



Consolidated Financial Results for the First Quarter of the Fiscal Year Ending December 31, 2024 (Three Months Ended March 31, 2024)

[Japanese GAAP]

May 15, 2024

Company name: Orchestra Holdings Inc. Listing: Tokyo Stock Exchange
 Stock code: 6533 URL: <https://orchestra-hd.co.jp/>
 Representative: Yoshiro Nakamura, President and Representative Director
 Contact: Naomi Iyogi, Director and CFO
 Tel: +81-3-6450-4307

Scheduled date of filing of Quarterly Report: May 15, 2024

Scheduled date of payment of dividend: -

Preparation of supplementary materials for quarterly financial results: Yes

Holding of quarterly financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the First Three Months of 2024 (January 1 to March 31, 2024)

(1) Consolidated results of operations (Percentages represent year-on-year changes)

	Net sales		EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended Mar. 31, 2024	3,390	21.9	560	52.1	434	49.5	427	43.0	235	14.5
Three months ended Mar. 31, 2023	2,781	12.9	368	(35.4)	290	(44.6)	298	(43.6)	205	(29.2)

Note: Comprehensive income (millions of yen) Three months ended Mar. 31, 2024: 289 (up 11.3%)

Three months ended Mar. 31, 2023: 260 (down 45.9%)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended Mar. 31, 2024	24.04	23.92
Three months ended Mar. 31, 2023	20.99	20.65

Note: EBITDA is calculated by adding back depreciation, amortization of goodwill and share-based payment expenses to consolidated operating income.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of Mar. 31, 2024	13,403	6,211	43.2
As of Dec. 31, 2023	12,712	6,036	43.1

Reference: Shareholders' equity (millions of yen) As of Mar. 31, 2024: 5,794 As of Dec. 31, 2023: 5,484

2. Dividends

	Dividends per share				
	1Q-end	2Q-end	3Q-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
2023	-	0.00	-	10.00	10.00
2024	-	-	-	-	-
2024 (forecast)	-	0.00	-	11.00	11.00

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Forecast for 2024 (January 1 to December 31, 2024)

(Percentages represent year-on-year changes)

	Net sales		EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	14,000	15.6	1,500	23.7	1,000	30.6	1,000	28.8	550	16.0	56.02

Note: Revisions to the most recently announced consolidated forecast: None

*** Notes**

(1) Changes in significant subsidiaries during the period (change in scope of consolidation): None

Newly added: -

Excluded: -

(2) Application of special accounting methods for presenting quarterly consolidated financial statements: None

(3) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others: None

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting-based estimates: None

4) Restatements: None

(4) Number of shares issued (common stock)

1) Number of shares issued at the end of the period (including treasury shares)

As of Mar. 31, 2024:	10,022,200 shares	As of Dec. 31, 2023:	9,817,800 shares
----------------------	-------------------	----------------------	------------------

2) Number of treasury shares at the end of the period

As of Mar. 31, 2024:	159,397 shares	As of Dec. 31, 2023:	97 shares
----------------------	----------------	----------------------	-----------

3) Average number of shares during the period

Three months ended Mar. 31, 2024:	9,808,144 shares	Three months ended Mar. 31, 2023:	9,812,336 shares
-----------------------------------	------------------	-----------------------------------	------------------

* The current financial report is not subject to quarterly review by certified public accountants or auditing firms.

* Cautionary statement with respect to forward-looking statements, and other special items

Forecasts of future performance in this document are based on assumption judged to be valid and information currently available to the Company's management, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts for a number of reasons.

Quarterly Consolidated Financial Statements**(1) Quarterly Consolidated Balance Sheet**

(Thousands of yen)

	2023 (As of Dec. 31, 2023)	First quarter of 2024 (As of Mar. 31, 2024)
Assets		
Current assets		
Cash and deposits	3,239,909	3,817,630
Notes and accounts receivable-trade, and contract assets	3,181,225	3,533,999
Work in process	13,117	9,696
Deposits paid	347,201	356,150
Other	385,198	307,244
Allowance for doubtful accounts	(21,157)	(21,157)
Total current assets	7,145,495	8,003,563
Non-current assets		
Property, plant and equipment	528,641	426,418
Intangible assets		
Goodwill	3,566,706	3,457,672
Other	87,050	83,390
Total intangible assets	3,653,756	3,541,062
Investments and other assets		
Investment securities	943,495	1,011,451
Deferred tax assets	45,840	27,967
Other	404,163	401,790
Allowance for doubtful accounts	(8,411)	(8,411)
Total investments and other assets	1,385,087	1,432,798
Total non-current assets	5,567,486	5,400,279
Total assets	12,712,981	13,403,843

	(Thousands of yen)	
	2023 (As of Dec. 31, 2023)	First quarter of 2024 (As of Mar. 31, 2024)
Liabilities		
Current liabilities		
Accounts payable-trade	2,081,407	2,477,008
Short-term borrowings	388,010	720,000
Current portion of long-term borrowings	516,293	490,923
Income taxes payable	240,380	215,704
Accrued consumption taxes	155,094	245,038
Provision for bonuses	-	8,420
Other	1,020,390	882,992
Total current liabilities	4,401,575	5,040,087
Non-current liabilities		
Long-term borrowings	2,104,458	1,952,518
Other	170,215	200,197
Total non-current liabilities	2,274,673	2,152,715
Total liabilities	6,676,248	7,192,802
Net assets		
Shareholders' equity		
Share capital	207,431	353,958
Capital surplus	1,691,443	1,837,970
Retained earnings	3,276,890	3,414,455
Treasury shares	(102)	(167,334)
Total shareholders' equity	5,175,662	5,439,050
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	310,853	357,128
Foreign currency translation adjustment	(1,576)	(1,649)
Total accumulated other comprehensive income	309,276	355,478
Share acquisition rights	144,577	1,509
Non-controlling interests	407,216	415,002
Total net assets	6,036,733	6,211,040
Total liabilities and net assets	12,712,981	13,403,843

(2) Quarterly Consolidated Statements of Income and Comprehensive Income
(Quarterly Consolidated Statement of Income)
(For the Three-month Period)

	(Thousands of yen)	
	First three months of 2023 (Jan. 1 – Mar. 31, 2023)	First three months of 2024 (Jan. 1 – Mar. 31, 2024)
Net sales	2,781,982	3,390,116
Cost of sales	1,383,989	1,683,628
Gross profit	1,397,992	1,706,488
Selling, general and administrative expenses	1,107,035	1,271,614
Operating profit	290,957	434,874
Non-operating income		
Interest and dividend income	16	18
Subsidy income	1,539	-
Rental income from real estate	8,672	6,420
Cashback income	1,361	4,121
Other	1,327	1,015
Total non-operating income	12,917	11,575
Non-operating expenses		
Interest expenses	1,044	5,270
Commission expenses	2,099	12,434
Depreciation	1,723	1,158
Other	266	482
Total non-operating expenses	5,133	19,346
Ordinary profit	298,742	427,103
Extraordinary income		
Gain on sale of investment securities	-	4,980
Gain on sale of non-current assets	-	6,208
Gain on reversal of share acquisition rights	-	27,023
Total extraordinary income	-	38,212
Extraordinary losses		
Loss on valuation of investment securities	8,099	-
Total extraordinary losses	8,099	-
Profit before income taxes	290,642	465,316
Income taxes-current	73,956	197,544
Income taxes-deferred	11,472	24,214
Total income taxes	85,428	221,759
Profit	205,213	243,557
Profit (loss) attributable to non-controlling interests	(732)	7,814
Profit attributable to owners of parent	205,946	235,742

(Quarterly Consolidated Statement of Comprehensive Income)
(For the Three-month Period)

	(Thousands of yen)	
	First three months of 2023 (Jan. 1 – Mar. 31, 2023)	First three months of 2024 (Jan. 1 – Mar. 31, 2024)
Profit	205,213	243,557
Other comprehensive income		
Valuation difference on available-for-sale securities	55,173	46,275
Foreign currency translation adjustment	(129)	(102)
Total other comprehensive income	55,043	46,172
Comprehensive income	260,257	289,729
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	261,027	281,944
Comprehensive income attributable to non-controlling interests	(769)	7,785

This financial report is solely a translation of “Kessan Tanshin” (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.