Application of Accounting Standards for Corporate Tax, Inhabitant Tax, and Business Tax, etc.)

We have applied the 'Accounting Standards for Corporate Tax, Inhabitant Tax, and Business Tax, etc.' (Corporate Accounting Standard No. 27, October 28, 2022, hereinafter referred to as the '2022 Revised Accounting Standards') from the beginning of the current consolidated fiscal year.

Regarding the amendments related to the classification of corporate tax (taxation on other comprehensive income), we are following the transitional treatment specified in the proviso of paragraph 20-3 of the 2022 Revised Accounting Standards and the transitional treatment specified in the 'Application Guidance for Accounting Standards Related to Tax Effect Accounting' (Application Guidance for Corporate Accounting Standards No. 28, October 28, 2022, hereinafter referred to as the '2022 Revised Application Guidance') in paragraph 65-2(2) proviso. Please note that the application of these accounting standards has no impact on the consolidated financial statements.

Additionally, we have applied the 2022 Revised Application Guidance from the beginning of the current consolidated fiscal year regarding the review of the treatment in the consolidated financial statements for the deferred recognition of gains and losses arising from the sale of subsidiary shares, etc., between consolidated companies. Again, the application of these accounting standards has no impact on the consolidated financial statements.

(Notes on Segment Information, etc.)

[Segment Information]

1. Overview of Reporting Segments

The reporting segments of our group consist of the major units for which separate financial information is available and that are regularly reviewed by the Board of Directors for the purpose of resource allocation and performance evaluation.

Our group has established business divisions based on products and services, and each division formulates comprehensive strategies for the products and services it manages and conducts business activities accordingly.

Therefore, our group is primarily composed of segments based on these business divisions, and we have five reporting segments: "Energy," "Information and Communications," "CATV," "Construction, Equipment, and Real Estate," and "Aqua."

"Energy" engages in the sale of LP gas, LNG, other high-pressure gases, and petroleum products, the supply of city gas, the sale of related products, construction work for related facilities and equipment, and security services.

"Information and Communications" engages in software development, information processing services, internet connectivity, sales of communication equipment, and agency services.

"CATV" operates in broadcasting and internet connectivity via CATV networks.

"Construction, Equipment, and Real Estate" conducts business in the construction of residential buildings, real estate development and sales, leasing, sales of construction materials and equipment for residential facilities, construction work for ancillary facilities and equipment, renovation, civil engineering, and electrical work.

"Aqua" is engaged in the manufacturing and sale of drinking water, among other activities.

2. Method of Calculation for Sales, Profits or Losses, Assets, Liabilities, and Other Item Amounts by Reporting Segment

The accounting treatment for the reported business segments is the same as that described in 'Important Matters that Form the Basis for Preparing Consolidated Financial Statements.'

Additionally, the profit for the reporting segments is based on operating profit figures, and internal sales and internal transfers between segments are based on market prices.

3. Information on Sales, Profit and Losses, Assets, Liabilities, and Other Items for Each Reportable Segment

For the previous consolidated fiscal year (from April 1, 2023, to March 31, 2024)

(Millions of yen)

	Reportable segments						Other *1	Total	Adjustments *2	Amount in consolidated statement of income *3
	Energy	Information and Communicat ions	CATV	Construction , Equipment, and Real Estate	Aqua	Subtotal				
Net sales										
Sales to external customers	100,974	56,669	35,761	25,038	7,743	226,187	5,325	231,513	—	231,513
Intra- segment sales and transfer	193	5,908	387	1,201	274	7,964	347	8,311	- 8,311	—
Subtotal	101,168	62,577	36,148	26,239	8,017	234,151	5,673	239,824	- 8,311	231,513
Segment profit (loss)	5,086	4,223	5,509	1,172	352	16,344	34	16,379	-868	15,511
Segment Assets	84,124	34,537	42,585	27,871	5,377	194,497	5,709	200,206	5,094	205,301
Other Items										
Depreciatio n	5,150	2,823	5,795	802	700	15,272	104	15,377	361	15,738
Amortizatio n of goodwill	263	73	337	228	—	903	54	957	—	957
Increase in Tangible and Intangible Fixed Assets	7,982	3,943	7,277	1,142	845	21,190	526	21,717	303	22,021

(Note)

1. The "Other" category includes business segments that are not part of the reporting segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.
2. The adjustment amount for segment profit or loss primarily consists of inter-segment transaction eliminations.
3. Segment profit or loss is adjusted to align with operating profit in the consolidated income statement.

For the current consolidated fiscal year (from April 1, 2024, to March 31, 2025)

(Millions of yen)

	Reportable segments						Other *1	Total	Adjustments *2	Amount in consolidated statement of income *3
	Energy	Information and Communicat ions	CATV	Construction , Equipment, and Real Estate	Aqua	Subtotal				
Net sales										
Sales to external customers	105,871	59,049	36,488	26,863	9,764	238,038	5,444	243,482	—	243,482
Intra-segment sales and transfer	173	5,467	306	1,041	283	7,272	167	7,439	- 7,439	—
Subtotal	106,044	64,516	36,795	27,905	10,048	245,310	5,611	250,921	- 7,439	243,482
Segment profit (loss)	6,652	3,555	5,567	1,377	450	17,604	-72	17,531	-689	16,841
Segment Assets	86,032	36,466	41,555	28,435	7,949	200,440	6,187	206,627	4,486	211,114
Other Items										
Depreciation	5,694	3,030	5,956	831	777	16,289	155	16,445	348	16,794
Amortization of goodwill	330	95	337	212	—	975	52	1,027	—	1,027
Increase in Tangible and Intangible Fixed Assets	6,115	4,372	6,512	928	1,019	18,948	671	19,619	262	19,882

(Note)

1. The "Other" category includes business segments that are not part of the reporting segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.
2. The adjustment amount for segment profit or loss primarily consists of inter-segment transaction eliminations.
3. Segment profit or loss is adjusted to align with operating profit in the consolidated income statement.

[Related Information]

For the previous consolidated fiscal year (from April 1, 2023, to March 31, 2024)

1. Information by Product and Service

Since similar information is disclosed in the segment information, it has been omitted.

2. Information by Region

(1) Sales

Since sales to external customers in Japan exceed 90% of the sales in the consolidated income statement, it has been omitted.

(2) Tangible Fixed Assets

Since the amount of tangible fixed assets located in Japan exceeds 90% of the amount of tangible fixed assets in the consolidated balance sheet, it has been omitted.

3. Information by Major Customer

Since there are no customers that account for more than 10% of sales to external customers in the consolidated income statement, it has been omitted."

For the current consolidated fiscal year (from April 1, 2024, to March 31, 2025)

1. Information by Product and Service

Since similar information is disclosed in the segment information, it has been omitted.

2. Information by Region

(1) Sales

Since sales to external customers in Japan exceed 90% of the sales in the consolidated income statement, it has been omitted.

(2) Tangible Fixed Assets

Since the amount of tangible fixed assets located in Japan exceeds 90% of the amount of tangible fixed assets in the consolidated balance sheet, it has been omitted.

3. Information by Major Customer

Since there are no customers that account for more than 10% of sales to external customers in the consolidated income statement, it has been omitted."

[Information on Impairment Losses of Fixed Assets by Reporting Segment]
For the previous consolidated fiscal year (from April 1, 2023, to March 31, 2024)

(Millions of yen)

	Energy	Information and Communications	CATV	Construction, Equipment, and Real Estate	Aqua	Other	Corporate and Elimination	Total
Accumulated impairment	544	—	—	—	—	16	57	618

For the current consolidated fiscal year (from April 1, 2024, to March 31, 2025)

(Millions of yen)

	Energy	Information and Communications	CATV	Construction, Equipment, and Real Estate	Aqua	Other	Corporate and Elimination	Total
Accumulated impairment	—	—	846	265	—	14	—	1,126

[Information on Amortization Amounts and Unamortized Balances of Goodwill by Reporting Segment]

For the previous consolidated fiscal year (from April 1, 2023, to March 31, 2024)

(Millions of yen)

	Energy	Information and Communications	CATV	Construction, Equipment, and Real Estate	Aqua	Other	Corporate and Elimination	Total
Amortization Amount for the Period	263	73	337	228	—	54	—	957
Ending Balance for the Period	1,309	631	1,960	1,395	—	126	—	5,422

For the current consolidated fiscal year (from April 1, 2024, to March 31, 2025)

(Millions of yen)

	Energy	Information and Communications	CATV	Construction, Equipment, and Real Estate	Aqua	Other	Corporate and Elimination	Total
Amortization Amount for the Period	330	95	337	212	—	52	—	1,027
Ending Balance for the Period	2,491	928	1,367	1,182	—	172	—	6,143

[Information on Negative Goodwill Gains by Reporting Segment]

For the previous consolidated fiscal year (from April 1, 2023, to March 31, 2024)

There are no applicable items.

For the current consolidated fiscal year (from April 1, 2024, to March 31, 2025)

Due to its lack of significance, it has been omitted.

(Note on Information per Share)

	FY3/2024 (from April 1, 2023, to March 31, 2024)	FY3/2025 (from April 1, 2024, to March 31, 2025)
Net Assets per Share	¥681.58	¥715.10
Earnings per Share (EPS)	¥64.94	¥70.55
Earnings per Share (EPS) after Adjusting for Dilutive Securities	¥64.93	¥70.53

(Note)1. The basis for the calculation of earnings per share (EPS) and earnings per share after adjusting for dilutive securities is as follows.

	FY3/2024 (from April 1, 2023, to March 31, 2024)	FY3/2025 (from April 1, 2024, to March 31, 2025)
(1) Profit per Share	¥64.94	¥70.55
(Basis for Calculation)		
Profit attributable to owners of parent (millions of yen)	8,481	9,216
Profit not attributable to common shareholders (millions of yen)	—	—
Profit attributable to owners of parent available to common shares (millions of yen)	8,481	9,216
Average Number of common shares outstanding during the period (thousands)	130,608	130,636
(2) Profit per share, adjusted for dilution	¥64.93	¥70.53
(Basis for Calculation)		
Adjustment to profit attributable to owners of parent (millions of yen)	—	—
Increase in common shares (thousands)	22	37
Overview of potential shares not included in the calculation of net income per share after adjustment for potential shares due to lack of dilutive effect, which have experienced significant changes since the end of the previous consolidated fiscal year.	—	—

(Note)

The number of common shares at the end of the period used to calculate net assets per share excludes the shares of our company held by Custody Bank of Japan, Ltd. (Trust E Account) (730,500 shares in the previous consolidated fiscal year, 720,000 shares in the current consolidated fiscal year). Additionally, the average number of common shares during the period used to calculate earnings per share (EPS) also excludes the shares of our company held by Custody Bank of Japan, Ltd. (Trust E Account) (747,559 shares in the previous consolidated fiscal year, 723,480 shares in the current consolidated fiscal year).

(Notes on Significant Subsequent Events)

There are no applicable items.

4. Others

Changes in Officers

(1)Change of Representative Director

There is no relevant person.

(2)Other Changes in Officers (June 26, 2025)

New Director Candidates

Director: Mr. Kouji Iwamoto (Current Executive Managing Officer)

Director: Mr. Tomohisa Imada

*Mr. Tomohisa Imada is a candidate for an outside director.

Directors Scheduled to Resign

Director: Mr. Mitsuhaya Suzuki

Director: Mr. Masahiro Sone

*Mr. Masahiro Sone is an outside director.