Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 [Japanese GAAP]



May 10, 2024

Company name: Focus Systems Corporation

Listing: Tokyo Stock Exchange

Securities code: 4662

URL: https://www.focus-s.com

Representative: Keiichi Mori, President, Representative Director

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Scheduled date of ordinary general meeting of shareholders: June 27, 2024

Scheduled date to commence dividend payments: June 28, 2024 Scheduled date to file annual securities report: June 28, 2024 Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-Consolidated Operating Results

(Percentages indicate year-on-year changes.)

| | Net sales | S | Operating profit | | Ordinary profit | | Profit | |
|-------------------|-------------|------|------------------|------|-----------------|------|-------------|------|
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| March 31, 2024 | 31,509 | 8.2 | 1,974 | 4.2 | 1,971 | 3.2 | 1,406 | 1.1 |
| March 31, 2023 | 29,124 | 10.8 | 1,894 | 15.5 | 1,911 | 19.4 | 1,390 | 30.4 |

| | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------|----------------------------|------------------|--|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2024 | 93.13 | - | 10.7 | 9.5 | 6.3 |
| March 31, 2023 | 92.18 | - | 10.1 | 8.7 | 6.5 |

(Reference) Share of profit (loss) of entities accounted for using equity method
For the fiscal year ended March 31, 2024: ¥22 million
For the fiscal year ended March 31, 2023: ¥19 million

(2) Non-Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share | |
|----------------------|--------------|-------------|--------------|----------------------|--|
| | Million yen | Million yen | % | Yen | |
| As of March 31, 2024 | 20,989 | 13,416 | 63.9 | 888.09 | |
| As of March 31, 2023 | 20,417 | 12,814 | 62.8 | 848.98 | |

(Reference) Equity: As of March 31, 2024: ¥13,416 million As of March 31, 2023: ¥12,814 million

(3) Non-Consolidated Cash Flows

| $\sqrt{-1}$ | | | | | | | | | | |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|--|--|--|--|--|--|
| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period | | | | | | |
| Fiscal year ended | Million yen | Million yen | Million yen | Million yen | | | | | | |
| March 31, 2024 | 817 | 107 | (652) | 5,557 | | | | | | |
| March 31, 2023 | 2,152 | (539) | (679) | 5,285 | | | | | | |

2. Cash Dividends

| | | Annual di | Total cash | Payout | Ratio of dividends | | | |
|--|--------------------|--------------------|--------------------|----------|--------------------|----------------------|-------|---------------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | dividends (total) | ratio | to net assets |
| Fiscal year ended | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| March 31, 2023 | - | 5.00 | - | 30.00 | 35.00 | 528 | 38.0 | 3.8 |
| March 31, 2024 | - | 6.00 | - | 32.00 | 38.00 | 574 | 40.8 | 4.4 |
| Fiscal year ending March 31, 2025 (Forecast) | - | 6.00 | - | 32.00 | 38.00 | | 40.1 | |

3. Non-Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit | | Basic earnings per share |
|-----------|-------------|-----|------------------|-----|-----------------|-----|-------------|-----|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 32,500 | 3.1 | 2,100 | 6.4 | 2,100 | 6.5 | 1,430 | 1.7 | 94.66 |

* Notes:

- (1) Changes in accounting policies, changes in accounting estimates, and retrospective restatement
 - 1) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (2) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury stocks):

As of March 31, 2024: 16,292,942 shares As of March 31, 2023: 16,292,942 shares

2) Total number of treasury shares at the end of the period:

As of March 31, 2024: 1,185,662 shares As of March 31, 2023: 1,199,462 shares

3) Average number of shares during the period:

Fiscal year ended March 31, 2024: 15,101,972 shares Fiscal year ended March 31, 2023: 15,087,711 shares

- * These financial results are outside the scope of audit conducted by a certified public accountant or an audit corporation.
- * Explanation of the proper use of financial results forecast and other notes

 For assumptions on the earnings forecast and other related matters, please refer to (4) Future Outlook under (1)

 "Overview of Operating Results, etc." on page 4 of the attachments.