

Financial Results for the Three Months ended March 31, 2024



AGC Inc.

May 8, 2024

Your Dreams, Our Challenge



| | | |
|---|-------|------|
| Financial Results for the Three Months ended March 31, 2024 | _____ | P.3 |
| 1. Highlights of the Financial Results | _____ | P.5 |
| 2. Business & Geographic Segment | _____ | P.12 |
| Outlook for FY2024 | _____ | P.23 |
| Appendix | _____ | P.30 |

Financial Results for 1Q FY2024 (YoY)

| | | |
|--|---------------|----------------|
| Net sales | 498.7 bn JPY | (+9.5 bn JPY) |
| Operating profit | 24.1 bn JPY | (-10.1 bn JPY) |
| Profit for the period attributable to owners of the parent | - 21.0 bn JPY | (-43.0 bn JPY) |

- Net sales increased thanks to the positive effect of foreign exchange rates and increase in sales in Electronics, despite the decline in sales prices for Architectural Glass, Caustic soda and PVC.
- Operating profit decreased due to factors such as the above-mentioned lower sales prices, despite lower raw materials and fuel costs.
- Profit for the period attributable to owners of the parent decreased, partly due to the impact of other expenses incurred in connection with the transfer of the Russian business.

Outlook for FY2024 (YoY)

| | | |
|------------------|----------------|----------------|
| Net sales | 2,100.0 bn JPY | (+80.7 bn JPY) |
| Operating profit | 150.0 bn JPY | (+21.2 bn JPY) |

- No change is made from the forecast announced in February 2024.

Financial Results for the Three Months ended March 31, 2024

1. Highlights of the Financial Results

Highlights of the Financial Results for 1Q FY2024







* FOREX impact was +36.0 billion JPY, change in the scope of consolidation was ▲2.1 billion JPY

(100 million JPY)

| | FY2023 1Q | FY2024 1Q | Change | Main factors in the change | |
|---|----------------|--------------|-------------------|--|---|
| | | | | (+) Increasing factors | (-) Decreasing factors |
| Net sales | 4,892 | 4,987 | + 95* | (+) Yen depreciation (+) Increase in shipments of Electronic materials and LCD glass substrates | (-) Decline in sales prices of Architectural glass (-) Decline in sales prices of caustic soda and PVC |
| Operating profit | 342 | 241 | - 101 | (+) Decline in raw materials and fuel prices | (-) Decline in sales prices mentioned above |
| Profit before tax | 366 | - 63 | - 429 | In addition to the above, (+) Foreign exchange gain | (-) Other expenses related to transfer of Architectural glass and Automotive glass business in Russia |
| Profit for the period attributable to owners of the parent | 221 | - 210 | - 430 | | |
| FOREX (Average) | 1USD | JPY 132.34 | JPY 148.61 | | |
| | 1EUR | JPY 142.10 | JPY 161.31 | | |
| Crude oil (Dubai, Average) | USD/BBL | 80.32 | 81.29 | | |

YoY Performance Comparison by Business Segment

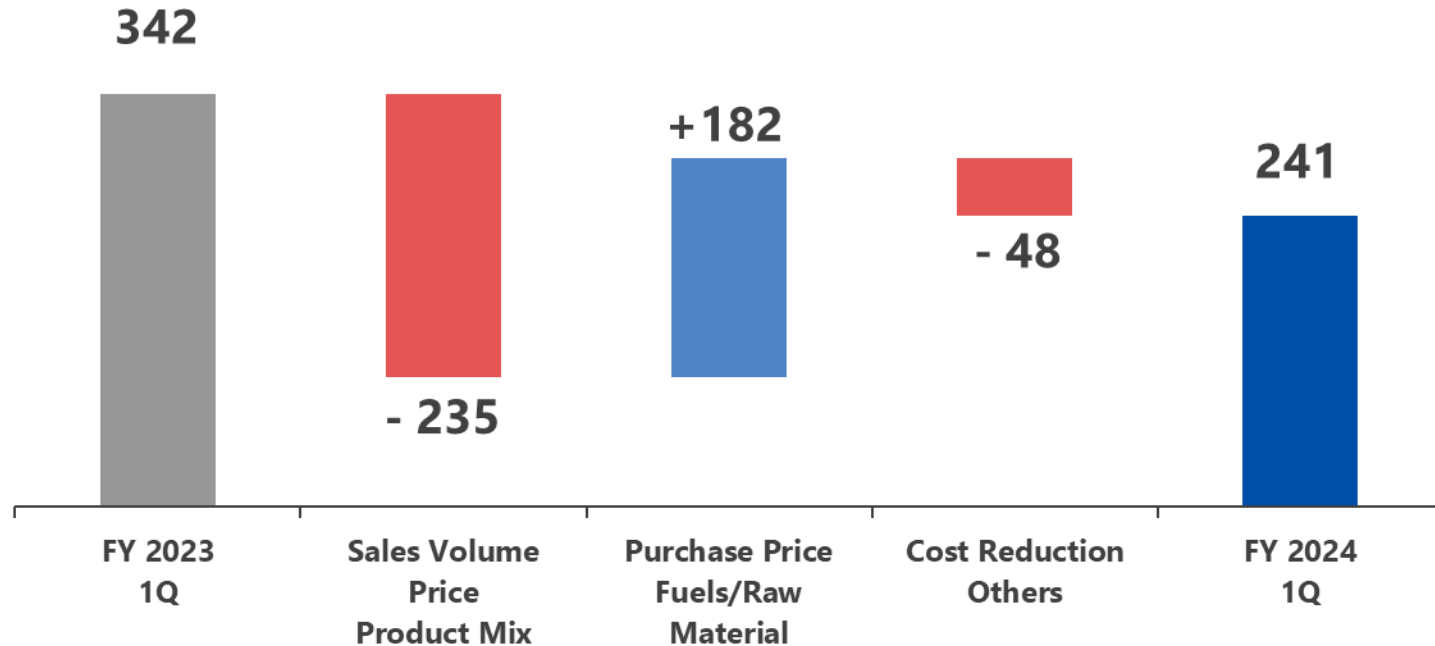
(100 million JPY)

| | FY2023 | | FY2024 | | Change | |
|--|-----------|------------------|--------------|------------------|-----------|------------------|
| | 1Q | | 1Q | | (b)-(a) | |
| | (a) | | (b) | | | |
| | Net sales | Operating profit | Net sales | Operating profit | Net sales | Operating profit |
|  Architectural Glass | 1,205 | 93 | 1,103 | 42 | - 103 | - 51 |
|  Automotive | 1,184 | 48 | 1,242 | 48 | + 57 | - 0 |
|  Electronics | 702 | 19 | 825 | 72 | + 123 | + 53 |
|  Chemicals | 1,410 | 172 | 1,436 | 136 | + 27 | - 36 |
|  Life Science | 332 | 6 | 325 | -63 | - 7 | - 69 |
|  Ceramics/Other | 199 | 6 | 199 | 6 | - 0 | - 0 |
| Elimination | -141 | -2 | -143 | 0 | - 2 | + 2 |
| Total | 4,892 | 342 | 4,987 | 241 | + 95 | - 101 |

Variance Analysis on OP (1Q.FY2024 vs. 1Q.FY2023)

10.1 bn JPY down from last year

(100 million JPY)



Consolidated Statement of Financial Position

| | (100 million JPY) | | | |
|--|-------------------|---------------|--------|---|
| | 2023/12 | 2024/3 | Change | |
| Cash and cash equivalents | 1,461 | 1,230 | - 230 | |
| Inventories | 4,541 | 4,544 | + 3 | |
| Property, plant and equipment, Goodwill and Intangible assets | 16,312 | 16,750 | + 439 | Foreign exchange fluctuation +45.7 billion yen |
| Other assets | 7,017 | 7,373 | + 356 | |
| Total assets | 29,330 | 29,898 | + 568 | Foreign exchange fluctuation +73.2 billion yen |
| Interest-bearing debt | 6,950 | 6,614 | - 336 | |
| Other liabilities | 5,836 | 6,013 | + 176 | |
| Liabilities | 12,787 | 12,627 | - 159 | |
| Total equity attributable to owners of the parent | 14,471 | 15,129 | + 658 | |
| Non-controlling interests | 2,073 | 2,141 | + 69 | Foreign exchange fluctuation |
| Equity | 16,543 | 17,271 | + 727 | +48.7 billion yen |
| Total liabilities and equity | 29,330 | 29,898 | + 568 | |
| D/E ratio | 0.42 | 0.38 | | |

Consolidated Statement of Cash Flow

| 1Q | (100 million JPY) | |
|--|-------------------|-------------|
| | FY2023 | FY2024 |
| Profit before tax | 366 | -63 |
| Depreciation and amortization | 424 | 455 |
| Increase(decrease) in working capital | -387 | -103 |
| Others | -102 | 386 |
| Cash flows from operating activities | 301 | 676 |
| Cash flows from investing activities | -471 | -227 |
| Free cash flow | -170 | 449 |
| Changes in interest-bearing debt | 460 | -473 |
| Dividends paid | -233 | -223 |
| Others | -168 | -4 |
| Cash flows from financing activities | 58 | -700 |
| Effect of exchange rate changes on cash and cash equivalents etc. | 35 | 21 |
| Net increase(decrease) in cash and cash equivalents | -76 | -230 |

Effect of loss on sale of subsidiaries and associates not accompanying cash outflow

+36.5 billion yen

Cash inflow effect from sale of subsidiaries and associates

+21.9 billion yen

CAPEX, Depreciation and R&D

| 1Q | FY2023 | FY2024 |
|---------------------|--------|------------|
| CAPEX | 487 | 544 |
| Architectural Glass | 56 | 50 |
| Automotive | 48 | 53 |
| Electronics | 107 | 125 |
| Chemicals | 204 | 231 |
| Life Science | 67 | 76 |
| Ceramics/Other | 4 | 10 |
| Elimination | - 1 | - 0 |

| 1Q | FY2023 | FY2024 |
|---------------------|--------|------------|
| Depreciation | 424 | 455 |
| Architectural Glass | 58 | 61 |
| Automotive | 77 | 84 |
| Electronics | 128 | 130 |
| Chemicals | 123 | 131 |
| Life Science | 34 | 45 |
| Ceramics/Other | 5 | 5 |
| Elimination | - 0 | - 0 |

(100 million JPY)

| 1Q | FY2023 | FY2024 |
|----------------|--------|------------|
| R&D | 136 | 144 |

Main projects for CAPEX

- Capacity enhancement for Chlor-alkali in Southeast Asia (Chemicals)
- Capacity enhancement for Electronic materials (Electronics)
- Capacity enhancement for Biopharmaceuticals CDMO and Small Molecule Pharmaceuticals and Agrochemicals CDMO (Life Science)
- Capacity enhancement for Fluorochemical-related products (Chemicals)
- Repairment for Display glass furnace (Electronics)
etc.

2. Business and Geographic Segments

| 1Q | FY2023 | FY2024 | Change |
|-------------------------|--------|--------------|--------|
| Net sales | 1,205 | 1,103 | - 103* |
| Asia | 373 | 352 | - 21 |
| Europe & Americas | 831 | 746 | - 85 |
| (Inter-segment) | 1 | 5 | + 3 |
| Operating profit | 93 | 42 | - 51 |

* FOREX impact: +10.4 billion yen,
Change in the Scope of Consolidation: No impact

(100 million JPY)

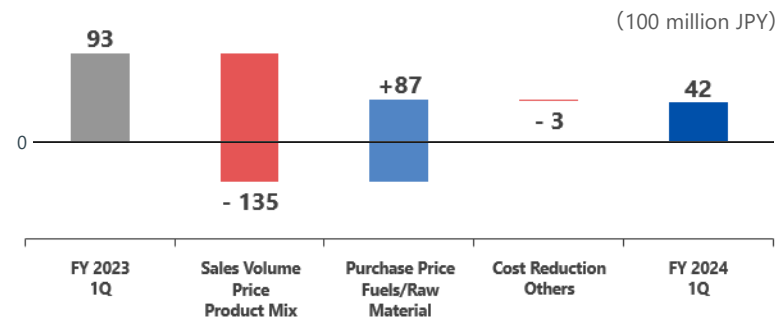
Asia

- Net sales decreased due to lower shipments in all regions.

Europe & Americas

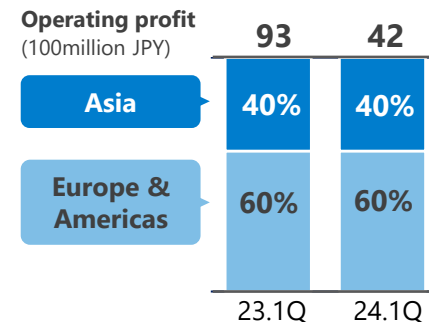
- Net sales decreased due to lower sales prices in Europe, despite the positive effect of foreign exchange rates.

Variance Analysis on OP



Sub-segment ratio to the operating profit

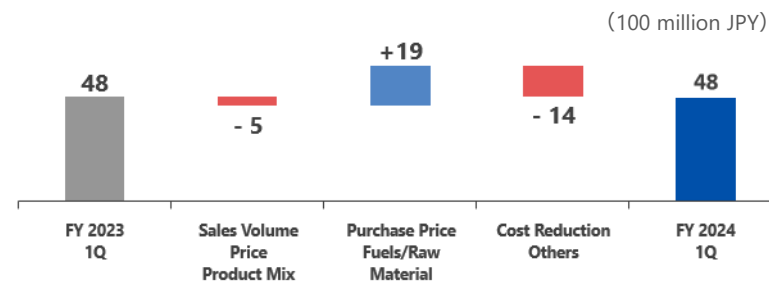
(before common expense allocation)



| 1Q | FY2023 | FY2024 | Change |
|-------------------------|--------|--------------|--------|
| Net sales | 1,184 | 1,242 | + 57* |
| Automotive | 1,183 | 1,240 | + 57 |
| (Inter-segment) | 1 | 1 | + 0 |
| Operating profit | 48 | 48 | - 0 |

* FOREX impact: +10.3 billion yen,
Change in the Scope of Consolidation: No impact
(100 million JPY)

Variance Analysis on OP



Automotive Glass

- The Group's shipments decreased as the automobile production decreased in Japan and Europe, etc.
- Net sales increased due to positive effect of foreign exchange rates and higher sales prices.

| 1Q | FY2023 | FY2024 | Change |
|-------------------------|--------|------------|--------|
| Net sales | 702 | 825 | + 123* |
| Display | 358 | 428 | + 70 |
| Electronic Materials | 341 | 394 | + 54 |
| (Inter-segment) | 4 | 3 | - 1 |
| Operating profit | 19 | 72 | + 53 |

* FOREX impact: +2.8 billion yen,
Change in the Scope of Consolidation: ▲1.6 billion yen
(100 million JPY)



Display

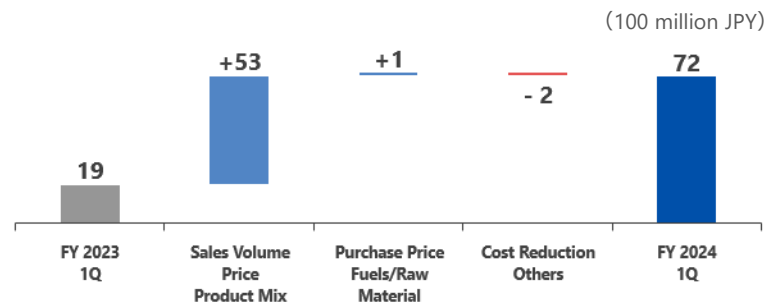
- Net sales increased due to increase in shipments and higher sales prices of LCD glass substrates.



Electronic Materials

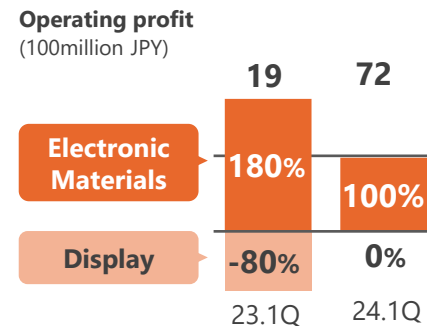
- Net sales increased due to higher shipments of semiconductor-related products such as EUV mask blanks, as well as the positive effect of foreign exchange rates.

Variance Analysis on OP



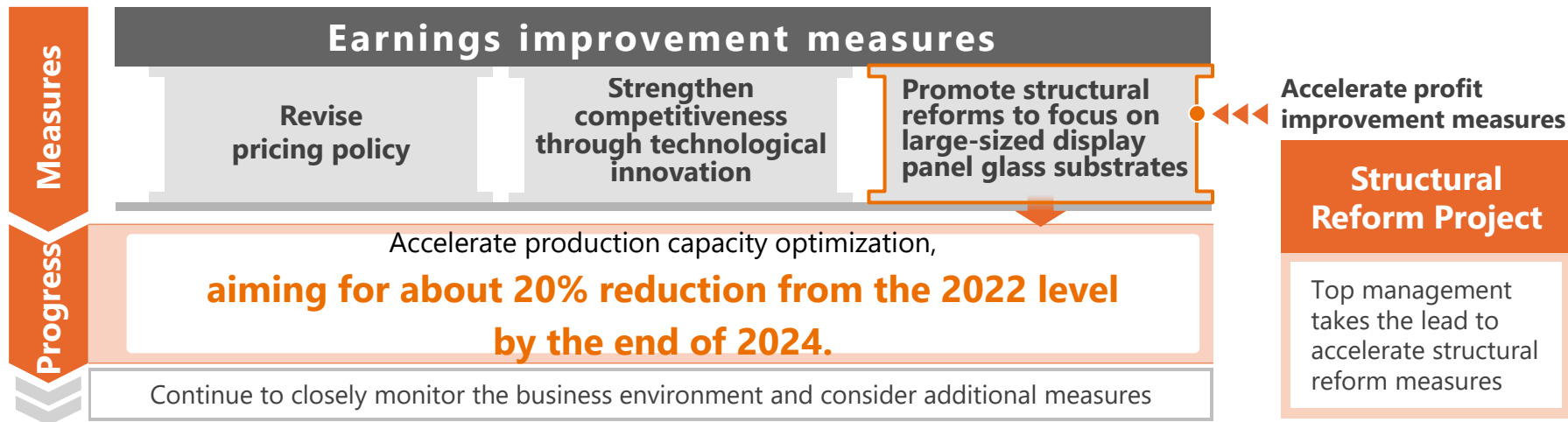
Sub-segment ratio to the operating profit

(before common expense allocation)



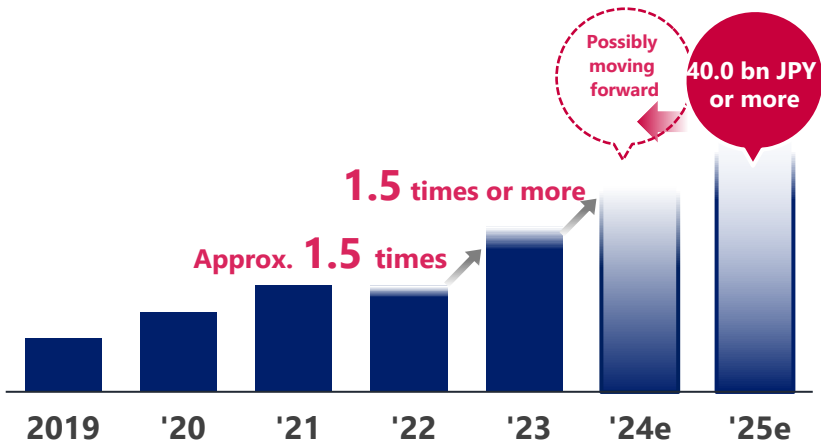
Progress of the Display Business Structural Reform

- Earnings improvement measures will be implemented with greater speed under a project led by the CFO.
- Capacity optimization efforts since 2023 will be accelerated to reduce production by about 20%* in two years.
- Business environment will be closely monitored to further consider additional measures.
- Aim to reach 10% ROCE in Display business during the current medium-term plan.



- AGC supplies to all four semiconductor device manufacturers using EUV lithography for mass production.
- Possibly able to reach one year in advance, the initial 2025 target of 40.0 bn JPY net sales.
- Developing EUV mask blanks for each cutting-edge generation together with semiconductor device manufacturers. (Co-research publication with TSMC made in 2023 on next-generation products *)

AGC Group's EUV Mask Blanks Net Sales



Technological development

Developing next-generation products that can improve throughput and resolution of lithography systems for each semiconductor device generation and lithography system model

| Device generation | Exposure system | AGC Development Status |
|---------------------------------|-------------------|------------------------|
| Logic 7~2nm DRAM D1Z~D1C | Low NA (NA0.33) | Development Completed |
| Logic 1.4~0.7nm DRAM D1D~D0X | High NA (NA0.55) | Under Development |
| Logic <0.7nm | Hyper NA (NA>0.7) | Under Development |

| 1Q | FY2023 | FY2024 | Change |
|-------------------------|--------|--------------|--------|
| Net sales | 1,410 | 1,436 | + 27* |
| Essential Chemicals | 1,009 | 1,005 | - 4 |
| Performance Chemicals | 391 | 421 | + 29 |
| (Inter-segment) | 9 | 10 | + 1 |
| Operating profit | 172 | 136 | - 36 |

* FOREX impact: +9.2 billion yen,
Change in the Scope of Consolidation: No impact
(100 million JPY)

Essential Chemicals

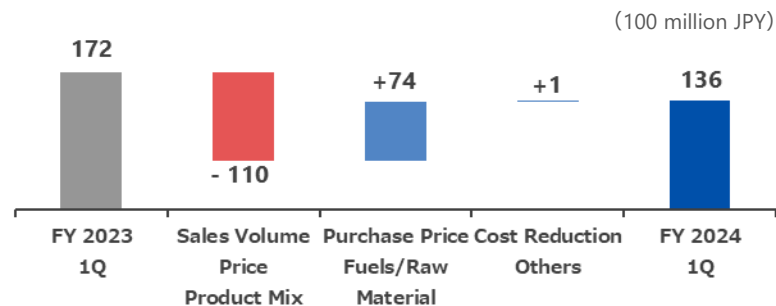
- Net sales remained flat due to lower sales prices of caustic soda and PVC, despite the positive effect of foreign exchange rates.



Performance Chemicals

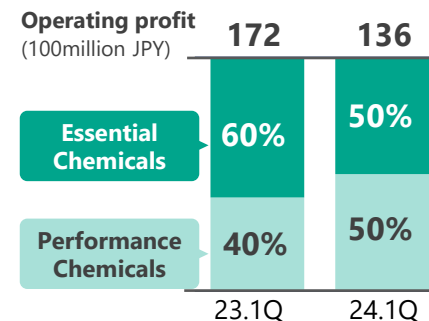
- Net sales increased due to the rise in sales prices and positive effect of foreign exchange rates.

Variance Analysis on OP



Sub-segment ratio to the operating profit

(before common expense allocation)



| 1Q | FY2023 | FY2024 | Change |
|-------------------------|--------|------------|--------|
| Net sales | 332 | 325 | - 7* |
| Life Science | 321 | 309 | - 12 |
| (Inter-segment) | 11 | 16 | + 5 |
| Operating profit | 6 | -63 | - 69 |

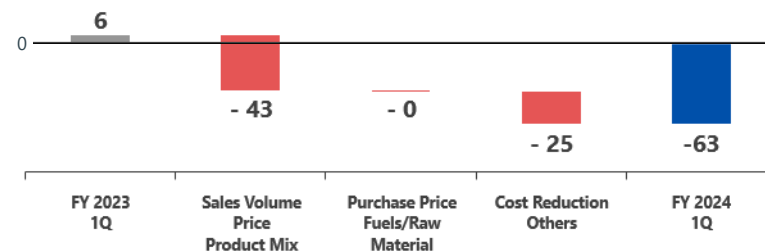
* FOREX impact: +2.9 billion yen,
Change in the Scope of Consolidation: No impact
(100 million JPY)

Life Science

- Net sales decreased due to the disappearance of Covid-related special demand, reduced capital inflows into biotech ventures, as well as the negative effect of inventory adjustments in the agrochemicals market.
- Upfront costs incurred associated with capacity expansion in the Biopharmaceutical CDMO business.

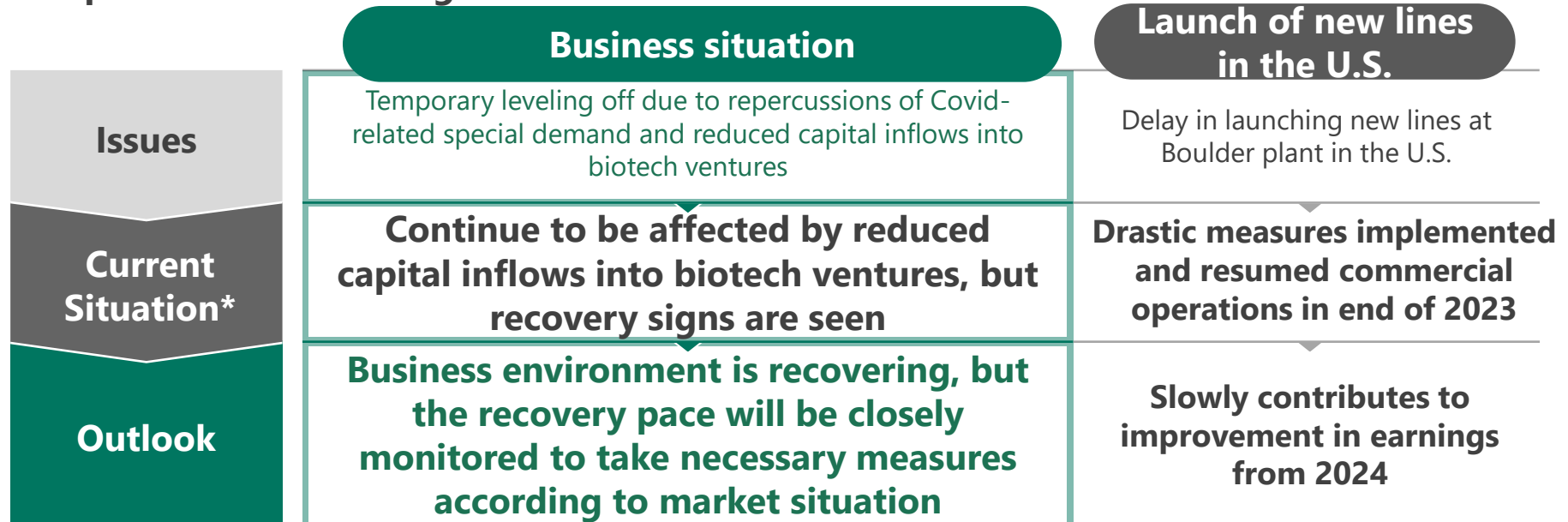
Variance Analysis on OP

(100 million JPY)



Current Situation and Outlook of Biopharmaceuticals CDMO

- The impact of the reduced capital inflows into biotech ventures continues. Although the business environment is recovering, **its recovery pace requires close monitoring. The situation going forward will be assessed and necessary measures will be taken.**
- New lines in the U.S. has **resumed commercial operations and is expected to contribute to improvement in earnings from 2024.**

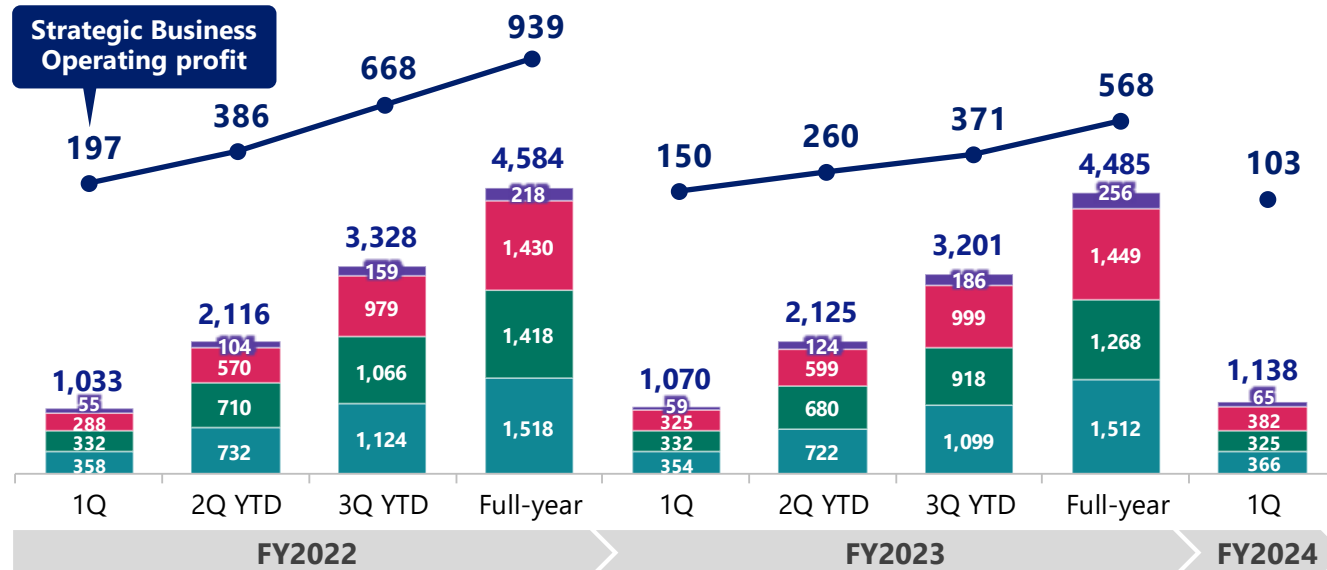


Profit contribution of Strategic Businesses

- Sales of semiconductor-related products in Electronics and Performance chemicals were strong, but profits declined YoY due to deteriorating earnings from Biopharmaceutical CDMO.

Sales of Strategic business

(100 million yen)



Main products & businesses

Mobility

- Cover glass for in-vehicle displays
- High value-added products for CASE

Electronics

- Semiconductor-related materials
- Optoelectronic materials
- Next-generation high-speed communication materials

Life Science

- CDMO for synthetic pharmaceuticals and agrochemicals
- CDMO for biopharmaceuticals

Performance Chemicals

- High performance fluorine products for various industries

YoY Performance Comparison by Geographic Segment

| 1Q | (100 million JPY) | | |
|--------------------------------|-------------------|--------------|--------------|
| | FY2023 | FY2024 | Change |
| Net sales | 4,892 | 4,987 | + 95 |
| Japan &Asia | 2,998 | 3,046 | + 48 |
| Americas | 530 | 631 | + 102 |
| Europe | 1,364 | 1,310 | - 55 |
| Operating profit | 342 | 241 | - 101 |
| Japan &Asia | 326 | 354 | + 28 |
| Americas | 0 | -31 | - 31 |
| Europe | 128 | 42 | - 86 |
| Cross-regional common expenses | -112 | -124 | - 11 |

FOREX impact :

+36.0 bn JPY

Change in the scope of consolidation :

-2.1 bn JPY

Outlook for FY2024

- No change from the forecast announced in February 2024







(100 million JPY)

| | | FY2023 | FY2024e |
|---|----------------|-----------|---------------|
| Net sales | | 20,193 | 21,000 |
| | (First half) | 9,853 | 10,000 |
| Operating profit | | 1,288 | 1,500 |
| | (First half) | 643 | 600 |
| Profit before tax | | 1,228 | 1,050 |
| Profit for the year attributable to owners of the parent | | 658 | 530 |
| Dividend (JPY/share) | | 210 | 210 |
| Operating profit margin | | 6.4% | 7.1% |
| ROE | | 4.6% | 3.7%* |
| FOREX (Average) | 1 USD | JPY 140.6 | JPY 140.0 |
| | 1 EUR | JPY 152.0 | JPY 160.0 |
| Crude oil (Dubai, Average) | USD/BBL | 82.1 | 85.0 |
| Ethylene (CFR SEA) | USD/MT | 889 | 980 |

* ROE of FY2024e is calculated using the figures of Total equity attributable to owners of the parent as of Dec 31, 2023

Outlook breakdown by Segment (Net sales and Operating profit)

(100 million JPY)

| | FY2023 (a) | | FY2024e (b) | | Change (b)-(a) | |
|---|------------|------------------|---------------|------------------|----------------|------------------|
| | Net sales | Operating profit | Net sales | Operating profit | Net sales | Operating profit |
|  Architectural Glass | 4,763 | 328 | 4,600 | 300 | - 163 | - 28 |
|  Automotive | 4,997 | 218 | 5,100 | 230 | + 103 | + 12 |
|  Electronics | 3,132 | 184 | 3,300 | 330 | + 168 | + 146 |
|  Chemicals | 5,741 | 648 | 6,200 | 600 | + 459 | - 48 |
|  Life Science | 1,268 | - 124 | 1,400 | 30 | + 132 | + 154 |
|  Ceramics/Other | 834 | 33 | 800 | 10 | - 34 | - 23 |
| Elimination | - 542 | 1 | - 400 | 0 | + 142 | - 1 |
| Total | 20,193 | 1,288 | 21,000 | 1,500 | + 807 | + 212 |

Outlook for FY2024



Architectural Glass

Asia

- In Japan and Asia regions, the Group's shipments are expected to be robust due to increased demand for highly insulating and thermal glass.

Europe & Americas

- Although economic slowdown and transfer of the Russian business will have a negative impact, demand for replacement with highly insulating glass for energy reduction is expected to support the Group's shipments.



Automotive

- Automobile production and the Group's shipments are expected to be flat year on year. Effects of pricing policy and structural reformation efforts will appear.



Electronics

Display

- Profitability of LCD glass substrates will improve due to the earnings improvement measures as well as a recovery in demand.
- Shipments of specialty glass for display will increase due to recovery in the smartphone market and increased orders from major customers.

Electronic Materials

- Shipments of semiconductor-related products such as EUV mask blanks will increase.
- Shipments of optoelectronic materials will be strong due to the recovery of the smartphone market.

Outlook for FY2024



Chemicals

Essential Chemicals

- Demand in Southeast Asia will remain strong, but there are concerns that market recovery will take time due to the sluggish Chinese economy.

Performance Chemicals

- Shipment will increase due to higher demand for Fluorochemical-related products for semiconductors and transportation application.



Life Science

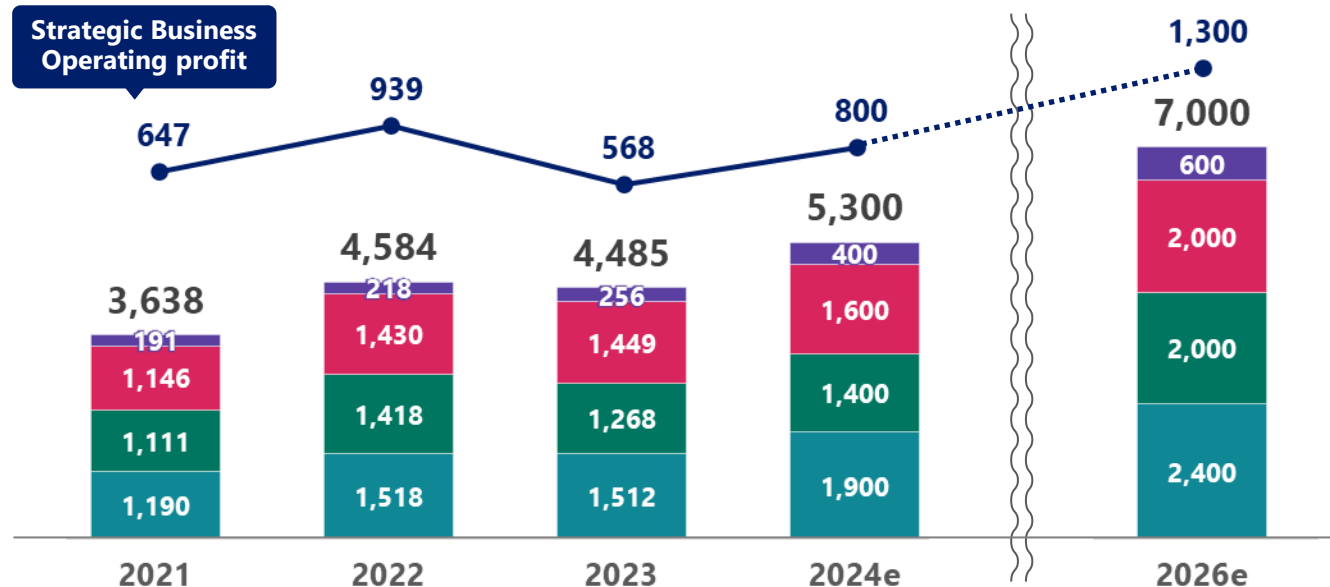
- Contract sales of synthetic pharmaceuticals and agrochemicals CDMO are expected to remain flat year on year.
- As for the biopharmaceuticals CDMO, while the delayed start of the new lines in the U.S. resumed commercial operation, the recovery speed of capital inflow to biotech ventures need to be carefully monitored.

Outlook of Strategic businesses

- No change from the forecast announced in February 2024 while special attention needs to be paid to the recovery speed of the Biopharmaceuticals CDMO business.

Sales of Strategic business

(100 million yen)



Main products & businesses

Mobility

- Cover glass for in-vehicle displays
- High value-added products for CASE

Electronics

- Semiconductor-related materials
- Optoelectronic materials
- Next-generation high-speed communication materials

Life Science

- CDMO for synthetic pharmaceuticals and agrochemicals
- CDMO for biopharmaceuticals

Performance Chemicals

- High performance fluorine products for various industries

Outlook of CAPEX, Depreciation and R&D

| Full year | FY2023 | FY2024e |
|---------------------|--------|--------------|
| CAPEX | 2,317 | 2,500 |
| Architectural Glass | 247 | 350 |
| Automotive | 263 | 200 |
| Electronics | 514 | 400 |
| Chemicals | 877 | 1,160 |
| Life Science | 399 | 370 |
| Ceramics/Other | 18 | 20 |
| Elimination | - 1 | 0 |

| Full year | FY2023 | FY2024e |
|---------------------|--------|--------------|
| Depreciation | 1,753 | 1,850 |
| Architectural Glass | 244 | 250 |
| Automotive | 319 | 340 |
| Electronics | 532 | 550 |
| Chemicals | 501 | 530 |
| Life Science | 139 | 170 |
| Ceramics/Other | 21 | 10 |
| Elimination | - 2 | 0 |

(100 million JPY)

| Full year | FY2023 | FY2024e |
|----------------|--------|------------|
| R&D | 573 | 600 |







Main projects for CAPEX

- Capacity enhancement for chlor-alkali in Southeast Asia (Chemicals)
- Capacity enhancement for fluorochemical-related products (Chemicals)
- Capacity enhancement for Biopharmaceuticals CDMO (Life Science)
- Capacity enhancement for electronic materials (Electronics) etc.

Appendix

ROCE & EBITDA by Segment

(100 million yen)

| | Operating profit | | EBITDA* | | ROCE | | Operating assets | |
|--|------------------|--------------|--------------|--------------|-------------|-------------|------------------|---------------|
| | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 |
|  Architectural Glass | 327 | 328 | 566 | 572 | 10.9% | 10.6% | 3,000 | 3,100 |
|  Automotive | - 98 | 218 | 227 | 537 | - 3.0% | 6.4% | 3,300 | 3,400 |
|  Electronics | 147 | 184 | 830 | 715 | 2.6% | 3.1% | 5,650 | 6,000 |
|  Chemicals | 1,261 | 648 | 1,736 | 1,148 | 23.3% | 10.4% | 5,400 | 6,200 |
|  Life Science | 169 | - 124 | 284 | 15 | 6.7% | - 4.3% | 2,500 | 2,900 |
|  Ceramics/Others | 37 | 33 | 56 | 55 | 18.4% | 16.7% | 200 | 200 |
| Elimination | - 3 | 1 | - 4 | 0 | — | — | — | — |
| Total | 1,839 | 1,288 | 3,696 | 3,041 | 9.2% | 5.9% | 20,050 | 21,800 |

Impact on Operating Profit



Exchange rate

600 million yen* gain
if yen depreciated by 1%

*Impact when all currencies fluctuate at the same proportion against JPY



Crude oil

280 million yen* loss
if increased by 1 dollar
per barrel

*excluding impact of oil hedging



Chemicals market

1 Caustic soda

\$1 million gain if the
International market risen by \$1

2 PVC spread

\$1.2 million gain* if
increased by \$1

*PVC spread: PVC market – (ethylene market × 0.5)

Variance Analysis on OP(1Q.FY2024 vs. 4Q.FY2023)







9.1 bn JPY down from last quarter

(100 million JPY)



YoY Performance Comparison by Geographic Segment

(100 million JPY)

| | | Japan& Asia | Americas | Europe | Inter-segment | Total |
|--|--------------------|--------------|------------|--------------|---------------|--------------|
|  Architectural Glass | 1 Q .FY2024 | 352 | 68 | 678 | 5 | 1,103 |
| | 1 Q .FY2023 | 373 | 72 | 758 | 1 | 1,205 |
|  Automotive | 1 Q .FY2024 | 582 | 280 | 377 | 1 | 1,242 |
| | 1 Q .FY2023 | 602 | 224 | 358 | 1 | 1,184 |
|  Electronics | 1 Q .FY2024 | 696 | 124 | 2 | 3 | 825 |
| | 1 Q .FY2023 | 617 | 78 | 4 | 4 | 702 |
|  Chemicals | 1 Q .FY2024 | 1,269 | 81 | 75 | 10 | 1,436 |
| | 1 Q .FY2023 | 1,243 | 84 | 74 | 9 | 1,410 |
|  Life Science | 1 Q .FY2024 | 57 | 78 | 175 | 16 | 325 |
| | 1 Q .FY2023 | 79 | 72 | 170 | 11 | 332 |
|  Ceramics/Other | 1 Q .FY2024 | 89 | - | 2 | 108 | 199 |
| | 1 Q .FY2023 | 85 | - | - | 115 | 199 |
| Elimination | 1 Q .FY2024 | - | - | - | -143 | -143 |
| | 1 Q .FY2023 | - | - | - | -141 | -141 |
| Total Net Sales | 1 Q .FY2024 | 3,046 | 631 | 1,310 | - | 4,987 |
| | 1 Q .FY2023 | 2,998 | 530 | 1,364 | - | 4,892 |

Business Performance (1)

(100 million JPY)

| Architectural Glass | 1Q.23 | 2Q.23 | 3Q.23 | 4Q.23 | 1Q.24 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| Net Sales | 1,205 | 1,192 | 1,150 | 1,216 | 1,103 |
| Asia | 373 | 386 | 401 | 424 | 352 |
| Europe & Americas | 831 | 802 | 745 | 785 | 746 |
| (Inter Segment) | 1 | 5 | 4 | 7 | 5 |
| Operating profit | 93 | 93 | 83 | 59 | 42 |
| Automotive | 1Q.23 | 2Q.23 | 3Q.23 | 4Q.23 | 1Q.24 |
| Net Sales | 1,184 | 1,223 | 1,255 | 1,335 | 1,242 |
| Automotive | 1,183 | 1,221 | 1,255 | 1,335 | 1,240 |
| (Inter Segment) | 1 | 1 | 1 | 0 | 1 |
| Operating profit | 48 | 54 | 59 | 56 | 48 |
| Electronics | 1Q.23 | 2Q.23 | 3Q.23 | 4Q.23 | 1Q.24 |
| Net Sales | 702 | 717 | 835 | 878 | 825 |
| Display | 358 | 425 | 418 | 406 | 428 |
| Electronic Materials | 341 | 290 | 414 | 468 | 394 |
| (Inter Segment) | 4 | 2 | 3 | 4 | 3 |
| Operating profit | 19 | 11 | 69 | 85 | 72 |

Business Performance (2)

(100 million JPY)

| Chemicals | 1Q.23 | 2Q.23 | 3Q.23 | 4Q.23 | 1Q.24 |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
| Net Sales | 1,410 | 1,418 | 1,428 | 1,486 | 1,436 |
| Essential Chemicals | 1,009 | 999 | 1,002 | 1,018 | 1,005 |
| Performance Chemicals | 391 | 407 | 414 | 457 | 421 |
| (Inter Segment) | 9 | 13 | 12 | 11 | 10 |
| Operating profit | 172 | 137 | 170 | 169 | 136 |
| Life Science | 1Q.23 | 2Q.23 | 3Q.23 | 4Q.23 | 1Q.24 |
| Net Sales | 332 | 348 | 238 | 350 | 325 |
| Life Science | 321 | 346 | 235 | 337 | 309 |
| (Inter Segment) | 11 | 2 | 3 | 13 | 16 |
| Operating profit | 6 | -1 | -83 | -46 | -63 |

Trend of shipment and price

| | | | | 2023 | | | | 2024 |
|------------------------|--------------------------------|---------------|----------|--------------------|----------------|-------------------|-------------------|-------------------|
| | | | | 1Q | 2Q | 3Q | 4Q | 1Q |
| YoY comparision | | | | | | | | |
| Glass | Architectural (AGC) | Japan & Asia | shipment | -high single-digit | -10% | -low single-digit | +mid single-digit | -mid 10% range |
| | | | price | +high 20% range | +low 30% range | +high 20% range | +mid 20% range | +mid single-digit |
| | | Europe | shipment | -mid 10% range | -mid 10% range | -low single-digit | -mid single-digit | flat |
| | | | price | +high 20% range | -low 10% range | -low 40% range | -40% | -mid 30% range |
| | Automobile production*1 | Japan | volume | +13% | +27% | +13% | +12% | -12% |
| | | North America | volume | +10% | +15% | +8% | +6% | +0% |
| Europe & Russia | | volume | +18% | +17% | +8% | +8% | -4% | |
| Electronics | Display panel demand*2 | Global | area | -15% | +4% | +11% | -5% | +2% |

*1 Source : S&P global data as of April 5, 2024.

*2 Source : Omdia-Display Long-Term Demand Forecast Tracker – 4Q23 Pivot

Results are not an endorsement of AGC Inc. Any reliance on these results is at the third-party's own risk.

| | | IFRS | | | | |
|---|-------------|-----------|-----------|-----------|-----------|-----------|
| | | 19/12 | 20/12 | 21/12 | 22/12 | 23/12 |
| Net sales | Million JPY | 1,518,039 | 1,412,306 | 1,697,383 | 2,035,874 | 2,019,254 |
| Operating profit | Million JPY | 101,624 | 75,780 | 206,168 | 183,942 | 128,779 |
| OP margin | % | 6.7 | 5.4 | 12.1 | 9.0 | 6.4 |
| Profit for the year attributable to owners of the parent | Million JPY | 44,434 | 32,715 | 123,840 | -3,152 | 65,798 |
| Return on equity (ROE) ^{*1} | % | 3.9 | 2.9 | 10.2 | -0.2 | 4.6 |
| Return on assets (ROA) ^{*2} | % | 4.4 | 3.1 | 7.9 | 6.7 | 4.5 |
| Equity ratio | % | 50 | 44 | 49 | 49 | 49 |
| D/E (Interest-bearing debts ÷ Net assets) | times | 0.47 | 0.63 | 0.41 | 0.41 | 0.42 |
| CF from Operating Activities/Interest-bearing debt | times | 0.32 | 0.29 | 0.54 | 0.33 | 0.31 |
| Earnings per share(EPS) | JPY | 200.85 | 147.84 | 559.11 | -14.22 | 304.73 |
| Cash dividends per share | JPY | 120 | 120 | 210 | 210 | 210 |
| EBITDA ^{*3} | Million JPY | 231,857 | 208,459 | 383,226 | 253,209 | 315,965 |
| Exchange rates (average) | JPY/USD | 109.05 | 106.82 | 109.80 | 131.43 | 140.56 |
| | JPY/EUR | 122.07 | 121.81 | 129.89 | 138.04 | 152.00 |

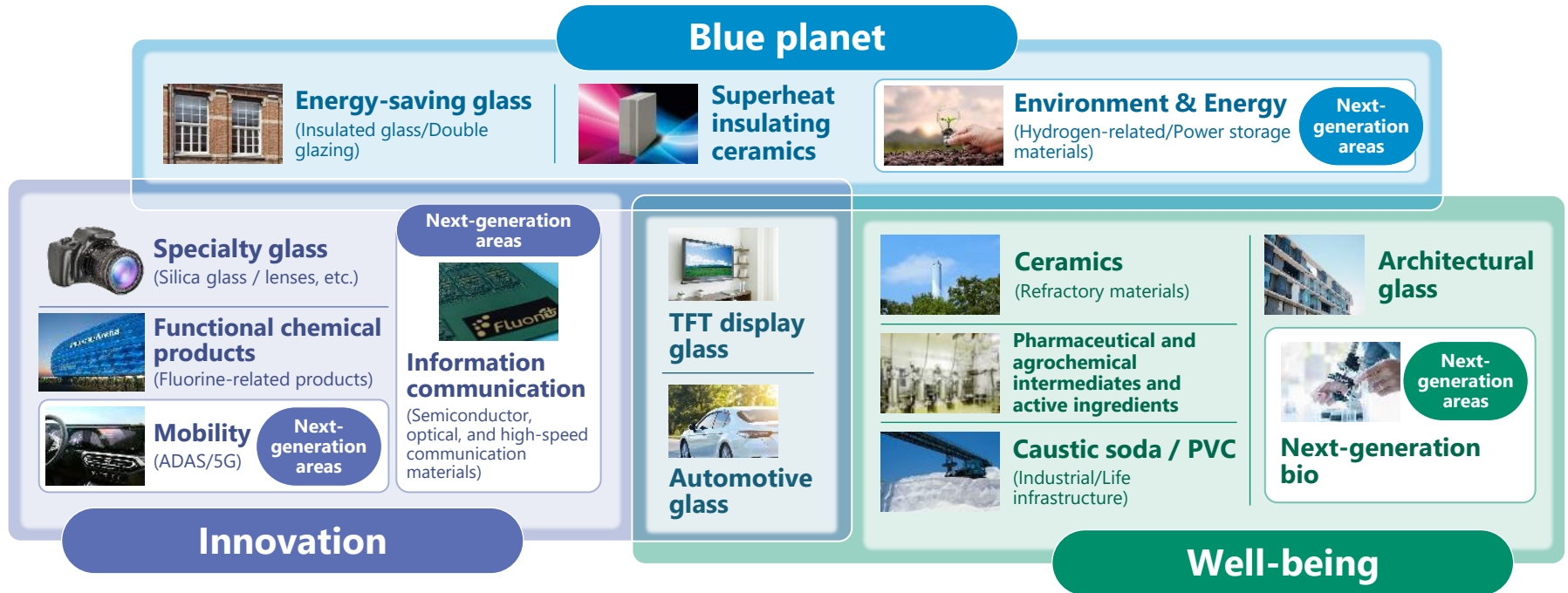
*1 Profit for the year attributable to owners of the parent/Total equity attributable to owners of the parent(average) *2 Operating profit/Total assets(average)

*3 EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) = Profit before taxes + Depreciation + Interest expenses

For other financial indicators, please see here. https://www.agc.com/ir/pdf/data_all.pdf

Social Value Provided by the AGC Group

- AGC has created social values by expanding its business that contributes to the development of society and industry.



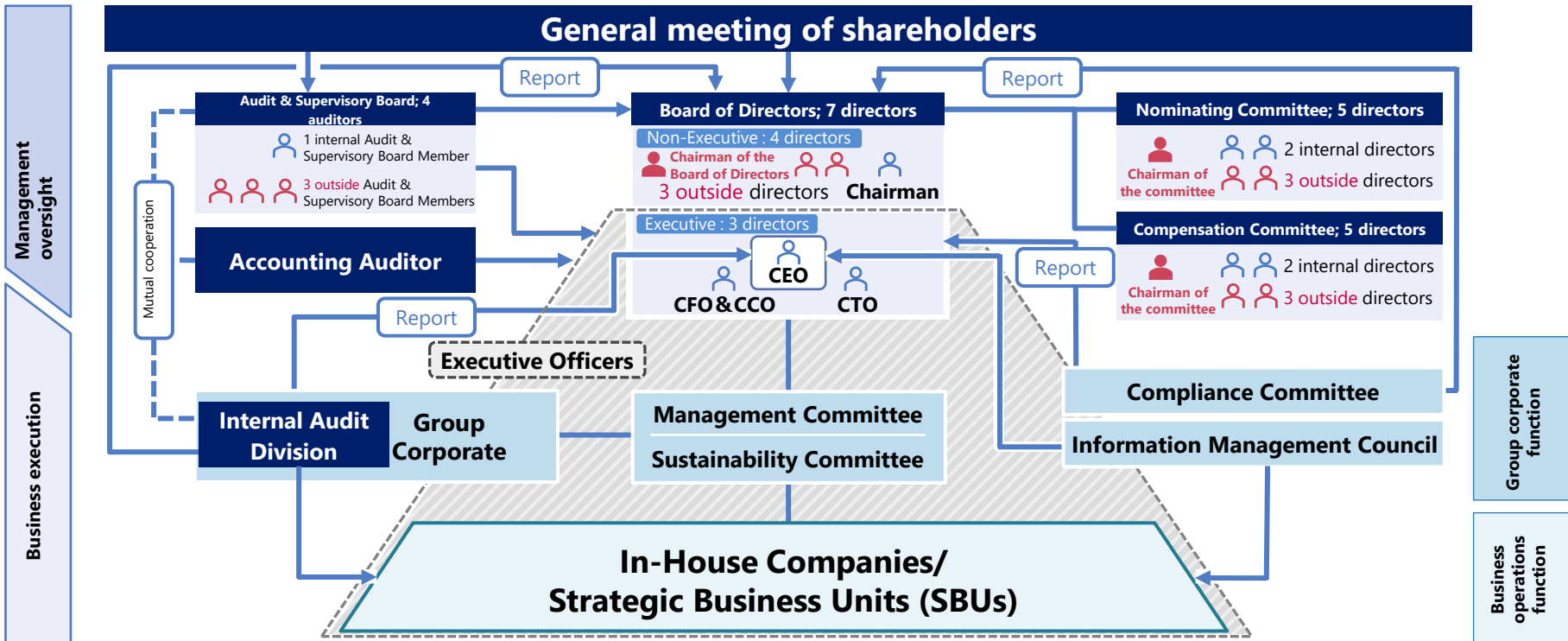
AGC Group's Corporate Governance Structure (Outline figure)








: Internal directors or internal Audit & Supervisory Board Member





: Outside directors or outside Audit & Supervisory Board Members who satisfy Company's "Standards for independence of outside officers"



| | |
|---|--|
|  FTSE4Good | FTSE4Good Index Series |
|  FTSE Blossom Japan Index | FTSE Blossom Japan Index |
|  S&P/JPX カーボン エフィシエント 指数 | S&P/JPX Carbon Efficient Index |
|  CDP DISCLOSER 2023 | CDP Climate Change Report 2023 "A-" |
|  SCIENCE BASED TARGETS <small>DRIVING AMBITIOUS CORPORATE CLIMATE ACTION</small> | SBTi "WB2°C" GHG Reduction Target |

| | |
|--|--|
|  NIKKEI Smart Work ★★★★ 2024 | 4 stars awarded in the 7th Nikkei "Smart Work Management" survey |
|  GOLD 2023 ecovadis Sustainability Rating PLATINUM 2022 ecovadis Sustainability Rating SILVER 2021 ecovadis Sustainability Rating | EcoVadis Supplier Evaluations PLATINUM rated for the Kashima plant and AGC Pharma Chemicals Europe Highly rated in several other domestic and international locations |
|  Top 100 Global Innovator 2023 Clarivate | Clarivate Top 100 Global Innovator 2023 |
|  DX銘柄2023 Digital Transformation | DX Brand 2023 in recognition of digital transformation efforts |

Major Press Releases in FY2024

|  Date |  Summary |
|--|--|
| January 30 | AGC to Build New Facility in Kitakyushu City for FORBLUE™ S-SERIES, Fluorinated Ion-Exchange Membrane Suitable for Green Hydrogen Production |
| February 7 | Notice Regarding the Revision of Calculation Method for Stock Compensation to Directors, etc. of the Company |
| February 7 | Announcement Regarding Change in Shareholder Return Policy |
| February 8 | AGC Formulates New Medium-term Management Plan AGC plus-2026 |
| February 22 | Position and Policy Regarding Reduction in the Trading Unit of the Company's Shares |
| February 28 | Completed transfer of Russian operations |
| March 25 | AGC Achieves Additional Success in Demonstration Test of Solar Panel Cover Glass Recycling |
| April 5 | AGC Obtains Its First Environmental Product Declaration for Architectural Glass Products in Japan |

END

Disclaimer:

- This material is solely for information purposes and should not be construed as a solicitation. Although this material (including the financial projections) has been prepared using information we currently believe reliable, AGC Inc. does not take responsibility for any errors and omissions pertaining to the inherent risks and uncertainties of the material presented.
- We ask that you exercise your own judgment in assessing this material. AGC Inc. is not responsible for any losses that may arise from investment decisions based on the forecasts and other numerical targets contained herein.
- Copyright AGC Inc.
No duplication or distribution without prior consent of AGC Inc.

The logo for AGC, consisting of the letters 'AGC' in a bold, blue, sans-serif font. A small red square is positioned to the right of the letter 'G'.

Your Dreams, Our Challenge