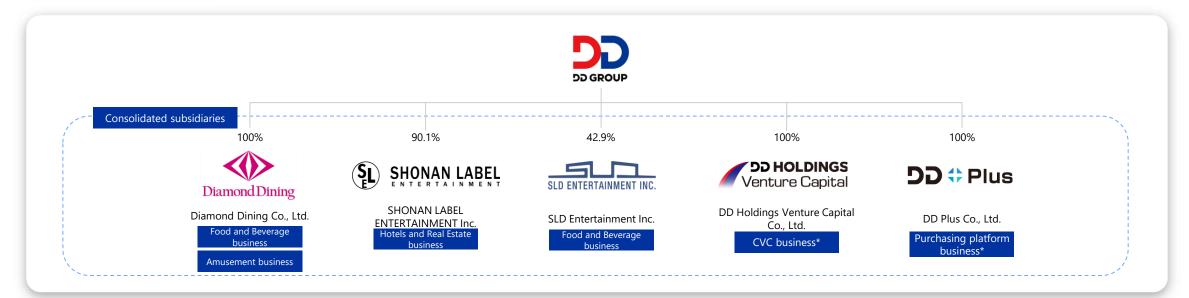


# Supplementary Explanatory Materials for FY2/2025 Financial Results

DD Group Co., Ltd. | April 14, 2025 (Securities code, the TSE Prime Market: 3073)



Management Philosophy	Delivering on customer delight
Group Action Guidelines	Delivering highly stylish and attractive offerings to bring passionate delight to all stakeholders, with a focus on the following keywords: OPEN (= pioneering), community (= connecting), Revolution (= polishing), and Innovation ( = developing)
Group Vision	Producing creative and innovative brands as a company with strong brand presence
Action Guidelines	Being dynamic and dramatic
Theme for the Medium- term Management Plan	Going far beyond the starting point





\*Equity stakes in these consolidated subsidiaries represent the ratios of ownership by the Company \*The CVC and purchasing platform businesses fall under the Food & Beverage and Amusement business segment

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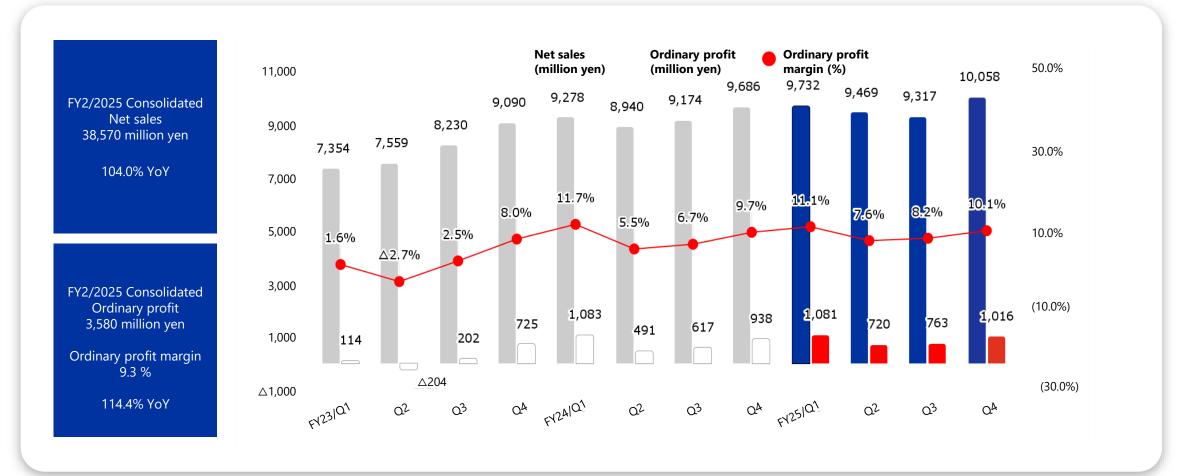
- 1. FY2/2025 Consolidated Financial Results
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### FY2/2025 Consolidated Financial Results Summary

• Achieved increases in both net sales (104.0% YoY) and ordinary profit (114.4% YoY), despite some negative impact from earthquakes, typhoons, and abnormal weathers such as extreme heat.



Corporate Top

### FY2/2025 Consolidated Financial Results Summary (Comparison with Forecasts)

• Net sales and each profit slightly fell short of the consolidated full-year earnings forecasts, which were revised upward on October 15, 2024, as the Company implemented measures for the next fiscal year at the end of the fiscal year under review.

(Unit: Millions of yen)		FY2/2025 *Earnings forecasts	FY2/2025 Earnings results	Change vs. Earnings forecasts (Amount)	Changes vs. Earnings forecasts (%)
	Net sales	38,780	38,578	(202)	99.5%
	Operating profit	3,760	3,738	(22)	99.4%
Consolidated financial results	Ordinary profit	3,690	3,581	(109)	97.0%
results	Profit attributable to owners of parent	2,640	2,397	(243)	90.8%
	Basic earnings per share	134.72	127.96	(0)	95.0%

## FY2/2025 Consolidated Financial Results Summary (YoY Comparison)

• Net sales from the Food and Beverage and the Amusement businesses increased YoY, while net sales from the Hotels and Real Estate business declined YoY.

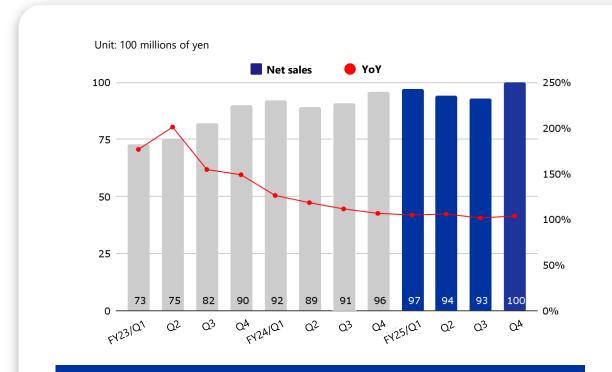
(Unit: Millions of yen)		FY2/2024	FY2/2025	Change vs. Earnings forecasts (Amount)	Changes vs. Earnings forecasts (%)
Consolidated financial results	Net sales	37,079	38,578	1,499	104.09
	Operating profit	3,243	3,738	495	115.39
	Ordinary profit	3,131	3,581	450	114.49
	Profit attributable to owners of parent	3,415	2,397	(1,017)	70.2
	Net sales from Food and Beverage	27,228	28,460	1,232	104.5
By segment	Net sales from Amusement	7,501	8,011	509	106.89
	Net sales from Hotels and Real Estate	2,349	2,106	(242)	89.7

Consolidated Financial Results orate Topics

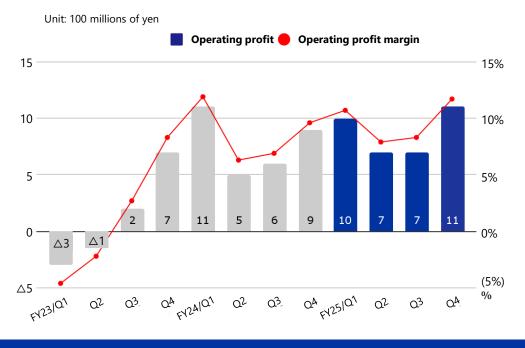
APPENDI

### FY2/2025 Consolidated Financial Results Summary (Quarterly Changes)

- Net sales increased to 103.8% YoY, driven by solid operating performance of the Food and Beverage and Amusement businesses
- Operating profit margin came in at 11.7%, with operating profit of 1,150 million yen or 125.8% YoY, backed by improved profitability of the Food and Beverage and Amusement businesses



Q4 FY2/2025: Net sales 10,050 million yen / 103.8 % YoY



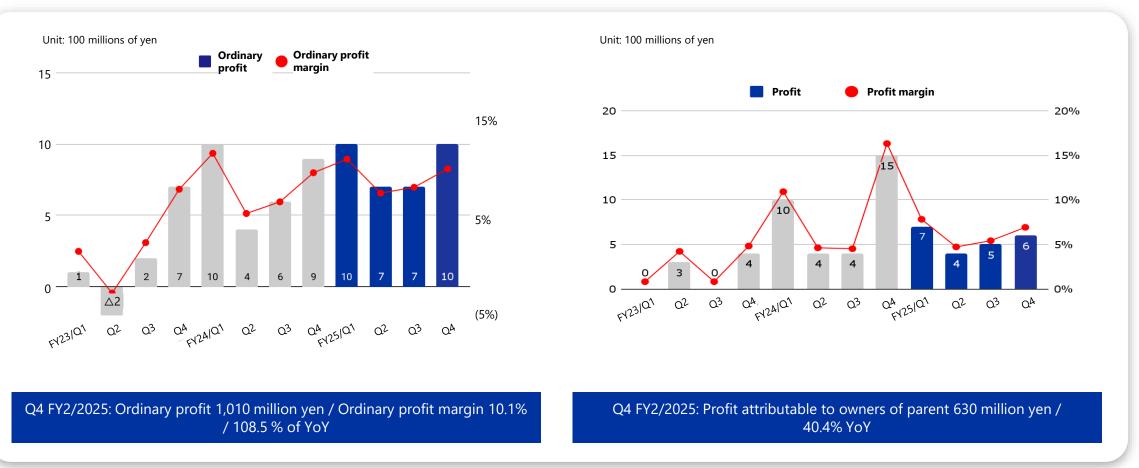
Q4 FY2/2025: Operating profit 1,150 million yen / Operating profit margin 11.7 % / 125.8% YoY

Consolidated Financial Results

orate Topics

### FY2/2025 Consolidated Financial Results Summary (Quarterly Changes)

- Ordinary profit increased to 108.5% YoY
- Profit for Q4 FY2/2025 came in at 40.4% YoY since profit attributable to owners of parent soared\* a year ago due to recognition of deferred tax assets at the previous fiscal year end





\*In preparing the consolidated financial results for Q4 FY2024, based on the trend and outlook of operating performance, we carefully assessed the collectability of deferred tax assets. As a result, we recognized deferred tax assets along with income taxes – deferred of (884) million yen (the figures in parentheses represent gains) (full-year income taxes – deferred was (941) million yen).

Corporate Top

APPENDI

#### Summary of Key Metrics for FY2/2025 Financial Results (Ratio to Net Sales)

		FY2/2024	FY2/2025	YoY change	
	Cost of sales ratio	21.6%	21.2%	(0.4%)	Raised price per customer by flexibly making changes to menu items, and curbed soaring costs through the joint purchasing platform of DD Plus
	SG&A ratio	69.7%	69.1%	(0.6%)	Achieved lower SG&A ratio in line with an increase in full-year net sales and through continuous cost reduction measures
Cumulative financial results	Operating profit margin	8.7%	9.7%	0.9%	Recorded increased profits from the Food and Beverage and Amusement business segments, despite a decrease in profits from the Hotels and Real Estate business
Cumulative financial results	Operating profit margin before amortization of goodwill	9.2%	10.2%	0.9%	
	Ordinary profit margin	8.4%	9.3%	0.8%	Recognized support money for new store openings
	EBITDA*	4,050 millon yen	4,650 million yen	590 million yen	Recorded increased profits and increased depreciation due to new store openings



Consolidated Financial Results

Corporate To

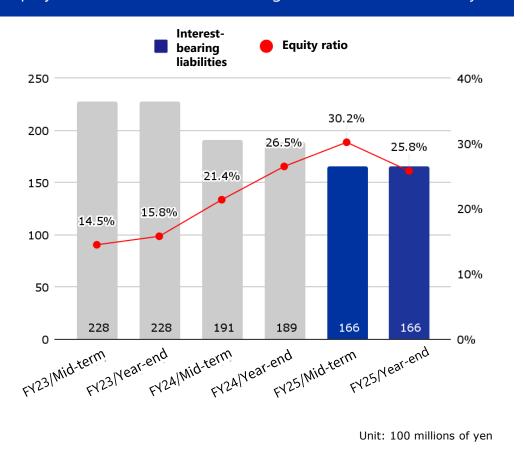
Segment

APPEN

FY2/2025 Consolidated Financial Results Summary—Changes in Cost of Sales Ratio and Financial Metrics by Segment

Quarterly Chan	iges in	Cost	of Sale	s Ratic	o for Ea	ach Se	gment	:
Segment	FY24 Q1	FY24 Q2	FY24 Q3	FY24 Q4	FY25 Q1	FY25 Q2	FY25 Q3	FY25 Q4
Consolidated	19.8%	21.3%	23.0%	22.1%	21.6%	21.6%	20.0%	21.4%
Food and Beverage, and Amusement	21.0%	21.5%	21.8%	21.9%	22.1%	21.6%	20.7%	22.0%
Food and Beverage	23.7%	24.3%	24.5%	24.6%	25.1%	24.5%	23.4%	25.0%
Amusement	10.9%	11.6%	11.9%	11.9%	11.3%	11.6%	11.2%	11.1%
Hotels and Real Estate	4.4%	16.7%	35.4%	27.5%	11.3%	21.5%	7.8%	7.5%

Equity ratio 25.8%\* Interest-bearing liabilities 16,600 million yen



### Consolidated Balance Sheet

The balance of total assets declined 2,985 million yen from the end of the previous fiscal year, which is attributable primarily to a
decrease in cash and deposits following the repayment of interest-bearing liabilities and an increase in property, plant and equipment
from new shop openings

• The balance of interest-bearing liabilities decreased 2,346 million yen from the end of the previous fiscal year due to their repayment

(Unit: Millions of yen)	As of Feb. 28, 2024	As of Feb. 28, 2025	YoY change (amount)		As of Feb. 28, 2024	As of Feb. 28, 2025	YoY change (amount)
Current assets	13,499	11,311	(2,188)	Interest-bearing liabilities	18,948	16,601	(2,346)
Cash and deposits	10,301	7,382	(2,918)	Other liabilities	5,605	5,961	355
Other current assets	3,198	3,928	730	Total liabilities	24,554	22,562	(1,991)
Non-current assets	20,793	19,996	(797)	Shareholders' equity	8,845	7,935	(910)
Property, plant and equipment	9,475	10,096	620	Retained earnings	1,083	3,280	2,196
Intangible assets	2,632	2,439	(192)	Accumulated other comprehensive income	234	156	(77)
Goodwill	2,581	2,401	(180)	Share acquisition rights	1	1	0
Investments and other assets	8,685	7,460	(1,225)	Non-controlling interests	658	651	(6)
Deferred assets	0	0	0	Total net assets	9,738	8,744	(993)
Total assets	34,292	31,307	(2,985)	Total liabilities and net assets	34,292	31,307	(2,985)



Consolidated Financial Results

Corporate Topic

#### Consolidated Statement of Cash Flows

	-			
Unit: Millions of yen	FY2/2024	FY2/2025	YoY change (amount)	Unit: Millions of
Cash flows from operating activities	3,396	3,551	154	6,000
Cash flows from investing activities	(981)	△ 803	177	4,000 <u>3,396</u> 3,551 <u>2,748</u> <u>2,415</u>
Free cash flows	2,415	2748	332	2,000
Cash flows from financing activities	(4,118)	(5,669)	(1,551)	0 (1,000) (981) <sup>(803)</sup>
Effect of exchange rate change on cash and cash equivalents	4	0	(4)	(2,000) (3,000)
Net increase (decrease) in cash and cash equivalents	(1,698)	(2,921)	(1,223)	(4,000) (5,000) (6,000) (5,669)
Cash and cash equivalents at end of period	10,600	7679	(2,921)	(6,000) CF from CF from Free CF CF from financing activities activities FY2/2024 FY2/2025

Financial Results

### **Corporate Topics**

Comparison of earnings results	Comparison of earnings results with the previous fiscal year
Status of shop openings by the Group	Newly opened two Japanese-style restaurant brands; one café brand; and a BAGUS brand in the Kansai region; was entrusted with the operation of three IP content-based shops; and converted the brand of one shop.
Vision towards digital transformation (DX)	Launched a business plan jointly with Google Cloud ("Joint Business Plan").
Timely disclosure	<ul> <li>Revisions to shareholder special benefit program</li> <li>Reduction in share capital and transfer to other capital surplus</li> <li>Received B score in CDP Climate Change Report 2024</li> <li>Partial acquisition and cancellation of Class-A preferred shares and finalization of syndicate loan agreement</li> <li>Partial amendment to the investment agreement related to the Class-A preferred shares</li> </ul>
Joint purchases via DDP	• Progress in procurement collaboration using the logistics platform of DD Plus Co., Ltd.

#### APPEND

#### Corporate Topics: Comparison of earnings results with the previous fiscal year by Segment

(Unit: Millions of yen)	FY2/2024	FY2/2025	YoY change (amount)	
Consolidated net sales	37,079	38,578		Net sales from the mainstay Food and Beverage and Amusement businesses remained solid like in the previous fiscal year, despite a decrease in net sales from the Hotels and Real Estate business
Food and Beverage business	27,228	28,460	1,232	items, as well as contribution from new shop openings.
Amusement business	7,501	8,011		Net sales increased backed by the reopening of capsule hotels, coupled with persistently strong performance of the billiards, darts, and karaoke businesses.
Hotels and Real Estate business	2,349	2,106		Net sales declined as the number of real estate properties sold decreased, despite positive factors such as the reopening of rebranded 3S Hotel Atsugi, and increased demand for each hotel during
Hotel Atsugi—entire building lease	285	0	(285)	The Company had concluded a contract to lease the entire building of Hotel Atsugi as a facility to accommodate patients infected with COVID-19, under the designation of Kanagawa Prefecture. The contract, however, expired in Q1 of the previous fiscal year (at the end of May 2023).

			YoY change	
(Unit: Millions of yen)	FY2/2024	FY2/2025	(amount)	
Consolidated operating profit	3,243	3,738	495	
Food and Beverage business	2,714	3,327	613	Withdrawal from unprofitable shops and strong performance of shops newly opened in Q2 contributed to operating profit.
Amusement business	1,481	1,672	191	The billiards, darts, and karaoke businesses continued to perform strongly. Deficits decreased with the reopening of capsule hotels.
Hotels and Real Estate business	341	174	(167)	Operating profit dipped as the Company incurred preparation expenses for the reopening of rebranded 3S Hotel Atsugi.
Hotel Atsugi—entire building lease	195	0	(195)	Operating profit plunged with the expiration of the contract to lease the entire building of Hotel Atsugi.
Indirect cost	(1,293)	(1,437)	(144)	Costs increased as the Company developed business expansion during and after the COVID-19 pandemic and promoted the integration of in-house data platforms as set out in the Medium-term Management Plan.

#### Corporate Topics: Status of Shop Openings by the Group

Number of shops operated under the Group (Food and Beve	erage, and Amusement)
Food and Beverage	260 shops
Amusement	50 shops
Total number of directly operated shops	310 shops
Shops operated under license + Shops entrusted with operate	tion 13 shops
Total number of shops	323 shops
Number of hotels operated under the Group	
Hotels	5 hotels
53         52<	314       314       315       310         51       51       51       50         263       263       264       260
$F^{123} Q^{1} Q^{2} Q^{3} Q^{4} Q^{1} Q^{2} Q^{3} Q^{4} F^{124} Q^{1} Q^{2} Q^{3} Q^{4} F^{125}$	$10^{1}$ $0^{2}$ $0^{3}$ $0^{4}$

Changes in number of directly operated shops

		Openings	Closure	Change in scope of consolidation	Number of directly operated shops	Brand Conversions
	Q1*1	12	7	53	486	C
FY2/2020	Q2	5	2	0	489	C
F12/2020	Q3	7	4	0	492	5
	Q4	4	7	0	489	2
	Q1	3	12	0	480	C
FY2/2021	Q2	5	23	0	462	2
F12/2021	Q3 <sup>*2</sup>	0	9	(70)	383	2
	Q4	1	10	0	374	C
	Q1	0	9	0	365	C
FY2/2022	Q2	1	7	(3)	356	C
	Q3	0	0	0	356	C
	Q4	1	7	0	350	6
	Q1	0	6	0	344	C
FY2/2023	Q2	0	4	0	340	4
F12/2023	Q3	1	2	0	339	1
	Q4	0	3	0	336	1
	Q1	1	5	0	332	2
FY2/2024	Q2	2	7	0	327	1
F12/2024	Q3	2	4	0	325	C
	Q4	1	3	0	323	C
	Q1	2	11	0	314	C
FY2/2025	Q2	1	1	0	314	C
112/2023	Q3	1	0	0	315	1
	Q4	0	5	0	310	C



\*1 Increase in the number of shops following the consolidation of SLD Entertainment, Inc. \*2 Decrease in the number of shops following the deconsolidation of zetton inc.

#### Corporate Topics: Status of Shop Openings by the Group

• Newly opened shops: 4; Closed shops: 17; Brand Conversions: 1 (decrease of 13 shops (net))



Segme

## Corporate Topics: Status of Shop Openings by the Group

• Diamond Dining Co., Ltd. was entrusted with the operation of the Chiikawa Ramen Buta shops, opened at Nagoya PARCO, Shibuya PARCO, and Shinsaibashi PARCO for a limited time only (the number of shops entrusted with operation in FY2/2025: 3).



*Chiikawa Ramen Buta*, embodying the popular ramen shop depicted in *Chiikawa*, a manga created by the illustrator Nagano, was opened for the first time in Japan at Nagoya PARCO on March 19, 2024, followed by Shibuya PARCO on August 23, 2024, and Shinsaibashi PARCO on November 15, 2024, for a limited time only.



### Corporate Topics: Vision Towards Digital Transformation (DX)

• The Company announced the Joint Business Plan with Google Cloud on April 22, 2024.

As our vision towards digital transformation, one of the goals set out in the New Consolidated Medium-term Management Plan\*, we will work on the following initiatives jointly with Google Cloud Japan G.K. with a focus on the following four key themes: "ensuring optimum allocation of business systems," "maximizing LTV," "strengthening the Group's management capabilities," and "developing next-generation human resources."

	Pillars		
Cloud		Taking an inventory of existing business systems	
Migration	Ensuring optimum allocation of business systems	Improving operational know-how on cloud computing	
Dete		Consolidating distributed data platforms	
Data Analytics	Making effective use of data for maximizing LTV	Making better and more sophisticated use of data (AI/AM)	
		Putting in place a unified collaboration platform	
	Strengthening the Group's management capabilities through information sharing and tighter collaboration	Digitalizing operations and making use of generative AI	
		Marketing for increasing brand appeal	
DD × Google Cloud	Strengthening brands and developing human resources	Developing human resources for DX	



#### Corporate Topics: Revisions to Shareholder Special Benefit Program

• Announced changes to the content of our shareholder benefit program on July 12, 2024 (For details, click here.)

	Details of the chang	es (applicable to the program whose record date is at the end of August 2024)
2024年7月12日 各位 会社名 株式会社DDグループ 代表客名 代表取締役社長 松村厚久 (コード専号:3073 東証プライム) 間合せ先 毒税編成グルー理営業45県 方舗 征見 電話書号 03-6588-6509 (代表)	Providing benefits twice a year	Set an additional record date at the end of August to provide shareholder benefits twice a year → Plan to mail Shareholder Benefits Notice in November and May each year
株主優待制度の内容変更に関するお知らせ 当社は、本日開催の取締役会において、株主保持制度の変更について決酷いたしましたので、下記の通りお知らせいたします。 記 1. 変更の理由 当社は、株主の特殊の日頃のご実現にお応えするとともに、当社株式への役役の魅力を高め、より多くの皆傷に当社を一篇ご 理想とご提いただくこと、中た期時に当社株式を依有していただける株主席の地面を図ることを目的とし、株主権分類度を導	Reclassification of shareholders by the number of shares held	Subdividing shareholders categories to better reflect the numbers of shares held in shareholder benefits
<ul> <li>入しております。         この度、表明にわたり当社株式を保有していただいております機主様の目頃のご支援にお応えし、また新たな検主様からも長期的にご支援いただくたかに、株主獲得内容を変することといたしました。         また、より環境的な検主還元を実施するため、株主獲得の実施回数を後まの年1回から年2回とし、併せて頃未低でお送りし         でおりました株にご獲得得多を電子化することといたしました。         電子化は不少、第二常による不正利用の防止や破損や紛失のリメ         夕をなくし、ご利用時の利便性の向上、環境への範疇などを目的とした取り組みとなります。         </li> <li>2、変更の内容         <ul> <li>(1) 実用しる利用しる利益し、株主獲得の実施を年空回といたします。</li> <li>(2) 保有株式をより獲得内容に反映させるため、低有株式の広分を変更いたします。</li> <li>(2) 保有株式数とより獲得内容に反映させるため、低有株式の広分を変更いたします。</li> </ul> </li> </ul>	Providing additional benefits to long- term shareholders	Provide additional benefits to shareholders who have continued to hold 200 or more shares for one year or longer depending on the number of shares held
<ul> <li>(3) 当社務など1年以上議員して当社換式を 200 株以上操作していただいではる株主様(以下、(表現保有株主様)という) を対象に、保持体気状に広じて当該範疇品いとします。 なお、長期保有株主種とは、同一の株主番号で、2月末10長び8月末日の当社株主名牌に 200 株以上操有と記載された 場合を1回目とし、それを告み3回以上議員して 200 株以上 2055年3月末200 株以上 (何) 2004年8月末200 株は、2055年2月末200 株以上、2055年3月末200 株以上) (4) 従来紙でお送りしておりました株主ご優特券を増生し、(電子株主ご優特チケット)とさせていただきます。 ご優格品は(電子株主ご優特券を増上し、(電子株主ご優特チケット)とさせていただきます。 ご優格品は(電子株主ご優特券を増上し、(電子株主ご優特チケット)とさけていただきます。 ご優格品は(電子株主ご優特券を増上し、(電子株主ご優特チケット)とさせていただきます。 ご優格品は(電子株主ご優特券を増上し、(電子株主ご優特チケット)とさせていただきます。</li> <li>(5) 600 株以上の増生においた(おとな)した(お米(低雨電コンヒカリ))につきましては、2024年8月末 日をもって廃止とさせていただきます。</li> </ul>	lssuance of shareholder benefit tickets in electronic form	Abolished shareholder benefit tickets issued in paper and transitioned to electronic shareholder benefit tickets
1	Changes to choices of shareholder benefits	<ul> <li>Allow shareholders to choose benefits from the following two types: electronic shareholder benefit tickets or donation to charitable organizations</li> <li>Abolished the choice of rice (Uonuma-san Koshihikari) which shareholders holding 600 shares or more were eligible to choose</li> </ul>

APPEND

#### Corporate Topics: Reduction in Share Capital and Transfer to Other Capital Surplus

• Resolved to reduce the amount of share capital at the extraordinary general meeting of shareholders held on February 27, 2025 (For details, click <u>here</u>.)

株主総会参考書類 機 案 資本金の額の減少の件 (1)資本金の額の減少の目的 適切な税制の適用を通じて財務内容の健全化を図るとともに、将来の資本政策の柔軟性及び機 動性を確保することを目的として、会社法第417条11項の規定に基づき、次のとおり資本金の 額を減少し、その他資本制会会へ振り替えることとも認知するものであります。	Objective	Optimize the applicable taxation system to achieve financial health and ensure flexible and agile capital policies for the future
<ul> <li>2) 資本金の額の減少の内容</li> <li>2) 資本金の額の減少の内容</li> <li>(2) 減少する資本金の額</li> <li>(2) 減少の有容</li> <li>(2) 減少の方法</li> <li>(2) 減少の方法</li> <li>(3) 払い戻しを行わない無償減資とし、発行済株式総数の変更は行わず、会社法第447条第1</li> <li>項の規定に基づき、減少する資本金の額の全額をその他資本剰余金に振り替えることにいいたします。</li> </ul>	Breakdown of the reduction	(Share capital before reduction) (Reduction) (Share capital after reduction) 107,557,736 yen — 67,557,736 yen = <b>40,000,000 yen</b>
③資本金の額の減少の効力を生ずる日 2025年2月27日(木曜日)を予定しております。 以 上	Method of share capital reduction	This is the reduction of share capital without compensation; the total number of issued shares remains unchanged. Pursuant to Article 447, paragraph 1 of the Companies Act, the total amount of reduction in share capital is wholly transferred to other capital surplus.
- 3 -	Effective date	The share capital reduction was put on agenda at the extraordinary general meeting of shareholders held on February 27, 2025, and was approved on the same date.



Financial Results

**Corporate Topics** 

a Forecast

APPENDI

#### Corporate Topics: Received B Score in the CDP Climate Change Report 2024

• Announced that the Company received a B score in the "CDP Climate Change Report 2024" on February 12, 2025 (For details, click here)



#### Overview of B Score in CDP Climate Change Report 2024

CDP	CDP (Carbon Disclosure Project) is an international non-profit organization that promotes environmental information disclosure by companies and municipalities. It evaluates efforts related to climate change, deforestation, and water security, assigning scores on an eight-point scale from A to D
CDP Climate Change Report 2024	The "CDP Climate Change Report 2024" evaluates climate change initiatives and disclosure practices of companies and municipalities in 2024, assessing their awareness of environmental risks and specific actions taken and assigning a corresponding score.
Score	Organizations are scored on an eight-point scale (A, A–, B, B–, C, C–, D, D–). The Company <b>received a "B" score</b> , the third-highest score.
Evaluation	Under CDP, a "B" or "B–" score is classified as management level, indicating that the organization is taking action on environmental risks and their impacts, tracking their impacts, and working to mitigate or eliminate them.
Future Goals	The Company will continue promoting climate change initiatives and enhancing disclosure, with the goal of contributing to a sustainable society.

Corporate Topics:

Notice Regarding Partial Acquisition and Cancellation of Class-A Preferred Shares and Finalization of Syndicated Loan Agreement for Refinancing Existing Borrowings

• Announced on February 12, 2025: Notice Regarding Partial Acquisition and Cancellation of Class A Preferred Shares and Finalization of Syndicated Loan Agreement for Refinancing Existing Borrowings (For details, click here)

Pa Pa	rtial Acquisitic	on and Cancellation of Class A Preferred Shares / Syndicated Loar
2025年2月12日 会社名 株式会社DDグループ 代表者名 代表 取 純 役 社 長 松村 厚久 (コード番号:3073 東証プライム) 開合社法 電話番号 03-6538-6680 (代表)	lass A Preferred Shares	In response to the challenging business environment caused by the COVID-19 pandemic, a total of 5.0 billion yen in Class A Preferred Shares was issued on February 28, 2022, to strengthen capital and stabilize the financial base.
当社は、本日間様の駆動取締役会において、当社定款11条の6(金銭を対策とする取得条項)の規定に基づき、当社発行のA	artial Acquisition/ Cancellation of Class A Preferred Shares	Implementation of business streamlining, management improvement measures, and other initiatives led to financial stabilization and recovery in profitability, and an increase in equity capital. Based on this progress, a partial redemption (acquisition and cancellation) of Class A Preferred Shares was carried out.
14月1日日公表の「敬務超越解消に向けた我の組みについて」で記載のとされり、経営会務化策友び「経営会習折周」を発定し、 指載室の実施により、事業通及び財務語での安定化を採り、特殊的な奴友の改善に取り組んだことから、奴徒力が時間し自己貸 が増加いたしました。このような状況により、A種優先株式の一部借還(取得及び消却)を実施することといたしました。 2. 取得に係る事項の内容	umber of Shares Acquired and Cancelled	Total shares to be acquired and cancelled: 30,000 Total shares issued: 50,000
(1) 人類の意味がないがないない。かかなくのが、気がないななななないないないないないないないないないないないないないないないない	Syndicated oan Agreement Finalized	To further strengthen the financial foundation through refinancing of existing borrowings, a syndicated loan agreement was finalized.
(2) 前時する株式の総数 30,000 株 (巻)     (3) 前時平定1 2025年2月28日     (2) 次日 第10年7年1 2025年2月28日     (2) 次日: 第25年2月28日     (2) 次日     (2) 次日: 第25年2月28日     (2) 次日: 第25年2月28日     (2) 次日: 第25年2月28日     (2) 次日     (2) 次日     (2) 次日     (2) 元日     (2) 元目     (2) 元日     (2) 元目     (2) 元日     (2) 元目     (2) 元日     (2) 元目     (2) 111     (2) 111     (2) 111     (2) 111     (2) 111     (2) 111     (2) 111     (2) 111	Syndicated Loan Overview	Contract Date: February 25, 2025 Execution Date: February 28, 2025 Arranger and Agent: SUMITOMO MITSUI BANKING CORPORATION Participating Financial Institutions*: The Bank of Yokohama, Ltd., Mizuho Bank, Ltd., Resona Bar Limited, Sumitomo Mitsui Trust Bank, Limited, MUFG Bank, Ltd., The Hiroshima Bank, Ltd., THE BANK OF KOCHI, LTD.

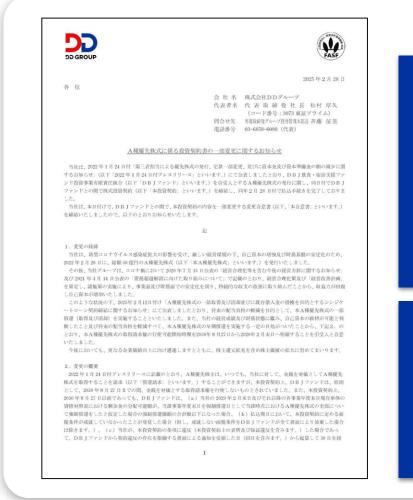
Financial Results

**Corporate Topics** 

APPEN

## Corporate Topics: Notice Regarding Partial Amendment to the Investment Agreement Related to Class A Preferred Shares

•Announced on February 28, 2025: Notice Regarding Partial Amendment to the Investment Agreement Related to Class A Preferred Shares (For details, click <u>here</u>)



Partial Amendment to the Investment Agreement Related to Class A Preferred Shares

On February 28, 2022, 5.0 billion yen in Class A Preferred Shares were issued to the DBJ Food & Beverage and Accommodation Support Fund Investment Business Limited Partnership ("DBJ Fund"). As announced on February 12, 2025 (ref. P.22), titled "Notice Regarding Partial Acquisition and Cancellation of Class A Preferred Shares and Finalization of Syndicated Loan Agreement for Refinancing Existing Borrowings", a review of business performance and financial position confirmed that equity capital could be maintained. With a clearer path toward early redemption to reduce future dividend burdens, both parties agreed to move the start date for exercising the acquisition request right from August 27, 2030, to the end of February 2028.

Amendment Overview

Background

and Purpose

Under the agreement with the DBJ Fund, the start date for exercising the acquisition request right has been revised to the end of February 2028. "If, as of the end of any fiscal year on or after February 28, 2027, the amount available for distribution of surplus on the non-consolidated balance sheet falls below the total amount required for mandatory redemption of all outstanding Class A Preferred Shares, assuming that date to be the mandatory redemption date."

Financial Results

Corporate Topics

APPEN

Corporate Topics: Progress in Procurement Collaboration Using the Logistics Platform of DD Plus Co., Ltd.

## **DD \$** Plus

About the procurement collaboration using the logistics platform of DD Plus Co., Ltd.

By sharing the mass advantages of the DD Group and the overwhelming logistics efficiency achieved by the dominant development in the Kanto area with restaurants outside the DD Group in the same area, we will further share the mass advantages and attractive food ingredients of each company and enhance our product lineup together with our customers. Over 60 types of vegetables are sourced directly from producers at fixed annual prices, delivering fresh, affordable, and traceable produce.

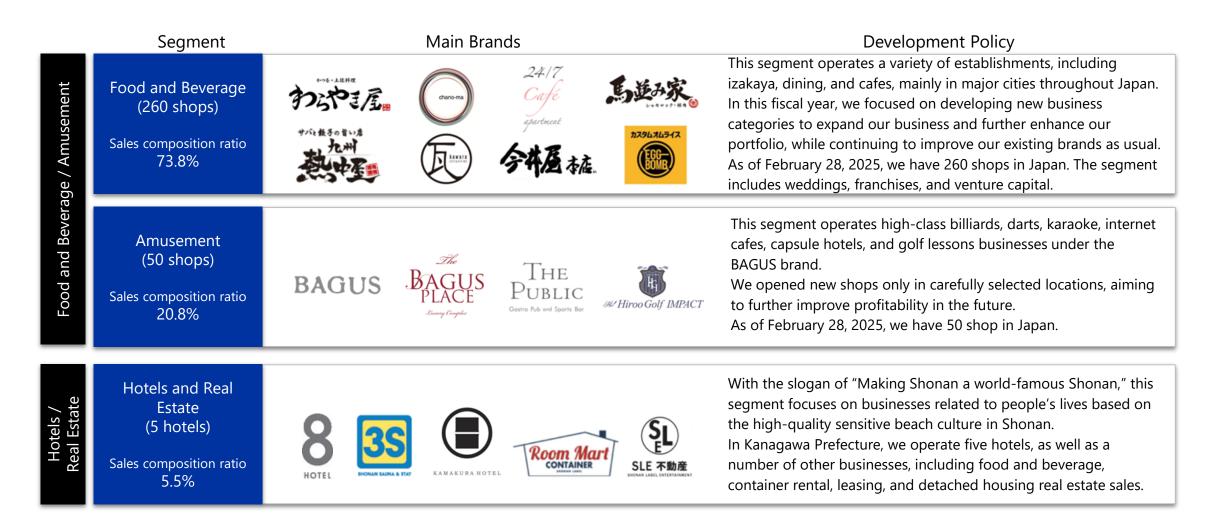
#### Targeting 1,000 participating shops by the fiscal year ending February 2028.

[Trends in participating companies and shops under the procurement collaboration]

		FY2/2023		FY2/2024		FY2/2025		FY2/2026	FY2/2028
		1H	2H	1H	2H	1H	2H	Target	Target
	Non-Group Companies	33	44	49	57	56	75	105	
	Group Companies	2	2	2	2	2	3	3	200+ companies
Participating Companies	Total	35	46	51	59	58	78	108	
	Non-Group Companies	142	286	315	349	345	420	590	
	Group Companies	336	327	323	314	314	310	313	1,000+ shops
Participating Shops	Total	478	613	638	663	659	730	903	

#### APPENDI

#### Segment Overview (Segment Breakdown)



Consolidated

Corporate Top

## Summary of Results by Segment (FY2/2025)

	Full-yea	Full-year Results by Segment			position Ratio	Year-on-Year	
	Net sales	Operating profit	Operating profit margin	Sales composition ratio	Operating profit composition ratio	Year-on-year net sales	Year-on-year operating profit
(1) Food and Beverage business	28,460	3,327	11.7%	73.8%	89.0%	104.5%	122.6%
(2) Amusement business	8,011	1,672	20.9%	20.8%	44.7%	107.6%	112.9%
(3) Food and Beverage / Amusement segment ((1)+(2))	36,471	5,000	13.7%	94.5%	133.8%	105.6%	119.2%
(4) Hotels and real estate segment	2,106	174	8.3%	5.5%	4.7%	84.3%	51.2%
(5) Headquarters expenses and other adjustments	0	(1,437)	-	0.0%	(38.04%)	-	
Total for the Group ((3)+(4)+(5))	38,578	3,738	9.7%	100.0%	100.0%	104.1%	115.3%

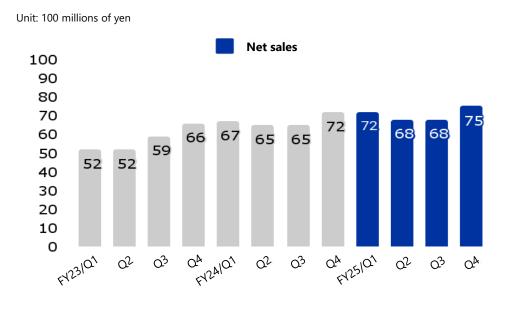


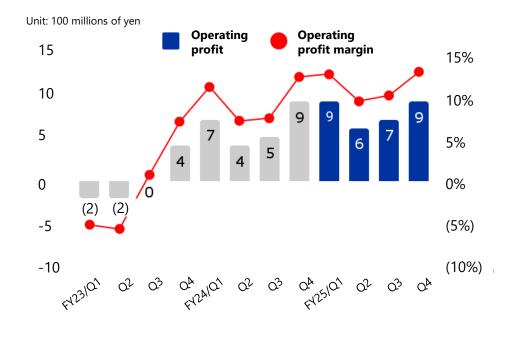
#### Results by Segment: Food and Beverage

- Food and Beverage
- Both net sales and operating profit increased YoY due to an increase in the number of customers resulting from normalization of socioeconomic activities and an increase in sales per customer resulting from various measures.
- We secured earnings through various measures, such as measures against rising costs, ongoing cost reduction and closing unprofitable shops.



#### [FY2/2025] Operating profit: 3,320 million yen, 122.6% YoY

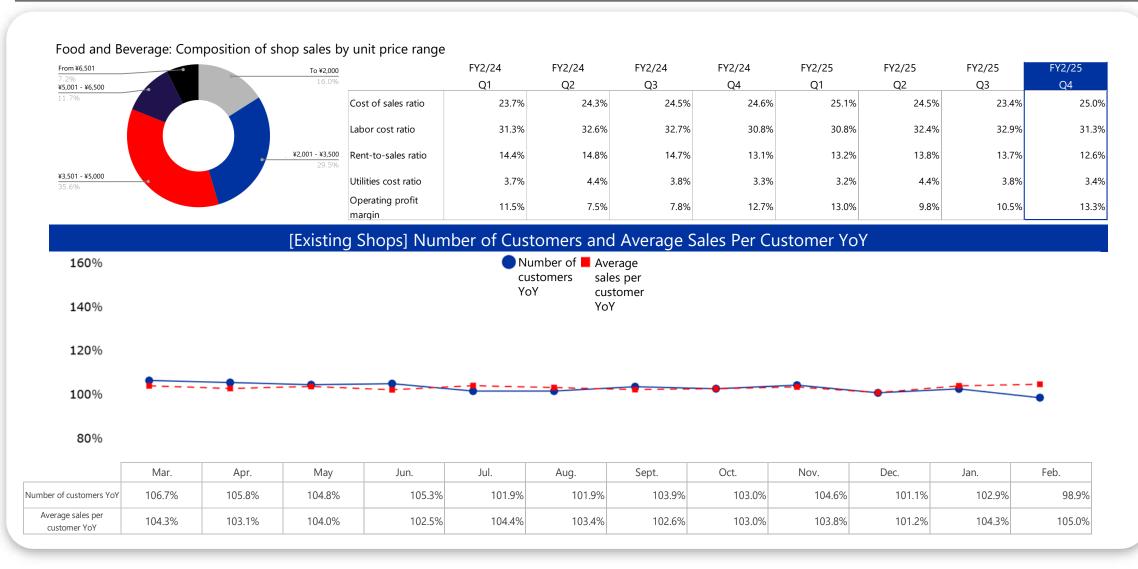




onsolidated ancial Results Segment

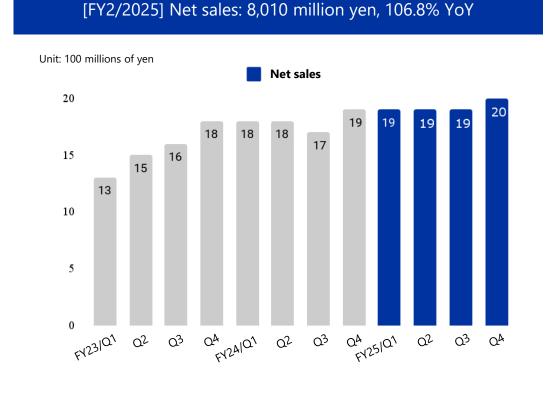
APPEN

#### Results by Segment: Number of Customers / Average Sales Per Customer YoY and Key Indicators in the Food and Beverage Business

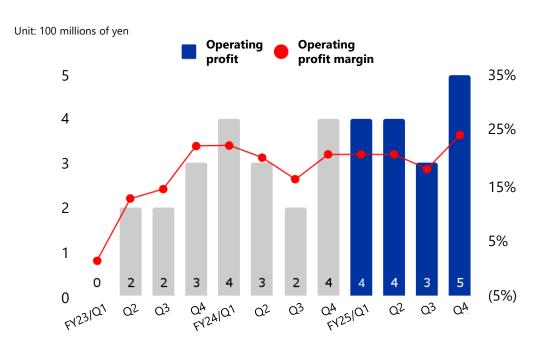


	Financial Results	corporate ropies	ocginent	Mid-Term Plan Progress	
Results by Segment: Amusement				Amusement	
					-

- Billiard, darts, and karaoke shops achieved higher performance YoY as a result of promotion of event measures in line with the recovery in the flow of people.
- Internet café business started measures to recover business performance by opening and expanding billiard, darts, and karaoke rooms while closing unprofitable shops.
- The capsule hotel business, which resumed operations, narrowed losses in the previous year.



#### [FY2/2025] Operating profit: 1,670 million yen, 112.9% YoY



#### Consolidated inancial Results

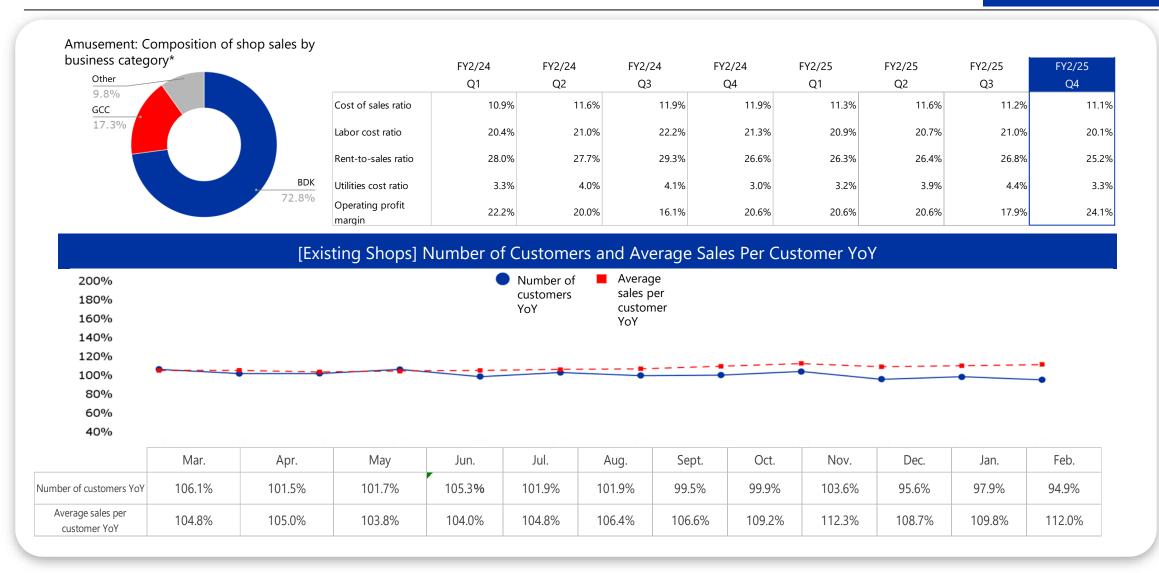
orporate Topics

d Forecast

APPENDIX

## Results by Segment: Number of Customers / Average Sales Per Customer YoY and Key Indicators in the Amusement Business

Amusement



Hotels and Real Estate

## Results by Segment: Hotels and Real Estate

• In this fiscal year, 3S HOTEL ATSUGI rebranded and opened in March 2024. The contribution from increased demand for hotels during the summer and stable revenue from rental container businesses contributed to sales. However, in prior years there were \*revenues from some special factors, such as the contract to lease the entire building by the Kanagawa prefectural government as a facility for accommodating patients with mild COVID-19 symptoms, travel support for Kanagawa prefectural government, and the sale of the planned business site. As a result, net sales and operating profit were 89.7% and 51.2% respectively, YoY.



#### Results by Segment: Hotel Occupancy Rate, Average Daily Rate, Number of Container Rooms, Occupancy Rate, and Key Indicators in the Hotels and Real Estate Business

#### Hotels and Real Estate

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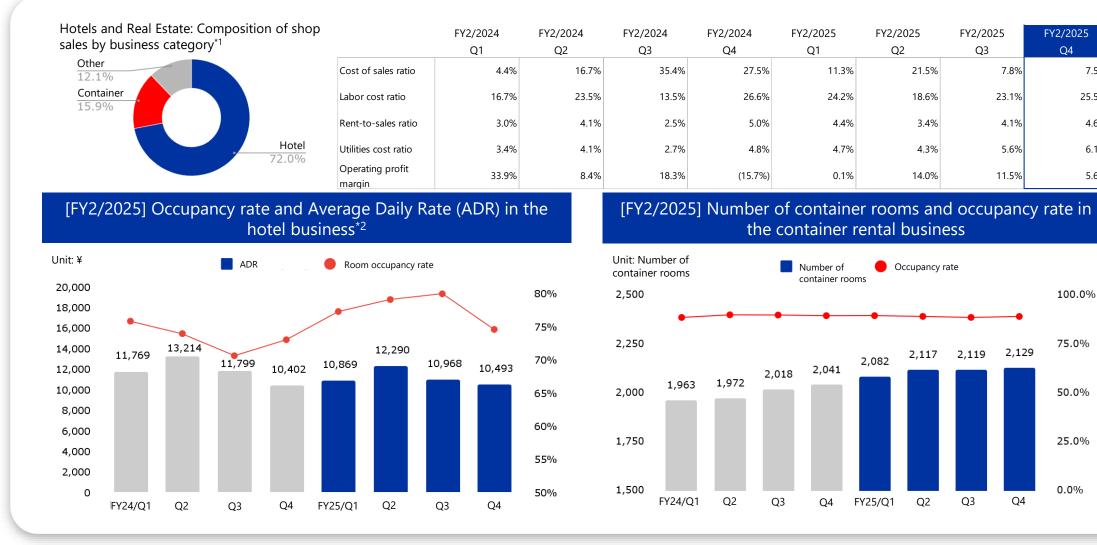
7.5%

25.5%

4.6%

6.1%

5.6%



\*1: The container business includes trunk room and coin parking businesses. Other businesses include the share house business and the real estate sales business.

\*2: 3S HOTEL ATSUGI (formerly PARK IN HOTEL ATSUGI) was excluded because we provided the hotel facility for accommodating patients with mild COVID-19 symptoms at the request of the

32 Kanagawa prefectural government until Q1 in FY2024 (lease of an entire building for a fee), and from Q2 onward, there was a period of closure due to renovation work for the rebranding and

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consolidated

Corporate Topic

## Consolidated Financial Results Forecasts for FY2/2026

• We announced a budget to exceed financial targets of 40 billion yen in net sales, 4 billion yen in operating profit, 10% in operating profit ratio, and 3.9 billion yen in ordinary profit in the final year of the Consolidated Medium-term Management Plan (FY2/2024-FY2/2026).

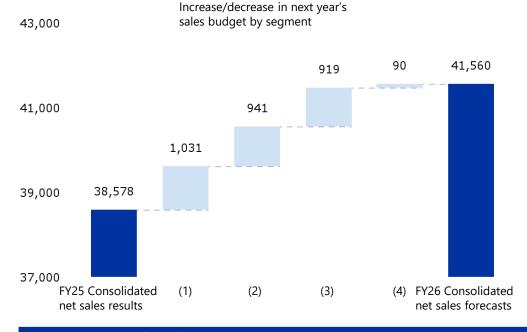
		Consolidated Financial Results Forecasts for FY2/2026	Consolidated Financial Results for FY2/2025	Increase/Decrease Amount	Increase/Decrease Rate
	Net sales	20,250	19,202	1,048	5.5%
consolidated accounting period C	Operating profit	1,790	1,787	3	0.2%
	Ordinary profit	1,720	1,802	(82)	(4.6%)
	Profit attributable to owners of parent	1,250	1,204	46	3.8%
	Net sales	41,560	38,578	2,982	7.7%
Full-year consolidated	Operating profit	4,130	3,738	392	10.5%
accounting period	Ordinary profit	3,960	3,581	379	10.6%
	Profit attributable to owners of parent	2,410	2,397	13	0.5%

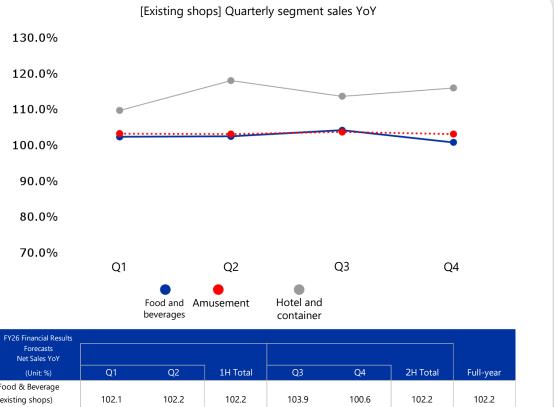
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Corporate Topi

## Consolidated Financial Results Forecasts for FY2/2026

 We plan to increase revenues by 2,982 million yen YoY mainly due to growth of existing shops in the Food and Beverage and Amusement businesses and an increase in the number of shops through new shop openings, as well as improved performance in the Hotel and Real Estate business.





Segment	Increase/	Description
Jegment	decrease (\mn)	Description
(1) Food and Beverage/AM existing shops	+1,031	Increase sales due to the growth of existing stores in the Food and Beverage/Amusement businesses
(2) Food and Beverage/AM new shops		Increase sales in the Food and Beverage/Amusement businesses due to growth of new stores in the current fiscal year and new store openings in the next fiscal year
(3) Hotels and Real estate	+919	Increase sales due to growth of existing stores in the Hotels and Real Estate business, etc.
(4) Other	+90	Adjustments (Differences of consolidation adjustments, etc.)
Total sales increase	41,560	

Net Sales YoY			_				
(Unit: %)	Q1	Q2	1H Total	Q3	Q4	2H Total	Full-year
Food & Beverage							
(existing shops)	102.1	102.2	102.2	103.9	100.6	102.2	102.2
Amusement (existing							
shops)	103.0	102.9	103.0	103.5	102.9	103.2	103.1
Hotel and container*	109.5	117.8	113.8	113.5	115.8	114.6	114.2
Total	102.6	103.2	102.9	104.4	101.8	103.0	103.0

**Consolidated Forecast** Mid-Term Plan Progres

#### Progress Status of the Consolidated Medium-term Management Plan (FY2/2024-FY2/2026)

• Planned targets: [Strengthen core businesses and expand development channels] [Expand business areas]

[Strengthen core businesses and	expand development channels]	[Expand business areas]				
Strengthen brand creation Strengthen the brand portfolio	Expand development channels	Strengthen IP contents business	• Expand hotels and real estate services			
	BAGUS Umeda	Number of contents: 50 SLD Entertainment Inc.: 49 Diamond Dining Co. Ltd.: 1	Container rental business* SHONAN LABEL ENTERTAINMENT Inc. Number of container rooms selling: 2,129			
Japanese Restaurant <i>mizuiro</i>	chano-ma chano-ma Tennoji	Number of collaboration shops: 19 SLD Entertainment Inc.: 16 Spot collaboration shops: 5 Permanent collaboration shops: 3	(+88 YoY) Number of rooms occupied: 1,896 (Occupancy rate: 89.1%)			
穂のほまれ Shuzen Ho no homare	<b>DD C Plus</b> Number of shops participating in the procurement collaboration: 730	Entrusted collaboration shops: 8 Diamond Dining Col, Ltd.: 3 Ss entrusted with operation: 3	Room Mart CONTAINER			

Segmen

Consolidated Forecast Mid-Term Plan Progress

APPENDIX

#### Progress of the Consolidated Medium-term Management Plan (FY2/2024-FY2/2026)

• Plan Objective: Standardization of Internal Infrastructure Systems and Peripheral Devices

## Launching multiple projects toward the integration of internal data foundations

		ems in the Group			DX vision implementation overview		
Implemented	Initiated				Completed the introduction of tablet POS and QR order (Food and Beverage)		
Efforts to address in-store and headquarters needs	Introduction of tablet POS Cashless payment options Introduction of mobile and QR order	Supply chain enhancement SaaS migration of operational systems and legal compliance	Ordering management system Additional distribution centers, etc. Automatic calculation of demand forecast and number of orders		Leading to a pleasant and enjoyable experience for customers		
	Delivery service Introduction of a common point system Digitization of various types of coupons Automatic change machines		SaaS migration of data analysis SaaS migration of approval system Abolition of the legacy system		Customers can place orders at their own timing.		
stablishment of nanagement DB	Establishment of a common management DB Establishment of a store finder system Linkage with various systems	Consolidation and	Legal compliance of accounting systems Consolidation of expense reimbursement functions		(1) Eliminated POS for multiple manufacturers. Consolidation to one company reduced man- hours for DB construction.		
stablishment of a uman resource levelopment latform	Human resources management system Face recognition attendance system Personnel evaluation/human resource DB system Education and training system		Consolidation of invoice receipt functions Confirmation of logistics product and price revision operations Simplification of general attairs (registration)	Expected ef	<ul> <li>(2) Improved efficiency of store operations and labor costs through the introduction of QR order</li> <li>(3) Sales per customer increased due to reduction or operation of QR</li> </ul>		

Segment

Consolidated Forecast Mid-Term Plan Progress

#### APPENDIX

#### Progress Status of the Consolidated Medium-term Management Plan (FY2/2024-FY2/2026)

		FY2/2026 (corrected)	FY2/2025			Financial results
		Disclosed on Apr. 19, 2024	(progress)	Achievement rate	Sales composition ratio	forecasts for FY2/2026
	Net sales	40,000	38,578	96.4%	100.0%	41,560
	Operating profit	4,000	3,738	93.5%	9.7%	4,130
	Operating profit ratio	10.0%	9.7%	96.9%	-	9.9%
e	Ordinary profit	3,900	3,581	91.8%	9.3%	3,960
Financial Targets (Economic Value)	Net D/E ratio	Less than 2 times	1.1 times	-	-	-
	ROE	20.0%	27.9%	+7.9pt	-	-
	Interest-bearing debt ratio	Less than 50.0%	53.0%	+3.0pt	-	-
	Equity ratio	30.0% or more	25.8%	(4.2pt)	-	-
	Cost ratio	-	21.2%	-	_	23.4%
Non-financial Targets (Social Value)	Percentage of female managers	Current level maintained at 24.2%	21.80%	(2.4pt)		
	Climate change initiatives	Reduction of CO2 emissions	Promoting initiatives and information disclosure based on TCFD Received a B score in the CDP Climate Change Report 2024	-		
	Number of stores	-	310 stores	-		
	Number of container rooms occupied (expansion of recurring revenue	112/2024	FY2/2025			
	business)	1,826	1,896	103.8%		



## APPENDIX





porate Topics

#### APPENDIX

#### APPENDIX: Strategic Focus Areas of the Medium-term Management Plan

- The following are the specific themes and priority measures to enhance overall Group management capabilities.
- To maximize LTV, the plan focuses on expanding brand (business concept), channel (area), and lifestyle (stage).

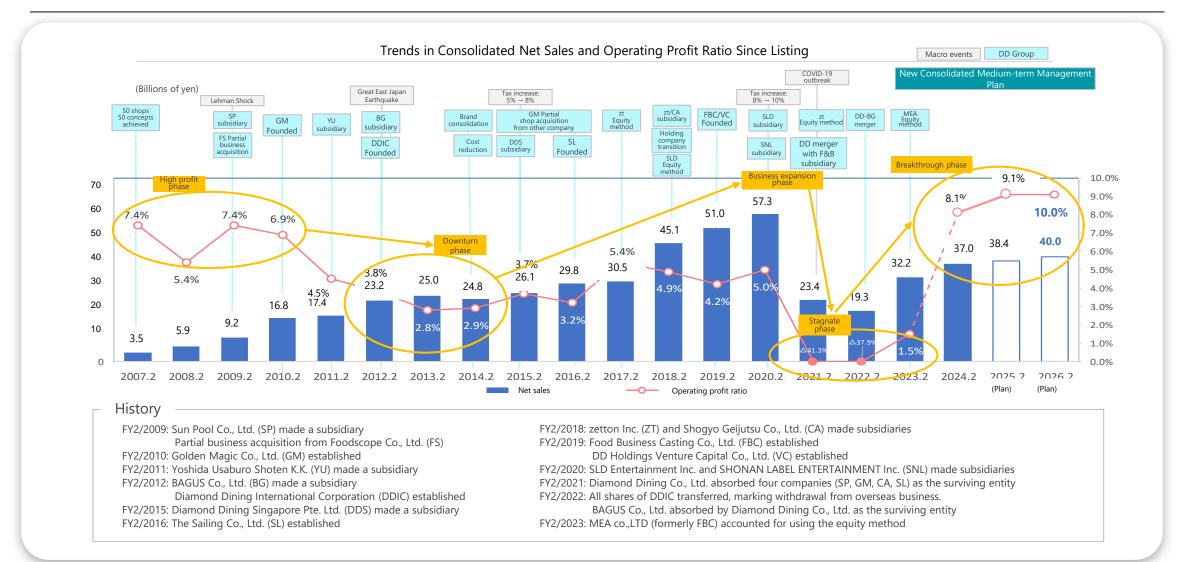
1 Core business enhancement	<ul> <li>Secure store locations through group collaboration.</li> <li>Strenghen brand creation by leveraging group management capabilities.</li> <li>Maximize LTV (LIFE TIME VALUE).</li> <li>Reinforce brand portfolio to support dominant market presence.</li> </ul>
2 Market channel expansion	<ul> <li>Develop new sales channels, including shopping centers and food courts, to expand geographic reach.</li> <li>Strengthen partnerships with local governments to promote regional revitalization.</li> <li>Create brands aligned with emerging channel needs.</li> <li>Expand into new channels through the EC business.</li> </ul>
3 Business domain expansion	<ul> <li>Expand into new business areas through M&amp;A.</li> <li>Enhance product offerings in the hotel and real estate segments.</li> <li>Strengthen IP content business through group collaboration.</li> </ul>
4 Strengthen financial foundation	<ul> <li>Target ROE of 20% or higher and reduce interest-bearing debt ratio to 50%.</li> <li>Achieve operating profit of 2.8 billion yen or more (FY2/2026).</li> </ul>

Financial Results

Corporate Topic

#### APPENDIX

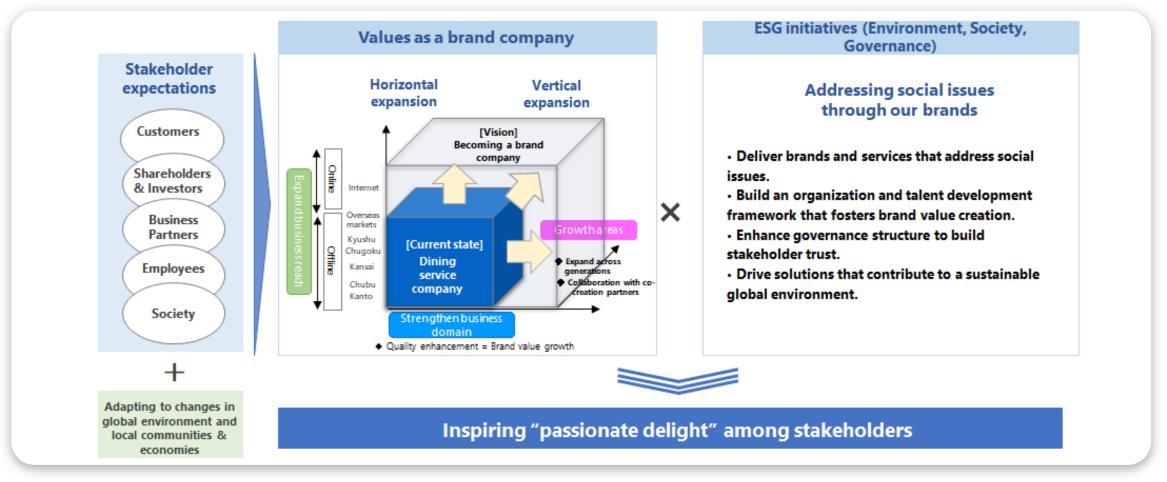
#### APPENDIX: Group Performance Trends and Plan Through FY2/2026



APPENDIX

#### APPENDIX: New Consolidated Medium-term Management Plan - Value Creation Initiatives

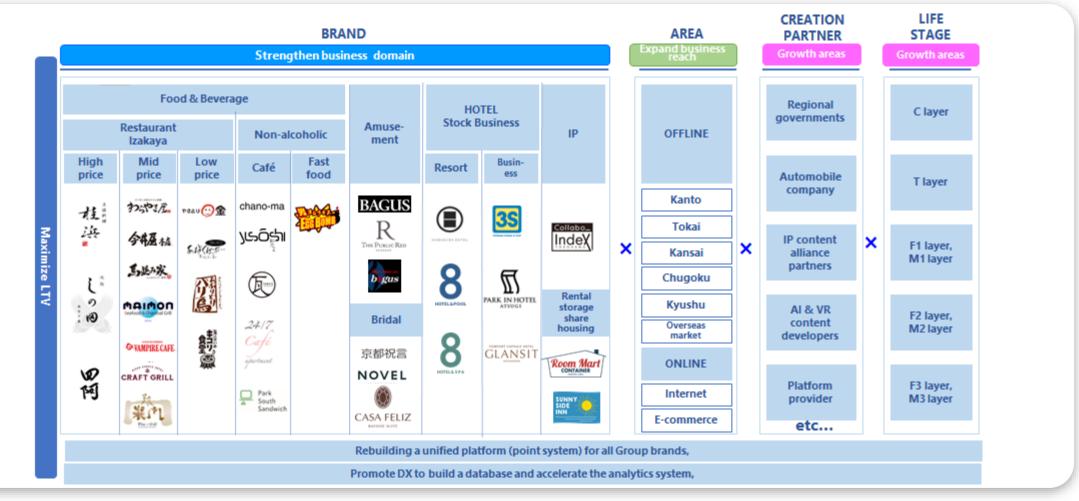
• Creating value as a brand company by maximizing LTV (LIFE TIME VALUE) and promoting ESG initiatives to address social challenges—enhancing corporate value and delivering moments of passionate delight.



APPENDIX

#### APPENDIX: New Consolidated Medium-term Management Plan - LTV Growth Strategy Map

#### • Pursuing geometric LTV growth driven by creative and innovative brand value.



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#### APPENDIX: New Consolidated Medium-term Management Plan - Revised Financial Targets

• In parallel with advancing the Group Vision, the plan seeks to achieve both social and economic value through ESG initiatives.

		FY2/2026 initial plan (Announced April 21, 2023)	FY2/2026 revised plan (Announced April 19, 2024)	Change	(Millions of ye FY2/24 Actual
Financial targets (Economic value)	Net sales	40,000	40,000	-	37,079
	Operating profit	2,800	4,000	<b>1,200</b> (+42.9%)	3,243
	Operating profit ratio	7%	10%	+3 pts	8.8%
	Ordinary profit	2,700	3,900	<b>1,200</b> (+44.5%)	3,131
	ROE	20%	20%	-	46.6%

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