

November 12, 2024

## Consolidated Financial Results for the Fiscal Year Ended September 30, 2024 (Under Japanese GAAP)

Company name: Interspace Co.,Ltd  
 Listing: Tokyo Stock Exchange  
 Securities code: 2122  
 URL: <http://www.interspace.ne.jp/>  
 Representative: Shinichiro Kawabata, Representative Director CEO  
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 Scheduled date of annual general meeting of shareholders: December 20, 2024  
 Scheduled date to commence dividend payments: December 23, 2024  
 Scheduled date to file annual securities report: December 23, 2024  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the fiscal year ended September 30, 2024 (from October 1, 2023 to September 30, 2024)

#### (1) Consolidated operating results

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
September 30, 2024	7,909	8.6	555	(29.8)	490	(46.0)	59	(89.8)
September 30, 2023	7,284	2.3	791	(25.8)	908	(29.7)	585	4.0

Note: Comprehensive income For the fiscal year ended September 30, 2024: ¥ 18 million [ (96.9) % ]  
 For the fiscal year ended September 30, 2023: ¥ 583 million [ 4.2 % ]

Fiscal year ended	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
September 30, 2024	9.48	-	1.0	4.4	7.0
September 30, 2023	93.36	-	10.5	8.2	10.9

Reference: Share of profit (loss) of entities accounted for using equity method  
 For the fiscal year ended September 30, 2024: ¥ (55) million  
 For the fiscal year ended September 30, 2023: ¥ 90 million

#### (2) Consolidated financial position

As of	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
September 30, 2024	11,232	5,641	50.2	898.83
September 30, 2023	11,094	5,780	52.1	920.93

Reference: Equity  
 As of September 30, 2024: ¥ 5,641 million  
 As of September 30, 2023: ¥ 5,780 million

#### (3) Consolidated cash flows

Fiscal year ended	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
September 30, 2024	836	(332)	(156)	5,953
September 30, 2023	512	(482)	(156)	5,631

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
Fiscal year ended September 30, 2023	-	0.00	-	25.00	25.00	156	26.8	2.8
Fiscal year ended September 30, 2024	-	0.00	-	30.00	30.00	188	316.4	3.3
Fiscal year ending September 30, 2025 (Forecast)		0.00		30.00	30.00		47.1	

### 3. Forecast of consolidated financial results for the fiscal year ending September 30, 2025 (from October 1, 2024 to September 30, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	
Six months ending March 31, 2025	4,300	7.6	300	(31.1)	300	(29.5)	150	(40.2)	Yen 23.90
Fiscal year ending September 30, 2025	9,000	13.8	750	35.0	750	52.9	400	572.0	63.73

#### \* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2024	6,967,200 shares
As of September 30, 2023	6,967,200 shares

- (ii) Number of treasury shares at the end of the period

As of September 30, 2024	690,369 shares
As of September 30, 2023	690,369 shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended September 30, 2024	6,276,831 shares
Fiscal year ended September 30, 2023	6,276,831 shares

#### [Reference] Overview of non-consolidated financial results

##### 1. Non-consolidated financial results for the fiscal year ended September 30, 2024 (from October 1, 2023 to September 30, 2024)

###### (1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended September 30, 2024	4,202	1.8	689	(6.5)	467	(33.7)	76	(81.9)
September 30, 2023	4,127	(7.5)	737	(26.7)	705	(30.3)	421	82.3

	Basic earnings per share		Diluted earnings per share	
	Yen	Yen	Yen	Yen
Fiscal year ended September 30, 2024	12.11	-	-	-
September 30, 2023	67.08	-	-	-

###### (2) Non-consolidated financial position

	Total assets		Net assets		Equity-to-asset ratio		Net assets per share	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	%	Yen	Yen	
As of September 30, 2024	8,365	5,049	5,049	5,135	60.4	804.41	804.41	
September 30, 2023	8,376	5,135	5,135	5,135	61.3	818.19	818.19	

Reference: Equity

As of September 30, 2024: ¥ 5,049 million  
As of September 30, 2023: ¥ 5,135 million

\* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

\* Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors. Please refer to “(4) Future outlook” of “1. Overview of Operating Results and Others” on page 3 of the attached materials for the conditions that form the assumptions for the forecasts of financial results and cautions concerning the use thereof.

(Holding of financial results presentation meeting and how to obtain financial results materials)

The Company plans to hold an online financial results presentation for institutional investors and analysts on Wednesday, November 13, 2024, using a web conference system. Supplementary materials for the financial results to be used on the day of the meeting will be posted on the Company's corporate website (<https://www.interspace.ne.jp/ir/>) immediately after the meeting.

## Consolidated balance sheet

(Thousands of yen)

	As of September 30, 2023	As of September 30, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	5,631,668	5,953,973
Accounts receivable - trade, and contract assets	3,505,751	3,496,288
Other	208,634	185,320
Allowance for doubtful accounts	(6,889)	(7,251)
<b>Total current assets</b>	<b>9,339,164</b>	<b>9,628,330</b>
Non-current assets		
Property, plant and equipment		
Buildings	134,786	136,950
Accumulated depreciation	(76,150)	(84,857)
Buildings, net	58,636	52,093
Tools, furniture and fixtures	694,775	741,628
Accumulated depreciation	(578,437)	(608,728)
Tools, furniture and fixtures, net	116,337	132,899
<b>Total property, plant and equipment</b>	<b>174,974</b>	<b>184,992</b>
Intangible assets		
Goodwill	128,961	-
Software	455,572	501,085
Other	537	481
<b>Total intangible assets</b>	<b>585,071</b>	<b>501,567</b>
Investments and other assets		
Investment securities	595,714	482,902
Deferred tax assets	174,617	203,050
Other	226,724	232,372
Allowance for doubtful accounts	(2,222)	(679)
<b>Total investments and other assets</b>	<b>994,833</b>	<b>917,646</b>
<b>Total non-current assets</b>	<b>1,754,879</b>	<b>1,604,206</b>
<b>Total assets</b>	<b>11,094,044</b>	<b>11,232,537</b>

	As of September 30, 2023	As of September 30, 2024
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	4,581,990	4,554,166
Income taxes payable	73,953	165,321
Provision for bonuses	173,034	214,934
Other	415,526	589,877
<b>Total current liabilities</b>	<b>5,244,504</b>	<b>5,524,299</b>
Non-current liabilities		
Deferred tax liabilities	4,113	3,342
Other	64,906	63,069
<b>Total non-current liabilities</b>	<b>69,019</b>	<b>66,411</b>
<b>Total liabilities</b>	<b>5,313,524</b>	<b>5,590,711</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	984,653	984,653
Capital surplus	725,000	725,000
Retained earnings	4,650,719	4,553,321
Treasury shares	(626,270)	(626,270)
<b>Total shareholders' equity</b>	<b>5,734,103</b>	<b>5,636,705</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	29,233	23,630
Foreign currency translation adjustment	17,182	(18,510)
<b>Total accumulated other comprehensive income</b>	<b>46,416</b>	<b>5,120</b>
<b>Total net assets</b>	<b>5,780,519</b>	<b>5,641,825</b>
<b>Total liabilities and net assets</b>	<b>11,094,044</b>	<b>11,232,537</b>

## Consolidated statement of income

(Thousands of yen)

	Fiscal year ended September 30, 2023	Fiscal year ended September 30, 2024
Net sales	7,284,721	7,909,961
Cost of sales	1,344,953	1,550,892
Gross profit	5,939,767	6,359,068
Selling, general and administrative expenses	5,147,780	5,803,313
Operating profit	791,987	555,754
Non-operating income		
Interest income	407	1,504
Dividend income	10,253	10,253
Foreign exchange gains	18,956	-
Share of profit of entities accounted for using equity method	90,889	-
Commission income	7,324	14,083
Development Contribution Income	-	5,500
Other	5,495	1,662
Total non-operating income	133,325	33,003
Non-operating expenses		
Interest expenses	675	-
Share of loss of entities accounted for using equity method	-	55,911
Loss on investments in investment partnerships	11,786	26,873
Foreign withholding taxes	2,306	4,688
Consumption taxes variances	1,940	1,240
Other	(2)	9,675
Total non-operating expenses	16,706	98,388
Ordinary profit	908,606	490,369
Extraordinary losses		
Impairment losses	2,485	122,138
Loss on valuation of investment securities	-	29,999
Total extraordinary losses	2,485	152,138
Profit before income taxes	906,121	338,231
Income taxes - current	318,217	305,440
Income taxes - deferred	1,927	(26,732)
Total income taxes	320,144	278,708
Profit	585,976	59,522
Profit attributable to owners of parent	585,976	59,522

## Consolidated statement of comprehensive income

(Thousands of yen)

	Fiscal year ended September 30, 2023	Fiscal year ended September 30, 2024
Profit	585,976	59,522
Other comprehensive income		
Valuation difference on available-for-sale securities	2,437	(5,602)
Foreign currency translation adjustment	(12,833)	(23,150)
Share of other comprehensive income of entities accounted for using equity method	7,479	(12,543)
Total other comprehensive income	(2,917)	(41,296)
Comprehensive income	583,059	18,226
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	583,059	18,226

## Consolidated statement of changes in equity

Fiscal year ended September 30, 2023

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income		
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income
Balance at beginning of period	984,653	725,000	4,221,663	(626,270)	5,305,047	26,796	22,537	49,333
Dividends of surplus			(156,920)		(156,920)			
Profit attributable to owners of parent			585,976		585,976			
Net changes in items other than shareholders' equity						2,437	(5,354)	(2,917)
Total changes during period	-	-	429,056	-	429,056	2,437	(5,354)	(2,917)
Balance at end of period	984,653	725,000	4,650,719	(626,270)	5,734,103	29,233	17,182	46,416

	Share acquisition rights	Total net assets
Balance at beginning of period	768	5,355,148
Dividends of surplus		(156,920)
Profit attributable to owners of parent		585,976
Net changes in items other than shareholders' equity	(768)	(3,685)
Total changes during period	(768)	425,370
Balance at end of period	-	5,780,519

## Consolidated statement of changes in equity

Fiscal year ended September 30, 2024

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income		
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income
Balance at beginning of period	984,653	725,000	4,650,719	(626,270)	5,734,103	29,233	17,182	46,416
Dividends of surplus			(156,920)		(156,920)			
Profit attributable to owners of parent			59,522		59,522			
Net changes in items other than shareholders' equity						(5,602)	(35,693)	(41,296)
Total changes during period	-	-	(97,397)	-	(97,397)	(5,602)	(35,693)	(41,296)
Balance at end of period	984,653	725,000	4,553,321	(626,270)	5,636,705	23,630	(18,510)	5,120

	Share acquisition rights	Total net assets
Balance at beginning of period	-	5,780,519
Dividends of surplus		(156,920)
Profit attributable to owners of parent		59,522
Net changes in items other than shareholders' equity		(41,296)
Total changes during period	-	(138,694)
Balance at end of period	-	5,641,825



## Consolidated statement of cash flows

(Thousands of yen)

	Fiscal year ended September 30, 2023	Fiscal year ended September 30, 2024
Cash flows from operating activities		
Profit before income taxes	906,121	338,231
Depreciation	215,370	251,303
Impairment losses	2,485	122,138
Amortization of goodwill	14,329	28,658
Increase (decrease) in allowance for doubtful accounts	(17,731)	(1,404)
Increase (decrease) in provision for bonuses	(18,978)	41,530
Increase (decrease) in provision for bonuses for directors (and other officers)	(30,000)	-
Interest and dividend income	(10,660)	(11,757)
Interest expenses	675	-
Foreign exchange losses (gains)	(19,878)	623
Share of loss (profit) of entities accounted for using equity method	(90,889)	55,911
Loss (gain) on investments in investment partnerships	11,786	26,873
Loss (gain) on valuation of investment securities	-	29,999
Decrease (increase) in accounts receivable - trade, and contract assets	220,785	12,271
Increase (decrease) in trade payables	2,370	(29,518)
Increase (decrease) in accrued consumption taxes	(23,899)	75,036
Other, net	(9,408)	98,821
Subtotal	1,152,478	1,038,717
Interest and dividends received	10,935	11,747
Proceeds from distribution of investment in partnerships	12,335	4,408
Interest paid	(675)	-
Income taxes paid	(663,164)	(225,495)
Income taxes refund	641	7,503
Net cash provided by (used in) operating activities	512,551	836,881
Cash flows from investing activities		
Purchase of property, plant and equipment	(101,409)	(84,410)
Purchase of intangible assets	(198,429)	(223,779)
Purchase of investment securities	(55,000)	(25,000)
Proceeds from sale of investment securities	187	-
Purchase of shares of unconsolidated subsidiaries	(3,000)	-
Loan advances	(500)	-
Proceeds from collection of loans receivable	18,766	246
Payments of guarantee deposits	(521)	(621)
Proceeds from refund of guarantee deposits	75	835
Payments for absorption-type split	(142,626)	-
Net cash provided by (used in) investing activities	(482,458)	(332,729)
Cash flows from financing activities		
Proceeds from short-term borrowings	500,000	-
Repayments of short-term borrowings	(500,000)	-
Dividends paid	(156,804)	(156,584)
Net cash provided by (used in) financing activities	(156,804)	(156,584)
Effect of exchange rate change on cash and cash equivalents	2,026	(25,262)
Net increase (decrease) in cash and cash equivalents	(124,684)	322,304
Cash and cash equivalents at beginning of period	5,756,353	5,631,668
Cash and cash equivalents at end of period	5,631,668	5,953,973