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Consolidated Financial Results for the Year Ended March 31, 2024 [Japanese GAAP]

May 14, 2024

Company name: AS ONE CORPORATION

Stock exchange listing: Tokyo

Code number: 7476

URL: <https://www.as-1.co.jp/>

Representative: Iuchi Takuji

President

Contact: Nishikawa Keisuke

Director, Head of Administration Division

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Scheduled date of Annual General Meeting of Shareholders: June 26, 2024

Scheduled date of commencing dividend payments: June 5, 2024

Scheduled date of filing annual securities report: June 26, 2024

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2024	95,536	4.5	10,435	(8.4)	10,825	(7.0)	7,500	(7.5)
March 31, 2023	91,421	5.1	11,396	22.0	11,637	21.6	8,112	12.6

(Note) Comprehensive income: Fiscal year ended March 31, 2024: ¥ 6,779 million [(16.2)%]
Fiscal year ended March 31, 2023: ¥ 8,090 million [17.8%]

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2024	103.65	103.50	11.7	11.2	10.9
March 31, 2023	109.45	109.30	12.5	12.0	12.5

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2024: ¥ 2 million
Fiscal year ended March 31, 2023: ¥ (0) million

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. We calculate basic earnings per share and diluted earnings per share as if said stock split was conducted at the beginning of the previous consolidated fiscal year.

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	95,832	64,662	67.3	902.99
March 31, 2023	97,479	63,968	65.5	883.83

(Reference) Equity: As of March 31, 2024: ¥ 64,542 million
As of March 31, 2023: ¥ 63,848 million

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. We calculate Net assets per share as if said stock split was conducted at the beginning of the previous consolidated fiscal year.

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	6,496	(1,928)	(9,038)	9,409
March 31, 2023	6,969	(367)	(7,283)	13,822

2. Dividends

	Annual dividends					Total dividends	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2023	-	48.00	-	63.00	111.00	4,080	50.7	6.3
March 31, 2024	-	50.00	-	62.00	112.00	4,040	54.0	6.3
Fiscal year ending								
March 31, 2025 (Forecast)	-	28.00	-	29.00	57.00		50.6	

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. For the fiscal years ended March 31, 2023 and 2024, the actual amount of dividends before the stock split is stated. For the fiscal year ending March 2025 (forecast), the amount after the split is presented.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	46,970	6.5	4,930	(0.9)	5,300	2.6	3,710	4.5	51.81
Full year	101,230	6.0	11,030	5.7	11,600	7.2	8,060	7.5	112.56

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. The above Basic earnings per share figures are post-split figures.

* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2024: 79,752,540 shares

March 31, 2023: 80,552,540 shares

2) Number of treasury shares at the end of the period:

March 31, 2024: 8,143,696 shares

March 31, 2023: 8,176,674 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2024: 72,361,158 shares

Fiscal Year ended March 31, 2023: 74,121,631 shares

(Note)

1. We conducted a two-for-one stock split of our common stock on April 1, 2024. We calculate total number of issued shares at the end of the period (including treasury shares), total number of treasury shares at the end of the period, and average number of shares during the period as if said stock split was conducted at the beginning of the previous consolidated fiscal year.

2. The indicated total number of treasury shares at the end of the period includes our Company stock (fiscal year ended March 2024: 179,198 shares, fiscal year ended March 2023: 203,904 shares) held by Custody Bank of Japan, Ltd. (Trust Account) as trust assets for our board benefit trust (for directors) and our employee stock ownership plan trust.

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	91,412	3.6	9,868	(8.4)	10,361	(7.0)	7,216	(7.3)
March 31, 2023	88,265	5.4	10,771	23.1	11,135	23.7	7,780	14.0

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2024	99.73	99.59
March 31, 2023	104.98	104.83

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. We calculate basic earnings per share and diluted earnings per share as if said stock split was conducted at the beginning of the previous consolidated fiscal year.

(2) Non-consolidated Financial Position

As of	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	89,630	63,512	70.7	886.93
March 31, 2023	92,659	63,192	68.1	873.11

(Reference) Equity: As of March 31, 2024: ¥ 63,392 million

As of March 31, 2023: ¥ 63,072 million

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. We calculate Net assets per share as if said stock split was conducted at the beginning of the previous consolidated fiscal year.

2. Non-consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

Six months ending	Net sales		Ordinary profit		Net income		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
September 30, 2024	44,950	6.4	5,030	(0.3)	3,510	(0.5)	49.02
Full year	96,890	6.0	11,020	6.4	7,640	5.9	106.69

(Note) We conducted a two-for-one stock split of our common stock on April 1, 2024. The above Basic earnings per share figures are post-split figures.

*The quarter earnings summary is not subject to a quarterly review by a Certified Public Accountant or an auditing firm.

*Explanation of the proper use of financial results forecasts and Other special notes (Notes on forward-looking statements)

Earnings forecasts and other forward-looking statements indicated in this document are based on certain assumptions deemed as reasonable based on available information at the time of creation. The information in this document does not constitute any promise concerning the achievement of said performance. Actual performance may vary significantly due to various factors.

Overview of Operating Results

Full-year FY03/24 results (out May 14, 2024)

In FY03/24, sales were JPY95.5bn (+4.5% YoY), operating profit was JPY10.4bn (-8.4% YoY), recurring profit was JPY10.8bn (-7.0% YoY), and net income attributable to owners of the parent was JPY7.5bn (-7.5% YoY).

Sales increased YoY. Strong demand at mainstay customers (research labs and factories) from FY03/23 continued in FY03/24. Online product offerings expanded to over 10.6mn items, and the value of inventory on the web increased to about JPY125bnn through cooperation with suppliers in inventory. The number of customers with existing accounts for the “ocean” consolidated purchasing system increased by 54 companies to a total of 339. In addition, the number of end users registered with the Wave e-commerce support system grew by 3,815 to 17,693 companies. Therefore, the company was able to compensate for the demand decline of infection control products associated with the change of the legal status of COVID19.

GPM fell 0.5pp YoY due to a reactionary decline in market prices after COVID-19 was brought under control in the Medical Instruments Division, although the company applied flexible pricing for rising procurement costs.

SG&A expenses were JPY18.8bn (+10.3% YoY). There was an increase in rental fees for real estate properties due partly to the opening of the Hanshin DC, a new logistics base. As for other expenses, there was an increase in personnel expenses due to wage hikes implemented as part of human resource investments.

Research and Industrial Instruments Division

In FY03/24, sales of Research and Industrial Instruments Division were JPY78.3bn (+8.4% YoY), with sales of Scientific Sector totaling JPY59.0bn (+9.1% YoY), and sales of Industrial Sector at JPY19.3bn (+6.2% YoY).

The Scientific Sector caters to universities, research institutes, and corporate research departments. As active research activities were conducted in both the public and private sectors, this sector saw an increase in sales of laboratory consumables, analytical instruments such as pipettes, and high-priced analyzers. By sales channel, sales through consolidated purchasing systems and sales via online sellers were a sales driver, improving 14.8% YoY. A new consolidated subsidiary joined the group in June 2023 and contributed about 1.5% to sales in Scientific Sector from July onwards.

Industrial Sector, which focuses on manufacturing plants, saw higher sales for cleanroom supplies, measuring equipment, and other products, as a recovery in consumer spending and the easing of supply constraints led to an increase in factory operating rates. By sales channel, as was the case with the Industrial Sector, sales through consolidated purchasing systems and sales via online sellers were a sales driver, improving 11.2% YoY.

Medical Instruments Division

Sales in the Medical Instruments Division were JPY16.7bn (-10.20% YoY). As COVID-19 had been classified in Class 2 (hazardous infectious disease) under the Infectious Diseases Control Law, the company enjoyed demand for infection control products in FY03/23. In FY03/24, such demand decreased after the government reclassified COVID-19 to Class 5. In addition, the company saw a reactionary decline in demand in connection with the release of stockpiled medical supplies by the government and local government agencies. Meanwhile, sales through the consolidated purchasing system and sales via online sellers grew 31.3%, and sales of storage equipment and beds increased due to new openings and facility renovations. Nevertheless, segment sales declined overall.

Others

Sales in the Other product category were JPY554mn (-3.9% YoY).

Here, subsidiary Triumph21 Co., Ltd. provides a web-based purchasing agency service and systems for laboratory instruments and supplies using the “OffSide” system among others. Revenue through system usage fees grew, but not enough to offset the drop in sales of dedicated systems for individual companies, which were recorded in one lump sum in FY03/23.

Progress of sales initiatives under Project ONE medium-term business plan

E-commerce sales were JPY27.8bn (+15.6% YoY), and overseas business sales were JPY5.2bn (+5.8% YoY).

Sales were up 13.8% YoY in the open-site (i.e., open to the public) e-commerce channels and 17.2% YoY in the members-only e-commerce channels.

Sales to online retailers and open-site e-commerce channels such as AXEL Shop finished the period up versus the same period the previous year thanks to an expansion in the number of company products listed by online sellers, and improved convenience through various collaborations.

In the members-only e-commerce channels, including Ocean, a single-source purchasing system for large businesses, and WAVE, a retail e-commerce support service, the YoY increase in sales reflected an increase in new accounts, as well as an expansion in usage sites at existing user companies due to an increase in listed products and extension of customers' research facilities.

In overseas operations, sales in China were down 1.9% YoY (-4.2% YoY on a local currency basis). Export sales from Japan to Asian countries other than China rose 17.5% YoY.

In China, sales decreased due to the economic stagnation despite the expanded product lineup and promotional activities for Japanese-made bio-related equipment.

For exports from Japan to Asian countries other than China, the company improved information on AXEL_GLOBAL, a multilingual website, and provided services in more foreign languages. As a result, the number of customers visiting the website increased. In addition, sales activities led to an increase in the number of agents or dealers who stock the company's products and sell them in various countries.

Company forecast for FY03/25

For FY03/25, the company forecast calls for sales of JPY101.2bn (+6.0% YoY), operating profit of JPY11.0bn (+5.7% YoY), recurring profit of JPY11.6bn (+7.2% YoY), and net income attributable to owners of the parent of JPY8.1bn (+7.5% YoY). The company also expects an annual dividend of JPY57.0 per share.

The Research and Industrial Instruments Division expects demand for consumable supplies, instrumentation equipment, and other products to increase due to a recovery in domestic semiconductor production, which requires clean environments for research and production facilities. The Medical Instruments Division faces industry-specific challenges such as wage increases and work style reforms but also sees emerging demand related to regenerative medicine, particularly for Cell Processing Centers (CPCs), as the post-pandemic decline in demand subsides.

FY03/25 dividend forecast

The company forecasts FY03/25 dividends of JPY57.0 per share (payout ratio of 50.6%).

Consolidated Financial Statements

Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	17,612,260	13,185,025
Notes receivable - trade	2,889,827	2,198,799
Electronically recorded monetary claims - operating	10,897,523	13,474,863
Accounts receivable - trade	18,547,716	19,988,290
Securities	1,000,000	700,453
Inventories	11,007,670	10,831,943
Other	714,956	860,621
Allowance for doubtful accounts	(9,962)	(10,076)
Total current assets	62,659,993	61,229,920
Non-current assets		
Property, plant and equipment		
Buildings and structures	6,627,796	7,025,441
Accumulated depreciation	(3,982,904)	(4,260,388)
Buildings and structures, net	2,644,891	2,765,053
Machinery, equipment and vehicles	4,130,370	4,509,545
Accumulated depreciation	(1,904,506)	(2,327,822)
Machinery, equipment and vehicles, net	2,225,864	2,181,722
Tools, furniture and fixtures	3,780,758	4,315,282
Accumulated depreciation	(2,923,258)	(3,345,715)
Tools, furniture and fixtures, net	857,499	969,567
Land	1,834,659	2,048,687
Leased assets	722,498	732,148
Accumulated depreciation	(677,794)	(712,319)
Leased assets, net	44,704	19,829
Construction in progress	64,311	106,481
Other	23,615	16,224
Total property, plant and equipment	7,695,546	8,107,566
Intangible assets		
Software	1,480,865	1,539,933
Software in progress	72,802	81,936
Other	10,604	12,715
Total intangible assets	1,564,271	1,634,586
Investments and other assets		
Investment securities	20,492,715	19,702,041
Retirement benefit asset	5,863	4,814
Deferred tax assets	86,907	102,878
Investment property	5,215,966	5,220,442
Accumulated depreciation	(1,381,851)	(1,439,792)
Investment property, net	3,834,115	3,780,649
Other	1,162,157	1,299,277
Allowance for doubtful accounts	(22,136)	(29,305)
Total investments and other assets	25,559,623	24,860,357
Total non-current assets	34,819,441	34,602,509
Total assets	97,479,434	95,832,430

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	19,689,945	19,939,728
Short-term borrowings	2,750,000	1,288,784
Income taxes payable	2,217,975	1,612,754
Provision for bonuses	879,849	964,107
Other	1,767,513	2,296,414
Total current liabilities	27,305,283	26,101,788
Non-current liabilities		
Long-term borrowings	3,437,500	2,313,850
Deferred tax liabilities	906,000	533,369
Provision for share awards	147,542	155,780
Provision for share awards for directors (and other officers)	58,233	74,165
Retirement benefit liability	122,518	83,419
Asset retirement obligations	905,297	1,242,692
Other	628,937	665,105
Total non-current liabilities	6,206,028	5,068,382
Total liabilities	33,511,312	31,170,170
Net assets		
Shareholders' equity		
Share capital	5,075,000	5,075,000
Capital surplus	4,337,748	4,337,748
Retained earnings	58,286,371	60,641,323
Treasury shares	(9,989,561)	(10,929,868)
Total shareholders' equity	57,709,558	59,124,203
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	5,830,305	5,019,516
Foreign currency translation adjustment	308,467	398,749
Total accumulated other comprehensive income	6,138,773	5,418,266
Share acquisition rights	119,790	119,790
Total net assets	63,968,121	64,662,260
Total liabilities and net assets	97,479,434	95,832,430

Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Net sales	91,421,781	95,536,319
Cost of sales	62,971,448	66,286,540
Gross profit	28,450,332	29,249,779
Selling, general and administrative expenses	17,053,980	18,813,893
Operating profit	11,396,352	10,435,885
Non-operating income		
Interest income	95,497	121,650
Dividend income	55,017	70,986
Rental income from real estate	432,744	430,854
Other	25,125	71,630
Total non-operating income	608,384	695,121
Non-operating expenses		
Interest expenses	2,935	4,644
Foreign exchange losses	119,060	90,681
Rental costs on real estate	185,888	180,817
Other	59,389	29,374
Total non-operating expenses	367,273	305,518
Ordinary profit	11,637,463	10,825,488
Extraordinary income		
Gain on sale of investment securities	30,844	-
Total extraordinary income	30,844	-
Profit before income taxes	11,668,307	10,825,488
Income taxes - current	3,667,899	3,326,624
Income taxes - deferred	(112,194)	(1,467)
Total income taxes	3,555,705	3,325,157
Profit	8,112,602	7,500,331
Profit attributable to owners of parent	8,112,602	7,500,331

Consolidated Statements of Comprehensive Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Profit	8,112,602	7,500,331
Other comprehensive income		
Valuation difference on available-for-sale securities	(131,277)	(810,788)
Foreign currency translation adjustment	109,439	90,282
Total other comprehensive income	(21,837)	(720,506)
Comprehensive income	8,090,764	6,779,825
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	8,090,764	6,779,825

Consolidated Statements of Changes in Equity

For the fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	5,075,000	4,831,306	56,073,913	(6,106,208)	59,874,010
Changes during period					
Dividends of surplus			(3,782,220)		(3,782,220)
Profit attributable to owners of parent			8,112,602		8,112,602
Purchase of treasury shares				(6,571,502)	(6,571,502)
Disposal of treasury shares		15,318		61,349	76,668
Cancellation of treasury shares		(2,626,800)		2,626,800	-
Transfer from retained earnings to capital surplus		2,117,923	(2,117,923)		-
Net changes in items other than shareholders' equity					
Total changes during period	-	(493,557)	2,212,458	(3,883,352)	(2,164,451)
Balance at end of period	5,075,000	4,337,748	58,286,371	(9,989,561)	57,709,558

	Accumulated other comprehensive income			Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of period	5,961,582	199,028	6,160,610	119,790	66,154,411
Changes during period					
Dividends of surplus					(3,782,220)
Profit attributable to owners of parent					8,112,602
Purchase of treasury shares					(6,571,502)
Disposal of treasury shares					76,668
Cancellation of treasury shares					-
Transfer from retained earnings to capital surplus					-
Net changes in items other than shareholders' equity	(131,277)	109,439	(21,837)	-	(21,837)
Total changes during period	(131,277)	109,439	(21,837)	-	(2,186,289)
Balance at end of period	5,830,305	308,467	6,138,773	119,790	63,968,121

For the fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	5,075,000	4,337,748	58,286,371	(9,989,561)	57,709,558
Changes during period					
Dividends of surplus			(4,100,963)		(4,100,963)
Profit attributable to owners of parent			7,500,331		7,500,331
Purchase of treasury shares				(2,077,303)	(2,077,303)
Disposal of treasury shares		13,183		79,396	92,580
Cancellation of treasury shares		(1,057,600)		1,057,600	-
Transfer from retained earnings to capital surplus		1,044,416	(1,044,416)		-
Net changes in items other than shareholders' equity					
Total changes during period	-	-	2,354,951	(940,306)	1,414,644
Balance at end of period	5,075,000	4,337,748	60,641,323	(10,929,868)	59,124,203

	Accumulated other comprehensive income			Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of period	5,830,305	308,467	6,138,773	119,790	63,968,121
Changes during period					
Dividends of surplus					(4,100,963)
Profit attributable to owners of parent					7,500,331
Purchase of treasury shares					(2,077,303)
Disposal of treasury shares					92,580
Cancellation of treasury shares					-
Transfer from retained earnings to capital surplus					-
Net changes in items other than shareholders' equity	(810,788)	90,282	(720,506)	-	(720,506)
Total changes during period	(810,788)	90,282	(720,506)	-	694,138
Balance at end of period	5,019,516	398,749	5,418,266	119,790	64,662,260

Consolidated Statements of Cash Flows

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	11,668,307	10,825,488
Foreign exchange losses (gains)	(2,690)	(4,241)
Depreciation	1,645,743	1,824,617
Increase (decrease) in allowance for doubtful accounts	(21,715)	7,203
Increase (decrease) in provision for bonuses	15,247	83,492
Increase (decrease) in retirement benefit liability	109,324	(39,099)
Decrease (increase) in retirement benefit asset	5,711	1,048
Increase (decrease) in provision for retirement benefits for directors (and other officers)	-	(249,140)
Share-based payment expenses	20,262	23,452
Increase (decrease) in provision for share awards	62,052	56,092
Increase (decrease) in provision for share awards for directors (and other officers)	10,382	15,932
Loss on retirement of non-current assets	7,486	1,854
Loss (gain) on sale of investment securities	(30,844)	-
Other non fundable items	16,540	15,582
Interest and dividend income	(150,514)	(192,636)
Interest expenses	2,935	4,644
Decrease (increase) in trade receivables	(456,365)	(3,064,586)
Decrease (increase) in inventories	(2,820,549)	465,142
Increase (decrease) in trade payables	171,518	165,271
Increase (decrease) in accrued consumption taxes	(436,224)	267,938
Other, net	(10,586)	22,964
Subtotal	9,806,021	10,231,023
Interest and dividends received	179,951	202,004
Interest paid	(2,751)	(4,708)
Income taxes paid	(3,013,476)	(3,931,865)
Net cash provided by (used in) operating activities	6,969,744	6,496,454
Cash flows from investing activities		
Payments into time deposits	-	(72,400)
Proceeds from withdrawal of time deposits	500,000	170,000
Purchase of investment securities	(2,965,930)	(1,884,090)
Proceeds from sale of investment securities	85,817	-
Proceeds from redemption of investment securities	3,500,000	1,800,000
Purchase of property, plant and equipment	(569,872)	(941,762)
Purchase of intangible assets	(583,415)	(634,617)
Proceeds from cancellation of insurance funds	-	71,202
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(418,989)
Other, net	(334,581)	(17,944)
Net cash provided by (used in) investing activities	(367,982)	(1,928,601)

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	-	(60,000)
Proceeds from long-term borrowings	5,000,000	-
Repayments of long-term borrowings	(1,912,500)	(2,779,088)
Proceeds from disposal of treasury shares	16,247	21,274
Purchase of treasury shares	(6,571,502)	(2,077,303)
Dividends paid	(3,779,478)	(4,098,125)
Repayments of lease liabilities	(36,467)	(45,592)
Net cash provided by (used in) financing activities	(7,283,701)	(9,038,835)
Effect of exchange rate change on cash and cash equivalents	76,234	57,847
Net increase (decrease) in cash and cash equivalents	(605,704)	(4,413,135)
Cash and cash equivalents at beginning of period	14,427,964	13,822,260
Cash and cash equivalents at end of period	13,822,260	9,409,125