



August 9, 2024

To whom it may concern,

Company name: Atrae,Inc.
Representative: Yoshihide Arai, President and CEO
Stock Code: 6194 TSE Prime Market
Contact: Hidekazu Suzuki, Director CFO

Notice Regarding the Revision of Full-Year Consolidated Financial Forecast for the Fiscal Year Ending September 30, 2024

Atrae,Inc.(the "Company") hereby announces that the Board of Directors, in a resolution dated August 9, 2024, determined to revise the full-year consolidated financial forecast for the fiscal year ending September 30, 2024 (October 1, 2023 to September 30, 2024), which was announced on November 13, 2023, as follows.

1. Revision of full-year consolidated financial forecast for FY2024 (October 1, 2023 to September 30, 2024)

	Sales	Operating Profit	Ordinary Profit	Profit attributable to owners of the parent	Earnings per Share*
Previous forecast (A)	Million yen 9,700	Million yen 1,400	Million yen 1,376	Million yen 902	Yen 35.01
Revised forecast (B)	8,600	1,400	1,410	848	35.26
Variance in amount (B-A)	△1,100	0	34	△54	—
Variance in percentage (%)	△11.3	0.0	2.5	△6.0	—
(For reference) Results for FY2023	7,757	952	922	334	12.60

* The Company determined to acquire and cancel its treasury shares by resolution of the Board of Directors on August 9, 2024. The impact of the acquisition and cancellation of its treasury shares is taken into account in regard to "Earnings per Share" in the consolidated financial forecast for FY2024. Please refer to the " Notice Regarding Determination of Matters Related to the Acquisition of Treasury Shares and the Cancellation of Treasury Shares" released today for details.

2. Reason for the revision

While Green successfully acquired highly motivated job seekers with a steady increase in the number of applicants and application rate, the number of hired employees is expected to decrease from the previous forecast due to a slower than expected improvement in the document screening pass rate. In addition, although Wevox pursued further acceleration of growth through outbound sales through SMBC Wevox, Inc., it took longer than expected to

receive orders from prospective clients, compared to the inbound sales that Wevox has been conducting. The Company has determined that it is necessary to reflect the impact of this change. On the other hand, operating profit margin exceeded the previous forecast due to improved advertising efficiency at Green and higher profit margin at Wevox. As a result of the above, regarding consolidated financial forecast for FY2024, the Company determined to revise sales downward, while operating profit remains unchanged from the previous forecast.

Notes: 1. Forward-looking statements, including the financial forecasts stated in this material, are based on information currently available to the Company and certain assumptions deemed reasonable. Results may differ materially from the financial forecasts due to various factors.

2. This is an English translation of the captioned release. This translation is prepared and provided for the purpose of the reader's convenience. All readers are recommended to refer to the original version in Japanese of the release for complete information.