



Presentation on Business Results
for the First Half of FY 3/2025
(April 1, 2024 to September 30, 2024)

November 7, 2024

SANKYO CO., LTD.

Prime Market of the TSE #6417

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- ✓ The progress against the earnings forecast of full year has been steadily good, despite of a decrease in net sales and profit, compared to the previous year.
- ✓ In the pachislot machines business, we achieved substantial increase in net sales and profit due to the buoyant sales of new titles and increased production of multiple titles.

Consolidated Financial Results

| | | | | |
|---|--------|-------------|-----|-----------|
| Net Sales | 90,729 | million yen | YoY | -21.9 % |
| Operating Income | 36,288 | million yen | | -20.2 % |
| Net Income attributable to owners of parent | 26,235 | million yen | | -20.0 % |
| Net Income per share | 119.54 | yen | | +6.43 yen |

Pachinko Machines Business

| | | | | |
|------------------|--------|-------------|-----|---------|
| Net Sales | 37,981 | million yen | YoY | -53.7 % |
| Operating Income | 15,841 | million yen | | -56.6 % |
| Sales of Unit | 83,662 | unit | | -50.1 % |

Pachislot Machines Business

| | | | | |
|------------------|--------|-------------|-----|----------|
| Net Sales | 39,200 | million yen | YoY | +80.8 % |
| Operating Income | 23,272 | million yen | | +102.7 % |
| Sales of Unit | 80,749 | unit | | +66.8 % |

Pachinko Pachislot Market

- ✓ In the pachinko market, signs of recovery of the market is shown by the emergence of new gaming performance “Lucky Trigger” and Smart Pachinko machines equipped with new gaming performance.
- ✓ In the pachislot market, although sales volume fell short of the same period of the previous year, its machine utilization and market environment have remained stable.

SANKYO Group

- Number of New Titles of Pachinko machine released : Three (Reused models etc. : Four)
- Number of New Titles of Pachislot machine released : Three (Increased Production : Three)
- ✓ Sales volume decreased significantly compared with the same period of the previous fiscal year because only three new titles were introduced in the six months under review and there was a big hit title in the same period of the previous fiscal year.
- ✓ In the pachislot machine business, some of new titles became hit. In addition, multiple titles released last year or earlier have long been popular at parlors, and we responded to demand of increased production of these titles from parlor operators.

Summary of Financial Results

| (Million yen) | FY 3/2024 2Q | FY 3/2025 2Q | YoY | FY 3/2025 Forecast | |
|--|----------------|---------------|----------------|--------------------|----------------|
| Net Sales | 116,190 | 90,729 | -25,461 | -21.9% | 180,000 |
| Pachinko Machines Business | 82,107 | 37,981 | -44,126 | -53.7% | 117,800 |
| Pachislot Machines Business | 21,686 | 39,200 | +17,514 | +80.8% | 51,600 |
| Cost of Sales | 51,687 | 36,516 | -15,171 | -29.4% | 77,500 |
| Gross Profit | 64,502 | 54,212 | -10,290 | -16.0% | 102,500 |
| Percentage | 55.5% | 59.8% | +4.2pt | | 56.9% |
| SG & A Expenses | 19,042 | 17,924 | -1,118 | -5.9% | 41,500 |
| Operating Income | 45,460 | 36,288 | -9,172 | -20.2% | 61,000 |
| Percentage | 39.1% | 40.0% | +0.9pt | | 33.9% |
| Pachinko Machines Business | 36,515 | 15,841 | -20,674 | -56.6% | 40,500 |
| Pachislot Machines Business | 11,483 | 23,272 | +11,789 | +102.7% | 26,300 |
| Recurring Income | 45,863 | 36,740 | -9,123 | -19.9% | 62,000 |
| Net Income attributable to owners of parent | 32,787 | 26,235 | -6,552 | -20.0% | 42,000 |

Business Results for the First Half of FY 3/2025

| Item | Progress | Actual | Forecast |
|---|----------|--------|----------|
| Net Sales | 50.4% | 90,729 | 180,000 |
| Operating Income | 59.5% | 36,288 | 61,000 |
| Recurring Income | 59.3% | 36,740 | 62,000 |
| Net Income attributable to owners of parent | 62.5% | 26,235 | 42,000 |
| Sales of pachinko machines | 33.8% | 83,662 | 247,700 |
| Sales of pachislot machines | 67.6% | 80,749 | 119,500 |

Progressing well in line with the earning forecasts

(Net sales and profit)

- ✓ The progress of net sales and profit has steadily been good. This was due to firm sales of units and unit prices, centering on titles of increased production in the pachislot machines business.

(Sales units of pachinko machines)

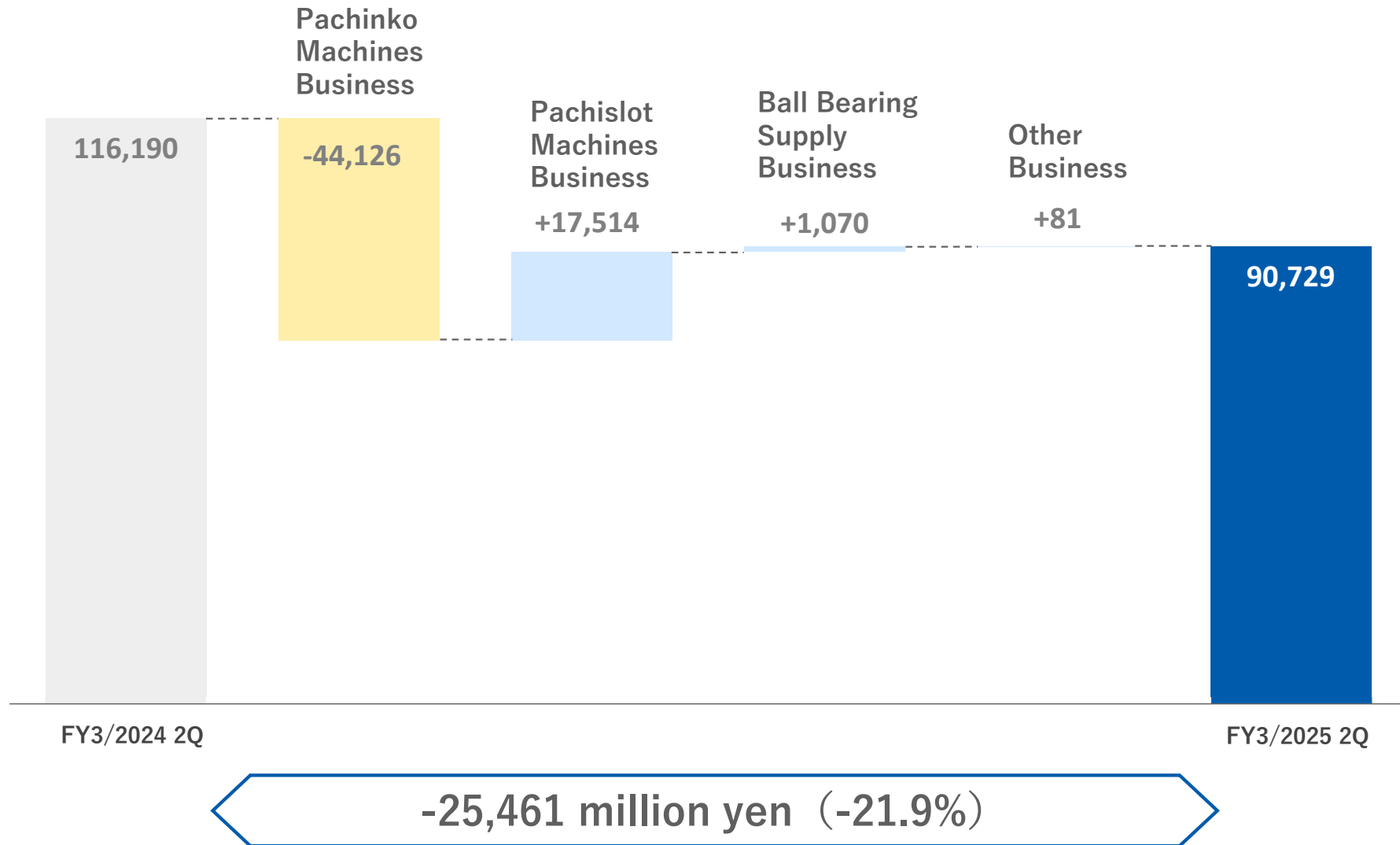
- ✓ It was virtually in line with the plan, although its progress rate is low level against the plan. We plan to release six titles during the second half of the fiscal year to accumulate sales volume in order to achieve the plan of full year.

(Sales units of pachislot machines)

- ✓ Its progress was good in line with the plan. This was due to steady sales of new titles and increased production of multiple titles, which were released last year or earlier have long been popular at parlors, such as “Pachislot Valvrave the Liberator”, released in November 2022 and “Pachislot Karakuri Sākasu”, released in July 2023.

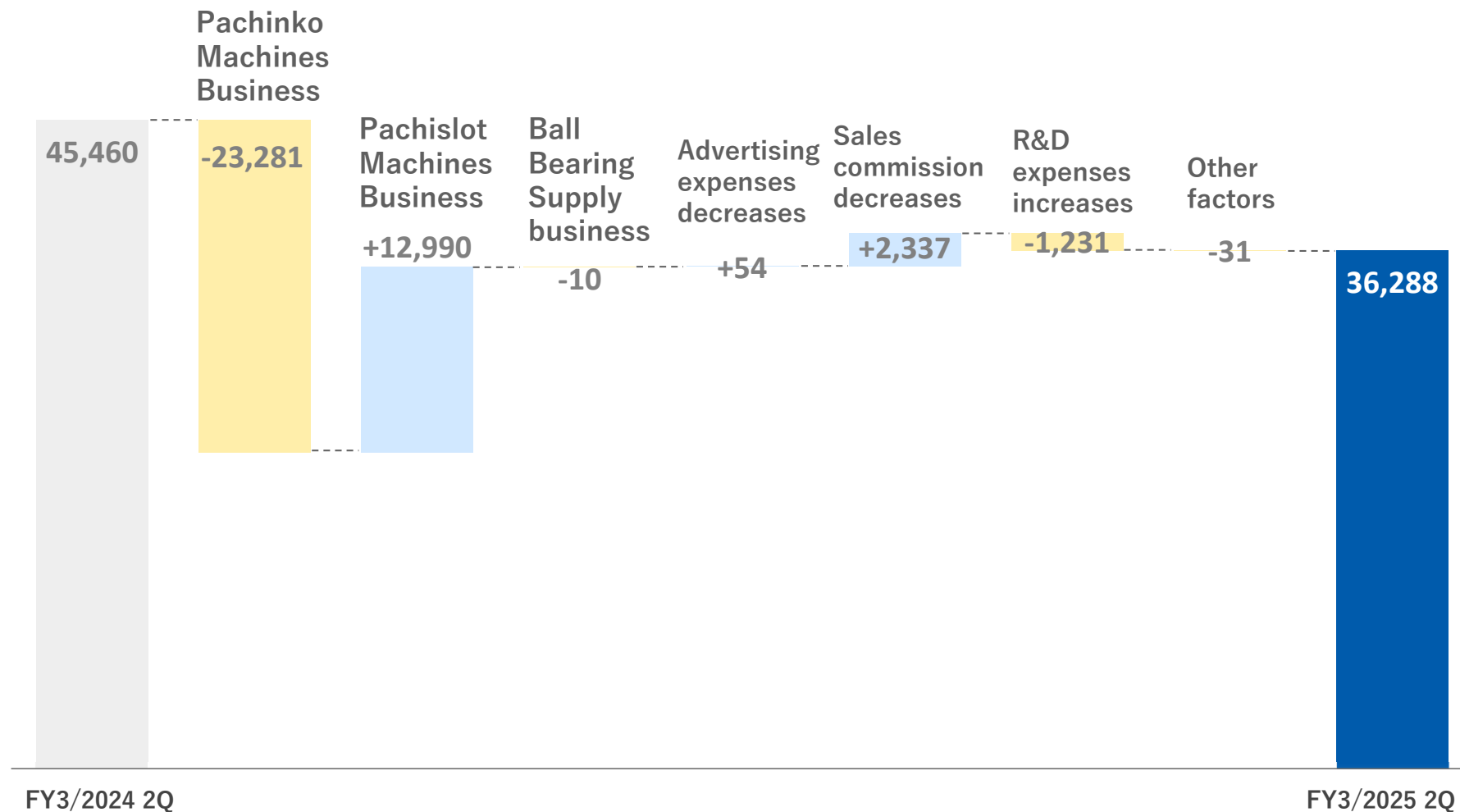
Factors of Change in Consolidated Net Sales

(Million yen)



Factors of Change in Consolidated Operating Income

(Million yen)



-9,172 million yen (-20.2%)

Costs and Expenses

| (Million yen) | FY 3/2024 2Q | FY 3/2025 2Q | YoY | | FY 3/2025 Forecast |
|-----------------------------|--------------|--------------|--------|--------|--------------------|
| SG & A Expenses | 19,042 | 17,924 | -1,118 | -5.9% | 41,500 |
| Advertising Expenses | 1,627 | 1,573 | -54 | -3.3% | 2,953 |
| Sales Commission | 3,828 | 1,491 | -2,337 | -61.1% | 6,193 |
| R&D Expenses | 7,148 | 8,379 | +1,231 | +17.2% | 20,229 |
| Salaries & Wages | 1,459 | 1,818 | +359 | +24.6% | 3,377 |
| Depreciation & Amortization | 1,172 | 1,074 | -98 | -8.4% | 2,909 |
| Capital Expenditure | 1,416 | 1,906 | +490 | +34.6% | 5,376 |

Summary of Balance Sheet

| (Million yen) | As of 31-Mar-24 | As of 30-Sep-24 | YoY | Main Factors of Change |
|---|-----------------|-----------------|----------------|--|
| Total current assets | 251,465 | 271,093 | +19,628 | |
| Quick assets | 228,790 | 237,889 | +9,099 | |
| Total fixed assets | 40,654 | 41,449 | +795 | |
| Investment securities | 6,601 | 5,869 | -732 | |
| Total assets | 292,119 | 312,543 | +20,424 | |
| Total current liabilities | 31,352 | 37,058 | +5,706 | Increases in notes and accounts payable-trade and accrued income taxes |
| Total long-term liabilities | 9,187 | 9,171 | -16 | |
| Total liabilities | 40,539 | 46,230 | +5,691 | |
| Total net assets | 251,579 | 266,313 | +14,734 | Addition of net income Deduction of cash dividends paid |
| Total liabilities and total net assets | 292,119 | 312,543 | +20,424 | |

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Factors of Change in Net sales

(Million yen)

| | |
|--|----------------|
| FY 3/2024 2nd Quarter (Apr-Sep) | 82,107 |
| Sales volume of SANKYO-brand and JB-brand pachinko machines decreases. | -17,417 |
| Unit price of SANKYO-brand and JB-brand pachinko machines decreases. | -1,841 |
| Sales volume of Bisty-brand pachinko machines decreases. | -24,263 |
| Unit price of Bisty-brand pachinko machines decreases. | -461 |
| Other factors | -144 |
| FY 3/2025 2nd Quarter (Apr-Sep) | 37,981 |
| | -44,126 |

Data

| (Million yen) | FY 3/2024 2Q | FY 3/2025 2Q | YoY |
|------------------|--------------|--------------|---------|
| Net Sales | 82,107 | 37,981 | -44,126 |
| Operating Income | 36,515 | 15,841 | -20,674 |
| Percentage | 44.5% | 41.7% | -2.8pt |
| (Units) | | | |
| Machines sales | 167,818 | 83,662 | -84,156 |
| SANKYO+JB | 115,042 | 77,063 | -37,979 |
| Frame | 74,813 | 22,679 | -52,134 |
| Gauge | 40,229 | 54,384 | +14,155 |
| Bisty | 52,776 | 6,599 | -46,177 |
| Frame | 46,720 | 4,250 | -42,470 |
| Gauge | 6,056 | 2,349 | -3,707 |

Pachinko Machines Business

New Title
x 9

Reused
Models etc.



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1Q

2Q

3Q

4Q

SANKYO

P/e Fever Macross Frontier 5

SANKYO

Fever SANGOKU SENKI 7500

SANKYO

Fever ENN ENN NO SHOUBOUTAI
Light ver.

SANKYO

P/e Fever MOBILE SUIT GUNDAM UNICORN
Sairai -Shiroki Ikkakuju to Kuroki Shishi-

SANKYO

Fever ARIFURETA SYOKUGYOU DE
SEKAISAIKYOU Light ver.

SANKYO

Fever Kaguya-sama ha Kokurasetai
Light ver.

Bisty

NEON GENESIS EVANGELION
-Roar for tomorrow- PREMIUM MODEL

Bisty

Uchū Senkan Yamato 2202
Super Wave

SANKYO

P/e Fever Karakuri Sākasu 2

Bisty

P/e Godzilla vs EVANGELION
Second impact G

SANKYO

Fever Valvrave the Liberator 3
Light ver.

SANKYO

Fever MOBILE SUIT GUNDAM SEED
LT-Light ver.

SANKYO

P/e Fever Symphogear 4

SANKYO

JB x 2

Sales of
Unit 40,035 units

43,627 units

- units

- units

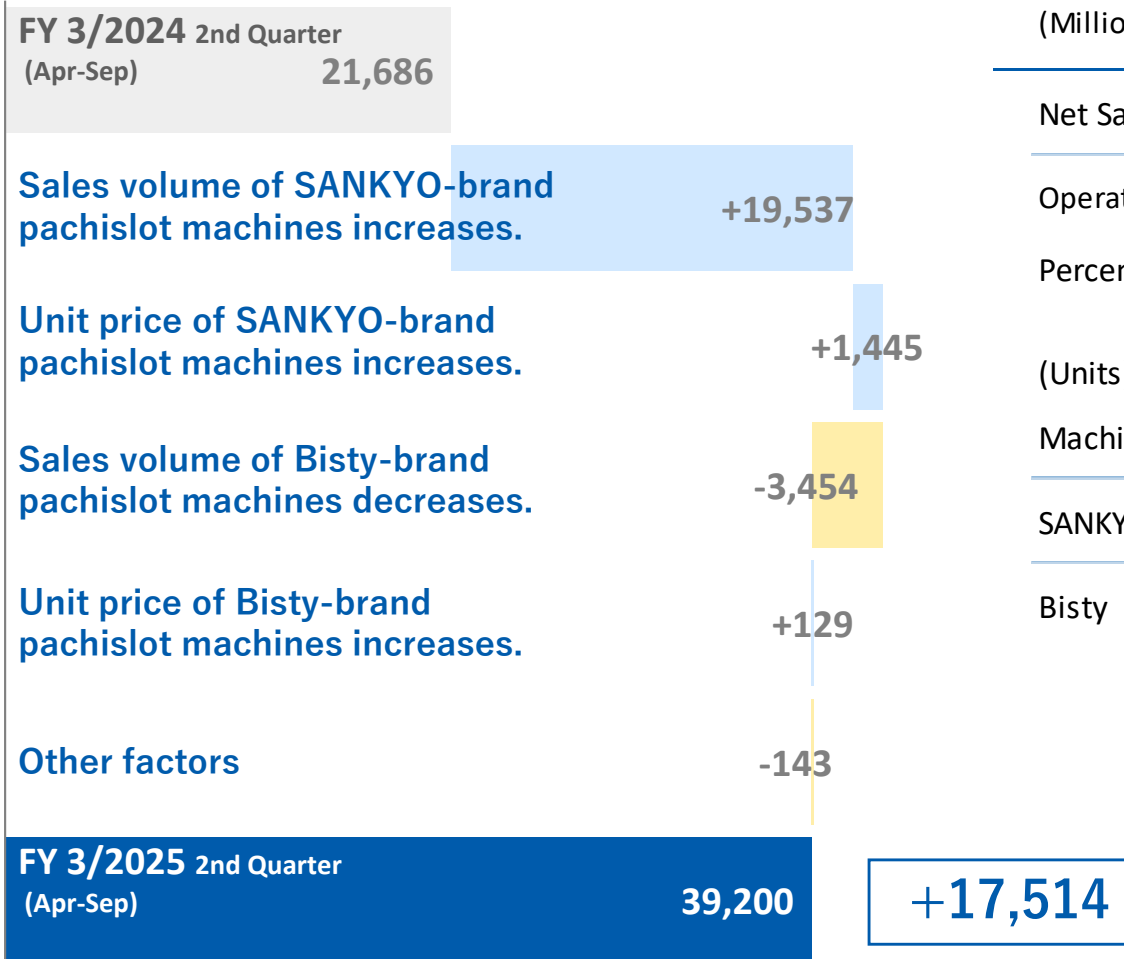
Progress

83,662 units (33.8 %)

FY 3/2025 Forecast
247,700 units

Factors of Change in Net sales

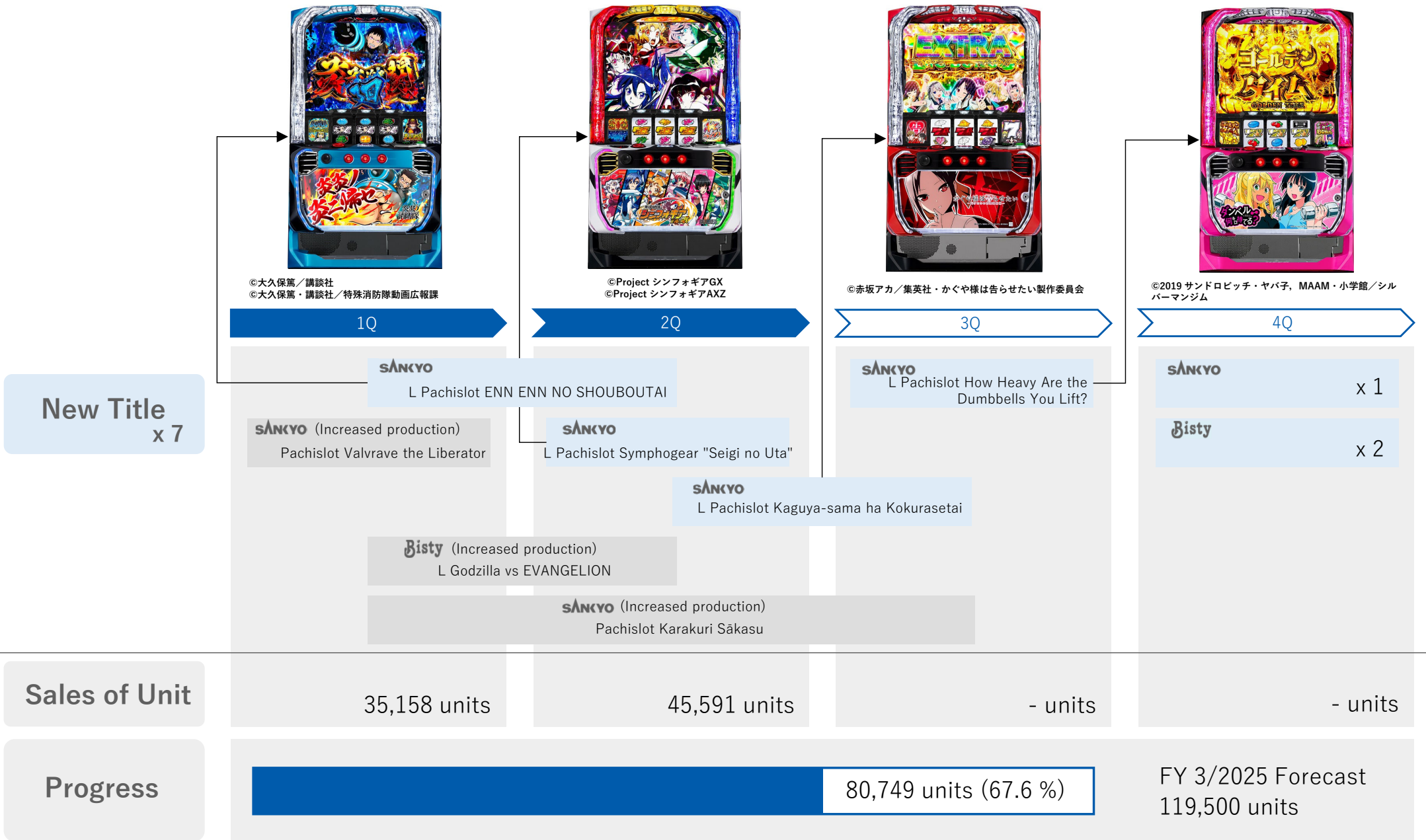
(Million yen)



Data

| (Million yen) | FY 3/2024 2Q | FY 3/2025 2Q | YoY |
|------------------|--------------|--------------|---------|
| Net Sales | 21,686 | 39,200 | +17,514 |
| Operating Income | 11,483 | 23,272 | +11,789 |
| Percentage | 53.0% | 59.4% | +6.4pt |
| (Units) | | | |
| Machines sales | 48,397 | 80,749 | +32,352 |
| SANKYO | 30,691 | 72,133 | +41,442 |
| Bisty | 17,706 | 8,616 | -9,090 |

Pachislot Machines Business



New Title
x 7

Sales of Unit

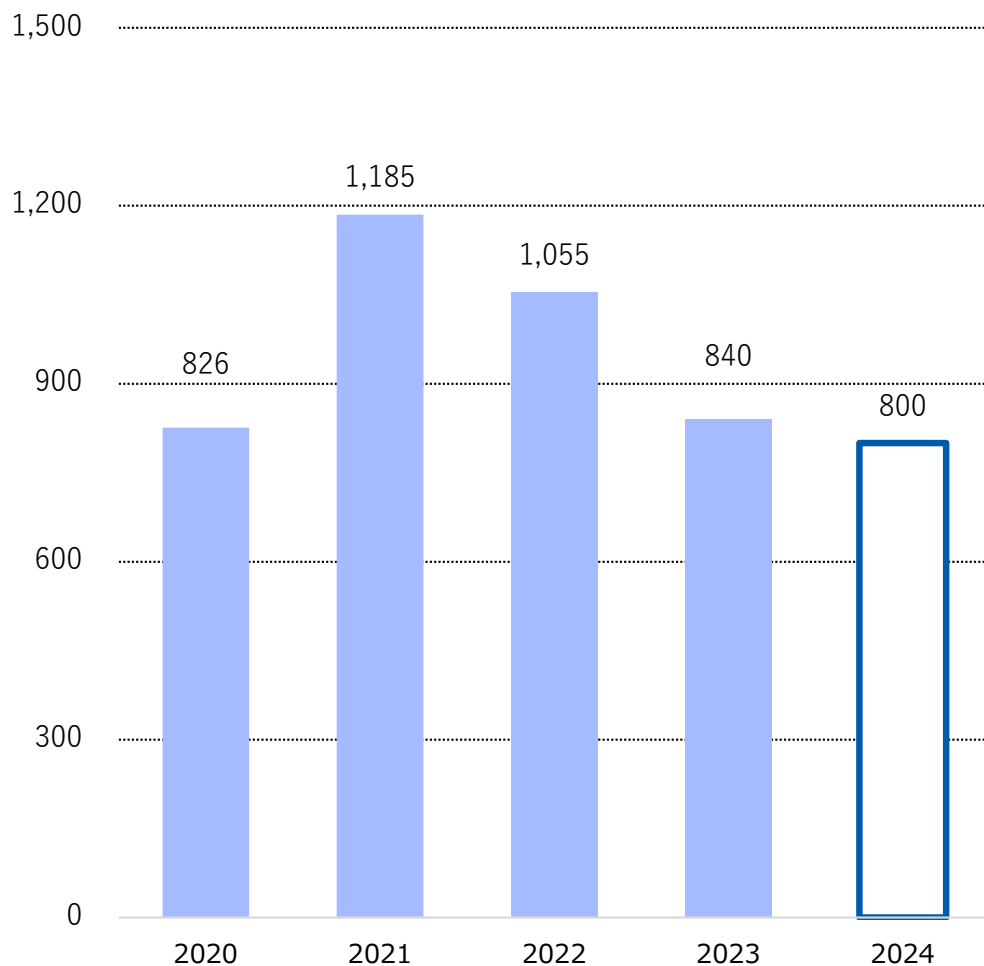
Progress

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Sales Volume

(Thousand units)



※ Estimates of SANKYO

Sales volume forecast FY2025 : 800^{thousand units}

(April 1, 2024 to March 31, 2025)

Total number of units sold

Approx. 430^{thousand units} YoY Approx. -13%

(April to September, 2024)

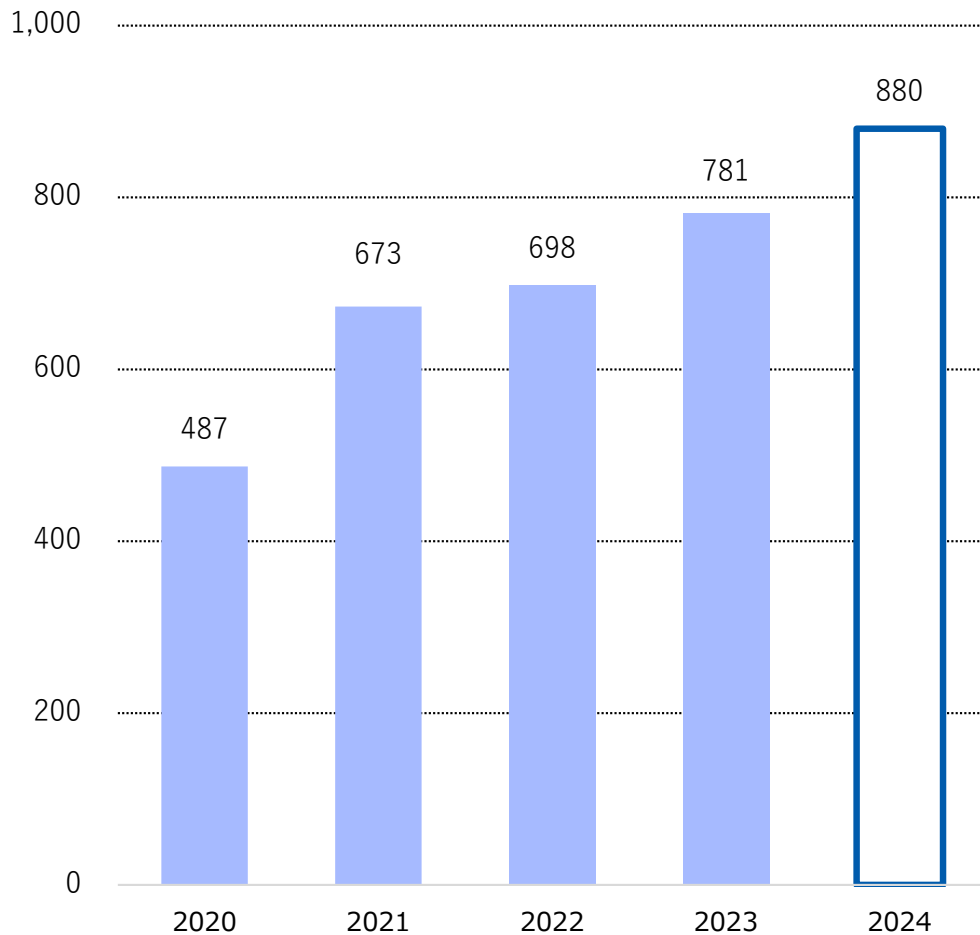
(6 titles sold 20,000 units or more.)

(April to September)

- ✓ Total sales volume in the period from April to September, 2024 fell short of the same period of the previous year.
 - Total sales volume in the first half of fiscal 2025 fell short of the same period of the previous year. However, the expectation of a diffusion of Smart Pachinko has been increasing due to the emergence of Smart Pachinko machines, equipped with enhanced gaming performance after July 2024, which have been attracting market's attention.
- ✓ Continuous emergence of hit titles will be a key factor.
 - Each manufacturers including us will release the machines that draw attention, centering on machines equipped with Lucky Trigger and Smart Pachinko machines Q3 onward.
 - Continuous emergence of hit titles will be a key factor for the recovery of the market.

Sales Volume

(Thousand units)



Source: Yano Research Institute

Sales volume forecast FY2025 : 880 thousand units

(April 1, 2024 to March 31, 2025)

Total number of units sold

Approx. **360** thousand units YoY Approx. -11%

(April to September, 2024)

(2 titles sold 20,000 units or more.)

(April to September)

- ✓ Total sales volume in the period from April to September, 2024 fell short of the same period of the previous year.
 - Total sales volume in the first half of fiscal 2025 fell short of the same period of the previous year. However, the machine utilization has remained firm.
- ✓ Stable market environment is expected to continue Q3 onward.
 - Hit titles have emerged continuously, centering on Smart Pachislot. Stable machine utilization and purchasing demand is expected to continue.

- Aim to achieve the top share for three consecutive years in the pachinko market.
- Aim to become one of the companies in the top group in the pachislot market.

Q1-Q2

- ✓ In the pachislot machines business, conducted increased production of multiple titles, which have long been popular. And created hit titles among some of our new title released as well.
- ✓ Smart Pachinko title “e Fever MOBILE SUIT GUNDAM UNICORN Sairai -Shiroki Ikkakujū to Kuroki Shishi-” has gained popularity. It offers distinctive gaming performance with Lucky Trigger and the “Chōdeka START”, start chucker pocket where balls enter is far bigger than is usual.
 - Additional sales in Q3.

From Q3 onward

- ✓ Vigorously release Smart Pachinko and Pachislot machines.
 - Focus on developing Smart Pachinko machines, shifting from conventional machines (P machines). And develop a variety of products.
 - Amid enhancing the presence of SANKYO Group in the pachislot market as well, vigorously release Smart Pachislot.
- ✓ Accumulate the sales volume of pachinko machines by consecutively releasing popular series titles of Smart Pachinko (equipped with Lucky Trigger).
 - “e Fever Karakuri Sākasu 2 Maō ver.”
 - “e Godzilla vs EVANGELION Second impact G Awakening of destroyer”
 - “e Fever Symphogear 4 Carol ver.”

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Business Results for the Second Quarter of FY 3/2025

| Consolidated: million yen | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|---------------------------|-----------|-----------|---------|-----------|-----------|---------|--------|---------|-----------|---------|---------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| Net Sales | 116,190 | 90,729 | -25,461 | 180,000 | 50,777 | 65,413 | 54,398 | 28,511 | 199,099 | 42,210 | 48,519 |
| Pachinko | 82,107 | 37,981 | -44,126 | 117,800 | 34,887 | 47,220 | 47,733 | 17,202 | 147,042 | 17,866 | 20,115 |
| Pachislot | 21,686 | 39,200 | +17,514 | 51,600 | 9,056 | 12,630 | 1,490 | 8,967 | 32,143 | 16,610 | 22,590 |
| Ball Bearing Supply | 12,215 | 13,285 | +1,070 | 10,200 | 6,734 | 5,481 | 5,083 | 2,199 | 19,497 | 7,592 | 5,693 |
| Other Business | 180 | 261 | +81 | 400 | 97 | 83 | 92 | 144 | 416 | 140 | 121 |
| Cost of Sales | 51,687 | 36,516 | -15,171 | 77,500 | 22,450 | 29,237 | 24,415 | 12,318 | 88,420 | 17,127 | 19,389 |
| Gross Profit | 64,502 | 54,212 | -10,290 | 102,500 | 28,326 | 36,176 | 29,983 | 16,194 | 110,679 | 25,083 | 29,129 |
| SG & A Expenses | 19,042 | 17,924 | -1,118 | 41,500 | 9,137 | 9,905 | 10,179 | 8,963 | 38,184 | 7,810 | 10,114 |
| Operating Income | 45,460 | 36,288 | -9,172 | 61,000 | 19,188 | 26,272 | 19,804 | 7,231 | 72,495 | 17,273 | 19,015 |
| Pachinko | 36,515 | 15,841 | -20,674 | 40,500 | 14,997 | 21,518 | 20,185 | 4,465 | 61,165 | 8,118 | 7,723 |
| Pachislot | 11,483 | 23,272 | +11,789 | 26,300 | 4,818 | 6,665 | (408) | 4,214 | 15,289 | 9,729 | 13,543 |
| Ball Bearing Supply | 1,109 | 1,074 | -35 | 800 | 595 | 514 | 422 | 51 | 1,582 | 600 | 474 |
| Other Business | 74 | 84 | +10 | 200 | 32 | 42 | 48 | 37 | 159 | 46 | 38 |
| Elimination/Corporate | (3,721) | (3,984) | -263 | (6,800) | (1,255) | (2,466) | (445) | (1,535) | (5,701) | (1,222) | (2,762) |
| Recurring Income | 45,863 | 36,740 | -9,123 | 62,000 | 19,482 | 26,381 | 20,016 | 7,303 | 73,182 | 17,575 | 19,165 |
| Extra ordinary Gains | 434 | - | -434 | 0 | 434 | 0 | 1,771 | 0 | 2,205 | - | - |
| Extra ordinary Losses | 7 | 114 | +107 | 0 | 7 | 0 | 98 | 6 | 111 | 1 | 113 |
| Net Income | 32,787 | 26,235 | -6,552 | 42,000 | 14,080 | 18,707 | 15,457 | 5,547 | 53,791 | 12,503 | 13,732 |
| EPS: yen | | 119.54 | | 191.31 | | | | | 203.81 | | |

Machines sales: units

| | | | | | | | | | | | |
|-----------|---------|--------|---------|---------|--------|--------|--------|--------|---------|--------|--------|
| Pachinko | 167,818 | 83,662 | -84,156 | 247,700 | 77,458 | 90,360 | 92,545 | 37,285 | 297,648 | 40,035 | 43,627 |
| SANKYO+JB | 115,042 | 77,063 | -37,979 | 172,700 | 47,353 | 67,689 | 21,414 | 17,883 | 154,339 | 37,930 | 39,133 |
| Bisty | 52,776 | 6,599 | -46,177 | 75,000 | 30,105 | 22,671 | 71,131 | 19,402 | 143,309 | 2,105 | 4,494 |
| Pachislot | 48,397 | 80,749 | +32,352 | 119,500 | 19,155 | 29,242 | 2,623 | 19,359 | 70,379 | 35,158 | 45,591 |
| SANKYO | 30,691 | 72,133 | +41,442 | 84,500 | 19,153 | 11,538 | 2,347 | 13,796 | 46,834 | 27,579 | 44,554 |
| Bisty | 17,706 | 8,616 | -9,090 | 35,000 | 2 | 17,704 | 276 | 5,563 | 23,545 | 7,579 | 1,037 |

GP Margin/OP Margin

| Consolidated | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|--------------|-----------|-----------|--------|-----------|-----------|-------|-------|-------|-----------|-------|-------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| GP Margin | 55.5% | 59.8% | +4.2pt | 56.9% | 55.8% | 55.3% | 55.1% | 56.8% | 55.6% | 59.4% | 60.0% |
| OP Margin | 39.1% | 40.0% | +0.9pt | 33.9% | 37.8% | 40.2% | 36.4% | 25.4% | 36.4% | 40.9% | 39.2% |

Expenses etc.

| Consolidated: million yen | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|---------------------------|-----------|-----------|--------|-----------|-----------|-------|-------|-------|-----------|-------|-------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| Sales Commission | 3,828 | 1,491 | -2,337 | 6,193 | 2,026 | 1,802 | 4,228 | 1,317 | 9,373 | 638 | 853 |
| Advertising Expenses | 1,627 | 1,573 | -54 | 2,953 | 1,045 | 582 | 294 | 492 | 2,413 | 656 | 917 |
| R&D Expenses | 7,148 | 8,379 | +1,231 | 20,229 | 3,505 | 3,643 | 3,968 | 4,180 | 15,296 | 3,789 | 4,590 |
| Salaries & Wages | 1,459 | 1,818 | +359 | 3,377 | 722 | 737 | 1,102 | 981 | 3,542 | 734 | 1,084 |
| Others | 4,980 | 4,663 | -317 | 8,748 | 1,839 | 3,141 | 587 | 1,993 | 7,560 | 1,993 | 2,670 |

Consolidated: million yen

| | | | | | | | | | | | |
|-----------------------------|-------|-------|------|-------|-----|-----|-----|-------|-------|-----|-------|
| Capital Expenditure | 1,416 | 1,906 | +490 | 5,376 | 709 | 707 | 462 | 1,146 | 3,024 | 728 | 1,178 |
| Depreciation & Amortization | 1,172 | 1,074 | -98 | 2,909 | 503 | 669 | 830 | 914 | 2,916 | 440 | 634 |

Consolidated

| | | | | | | | | | | | |
|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| No. of Employees | 877 | 894 | +17 | 930 | 878 | 877 | 876 | 878 | 878 | 900 | 894 |
| No. of R&D Staff | 270 | 270 | +0 | 290 | 275 | 270 | 268 | 267 | 267 | 272 | 270 |

Indirect Sales Ratio

| | | | | | | | | | | | |
|--------------------|-------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| SANKYO+JB Pachinko | 15.8% | 15.6% | -0.2pt | 16.3% | 15.9% | 15.8% | 16.0% | 16.0% | 16.0% | 16.0% | 15.6% |
| SANKYO Pachislot | 21.1% | 21.8% | +0.7pt | 21.6% | 20.0% | 21.1% | 21.1% | 21.3% | 21.3% | 22.2% | 21.8% |

Pachinko Machines Business

| Consolidated: million yen | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|---------------------------|-----------|-----------|---------|-----------|-----------|--------|--------|--------|-----------|--------|--------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| Net Sales | 82,107 | 37,981 | -44,126 | 117,800 | 34,887 | 47,220 | 47,733 | 17,202 | 147,042 | 17,866 | 20,115 |
| Operating Income | 36,515 | 15,841 | -20,674 | 40,500 | 14,997 | 21,518 | 20,185 | 4,465 | 61,165 | 8,118 | 7,723 |
| Percentage | 44.5% | 41.7% | -2.8pt | 34.4% | 43.0% | 45.6% | 42.3% | 26.0% | 41.6% | 45.4% | 38.4% |

Machines sales: units

| | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|-----------|-----------|-----------|---------|-----------|-----------|--------|--------|--------|-----------|--------|--------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| Pachinko | 167,818 | 83,662 | -84,156 | 247,700 | 77,458 | 90,360 | 92,545 | 37,285 | 297,648 | 40,035 | 43,627 |
| SANKYO+JB | 115,042 | 77,063 | -37,979 | 172,700 | 47,353 | 67,689 | 21,414 | 17,883 | 154,339 | 37,930 | 39,133 |
| Frame | 74,813 | 22,679 | -52,134 | 78,150 | 22,595 | 52,218 | 2,494 | 2,548 | 79,855 | 8,120 | 14,559 |
| Gauge | 40,229 | 54,384 | +14,155 | 94,550 | 24,758 | 15,471 | 18,920 | 15,335 | 74,484 | 29,810 | 24,574 |
| Bisty | 52,776 | 6,599 | -46,177 | 75,000 | 30,105 | 22,671 | 71,131 | 19,402 | 143,309 | 2,105 | 4,494 |
| Frame | 46,720 | 4,250 | -42,470 | 68,000 | 24,075 | 22,645 | 63,471 | 16,404 | 126,595 | 2,062 | 2,188 |
| Gauge | 6,056 | 2,349 | -3,707 | 7,000 | 6,030 | 26 | 7,660 | 2,998 | 16,714 | 43 | 2,306 |

Titles to Release

| FY 3/2025 | Series name | Brand | Release Date | No. of Models | Unit Sales | |
|-----------|--|--------|--------------|---------------|------------|--------|
| Q1 | P/e Fever Macross Frontier 5 | SANKYO | (Apr-24) | 2 | 20,400 | |
| | Fever ENN ENN NO SHOUBOUTAI Light ver. | SANKYO | (May-24) | 1 | 9,100 | |
| | Fever SANGOKU SENKI 7500 | SANKYO | (Jun-24) | 1 | 8,500 | |
| Q2 | Fever ARIFURETA SYOKUGYOU DE SEKAISAIKYOU Light ver. | SANKYO | (Jul-24) | 1 | -- | |
| | P/e Fever MOBILE SUIT GUNDAM UNICORN Sairai -Shiroki Ikkakujū to Kuroki Shishi- | SANKYO | (Aug-24) | 2 | 31,600 | |
| | Fever Kaguya-sama ha Kokurasetai Light ver. | SANKYO | (Sep-24) | 1 | -- | Total |
| | NEON GENESIS EVANGELION -Roar for tomorrow- PREMIUM MODEL | Bisty | (Sep-24) | 1 | -- | 83,662 |
| Q3 | e Fever MOBILE SUIT GUNDAM UNICORN Sairai -Shiroki Ikkakujū to Kuroki Shishi- (Additional sales) | SANKYO | (Oct-24) | 1 | -- | |
| | Uchū Senkan Yamato 2202 Super Wave | Bisty | (Oct-24) | 1 | -- | |
| | Fever Valvrave the Liberator 3 Light ver. | SANKYO | (Oct-24) | 1 | -- | |
| | P/e Fever Karakuri Sākasu 2 | SANKYO | (Nov-24) | 2 | -- | |
| | P/e Godzilla vs EVANGELION Second impact G | Bisty | (Dec-24) | 2 | -- | |
| | Fever MOBILE SUIT GUNDAM SEED LT-Light ver. | SANKYO | (Dec-24) | 1 | -- | |
| Q4 | P/e Fever Symphogear 4 | SANKYO | (Jan-25) | 2 | -- | |

Pachislot Machines Business

| Consolidated: million yen | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|---------------------------|-----------|-----------|---------|-----------|-----------|--------|---------|-------|-----------|--------|--------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| Net Sales | 21,686 | 39,200 | +17,514 | 51,600 | 9,056 | 12,630 | 1,490 | 8,967 | 32,143 | 16,610 | 22,590 |
| Operating Income | 11,483 | 23,272 | +11,789 | 26,300 | 4,818 | 6,665 | (408) | 4,214 | 15,289 | 9,729 | 13,543 |
| Percentage | 53.0% | 59.4% | +6.4pt | 51.0% | 53.2% | 52.8% | (27.4%) | 47.0% | 47.6% | 58.6% | 60.0% |

Machines sales: units

| | FY 3/2024 | FY 3/2025 | YoY | Forecast | FY 3/2024 | | | | FY 3/2025 | | |
|-----------|-----------|-----------|---------|-----------|-----------|--------|-------|--------|-----------|--------|--------|
| | 6 Months | 6 Months | | Full Year | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 |
| Pachislot | 48,397 | 80,749 | +32,352 | 119,500 | 19,155 | 29,242 | 2,623 | 19,359 | 70,379 | 35,158 | 45,591 |
| SANKYO | 30,691 | 72,133 | +41,442 | 84,500 | 19,153 | 11,538 | 2,347 | 13,796 | 46,834 | 27,579 | 44,554 |
| Bisty | 17,706 | 8,616 | -9,090 | 35,000 | 2 | 17,704 | 276 | 5,563 | 23,545 | 7,579 | 1,037 |

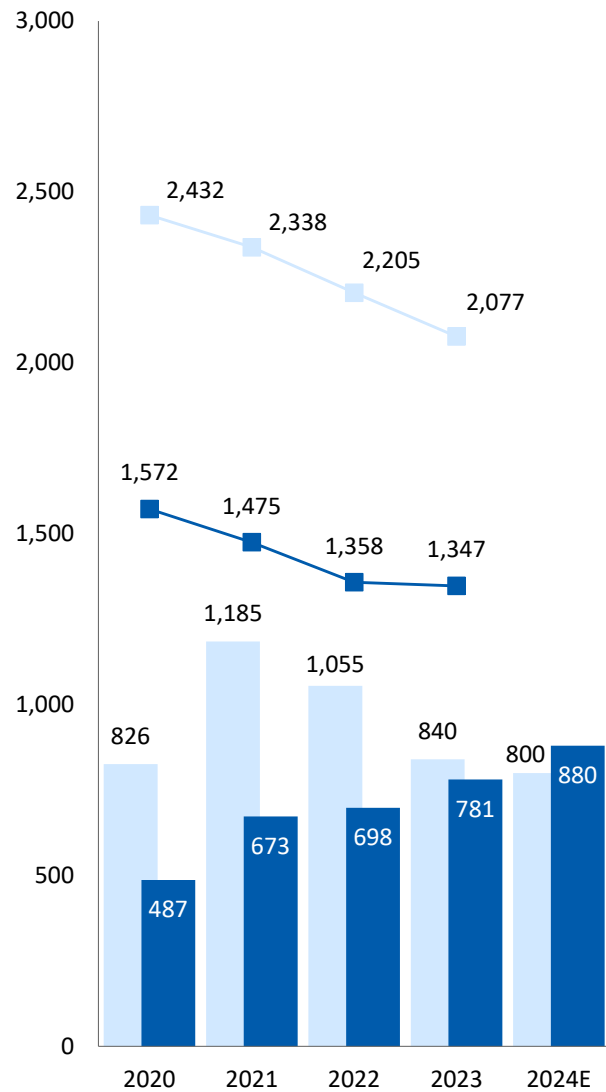
Titles to Release

| FY 3/2025 | Series name | Brand | Release Date | Unit Sales | |
|-----------|---|--------|--------------|------------|--------|
| Q1 | Pachislot Valvrave the Liberator (Increased production) | SANKYO | (Apr-24) | 6,800 | |
| | L Godzilla vs EVANGELION (Increased production) | Bisty | (Apr-24) | 7,500 | |
| | L Pachislot ENN ENN NO SHOUBOUTAI | SANKYO | (May-24) | 11,400 | |
| | Pachislot Karakuri Sākasu (Increased production) | SANKYO | (Jun-24) | 8,700 | |
| Q2 | L Pachislot Symphogear "Seigi no Uta" | SANKYO | (Jul-24) | 21,500 | |
| | L Pachislot ENN ENN NO SHOUBOUTAI (Additional sales) | SANKYO | (Jul-24) | -- | |
| | Pachislot Karakuri Sākasu (Increased production) | SANKYO | (Aug-24) | -- | |
| | L Godzilla vs EVANGELION (Increased production) | Bisty | (Aug-24) | -- | Total |
| | L Pachislot Kaguya-sama ha Kokurasetai | SANKYO | (Sep-24) | 15,400 | 80,749 |
| Q3 | Pachislot Karakuri Sākasu (Increased production) | SANKYO | (Nov-24) | -- | |
| | L Pachislot How Heavy Are the Dumbbells You Lift? | SANKYO | (Dec-24) | -- | |
| | L Pachislot Kaguya-sama ha Kokurasetai (Additional sales) | SANKYO | (Dec-24) | -- | |
| Q4 | -- | | | -- | |

| (Million yen) | FY 3/2018 | FY 3/2019 | FY 3/2020 | FY 3/2021 | FY 3/2022 | FY 3/2023 | FY 3/2024 | FY 3/2025E |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Net Sales | 86,220 | 88,558 | 78,416 | 58,129 | 84,857 | 157,296 | 199,099 | 180,000 |
| Operating Income | 10,181 | 21,286 | 12,551 | 6,587 | 21,357 | 58,532 | 72,495 | 61,000 |
| Recurring Income | 11,319 | 22,300 | 13,476 | 7,488 | 22,257 | 59,341 | 73,182 | 62,000 |
| Net Income | 5,550 | 13,384 | 13,045 | 5,749 | 18,466 | 46,893 | 53,791 | 42,000 |
| Total Assets | 396,291 | 399,585 | 325,232 | 292,104 | 309,213 | 365,950 | 292,119 | |
| Total Net Assets | 337,242 | 337,377 | 269,521 | 268,887 | 270,120 | 310,259 | 251,579 | |
| DPS (Yen) | 30.00 | 30.00 | 30.00 | 30.00 | 20.00 | 30.00 | 80.00 | 80.00 |
| Return on Equity | 1.6% | 4.0% | 4.3% | 2.1% | 6.9% | 16.3% | 19.3% | |
| Average ROE of five consecutive | 2.6% | 2.3% | 2.7% | 2.5% | 3.8% | 6.7% | 9.8% | |
| Net Income Ratio | 6.4% | 15.1% | 16.6% | 9.9% | 21.8% | 29.8% | 27.0% | |
| Total Asset Turnover | 0.22 | 0.22 | 0.22 | 0.19 | 0.28 | 0.47 | 0.61 | |
| Financial Leverage | 1.16 | 1.18 | 1.19 | 1.15 | 1.12 | 1.16 | 1.17 | |

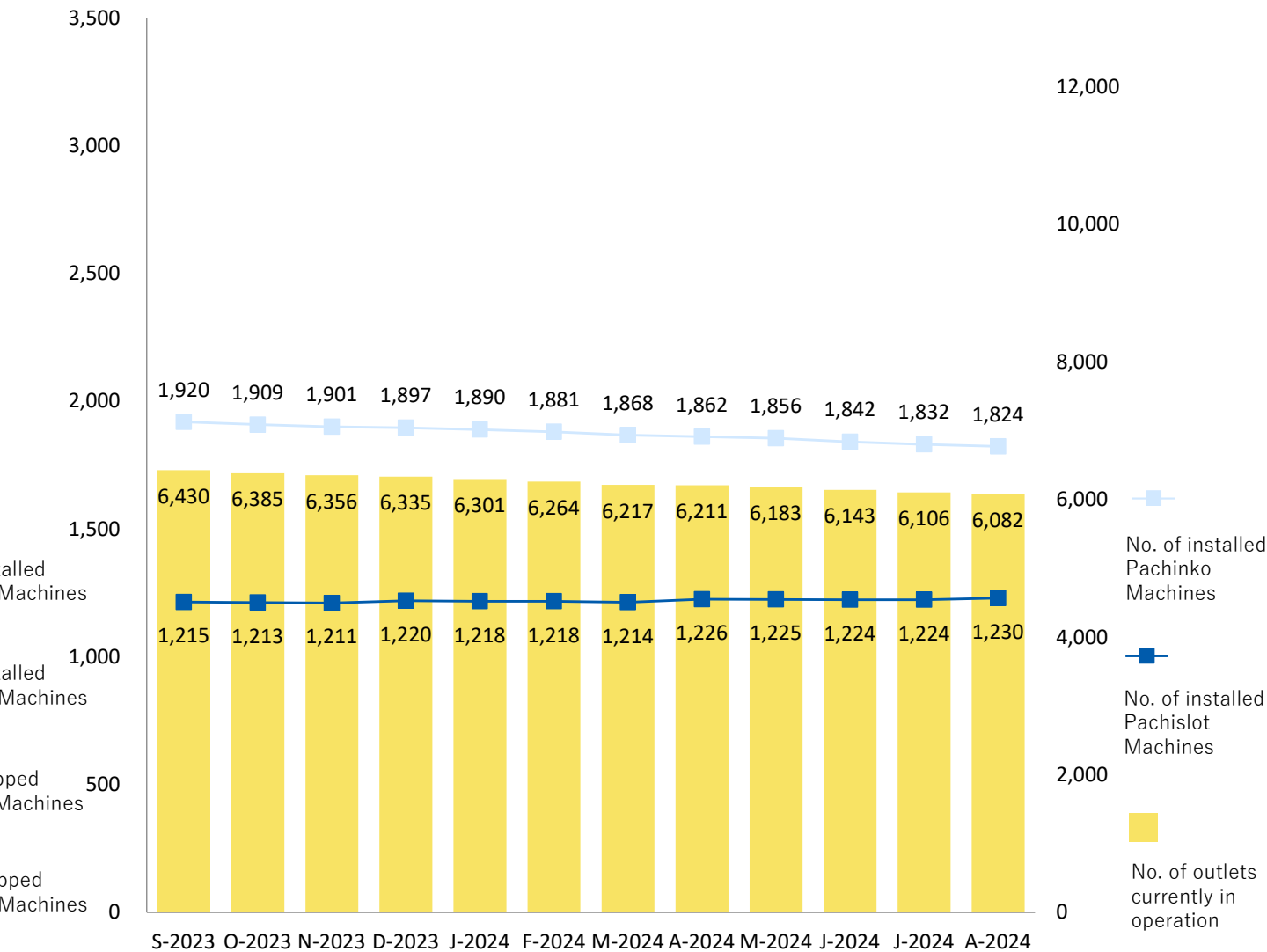
Pachinko/Pachislot Machine Market

Market size



(Thousand units)

Situation of Parlors that Are Members of Zennichiuren for recent a year

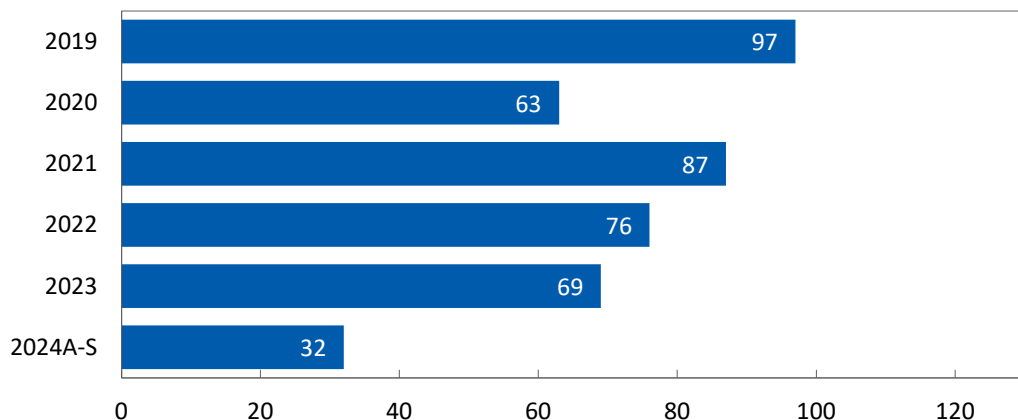


(Thousand units)

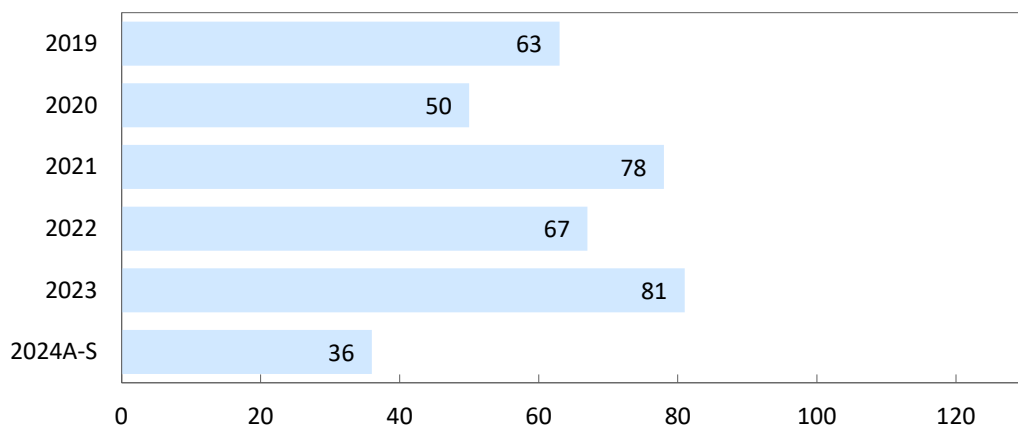
Source: National Police Agency, Yano Research Institute, Zennichiuren

Number of Titles Sold (All Manufacturers)

Pachinko machines



Pachislot machines



※ Estimates of SANKYO ※ Except for reuse and sub spec models

Compliance with Format Inspection

| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024I-S |
|-----------|------|------|------|------|------|---------|
| Applicant | 945 | 912 | 990 | 910 | 912 | 709 |
| Pass | 430 | 295 | 313 | 230 | 186 | 170 |
| Fail | 560 | 499 | 598 | 669 | 666 | 452 |

SANKYO Group (Number of Pass)

| | | | | | | |
|-----------|----|----|----|----|----|----|
| SANKYO+JB | 28 | 37 | 23 | 25 | 38 | 32 |
| Bisty | 19 | 8 | 9 | 10 | 14 | 11 |
| Total | 47 | 45 | 32 | 35 | 52 | 43 |

Including Arrange Ball, Jong-Kyu

| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024I-S |
|-----------|------|------|------|------|-------|---------|
| Applicant | 982 | 917 | 985 | 972 | 1,008 | 762 |
| Pass | 191 | 185 | 263 | 194 | 196 | 114 |
| Fail | 721 | 665 | 694 | 721 | 765 | 607 |

SANKYO Group (Number of Pass)

| | | | | | | |
|--------|----|----|----|----|----|---|
| SANKYO | 9 | 2 | 9 | 10 | 9 | 5 |
| Bisty | 3 | 8 | 7 | 1 | 9 | 0 |
| Total | 12 | 10 | 16 | 11 | 18 | 5 |

Source: Security Electronics and Communications Technology Association

Investor Relations Office Corporate Planning Division



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<https://www.sankyo-fever.co.jp/corporate/ir/>

【Notes of forecasts】

The purpose of this document is to provide information on the material, and is not intended as a solicitation for investment or any similar action. Please note that actual investment decisions should be made at your own discretion and responsibility. This material contains projections, plans, outlook, etc. for the fiscal year under review and the future business performance that are judged to be reasonable by the management of the Company based on currently available information. Actual business performance may be significantly different from the projections, plans, outlook, contained due to changes in various factors. Such factors include economic conditions of, and fluctuations in product demand in, the pachinko and pachislot markets which are our main business domains; various regulations in Japan and overseas; and amendments to accounting standards, practice, etc. The Company assumes no obligation to revise the forward-looking statements contained herein, whether as a result of new information, future events or other discoveries.

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