



2025/1/7

ABC-MART, INC.

Monthly Sales Report for December 2024, FY 2025

*** `ABC-MART` Sales Summary fiscal period from MAR 1, 2024 to FEB 28, 2025 (% change compare with last year)

		(%)									
		2024			1Q	JUN	JUL	AUG	2Q	1st Half	
		MAR	APR	MAY							
Existing Stores	Sales	10.7	6.5	6.2	7.7	20.8	6.6	11.0	12.7	9.9	
	Number of Customers	2.3	-0.5	-0.7	0.3	13.8	-0.1	1.2	5.0	2.4	
	Sales per customer	8.3	7.1	6.9	7.4	6.1	6.7	9.6	7.4	7.3	
All Stores	Sales	9.7	5.9	5.9	7.1	20.5	6.5	12.4	12.9	9.8	
	Number of Customers	1.2	-1.4	-1.1	-0.5	13.2	-0.4	2.3	4.7	2.0	
	Sales per customer	8.4	7.4	7.1	7.6	6.5	7.0	9.9	7.8	7.7	
		SEP	OCT	NOV	3Q	DEC	2025		4Q	2nd Half	Full Year
							JAN	FEB			
Existing Stores	Sales	6.1	6.3	14.7	9.2	10.9					
	Number of Customers	-0.4	-0.2	5.6	1.7	5.2					
	Sales per customer	6.5	6.5	8.6	7.3	5.4					
All Stores	Sales	7.1	6.1	14.6	9.4	11.0					
	Number of Customers	0.3	-0.7	5.3	1.7	5.1					
	Sales per customer	6.8	6.8	8.8	7.6	5.6					

Sales Report for FY 2024

		(%)									
		2022			1Q	JUN	JUL	AUG	2Q	1st Half	
		MAR	APR	MAY							
Sales	Existing Stores	23.2	22.8	15.6	20.4	19.5	24.2	20.8	21.6	20.9	
	All Stores	25.0	23.7	16.3	21.6	19.8	24.4	22.0	22.2	21.8	
		SEP	OCT	NOV	3Q	DEC	2023		4Q	2nd Half	Full Year
							JAN	FEB			
Sales	Existing Stores	19.3	7.6	14.1	13.1	10.3	11.3	18.1	12.7	12.9	16.8
	All Stores	19.2	8.1	14.7	13.6	9.8	10.7	17.7	12.1	12.8	17.2

◇ Sales Summary

In December, Saturday was one day less compared to a year ago.

Both customer numbers and sales were strong due to demand for Christmas gifts and year-end sales.

By product, boots and down coats performed well.

All stores sales grew 11.0% to a year ago in this month.

Existing stores sales also showed a year on year growth of 10.9% compared to the same period in the previous year.

Store Openings and Closings

Opened: 2 stores

Closed: 1 store

Number of stores: 1,093 stores