

Earnings Results Briefing for the
Second Quarter, FY2024
And Corporate Profile

May 9, 2024 Securities Code: 3939

株式会社カナミックネットワーク
KANAMIC NETWORK

Highlights of the Second Quarter of the Fiscal Year Ending September 30, 2024

- 1 2Q Sales and profit both up from forecastP.11**
Sales and profits remained steady in this fiscal year
- 2 Significant increase in IDs for both paying and free usersP.14**
The number of IDs increased significantly in the previous year, mainly due to orders from major companies. The trend continues to increase in this year.
- 3 PMI of companies acquired through M&A has been successful.....P.27**
The results of the PMI between Urban Fit and Ruby Development were disclosed.

Consolidated Financial Results and KPI Highlights for 2Q FY9/2024

Net sales 24.46 hundred million yen (YoY 140.8%)	EBITDA[※] 8.44 hundred million yen (YoY 121.5%)	Operating income 6.68 hundred million yen (YoY 119.6%)
Ordinary income 6.75 hundred million yen (YoY 119.5%)	Net income 4.58 hundred million yen (YoY 112.9%)	Number of regions using Our cloud Products 1,360 (YoY 100.1%)
Number of paying user IDs 169,367 (YoY 147.9%)	Number of free user IDs 93,629 (YoY 113.4%)	Number of Urban Fit's stores 22 stores (YoY 146.7%)

※*EBITDA was calculated as follows: Operating Profit + (Depreciation + Amortization of Goodwill)



Strength and Earnings



Growth Strategy



TOPICS











Company Profile and Business Outline

1. Strength and Earnings



1-1. Our Business Component (3 main Business)

Our three main businesses are solution services for social issues in Japan.


 <p>Business Field</p>	<p>1</p>	<p>2</p>	<p>3</p>
<p>Our Group</p> 	<p>For Super-aging society (declining birthrate and aging population)</p>	<p>For Extending Healthy Lifespan (The 100-year life)</p>	<p>For Startups (Creation of new business)</p>
<p>Services</p> 	 KANAMIC NETWORK  KANAMIC NETWORK 康纳美克(大连)科技有限公司		
<p>Clientele</p> 	<ul style="list-style-type: none"> • community-based integrated caresystems DX • care DX • child rearing DX 	<ul style="list-style-type: none"> • gym (Designated exercise therapy facility) • bodycare • health making App 	<ul style="list-style-type: none"> • OEM/ODM services for original websystem • OEM/ODM services for embedded Ruby system (software and hardware)
	<p>toG toB</p> <ul style="list-style-type: none"> • municipality • medical association • medical corporation • care provider 	<p>toC</p> <ul style="list-style-type: none"> • individual 	<p>toB</p> <ul style="list-style-type: none"> • enterprise company • unicorn company • startups

DX companies solving Japan's challenges

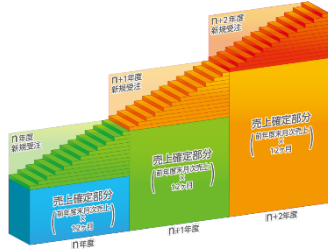
[Extend-healthy-lifespanBusiness]
Provide business know-how on running a bricks-and-mortar business




Provide management resources and IT/DX know-how




KANAMIC NETWORK




Cloud services business, a profitable stock business



KANAMIC NETWORK
康纳美克(大连)科技有限公司

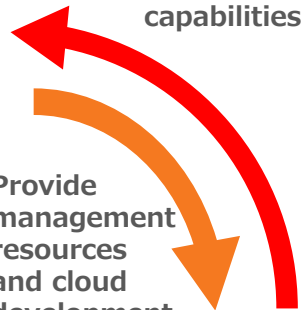


Networks and data use in the health and care sector




High development and sales capabilities in cloud services and ICT products

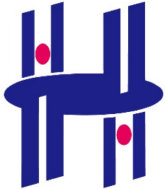
Provide of systems development capabilities



Provide management resources and cloud development expertise




URBAN FIT24



厚生労働大臣認定
健康増進施設


The first 24-hour fitness gym in Japan

certified as a "Designated Exercise Therapy Facility"



quality space and top-quality training machines

Good value for money with low prices and high hospitality standards



Apps make health visible

A wide range of visualisation from exercise and diet, etc...



Ruby
DEVELOPMENT



Ruby
PROGRAMMING Language

Group of engineers specialising in highly productive Ruby on Rails.



START UP

Numerous transactions from well-known start-ups to mega-ventures



Well-developed training system with "Ruby Committers".

1-3. PMI status in M&A and its effects for the companies

Making fitness gyms even more attractive by utilising DX and medical and nursing care expertise



Join : May 2022

Before M&A: 14 24-hour fitness gyms in total in Osaka and Hyogo

Joined as a major driving force for bricks-and-mortar business in the 'Healthy Life Extension Business' in providing further high value-added services as a healthcare and health tech company.



Effects of joining the Kanamic Group

Period	Stores
Before M&A	14
As of April 2024	22

Faster opening of stores

Average number of members per outlet

921 people

* Average number of members in directly managed shops (excluding those in business for less than one year) .

DX

Healthcare apps

Release of the "Health Coach App"

New business in healthcare collaboration.

The first 24-hour fitness gym in Japan certified as a "Designated Exercise Therapy Facility"

Increase strength of contents

Supervised by physiotherapists

Personal care business launched

1-4. PMI status in M&A and its effects for the companies

Group synergies by strengthening recruitment, sales and engineer training



Join : Augst 2023

IT companies excel in developing systems in the Ruby on Rails

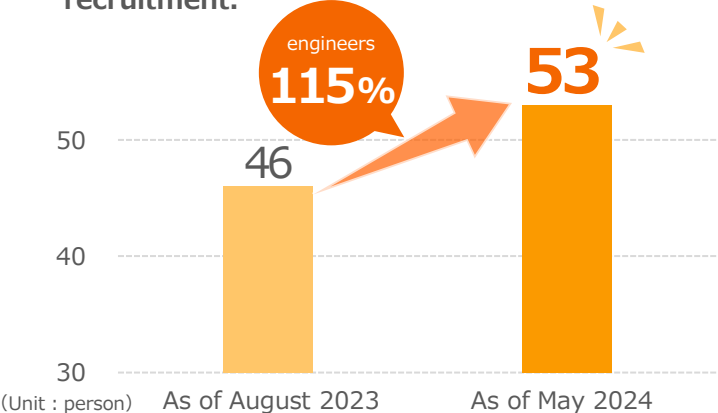
The company specialises in agile development, which is a faster way to develop functions, rather than traditional waterfall development, which takes a long time, and joined as a development force to provide new products more quickly.



Effects of joining the Kanamic Group

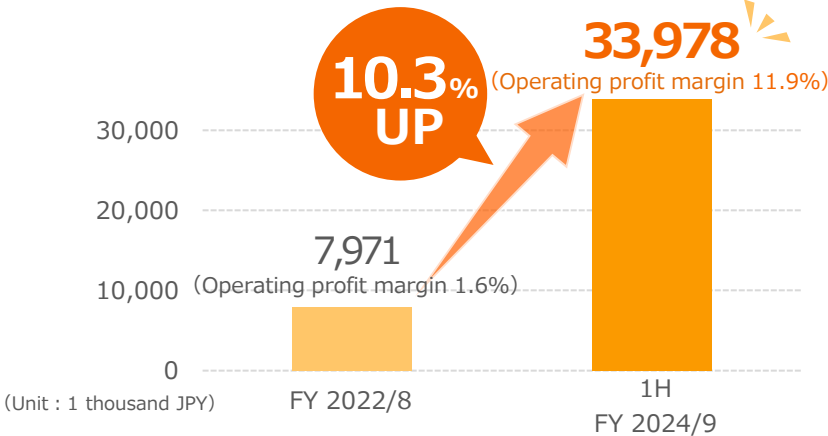
Increased number of engineers

Joining the Kanamic Group has strengthened recruitment.



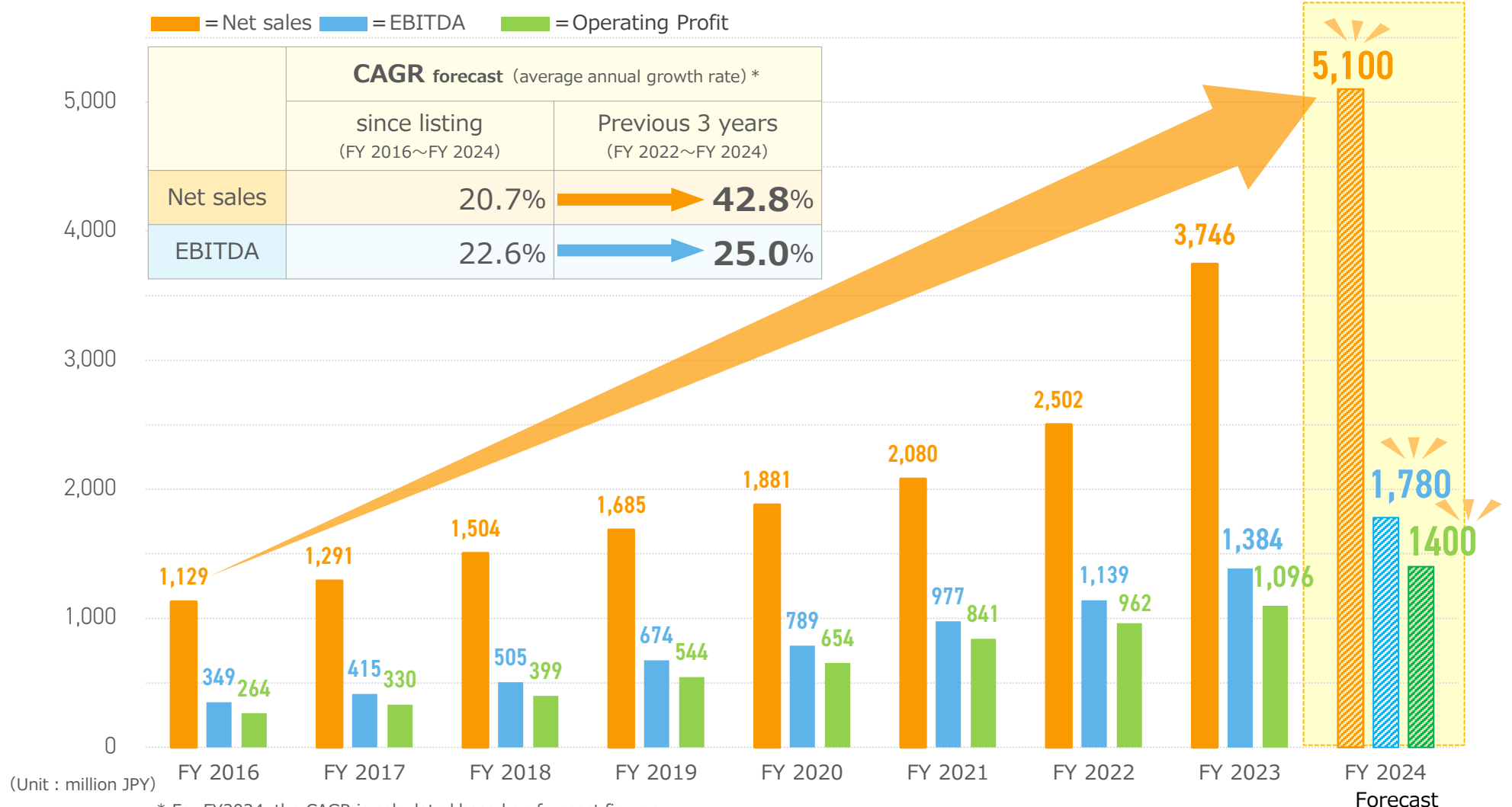
Improved operating margins

Profit margins have improved due to stronger sales and organisational capabilities.



1-5. Growth trends

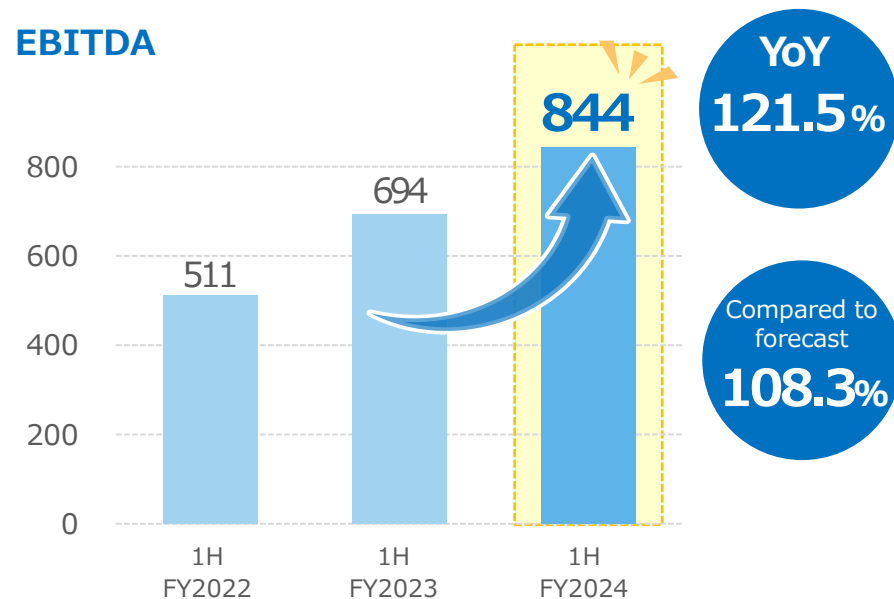
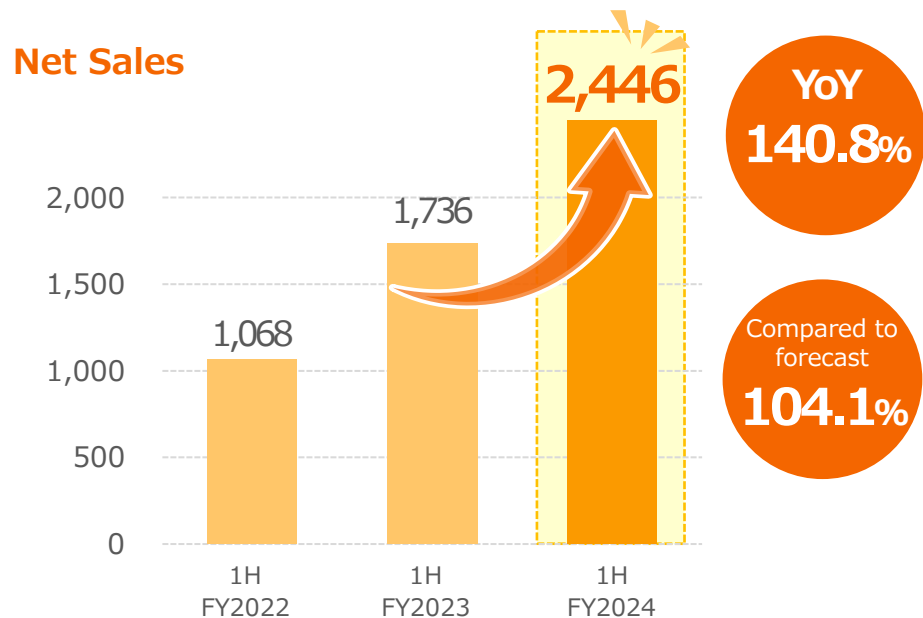
The company continues to achieve solid growth and shareholder returns, with the highest sales and profits in every financial year. High growth in excess of the CAGR since listing is expected for the last three periods



(Unit : million JPY) * For FY2024, the CAGR is calculated based on forecast figures.

1-6.FY2024, 1H consolidated Results

Substantial growth in sales and profits with a year-on-year sales growth rate of over 140%



	FY2022, 1H	FY2023, 1H	FY2024, 1H			Difference	
	Actual	Actual	Forecasted	Actual	Composition Ratio (%)	YoY (%)	Compared to forecast (%)
Net Sales	1,068	1,736	2,350	2,446	100.0	140.8	104.1
EBITDA	511	694	780	844	34.5	121.5	108.3
Operating profit	435	559	600	668	27.3	119.6	111.5
Ordinary Profit	435	565	600	675	27.6	119.5	112.5
Profit	299	405	420	458	18.7	112.9	109.1
Profit per Share			8.85	9.65			

*EBITDA is operating profit plus amortization (depreciation and amortization of goodwill).

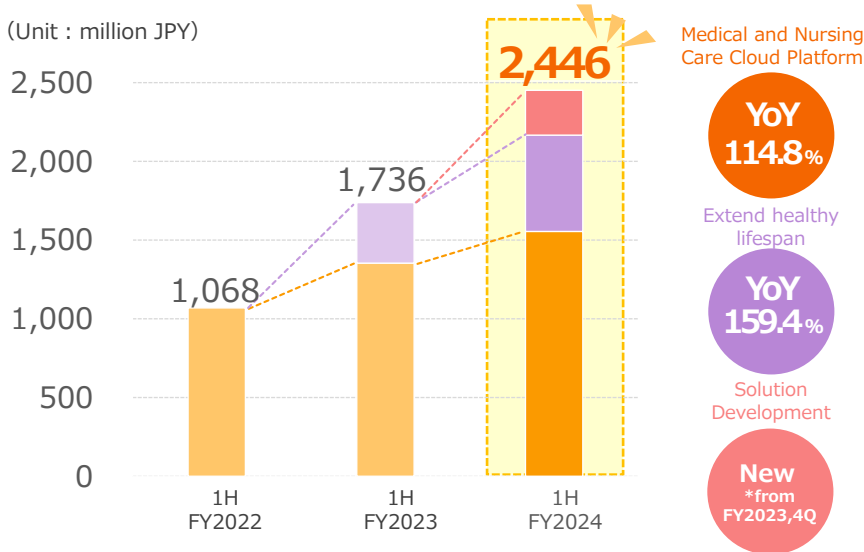
(Unit : million JPY)

1-7.FY2024, 1H Results (by segment)

Achieved a good balance between growth in the main business and growth of the group as a whole (M&A/PMI). Urban Fit achieved profitability in 2Q despite an offensive to open new shops due to upfront investment !

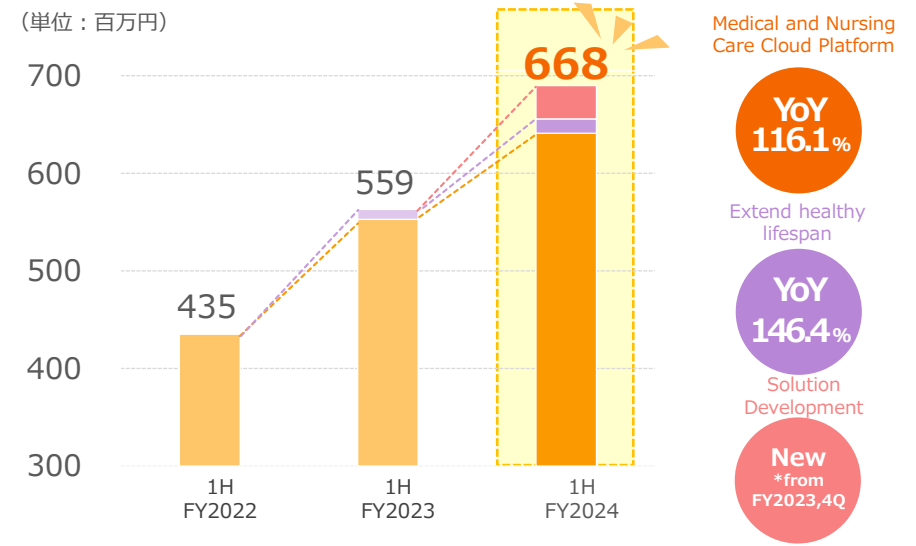
Net Sales

(Unit : million JPY)



Operating Profit (by segment)

(単位 : 百万円)



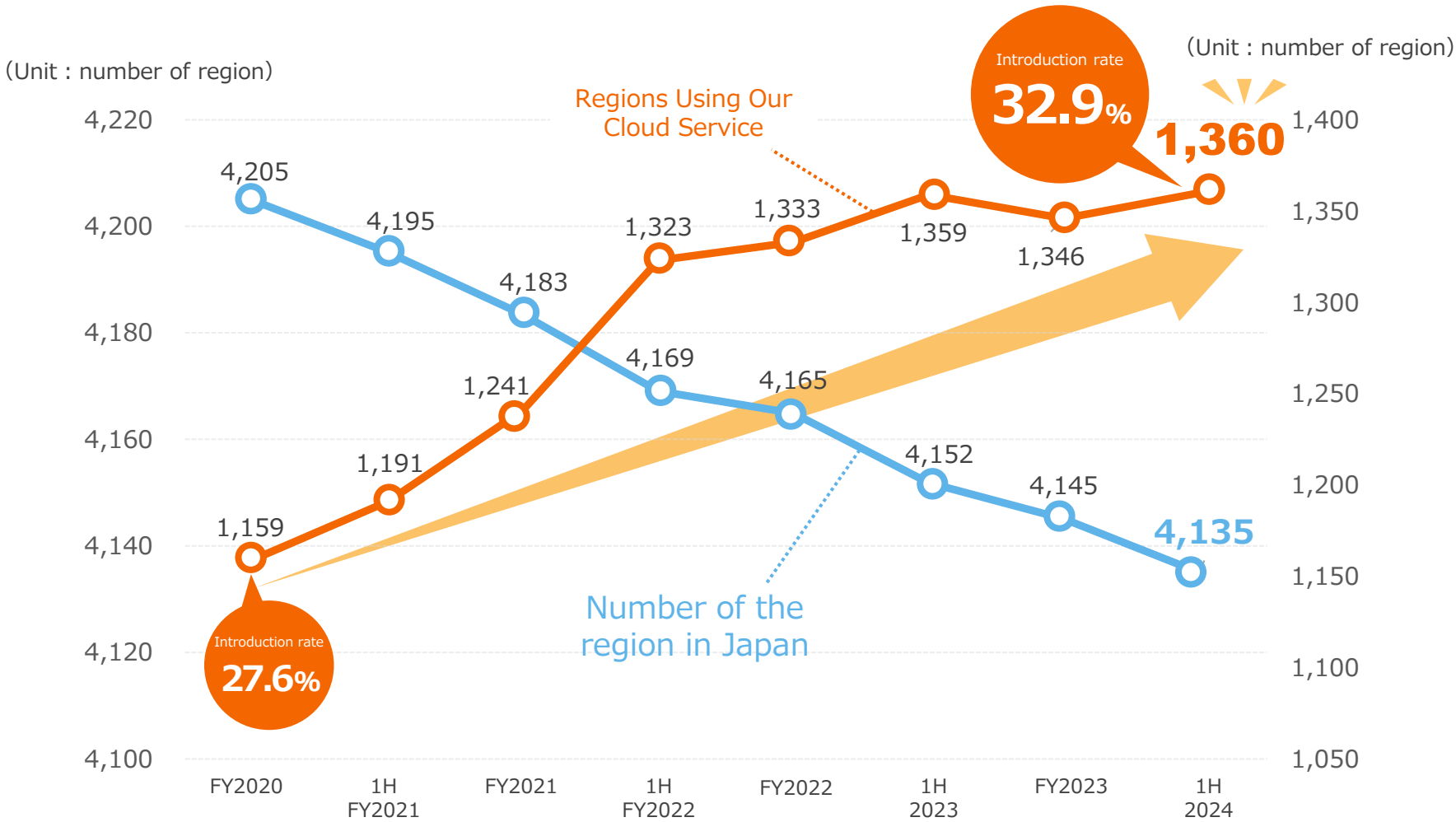
Segment Name		Net Sales and Operating Profit (by segment)	FY2022, 1H	FY2023, 1H	FY2024, 1H	YoY (%)
 康纳美克(大连)科技有限公司	Medical and Nursing Care Cloud Platform	Net Sales	1,068	1,352	1,552	114.8
		Operating Profit	435	552	641	116.1
	Extend healthy lifespan	Net Sales	—	384	612	159.4
		Operating Profit	—	10	14	146.4
	Solution Development	Net Sales	—	—	281	—
		Operating Profit	—	—	33	—
Total*		Net Sales (consolidated)	1,068	1,736	2,446	140.8
		Operating Profit(consolidated)	435	559	668	119.6

*Consolidated operating profit is the adjusted total of each segment's profit after deducting inter-segment transactions and amortisation of goodwill.

(Unit : million JPY)

1-8. Growth in the Number of Regions Using Our Cloud Service

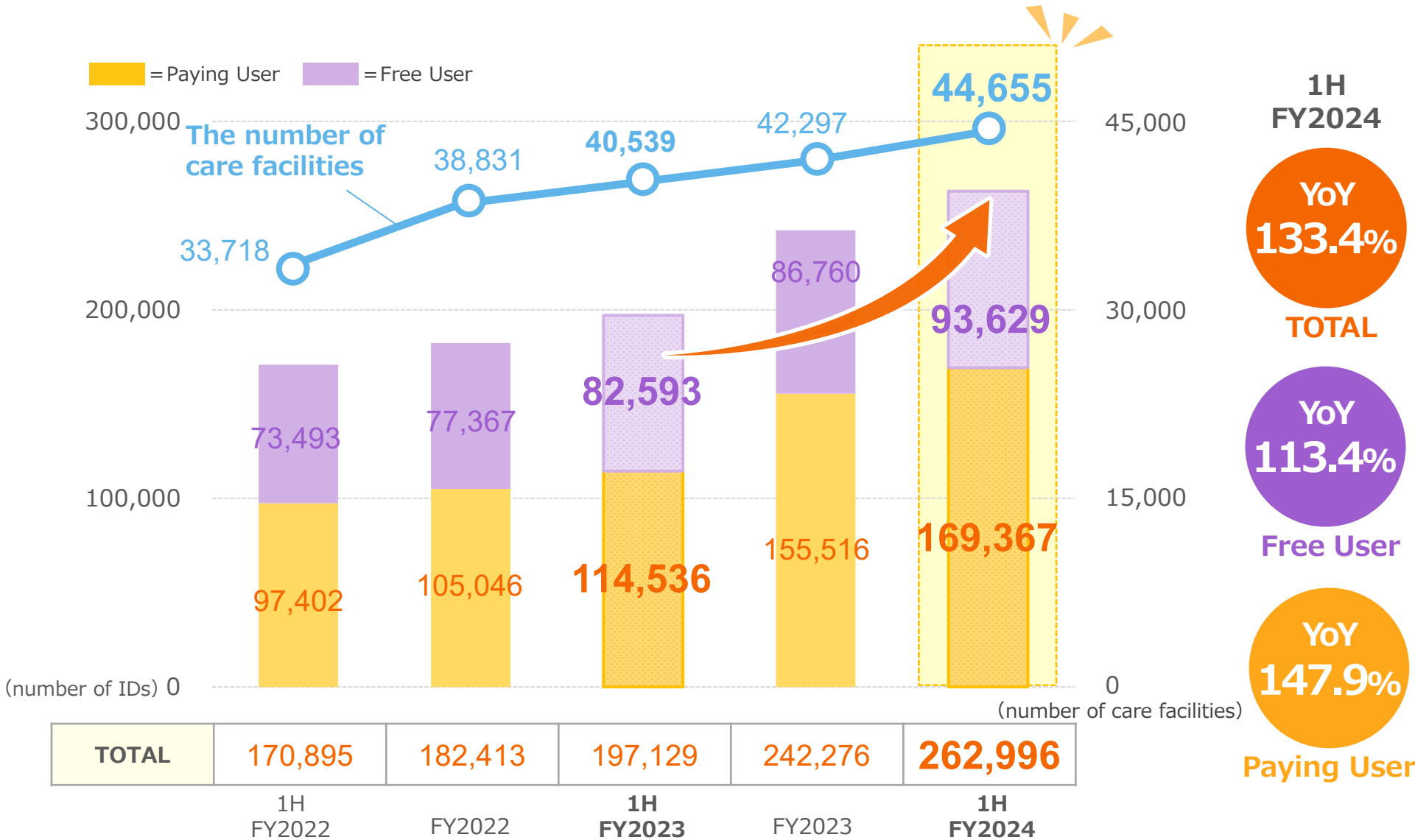
The number of regions served by the company is increasing, even as the total number of regions is decreasing in line with Japan's overall population decline



*The unit for the number of regions is a "junior high school district" with a population of about 30,000, which is assumed by the Ministry of Health, Labor and Welfare to be a community comprehensive care area.
 *Percentage of the number of regions is calculated based on e-Stat Comprehensive window of government statistics 'Population Estimates' Total number of regions in 2Q24 is estimated from the average decrease in the period in the graph.

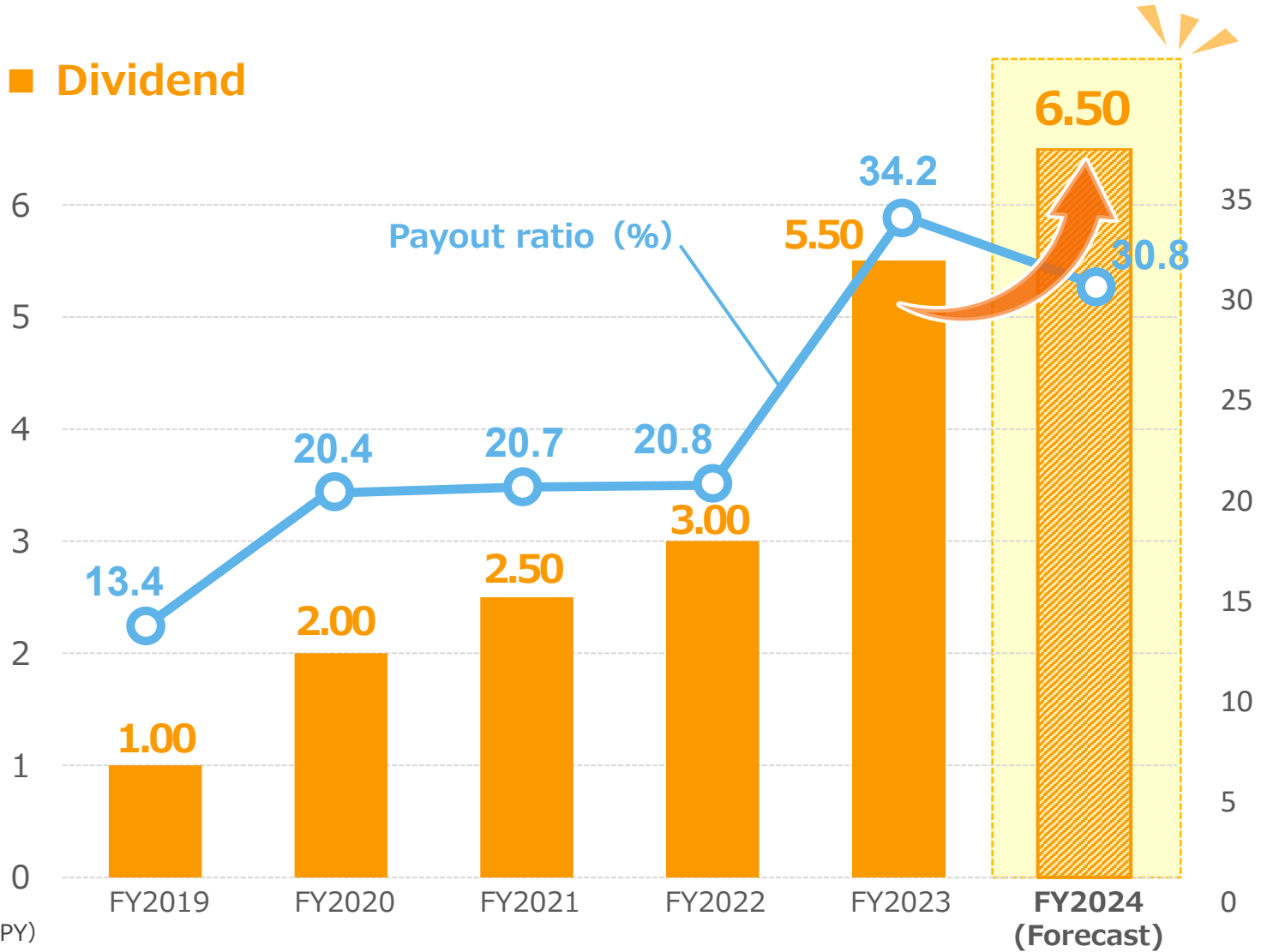
1-9. Growth in the Number of User IDs & Care Facilities

The total number of IDs has exceeded 260,000 and is expected to reach 45,000 soon



1-10. Dividends

From FY 2023, the target dividend payout ratio has been 30% or better, and Dividends are expected to increase in FY2024



(Unit : 1 JPY)

1-11. Dividends

In addition to the existing lottery-type benefits, starting with the fiscal year ending September 30, 2023 (23rd fiscal year), All shareholders will receive a coupon for Urban Fit 24

In addition to the existing lottery-type benefit program (JCB gift cards as described below), we will offer experience tickets to all shareholders for use at Urban Fit facilities.

13 shareholders will receive JCB gift card by lottery

① Shareholders recorded in Registry of Shareholders as of September 30th of each year who hold 100 or more shares
Ten winners selected by lottery to receive a prize worth ¥200,000 JCB gift card

② Shareholders who have held 100 or more shares continuously for 1 year or longer (recorded in the company's year end/interval Registry of Shareholders with the same shareholder number for at least 3 consecutive times)
Three winners selected by lottery to win a prize worth ¥200,000 JCB gift card


The lottery will be impartially conducted at a lottery event, which follows the Ordinary General Shareholders' meeting, and in the presence of Mitsubishi UFJ Trust and Banking Corporation, the Company's shareholder registry administrator. The lottery results will be announced by posting successful shareholders' shareholder numbers on the company website. We plan to send the JCB Gift Cards during the 2nd third of January each year.



NEW! Plans to 21 stores (in 2023)

Special Benefit Coupons presented to shareholders who hold at least 100 shares

Urban Fit 24 Experience ticket (Equivalent to ¥5,940 (tax included))



Urban Fit 24 Experience ticket
*Includes free rental towel, wear, and shoes
*Up to 2 persons (1 companion allowed) per card at Urban Fit locations nationwide. Up to 2 persons (1 companion allowed) per ticket at all Urban Fit locations nationwide.

*Please note that in cases where all shares are disposed, subsequently purchased shares will be assigned a different shareholder number.
*For the current fiscal year, the plan will be implemented starting with shareholders who are recorded or listed in the shareholders' register as of September 30, 2024 and who hold at least 100 shares. Shareholders listed or recorded in the shareholders' register on all record dates of September 30, 2023, March 31, 2024, and September 30, 2024 with the same shareholder number will be eligible for ②.

2. Growth strategy



KANAMIC NETWORK

Phase4 : Global Expansion

- ICT for healthcare / elderly care
- Business related to prolonging the healthy lifespan
Improve the lives of seniors around the world with "Kaigo" (Japanese-style elderly care)

Phase3 : Branding (BtoC)

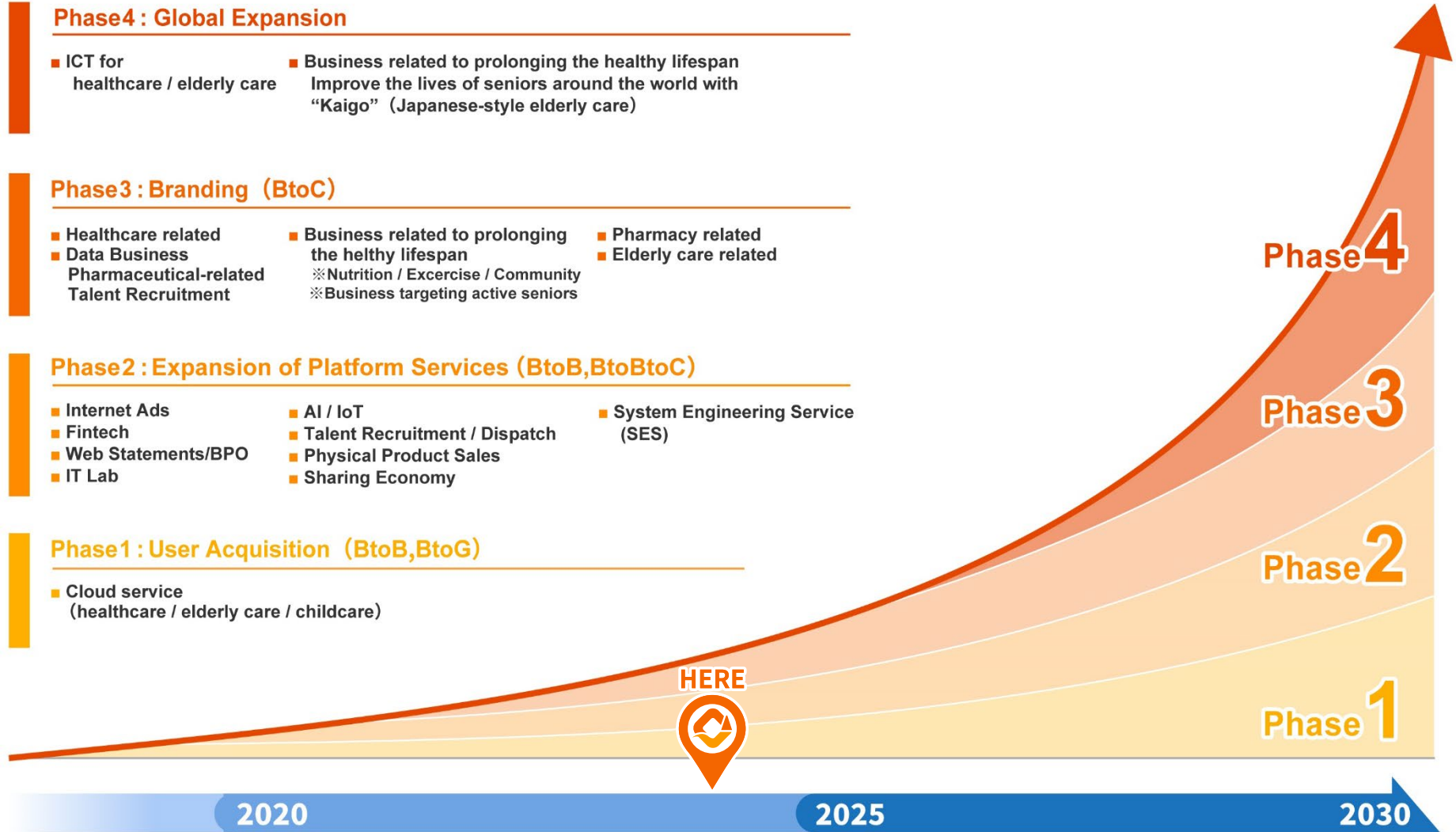
- Healthcare related
- Data Business
- Pharmaceutical-related
- Talent Recruitment
- Business related to prolonging the healthy lifespan
※Nutrition / Exercise / Community
※Business targeting active seniors
- Pharmacy related
- Elderly care related

Phase2 : Expansion of Platform Services (BtoB,BtoBtoC)

- Internet Ads
- Fintech
- Web Statements/BPO
- IT Lab
- AI / IoT
- Talent Recruitment / Dispatch
- Physical Product Sales
- Sharing Economy
- System Engineering Service (SES)

Phase1 : User Acquisition (BtoB,BtoG)

- Cloud service (healthcare / elderly care / childcare)



2020

2025

2030

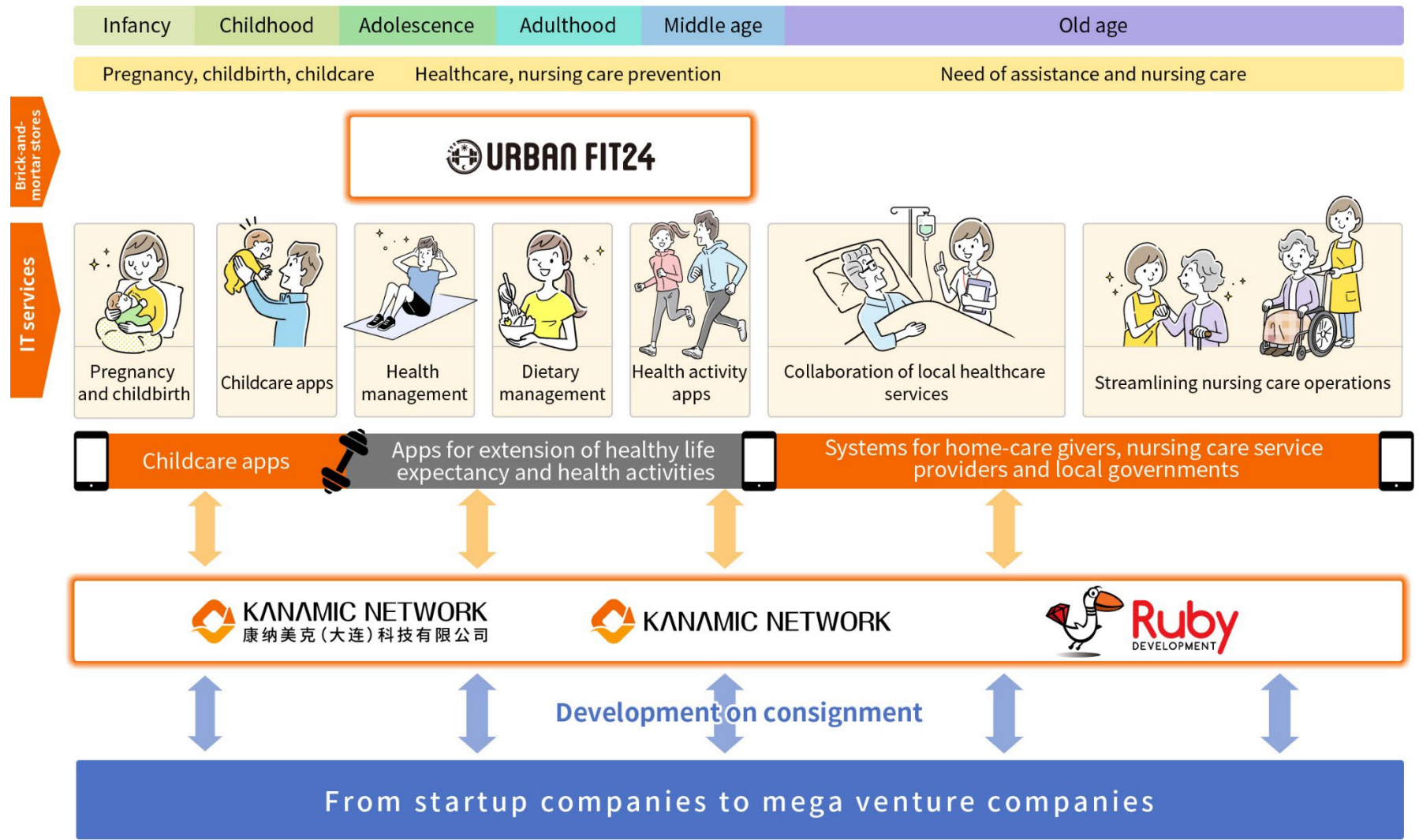
- Japan
- Global
- Increased attention to wellness due to pandemic
- Increased usage of social security numbers in Japan; Implementation of "sciencebased elderly care" Digital transformation of LTC industry
- Seniors as a percentage of Japan population surpasses 30%
- Baby boomers (as defined in Japan) all now older than 75 y/o
- Seniors as a percentage of population surpasses 20% for western nations
- Global non-communicable disease (NCD) deaths rise to 55 million by 2030
- Japanese boomers all now older than 80
- Seniors as percentage of population for Asian countries (ex Japan) reaches 15-20%

2-2. Kanamic's Growth Strategy

■ “Helping People and Communities with a Cloud Service for ALL Stages in Life”

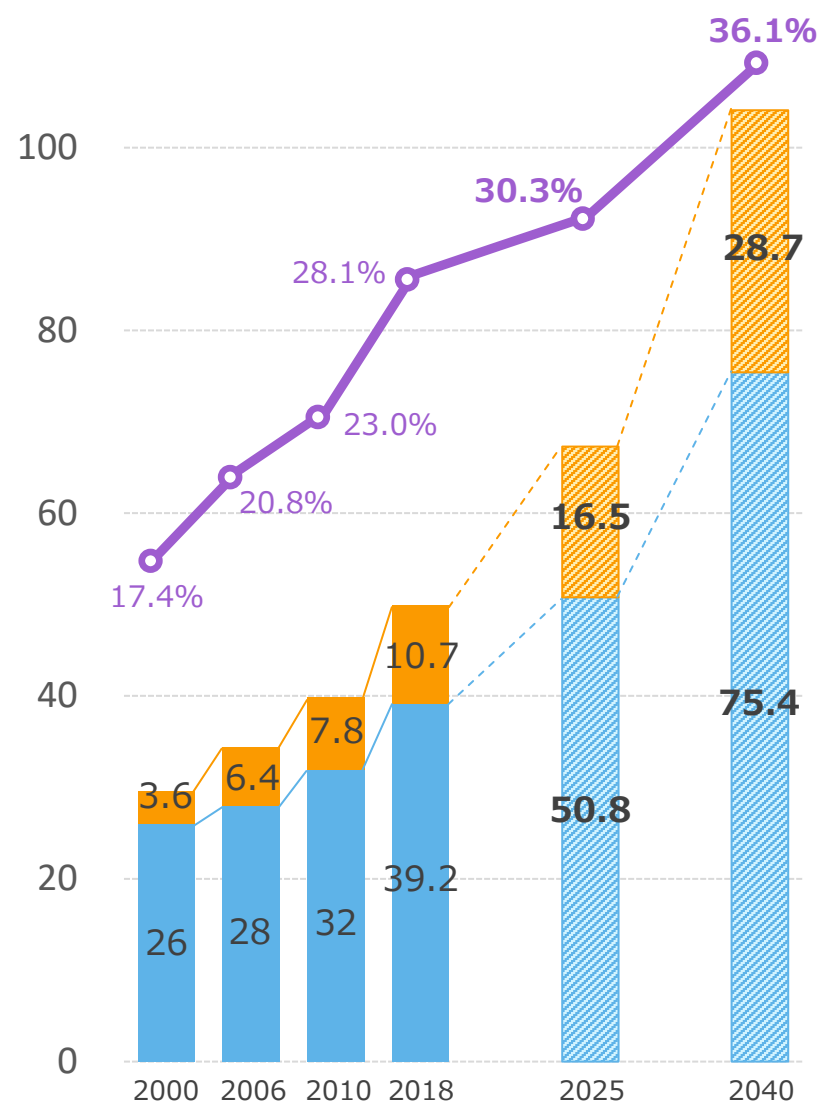
We are building a healthcare platform specialising in the medical, nursing care and health sectors to support healthy and prosperous lives for people around the world.

Kanamic offers everything from healthcare (through brick and mortar fitness business) to health tech (through IT business) to support life from birth to death.



2-3. Market Size of Medical Care & Nursing care

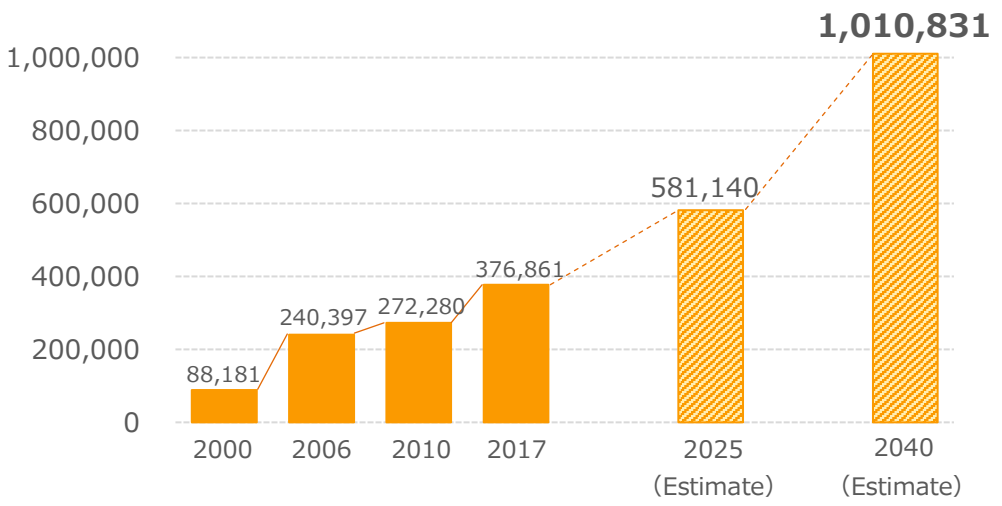
Trends in Social Security Benefits and Ageing



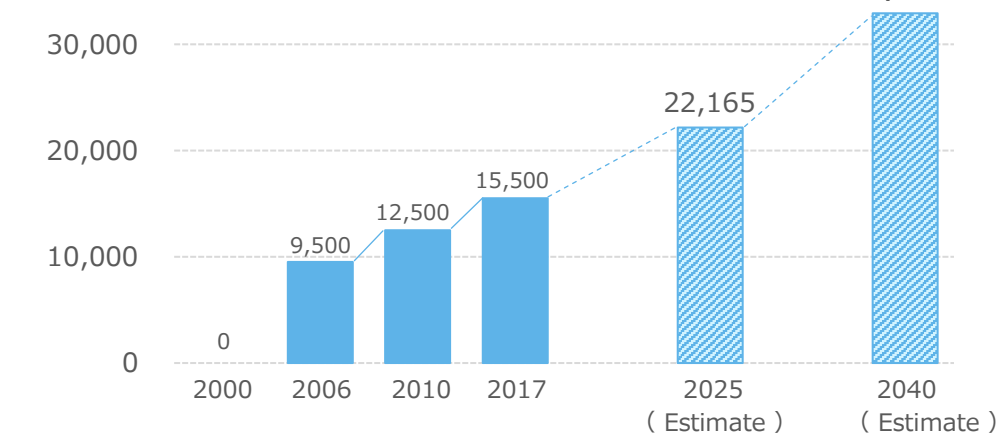
(Unit: Trillion JPY)

■ Medical expenses ■ Nursing cost ○ Ageing rate

■ Number of Care Facilities



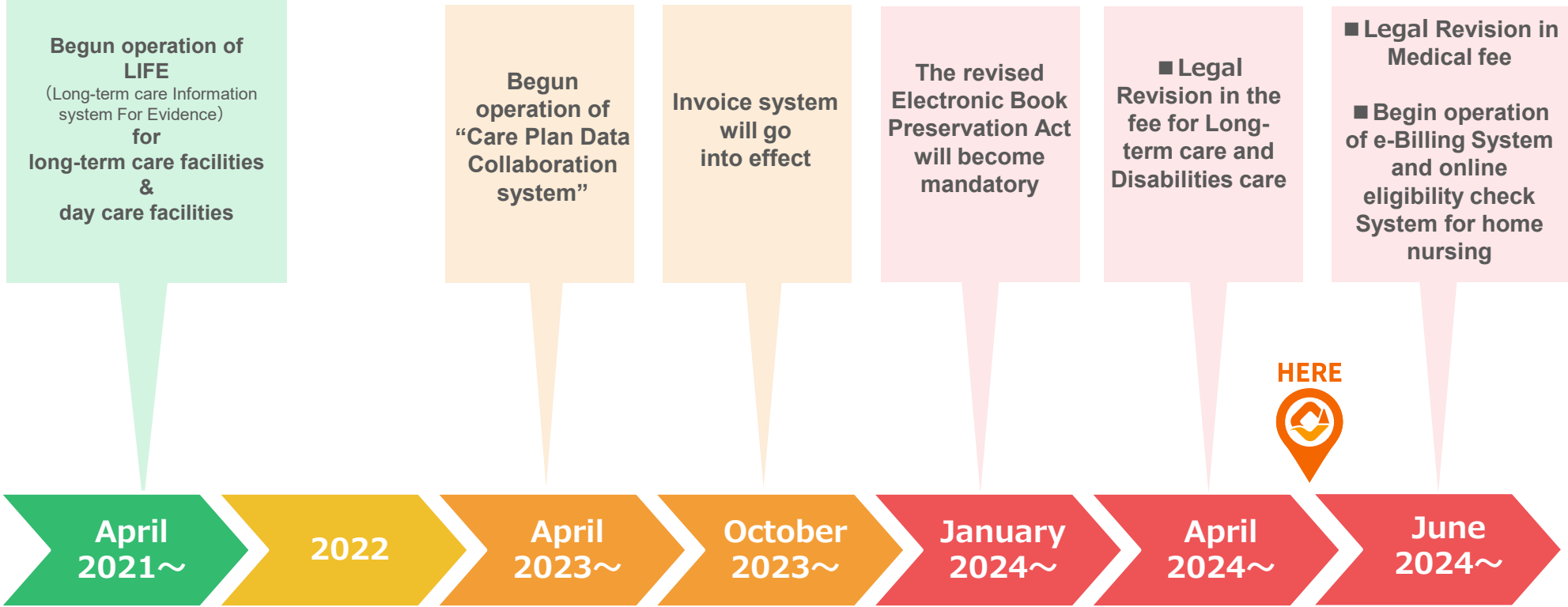
■ Number of Medical Institutions



Source : Ministry of Health, Ministry of Labor and Welfare, Ministry of finance and cabinet office documents
 Number of care facilities in 2025 are estimated based on the social security budget

2-4. Accompanying Legal System Surrounding Care Providers

Legal changes that focus on system functionality are the opportunity to replace nursing care software



The laws and regulations surrounding care providers are changing at a dizzying pace, and many legal revisions were implemented between 2021 and 2024, including the Long-Term Care Insurance Law, Medical Insurance Law, Services and Supports for Persons with Disabilities Law, Consumption Tax Law, and Electronic Bookkeeping Law. With the recent demand for improved productivity and ICT, Kanamic Cloud Service is increasingly being widely used by nursing care providers.

(As of May 9, 2024)

- LIFE expansion to Long-Term Care Support provider and home-visiting care Provider has been postponed.
- The implementation of the legal (for Medical) has been changed from April to June.

2-5. Urban Fit Store opening Plan

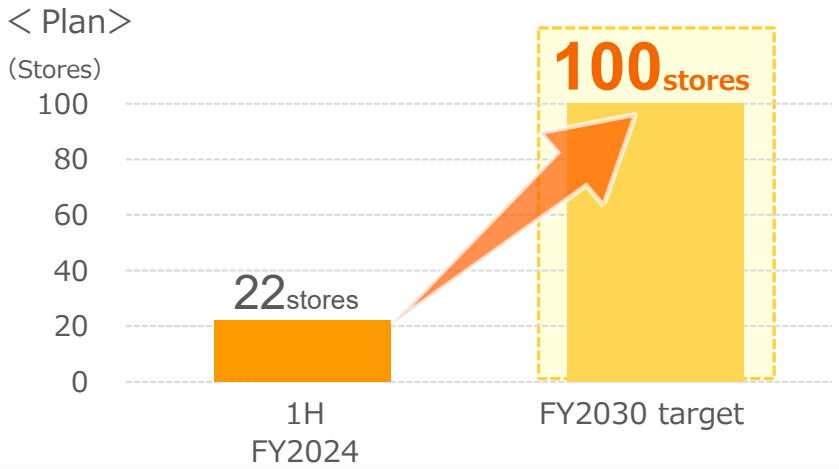
Urban Fit aims to open more than 100 stores (including franchises) by 2030

URBAN FIT24 opening plan

Urban Fit, a 24-hour gym, is a high-value-added fitness center with high profitability during the period when costs of opening new fitness centers (interior and exterior expenses, depreciation of machine costs, rent burden, advertising costs, etc.) are not incurred. Even if profits decrease in the short term due to opening costs, we plan to open a large number of new fitness clubs as an investment in earning large profits in the future. In the future, we will accelerate the opening of high-quality, DX-oriented healthcare and health-tech facilities that are characteristic of the Kanamic Group.

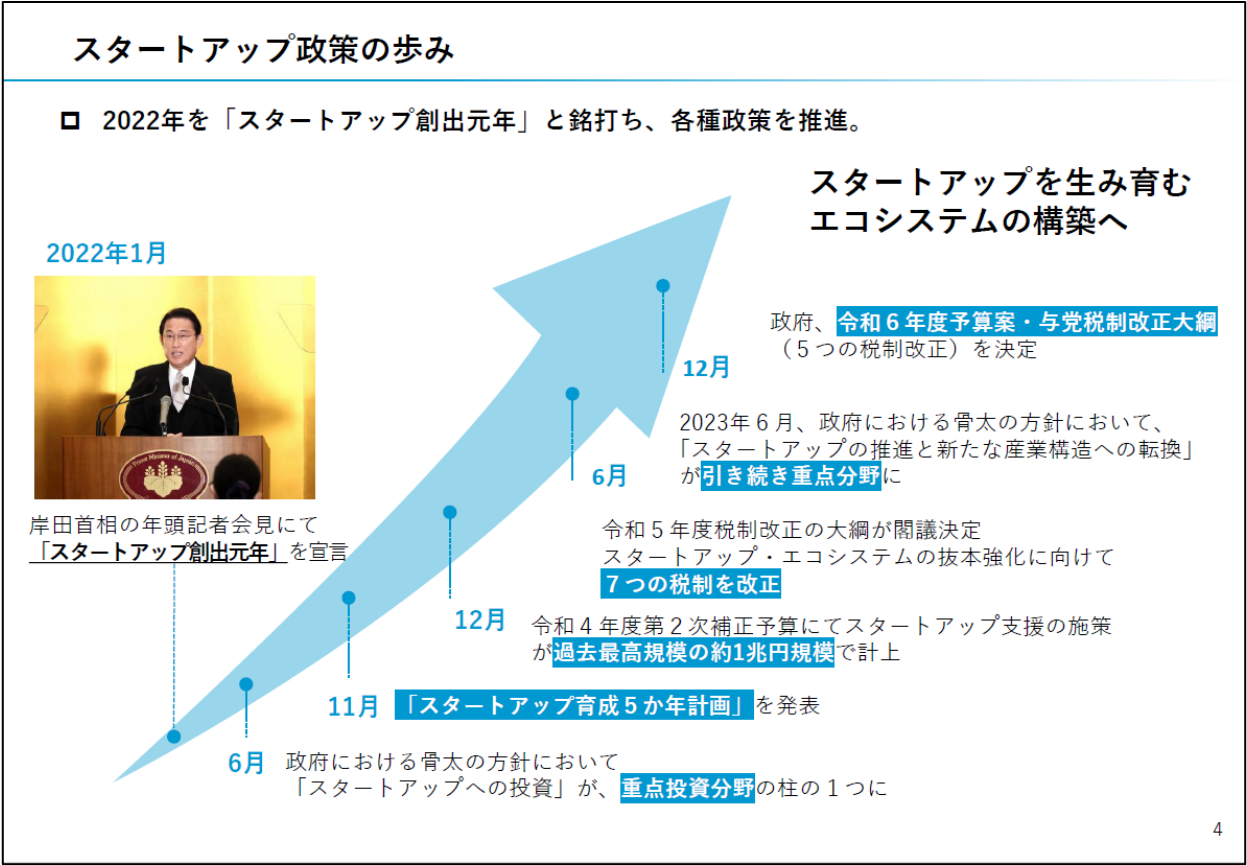
22 stores, mainly in Osaka (as of May 9, 2024)

Ibaraki	Tsukubamirai-taira	Osaka	Tenmabashi
Tokyo	Ikegami Station	Osaka	Nagahoribashi
	Bunkyo-Otowa		Nanbabashi
Aichi	Nagoya-Maitsuru		Nishi-Yodogawa
Osaka	AEON TOWN Ibaraki-Ota		Noda-Hanshin
	Imazato		Higashi-Mikuni
	Umeda		Hirakata
	Esaka Station	Hyogo	Minami-Horie
	Osaka-Fukushima	Qanat Nishi-Kobe	
Shigino	Tachibana		
Takatsuki	Nishinomiya-Imazu		



2-6. Growth in national start-up policy

Supporting start-ups with Ruby on Rails, a highly productive programming language.



Source: 'Government initiatives on start-ups', Ministry of Economy, Trade and Industry.

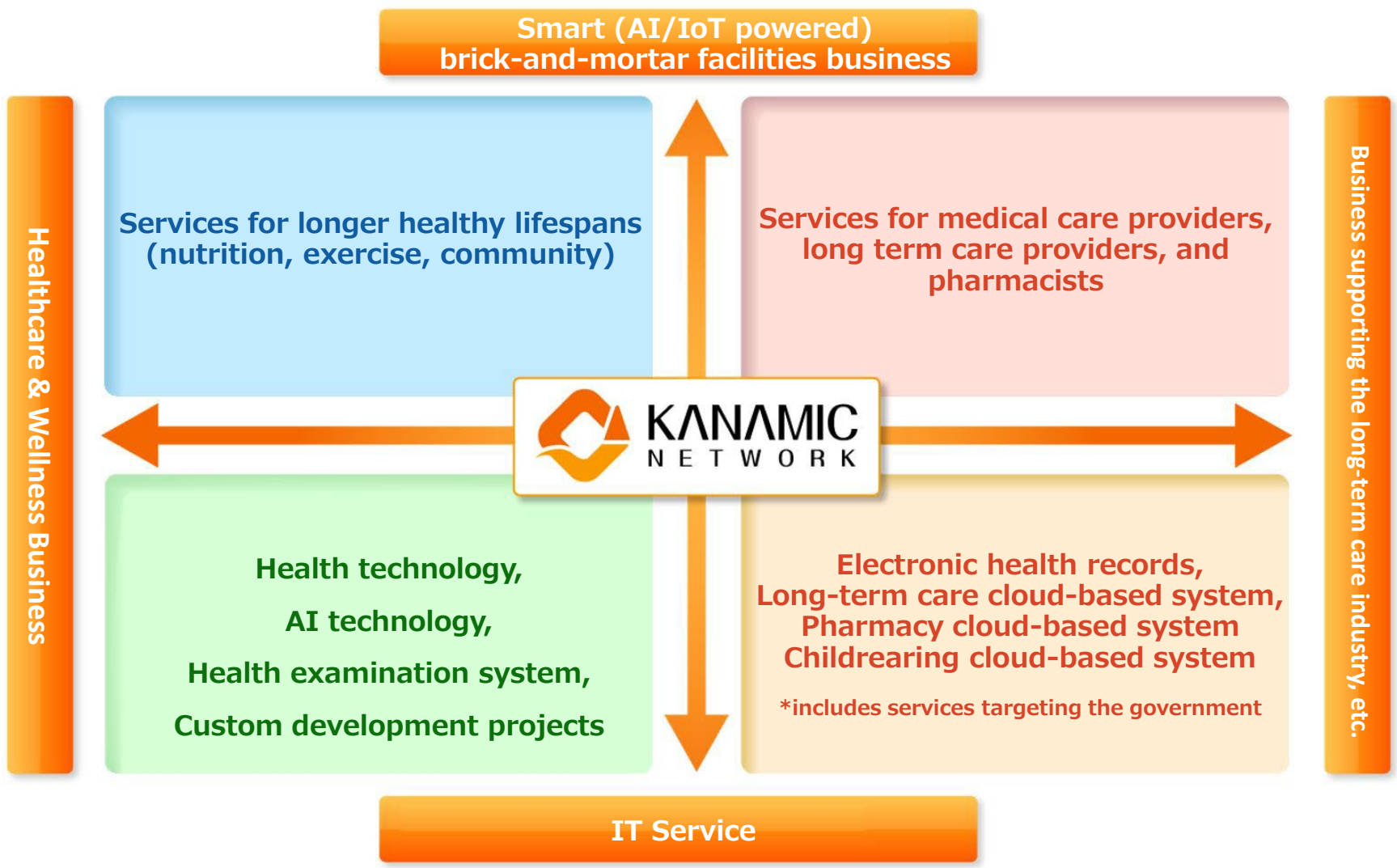


From 2022, the Japanese Government has launched a full-fledged policy of 'start-up support'. Ruby on Rails, which has high development productivity with agile development and is used in many well-known services from start-ups to mega-venture companies Ruby Development, as a group of specialised engineers, will grow in the development of numerous services that will innovate in this start-up area. We are also a member of the Ruby on Rails.

2-7. Kanamic's M&A Strategy

■ Targeting M & A (and capital/business alliance) candidates that fit Kanamic's purpose & values

Identifying strategic synergies to accelerate the realization of the Kanamic Healthcare Platform;
 Smart (AI/IoT powered) brick-and-mortar facilities present opportunities for data gathering



3.Topics

3-1. Information related to start-up support

May 7, 2024

Takuma Yamamoto, CEO of Kanamic Network, was appointed Ministry of Education, Culture, Sports, Science and Technology "Entrepreneurship Promotion Ambassador".



In order to radically strengthen start-up creation, the Government of Japan decided on a 5-year plan for start-up development in November 2022. In line with this, the Ministry of Education, Culture, Sports, Science and Technology (MEXT) is implementing entrepreneurship education for elementary, junior high and high school students, aiming to familiarise children with entrepreneurship and the spirit of challenge through exchanges with people who have experienced entrepreneurship, and to enable them to act proactively. In order to raise the momentum for promoting entrepreneurship education nationwide, 'Ambassadors for Entrepreneurship Education' were appointed in January 2023, and in April 2024 they were renamed 'Ambassadors for Entrepreneurship Promotion' and our own Yamamoto was appointed as one of them. The Ambassadors make use of their respective experiences and networks, and cooperate in giving lessons and lectures at nationwide events and at school sites.

Urban Fit opened its 22nd store “URBAN FIT 24” Ikegami Station in Tokyo !

~ Opening ceremony with actor Ryohei Otani as guest speaker ~



Photo left:
From left to right.
Takuma Yamamoto, Kanamic Network CEO
Actor Ryohei Otani
Urban Fit CEO Keiji Yamamoto
Top right: the talk show
Bottom right: Exterior view of URBAN FIT24
Ikegami Station branch

Urban Fit that operates 24-hour fitness gyms nationwide, held the grand opening of its 22nd shop, URBAN FIT24 Ikegami Ekimae Store, on 11 April (Thursday). Unlike conventional 24-hour fitness gyms with minimal interior design and machines, URBAN FIT24 offers full facilities, high-quality space and hospitable service to improve members' life performance. The Ikegami Ekimae branch in Tokyo held an opening ceremony on 11 (Thu) April and welcomed actor Ryohei Otani, known for his love of sports and training, as a guest for a special talk show.

3-3. Our Group Information

April 5, 2024

Our subsidiary Urban Fit launches new features in its members-only “Health Coach App”

New features such as step count and sleep linkage with smartwatches were released.

< Screen image >



Apple社「AppleHealth」
Google社「ヘルスコネクト」連携



フリーウェイト系
トレーニング記録機能



RM換算機能



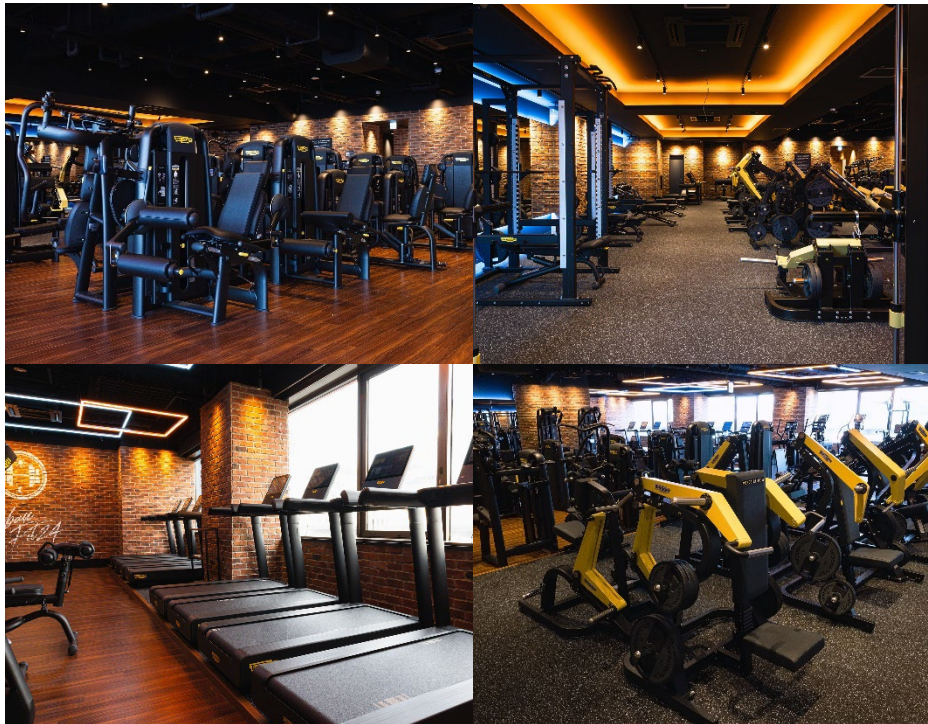
パーソナルトレーニング
予約機能



メダル獲得表示機能

Urban Fit has now implemented a new function in the Health Coach App, a members-only app for comprehensive health management that can be used at home as well as when using the gym. This new functionality enables more secure and effective training support for members. We will continue to provide useful functions that contribute to your healthcare and strive to provide even more enhanced services in the future.

Urban Fit opened its 21st store “URBAN FIT 24” Esaka Station in Osaka!



Urban Fit , which operates 24-hour fitness gyms mainly in Osaka Prefecture, recently held the grand opening of its URBAN FIT24 Esaka Station branch on Saturday 6 April. Unlike conventional 24-hour fitness gyms with minimal interior design and machines, URBAN FIT24 offers members a full range of facilities, high-quality space and highly hospitable service aimed at improving their life performance. Furthermore, in May 2022, when we became a major medical and nursing care cloud service group company, we introduced the original Kenkatsu Coach App, which utilises healthcare data and IT, and exercise programmes supervised by physiotherapists and tailored to the individual's body. We will provide even more comprehensive services.

3-5. Business information

March 21, 2024

Participation in the Consortium for the Creation of Sports and Wellness Cities ,which add new perspectives in the field of sports and wellness to city planning methods.



As Japan's birthrate declines and the population ages, solutions to various social issues are required in many fields. However, there is a shortage of highly specialised human resources capable of solving these problems, and the development of such human resources is an urgent task. The Consortium for the Creation of Sports and Wellness Cities, which was initiated by the University of Tsukuba and established in collaboration with companies and sports-related organisations, is developing a platform for solving these social issues by adding new perspectives in the fields of sports and wellness to conventional town planning methods. The aim of the consortium is to develop a platform that can solve social issues by adding new perspectives in the fields of sports and wellness to traditional town planning methods, and to create businesses in a sustainable manner.

3-6. Case study information

March 13, 2024

Introducing companies that are taking on the challenge of innovation in the super-aged society
The "Care DX Dialogue Video" is available on our YouTube channel.



We provide business cloud services to improve the efficiency of administrative work in care work and to improve the soundness of care home operations. In addition, to contribute to the realisation of the 'community comprehensive care system' required in a super-aged society, we provide a community collaboration type cloud service that enables collaboration between multiple professions for local authorities, medical associations and care service providers. The YouTube channel of our CEO, Takuma Yamamoto, has recently been showing a series of videos entitled 'Let's spark innovation in the super-aging society!' on the YouTube channel of our President and Representative Director Takuma Yamamoto, which introduces the use of Kanamik Cloud Service as an advanced case study of DX in nursing care operations.

Kanamic Network Recognized under the “2024 Certified Health & Productivity Management Outstanding Organizations Recognition Program”



2024

健康経営優良法人

Health and productivity

Based on initiatives that address local health issues and health promotion efforts promoted by the Japan Health Council, the Ministry of Economy, Trade and Industry, the Ministry of Health, Labor and Welfare, and the Japan Health Council jointly selected the company as one of the "Corporations with Excellent Health Management 2024" to honor large corporations and small and medium-sized companies that are implementing particularly excellent health management practices.

Urban Fit opened its 20th store

“URBAN FIT 24 Tsukuba-Miraidaira”, the first store in Ibaraki !

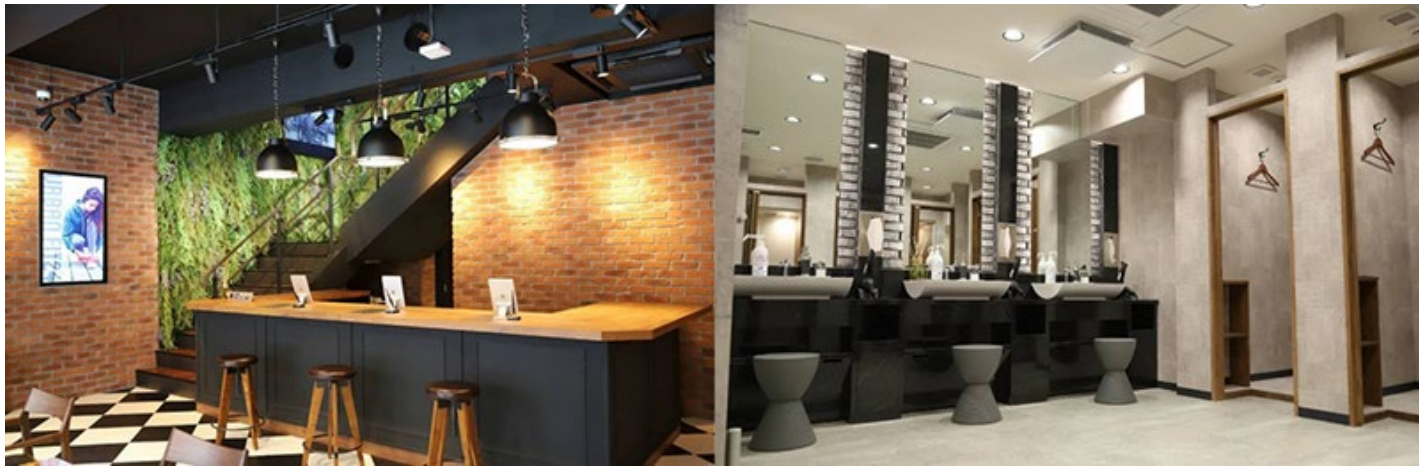


Urban Fit, which operates 19 24-hour fitness gyms mainly in Osaka Prefecture, is pleased to announce the grand opening of its first Ibaraki Prefecture location, “URBAN FIT24 Tsukuba- Miraidaira” on Tuesday, November 14.

Unlike conventional 24-hour fitness gyms with minimal interior design and machines, URBAN FIT24 offers a full range of facilities, high-quality space, and hospitality services designed to improve members’ life performance.

Furthermore, in May 2022, after becoming a major medical and nursing care cloud service group company, we introduced our original “Kenkatsu Coach App,” which utilizes healthcare data and IT, and exercise programs supervised by physical therapists and tailored to each individual’s body. We will provide even more fulfilling services!

Urban Fit has been granted a Patent Office Design Registration for the interior space of the 24-hour fitness gym

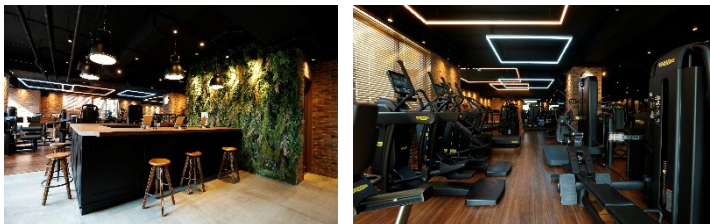


Urban Fit has been granted a design registration for the interior of "URBAN FIT24," a 24-hour fitness center with 19 stores mainly in Tokyo, Osaka, and Aichi.

URBAN FIT24 is a stylish and comfortable fitness center based on the concept of "keep your mind and body active and healthy. The concept of "URBAN FIT24" is to create a stylish and comfortable space.

The design registration was granted in recognition of its interior design, which is different from conventional 24-hour fitness gyms that only have a minimal interior and a row of machines.

Urban Fit opened its 19th store “URBAN FIT 24 Nagoya-Tsurumai”, the first store in Aichi !



Urban Fit, which operates 19 24-hour fitness gyms mainly in Osaka Prefecture, is pleased to announce the grand opening of its first Aichi Prefecture location, “URBAN FIT24 Nagoya-Tsurumai” on Thursday, November 4.

Unlike conventional 24-hour fitness gyms with minimal interior design and machines, URBAN FIT24 offers a full range of facilities, high-quality space, and hospitality services designed to improve members’ life performance.

Furthermore, in May 2022, after becoming a major medical and nursing care cloud service group company, we introduced our original “Kenkatsu Coach App,” which utilizes healthcare data and IT, and exercise programs supervised by physical therapists and tailored to each individual’s body. We will provide even more fulfilling services!

4. Company Profile and Business Outline



KANAMIC NETWORK

4-1. Overview of the Kanamic Group

Company Name

Kanamic Network Co., Ltd

Date of Establishment

October 20th, 2000

Paid in Capital

JPY324,120,000 (capital reserve; JPY132,060,000)

Stock Listings

Tokyo Stock Exchange Prime Market (Securities Code: 3939)

Business Offices

Tokyo Head Office, Nagoya Sales Office, Osaka Sales Office, Hiroshima Sales Office, Fukuoka Sales Office, Okinawa Sales Office

Business Area

To provide cloud services in medical, nursing and childrearing fields
To provide cloud services in medical, nursing and childrearing fields

Group Companies



KANAMIC NETWORK
康纳美克(大连)科技有限公司

Kanamic (Dalian) Technology Co., Ltd.

Software development (web systems, AI/IoT, apps)



URBAN FIT24

Urban Fit Co., Ltd.

24-hour fitness gyms and franchise operation



Ruby
DEVELOPMENT

Ruby Development Co., Ltd.

Software development by Ruby Language

Number of Group Employees

289 (as of March 31, 2024)

April 4, 2022
Shift to Prime Market



Securities Code: 3939

4-2. CEO Profile



Representative Director and President

Takuma Yamamoto

- 1978** Born in Kyoto, Kyoto Prefecture
- 2000** Graduated University, Joined Fujitsu System Solutions Ltd. (currently Fujitsu Ltd.)
Within Fujitsu's "internet division", engaged in planning & development of in-house products as well as large-scale "entrusted development", etc.
- 2005** Joined Kanamic Network Co., Ltd., Executive Director
- 2011 -** Joint researcher, Institute of Gerontology, The University of Tokyo
- 2012 -** Visiting Researcher, National Cancer Center
- 2014** Representative Director and President of Kanamic Network (current position)
- 2016** Kanamic Network listed on the Mothers Market of the Tokyo Stock Exchange (TSE)
- 2018** Advisor, Japan Startup Support Association (current position)
Kanamic Network listed on the 1st Section of the TSE
- 2020** Director, The Tokyo New Business Conference (current position)
- 2022** Shift to Prime Market of the TSE
Chairman of the Board, Urban Fit Co., Ltd. (current position)
- 2023** Representative Director and President of Ruby Development (current position)
- 2024** Entrepreneurship Promotion Ambassador, Ministry of Education, Culture, Sports, Science and Technology (current position)
- (Other)** Served as a committee member on the Ministry of Health / Ministry of Internal Affairs' Committee for Drafting Guidelines on healthcare/elderly-care/childcare/ICT

Cloud technology for all stages of life

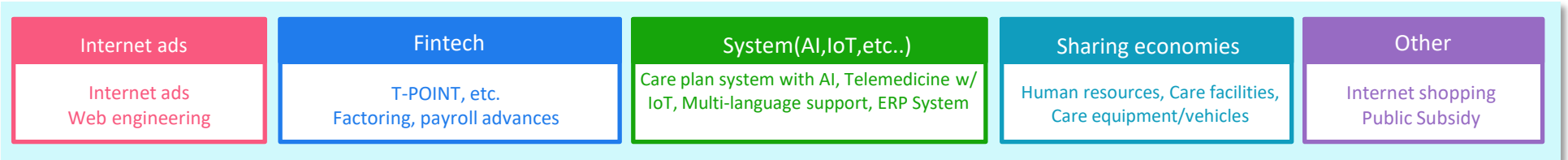
Purpose & Values

We strive to contribute to people and society through “cloud technology for all stages of life”. Going forward, we will capitalize on opportunities for bringing Digital Transformation (DT) to aging populations in Japan and the rest of the world with our cloud platform. In doing so we seek to contribute to the development of a more sustainable and healthier future for humanity.

Origin of our name

Kanamic Network traces the origins of our name to our ideal of developing a network to breathe life into elderly care, and it is composed of three keywords: “KAigo” (Japanese for “elderly care”) + “DyNAMIC” + “Network.”

4-4. Our Goals



Platform Service

Public administration, medical care & nursing care

Public administration, child care & medical examinations

Collaboration in medical treatment and nursing care

Parenting support



KANAMIC NETWORK

Our ICT platform spans across all functions

We introduce our operational software to nursing care administrators.



Continuing Care Retirement Community

Parenting support

CCRC

Reduce burden
Enhance social involvement

Local revitalization

Creating the ideal work environment for young people



We provide care for all generations

4-5. Cloud Service : Medical & Nursing Care

*Many other functions are available

2nd layer

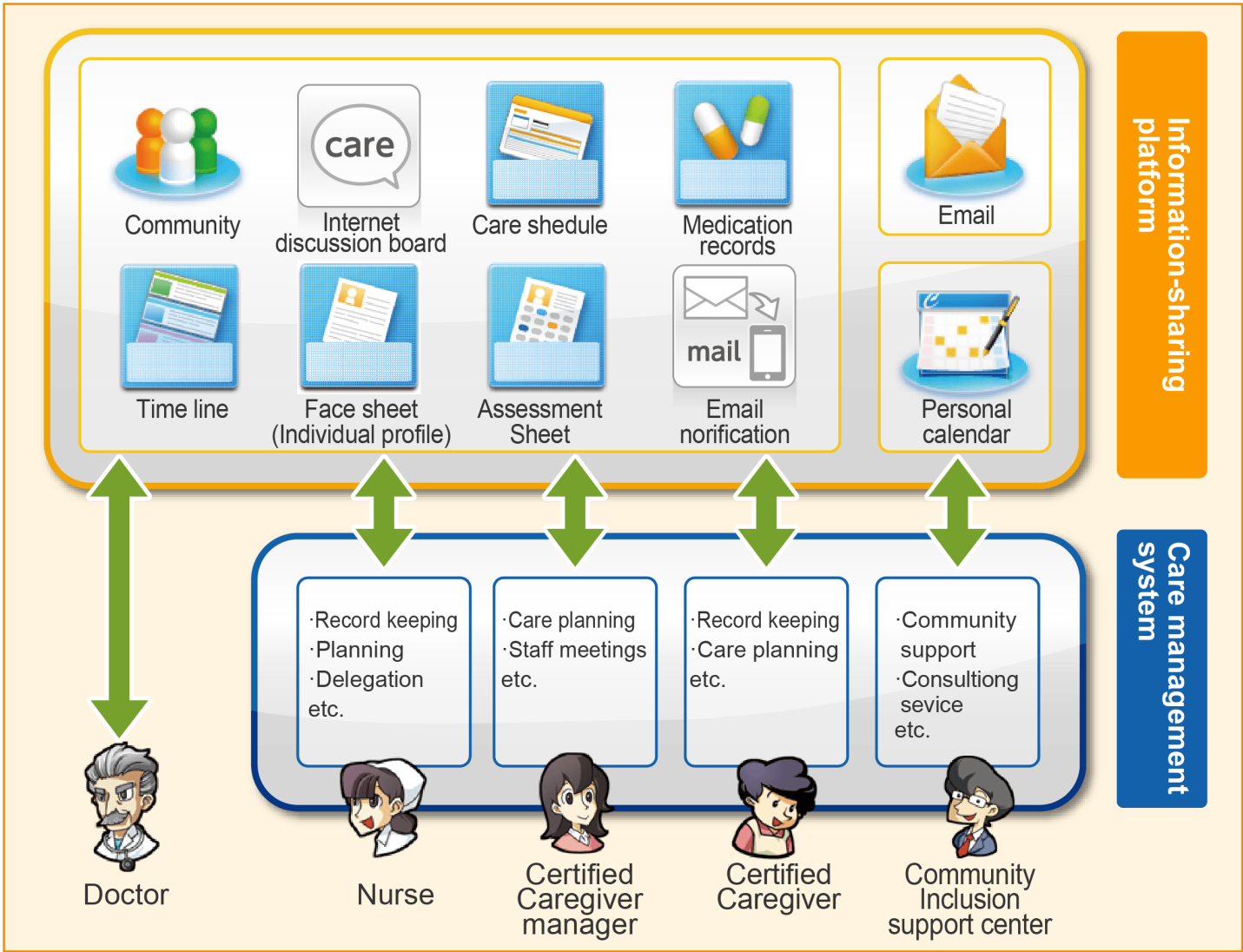
information-sharing platform is introduced into the whole area with an aspect

2nd layer Paying user

- Municipalities
- Regional Comprehensive support centers
- Medical associations
- Central hospitals
- Home care doctors

1st layer Paying user

- Care manager
- Care providers
- Community inclusion support center

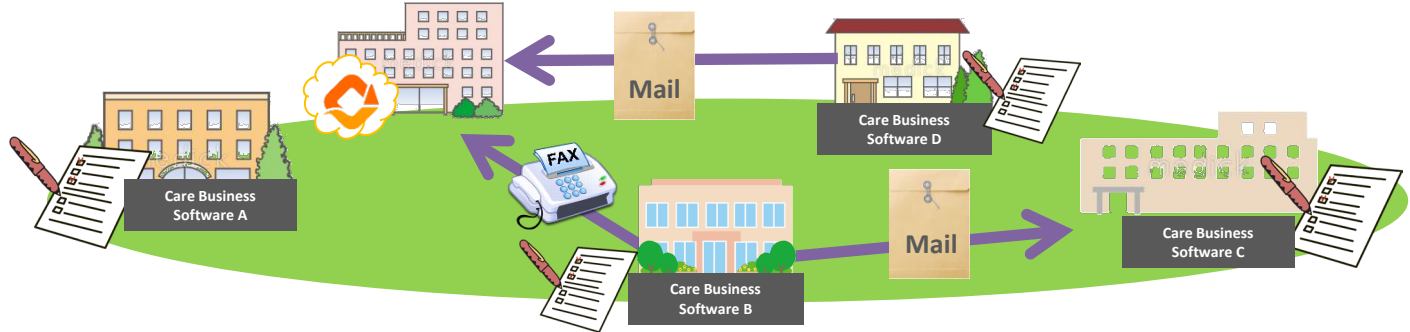


1st layer

Care management system is introduced into every corporation, company

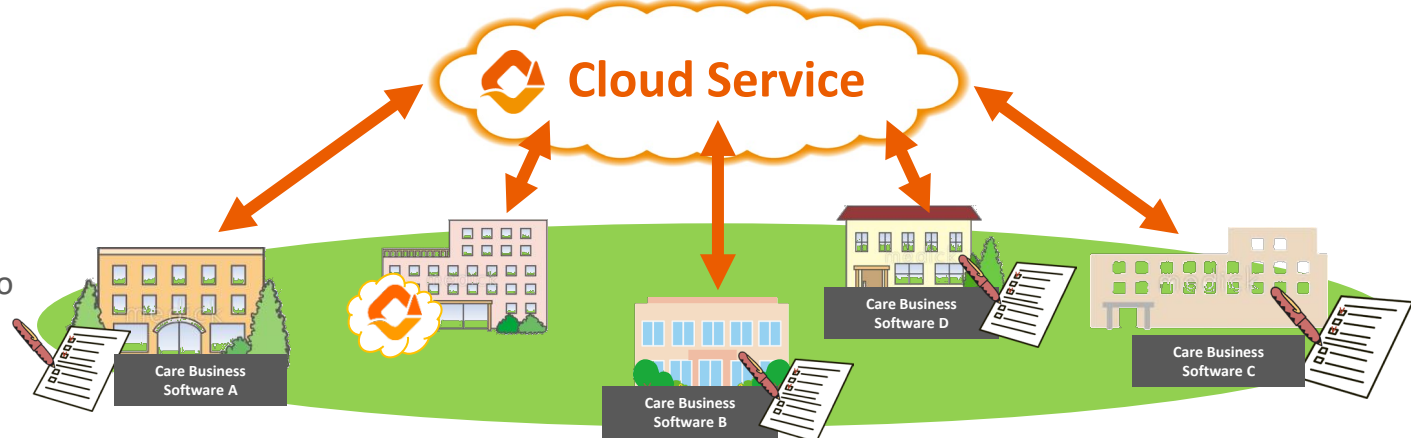
STEP.1

No information distribution system is in place. Each facility uses different software and there are separate communication channels among parties that utilize postal and FAX.



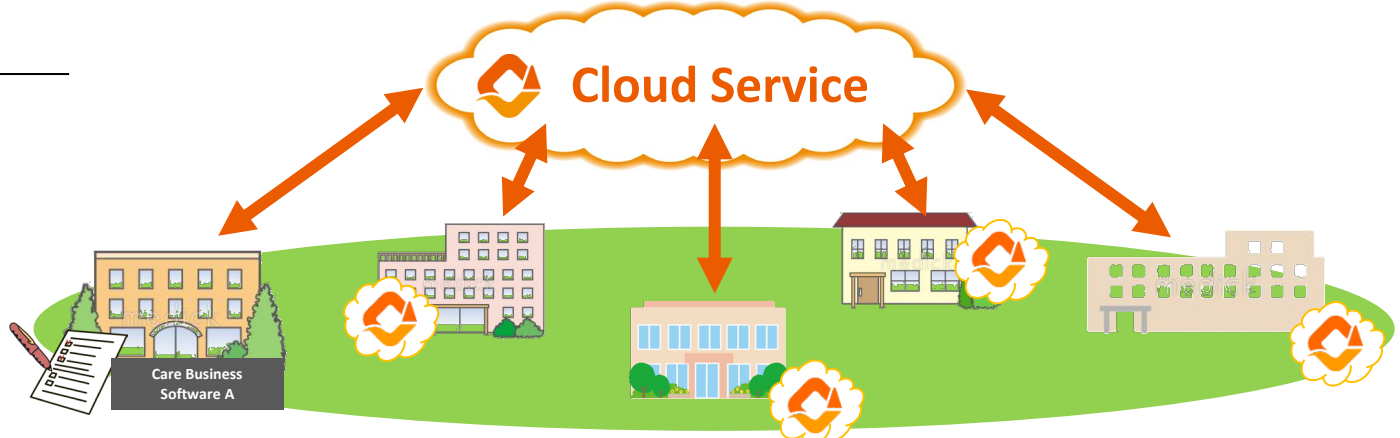
STEP.2

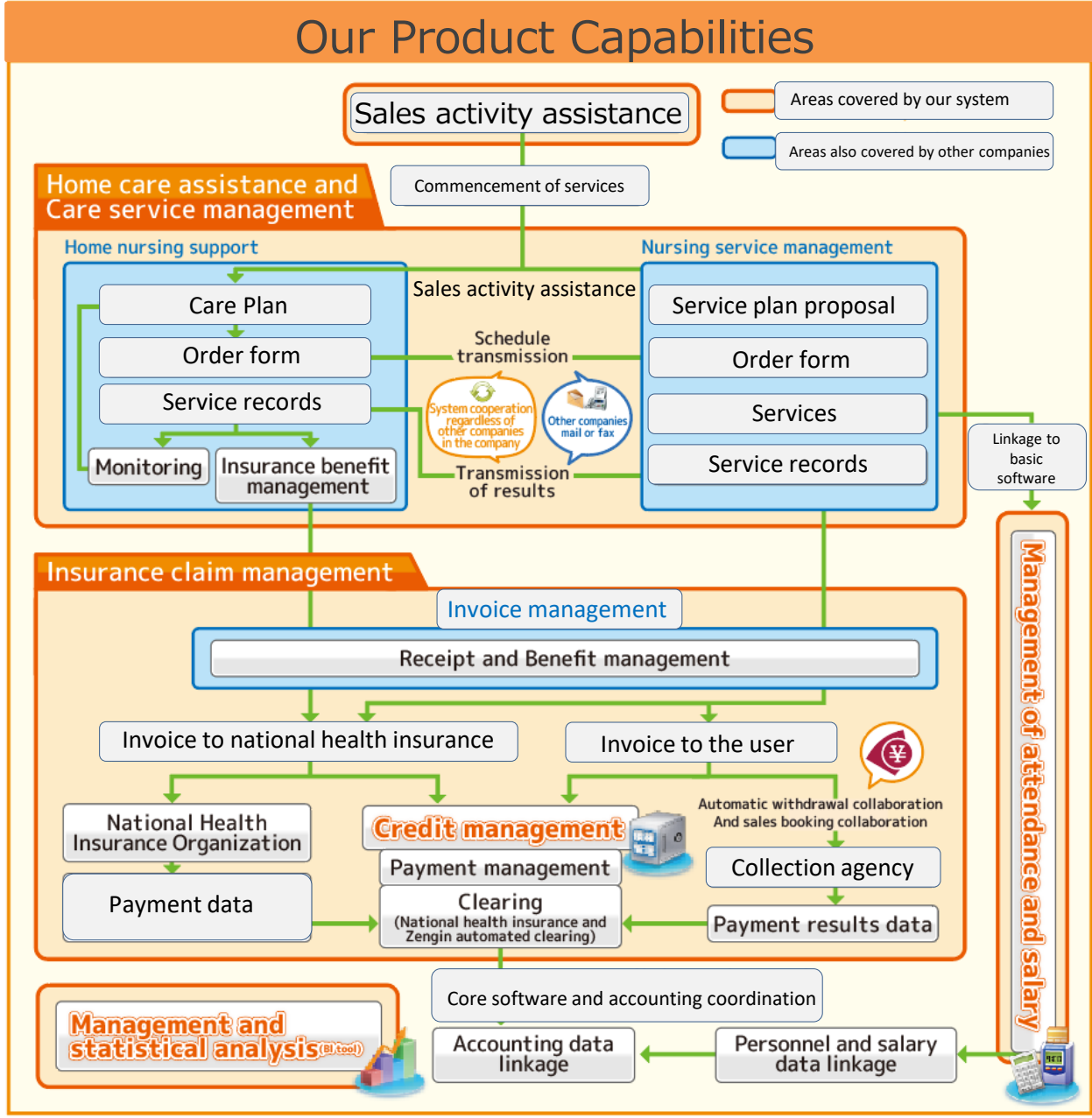
Our product is installed for regional nursing care information distribution (2nd layer), which leads to smoother distribution of information. However paperwork is still required on site.



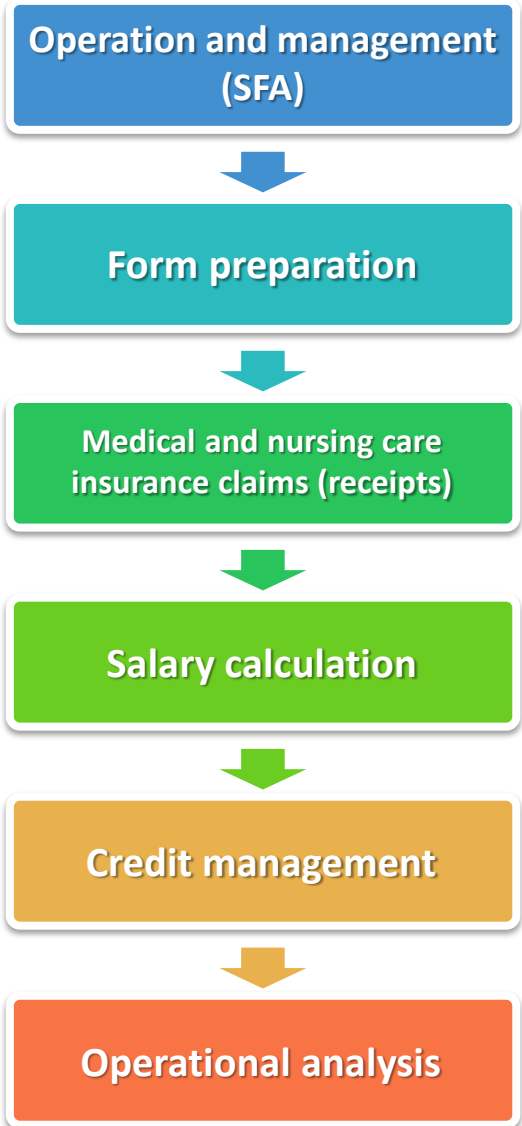
STEP.3

Our product is used in nursing care business administration (1st layer). By using KANAMIC Cloud, administrative work becomes more efficient and leads towards achieving a paperless operation.





Extensive lineup supporting the management of nursing care business



System screen

Room for each care recipient



2nd layer Manager

- Municipalities
- Medical associations
- Central hospitals
- Home care doctors

Only accessible to approved persons involved in the care of care recipient




TRITRUS ログアウト

サンプル事業所のケアマネ 花子さん こんにちは。

コミュニティ

マイページ 参加コミュニティ一覧 介護カナさんの部屋

前の画面へ戻る

介護カナさんの部屋

本人家族招待 [利用者情報の名寄せ]

この部屋の管理者

サンプル事業所 ケアマネ 花子

管理者機能

参加者

サンプル事業所

- ケアマネ 花子 担当
- 栄養士 和子 担当
- ヘルパー 千恵子 担当
- ヘルパー 次郎 担当

サンプル居宅介護支援事業

- ケアマネ 幸子

説明・確認事項	基本情報・地図	住宅情報	家族情報	医療情報	介護情報
身体・生活	認知・精神	社会	温度板	食事・排泄	備考

上の項目をクリックして表示・非表示できます→

■ 血圧(上) ■ 血圧(下) ■ 体温 ■ 脈拍 ■ SpO2

日付	血圧(上)	血圧(下)	体温	脈拍	SpO2
12/15 0:00	142	136	37.3	99	98
12/16 0:00	153	150	37.0	95	99
12/17 0:00	144	147	36.6	100	99
12/18 0:00	142	138	37.3	95	95
12/19 0:00	153	150	37.0	99	100
12/20 0:00	144	147	36.5	99	99
12/21 0:00	147	136	37.3	98	97
12/22 0:00	153	150	37.0	99	100

過去の記録を見る

フェイスシート 新規作成

サービス カレンダー

NEW おくすり手帳

アセスメント (設定済履歴)

訪問口歴ケア チェックシート

NEW データフォルダ

タイムライン

2013/02/15 2013/02/06 2013/02/15 2013/02/15 2013/01/23 2013/07/23

ケアレポート

新しくトピックをつくる ?

トピック	書込数(未読数)	最終更新日
利用者情報共有板	>>見る 3(未2)	2012/2/16 11:07
重要!蕎麦アレルギーについて	>>見る 3(未1)	2010/7/14 18:35

Tabs to monitor changes in the care recipients condition

Information on each care recipient

- Face sheet (collaborative information)
- Calendar (Schedules of Relevant Persons)
- Medication records (Sharing of Drug Information)

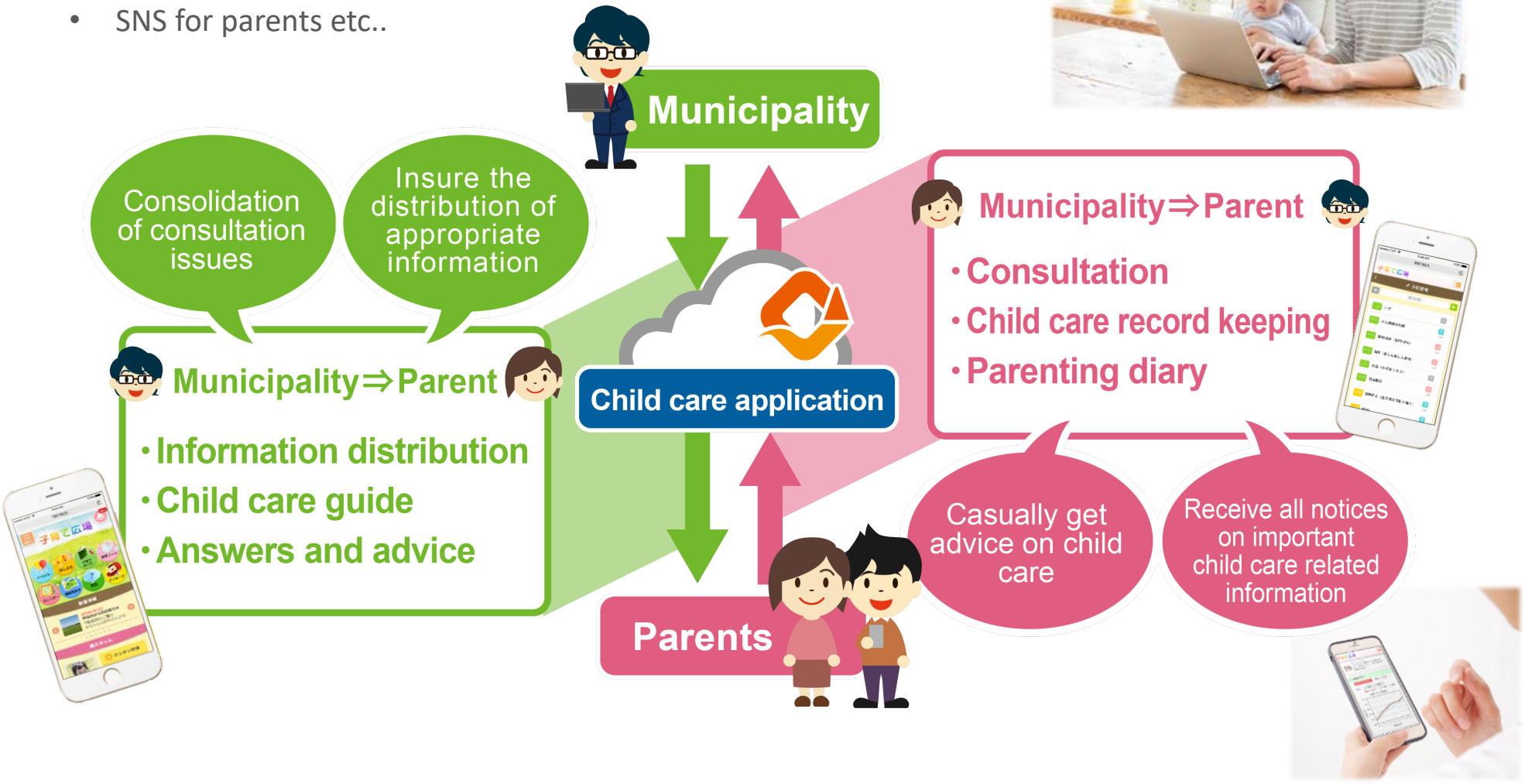
Care record for daily changes

- Care recipient information
- Shared diary
- Care plan
- Vital sign information
- Consumption /excretion records
- Instructions for visiting nurses
- Medical information
- etc.

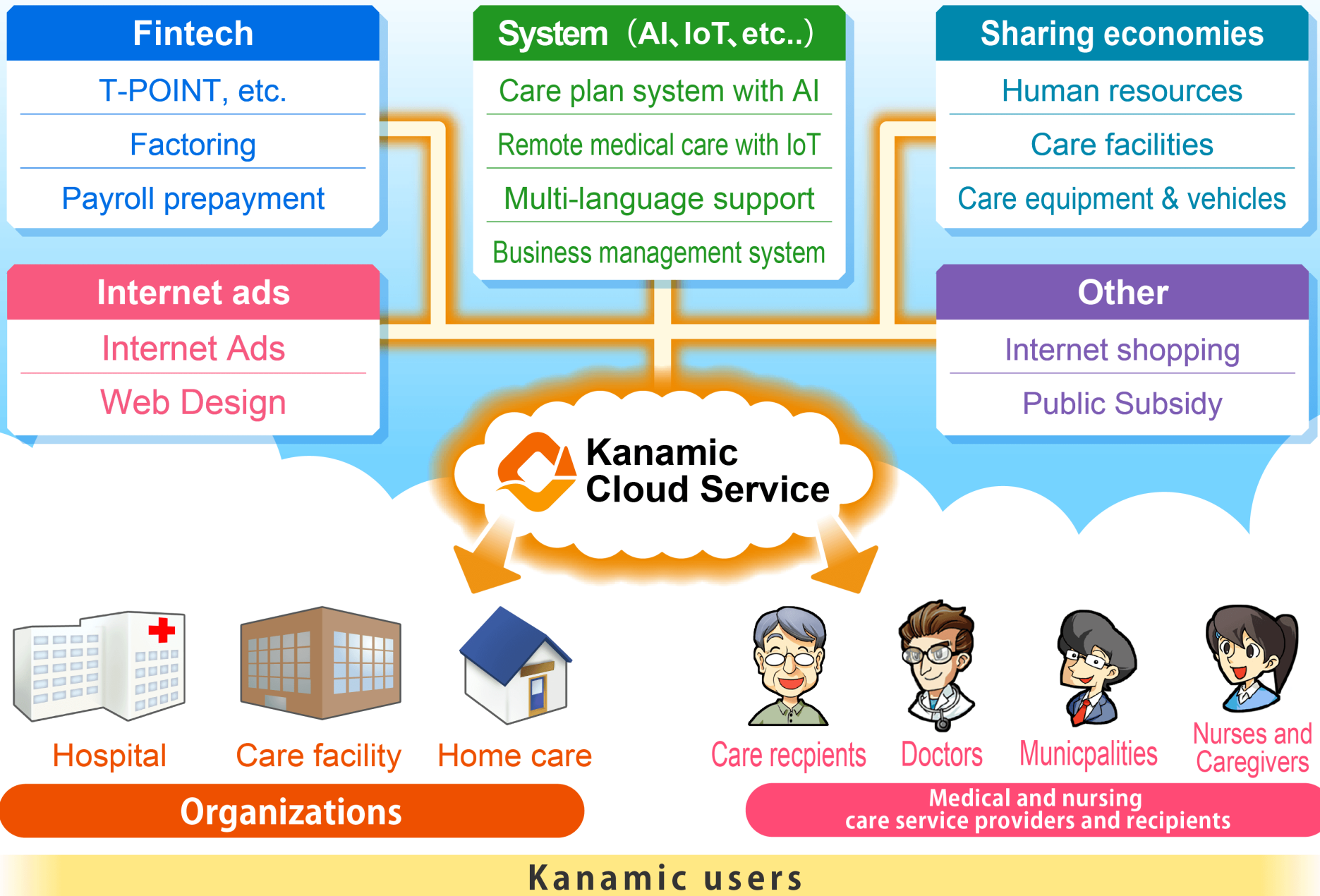
4-9. Parenting Support System

Local municipal project

- News distribution and event information distribution to connect municipalities with parents.
- Blog function based on electronic parent and child diaries
- SNS for parents etc..



4-10. Increase Revenue through Platform Introduction



The materials and information provided herein include so-called "forward-looking statements."

These forward-looking statements are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

These risks and uncertainties include general industry and market conditions, general domestic and international economic conditions such as interest rates and currency exchange rate fluctuations.

The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information or future events.