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May 13, 2024

Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Under Japanese GAAP)

Company name: Foodison, Inc.
 Listing: Tokyo Stock Exchange
 Securities code: 7114
 URL: <https://foodison.jp>
 Representative: Tohru Yamamoto, Representative Director and CEO
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 Scheduled date of annual general meeting of shareholders: June 24, 2024
 Scheduled date to commence dividend payments: —
 Scheduled date to file annual securities report: June 25, 2024
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
March 31, 2024	6,351	20.3	196	43.7	196	40.6	191	90.0
March 31, 2023	5,279	47.0	136	—	139	—	100	—

Note: Comprehensive income For the fiscal year ended March 31, 2024: ¥191 million [—%]
 For the fiscal year ended March 31, 2023: ¥100 million [—%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2024	43.10	41.10	9.3	6.1	3.1
March 31, 2023	25.97	23.99	8.7	6.1	2.6

Reference: Share of profit (loss) of entities accounted for using equity method
 For the fiscal year ended March 31, 2024: ¥— million
 For the fiscal year ended March 31, 2023: ¥— million

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	3,407	2,196	64.5	484.95
March 31, 2023	3,017	1,943	64.4	441.19

Reference: Equity
 As of March 31, 2024: ¥2,196 million
 As of March 31, 2023: ¥1,943 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	127	(43)	22	2,301
March 31, 2023	296	(61)	1,150	2,195

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2023	—	0.00	—	0.00	0.00	—	—	—
Fiscal year ended March 31, 2024	—	0.00	—	0.00	0.00	—	—	—
Fiscal year ending March 31, 2025 (Forecast)	—	0.00	—	0.00	0.00		—	

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	7,450	17.3	325	65.6	320	63.0	270	40.8	60.70

* **Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	4,530,340 shares
As of March 31, 2023	4,405,440 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2024	59 shares
As of March 31, 2023	59 shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2024	4,448,242 shares
Fiscal year ended March 31, 2023	3,886,471 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	6,337	20.4	120	(10.9)	187	34.5	200	98.4
March 31, 2023	5,264	47.4	135	—	139	—	100	—

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2024	44.96	42.87
March 31, 2023	25.94	23.97

(2) Non-consolidated financial position

As of	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	3,445	2,205	64.0	486.78
March 31, 2023	3,044	1,943	63.8	441.19

Reference: Equity

As of March 31, 2024: ¥2,205 million
As of March 31, 2023: ¥1,943 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

The forecasts above are based on the judgments made in accordance with information currently available. Forecasts therefore include risks and uncertainties. Actual figures may differ from these forecasts due to subsequent changes in the circumstances.

Consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	2,235,418	2,341,730
Accounts receivable - trade	490,641	571,990
Merchandise	96,778	133,986
Supplies	1,102	1,057
Accounts receivable - other	10,159	11,717
Other	23,897	29,380
Allowance for doubtful accounts	(305)	(356)
Total current assets	2,857,692	3,089,506
Non-current assets		
Property, plant and equipment		
Buildings and structures	69,467	218,081
Accumulated depreciation	(25,275)	(34,902)
Buildings and structures, net	44,192	183,178
Machinery, equipment and vehicles	1,517	2,559
Accumulated depreciation	(1,078)	(1,860)
Machinery, equipment and vehicles, net	439	698
Tools, furniture and fixtures	57,815	64,137
Accumulated depreciation	(35,358)	(41,468)
Tools, furniture and fixtures, net	22,456	22,668
Leased assets	19,651	19,651
Accumulated depreciation	(4,595)	(7,972)
Leased assets, net	15,056	11,679
Total property, plant and equipment	82,144	218,226
Intangible assets		
Trademark right	662	541
Software	1,276	718
Total intangible assets	1,938	1,259
Investments and other assets		
Deferred tax assets	14,506	12,806
Other	64,366	89,220
Allowance for doubtful accounts	(3,233)	(3,233)
Total investments and other assets	75,639	98,793
Total non-current assets	159,722	318,279
Total assets	3,017,414	3,407,786

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	254,662	297,814
Current portion of long-term borrowings	38,520	284,990
Lease liabilities	3,595	3,736
Accounts payable - other	86,444	86,979
Accrued expenses	64,863	86,920
Income taxes payable	53,383	32,585
Contract liabilities	17,166	28,444
Refund liabilities	4,399	2,765
Other	40,722	53,390
Total current liabilities	563,758	877,625
Non-current liabilities		
Long-term borrowings	467,920	185,840
Lease liabilities	13,671	9,935
Deferred tax liabilities	667	-
Asset retirement obligations	27,767	136,588
Other	-	835
Total non-current liabilities	510,026	333,198
Total liabilities	1,073,784	1,210,824
Net assets		
Shareholders' equity		
Share capital	826,762	857,562
Capital surplus	1,613,861	1,644,661
Retained earnings	(496,845)	(305,113)
Treasury shares	(149)	(149)
Total shareholders' equity	1,943,629	2,196,961
Total net assets	1,943,629	2,196,961
Total liabilities and net assets	3,017,414	3,407,786

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	5,279,487	6,351,673
Cost of sales	3,383,818	4,059,402
Gross profit	1,895,669	2,292,271
Selling, general and administrative expenses	1,759,132	2,096,037
Operating profit	136,536	196,233
Non-operating income		
Interest income	10	22
Subsidy income	20,721	-
Insurance claim income	-	424
Lecture's fee income	-	1,154
Penalty income	-	2,000
Other	988	313
Total non-operating income	21,719	3,914
Non-operating expenses		
Interest expenses	3,885	3,611
Share issuance costs	7,305	-
Listing expenses	7,123	-
Other	247	162
Total non-operating expenses	18,562	3,774
Ordinary profit	139,693	196,373
Extraordinary income		
Gain on receipt of donated non-current assets	-	41,122
Total extraordinary income	-	41,122
Extraordinary losses		
Loss on retirement of non-current assets	-	93
Loss on store closings	-	2,195
Impairment losses	18,462	5,575
Loss on retirement of treasury subscription rights to shares	6,346	-
Total extraordinary losses	24,808	7,864
Profit before income taxes	114,885	229,631
Income taxes - current	31,986	36,867
Income taxes - deferred	(18,017)	1,032
Total income taxes	13,968	37,899
Profit	100,916	191,731
Profit attributable to owners of parent	100,916	191,731

Consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	100,916	191,731
Comprehensive income	100,916	191,731
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	100,916	191,731

Consolidated statements of changes in net assets

FY2022 (April 1, 2022–March 31, 2023)

(Thousands of yen)

	Shareholders' equity					Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	100,000	887,099	(597,761)	—	389,337	389,337
Changes during period						
Issuance of new shares	719,440	719,440			1,438,880	1,438,880
Issuance of new shares - exercise of share acquisition rights	7,322	7,322			14,645	14,645
Profit (loss) attributable to owners of parent			100,916		100,916	100,916
Purchase of treasury shares				(149)	(149)	(149)
Total changes during period	726,762	726,762	100,916	(149)	1,554,292	1,554,292
Balance at end of period	826,762	1,613,861	(496,845)	(149)	1,943,629	1,943,629

FY2023 (April 1, 2023–March 31, 2024)

(Thousands of yen)

	Shareholders' equity					Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	826,762	1,613,861	(496,845)	(149)	1,943,629	1,943,629
Changes during period						
Issuance of new shares					-	-
Issuance of new shares - exercise of share acquisition rights	30,800	30,800			61,600	61,600
Profit (loss) attributable to owners of parent			191,731		191,731	191,731
Purchase of treasury shares					-	-
Total changes during period	30,800	30,800	191,731	-	253,331	253,331
Balance at end of period	857,562	1,644,661	(305,113)	(149)	2,196,961	2,196,961

Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	114,885	229,631
Depreciation	18,562	24,730
Impairment losses	18,462	5,575
Loss on retirement of non-current assets	—	93
Loss on store closings	—	2,195
Increase (decrease) in allowance for doubtful accounts	113	50
Increase (decrease) in refund liabilities	(1,265)	(1,634)
Gain on receipt of donated non-current assets	—	(41,122)
Interest income	(10)	(22)
Subsidy income	(20,721)	(40)
Interest expenses	3,885	3,611
Share issuance costs	7,305	—
Listing expenses	7,123	—
Loss on retirement of treasury subscription rights to shares	6,346	—
Decrease (increase) in trade receivables	(181,779)	(81,349)
Decrease (increase) in inventories	(46,965)	(37,162)
Decrease (increase) in accounts receivable - other	172,678	(1,557)
Increase (decrease) in trade payables	98,803	43,151
Other, net	83,025	34,884
Subtotal	280,449	181,036
Interest received	9	18
Subsidies received	20,721	40
Interest paid	(3,854)	(3,639)
Payments for loss on store closings	—	(1,831)
Income taxes paid	(1,240)	(47,907)
Net cash provided by (used in) operating activities	296,084	127,716
Cash flows from investing activities		
Payments into time deposits	(20,000)	—
Purchase of property, plant and equipment	(31,575)	(17,798)
Payments of leasehold and guarantee deposits	(10,711)	(28,796)
Proceeds from refund of leasehold and guarantee deposits	2,311	3,315
Other, net	(1,864)	(517)
Net cash provided by (used in) investing activities	(61,840)	(43,798)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(248,836)	—
Repayments of long-term borrowings	(30,200)	(35,610)
Repayments of lease liabilities	(3,258)	(3,595)
Proceeds from issuance of shares	1,446,219	61,600
Payments of listing expenses	(7,123)	—
Purchase of treasury shares	(149)	—
Purchase of own new share subscription rights	(6,346)	—
Net cash provided by (used in) financing activities	1,150,305	22,394
Net increase (decrease) in cash and cash equivalents	1,384,550	106,312
Cash and cash equivalents at beginning of period	810,867	2,195,418
Cash and cash equivalents at end of period	2,195,418	2,301,730