MATSUYA Monthly Sales Report June.2024

1. Sales of Department Store Business year on year(%)

| | | Sales | Customer traffic |
|---|---------------|-------|---------------------|
| 1 | MATSUYA | 31.6 | 7.8 |
| 2 | Ginza Store | 35.2 | 12.8 |
| 3 | Asakusa Store | -15.8 | -0.8 |

2. Sales of each months year on year(%)

| | | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--|---------------|------|-------|------|-------|-------|------|------|------|-------|------|------|-------|
| | MATSUYA | 49.0 | 59.9 | 35.5 | 28.6 | 21.1 | 19.2 | 24.1 | 35.6 | 35.0 | 31.5 | 40.8 | 31.6 |
| | Ginza Store | 52.0 | 66.9 | 37.5 | 31.5 | 24.9 | 18.8 | 22.3 | 36.3 | 28.6 | 31.6 | 43.6 | 35.2 |
| | Asakusa Store | 6.8 | -16.5 | 13.5 | -15.0 | -21.7 | 24.2 | 53.4 | 23.3 | 118.0 | 30.8 | -8.4 | -15.8 |

3. Department Stores Sales by Merchandise Category year on year(%)

| | | MATSUYA | Ginza Store | |
|-----------------------|---------------------|---------|-------------|--|
| | Men's Clothing | 8.2 | 8.9 | |
| | Women's Clothing | 31.8 | 33.0 | |
| | Children's Clothing | 25.1 | 25.1 | |
| | Other Clothing | 33.4 | 34.1 | |
| Clo | othing Total | 27.6 | 28.5 | |
| Ac | cessories | 68.0 | 68.3 | |
| Total general goods | | 18.1 | 28.0 | |
| Total household goods | | 0.1 | 1.0 | |
| Total foods | | -5.6 | -7.1 | |
| Restaurant &cafes | | 17.1 | 17.5 | |
| Se | rvices,Other | -19.8 | -20.0 | |
| | 合計 | 31.6 | 35.2 | |

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