# <u>MATSUYA</u>

## Monthly Sales Report December.2024

#### 1. Sales of Department Store Business year on year(%)

|                 | Sales | Customer<br>traffic |
|-----------------|-------|---------------------|
| ① MATSUYA       | 6.5   | 1.3                 |
| ② Ginza Store   | 6.9   | 5.1                 |
| 3 Asakusa Store | 1.9   | -6.0                |

### 2. Sales of each months year on year(%)

|               | Jan  | Feb  | Mar   | Apr  | May  | Jun   | Jul  | Aug  | Sep   | Oct  | Nov  | Dec |
|---------------|------|------|-------|------|------|-------|------|------|-------|------|------|-----|
| MATSUYA       | 24.1 | 35.6 | 35.0  | 31.5 | 40.8 | 31.6  | 36.9 | 15.9 | 1.0   | 13.9 | 18.1 | 6.5 |
| Ginza Store   | 22.3 | 36.3 | 28.6  | 31.6 | 43.6 | 35.2  | 38.5 | 16.0 | 2.4   | 14.9 | 18.9 | 6.9 |
| Asakusa Store | 53.4 | 23.3 | 118.0 | 30.8 | -8.4 | -15.8 | 4.1  | 12.4 | -19.0 | -9.1 | 3.5  | 1.9 |

#### 3. Department Stores Sales by Merchandise Category year on year(%)

|                       |                     | MATSUYA | Ginza Store |  |
|-----------------------|---------------------|---------|-------------|--|
|                       | Men's Clothing      | 8.9     | 8.9         |  |
|                       | Women's Clothing    | 13.8    | 14.1        |  |
|                       | Children's Clothing | 34.5    | 34.5        |  |
|                       | Other Clothing      | -45.3   | -42.8       |  |
| Clothing Total        |                     | 10.3    | 10.8        |  |
| Accessories           |                     | 8.8     | 8.8         |  |
| Total general goods   |                     | 10.4    | 10.0        |  |
| Total household goods |                     | -5.4    | -4.5        |  |
| Total foods           |                     | 1.8     | 3.3         |  |
| Restaurant &cafes     |                     | -4.1    | -4.3        |  |
| Se                    | rvices,Other        | 77.8    | 78.6        |  |
|                       | 合計                  | 6.5     | 6.9         |  |

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