

Note: This document is an English translation of the original Japanese language document and has been prepared solely for reference purposes. No warranties or assurances are given regarding the accuracy or completeness of this English translation. In the event of any discrepancy between this English translation and the original Japanese language document, the original Japanese language document shall prevail in all respects.



June 21, 2024

Dear Investors and Analysts;

Company Name: erex Co., Ltd.

Representative: Hitoshi Honna, Representative Director and President
(Code No.: 9517, TSE Prime Market)

Contact: Takano Yu Yasunaga, Managing Director
(TEL. +81-3-3243-1167)

Progress of Business Plans for the Fiscal Year Ending March 31, 2025

The power supply contracts with negative spread, that had been the main cause of losses in the fiscal year ended March 31, 2024, were terminated at the end of March 2024, and from April (the new fiscal year), erex Group has been procuring the necessary power supply volume for the confirmed sales volume at prices consistent with the retail sales prices. As a result, no power supply contracts with negative spread have been generated, and erex Group expects to become profitable for the first quarter. The measures for the fiscal year ending March 31, 2025 and beyond, as described on page 15 of the Supplementary Materials for Financial Results disclosed on May 10, have also been completed.

Disclosure on May 10, 2024

【Supply and Demand Management】

- ① To procure power sources consistent with retail selling prices on a case-by-case basis, rather than procuring in anticipation of JEPX price hikes
- ② To utilize a variety of sources, including PPA power sources, in-house power sources, and JEPX, and to conduct procurement as needed for a determined sales volume on a case-by-case basis

【Inter-Departmental Collaboration】

- ③ To strengthen inter-departmental collaboration and to build a risk management system (group-wide optimization) through the creation of Supply and Demand Strategy Office, SCR Office (risk management), and Overseas Business Management Department

【Financial Condition】

- ④ Acceptance of investments from business partners who can enhance the corporate value of both parties in growth business initiatives (strategic alliances)

Note: This document is an English translation of the original Japanese language document and has been prepared solely for reference purposes. No warranties or assurances are given regarding the accuracy or completeness of this English translation. In the event of any discrepancy between this English translation and the original Japanese language document, the original Japanese language document shall prevail in all respects.



All of the above items ① through ④ have already been implemented. In particular, with regard to item ④, the payment of the full amount of 11,856,444,600 yen for the third-party allotment, which was disclosed on May 10, was completed as scheduled on May 30, and erex Group is working toward the implementation of the strategic alliances.

As a result of the above measures, the first quarter results are expected to become profitable. In the retail business, sales of high-voltage and low-voltage power are progressing as planned, and the current business performance is progressing steadily in line with the full-year financial forecasts for the fiscal year ending March 2025 disclosed on May 10, 2024.