

## Document and entity information

Mar 2024

Company information	
Company information	
FASF member mark	true
Document name	決算短信〔日本基準〕（非連結）
Filing date	2024-05-10
Company name	Encourage Technologies Co.,Ltd.
Stock exchange listings	
Tokyo	true
Tokyo Prime	-
Tokyo Standard	true
Tokyo Growth	-
Tokyo 1st section	-
Tokyo 2nd section	-
Tokyo Mothers	-
Tokyo JASDAQ	-
Tokyo PRO Market	-
Tokyo Others	-
Nagoya	-
Nagoya Premire	-
Nagoya Main	-
Nagoya Next	-
Nagoya Others	-
Sapporo	-
Sapporo	-
Sapporo Ambitious	-
Sapporo Others	-
Fukuoka	-
Fukuoka	-
Fukuoka Q-Board	-
Fukuoka Others	-
Phoenix	-
Japan Securities Dealers Association	-
Securities code	36820
URL	<a href="https://www.et-x.jp">https://www.et-x.jp</a>
Business category	
General Business	true
Specific Business	-
Fiscal Year End	2024-03-31
Representative	
Title	代表取締役社長
Name	石井 進也
Inquiries	
Title	取締役経営管理部長
Name	飯塚 伸
Tel	03-5623-2622
Other	
Date of general shareholders' meeting (as planned)	2024-06-21
Dividend payable date (as planned)	2024-06-24
Annual securities report filing date (as planned)	2024-06-21
Supplemental material of annual results	true
Way of getting	-
Convening briefing of annual results	true
Target audience	（機関投資家、アナリスト向け）

## Business Results-Operating results

(in millions of yens)

	Mar 2024	Mar 2023
Operating results		
Operating results		
Operating results		
Income statements information		
Net sales		
Net sales	2,498	2,120
% change	17.8	2.5
Operating profit		
Operating profit	318	243
% change	31.0	-30.1
Ordinary profit		
Ordinary profit	321	244
% change	31.4	-30.2
Profit		
Profit	218	174
% change	25.2	-29.7
Other operating results		
Basic earnings per share (Yen)	32.86	26.24
Diluted earnings per share (Yen)	-	-
Rate of return on equity (%)	6.5	5.3
Ordinary profit to total assets ratio (%)	7.1	5.7
Operating profit to net sales ratio (%)	12.8	11.5
Note to operating results		
Investment profit (loss) on equity method	-	-
Note to operating results	<p>(注1)「1株当たり当期純利益」は信託口が保有する当社株式を期中平均株式数の計算において控除する自己株式に含めて算出しております。</p> <p>(注2)「潜在株式調整後1株当たり当期純利益」については、潜在株式が存在しないため記載しておりません。</p>	

## Business Results-Financial positions

(in millions of yens)

	Mar 2024	Mar 2023
Financial positions		
Financial positions		
Financial positions		
Total assets	4,882	4,208
Net assets	3,425	3,341
Capital adequacy ratio (%)	70.2	79.4
Net assets per share (Yen)	514.36	501.76
Note to financial positions		
Owner's equity	3,425	3,341
Note to financial positions	-	-

## Business Results-Cash flows

(in millions of yens)

	Mar 2024	Mar 2023
--	----------	----------

Cash flows		
Cash flows		
Cash flows		
Cash flows from operating activities	862	3
Cash flows from investing activities	-364	-226
Cash flows from financing activities	-134	-120
Cash and equivalents, end of period	2,556	2,192
Note to cash flows		
Note to cash flows	-	

## Business Results-Note to business results

	Mar 2024
Note to business results	
Note to business results	
Note to financial results	
Note to financial results	-

## Dividends

(in millions of yens)

	Mar 2025	Mar 2024	Mar 2023
Dividends			
Dividends			
Dividends			
Dividend per share (Yen)			
Dividend per share (Yen)			
First quarter			
Result		-	-
Forecast	-		
Upper	-		
Lower	-		
Second quarter			
Result		0.00	0.00
Forecast	0.00		
Upper	-		
Lower	-		
Third quarter			
Result		-	-
Forecast	-		
Upper	-		
Lower	-		
Year end			
Result		20.00	20.00
Forecast	20.00		
Upper	-		
Lower	-		
Annual			
Result		20.00	20.00
Forecast	20.00		
Upper	-		
Lower	-		
Total dividend paid			
Total dividend paid			
Annual			
Result		134	134
Payout ratio			
Payout ratio (%)			
Annual			
Result		60.9	76.2
Forecast	55.5		
Ratio of total amount of dividends to net assets			

Ratio of total amount of dividends to net assets (%)			
Annual			
Result		3.9	4.0
Note to dividends			
Note to dividends			
Annual			
		-	

## Forecasts

(in millions of yens)

Mar 2025

Forecasts			
Forecasts			
Title for forecasts	3. 2025年3月期の業績予想（2024年4月1日～2025年3月31日）		
Preamble to forecasts			
Preamble to forecasts			-
Main table of forecasts			
Net sales			
Net sales			
Forecast			2,750
Upper			-
Lower			-
% change			
Forecast			10.1
Upper			-
Lower			-
Operating profit			
Operating profit			
Forecast			350
Upper			-
Lower			-
% change			
Forecast			9.7
Upper			-
Lower			-
Ordinary profit			
Ordinary profit			
Forecast			350
Upper			-
Lower			-
% change			
Forecast			8.9
Upper			-
Lower			-
Profit			
Profit			
Forecast			240
Upper			-
Lower			-
% change			
Forecast			9.7
Upper			-
Lower			-
Basic earnings per share (Yen)			
Basic earnings per share (Yen)			
Forecast			36.03
Upper			-
Lower			-
Note to forecasts			

## Notes-Changes in accounting policies and accounting estimates retrospective restatement

	Mar 2024
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies and accounting estimates, retrospective restatement	
Others	
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies based on revisions of accounting standard	-
Changes in accounting policies other than ones based on revisions of accounting standard	-
Changes in accounting estimates	-
Retrospective restatement	-
Note to changes in accounting policies and accounting estimates, retrospective restatement	
Note to changes in accounting policies and accounting estimates, retrospective restatement	-

## Notes-Number of issued and outstanding shares common stock

	Mar 2024	Mar 2023
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares (common stock)		
Others		
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	6,924,200	6,924,200
Number of treasury stock at the end of fiscal year	263,832	263,832
Average number of shares	6,660,368	6,660,368
Note to number of issued and outstanding shares (common stock)		
Note to number of issued and outstanding shares (common stock)	(注)「期末自己株式数」には、信託口が保有する当社株式が含まれております。また、「期中平均株式数」の計算において控除する自己株式には信託口が保有する当社株式の期中平均株式数が含まれております。	

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.