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## Consolidated Financial Results for the Year Ended March 31, 2024 [Japanese GAAP]

May 13, 2024

Company name: PEGASUS CO., LTD.

Stock exchange listing: Tokyo

Code number: 6262

URL: <https://www.pegasus.co.jp>

Representative: Shigemi Mima

Representative Director

Contact: Takashi Kaneko

Senior Executive Officer

Phone: +81-6(6451)1351

Scheduled date of Annual General Meeting of Shareholders: June 25, 2024

Scheduled date of commencing dividend payments: -

Scheduled date of filing annual securities report: June 26, 2024

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

## (1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2024	17,542	(30.6)	38	(98.5)	512	(82.6)	(72)	-
March 31, 2023	25,288	23.4	2,657	43.9	2,946	51.8	2,294	46.0

(Note) Comprehensive income: Fiscal year ended March 31, 2024: ¥ 1,896 million [ (58.4)%]  
Fiscal year ended March 31, 2023: ¥ 4,556 million [ 23.5%]

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2024	(2.93)	-	(0.3)	1.2	0.2
March 31, 2023	92.49	-	8.7	7.9	10.5

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2024: ¥ - million  
Fiscal year ended March 31, 2023: ¥ - million

## (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	42,949	30,603	68.9	1,193.35
March 31, 2023	39,507	29,199	71.6	1,140.65

(Reference) Equity: As of March 31, 2024: ¥ 29,607 million  
As of March 31, 2023: ¥ 28,300 million

## (3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	618	(3,302)	1,298	8,634
March 31, 2023	1,859	(1,875)	(1,182)	9,225

## 2. Dividends

	Annual dividends					Total dividends	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2023	-	15.00	-	12.00	27.00	669	29.2	2.5
March 31, 2024	-	5.00	-	0.00	5.00	124	-	0.4
Fiscal year ending March 31, 2025 (Forecast)	-	5.00	-	8.00	13.00		32.3	

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	10,250	16.1	650	437.7	540	(19.0)	220	(49.9)	8.87
Full year	22,570	28.7	1,820	-	1,710	233.8	1,000	-	40.31

## \* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )  
 Exclusion: - (Company name: )

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies due to the revision of accounting standards: No
- 2) Changes in accounting policies other than 1) above: No
- 3) Changes in accounting estimates: No
- 4) Retrospective restatement: No

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2024: 24,828,600 shares  
 March 31, 2023: 24,828,600 shares

2) Number of treasury shares at the end of the period:

March 31, 2024: 17,976 shares  
 March 31, 2023: 17,976 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2024: 24,810,624 shares  
 Fiscal Year ended March 31, 2023: 24,810,624 shares

## (Reference) Summary of Non-consolidated Financial Results

## 1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

## (1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	4,869	(58.9)	(539)	-	2,000	(6.2)	1,869	5.5
March 31, 2023	11,851	25.7	1,554	191.8	2,132	106.7	1,771	79.3

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2024	75.35	-
March 31, 2023	71.40	-

## (2) Non-consolidated Financial Position

As of	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	24,979	16,860	67.5	679.56
March 31, 2023	21,772	15,392	70.7	620.41

(Reference) Equity: As of March 31, 2024: ¥ 16,860 million  
As of March 31, 2023: ¥ 15,392 million

(Note) 1 Quarterly summary of financial statements is not subject to the quarterly reviews by a certified public accountant or an audit corporation.

## 2 Forward-looking statements

Statements contained in this summary regarding the Company's plans, strategies, and expectations for future performance, which are based on information available to the Company at the time of writing.

They are therefore subject to a number of uncertainties and unknowable factors, and actual results may thus differ substantially from those projected.

## Consolidated Financial Statements

## Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	9,530,205	9,027,343
Notes and accounts receivable - trade	6,141,082	5,737,594
Merchandise and finished goods	7,024,645	7,694,822
Work in process	1,105,842	947,245
Raw materials and supplies	4,019,530	3,894,507
Accounts receivable - other	76,740	78,992
Other	602,113	760,589
Allowance for doubtful accounts	(127,704)	(62,398)
<b>Total current assets</b>	<b>28,372,456</b>	<b>28,078,695</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures	8,690,448	9,371,202
Accumulated depreciation	(3,644,768)	(4,094,912)
Buildings and structures, net	5,045,679	5,276,289
Machinery, equipment and vehicles	8,599,618	9,771,300
Accumulated depreciation	(5,859,191)	(6,584,771)
Machinery, equipment and vehicles, net	2,740,427	3,186,529
Tools, furniture and fixtures	1,015,390	1,071,747
Accumulated depreciation	(858,234)	(863,254)
Tools, furniture and fixtures, net	157,155	208,493
Land	129,768	135,460
Leased assets	130,314	166,703
Accumulated depreciation	(55,914)	(78,441)
Leased assets, net	74,399	88,261
Right of use asset	2,300,706	3,023,897
Accumulated depreciation for right of use asset	(641,751)	(863,692)
Right of use asset-net	1,658,955	2,160,204
Construction in progress	603,273	2,238,271
<b>Total property, plant and equipment</b>	<b>10,409,659</b>	<b>13,293,509</b>
Intangible assets	44,057	31,274
<b>Investments and other assets</b>		
Investment securities	147,167	791,245
Retirement benefit asset	131,844	303,532
Deferred tax assets	239,556	321,800
Other	163,232	129,499
<b>Total investments and other assets</b>	<b>681,801</b>	<b>1,546,077</b>
<b>Total non-current assets</b>	<b>11,135,518</b>	<b>14,870,862</b>
<b>Total assets</b>	<b>39,507,974</b>	<b>42,949,558</b>

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	2,831,554	2,481,838
Short-term borrowings	3,018,940	3,860,640
Current portion of long-term borrowings	407,636	387,573
Lease liabilities	169,776	960,082
Income taxes payable	498,384	79,107
Provision for bonuses	121,878	94,925
Other	815,721	792,420
Total current liabilities	7,863,891	8,656,587
Non-current liabilities		
Long-term borrowings	1,171,533	2,616,880
Lease liabilities	510,993	186,935
Long-term guarantee deposits	114,000	111,000
Retirement benefit liability	521,722	484,986
Deferred tax liabilities	-	214,353
Other	125,848	74,932
Total non-current liabilities	2,444,097	3,689,087
Total liabilities	10,307,989	12,345,675
Net assets		
Shareholders' equity		
Share capital	2,255,553	2,255,553
Capital surplus	2,988,857	2,988,857
Retained earnings	18,528,628	18,034,053
Treasury shares	(5,365)	(5,365)
Total shareholders' equity	23,767,674	23,273,098
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	14,074	34,130
Foreign currency translation adjustment	4,482,371	6,160,209
Remeasurements of defined benefit plans	36,001	140,353
Total accumulated other comprehensive income	4,532,447	6,334,692
Non-controlling interests	899,863	996,090
Total net assets	29,199,985	30,603,882
Total liabilities and net assets	39,507,974	42,949,558

Consolidated Statements of Income and Comprehensive Income  
 Consolidated Statements of Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Net sales	25,288,507	17,542,574
Cost of sales	16,812,410	12,211,622
Gross profit	8,476,096	5,330,952
Selling, general and administrative expenses	5,818,620	5,292,405
Operating profit	2,657,476	38,546
Non-operating income		
Interest income	37,232	57,914
Dividend income	8,555	19,885
Foreign exchange gains	328,154	569,183
Subsidy income	4,241	2,196
Other	39,082	31,037
Total non-operating income	417,266	680,216
Non-operating expenses		
Interest expenses	122,114	142,826
Commission for syndicated loans	-	48,647
Other	6,046	14,954
Total non-operating expenses	128,161	206,428
Ordinary profit	2,946,580	512,334
Extraordinary income		
Gain on sale of non-current assets	7,613	-
Total extraordinary income	7,613	-
Extraordinary losses		
Loss on sale of non-current assets	213	-
Loss on retirement of non-current assets	1,506	-
Total extraordinary losses	1,720	-
Profit before income taxes	2,952,474	512,334
Income taxes - current	823,741	380,673
Income taxes - deferred	(253,376)	87,065
Total income taxes	570,364	467,739
Profit	2,382,109	44,595
Profit attributable to non-controlling interests	87,417	117,390
Profit (loss) attributable to owners of parent	2,294,691	(72,795)

## Consolidated Statements of Comprehensive Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Profit	2,382,109	44,595
Other comprehensive income		
Valuation difference on available-for-sale securities	1,618	20,056
Foreign currency translation adjustment	2,202,610	1,727,972
Remeasurements of defined benefit plans, net of tax	(29,713)	104,351
Total other comprehensive income	2,174,514	1,852,380
Comprehensive income	4,556,624	1,896,976
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,395,244	1,729,450
Comprehensive income attributable to non-controlling interests	161,379	167,525

## Consolidated Statements of Changes in Equity

For the fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,255,553	2,988,857	16,928,634	(5,365)	22,167,680
Changes during period					
Dividends of surplus			(694,697)		(694,697)
Profit (loss) attributable to owners of parent			2,294,691		2,294,691
Net changes in items other than shareholders' equity					
Total changes during period	-	-	1,599,993	-	1,599,993
Balance at end of period	2,255,553	2,988,857	18,528,628	(5,365)	23,767,674

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	12,455	2,353,722	65,715	2,431,893	767,388	25,366,962
Changes during period						
Dividends of surplus						(694,697)
Profit (loss) attributable to owners of parent						2,294,691
Net changes in items other than shareholders' equity	1,618	2,128,648	(29,713)	2,100,553	132,475	2,233,028
Total changes during period	1,618	2,128,648	(29,713)	2,100,553	132,475	3,833,022
Balance at end of period	14,074	4,482,371	36,001	4,532,447	899,863	29,199,985



For the fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,255,553	2,988,857	18,528,628	(5,365)	23,767,674
Changes during period					
Dividends of surplus			(421,780)		(421,780)
Profit (loss) attributable to owners of parent			(72,795)		(72,795)
Net changes in items other than shareholders' equity					
Total changes during period	-	-	(494,575)	-	(494,575)
Balance at end of period	2,255,553	2,988,857	18,034,053	(5,365)	23,273,098

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	14,074	4,482,371	36,001	4,532,447	899,863	29,199,985
Changes during period						
Dividends of surplus						(421,780)
Profit (loss) attributable to owners of parent						(72,795)
Net changes in items other than shareholders' equity	20,056	1,677,837	104,351	1,802,245	96,227	1,898,472
Total changes during period	20,056	1,677,837	104,351	1,802,245	96,227	1,403,897
Balance at end of period	34,130	6,160,209	140,353	6,334,692	996,090	30,603,882

## Consolidated Statements of Cash Flows

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
<b>Cash flows from operating activities</b>		
Profit before income taxes	2,952,474	512,334
Depreciation	966,692	1,051,057
Increase (decrease) in allowance for doubtful accounts	86,206	(73,855)
Increase (decrease) in retirement benefit liability	9,145	(38,928)
Decrease (increase) in retirement benefit asset	31,887	(171,687)
Interest and dividend income	(45,788)	(77,799)
Subsidy income	(4,241)	(2,196)
Interest expenses	122,114	142,826
Foreign exchange losses (gains)	247,425	(240,946)
Loss (gain) on sale of non-current assets	(7,399)	-
Decrease (increase) in trade receivables	345,108	874,883
Decrease (increase) in inventories	(1,621,241)	493,731
Increase (decrease) in trade payables	(289,424)	(747,799)
Loss on retirement of non-current assets	1,506	0
Increase (decrease) in accounts payable - other	(152,725)	(72,324)
Other, net	(1,536)	(125,083)
Subtotal	2,640,204	1,524,212
Interest and dividends received	56,818	71,256
Interest paid	(125,470)	(146,386)
Subsidies received	4,241	2,196
Income taxes paid	(716,721)	(832,744)
Net cash provided by (used in) operating activities	1,859,072	618,533
<b>Cash flows from investing activities</b>		
Payments into time deposits	(310,094)	(390,827)
Proceeds from withdrawal of time deposits	40,006	315,944
Purchase of property, plant and equipment	(1,626,147)	(2,618,402)
Proceeds from sale of property, plant and equipment	35,788	8,518
Purchase of intangible assets	(19,607)	(1,364)
Purchase of investment securities	-	(615,185)
Other, net	4,671	(1,092)
Net cash provided by (used in) investing activities	(1,875,383)	(3,302,408)

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	106,684	697,580
Proceeds from long-term borrowings	-	2,054,752
Repayments of long-term borrowings	(374,240)	(697,616)
Dividends paid	(694,697)	(421,780)
Dividends paid to non-controlling interests	(28,903)	(71,298)
Repayments of lease liabilities	(108,522)	(176,925)
Other, net	(82,514)	(86,394)
Net cash provided by (used in) financing activities	(1,182,193)	1,298,318
Effect of exchange rate change on cash and cash equivalents	690,607	794,326
Net increase (decrease) in cash and cash equivalents	(507,896)	(591,230)
Cash and cash equivalents at beginning of period	9,733,160	9,225,264
Cash and cash equivalents at end of period	9,225,264	8,634,034