



2024/7/2

ABC-MART, INC.

## Monthly Sales Report for June 2024, FY 2025

\*\*\* "ABC-MART" Sales Summary fiscal period from MAR 1, 2024 to FEB 28, 2025 (% change compare with last year)

(%)

		2024			1Q	JUN	JUL	AUG	2Q	1st Half			
		MAR	APR	MAY									
Existing Stores	Sales	10.7	6.5	6.2	7.7	20.8							
	Number of Customers	2.3	-0.5	-0.7	0.3	13.8							
	Sales per customer	8.3	7.1	6.9	7.4	6.1							
All Stores	Sales	9.7	5.9	5.9	7.1	20.5							
	Number of Customers	1.2	-1.4	-1.1	-0.5	13.2							
	Sales per customer	8.4	7.4	7.1	7.6	6.5							
		SEP	OCT	NOV	3Q	DEC	2025		JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales												
	Number of Customers												
	Sales per customer												
All Stores	Sales												
	Number of Customers												
	Sales per customer												

## Sales Report for FY 2024

(%)

		2022			1Q	JUN	JUL	AUG	2Q	1st Half			
		MAR	APR	MAY									
Sales	Existing Stores	23.2	22.8	15.6	20.4	19.5	24.2	20.8	21.6	<b>20.9</b>			
	All Stores	25.0	23.7	16.3	21.6	19.8	24.4	22.0	22.2	<b>21.8</b>			
		SEP	OCT	NOV	3Q	DEC	2023		JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	19.3	7.6	14.1	13.1	10.3	11.3	18.1	12.7	<b>12.9</b>	<b>16.8</b>		
	All Stores	19.2	8.1	14.7	13.6	9.8	10.7	17.7	12.1	<b>12.8</b>	<b>17.2</b>		

### ◇ Sales Summary

In June, had one more Saturday and one more Sunday than last year.

The late start of the rainy season and relatively stable weather attracted a large number of customers, especially at street stores and commercial facilities in central city, which were strong.

By product, trendy sports sandals and T-shirts performed well.

All stores sales grew 20.5% to a year ago in this month.

Existing stores sales also showed a year on year growth of 20.8% compared to the same period in the previous year.

#### Store Openings and Closings

Opened: 3 store

Closed: 2 stores

Number of stores: 1,091 stores