



June 5th 2024

AS ONE CORPORATION

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May 2024 Operating Results (Flash Report)

1. Net Sales trends

Millions of yen

	Apr.	May	Jun.	Jul.	Aug.	Sep.
FY03/2025	7,662	7,703				
FY03/2024	6,520	6,483	7,518	6,985	6,752	7,108
FY03/2025 % YoY	+17.5%	+18.8%				

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2025						
FY03/2024	7,609	7,673	7,678	7,694	8,587	8,911
FY03/2025 % YoY						

2. Business day

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2024	21	21										
YoY	+ 1	+ 1										
Sales per day % YoY*	+11.9%	+13.2%										

Note: AS ONE places particular emphasis on net sales per day, as sales of consumables used in research, industrial and medical fields tend to fluctuate according to variations in the total number of operating days.

3. The comments

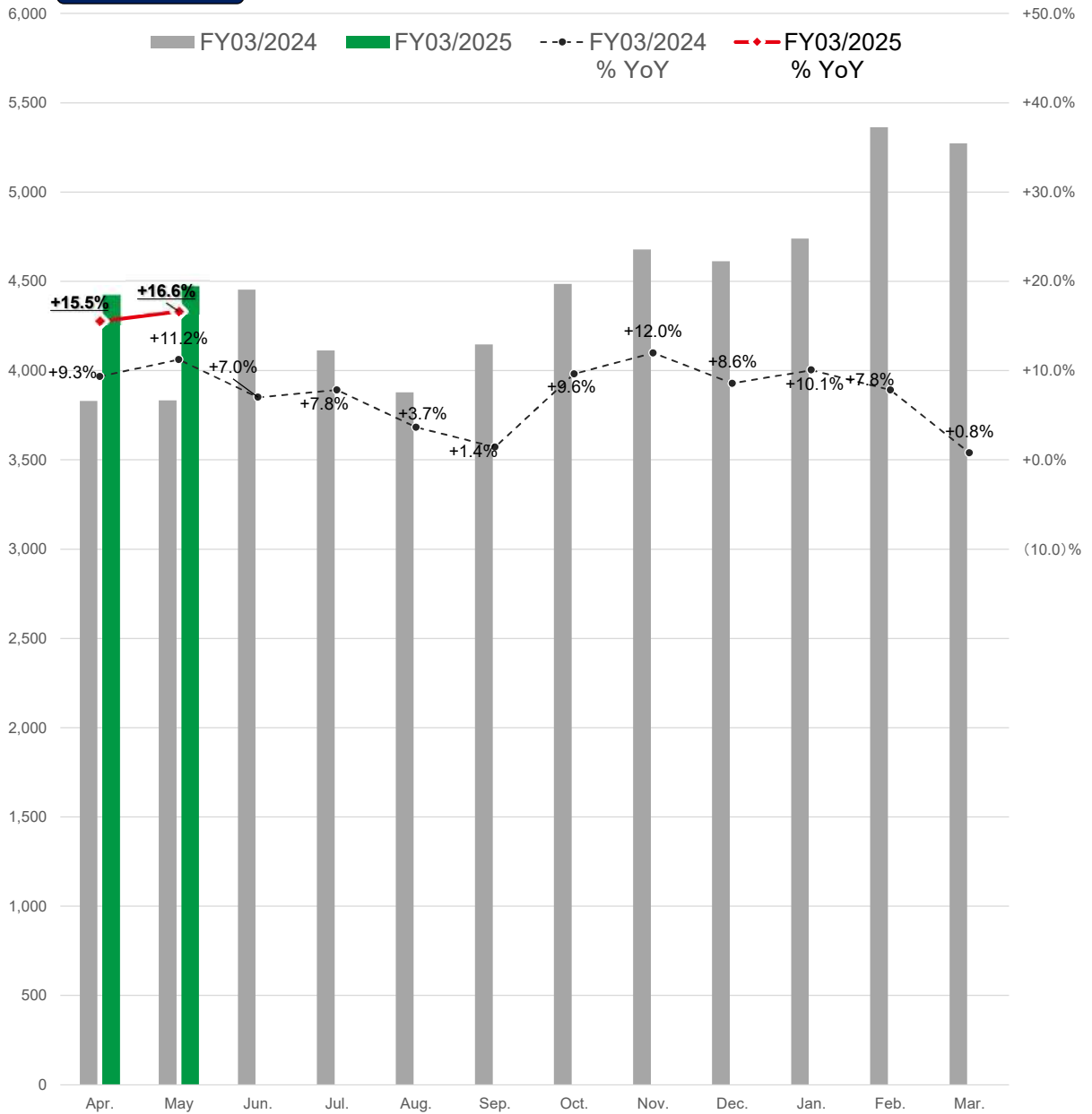
The laboratory sector increased by 16.6% YoY, the industry sector increased by 19.7% YoY, and the medical sector saw a significant increase of +24.8% YoY, as the previous year was the bottom on a monthly basis. The number of business days have increased by one day compared to the previous year, in addition to the successful implementation and expansion of new product lineups in EC channels in each sector, the average unit price of regular items ordered daily has increased and the number of orders also has increased. In the laboratory and medical sectors, high-value orders were also increasing, and sales continued to be strong from April.

About this material

The figures in these materials are non-consolidated figures that contain some provisional numbers from early reporting. They are provided to show trends for the convenience of investors. Temporarily uncategorized net sales, and adjustments for intra-Group transactions and deductions in consolidated financials are not accounted for. For purposes of reference, in fiscal year ended March 2023, the total annual net sales under this method were 88,871 million yen, annual net sales on a non-consolidated basis were 91,412 million yen, and consolidated net sales were 95,536 million yen.

The disclosure of this report in Jun., Sep., Dec. and Mar. will be made at the same time as the disclosure of the Summary of Financial Results.

Scientific sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	3,502	3,446	4,162	3,815	3,742	4,087	4,092	4,177	4,249	4,307	4,974	5,232
FY03/2024	3,829	3,832	4,454	4,113	3,878	4,146	4,485	4,678	4,612	4,740	5,363	5,272
FY03/2025	4,423	4,469										
FY03/2024 % YoY	+9.3%	+11.2%	+7.0%	+7.8%	+3.7%	+1.4%	+9.6%	+12.0%	+8.6%	+10.1%	+7.8%	+0.8%
FY03/2025 % YoY	+15.5%	+16.6%										

Millions of yen · %

Industrial sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	1,336	1,351	1,576	1,537	1,400	1,507	1,502	1,567	1,584	1,438	1,590	1,899
FY03/2024	1,377	1,425	1,717	1,561	1,530	1,552	1,723	1,678	1,667	1,623	1,719	1,791
FY03/2025	1,710	1,705										
FY03/2024 % YoY	+3.1%	+5.5%	+8.9%	+1.6%	+9.3%	+3.0%	+14.8%	+7.1%	+5.2%	+12.9%	+8.1%	(5.7)%
FY03/2025 % YoY	+24.1%	+19.7%										

Millions of yen · %



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	1,425	1,326	1,369	1,505	1,867	1,589	1,406	1,493	1,756	1,593	1,451	1,867
FY03/2024	1,314	1,225	1,347	1,311	1,344	1,410	1,400	1,317	1,399	1,331	1,504	1,847
FY03/2025	1,529	1,529										
FY03/2024 % YoY	(7.8)%	(7.6)%	(1.6)%	(12.9)%	(28.0)%	(11.3)%	(0.4)%	(11.8)%	(20.3)%	(16.5)%	+3.7%	(1.1)%
FY03/2025 % YoY	+16.4%	+24.8%										