# Consolidated Financial Summary 

For the Fiscal Year Ended March 31, 2024

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May 9, 2024

## KURITA WATER INDUSTRIES LTD.

Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available.
But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

## Results of Operations

|  | FY 03/2023 |  | FY 03/2024 |  |  |  |  | FY 03/2025 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Half Result | Full Year Result | 1st Half Result | Change from <br> Previous Year | Full Year Forecast (Announced in February) | Full Year Result | Change from Previous Year | 1st Half <br> Forecast | Change from Previous Year | Full Year Forecast | Change from Previous Year |
| Orders | 200.4 | 374.3 | 186.4 | (14.0) | 375.0 | 390.2 | +15.9 | 212.0 | +25.6 | 400.0 | +9.8 |
| Electronics Industry | 93.5 | 169.9 | 78.8 | (14.7) | 159.5 | 165.8 | (4.1) | 86.0 | +7.2 | 170.0 | +4.2 |
| General Industry | 106.9 | 204.4 | 107.6 | +0.7 | 215.5 | 224.3 | +20.0 | 126.0 | +18.4 | 230.0 | +5.7 |
| Net Sales | 160.7 | 344.6 | 188.4 | +27.7 | 380.0 | 384.8 | +40.2 | 194.0 | +5.6 | 400.0 | +15.2 |
| Electronics Industry | 67.4 | 149.3 | 87.6 | +20.2 | 169.0 | 172.7 | +23.4 | 85.0 | (2.6) | 169.0 | (3.7) |
| General Industry | 93.3 | 195.3 | 100.8 | +7.5 | 211.0 | 212.1 | +16.8 | 109.0 | +8.2 | 231.0 | +18.9 |
| Cost of Sales Ratio Gross Profit | $\begin{array}{r} 64.6 \% \\ 56.9 \end{array}$ | $\begin{aligned} & 65.3 \% \\ & 119.7 \end{aligned}$ | $\begin{array}{r} 66.9 \% \\ 62.3 \end{array}$ | $\begin{array}{r} +2.4 \mathrm{pp} \\ +5.3 \end{array}$ | $\begin{gathered} 65.9 \% \\ 129.4 \end{gathered}$ | $\begin{aligned} & 65.7 \% \\ & 131.8 \end{aligned}$ | $\begin{aligned} & +0.5 \mathrm{pp} \\ & +12.1 \end{aligned}$ | $\begin{array}{r} 65.3 \% \\ 67.3 \end{array}$ | $\begin{array}{r} (1.6 \mathrm{pp}) \\ +5.0 \end{array}$ | $\begin{gathered} 64.2 \% \\ 143.1 \end{gathered}$ | $\begin{aligned} & (1.5 \mathrm{pp}) \\ & +11.3 \end{aligned}$ |
| SG\&A Expenses | 40.3 | 81.1 | 44.2 | +3.9 | 89.4 | 89.8 | +8.7 | 47.3 | +3.1 | 96.1 | +6.3 |
| Business Profit Business Profit Margin | $\begin{array}{r} 16.6 \\ 10.3 \% \end{array}$ | $\begin{array}{r} 38.6 \\ 11.2 \% \end{array}$ | 18.1 $9.6 \%$ | $\begin{array}{r} +1.5 \\ (0.7 \mathrm{pp}) \end{array}$ | $\begin{array}{r} 40.0 \\ 10.5 \% \end{array}$ | $\begin{array}{r} 42.1 \\ 10.9 \% \end{array}$ | $\begin{array}{r} +3.5 \\ (0.3 p p) \end{array}$ | $\begin{array}{r} 20.0 \\ 10.3 \% \end{array}$ | $\begin{array}{r} +1.9 \\ +0.7 p p \end{array}$ | $\begin{array}{r} 47.0 \\ 11.8 \% \end{array}$ | $\begin{array}{r} +4.9 \\ +0.8 p p \end{array}$ |
| Electronics Industry | 10.0 | 21.8 | 9.1 | (0.9) | 19.4 | 19.9 | (1.8) | 9.8 | +0.7 | 21.0 | +1.1 |
| General Industry | 6.6 | 16.9 | 8.9 | +2.3 | 20.6 | 22.1 | +5.2 | 10.2 | +1.3 | 26.0 | +3.9 |
| Net of Other Income and Expenses | (0.3) | (9.5) | 0.2 | +0.5 | (0.3) | (0.8) | +8.7 | (0.5) | (0.7) | (1.0) | (0.2) |
| Operating Profit Operating Profit Margin | 16.3 $10.2 \%$ | 29.1 $8.4 \%$ | 18.3 $9.7 \%$ | $\begin{array}{r} +1.9 \\ (0.5 \mathrm{pp}) \end{array}$ | 39.7 $10.4 \%$ | $\begin{array}{r} 41.2 \\ 10.7 \% \end{array}$ | $\begin{aligned} & +12.2 \\ & +2.3 \mathrm{pp} \end{aligned}$ | 19.5 $10.1 \%$ | $\begin{array}{r} +1.2 \\ +0.3 p p \end{array}$ | 46.0 $11.5 \%$ | +4.8 $+0.8 p p$ |
| Electronics Industry | 9.9 | 20.9 | 9.4 | (0.6) | 19.4 | 20.2 | (0.7) | 9.8 | +0.4 | 21.0 | +0.8 |
| General Industry | 6.4 | 8.2 | 8.9 | +2.5 | 20.3 | 21.0 | +12.8 | 9.7 | +0.8 | 25.0 | +4.0 |
| Net of Finance Income and Costs | 1.1 | 0.9 | (0.2) | (1.2) | (0.5) | 0.3 | (0.6) | (0.3) | (0.1) | (1.0) | (1.3) |
| Share of profit (loss) of investments accounted for using equity method | 0.1 | 0.2 | 0.1 | (0.0) | 0.0 | 0.1 | (0.0) | 0.0 | (0.1) | 0.0 | (0.1) |
| Profit Before Tax | 17.5 | 30.2 | 18.2 | +0.7 | 39.2 | 41.7 | +11.5 | 19.2 | +1.0 | 45.0 | +3.3 |
| Profit Attributable to Owners of Parent | 12.4 | 20.1 | 12.6 | +0.2 | 28.0 | 29.2 | +9.1 | 13.5 | +0.9 | 33.0 | +3.8 |
| Basic Earnings per Share (yen) | 110.15 | 179.14 | 112.05 | +1.90 | 249.06 | 259.70 | +80.56 | 120.13 | +8.08 | 293.65 | +33.95 |
| Number of Employees | 8,042 | 7,784 | 7,979 | -63 |  | 7,981 | +197 |  |  |  |  |

Note 1. Orders and net sales are figures for external customers.
Note 2. Business profit and operating profit by segment indicates figures prior to adjustments and eliminations between segments

Breakdown of Orders and Net Sales

|  | FY 03/2023 |  | FY 03/2024 |  |  |  |  | FY 03/2025 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Half Result | Full Year Result | 1st Half Result | Change from Previous Year | Full Year <br> Forecast (Announced in February) | Full Year Result | Change from Previous Year | 1st Half Forecast | Change from <br> Previous Year | Full Year Forecast | Change from Previous Year |
| Electronics Industry | 93.5 | 169.9 | 78.8 | (14.7) | 159.5 | 165.8 | (4.1) | 86.0 | +7.2 | 170.0 | +4.2 |
| Facilities | 40.0 | 68.6 | 27.9 | (12.1) | 58.4 | 62.6 | (5.9) | 30.4 | +2.5 | 58.4 | (4.3) |
| Recurring Contract-Based Service | 20.2 | 42.3 | 22.8 | +2.6 | 45.2 | 46.6 | +4.3 | 23.9 | +1.1 | 49.4 | +2.8 |
| Service | 33.3 | 59.0 | 28.1 | (5.2) | 56.0 | 56.6 | (2.5) | 31.7 | +3.6 | 62.2 | +5.7 |
| Chemicals | 5.6 | 10.7 | 5.1 | (0.5) | 11.0 | 10.4 | (0.2) | 5.5 | +0.4 | 10.9 | +0.5 |
| Precision Tool Cleaning | 14.4 | 27.7 | 11.9 | (2.5) | 24.7 | 24.9 | (2.8) | 13.6 | +1.7 | 30.1 | +5.2 |
| Maintenance | 13.3 | 20.7 | 11.1 | (2.3) | 20.3 | 21.2 | +0.5 | 12.6 | +1.5 | 21.3 | +0.0 |
| General Industry | 106.9 | 204.4 | 107.6 | +0.7 | 215.5 | 224.3 | +20.0 | 126.0 | +18.4 | 230.0 | +5.7 |
| Facilities | 13.7 | 26.4 | 13.7 | (0.1) | 32.6 | 41.9 | +15.5 | 29.5 | +15.9 | 43.0 | +1.1 |
| Recurring Contract-Based Service* | 3.5 | 7.4 | 4.9 | +1.5 | 10.9 | 10.4 | +3.0 | 5.0 | +0.0 | 11.4 | +1.0 |
| Services* | 89.7 | 170.6 | 89.0 | (0.7) | 172.0 | 172.1 | +1.4 | 91.5 | +2.5 | 175.6 | +3.5 |
| Chemicals* | 60.0 | 119.4 | 58.2 | (1.8) | 117.5 | 116.6 | (2.8) | 61.9 | +3.7 | 122.3 | +5.7 |
| Maintenance | 25.9 | 43.5 | 26.0 | +0.1 | 45.7 | 46.6 | +3.1 | 25.4 | (0.6) | 44.7 | (1.9) |
| Others | 3.8 | 7.6 | 4.8 | +1.0 | 8.8 | 8.9 | +1.2 | 4.3 | (0.6) | 8.6 | (0.2) |
| Total Orders | 200.4 | 374.3 | 186.4 | (14.0) | 375.0 | 390.2 | +15.9 | 212.0 | +25.6 | 400.0 | +9.8 |
| Electronics Industry | 67.4 | 149.3 | 87.6 | +20.2 | 169.0 | 172.7 | +23.4 | 85.0 | (2.6) | 169.0 | (3.7) |
| Facilities | 19.2 | 50.1 | 38.8 | +19.7 | 69.8 | 70.3 | +20.2 | 33.2 | (5.6) | 58.4 | (11.9) |
| Recurring Contract-Based Service | 20.2 | 42.1 | 22.7 | +2.6 | 45.0 | 46.6 | +4.4 | 23.7 | +0.9 | 49.4 | +2.8 |
| Service | 28.1 | 57.1 | 26.0 | (2.0) | 54.2 | 55.8 | (1.3) | 28.1 | +2.1 | 61.2 | +5.4 |
| Chemicals | 5.6 | 10.7 | 5.2 | (0.4) | 10.8 | 10.4 | (0.3) | 5.5 | +0.3 | 11.0 | +0.5 |
| Precision Tool Cleaning | 14.3 | 27.6 | 11.9 | (2.4) | 24.8 | 25.0 | (2.6) | 13.6 | +1.7 | 30.1 | +5.0 |
| Maintenance | 8.1 | 18.8 | 8.9 | +0.8 | 18.7 | 20.3 | +1.6 | 9.0 | +0.1 | 20.2 | (0.1) |
| General Industry | 93.3 | 195.3 | 100.8 | +7.5 | 211.0 | 212.1 | +16.8 | 109.0 | +8.2 | 231.0 | +18.9 |
| Facilities | 7.9 | 20.0 | 11.7 | +3.8 | 27.7 | 29.8 | +9.8 | 16.8 | +5.1 | 41.5 | +11.7 |
| Recurring Contract-Based Service* | 3.2 | 6.5 | 5.1 | +1.9 | 10.5 | 10.2 | +3.7 | 5.3 | +0.3 | 11.9 | +1.7 |
| Services* | 82.3 | 168.8 | 84.0 | +1.8 | 172.8 | 172.1 | +3.3 | 86.8 | +2.8 | 177.6 | +5.5 |
| Chemicals* | 59.5 | 119.0 | 58.1 | (1.5) | 116.3 | 116.6 | (2.4) | 61.7 | +3.7 | 122.3 | +5.6 |
| Maintenance | 18.7 | 41.5 | 22.1 | +3.4 | 46.3 | 45.8 | +4.2 | 21.2 | (0.9) | 46.7 | +0.9 |
| Others | 4.0 | 8.3 | 3.9 | (0.1) | 10.2 | 9.7 | +1.4 | 3.9 | +0.0 | 8.6 | (1.0) |
| Total Net Sales | 160.7 | 344.6 | 188.4 | +27.7 | 380.0 | 384.8 | +40.2 | 194.0 | +5.6 | 400.0 | +15.2 |

*Due to changes in disclosed segments, the breakdown figures for the fiscal year ended March 31, 2023, which were provisionally calculated, have been re-calculated as actual figures.

