



2024/6/4

ABC-MART, INC.

## Monthly Sales Report for May 2024, FY 2025

\*\*\* "ABC-MART" Sales Summary fiscal period from MAR 1, 2023 to FEB 29, 2024 ( % change compare with last year )

(%)

		2024				2025					
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Existing Stores	Sales	10.7	6.5	6.2	7.7						
	Number of Customers	2.3	-0.5	-0.7	0.3						
	Sales per customer	8.3	7.1	6.9	7.4						
All Stores	Sales	9.7	5.9	5.9	7.1						
	Number of Customers	1.2	-1.4	-1.1	-0.5						
	Sales per customer	8.4	7.4	7.1	7.6						
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

## Sales Report for FY 2024

(%)

		2022				2023					
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Sales	Existing Stores	23.2	22.8	15.6	20.4	19.5	24.2	20.8	21.6	<b>20.9</b>	
	All Stores	25.0	23.7	16.3	21.6	19.8	24.4	22.0	22.2	<b>21.8</b>	
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	19.3	7.6	14.1	13.1	10.3	11.3	18.1	12.7	<b>12.9</b>	<b>16.8</b>
	All Stores	19.2	8.1	14.7	13.6	9.8	10.7	17.7	12.1	<b>12.8</b>	<b>17.2</b>

### ◇ Sales Summary

In May, there was one less Golden Week holiday in the day of the week sequence compared to the previous year.

Sales were strong, especially at street stores and commercial facilities in central city.

Summer goods such as sandals and T-shirts performed well due to the high temperatures.

All stores sales grew 5.9% to a year ago in this month.

Existing stores sales also showed a year on year growth of 6.2% compared to the same period in the previous year.

\*Please see the above for the results of the 1st Quarter.

#### Store Openings and Closings

Opened: 0 store

Closed: 2 stores

Number of stores: 1,090 stores