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### Monthly Sales Summary for fiscal year Sep. 1, 2023 through Aug. 31, 2024 (% YoY)

#### ■ Eyewear stores in Japan—year-on-year sales growth, number of stores (%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	10.4	14.4	4.5	14.0	8.1	17.1	13.2	8.6					9.7	12.6			11.2	10.9	11.1
	Existing Store Sales	9.4	12.1	2.3	11.4	5.4	14.5	9.9	5.5					7.8	10.0			8.9	7.7	8.5
Num. Of Stores	Num. of Stores (month-end)	474	478	481	484	485	483	486	491					481	483			483	491	491
	Net Increase	1	4	3	3	1	-2	3	5					8	2			10	8	18
	Openings	1	4	3	3	1	0	3	5					8	4			12	8	20
	Closures	0	0	0	0	0	2	0	0					0	2			2	0	2

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores operating for at least 12 months as of the end of the month; data from stores that closed during the month are not included.

Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

#### ■ Topics

In April, sales across all of the company's eyewear stores in Japan increased 8.6% YoY, and sales at existing stores were up 5.5% YoY.

System failures at a lens manufacturer at the end of last month resulted in the suspension of sales of some optional lenses and delivery delays, pushing down sales by a little more than 2%. The month having one less holiday compared with the previous year also lowered sales by almost 3%. However, since the system was restored on April 13, sales of optional lenses, including the "JINS Gokujo Bifocal Lens," a superior quality bifocal lens that pursues ultimate comfort with minimal distortion and was launched during the month, increased again with more customers purchasing them, leading to growth in unit sales price. As a result, sales at existing stores grew 5.5% YoY.

At the end of April, the number of eyewear stores in Japan was 491 (net increase of five stores).

#### ■ Eyewear stores in Japan—openings and closures

Store openings:

JINS Ashico Town Ashikaga (Tochigi Prefecture), JINS The Outlets Shonan Hiratsuka (Kanagawa Prefecture), RIM Aeon Mall Ota (Gunma Prefecture), JINS Leaf Walk Inazawa (Aichi Prefecture), RIM Aeon Mall Rinku Sennan (Osaka Prefecture)

Store closures:

There were no store closures.

■Additional information

Eyewear stores in Japan—year-on-year sales growth  
 Monthly sales summary from FY 8/2020 to FY 8/2023 (% YoY)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2019–Aug. 2020	25.6	-2.1	6.9	6.9	18.0	15.7	-13.4	-72.3	-47.5	18.3	11.8	8.2	10.3	13.5	-43.8	12.6	12.0	-15.2	-2.7
	Sep. 2020–Aug. 2021	-7.5	10.6	1.0	-1.2	-0.1	4.0	17.9	243.2	69.8	-23.1	-7.5	-14.2	0.5	0.8	69.8	-15.0	0.7	12.5	6.3
	Sep. 2021–Aug. 2022	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5	5.2	5.8	1.0	-0.7	9.8	5.8	0.1	7.8	3.9
	Sep. 2022–Aug. 2023	6.7	-0.7	5.4	-7.1	-0.8	10.2	3.3	6.2	6.2	11.4	15.2	14.0	3.7	-0.1	5.2	13.6	1.7	9.4	5.7
Existing Store Sales	Sep. 2019–Aug. 2020	20.3	-5.4	3.6	1.5	11.7	10.1	-17.4	-74.5	-51.1	11.8	5.5	2.2	6.4	7.8	-47.1	6.4	7.1	-19.8	-7.5
	Sep. 2020–Aug. 2021	-11.7	6.1	-3.4	-5.1	-4.1	0.9	13.4	232.9	62.9	-25.8	-10.4	-17.0	-3.8	-2.9	63.5	-17.8	-3.3	8.6	2.3
	Sep. 2021–Aug. 2022	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4	0.2	0.7	-2.9	-4.5	5.2	0.7	-3.8	2.9	-0.4
	Sep. 2022–Aug. 2023	2.3	-3.1	2.0	-10.1	-3.6	8.1	1.8	3.6	3.1	9.4	13.3	12.2	0.3	-2.7	2.8	11.7	-1.3	7.2	3.0