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August 14, 2024

## Consolidated Financial Results for the Three Months Ended June 30, 2024 (Under Japanese GAAP)



Company name: RIDE ON EXPRESS HOLDINGS Co., Ltd.

Listing: Tokyo Stock Exchange

Securities code: 6082

URL: https://www.rideonexpresshd.co.jp/ Representative: Akira Emi, President and CEO

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Scheduled date to commence dividend payments:

Preparation of supplementary material on financial results: Yes Holding of financial results briefing: No

(Yen amounts are rounded down to millions, unless otherwise noted.)

## 1. Consolidated financial results for the three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

|                    | Net sales       | s     | Operating profit |        | Ordinary profit |        | Profit attributable to owners of parent |        |
|--------------------|-----------------|-------|------------------|--------|-----------------|--------|---|--------|
| Three months ended | Millions of yen | %     | Millions of yen  | %      | Millions of yen | %      | Millions of yen                         | %      |
| June 30, 2024      | 5,185           | (5.1) | (90)             | _      | (83)            | _      | (118)                                   | _      |
| June 30, 2023      | 5,461           | (6.9) | 53               | (71.9) | 37              | (73.6) | 1                                       | (98.8) |

Note: Comprehensive income For the three months ended June 30, 2024: \$\frac{\pmax}{282}\$ million [-\%] For the three months ended June 30, 2023: \$\frac{\pmax}{200}\$ million [(82.3)\%]

|                    | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen                      | Yen                        |
| June 30, 2024      | (12.10)                  | _                          |
| June 30, 2023      | 0.12                     | _                          |

Note on quarterly consolidated operating results

Note: Diluted earnings per share are not presented as dilutive shares did not exist.

### (2) Consolidated financial position

|                | Total assets    | Net assets      | Equity-to-asset ratio |
|----------------|-----------------|-----------------|-----------------------|
| As of          | Millions of yen | Millions of yen | %                     |
| June 30, 2024  | 12,477          | 7,399           | 59.3                  |
| March 31, 2024 | 12,978          | 7,263           | 56.0                  |

Reference: Equity

As of June 30, 2024: ¥7,397 million As of March 31, 2024: ¥7,261 million

### 2. Cash dividends

|  | Annual dividends per share |                    |                   |                 |       |  |  |
|--|----------------------------|--------------------|-------------------|-----------------|-------|--|--|
|  | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total |  |  |
|  | Yen                        | Yen                | Yen               | Yen             | Yen   |  |  |
| Fiscal year ended<br>March 31, 2024                | _                          | 0.00               | _                 | 15.00           | 15.00 |  |  |
| Fiscal year ending<br>March 31, 2025               | _                          |                    |                   |                 |       |  |  |
| Fiscal year ending<br>March 31, 2025<br>(Forecast) |                            | 0.00               | _                 | 15.00           | 15.00 |  |  |

Note: Revisions to the forecast of cash dividends most recently announced: None

# 3. Consolidated financial result forecasts for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

|            | Net sales       | Net sales ( |                 | profit | Ordinary p      | orofit | Profit attributable to owners of parent |      | Basic earnings per share |
|------------|-----------------|-------------|-----------------|--------|-----------------|--------|---|------|--------------------------|
|            | Millions of yen | %           | Millions of yen | %      | Millions of yen | %      | Millions of yen                         | %    | Yen                      |
| First half | 10,633          | (3.8)       | 230             | (27.8) | 222             | (33.0) | 130                                     | 6.7  | 13.43                    |
| Full year  | 23,188          | (3.4)       | 1,151           | 7.9    | 1,135           | 10.9   | 709                                     | 94.6 | 72.77                    |

Note: Revisions to the financial result forecast most recently announced: None

#### \* Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 1 company (Company name: RIDE ON a START (3) Venture Capital Investment Limited

Partnership)

Excluded: – companies (Company name: –)

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes

- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of June 30, 2024  | 10,894,935 shares |
|----------------------|-------------------|
| As of March 31, 2024 | 10,894,935 shares |

(ii) Number of treasury shares at the end of the period

| As of June 30, 2024  | 1,140,506 shares |
|----------------------|------------------|
| As of March 31, 2024 | 1,140,506 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Three months ended June 30, 2024 | 9,754,429 shares |
|----------------------------------|------------------|
| Three months ended June 30, 2023 | 9,731,580 shares |

<sup>\*</sup> Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit corporation: None

\* Explanation on the proper use of financial result forecasts and other notes (Notes on forward-looking statements, etc.)

The earnings forecasts and forward-looking statements herein are based on judgements and assumptions derived from the information currently available to the Company. Actual results may differ significantly from these forecasts due to the uncertainties inherent in these judgements and assumptions, and changes in the business operation or domestic and international economic environment. Accordingly, the Company does not guarantee the certainty of these forward-looking statements.

|                                     | As of March 31, 2024 | As of June 30, 2024 |
|-------------------------------------|----------------------|---------------------|
| Assets                              |                      |                     |
| Current assets                      |                      |                     |
| Cash and deposits                   | 7,471,750            | 6,802,903           |
| Accounts receivable - trade         | 1,072,321            | 953,846             |
| Merchandise                         | 147,381              | 140,688             |
| Raw materials and supplies          | 181,352              | 219,497             |
| Other                               | 678,565              | 564,578             |
| Allowance for doubtful accounts     | (9,344)              | (9,119)             |
| Total current assets                | 9,542,027            | 8,672,394           |
| Non-current assets                  |                      |                     |
| Property, plant and equipment       |                      |                     |
| Buildings, net                      | 455,939              | 439,648             |
| Other, net                          | 184,613              | 174,254             |
| Total property, plant and equipment | 640,553              | 613,902             |
| Intangible assets                   | 342,533              | 308,905             |
| Investments and other assets        |                      |                     |
| Investment securities               | 1,432,463            | 2,039,756           |
| Deferred tax assets                 | 316,001              | 139,272             |
| Guarantee deposits                  | 669,179              | 668,184             |
| Other                               | 63,860               | 68,494              |
| Allowance for doubtful accounts     | (27,822)             | (33,497)            |
| Total investments and other assets  | 2,453,681            | 2,882,210           |
| Total non-current assets            | 3,436,767            | 3,805,018           |
| Total assets                        | 12,978,795           | 12,477,413          |

|   | As of March 31, 2024 | As of June 30, 2024 |
|---|----------------------|---------------------|
| Liabilities   |                      |                     |
| Current liabilities                                   |                      |                     |
| Accounts payable - trade                              | 1,135,697            | 1,064,494           |
| Current portion of long-term borrowings               | 613,728              | 613,728             |
| Accounts payable - other                              | 961,813              | 685,153             |
| Income taxes payable                                  | 183,033              | 55,215              |
| Contract liabilities                                  | 50,460               | 51,274              |
| Provision for point card certificates                 | 131,008              | 158,509             |
| Provision for shareholder benefit program             | 85,705               | 63,134              |
| Other   | 350,651              | 337,681             |
| Total current liabilities                             | 3,512,098            | 3,029,192           |
| Non-current liabilities                               |                      |                     |
| Long-term borrowings                                  | 1,661,367            | 1,507,935           |
| Asset retirement obligations                          | 181,027              | 180,457             |
| Other   | 360,909              | 360,360             |
| Total non-current liabilities                         | 2,203,304            | 2,048,753           |
| Total liabilities                                     | 5,715,402            | 5,077,945           |
| Net assets  |                      |                     |
| Shareholders' equity                                  |                      |                     |
| Share capital   | 1,079,100            | 1,079,100           |
| Capital surplus                                       | 982,721              | 982,721             |
| Retained earnings                                     | 6,750,405            | 6,486,018           |
| Treasury shares                                       | (1,700,321)          | (1,700,321)         |
| Total shareholders' equity                            | 7,111,906            | 6,847,519           |
| Accumulated other comprehensive income                |                      |                     |
| Valuation difference on available-for-sale securities | 150,024              | 550,109             |
| Total accumulated other comprehensive income          | 150,024              | 550,109             |
| Non-controlling interests                             | 1,461                | 1,838               |
| Total net assets                                      | 7,263,392            | 7,399,467           |
| Total liabilities and net assets                      | 12,978,795           | 12,477,413          |

## (2) Quarterly Consolidated Statements of Income and Comprehensive Income

## Quarterly Consolidated Statements of Income

Three Months Ended June 30

(Thousands of yen)

|   | For the three months ended June 30, 2023 | For the three months ended June 30, 2024 |
|---|--|--|
| Net sales   | 5,461,069                                | 5,185,219                                |
| Cost of sales                                     | 2,757,096                                | 2,709,749                                |
| Gross profit                                      | 2,703,972                                | 2,475,470                                |
| Selling, general and administrative expenses      | 2,650,052                                | 2,566,087                                |
| Operating profit (loss)                           | 53,920                                   | (90,616)                                 |
| Non-operating income                              |  |  |
| Interest income                                   | 394                                      | 307                                      |
| Foreign exchange gains                            | 1  | 1  |
| Gain on sale of non-current assets                | -  | 21,802                                   |
| Outsourcing service income                        | 1,418                                    | 1,418                                    |
| Gain on investments in investment partnerships    | 0  | _  |
| Gain on sale of investment securities             | 73                                       | _  |
| Other   | 1,155                                    | 1,217                                    |
| Total non-operating income                        | 3,042                                    | 24,747                                   |
| Non-operating expenses                            |  |  |
| Interest expenses                                 | 2,695                                    | 2,272                                    |
| Loss on sale and retirement of non-current assets | 1,678                                    | 11,006                                   |
| Loss on purchase of store                         | 14,160                                   | _  |
| Loss on investments in investment partnerships    | -  | 1,398                                    |
| Other   | 497                                      | 3,162                                    |
| Total non-operating expenses                      | 19,032                                   | 17,839                                   |
| Ordinary profit (loss)                            | 37,931                                   | (83,708)                                 |
| Extraordinary income                              |  |  |
| Insurance claim income                            | 362                                      | 2,286                                    |
| Total extraordinary income                        | 362                                      | 2,286                                    |
| Extraordinary losses                              |  |  |
| Loss on cancellation of leases                    | 2,196                                    | 3,768                                    |
| Total extraordinary losses                        | 2,196                                    | 3,768                                    |
| Profit (loss) before income taxes                 | 36,096                                   | (85,191)                                 |
| Income taxes                                      | 34,976                                   | 32,881                                   |
| Profit (loss)                                     | 1,120                                    | (118,072)                                |
| Loss attributable to non-controlling interests    | (2)                                      | (2)                                      |
| Profit (loss) attributable to owners of parent    | 1,122                                    | (118,070)                                |

## Quarterly Consolidated Statements of Comprehensive Income

Three Months Ended June 30

(Thousands of yen)

|  |  | • /                                      |
|--|--|--|
|  | For the three months ended June 30, 2023 | For the three months ended June 30, 2024 |
| Profit (loss)  | 1,120                                    | (118,072)                                |
| Other comprehensive income                                     |  |  |
| Valuation difference on available-for-sale securities          | 19,172                                   | 400,439                                  |
| Total other comprehensive income                               | 19,172                                   | 400,439                                  |
| Comprehensive income   | 20,293                                   | 282,366                                  |
| Comprehensive income attributable to                           |  |  |
| Comprehensive income attributable to owners of parent          | 20,294                                   | 282,014                                  |
| Comprehensive income attributable to non-controlling interests | (0)                                      | 351                                      |