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Consolidated Financial Highlights for the Year Ending March 2024

Looking ahead to the future NOBLE,
Expanding and Evolving from a resistor company to the new NOBLE

May 14, 2024

- **Summary of Results for Fiscal 2024/3**

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- ◆ Trends in consolidated net sales
- ◆ Trends in consolidated operating profit
- ◆ Breakdown of consolidated net sales
- ◆ Electronic components business by region
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- ◆ Consolidated balance sheets
- ◆ Consolidated cash flows

- **Forecast Results for Fiscal 2025/3**

- ◆ Forecast Results
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Summary of Results

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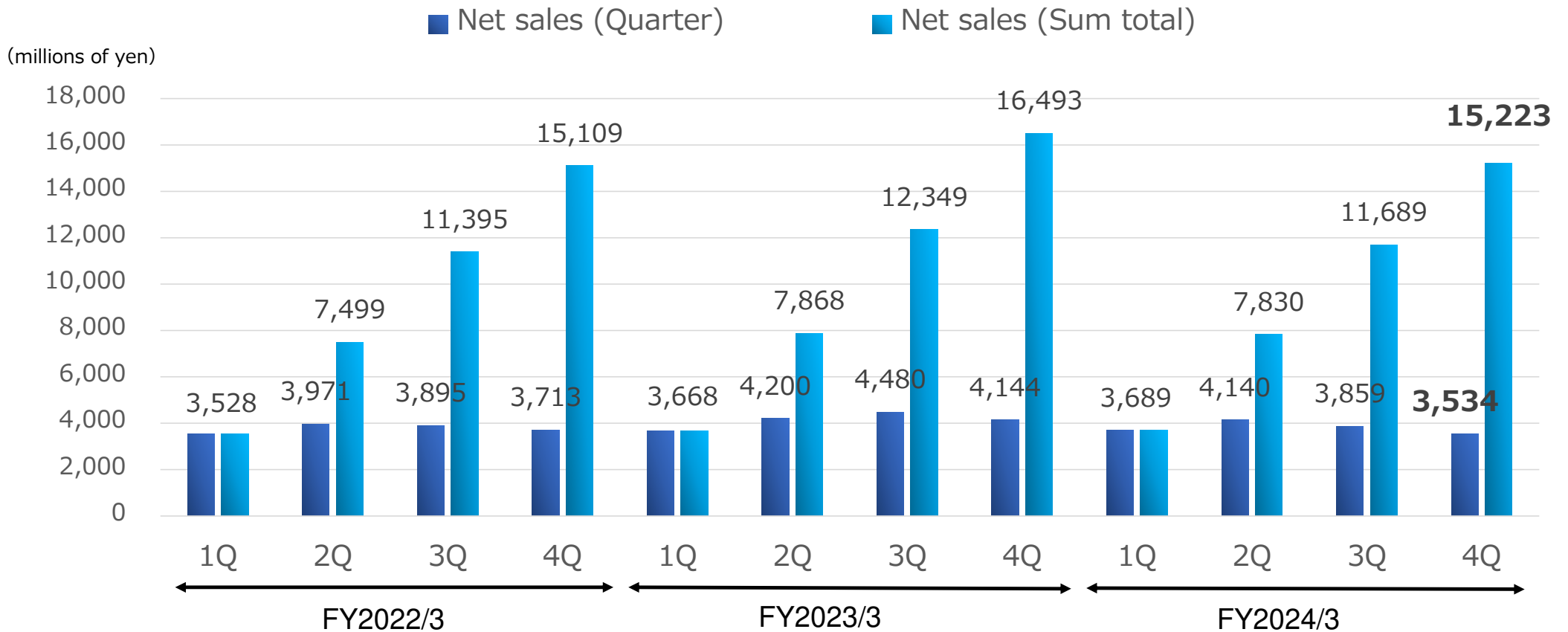
(millions of yen)	FY2023/3	FY2024/3	YoY basis
Net sales	16,493	15,223	92.3%
Operating profit	1,601	947	59.1%
% of net sales	9.7%	6.2%	
Ordinary profit	2,192	1,559	71.1%
% of net sales	13.3%	10.2%	
Profit attributable to owners of parent	1,385	1,362	98.4%
% of net sales	8.4%	9.0%	

FY2024/3 Full year Forecast	Progression rate
15,500	98.2%
1,000	94.7%
6.5%	
1,500	104.0%
9.7%	
1,200	113.6%
7.7%	

Dividend (yen)	FY2023/3			FY2024/3		
	H1	H2	Year	H1	H2	Year
	30.0	30.0	60.0	35.0	35.0	70.0

Trends in consolidated net sales

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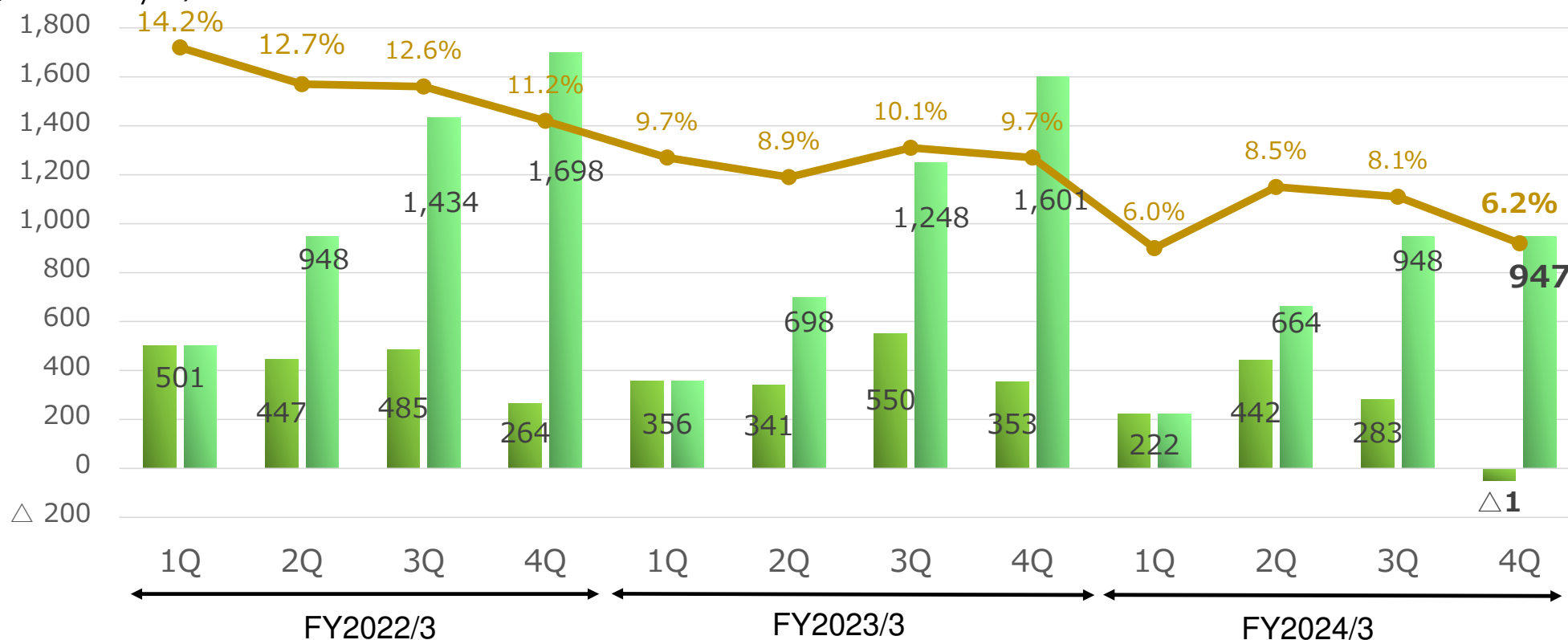


Trends in consolidated operating profit

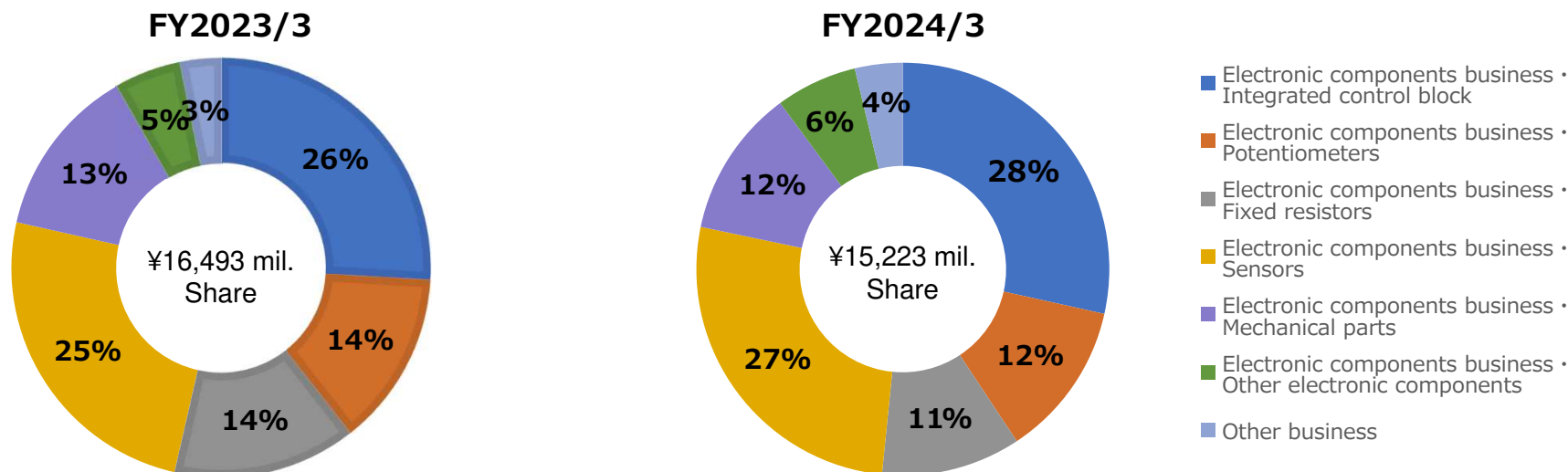
Operating profit

■ Operating profit (Quarter) ■ Operating profit (Sum total) ● OMR (Sum total)

(millions of yen)



Breakdown of Consolidated Net Sales



(millions of yen)		FY2023/3	FY2024/3	YoY basis	
Electronic components business	Integrated control block	4,273	4,335	61	101.4%
	Potentiometers	2,227	1,858	△368	83.5%
	Fixed resistors	2,336	1,664	△671	71.2%
	Sensors	4,110	4,058	△51	98.7%
	Mechanical parts	2,176	1,764	△412	81.1%
	Other electronic components	840	972	131	115.6%
	Subtotal	15,964	14,653	△1,311	91.8%
Other business	528	570	41	107.8%	

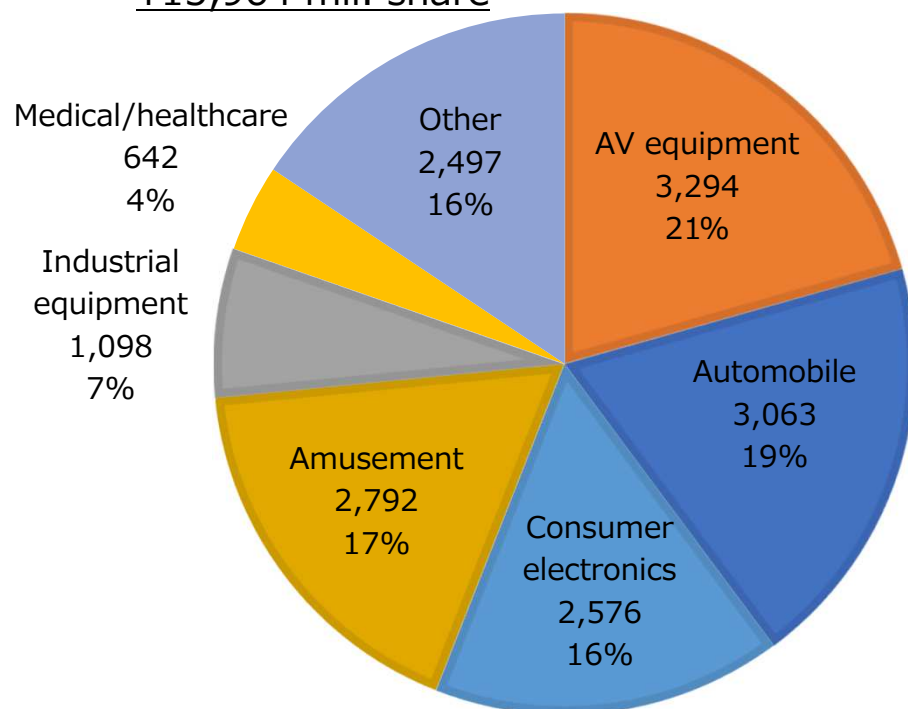
Electronic Components Business by Region

(millions of yen)		FY2023/3	FY2024/3	YoY basis	
Japan	Sales	7,972	6,928	△1,043	86.9%
	Segment profit	296	△159	△456	—
Asia	Sales	7,711	7,518	△192	97.5%
	Segment profit	1,144	991	△152	86.6%
North America	Sales	281	206	△74	73.4%
	Segment profit	17	△23	△40	—
Adjustments	Segment profit	60	72	11	—
Electronics components total	Sales	15,964	14,653	△1,311	91.8%
	Segment profit	1,519	882	△637	58.0%

Electronic Components Business by Market Category Percentage

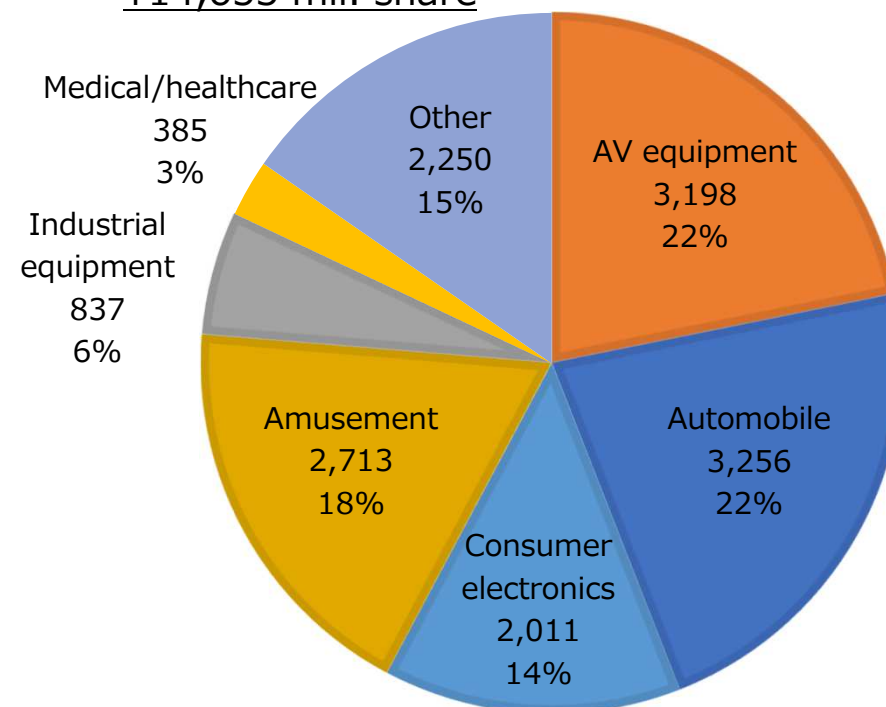
FY2023/3

Net sales
 ¥15,964 mil. share (millions of yen)



FY2024/3

Net sales
 ¥14,653 mil. share (millions of yen)



Consolidated Balance Sheets

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(millions of yen)

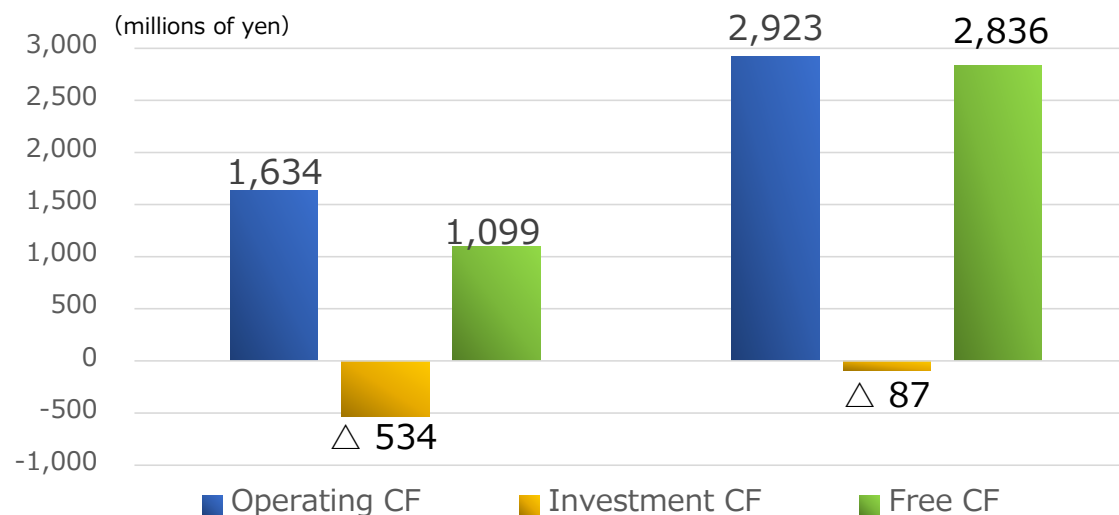
		FY2023/3	FY2024/3	Change
	Current assets	19,074	19,541	466
	Fixed assets	11,232	12,544	1,312
Total assets		30,306	32,085	1,779
	Current liabilities	2,662	2,257	△404
	Fixed liabilities	1,946	2,417	470
Total liabilities		4,609	4,675	65
Total net assets		25,697	27,410	1,713
Total liabilities and net assets		30,306	32,085	1,779

➤ Fixed assets : Increase in retirement benefit asset (¥961 million)

Consolidated cash flows

(millions of yen)	FY2023/3	FY2024/3
Cash flow related to operating activities	1,634	2,923
Cash flow related to investment activities	△534	△87
Free Cash flow	1,099	2,836
Cash flow related to financing activities	△750	△1,272
Cash and cash equivalents at beginning of period	7,510	8,112
Cash and cash equivalents at end of period	8,112	9,942

- Operating activities : Decrease in trade receivables (¥921mil.) , Decrease in inventories (¥560mil.) etc.
- Investment activities : Purchase of property, plant and equipment (¥552mil.) , Proceeds from redemption of investment securities (¥200mil.) , Proceeds from sale of investment securities (¥260mil.) , etc.
- Financing activities : Dividend payment (¥638mil.) , Purchase of treasury shares (¥502mil.) , etc.



● Forecast Results for Fiscal 2025/3

- ◆ Forecast Results
- ◆ Forecasts of consolidated net sales and operating profit

Forecast Results

(millions of yen)	FY2024/3 Result		FY2025/3 Forecast		YoY	
	H1	Year	H1	Year	H1	Year
Net sales	7,830	15,223	7,800	16,200	99.6%	106.4%
Operating profit	664	947	500	1,100	75.3%	116.1%
% of net sales	8.5%	6.2%	6.4%	6.8%		
Ordinary profit	1,182	1,559	550	1,200	46.5%	77.0%
% of net sales	15.1%	10.2%	7.1%	7.4%		
Profit attributable to owners of parent	909	1,362	500	1,100	55.0%	80.7%
% of net sales	11.6%	9.0%	6.4%	6.8%		

* The exchange rate assumption for FY2025/3 forecast is 145yen/USD.

Dividend (yen)	FY2024/3 Result			FY2025/3 Forecast		
	Med term	Year end	Year	Med term	Year end	Year
	35.0	35.0	70.0	50.0	50.0	100.0

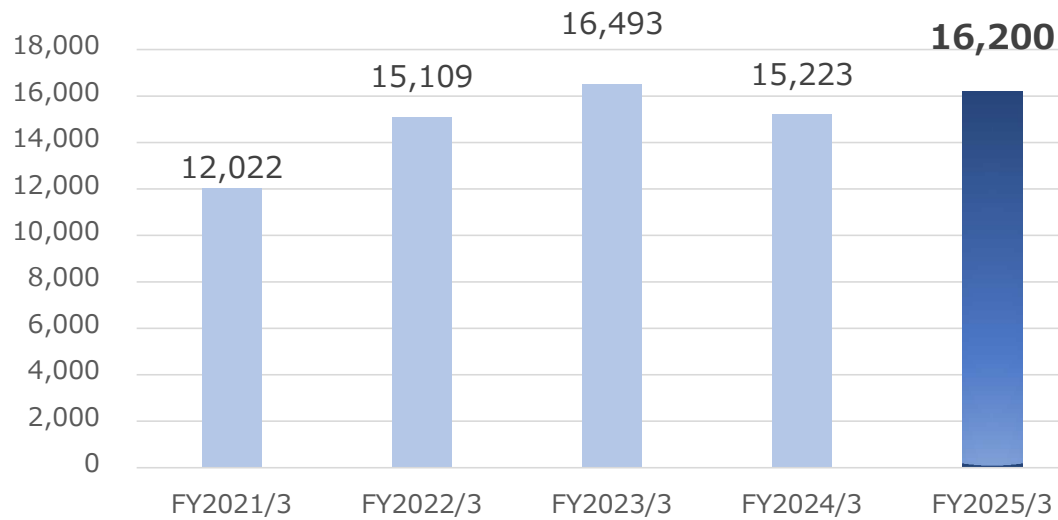
Forecasts of consolidated net sales and operating profit

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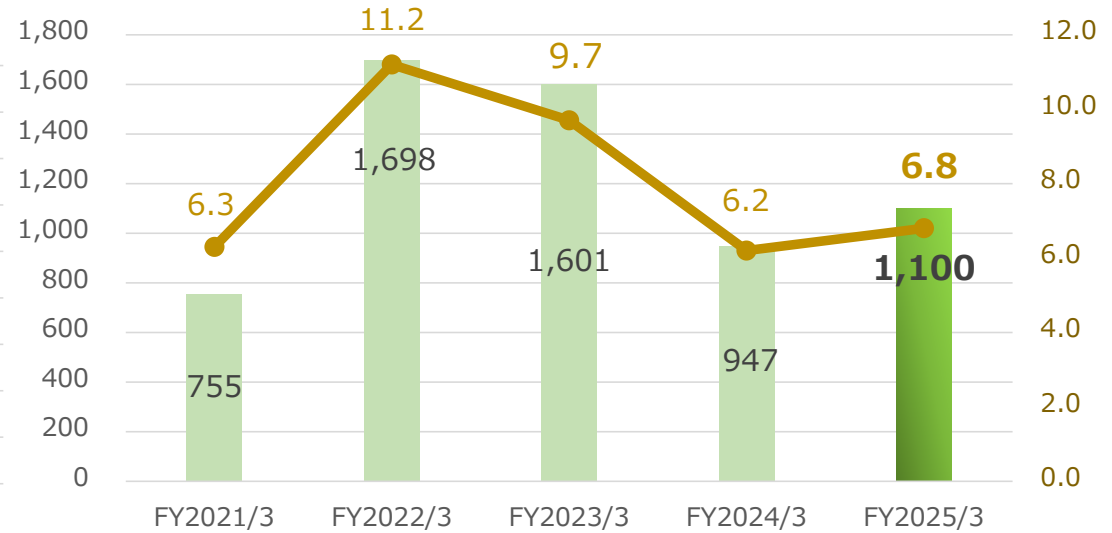
Net sales

(millions of yen)



Operating profit

(millions of yen)



Operating margin

(%)

■ Operating profit ● Operating margin(%)

Company profile

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Company name	Teikoku Tsushin Kogyo Co., Ltd.
Address of head office	45-1 Kariyado, Nakahara, Kawasaki, Kanagawa 211-8530, Japan
Date of establishment	August 1, 1944
President	Masuo Hanyu
Capital	3,453 million JPY
Number of Employees	1,571 (as of March 31, 2024: consolidated)
Main business contents	Manufacture and sale of electrical machinery, equipment and components
Stock exchange listing	Prime Market, Tokyo Stock Exchange [Code: 6763]
URL	https://www.noble-j.co.jp/en/

Forward-looking statements contained in this document are based on the present assumptions and opinions of the group, and are derived from information available at the time of the document date; they are not intended as guarantees of future performance.

The Company also bears no obligation to update the forward-looking statements contained in this document or any other forward-looking statement it may make.

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