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Summary of Consolidated Financial Results for the Three Months Ended December 31, 2023 (Based on Japanese GAAP)

February 14, 2024

Company name: CAREER Co., LTD. Stock exchange: Tokyo
 Stock code: 6198 URL: <https://www.careergift.co.jp/>
 Representative: Ichiro Kawashima, Chairman & President
 Contact: Takaharu Hasegawa, Executive Officer TEL: +81-3-6453-2612
 Scheduled date to file quarterly securities report: February 14, 2024
 Scheduled date to commence dividend payments: -
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: None (for institutional investors and analysts)

(All amounts are rounded down to the nearest millions of yen)

1. Consolidated financial results for the three months ended December 31, 2023 (from October 1, 2023 to December 31, 2023)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended								
December 31, 2023	4,202	(14.2)	101	(60.4)	98	(62.7)	46	(74.7)
December 31, 2022	4,895	41.9	256	363.2	265	342.9	182	684.7

Note: Comprehensive income For the three months ended December 31, 2023: 60 million yen [(67.8%)]
 For the three months ended December 31, 2022: 186 million yen [463.4%]

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended		
December 31, 2023	5.44	5.43
December 31, 2022	21.49	21.49

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
As of			
December 31, 2023	4,944	2,081	38.9
September 30, 2023	5,106	2,034	36.8

Reference: Shareholders' equity As of December 31, 2023: 1,925 million yen
 As of September 30, 2023: 1,878 million yen

2. Dividends

	Dividends per share									
	1Q-end		2Q-end		3Q-end		Year-end		Total	
	Yen		Yen		Yen		Yen		Yen	
Fiscal year ended										
September 30, 2023	-		0.00		-		0.00		0.00	
September 30, 2024	-									
Fiscal Year 2024 (forecast)	-		0.00		-		0.00		0.00	

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated forecast for Fiscal Year 2024 (from October 1, 2023 to September 30, 2024)

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	19,500	9.6	450	(26.1)	450	(25.4)	170	(55.1)	19.99

Note: Revisions to the earnings forecasts most recently announced: None

4. Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: None

Changes in accounting policies due to other reasons: None

Changes in accounting estimates: None

Restatement of prior period financial statements: None

(4) Number of issued shares (ordinary shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	8,624,320 shares	As of September 30, 2023	8,624,320 shares
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(ii) Number of treasury shares at the end of the period

As of December 31, 2023	118,600 shares	As of September 30, 2023	118,600 shares
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(iii) Average number of shares during the period

three months ended December 31, 2023	8,505,720 shares	December 31, 2022	8,505,720 shares
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* Financial results reports are exempt from audits conducted by certified public accountants or an audit corporation.

* Explanation of the proper use of financial results forecasts and other notes

The financial results forecasts are based on information available as of the announcement date of this document and assumptions as of the same date concerning uncertain factors that may affect future performance. Actual results may differ significantly from these forecasts due to various factors.

Quarterly consolidated financial statements

(1) Quarterly consolidated balance sheet

(Thousands of yen)

	As of September 30, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	2,745,680	2,554,981
Accounts receivable - trade	1,621,942	1,682,310
Other	105,989	104,379
Allowance for doubtful accounts	(1,872)	(3,001)
Total current assets	4,471,740	4,338,669
Non-current assets		
Property, plant and equipment	296,595	290,781
Intangible assets	48,661	45,124
Investments and other assets	289,947	270,408
Total non-current assets	635,204	606,314
Total assets	5,106,944	4,944,983

(Thousands of yen)

	As of September 30, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Short-term borrowings	1,000,000	800,000
Accrued expenses	1,129,307	1,145,398
Income taxes payable	143,358	34,373
Accrued consumption taxes	405,226	365,741
Refund liabilities	730	633
Other	253,457	362,559
Total current liabilities	2,932,081	2,708,705
Non-current liabilities		
Asset retirement obligations	140,710	139,727
Deferred tax liabilities	-	14,791
Total non-current liabilities	140,710	154,518
Total liabilities	3,072,791	2,863,224
Net assets		
Shareholders' equity		
Share capital	157,590	157,590
Capital surplus	137,590	137,590
Retained earnings	1,736,022	1,782,279
Treasury shares	(152,306)	(152,306)
Total shareholders' equity	1,878,896	1,925,153
Share acquisition rights	46,298	33,815
Non-controlling interests	108,958	122,789
Total net assets	2,034,153	2,081,759
Total liabilities and net assets	5,106,944	4,944,983

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the three months)

(Thousands of yen)

	The three months ended December 31, 2022	The three months ended December 31, 2023
Net sales	4,895,167	4,202,079
Cost of sales	3,822,544	3,251,159
Gross profit	1,072,622	950,919
Selling, general and administrative expenses	816,480	849,364
Operating profit	256,142	101,554
Non-operating income		
Interest income	0	0
Subsidy income	8,433	3,996
Share of profit of entities accounted for using equity method	1,306	-
Other	398	42
Total non-operating income	10,139	4,039
Non-operating expenses		
Interest expenses	1,272	842
Share of loss of entities accounted for using equity method	-	5,984
Other	-	1
Total non-operating expenses	1,272	6,827
Ordinary profit	265,008	98,766
Extraordinary income		
Gain on reversal of share acquisition rights	21,302	15,724
Total extraordinary income	21,302	15,724
Profit before income taxes	286,311	114,491
Income taxes - current	83,245	29,656
Income taxes - deferred	16,288	24,745
Total income taxes	99,533	54,402
Profit	186,777	60,088
Profit attributable to non-controlling interests	4,005	13,830
Profit attributable to owners of parent	182,771	46,257

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Thousands of yen)

	The three months ended December 31, 2022	The three months ended December 31, 2023
Profit	186,777	60,088
Comprehensive income	186,777	60,088
Comprehensive income attributable to		
Owners of parent	182,771	46,257
Non-controlling interests	4,005	13,830