#### [Translation]

Securities Code: 9303

June 5, 2024

Start date of measures for electronic provision: May 31, 2024

To Those Shareholders with Voting Rights

Takanori Ono President The Sumitomo Warehouse Co., Ltd. 2-18, Nakanoshima 3-chome, Kita-ku, Osaka, Japan

# NOTICE OF CONVOCATION OF THE 147TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

We are pleased to announce the 147th Ordinary General Meeting of Shareholders of The Sumitomo Warehouse Co., Ltd. (the "Company").

When convening the Meeting, the Company takes measures for providing information that constitutes the content of reference documents for the general meeting of shareholders, etc. (items for electronic provision) in electronic format, and posts this information on each of the following websites.

#### The Company's website:

https://www.sumitomo-soko.co.jp/ir/meeting.html (in Japanese)

Website for posted informational materials for the general meeting of shareholders:

https://d.sokai.jp/9303/teiji/ (in Japanese)

Tokyo Stock Exchange website (Listed Company Search):

https://www2.jpx.co.jp/tseHpFront/JJK010010Action.do?Show=Show (in Japanese)

(Please access the Tokyo Stock Exchange website above, enter or search for "Sumitomo Warehouse" in "Issuer Name (Company Name)" or the Company's securities code "9303" in "Code", select "Basic Information" and then "Documents for Public Inspection/PR Information," and check the "Notice of General Shareholders Meeting/Informational Materials for a General Shareholders Meeting" under "Filed information available for public inspection").

If you do not attend the meeting, you may exercise your voting rights in writing or by electronic means (e.g., via the Internet). Please review the Reference Documents for the General Meeting of Shareholders and exercise your voting rights in accordance with the guidance on pages 3 and 4 by 5:00 p.m. on Wednesday, June 26, 2024.

**1. Date and Time:** 10:00 a.m., Thursday, June 27, 2024

**2. Place:** "Conference Room," Festival Suite, 37th Floor,

Nakanoshima Festival Tower

3-18, Nakanoshima 2-chome, Kita-ku, Osaka, Japan

# 3. Agenda:

## Matters to be reported:

- (1) Business Report, Consolidated Financial Statements for the 147th Fiscal Term (from April 1, 2023 to March 31, 2024) and the Results of Audits on Consolidated Financial Statements by the Accounting Auditor and the Board of Corporate Auditors
- (2) Non-consolidated Financial Statements for the 147th Fiscal Term (from April 1, 2023 to March 31, 2024)

#### Matters to be resolved:

Proposal No. 1: Appropriation of SurplusProposal No. 2: Election of Eight Directors

**Proposal No. 3:** Election of One Corporate Auditor

- ◎ In the event of any modification to items for electronic provision, a notice and contents, both before and after the modification, will be posted on each of the aforementioned Internet websites.
- Ounder the amended Companies Act, shareholders are expected, in principle, to access and refer to any of the websites mentioned above, except for the shareholders who requested the delivery of paper-based documents by the record date, to whom the paper-based documents will be delivered. However, for the purpose of this general meeting, we have delivered paper-based documents stating items for electronic provision to all shareholders, regardless of whether or not they have requested them.

## **Guidance on the Exercise of Voting Rights**

The right to vote at the general meeting of shareholders is a principal right of shareholders.

Please exercise your voting rights after reviewing the attached Reference Documents for the General Meeting of Shareholders.

You may exercise your voting rights by one of the following three methods.

#### If you will attend the Ordinary General Meeting of Shareholders

Date and Time 10:00 a.m., Thursday, June 27, 2024

Shareholders attending the meeting in person are kindly requested to submit the Voting Rights Exercise Form that is sent together with this Notice of Convocation at the reception desk of the Conference Room.

# If you will not attend the Ordinary General Meeting of Shareholders Exercising voting rights in writing

Voting Deadline: 5:00 p.m., Wednesday, June 26, 2024

Please indicate your approval or disapproval of each proposal on the Voting Rights Exercise Form that is sent together with this Notice of Convocation, and return it by mail so that it arrives no later than the above voting deadline.

#### **Exercising voting rights via the Internet**

Voting Deadline: 5:00 p.m., Wednesday, June 26, 2024

Please register your approval or disapproval for each proposal no later than the voting deadline. For further information, please see the next page.

#### Matters Relating to Exercise of Voting Rights

- a. Shareholders who exercise their voting rights in writing and do not indicate their approval or disapproval of each proposal will be deemed to have indicated their approval of the proposal.
- b. When voting rights have been exercised in duplicate in writing and via the Internet, the vote received via the Internet shall be deemed valid.
- c. When voting rights have been exercised via the Internet more than once or in duplicate through personal computers, smartphones and mobile phones, the last vote received shall be deemed valid.

This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or direct, indirect or any other forms of damages arising from the translation.

#### Guidance on the Exercise of Voting Rights via the Internet

# <Scanning the QR Code "Smart Vote">

[Voting by smartphone]

You can simply log in to the voting service website without entering your voting rights exercise code and password.

- 1. Please scan the QR Code printed on the lower right side of the Voting Rights Exercise Form.
  - \* "QR Code" is a registered trademark of DENSO WAVE INCORPORATED.
- 2. Register your approval or disapproval by following the instructions on the screen.

# Please note that exercising voting rights by using "Smart Vote" is available only once.

If you need to change your votes after exercising your voting rights, please access the voting website for a personal computer(\*) and log in by using your voting rights exercise code and password printed on the Voting Rights Exercise Form, and exercise your voting rights again.

\* If you rescan the QR Code, you can access the voting website for a personal computer.

#### <Entering Voting Rights Exercise Code and Password>

[Voting Service Website Address] https://www.web54.net (This website is available in Japanese only.)

- 1. Please access the voting service website.
- 2. Enter your voting rights exercise code printed on the Voting Rights Exercise Form.
- 3. Enter your password printed on the Voting Rights Exercise Form.
- 4. Register your approval or disapproval by following the instructions on the screen.

The shareholders are requested to bear the fees for connecting with internet service providers and other telecommunication charges to access to the Voting Service Website.

If you have any technical inquiries regarding the operation of a PC, etc. for exercising your voting rights, please contact the following:

# Sumitomo Mitsui Trust Bank, Limited

Stock Transfer Agency Business Planning Department Web Support

Phone: 0120-652-031 (toll free within Japan)

Hours: 9:00 a.m. to 9:00 p.m.

# **Electronic Voting Platform for Institutional Investors**

The "Electronic Voting Platform" operated by ICJ, Inc. is available for institutional investors that have applied in advance to use the platform.

## Reference Documents for the General Meeting of Shareholders

# **Proposal No. 1:** Appropriation of Surplus

The Company's Three-Year Medium-Term Business Plan, which began in FY2023, calls for maintaining a minimum annual dividend of ¥100 per share while sustaining the necessary business investments to improve corporate value on the medium to long term, and targeting for a dividend on equity (DOE) level of 3.5% to 4.0% while considering the improvement of profitability in each fiscal year.

Based on this policy, the Company proposes an annual dividend of ¥101 per share for the current fiscal year, an increase of ¥1 per share over the previous fiscal year's results, and a year-end dividend of ¥50.50 per share after deducting the interim dividend of ¥50.50 per share already paid.

- 1. Matters related to the year-end dividend
  - (1) Type of the dividend property:

Cash

(2) Matters related to and the aggregate amount of the dividend property to be allotted to shareholders:

Per ordinary share of the Company: ¥50.50

Total ¥3,977,223,702

(3) Effective date of dividends of surplus:

June 28, 2024

- 2. Other matters related to the appropriation of surplus
  - (1) Items and the amount of increasing surplus:

General reserves: ¥5,000,000,000

(2) Items and the amount of decreasing surplus:

Retained earnings brought forward: ¥5,000,000,000

# **Proposal No. 2:** Election of Eight Directors

The terms of office of all seven Directors (including three Outside Directors) will expire at the conclusion of this General Meeting of Shareholders. Consequently, in order to further strengthen the management system, the Company proposes the election of eight Directors, including three Outside Directors, by adding one new Director.

The candidates for Director are as follows:

In addition, the candidates for Director are determined by the Board of Directors based on the recommendation made by the Nomination and Remuneration Committee, a voluntary advisory body to the Board of Directors.

Candidate No.		Name	Current position and duties of the Company
1	Takanori Ono	Reappointment	Representative Director, President and Chief Executive Officer
2	Akihito Nagata	Reappointment	Representative Director and Managing Executive Officer (responsible for Corporate Management and Domestic Logistics Divisions, and in charge of General Affairs Department, Business Promotion Department, Archives Business Department, Information Systems Department, Audit Department, and Logistics Engineering Promotion Department)
3	Katsunori So	Reappointment	Director and Managing Executive Officer (responsible for Marine Division, and in charge of Marine Department)
4	Akihiko Hoshino	Reappointment	Director and Managing Executive Officer (responsible for Finance & Accounting, Marketing Management, Real Estate, and International Divisions, and in charge of Finance & Accounting Department, Marketing Management Department, Affiliated Companies Department, Development Department, and Dotonbori Project Department, and General Manager, Finance & Accounting Department)
5	Ikuo Kuroki	New Appointment	Executive Officer (General Manager, Information Systems Department)
6	Shuji Yamaguchi	Reappointment  A Candidate for Outside Director  Independent Director/Corporate Auditor	Director
7	Hideaki Kawai	Reappointment  A Candidate for Outside Director  Independent Director/Corporate Auditor	Director
8	Mari Iga	Reappointment  A Candidate for Outside Director  Independent Director/Corporate Auditor	Director

	Career summa	ry, position and duties of the Company, and status of important concurrent positions				
Candidate No.	April 1977 Joined the Company					
1	June 2010	Executive Officer of the Company, General Manager, Marketing Promotion Department				
Takanori Ono  Date of birth:	June 2012	Executive Officer of the Company, General Manager, Marketing Promotion Department, General Manager, International Project Department				
December 19, 1953	June 2013	Director and Managing Executive Officer of the Company (in charge of Overseas Business Department, Marketing				
Gender Male		Promotion Department, Logistics Department No. 2 and International Project Department)				
Number of shares of	June 2015	Representative Director, President and Chief Executive Officer of the Company				
the Company held:		to the present				
80,530 shares	[Reasons for sel	ection as a candidate for Director]				
	-	g a wealth of experience and insight fostered primarily in the				
Reappointment						
	Director, President, Mr. Takanori Ono heads the management of the Company					
	_	lership to contribute to the improvement of corporate value of as he is expected to make further contributions going forward, he				
	has been selected as a candidate for Director.					

	Career summary, position and duties of the Company, and status of important concurrent positions			
Candidate No.	April 1985	Joined the Company		
2	June 2019	Executive Officer of the Company, General Manager, Business Promotion Department and General Manager, Information Systems Department		
Akihito Nagata	June 2020	Managing Executive Officer of the Company (in charge of Overseas Business Department, Global Logistics Department, Global Logistics Department, West Japan, International Air Cargo Department, and International Project Department)		
Date of birth: September 20, 1961  Gender Male	June 2021	Director and Managing Executive Officer of the Company (responsible for International and Domestic Logistics Divisions, and in charge of Overseas Business Department, Global Logistics Department, Global Logistics Department, West Japan, International Air Cargo Department, Logistics Engineering Promotion Department, and International Project Department)		
Number of shares of the Company held: 20,000 shares  Reappointment	June 2022	Director and Managing Executive Officer of the Company (responsible for Marketing Management, Real Estate, and Domestic Logistics Divisions, and in charge of Marketing Management Department, Archives Business Department, Affiliated Companies Department, Development Department, Audit Department, and Dotonbori Project Department)		
	June 2023	Representative Director and Managing Executive Officer of the Company (responsible for Corporate Management and Domestic Logistics Divisions, and in charge of General Affairs Department, Business Promotion Department, Archives Business Department, Information Systems Department, Audit Department, and Logistics Engineering Promotion Department) to the present		
	ection as a candidate for Director] g a wealth of experience and insight fostered primarily in the domestic logistics divisions of the Company, Mr. Akihito the core of management of the Company as Representative s expected to make further contributions going forward, he has a candidate for Director.			

	Career summary, position and duties of the Company, and status of important concurrent positions						
Candidate No.	April 1983	Joined the Company					
3	June 2011	General Manager, Marine Department of the Company					
	June 2015	General Manager, Yokohama Branch of the Company					
Katsunori So	June 2017	Executive Officer of the Company, General Manager, Yokohama Branch					
Date of birth: April 5, 1959	June 2020	Director and Managing Executive Officer of the Company (responsible for Marine Division, and in charge of Marine Department)					
Gender		Representative Director and President of J-WeSco Ltd.					
Male	June 2022	Director and Managing Executive Officer of the Company (responsible for Marine and International Divisions, and in charge of Marine Department)					
Number of shares of the Company held: 23,800 shares	June 2023	Director and Managing Executive Officer of the Company (responsible for Marine Division, and in charge of Marine Department)					
Reappointment		to the present					
кеарропипенц	September 2023	Resigned from the post of Representative Director and President of J-WeSco Ltd.					
	[Reasons for selection as a candidate for Director]						
While possessing a wealth of experience fostered primarily in the mari division of the Company, Mr. Katsunori So serves as the core of manage of the Company, Mr. Katsunori So serves as the core of manage of the Company of the Compa							
		Director. As he is expected to make further contributions going been selected as a candidate for Director.					

	Career summary, position and duties of the Company, and status of important concurrent positions			
Candidate No.	April 1986	Joined the Company		
4	June 2014	General Manager, Overseas Business Department of the Company		
Akihiko Hoshino	June 2019	General Manager, Finance & Accounting Department of the Company		
Date of birth: October 17, 1962	June 2020	Executive Officer of the Company, General Manager, Finance & Accounting Department		
Gender Male	June 2022	Managing Executive Officer of the Company (in charge of Finance & Accounting Department, and General Manager, Finance & Accounting Department)		
Number of shares of the Company held: 17,600 shares Reappointment	June 2023	Director and Managing Executive Officer of the Company (responsible for Finance & Accounting, Marketing Management, Real Estate, and International Divisions, and in charge of Finance & Accounting Department, Marketing Management Department, Affiliated Companies Department, Development Department, and Dotonbori Project Department, and General Manager, Finance & Accounting Department) to the present		
	[Reasons for selection as a candidate for Director] While possessing a wealth of experience fostered primarily in the finance and accounting division of the Company, Mr. Akihiko Hoshino serves as the core of management of the Company as Director. As he is expected to make further contributions going forward, he has been selected as a candidate for Director.			

	Career summary, position and duties of the Company, and status of important concurrent positions				
Candidate No.	April 1986	Joined the Company			
5	June 2014	General Manager, in charge of West Japan Logistics Department of the Company			
Ikuo Kuroki	July 2016	General Manager, Project Department of the Company			
Date of birth:	April 2017	General Manager, Logistics Engineering Promotion Department of the Company			
September 10, 1961	June 2020	General Manager, Information Systems Department of the Company			
Gender Male	June 2023	Executive Officer of the Company, General Manager, Information Systems Department			
Number of shares of	-	to the present			
the Company held:	[Reasons for selection as a candidate for Director]				
21,200 shares	Mr. Ikuo Kuroki has been engaged in the warehouse and information systems divisions of the Company over the years. As his experience is expected to				
New Appointment	contribute to the management of the Company, he has been selected as a candidate for Director.				

	Caraar summar	y, position and duties of the Company, and status of important					
	concurrent positions						
Candidate No. 6	April 1982 April 1987 September 1990 March 2000 June 2004	Registered as an Attorney at Law Joined Clyde & Co LLP in UK Established OKABE & YAMAGUCHI(*1) Outside Corporate Auditor of Thine Electronics, Inc. Outside Corporate Auditor of Tamai Steamship Co., Ltd.					
	January 2010 April 2014	to the present Representative Partner of OKABE & YAMAGUCHI(*1) Member of Working Group on the Commercial Law (Transport and Maritime Commerce) in the Legislative Council of the Ministry of Justice					
Shuji Yamaguchi	June 2014 February 2016	Corporate Auditor of the Company Retired as the Member of Working Group on the Commercial Law (Transport and Maritime Commerce) in the Legislative					
Date of birth:	March 2016	Council of the Ministry of Justice Resigned from the post of Outside Corporate Auditor of THine Electronics, Inc.					
Date of birth: December 27, 1956		Outside Director of THine Electronics, Inc. (Audit and Supervisory Committee)					
Gender Male	June 2017	to the present Resigned from the post of Corporate Auditor of the Company Director of the Company to the present					
Number of shares of the Company held: 4,500 shares	August 2017 April 2022	Representative Partner of OKABE & YAMAGUCHI (*2) Visiting Professor of Chuo Law School to the present The temporary Member of Working Group on the					
Reappointment		Commercial Law (Bills of Lading, etc.) in the Legislative Council of the Ministry of Justice to the present					
A Candidate for Outside Director	July 2022  [Status of imports	Representative Partner of OKABE & YAMAGUCHI to the present ant concurrent positions]					
Independent	Representative Pa	artner of OKABE & YAMAGUCHI					
Director/Corporate Auditor	Outside Corporat	of THine Electronics, Inc. (Audit and Supervisory Committee) the Auditor of Tamai Steamship Co., Ltd. or of Chuo Law School					
	(*1) Japanese par						
		gal professional corporation as a candidate for Outside Director and an overview of s					

Mr. Shuji Yamaguchi has a wealth of specialized knowledge and experience as an attorney at law mainly in the maritime field. He has given the Company proper advice from an independent position and provided supervision, advice, etc. regarding business execution during his term of office as Outside Corporate Auditor and Outside Director of the Company, and has discharged his responsibilities. As he possesses the professional knowledge and experience mentioned above and is familiar with the business operations of the Company, he is expected to continue to utilize this expertise to supervise the Company's management. Accordingly, the Company proposes that Mr. Shuji Yamaguchi be elected as Outside Director. Moreover, Mr. Shuji Yamaguchi is currently a member of the Nomination and Remuneration Committee, and in the event that his election is approved and resolved, the Company plans to ask him to continue to contribute to and provide advice regarding matters such as nominations and remuneration for Directors and Corporate Auditors as a member of the Committee. Though Mr. Shuji Yamaguchi does not have any experience in getting involved in corporate management other than serving as Outside Director or Outside Corporate Auditor, the Company believes that he can properly carry out his duties as Outside Director for the reasons mentioned above.

	Career summary, position and duties of the Company, and status of important concurrent positions						
Candidate No. 7	April 1977 Joined Matsushita Electric Industrial Co., Ltd. (currently Panasonic Holdings Corporation)						
	April 2008	Executive Officer of Matsushita Electric Industrial Co., Ltd.					
Hideaki Kawai	April 2011 Managing Executive Officer of Panasonic Corpora (currently Panasonic Holdings Corporation)						
	June 2012	Managing Director of Panasonic Corporation					
Date of birth: September 1, 1954	April 2014	Representative Director and Senior Managing Director of Panasonic Corporation					
	June 2017	Corporate Advisor to Panasonic Corporation					
Gender	April 2018	Associate member of Panasonic Corporation					
Male	April 2018	Representative Director and President of Osaka Metro Co., Ltd.					
Number of shares of the Company held:		to the present					
2,200 shares	June 2020	Director of the Company					
2,200 shares		to the present					
Reappointment	[Status of important concurrent positions]						
	Representative Director and President of Osaka Metro Co., Ltd.						
A Candidate for	[Reasons for selection as a candidate for Outside Director and an overview of						
Outside Director	the expected roles]						
		erved as the Representative Director and Senior Managing					
Independent	Director of Panasonic Corporation (currently Panasonic Holdings Corporation), Mr. Hideaki Kawai now serves as Representative Director and President of						
Director/Corporate	Osaka Metro Co., Ltd., possessing a wealth of experience and insight as a						
Auditor		ger. He has given the Company proper advice from an					
	independent position and provided supervision, advice, etc. regarding business						
	execution during his term of office as Outside Director of the Company, and has discharged his responsibilities. He possesses a wealth of experience and insight as mentioned above and is expected to continue to utilize these qualities to provide supervision of the Company's management. Accordingly, the Company proposes that Mr. Hideaki Kawai be elected as Outside Director. Moreover, Mr.						
	Hideaki Kawai is currently a member of the Nomination and Remuneration						
		I in the event that his election is approved and resolved, the					
	Company plans to ask him to continue to contribute to and provide advice regarding matters such as nominations and remuneration for Directors and						
	Corporate Auditors as a member of the Committee.						

	Career summary, position and duties of the Company, and status of important concurrent positions					
Candidate No.	April 1990	Joined Osaka Gas Co., Ltd.				
8	April 2002	President and Representative Director of PALETTE Co., Ltd. (Seconded from Osaka Gas Co., Ltd.)				
	June 2005	Resigned from the post of President and Representative Director of PALETTE Co., Ltd.				
	July 2006	Resigned from Osaka Gas Co., Ltd.				
Mari Iga	October 2006	Founder and Representative Director of March Co., Ltd.				
D . 01 . 1	February 2009	Resigned from March Co., Ltd.				
Date of birth: August 22, 1967	April 2009	Joined Osaka Prefectural Government (specific fixed-term official/Councilor of Publicity Division, Civic and Culture Affairs Department)				
Gender	March 2012	Resigned from Osaka Prefectural Government				
Female	April 2013	Joined March Co., Ltd.				
N 1 C 1 C	November 2014	Representative Director of March Co., Ltd.				
Number of shares of the Company held:	1,0,0,0,0,0	to the present				
700 shares	April 2016	Publicity Advisor, Hirakata City, Osaka Prefecture				
700 Shares	April 2017	Publicity Advisor, Hyuga City, Miyazaki Prefecture				
Reappointment	March 2019	Resigned from the post of Publicity Advisor of Hyuga City, Miyazaki Prefecture				
A Candidate for Outside Director	March 2020	Resigned from the post of Publicity Advisor, Hirakata City, Osaka				
	June 2022	Director of the Company				
Independent		to the present				
Director/Corporate Auditor	June 2023 Outside Director of Toyo Machinery & Metal Co., Ltd. to the present					
		ant concurrent positions]				
	*	pirector of March Co., Ltd.				
		of Toyo Machinery & Metal Co., Ltd.				
	the expected role					
		yed as the President and Representative Director of PALETTE				
	Co., Ltd. during secondment from Osaka Gas Co., Ltd., Ms. Mari Iga founded					
	March Co., Ltd., which provides consulting services for human resources and					
	organizational revitalization, and now serves as Representative Director of March Co., Ltd. As such, she has a wealth of experience and insight as a					
	corporate manager. She has given the Company proper advice from an					
	independent position and provided supervision, advice, etc. regarding business					
		her term of office as Outside Director of the Company, and				
		er responsibilities. As she possesses a wealth of experience and				
	insight mentioned above, she is expected to continue to utilize these qua provide supervision of the Company's management. Accordingly, the C					
		proposes that Ms. Mari Iga be elected as Outside Director. Moreover, Ms. Mari				
	Iga is currently a	member of the Nomination and Remuneration Committee, and				
	in the event that her election is approved and resolved, the Company plans to ask her to continue to contribute to and provide advice regarding matters such as nominations and remuneration for Directors and Corporate Auditors as a					
	member of the Committee.					

- Notes: 1. Mr. Hideaki Kawai is the Representative Director and President of Osaka Metro Co., Ltd., and the Company received consideration from Osaka Metro Co., Ltd. for the renewal of a surface rights agreement for land owned by the Company during the fiscal term under review. No conflict of interest exists between the Company and the other candidates for Director.
  - 2. The Company has entered into a liability limitation agreement with each of Mr. Shuji Yamaguchi, Mr. Hideaki Kawai and Ms. Mari Iga, who currently serve as Outside Directors of the Company. If their election is approved and resolved, the Company plans to continue such liability limitation agreement with them. The outline of the contents of the liability limitation agreement is to define \(\frac{\pman}{2}\)10 million or the minimum amount set by the Companies Act, whichever is higher as the limit of the liability for the damages provided for in Article 423, Paragraph 1 of the Companies Act, as far as they perform their duties in good faith without gross negligence.
  - 3. The Company has entered into an indemnity agreement stipulated by Article 430-2, Paragraph 1 of the Companies Act, with each of Mr. Takanori Ono, Mr. Akihito Nagata, Mr. Katsunori So, Mr. Akihiko Hoshino, Mr. Shuji Yamaguchi, Mr. Hideaki Kawai and Ms. Mari Iga. Under the said indemnity agreements, the Company will indemnify expenses as provided for by Item (1) of Paragraph 1 of the same article and losses as provided for by Item (2) of the same paragraph within the scope provided for by laws and regulations. If the election of each candidate for reappointment is approved and resolved, the Company plans to continue such indemnity agreement with each of them, and if the election of Mr. Ikuo Kuroki, a candidate for new appointment, is approved and resolved, the Company plans to enter into such indemnity agreement with him.
  - 4. The Company has entered into a Directors and Officers liability insurance contract with an insurance company. The contract covers damages that may arise from the insured party's assumption of liability incurred in the course of the performance of duties, or the receipt of claims pertaining to the pursuit of such liability. If the election of each candidate is approved and resolved, each candidate will become an insured under the contract. In addition, the insureds do not bear any of the premiums. The Company plans to renew the insurance contract in July 2024.
  - 5. Mr. Shuji Yamaguchi, Mr. Hideaki Kawai and Ms. Mari Iga are candidates for Outside Director.
  - 6. Mr. Shuji Yamaguchi will have served as an Outside Director of the Company for seven years at the closing of this General Meeting of Shareholders, Mr. Hideaki Kawai will have served as an Outside Director of the Company for four years at the closing of this General Meeting of Shareholders, and Ms. Mari Iga will have served as an Outside Director of the Company for two years at the closing of this General Meeting of Shareholders. Mr. Shuji Yamaguchi was a Corporate Auditor of the Company in the past.
  - 7. The Company has registered Mr. Shuji Yamaguchi, Mr. Hideaki Kawai, and Ms. Mari Iga as independent directors/corporate auditors under the provisions of Tokyo Stock Exchange, Inc.
  - 8. Mr. Shuji Yamaguchi is a Representative Partner of OKABE & YAMAGUCHI, which has transactions related to logistics operations, legal consultations, etc. with the Company, but the amounts of these transactions in the most recent fiscal year were less than 0.01% of the Company's consolidated operating revenue for logistics operations, and less than 0.1% of OKABE & YAMAGUCHI's net sales for legal consultations, etc. As both are insignificant amounts, the Company has judged that they do not affect his independence. Mr. Yamaguchi has not directly contributed to these legal consultations, etc., and the Company has not concluded an advisory agreement with OKABE & YAMAGUCHI.
  - 9. Mr. Hideaki Kawai is the Representative Director and President of Osaka Metro Co., Ltd., and the Companyreceived consideration from Osaka Metro Co., Ltd. for the renewal of a surface rights agreement for land owned by the Company during the fiscal term under review. However, the amount of transactions in the fiscal term under review was less than 0.1% of the Company's consolidated operating revenues. As it is an insignificant amount, the Company has judged that it does not affect his independence. He has also worked for Panasonic Corporation (currently Panasonic Holdings Corporation), which has transactions related to internet service with the Company, but the amount of these transactions in the most recent fiscal year was less than 0.01% of Panasonic Corporation's consolidated sales. As they are insignificant amounts, the Company has judged that they do not affect his independence.

# **Proposal No. 3:** Election of One Corporate Auditor

As the term of office of Corporate Auditor Mr. Tsuchikazu Ohnaka will expire at the closing of this General Meeting of Shareholders, the Company proposes the election of one Corporate Auditor. The candidate for Corporate Auditor is as follows:

In addition, the candidate for Corporate Auditor is determined by the Board of Directors after receiving the approval of the Board of Corporate Auditors based on the recommendation made by the Nomination and Remuneration Committee, a voluntary advisory body to the Board of Directors.

	I					
		mary, position and status of important concurrent positions				
	April 1982	Appointed as Public Prosecutor				
Tsuchikazu	January 2009	Chief Prosecutor, Oita District Public Prosecutors Office				
Ohnaka	April 2010	hief Prosecutor, Okayama District Public Prosecutors Office				
Date of birth:	August 2011	Director, General Affairs Bureau, Supreme Public Prosecutors Office				
March 26, 1950	April 2012	Chief Prosecutor, Saitama District Public Prosecutors Office				
C 1	March 2013	Resigned from the post of Public Prosecutor				
Gender Male	April 2013	Professor, Kansai University Graduate School of Law				
Male	July 2013	Registered as an Attorney at Law				
Number of shares of	October 2014	Established Ashinoha Law Office				
the Company held:	June 2016	Outside Corporate Auditor of Sekisui Jushi Corporation				
2,200 shares		to the present				
	December 2018	Ashinoha Law Office dissolved				
Reappointment	January 2019	Established Reed Leaf Law Office				
		Representative Partner of Reed Leaf Law Office				
A Candidate		to the present				
for Outside	April 2020	Professor Emeritus of Kansai University				
Corporate Auditor		to the present				
Auditoi	June 2020	Corporate Auditor of the Company				
T., 1., 1.,		to the present				
Independent Director/Corporate	[Status of important concurrent positions]					
Auditor	-	artner of Reed Leaf Law Office				
		us of Kansai University				
	_	te Auditor of Sekisui Jushi Corporation				
	[Reasons for selection as a candidate for Outside Corporate Auditor]					
	Mr. Tsuchikazu Ohnaka has specialized knowledge and experience as both a					
	prosecutor and an attorney. As he has given the Company proper insights from the viewpoint of an independent position during his term of office as Outside					
	Corporate Auditor of the Company, the Company proposes that Mr. Tsuchikazu					
	Ohnaka be re-elected as Outside Corporate Auditor. Though Mr. Tsuchikazu					
		have any experience in getting involved in corporate				
		er than serving as Outside Director or Outside Corporate				
	Auditor, the Company believes that he can properly carry out his duties as					
	Outside Corporate Auditor for the reasons mentioned above.					

Notes: 1. No conflict of interest exists between the Company and the above candidate for Corporate Auditor.

- 2. The Company has concluded a liability limitation agreement with Mr. Tsuchikazu Ohnaka, who currently serves as Corporate Auditor of the Company. If his election is approved and resolved, the Company plans to continue such liability limitation agreement with him. The outline of the contents of the liability limitation agreement is to define \(\frac{\pmathbf{1}}{10}\) million or the minimum amount set by the Companies Act, whichever is higher as the limit of the liability for the damages provided for in Article 423, Paragraph 1 of the Companies Act, as far as they perform their duties in good faith without gross negligence.
- 3. The Company has entered into an indemnity agreement stipulated by Article 430-2, Paragraph 1 of the Companies Act, with Mr. Tsuchikazu Ohnaka. Under the said indemnity agreement, the Company will indemnify expenses as provided for by Item (1) of Paragraph 1 of the same article and losses as provided for by Item (2) of the same paragraph within the scope provided for by laws and regulations. If his election is approved and resolved, the Company plans to continue such indemnity agreement with him.
- 4. The Company has entered into a Directors and Officers liability insurance contract with an insurance company. The contract covers damages that may arise from the insured party's assumption of liability incurred in the course of the performance of duties, or the receipt of claims pertaining to the pursuit of such liability. If the election of Mr. Tsuchikazu Ohnaka is approved and resolved, Mr. Tsuchikazu Ohnaka will become an insured under the contract. In addition, the insureds do not bear any of the premiums. The Company plans to renew the insurance contract in July 2024.
- 5. Mr. Tsuchikazu Ohnaka is a candidate for Outside Corporate Auditor.
- 6. Mr. Tsuchikazu Ohanaka will have served as Corporate Auditor of the Company for four years since the closing of this General Meeting of Shareholders.
- 7. The Company has registered Mr. Tsuchikazu Ohnaka as an independent director/corporate auditor under the provisions of Tokyo Stock Exchange, Inc.

(Reference)

Expertise and experience of each director and corporate auditor (the plan after the 147th Annual General

Meeting of Shareholders)

Meeting of Shareholders)		Expertise/Experience								
N	ame	Position in the Company	Corporate management	Sales	On-site operations	Internatio- nality	Sustain- ability/ESG	Finance/ Accounting	Human Resources/ Labor	Legal/ Compliance/ Audit
Takanori Ono	Male Reappointment	Representative Director, Chairman of the Board and Chairman Executive Officer	0	0	0	0	0		0	0
Akihito Nagata	Male Reappointment	Representative Director, President and Chief Executive Officer	0	0	0	0	0		0	
Katsunori So	Male Reappointment	Director Managing Executive Officer	0	0	0		0			
Akihiko Hoshino	Male Reappointment	Director Managing Executive Officer	0			0	0	0		0
Ikuo Kuroki	Male New Appointment	Director Managing Executive Officer		0	0		0			
Shuji Yamaguchi	Male Reappointment Outside Independent	Director				0				0
Hideaki Kawai	Male Reappointment Outside Independent	Director	0			0	0	0		0
Mari Iga	Female Reappointment Outside Independent	Director	0						0	
Tadae Eguchi	Male	Corporate Auditor (Full-time)	0				0		0	0
Akira Sakaguchi	Male	Corporate Auditor (Full-time)			0		0		0	0
Kazuto Takahashi	Male Outside Independent	Corporate Auditor						0		0
Tsuchikazu Ohnaka	Male Reappointment Outside Independent	Corporate Auditor					0			0
Makio Miyagawa	Male Outside Independent	Corporate Auditor				0	0			

Notes: 1. "Outside" in the above table refers to Outside Directors/Outside Corporate Auditors, while "Independent" refers to independent directors/corporate auditors under the provisions of Tokyo Stock Exchange, Inc.

- 2. The above table does not represent all the expertise and experience possessed by each Director and Corporate Auditor.
- 3. Representative Director, Executive Director and Executive Officer will be appointed at the Board of Directors meeting following this General Meeting of Shareholders, while Full-time Corporate Auditor will be appointed at the Board of Corporate Auditors meeting following this General Meeting of Shareholders.