



May 10, 2024

Company Name     PLAID, Inc.  
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### Announcement of Revision of Full-year Consolidated Earnings Guidance

The Company hereby announces that its Board of Directors has, in light of recent performance trends, decided at a meeting held on May 10, 2024 to revise as follows its consolidated earnings guidance for the fiscal year ending September 30, 2024 (October 1, 2023 to September 30, 2024) previously announced on November 14, 2023.

#### 1. Revision of Full-year Consolidated Earnings Guidance (October 1, 2023 to September 30, 2024)

	Net sales	Adjusted operating income (loss)
Previous guidance (A)	million yen 10,666	million yen 14
New guidance (B)	10,809	275
Difference (B-A)	143	260
Change (%)	1.3%	1765.3%
(Reference) Consolidated Performance of FY 9/23 (Fiscal year ended September 30, 2023)	8,633	(490)

#### 2. Reason for the Revision of the Earnings Guidance

Consolidated profitability has improved rapidly, as Plaid's non-consolidated net sales have exceeded the initial plan and the SG&A ratio has declined as a result of various productivity improvement initiatives.

Although we plan to make an additional growth investment up to 300 million yen in the second half of the fiscal year, such as hiring, we have made an upward revision since adjusted operating income is expected to be higher than the initial plan, even after considering these costs.

(Note) The above guidance is based on information available as of the date of publication of this material. Actual results may differ from the guidance due to a variety of factors in the future.