# **Consolidated Financial Summary**

For the Fiscal Year Ended March 31, 2024

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May 9, 2024

## KURITA WATER INDUSTRIES LTD.

Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available. But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

#### **Results of Operations**

Unit: Billions of yen

	FY 03/2023				FY 03/2024			FY 03/2025				
	1st Half Result	Full Year Result	1st Half Result	Change from Previous Year	Full Year Forecast (Announced in February)	Full Year Result	Change from Previous Year	1st Half Forecast	Change from Previous Year	Full Year Forecast	Change from Previous Year	
Orders	200.4	374.3	186.4	(14.0)	375.0	390.2	+15.9	212.0	+25.6	400.0	+9.8	
Electronics Industry	93.5	169.9	78.8	(14.7)	159.5	165.8	(4.1)	86.0	+7.2	170.0	+4.2	
General Industry	106.9	204.4	107.6	+0.7	215.5	224.3	+20.0	126.0	+18.4	230.0	+5.7	
Net Sales	160.7	344.6	188.4	+27.7	380.0	384.8	+40.2	194.0	+5.6	400.0	+15.2	
Electronics Industry	67.4	149.3	87.6	+20.2	169.0	172.7	+23.4	85.0	(2.6)	169.0	(3.7)	
General Industry	93.3	195.3	100.8	+7.5	211.0	212.1	+16.8	109.0	+8.2	231.0	+18.9	
Cost of Sales Ratio	64.6%	65.3%	66.9%	+2.4pp	65.9%	65.7%	+0.5pp	65.3%	(1.6pp)	64.2%	(1.5pp)	
Gross Profit	56.9	119.7	62.3	+5.3	129.4	131.8	+12.1	67.3	+5.0	143.1	+11.3	
SG&A Expenses	40.3	81.1	44.2	+3.9	89.4	89.8	+8.7	47.3	+3.1	96.1	+6.3	
Business Profit	16.6	38.6	18.1	+1.5	40.0	42.1	+3.5	20.0	+1.9	47.0	+4.9	
Business Profit Margin	10.3%	11.2%	9.6%	(0.7pp)	10.5%	10.9%	(0.3pp)	10.3%	+0.7pp	11.8%	+0.8pp	
Electronics Industry	10.0	21.8	9.1	(0.9)	19.4	19.9	(1.8)	9.8	+0.7	21.0	+1.1	
General Industry	6.6	16.9	8.9	+2.3	20.6	22.1	+5.2	10.2	+1.3	26.0	+3.9	
Net of Other Income and Expenses	(0.3)	(9.5)	0.2	+0.5	(0.3)	(0.8)	+8.7	(0.5)	(0.7)	(1.0)	(0.2)	
Operating Profit	16.3	29.1	18.3	+1.9	39.7	41.2	+12.2	19.5	+1.2	46.0	+4.8	
Operating Profit Margin	10.2%	8.4%	9.7%	(0.5pp)	10.4%	10.7%	+2.3pp	10.1%	+0.3pp	11.5%	+0.8pp	
Electronics Industry	9.9	20.9	9.4	(0.6)	19.4	20.2	(0.7)	9.8	+0.4	21.0	+0.8	
General Industry	6.4	8.2	8.9	+2.5	20.3	21.0	+12.8	9.7	+0.8	25.0	+4.0	
Net of Finance Income and Costs	1.1	0.9	(0.2)	(1.2)	(0.5)	0.3	(0.6)	(0.3)	(0.1)	(1.0)	(1.3)	
Share of profit (loss) of investments accounted for using equity method	0.1	0.2	0.1	(0.0)	0.0	0.1	(0.0)	0.0	(0.1)	0.0	(0.1)	
Profit Before Tax	17.5	30.2	18.2	+0.7	39.2	41.7	+11.5	19.2	+1.0	45.0	+3.3	
Profit Attributable to Owners of Parent	12.4	20.1	12.6	+0.2	28.0	29.2	+9.1	13.5	+0.9	33.0	+3.8	
Basic Earnings per Share (yen)	110.15	179.14	112.05	+1.90	249.06	259.70	+80.56	120.13	+8.08	293.65	+33.95	
Number of Employees	8,042	7,784	7,979	-63	-	7,981	+197	-	-	-	-	

Note 1. Orders and net sales are figures for external customers. Note 2. Business profit and operating profit by segment indicates figures prior to adjustments and eliminations between segments.

### Breakdown of Orders and Net Sales

Unit: Billions of yen

	FY 03/2	2023			FY 03/2024	FY 03/2025					
	1st Half Result	Full Year Result	1st Half Result	Change from Previous Year	Full Year Forecast (Announced in February)	Full Year Result	Change from Previous Year	1st Half Forecast	Change from Previous Year	Full Year Forecast	Change from Previous Yea
Electronics Industry	93.5	169.9	78.8	(14.7)	159.5	165.8	(4.1)	86.0	+7.2	170.0	+4
Facilities	40.0	68.6	27.9	(12.1)	58.4	62.6	(5.9)	30.4	+2.5	58.4	(4.
Recurring Contract-Based Service	20.2	42.3	22.8	+2.6	45.2	46.6	+4.3	23.9	+1.1	49.4	+2
Service	33.3	59.0	28.1	(5.2)	56.0	56.6	(2.5)	31.7	+3.6	62.2	+:
Chemicals	5.6	10.7	5.1	(0.5)	11.0	10.4	(0.2)	5.5	+0.4	10.9	+
Precision Tool Cleaning	14.4	27.7	11.9	(2.5)	24.7	24.9	(2.8)	13.6	+1.7	30.1	+
Maintenance	13.3	20.7	11.1	(2.3)	20.3	21.2	+0.5	12.6	+1.5	21.3	+
General Industry	106.9	204.4	107.6	+0.7	215.5	224.3	+20.0	126.0	+18.4	230.0	+
Facilities	13.7	26.4	13.7	(0.1)	32.6	41.9	+15.5	29.5	+15.9	43.0	+
Recurring Contract-Based Service*	3.5	7.4	4.9	+1.5	10.9	10.4	+3.0	5.0	+0.0	11.4	+
Services*	89.7	170.6	89.0	(0.7)	172.0	172.1	+1.4	91.5	+2.5	175.6	+
Chemicals*	60.0	119.4	58.2	(1.8)	117.5	116.6	(2.8)	61.9	+3.7	122.3	+
Maintenance	25.9	43.5	26.0	+0.1	45.7	46.6	+3.1	25.4	(0.6)	44.7	(*
Others	3.8	7.6	4.8	+1.0	8.8	8.9	+1.2	4.3	(0.6)	8.6	(0
tal Orders	200.4	374.3	186.4	(14.0)	375.0	390.2	+15.9	212.0	+25.6	400.0	+
Electronics Industry	67.4	149.3	87.6	+20.2	169.0	172.7	+23.4	85.0	(2.6)	169.0	(:
Facilities	19.2	50.1	38.8	+19.7	69.8	70.3	+20.2	33.2	(5.6)	58.4	(1
Recurring Contract-Based Service	20.2	42.1	22.7	+2.6	45.0	46.6	+4.4	23.7	+0.9	49.4	+
Service	28.1	57.1	26.0	(2.0)	54.2	55.8	(1.3)	28.1	+2.1	61.2	-
Chemicals	5.6	10.7	5.2	(0.4)	10.8	10.4	(0.3)	5.5	+0.3	11.0	-
Precision Tool Cleaning	14.3	27.6	11.9	(2.4)	24.8	25.0	(2.6)	13.6	+1.7	30.1	-
Maintenance	8.1	18.8	8.9	+0.8	18.7	20.3	+1.6	9.0	+0.1	20.2	(
General Industry	93.3	195.3	100.8	+7.5	211.0	212.1	+16.8	109.0	+8.2	231.0	+1
Facilities	7.9	20.0	11.7	+3.8	27.7	29.8	+9.8	16.8	+5.1	41.5	+1
Recurring Contract-Based Service*	3.2	6.5	5.1	+1.9	10.5	10.2	+3.7	5.3	+0.3	11.9	-
Services*	82.3	168.8	84.0	+1.8	172.8	172.1	+3.3	86.8		177.6	4
Chemicals*	59.5	119.0	58.1	(1.5)	116.3	116.6	(2.4)	61.7	+3.7	122.3	-
Maintenance	18.7	41.5	22.1	+3.4	46.3	45.8	+4.2	21.2	(0.9)	46.7	-
Others	4.0	8.3	3.9	(0.1)	10.2	9.7	+1.4	3.9		8.6	(
tal Net Sales	160.7	344.6	188.4	+27.7	380.0	384.8	+40.2	194.0		400.0	,

\*Due to changes in disclosed segments, the breakdown figures for the fiscal year ended March 31, 2023, which were provisionally calculated, have been re-calculated as actual figures.