



August 23, 2024

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|------------------------|---|
| Company name           | Open Up Group Inc.  |
| Name of Representative | Yutaka Nishida<br>Chairman and Representative Director, CEO<br>(Code: 2154 Prime Market of TSE) |
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## Notice of Monthly Disclosure of Utilization Rates and Number of Domestic Engineers as of the end of July 2024

To ensure a smooth integration of the two companies in the Electromechanical & IT and Construction sectors, which were acquired from UT Group Co., Ltd. last April, we adjusted our recruitment efforts from May to June. As a result, our hiring activities in Q1 of this fiscal year have experienced a slow start.

### ■ Total number and utilization rate of engineers

- ✓ The number of employees: MoM ▲31, Utilization rate: MoM +0.6pt
- ✓ The number of employees: YoY +3,086, Utilization rate: YoY +1.3pt

|                                      | Number of engineers | Utilization rate |
|--------------------------------------|---------------------|------------------|
| <b>As of the end of July 2024</b>    | <b>22,659</b>       | <b>94.2%</b>     |
| Reference as of the end of June 2024 | 22,690              | 93.6%            |
| Reference as of the end of July 2023 | 19,573              | 92.9%            |

### ■ Number and utilization rate of Machinery and Electric and IT Engineers

※Effective October 1, 2024, in preparation for the planned company split and merger of Open-Up Technology, we have reclassified employees for this reporting period: approximately 150 have been categorized under the Electromechanical division, and around 500 under the IT division.

- ✓ The number of employees: MoM ▲99, Utilization rate: MoM +0.2pt
- ✓ The number of employees: YoY +1,801, Utilization rate: YoY +1.3pt

|                                      | Number of engineers |              |              | Utilization rate |              |              |
|--------------------------------------|---------------------|--------------|--------------|------------------|--------------|--------------|
|                                      | Sum                 | M&E          | IT           | Sum              | M&E          | IT           |
| <b>As of the end of July 2024</b>    | <b>15,155</b>       | <b>7,024</b> | <b>8,131</b> | <b>93.7%</b>     | <b>97.5%</b> | <b>90.5%</b> |
| Reference as of the end of June 2024 | 15,254              | 6,941        | 8,313        | 93.5%            | 96.9%        | 90.9%        |
| Reference as of the end of July 2023 | 13,354              | 6,450        | 6,904        | 93.1%            | 96.2%        | 90.3%        |

■ **Number and Utilization rate of Construction Engineers**

- ✓ The number of employees: MoM +68, Utilization rate: MoM ▲0.4pt
- ✓ The number of employees: MoM +1,285, Utilization rate: MoM +0.4pt

|                                      | Number of engineers | Utilization rate |
|--------------------------------------|---------------------|------------------|
| <b>As of the end of July 2024</b>    | <b>7,504</b>        | <b>92.8%</b>     |
| Reference as of the end of June 2024 | 7,436               | 93.2%            |
| Reference as of the end of July 2023 | 6,219               | 92.4%            |

- ※ Utilization rate = (number of active employees at the end of the month + number of BP)/(number of employees at the end of the month + number of BP-number of leave)
  - ※ BP: Abbreviation of business partner
  - ※ The number of employees and utilization rates are published on our website. The release date is scheduled for the 4th Friday of each month.
  - ※ Number of Employees and Utilization Rate
- URL: <https://www.openupgroup.co.jp/en/ir/result-employees/>