The original disclosure in Japanese was released on May 10,2018 at 15:00

May 10, 2018

Consolidated Financial Results (Japanese Accounting Standards) for the FY2017 (Ended March 31, 2018)

Company name:	House Foods Group Inc.
Stock exchange listing:	Tokyo Stock Exchange
Stock code:	2810
URL:	https://housefoods-group.com
Representative:	Hiroshi Urakami, President
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Scheduled date of ordinary shareholders' meeting:	June 27, 2018
Scheduled date of commencement of dividend payment:	June 28, 2018
Scheduled date for filing of annual securities report:	June 27, 2018
Supplementary documents for financial results:	Yes
Financial results briefing:	Yes (for analysts and institutional investors)

(Amounts of less than one million yen are rounded to the nearest million yen.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2018 (April 1, 2017 – March 31, 2018)

(1) Consolidated Results of Operations (Percentages show year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended March 31, 2018	291,897	2.8	16,288	32.3	17,207	23.3	9,353	7.7
Year ended March 31, 2017	283,812	17.3	12,312	14.3	13,951	14.8	8,683	(61.6)

(Note) Comprehensive income: 21,547 million yen (91.6%) for the fiscal year ended March 31, 2018
11,245 million yen (-12.1%) for the fiscal year ended March 31, 2017

	Profit per share (basic)	Profit per share (diluted)	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
Year ended March 31, 2018	91.02	–	3.8	4.7	5.6
Year ended March 31, 2017	84.53	–	3.7	4.0	4.3

(Reference) Share of (profit) loss of entities accounted for using equity method:
99 million yen for the fiscal year ended March 31, 2018
70 million yen for the fiscal year ended March 31, 2017

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Year ended March 31, 2018	380,003	283,719	66.3	2,450.71
Year ended March 31, 2017	353,888	266,615	66.5	2,289.43

(Reference) Shareholders' equity: As of March 31, 2018: 251,814 million yen
As of March 31, 2017: 235,246 million yen

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of fiscal year
	Million yen	Million yen	Million yen	Million yen
Year ended March 31, 2018	23,608	(13,739)	(5,317)	60,202
Year ended March 31, 2017	21,298	(2,169)	(7,388)	55,594

2. Dividends

	Dividend per share					Total dividends (annual)	Payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	End of first quarter	End of second quarter	End of third quarter	Year-end	Annual			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended March 31, 2017	–	15.00	–	17.00	32.00	3,288	37.9	1.4
Year ended March 31, 2018	–	18.00	–	20.00	38.00	3,905	41.7	1.6
Year ending March 31, 2019 (forecasts)	–	20.00	–	20.00	40.00		41.1	

3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2019 (April 1, 2018 – March 31, 2019)

(Percentage figures for the fiscal year represent the changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending March 31, 2019	301,300	3.2	17,000	4.4	18,000	4.6	10,000	6.9	97.32

* Notes

(1) Changes of important subsidiaries during the period (changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

(2) Changes in accounting policies and changes or restatement of accounting estimates
- (i) Changes in accounting policies caused by revision of accounting standards: None
- (ii) Changes in accounting policies other than (i): None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(3) Number of shares outstanding (common shares):
- (i) Number of shares outstanding at end of period (including treasury shares)
  - As of March 31, 2018: 102,758,690 shares
  - As of March 31, 2017: 102,758,690 shares
- (ii) Number of treasury shares at end of period
  - As of March 31, 2018: 6,963 shares
  - As of March 31, 2017: 5,423 shares
- (iii) Average number of shares outstanding during the term
  - Year ended March 31, 2018: 102,752,594 shares
  - Year ended March 31, 2017: 102,718,471 shares

(Reference) Summary of Non-Consolidated Financial Results

1. Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2018 (April 1, 2017 – March 31, 2018)

(1) Non-Consolidated Financial Results (Percentages show year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended March 31, 2018	19,724	5.9	8,767	11.5	9,361	5.5	9,736	9.2
Year ended March 31, 2017	18,629	24.3	7,863	60.7	8,870	49.5	8,916	35.7

	Net income per share (basic)	Net income per share (diluted)
	Yen	Yen
Year ended March 31, 2018	94.76	–
Year ended March 31, 2017	86.77	–

(2) Non-Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Year ended March 31, 2018	221,412	181,219	81.8	1,763.66
Year ended March 31, 2017	203,049	167,865	82.7	1,633.67

(Reference) Shareholders' equity: As of March 31, 2018: 181,219 million yen
As of March 31, 2017: 167,865 million yen

* These consolidated financial results are not included in the scope of audits by certified public accountants or the audit corporation.

* Explanations and other special notes concerning the appropriate use of business performance forecasts

The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable, and the Company makes no representations as to their achievability. Actual results may differ materially from the forecast depending on a range of factors.

For other matters relating to the forecasts, please refer to "1. Analysis of Operating Results and Financial Position, (4) Future Outlook" on page 7 of the accompanying materials.

Accompanying Materials – Contents

1. Analysis of Operating Results and Financial Position

(1) Analysis of Operating Results

During the consolidated fiscal year under review, the business environment was clouded by overseas political and economic uncertainty and the geopolitical risk. In Japan, the business environment remained on a modest recovery track on the back of improvement in income conditions; meanwhile, partly due to the impact of a decrease in the working-age population, the employment conditions became increasingly harsh.

In the food industry, the market has become more mature, and thus it is necessary to respond to diversifying dietary needs and provide new value.

The current fiscal year is the final year of the Fifth Medium-term Business Plan of the Group, and the Group took steps to bolster the earnings strength of its existing domestic business, create new demand, and accelerate the growth of the International Business in "striving to become a high quality company that provides 'Healthy Life Through Foods'."

As a result, while the Health Food Business faced a challenging situation because of the weak performance of its core products, the Spice/Seasoning/Processed Food Business and the International Food Business grew, and consolidated net sales for the fiscal year under review increased 2.8% year on year, to 291,897 million yen.

Consolidated operating profit rose 32.3% year on year, to 16,288 million yen, reflecting the impact of higher sales and the efforts of Group companies to enhance their earnings strength. Consolidated ordinary profit was up 23.3% year on year, to 17,207 million yen, and profit attributable to owners of parent increased 7.7%, to 9,353 million yen, despite the effect of extraordinary income posted in the previous fiscal year as a result of the conversion of Gaban Co., Ltd. to a consolidated subsidiary and the reversal of deferred tax liabilities at Ichibanya Co., Ltd. following the revision of tax regulations. In addition, in August 2017 during the consolidated fiscal year under review, the Group acquired the shares of Malony Co., Ltd. and included it in the Spice/Seasoning/Processed Food Business segment as a consolidated subsidiary.

The following is an overview of results by segment (before the elimination of inter-segment transactions).

Segment	Consolidated net sales		Consolidated operating profit (Segment profit (loss))	
	Amount (million yen)	Year-on-year change (%)	Amount (million yen)	Year-on-year change (%)
Spice / Seasoning / Processed Food Business	139,937	106.0	12,081	122.2
Health Food Business	31,599	94.9	907	68.0
International Food Business	22,855	113.6	2,847	169.3
Restaurant Business	51,974	101.2	(406)	–
Other Food Related Business	61,024	98.2	1,865	259.5
Subtotal	307,389	102.8	17,296	131.1
Adjustment (elimination)	(15,492)	–	(1,008)	–
Total	291,897	102.8	16,288	132.3

(Note) Adjustment (elimination) comprises profit or loss not distributed to segments and the elimination of inter-segment transactions.

Spice / Seasoning / Processed Food Business

This business segment worked to strengthen existing areas and develop new areas by providing products and services that are “healthier, better quality, easier and contain a more appropriate amount” in response to changes in the environment surrounding our business, such as the growing tendency of people to eat out or buy food to eat at home.

Overall sales of curry products rose from a year earlier. Sales of curry roux for cooking declined, partly due to the effect of the growing tendency for people to eat out or buy food to eat at home. Meanwhile, retort pouched curry products and food service products grew as they captured the steady needs for home meal replacements and restaurants. Sales of stew roux, spice and snack products also increased.

In addition to the above, the new consolidation of Gaban Co., Ltd. and Malony Co., Ltd. made a contribution. As a result of the above, sales in the Spice/Seasoning/Processed Food Business stood at 139,937 million yen, up 6.0% year on year. Operating profit was 12,081 million yen, up 22.2% year on year, due to the contribution of the improved profitability of the existing business, mainly House Foods Corporation.

Health Food Business

In this business segment, harsh conditions still continued, despite efforts for preparations to improve the earnings strength of the main products and grow them.

In the functional spice business, the *Ukon No Chikara* series, the main brand, continued to face challenging circumstances because of the diversification of occasions when customers enjoyed a drink, which became a major factor that pushed down the results in this segment.

In the vitamin business, while sales of the *C1000* series declined from a year earlier, sales of *Ichinichibun No Vitamin*, which focused on the expansion of the range of vitamins, increased steadily, and overall sales were almost the same as those of the previous year.

As a result, the Health Food Business declined 5.1% year on year, to 31,599 million yen. Operating profit fell 32.0% year on year, to 907 million yen, due to the impact of the poor performance of its main products.

International Food Business

This business segment has been working to accelerate its growth and increase profitability in the three key areas (the United States, China, and Southeast Asia), and business expanded in all three areas.

In the United States, *Tofu* and *Tofu*-related products sold well owing to the growth of key Asian markets as well as the expansion of the customer groups in response to the growing awareness of good health in the American market.

In China, the Group worked to further strengthen the business base to make Japanese-style curry popular by revising the prices of products for household use in the second half of the current fiscal year, in addition to the reorganization of the sales system in the previous fiscal year.

In the ASEAN region, the market penetration of the functional beverage *C-vitt* made steady progress in Thailand. The Halal certified curry business in Indonesia, which we commercialized in the previous fiscal year, began approaching the food service market.

As a result of the above, sales in the International Food Business rose 13.6% year on year, to 22,855 million yen, and operating profit increased 69.3% to 2,847 million yen.

Restaurant Business

This business segment strives to provide customers with diverse contact points with curry and rice and develop more opportunities to enjoy the dish through the operation of curry restaurants in Japan and overseas.

Ichibanya Co., Ltd. continued to enjoy firm sales in Japan, with sales at all stores rising 2.9% year on year and sales at existing stores increasing 1.8% year on year. However, profits declined slightly year on year, mainly due to a rise in labor costs and the increasing costs of rice for food services and other cooking ingredients.

Overseas, while competition increasingly intensified, the Company has transferred the Restaurant Business in China and Taiwan, which was previously operated by the Company as a franchise business of Ichibanya Co., Ltd., to Ichibanya to strive to increase its earnings power and competitiveness.

As a result, sales in the Restaurant Business increased 1.2% year on year, to 51,974 million yen, and the operating loss stood at 406 million yen (compared to an operating loss of 424 million yen in the previous fiscal year) due to the heavy burden of the amortization of goodwill and intangible assets recognized upon making Ichibanya Co., Ltd. a subsidiary included in the scope of consolidation.

Other Food Related Business

Companies in this business segment have been working to enhance the overall strength of the Group by pursuing enhancement of their functions.

House Logistics Service Corporation, which operates the transportation and warehouse business, worked to optimize and rebuild its business with a view to the nationwide development of F-LINE, a joint effort of food companies, in the difficult logistics environment, resulting in increased profits.

Delica Chef Corporation, a Group company that produces prepared food for convenience stores, significantly improved profitability by working to strengthen its development capabilities and improve productivity.

Vox Trading Co., Ltd. continued to focus on working to promote collaboration with the Group companies and further strengthening its procurement and sales capabilities, resulting in increased profits.

As a result of the above, sales in Other Food Related Business decreased 1.8% year on year, to 61,024 million yen, and operating profit soared 159.5% year on year, to 1,865 million yen, reflecting an improvement in earnings power in each company.

(2) Analysis of Financial Position

Total assets at the end of the consolidated fiscal year under review rose 26,115 million yen from the end of the previous consolidated fiscal year, to 380,003 million yen.

Current assets stood at 143,917 million yen, an increase of 8,305 million yen compared to the end of the previous consolidated fiscal year. Non-current assets were 236,085 million yen, a year-on-year increase of 17,810 million yen.

The primary factors for the increase in current assets include a 3,205 million yen increase in notes and accounts receivable-trade, a 3,047 million yen increase in cash and deposits and a 1,218 million yen increase in securities.

The main factors for the increase in non-current assets include a 14,970 million yen increase in investment securities and a 3,623 million yen increase in net defined benefit assets, offsetting a 3,563 million yen decrease in goodwill.

Total liabilities at the end of the consolidated fiscal year under review were 96,284 million yen, an increase of 9,011 million yen compared to the end of the previous consolidated fiscal year. Current liabilities were up 5,200 million yen from the end of the previous consolidated fiscal year, to 56,692 million yen, and non-current liabilities were 39,592 million yen, a year-on-year increase of 3,811 million yen.

The primary factors for the increase in current liabilities include a 1,729 million yen increase in accounts payable-other, a 1,651 million yen increase in income taxes payable and a 1,293 million yen increase in notes and accounts payable-trade.

The primary factors in the increase in non-current liabilities include a 3,370 million yen increase in deferred tax liabilities and a 1,135 million yen in long-term guarantee deposits, offsetting a 993 million yen decrease in net defined benefit liability.

Net assets at the end of the consolidated fiscal year under review stood at 283,719 million yen, an increase of 17,104 million yen from the end of the previous consolidated fiscal year, primarily reflecting an increase in valuation difference on available-for-sale securities due to the rise in the market price of investment securities held, an increase in retained earnings as a result of profit attributable to owners of parent and an increase in remeasurements of defined benefit plans.

As a result, the equity ratio at the end of the consolidated fiscal year under review stood at 66.3%, compared with 66.5% at the end of the previous consolidated fiscal year, and net assets per share were 2,450.71 yen, compared with 2,289.43 yen at the end of the previous consolidated fiscal year.

(3) Analysis of Cash Flows

With respect to cash flows for the consolidated fiscal year under review, net cash provided by operating activities amounted to 23,608 million yen, net cash used in investing activities, including the purchase of shares of subsidiaries, the purchase of securities, and sales of securities, amounted to 13,739 million yen, and net cash used in financing activities, including an increase in short-term loans payable, a decrease in short-term loans payable, and cash dividends paid, was 5,317 million yen. As a result, cash and cash equivalents at the end of the consolidated fiscal year under review stood at 60,202 million yen, an increase of 4,608 million yen compared with the balance at the beginning of the year.

The status and primary contributing factors for each cash flows category were as follows:

(Cash flows from operating activities)

Cash provided by operating activities during the consolidated fiscal year under review was 23,608 million yen, an increase of 2,310 million yen from the previous consolidated fiscal year. Key factors included 17,014 million yen in profit before income taxes.

The increase in comparison to the previous consolidated fiscal year is mainly attributable to an increase in profit before income taxes (a year-on-year increase of 2,544 million yen), a decrease in gain on bargain purchase (a year-on-year increase of 961 million yen), an increase in loss on sales of investment securities (a year-on-year decrease of 619 million yen), a decrease in impairment loss (a year-on-year decrease of 364 million yen) and a decrease in depreciation (a year-on-year decrease of 219 million yen).

(Cash flows from investing activities)

Cash used by investing activities during the consolidated fiscal year under review was 13,739 million yen, which was 11,570 million yen less than cash used in the previous consolidated fiscal year.

Key factors included the purchase of property, plant and equipment of 10,153 million yen, the purchase of investment securities of 8,484 million yen, the purchase of securities of 5,000 million yen and proceeds from the sale of securities of 8,336 million yen.

The primary factors for the decrease compared with the previous consolidated fiscal year were an increase in the purchase of investment securities (a year-on-year decrease of 6,371 million yen), an increase in the purchase of securities (a year-on-year decrease of 4,000 million yen), an increase in the purchase of property, plant and equipment (a year-on-year decrease of 3,180 million yen), a decrease in proceeds from the sale of securities (a year-on-year decrease of 2,164 million yen) and a decrease in the purchase of shares of subsidiaries resulting in a change in the scope of consolidation (a year-on-year increase of 3,192 million yen).

(Cash flows from financing activities)

Cash used by financing activities during the consolidated fiscal year under review was 5,317 million yen, which was 2,071 million yen more than cash used in the previous consolidated fiscal year. Key factors included cash dividends paid of 3,596 million yen, dividends paid to non-controlling interests of 872 million yen and repayments of lease obligations of 735 million yen.

The primary factors for the increase compared with the previous consolidated fiscal year were a decrease in repayments of short-term loans payable (a year-on-year increase of 6,542 million yen), a decrease in payments from changes in ownership interests in subsidiaries that do not result in a change in the scope of consolidation (a year-on-year increase of 941 million yen), a decrease in the purchase of treasury shares of subsidiaries (a year-on-year increase of 902 million yen), a decrease in the increase in short-term loans payable (a year-on-year decrease of 5,083 million yen) and a decrease in proceeds from sales of shares of parent held by subsidiaries (a year-on-year decrease of 1,009 million yen).

(Million yen)

	Year ended March 31, 2017	Year ended March 31, 2018	Year-on-year change
Cash flows from operating activities	21,298	23,608	2,310
Cash flows from investing activities	(2,169)	(13,739)	(11,570)
Cash flows from financing activities	(7,388)	(5,317)	2,071
Effect of exchange rate changes on cash and cash equivalents	(302)	56	359
Net increase (decrease) in cash and cash equivalents	11,438	4,608	(6,830)
Cash and cash equivalents at beginning of period	44,156	55,594	11,438
Cash and cash equivalents at end of period	55,594	60,202	4,608

Cash flow indicators for the Group are as follows:

	Year ended March 31, 2014	Year ended March 31, 2015	Year ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2018
Equity ratio (%)	76.4	76.9	65.5	66.5	66.3
Equity ratio (market value basis) (%)	66.3	90.5	61.7	70.5	95.6
Cash flow/interest bearing liabilities ratio (%)	148.8	143.5	117.3	64.9	62.6
Interest coverage ratio (times)	40.3	63.6	122.7	252.8	263.5

(Notes) 1. Equity ratio: Shareholders' equity / Total assets
Equity ratio (market value basis): Market capitalization / Total assets
Cash flow / interest bearing liabilities ratio: Interest-bearing debt / Operating cash flow
Interest coverage ratio: Operating cash flow / Interest payments
2. Each indicator is calculated based on consolidated financial figures.
3. Market capitalization is calculated by multiplying the closing share price at the end of the fiscal year with the number of outstanding shares (excluding treasury shares) as of that date.
4. Operating cash flow uses net cash provided by operating activities on the consolidated cash flow statements.
5. Interest-bearing debt includes all liabilities requiring the payment of interest under the liabilities section of the consolidated balance sheet. Interest payments equal the amount of interest paid on the consolidated cash flow statements.

(4) Future Outlook

The business environment surrounding the House Foods Group is expected to remain unpredictable, with changes in the household composition and eating styles in the mature domestic market, and movements in raw materials also requiring attention against the backdrop of increasing global uncertainty and growing demand in emerging countries.
The Sixth Medium-Term Business Plan covering the three-year period starting from April this year set "Striving to become a high quality company that provides 'Healthy Life Through Foods'" as its theme, which is the same as that of the previous medium-term business plan. The Group will work to merge different cultures and multiple business models of the new entities that joined the Group during the period of the previous medium-term business plan, such as Ichibanya Co., Ltd., Gaban Co., Ltd. and Malony Co., Ltd., and accelerate the speed of global business expansion and create synergies within the Group.
At the same time, the Group will work to play the role of a corporate citizen toward "customers," "employees and their families" and "society," not only from a business perspective but also from a broader perspective to achieve the Group's corporate philosophy, which is "Through food, we aim to be a good corporate citizen, connecting and collaborating with people to create smiles in their lives."
For the next fiscal year, our domestic business will focus on increasing its earnings power in the mature market by working to increase competitiveness and create new value through business rationalization from the perspective of the Group. Our overseas business will aim to achieve dynamic growth through the firm establishment of new value beyond the barriers of food culture in the U.S., China and the ASEAN region, upon which emphasis is placed.
With these initiatives, for the next fiscal year the Group expects consolidated net sales of 301,300 million yen (a year-on-year increase of 3.2%), consolidated operating profit of 17,000 million yen (a year-on-year increase of 4.4%) and consolidated ordinary profit of 18,000 million yen (a year-on-year increase of 4.6%). The Group also anticipates profit attributable to owners of parent of 10,000 million yen (a year-on-year increase of 6.9%).

	Year ended March 31, 2018	Year ending March 31, 2019 (forecasts)	Increase/Decrease (amount)	Increase/Decrease (%)
Net sales	291,897	301,300	9,403	3.2
Operating profit	16,288	17,000	712	4.4
Ordinary profit	17,207	18,000	793	4.6
Profit attributable to owners of parent	9,353	10,000	647	6.9

(5) Basic Policy on the Payment of Dividends and Dividends for the Fiscal Year under Review and Next Fiscal Year

Recognizing that one of the key management issues is the return of profits to shareholders, the Group endeavors to increase its earnings power and improve its financial position. In addition, our basic policy on the payment of dividends is to "maintain stable dividends, with a dividend payout ratio of at least 30% on a consolidated basis excluding the effects of extraordinary income/losses arising from business combination and the amortization of goodwill as a standard," comprehensively considering the consolidated business results and the business plans, among other aspects.

In terms of internal reserves, the Group seeks to use such reserves to fund investment in manufacturing equipment, research and development, and new businesses development, to prepare for future business.

The Group plans to pay a year-end dividend of 20 yen per share in the fiscal year under review (up 3 yen from the end of the previous fiscal year), which, combined with interim dividends of 18 yen per share, will bring annual dividends to 38 yen per share, representing a 6 yen increase from the previous fiscal year. As a result, the consolidated dividend payout ratio will be 41.7%. However, excluding the effects of extraordinary income/losses arising from business combinations and the amortization of goodwill mentioned above, the dividend payout ratio will be 30.4% on a consolidated basis.

For the next fiscal year, the Group expects to pay an annual dividend of 40 yen (an interim dividend of 20 yen).

(6) Business and Other Risks

Risks that could influence the Group's performance and financial standing include the following. However, the statements below do not cover all the risks, and the Group may be subject to the impact of any risk in the future that cannot be foreseen or is not perceived as a problem at the present time.

Considering the possibility of these risks occurring (emerging), the Group will seek to minimize or prevent them and to deal with them when they do occur.

(i) Food Safety Issues

Consumer demand for quality has increased in the food industry. In response, the Company is taking steps to strengthen its quality assurance system, including constructing a traceability mechanism headed by the Quality Assurance Management Division, which is dedicated exclusively to product quality assurance, as well as holding Group quality assurance meetings, with the participation of people from outside the Group who can deliver useful insights. Nevertheless, should an incident that exceeds the scope of the Group's initiatives as described above take place – for instance, a quality issue that encompasses the entire community – and the image of the products of the Group is harmed, or should other events in which the image of the products of the Group is harmed by rumors take place, even if the Group's products are not directly related to the relevant incidents, the Group's performance and financial standing could be affected.

(ii) Climate Change and Natural Disasters and Widespread Outbreak of Serious Infectious Diseases

Weather-related factors, such as relatively cold summers, heat waves and relatively mild winters, the occurrence of a large-scale natural disaster, or the widespread outbreak of serious infectious disease have the potential to become risks for the Group's businesses and could affect the Group's performance and financial standing.

The Group creates a task force immediately after a large-scale disaster or widespread outbreak of serious infectious disease and establishes a Group-wide system to respond to the disaster or disease. Considering relief supplies and product supply the primary mission of a food corporation, the Group creates a production and supply system to deal with the disaster or disease. The Group also revises its business continuity plan every year in order to resume business without delay should the Group suffer damage as a result of disaster.

(iii) Procurement of Raw Materials and Price Fluctuations

The main ingredients of the Group's products are agricultural products such as wheat and spices, as well as petroleum products used in packaging, among others. There is a risk of stable procurement of these ingredients becoming difficult in the event of crop failure associated with extraordinary weather in their places of origin, because of the occurrence of conflicts and incidents, or unexpected changes in laws or regulations. There is also a risk of manufacturing costs rising because of soaring prices associated with supply and demand relationships or price fluctuations in markets. Those risks could influence the Group's performance and financial standing.

The Group procures part of its ingredients from overseas, and their prices could be affected by exchange rate fluctuations. Medium- to long-term exchange rate fluctuations are at risk of affecting the Group's performance and financial standing.

(iv) Risks in Overseas Businesses

The Group is engaged in various food-related businesses overseas, including manufacturing and selling tofu products and curry products and operating restaurant chains in countries such as the United States, China, Taiwan, South Korea, Thailand, Vietnam, Indonesia, and Malaysia. Economic slowdowns, political issues, terrorism or disputes, and situations jeopardizing food safety in these countries have the potential to become risks that influence the Group's performance and financial standing.

(v) Risks in the Restaurant Business

In the Restaurant Business, competition among restaurants and competition with players from other industries such as convenience stores and supermarkets is becoming increasingly fierce whilst the market stays the same size. If the Group fails to provide menus that meet the needs of customers or high added value services, its net sales may fall and this may influence the Group's performance and financial standing.

(vi) Changes in the Value of Held Assets

The Group holds a range of tangible and intangible fixed assets, including commercial facilities, real estate, and goodwill acquired through corporate acquisitions, etc. Should the market value of these assets fall or should these assets no longer generate the cash flows initially expected and there is no longer any prospect of recovering the amount invested in the assets due to decline in their profitability, impairment accounting could be necessary. Impairment accounting could influence the Group’s performance and financial standing.

(vii) Effects of Laws and Regulations

The Group is subject to a number of laws and regulations, including the Food Sanitation Act, the Product Liability Act, the Act against Unjustifiable Premiums and Misleading Representations, and laws and regulations concerning the environment and recycling, and local laws and regulations overseas. Each division in the Group collaborates with the legal division to take all possible measures to comply with relevant laws and regulations. However, our business activities could be restricted should regulations be tightened and new regulations imposed, and this could influence the Group’s performance and financial standing.

(viii) Risks in Leak of Information and System Management

The Group manages data in computerized form about development, production, logistics, sales and other aspects, and the personal information of many customers associated with sales promotion campaigns and mail-order marketing. The Group prepares for unlikely events such as system failures by taking all possible maintenance and security measures, while operating a comprehensive data management system. Nonetheless, systems could become inoperative, or sensitive information could be lost if software or equipment were to be damaged in a disaster. The potential for system failures, unauthorized disclosure, or falsification of data does exist, for instance from unauthorized access involving new technologies and the infection of computers with unknown viruses. In those cases, the Group’s performance, financial standing, and social trust could be influenced.

2. Basic Corporate Management Policy and Issues Facing the Group

(1) Basic Corporate Management Policy

The Group positions the following three factors as the Group philosophy. According to the Group philosophy, the Group has been striving to expand its business through consistent business activities by clarifying the targets it aims to achieve.

“Our Founding philosophy”

In every happy home throughout Japan you will find the warm flavor of home cooking, House. The Symbol of a Happy Home

“Group philosophy”

Through food, we aim to be a good corporate citizen, connecting and collaborating with people to create smiles in their lives.

“House Ideals (Spirit)”

Consisting of the Company’s motto (Sincerity, Originality and Enthusiasm) and the 10 House Values.

(2) The Company’s Medium- to Long-term Management Strategy and The Issues that The Company Needs to Address

We are addressing the following specific action items to enhance synergies in the Group and to improve corporate value and profitability:

(Summary of the medium-term business plan)

The Group develops a medium-term business plan every three years that clarifies the direction of each business, and formulates and implements specific action plans in accordance with this plan. The Sixth Medium-term Business plan, which commenced in April 2018, specifies “striving to become a high quality company that provides ‘Healthy Life Through Foods’” as the ideal of the House Foods Group. Not only in terms of business but also in terms of the three responsibilities towards (i) customers, (ii) employees and their families and (iii) society, which form the base of the Group philosophy, the Group is proceeding with the following activities to advance its reform to a high quality company.

(i) Activities for customers

The Group recognizes that its responsibility is to deliver “Healthy Life Through Foods” to customers through its business. Under the two themes of “creation of innovation in the domestic mature market” and “acceleration of business expansion in the overseas growth market,” we will work on value chain and R&D reforms to increase the ability to create new value by itself.

The Sixth Medium-term Business Plan specifies the following themes by business segment and for new business.

Segment	Main themes
Spice/Seasoning/ Processed Food Business	Reform of the model to generate revenues – reducing the weighting of the roux business -
Health Food Business	Structural reform through the selection and concentration of management resources and the launch of new core business
International Food Business	Promotion of both “acceleration of growth” and “securing of revenues” to lead the Group
Restaurant Business	Building up the management foundation toward a growth path and evolution to an attractive company
Other Food Related Business	Advancement of the platform for distribution for food companies (F-LINE) Increase of earnings strength, mainly in the salad and prepared food business, and strengthening of the base for the generation of revenues of the trading company business
New Business	From the accumulation of tacit knowledge to the acquisition of explicit knowledge (such as the commercialization of onions that do not cause tears)

(ii) Activities for employees and their families

The Group recognizes that its responsibility is to work on the creation of a stage for each person to play an active role by making the best of their individualities, by accepting, making good use of and developing diversity. We will push forward with the “implementation of work style reforms” and the “securing of various human resources and creation of a place/occasion to do a great job” to achieve diversity.

(iii) Activities for the society

The Group recognizes that its responsibility is to contribute to the good health of people and the planet through the food business and achieve a sustainable society. We see CSR (corporate social responsibility) as an acronym for “Creating Smiles and Relationships” and will aim to achieve the “construction of the recycling-oriented model” and “a society of healthy longevity” through our CSR activities.

(Business investment plan)

During the period of the Sixth Medium-term Business Plan, business investment of 60 billion yen in total is planned: 30 billion yen for investment in the Group’s optimum production system to build up the profit base; 10 billion yen for investment in overseas business growth to stimulate the Group’s growth; and 20 billion yen for investment in other new business.

(Corporate Governance)

The Company considers a system of internal controls to be a mechanism for strengthening its corporate governance system, embodying its corporate philosophy, and achieving its management goals. We plan to step up the construction and operation of governance systems for risk management, compliance, and other areas from the perspective of Group management, to improve our corporate value, and achieve sustainable development. In terms of corporate bodies, the Company has two Outside Directors and is focusing on reinforcing the supervisory function in relation to the management strategy body. Five audit & supervisory board members, including three outside audit & supervisory board members, inspect the directors' performance of their duties. Two standing audit & supervisory board members strive to ensure the effectiveness of auditors' auditing in the Group by concurrently becoming non-standing auditors of major Group companies. In addition, the Company establishes the Compensation Advisory Committee chaired by an Outside Director and of which more than half of the members are Outside Directors and ensures the objectivity and transparency of the procedure for determining the remuneration of directors and audit & supervisory board members.

We plan to make ongoing improvements to our system of internal controls so that it functions effectively for the entire Group.

(3) Target Management Indicators

For the fiscal year ending March 31, 2021 which is the last fiscal year under the Sixth Medium-term Business Plan, the target net sales, operating profit and ROS on a consolidated basis are 310 billion yen, 22 billion yen and 7.1%, respectively.

3. Basic Concept concerning the Selection of Accounting Standards

To sustain comparability of consolidated financial statements between periods as well as between companies, the Group prepares consolidated financial statements under Japanese GAAP. With regard to the International Financial Reporting Standards (IFRS), we will appropriately determine the timing for the application while considering various circumstances in Japan and overseas.

4. Consolidated Financial Statements and Key Notes

(1) Consolidated Balance Sheets

(Million yen)

	Previous consolidated fiscal year (As of March 31, 2017)	Consolidated fiscal year under review (As of March 31, 2018)
Assets		
Current assets		
Cash and deposits	57,583	60,630
Notes and accounts receivable - trade	45,370	48,575
Securities	7,436	8,654
Merchandise and finished goods	10,020	10,828
Work in process	2,008	1,963
Raw materials and supplies	4,563	4,740
Deferred tax assets	2,682	2,672
Other	6,185	6,049
Allowance for doubtful accounts	(234)	(194)
Total current assets	135,612	143,917
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	29,491	30,211
Machinery, equipment and vehicles, net	12,723	12,794
Land	30,394	32,322
Lease assets, net	3,942	3,554
Construction in progress	585	2,428
Other, net	2,028	1,872
Total property, plant and equipment	79,162	83,182
Intangible assets		
Goodwill	12,964	9,400
Trademark right	25,933	25,296
Software	2,142	1,701
Contract-related intangible assets	27,787	26,820
Software in progress	29	164
Other	1,094	1,059
Total intangible assets	69,949	64,441
Investments and other assets		
Investment securities	61,870	76,841
Long-term loans receivable	356	349
Deferred tax assets	1,223	474
Long-term time deposits	500	1,000
Net defined benefit asset	358	3,981
Claims provable in bankruptcy, claims provable in rehabilitation and other	683	712
Other	5,049	6,009
Allowance for doubtful accounts	(874)	(903)
Total investments and other assets	69,164	88,462
Total non-current assets	218,275	236,085
Total assets	353,888	380,003

(Million yen)

	Previous consolidated fiscal year (As of March 31, 2017)	Consolidated fiscal year under review (As of March 31, 2018)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	19,584	20,877
Electronically recorded obligations - operating	1,294	1,465
Short-term loans payable	5,711	5,858
Current portion of bonds	–	26
Lease obligations	655	620
Accounts payable - other	14,872	16,601
Income taxes payable	2,680	4,331
Provision for bonuses	317	409
Provision for directors’ bonuses	75	95
Provision for shareholder benefit program	87	90
Other provision	124	15
Asset retirement obligations	3	4
Other	6,090	6,300
Total current liabilities	51,492	56,692
Non-current liabilities		
Bonds payable	–	52
Long-term loans payable	550	573
Lease obligations	3,390	3,018
Long-term accounts payable - other	298	254
Deferred tax liabilities	24,296	27,666
Provision for directors' retirement benefits	–	296
Provision for loss on guarantees	3	2
Net defined benefit liability	2,720	1,728
Asset retirement obligations	719	843
Long-term guarantee deposited	3,508	4,643
Other	295	517
Total non-current liabilities	35,781	39,592
Total liabilities	87,273	96,284
Net assets		
Shareholders’ equity		
Capital stock	9,948	9,948
Capital surplus	23,107	23,107
Retained earnings	182,501	188,258
Treasury shares	(12)	(17)
Total shareholders’ equity	215,545	221,296
Other accumulated comprehensive income		
Valuation difference on available-for-sale securities	18,297	25,614
Deferred gains or losses on hedges	188	(5)
Foreign currency translation adjustment	1,566	1,763
Remeasurements of defined benefit plans	(350)	3,147
Total other accumulated comprehensive income	19,702	30,518
Non-controlling interests	31,369	31,905
Total net assets	266,615	283,719
Total liabilities and net assets	353,888	380,003

(2) Consolidated Statements of Income and Comprehensive Income

(Million yen)

	Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)	Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)
Net sales	283,812	291,897
Cost of sales	159,624	162,497
Gross profit	124,187	129,400
Selling, general and administrative expenses	111,875	113,112
Operating profit	12,312	16,288
Non-operating income		
Interest income	395	328
Dividend income	762	656
Share of profit of entities accounted for using equity method	70	99
House rent income	758	762
Foreign exchange gains	238	–
Other	384	451
Total non-operating income	2,607	2,296
Non-operating expenses		
Interest expenses	87	90
Rent expenses	631	616
Foreign exchange losses	–	380
Other	251	291
Total non-operating expenses	969	1,376
Ordinary profit	13,951	17,207
Extraordinary income		
Gain on sales of non-current assets	178	13
Gain on sales of investment securities	147	765
Gain on sales of restaurants	147	144
Gain on bargain purchase	1,018	57
Gain on step acquisitions	448	–
Other	70	13
Total extraordinary income	2,008	993
Extraordinary losses		
Loss on sales of non-current assets	10	19
Loss on retirement of non-current assets	279	222
Loss on sales of investment securities	–	0
Loss on valuation of investment securities	0	5
Loss on valuation of membership	11	0
Impairment loss	1,138	774
Other	50	166
Total extraordinary losses	1,488	1,186
Profit before income taxes	14,470	17,014
Income taxes - current	5,531	7,098
Income taxes - deferred	(1,237)	(676)
Total income taxes	4,294	6,421
Profit	10,176	10,593
Profit attributable to		
Profit attributable to owners of parent	8,683	9,353
Profit attributable to non-controlling interests	1,493	1,240

(Million yen)

	Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)	Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)
Other comprehensive income		
Valuation difference on available-for-sale securities	115	7,383
Deferred gains or losses on hedges	139	(188)
Foreign currency translation adjustment	(920)	226
Remeasurements of defined benefit plans, net of tax	1,747	3,505
Share of other comprehensive income of entities accounted for using equity method	(11)	28
Total other comprehensive income	1,069	10,954
Comprehensive income	11,245	21,547
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,829	20,169
Comprehensive income attributable to non-controlling interests	1,416	1,377

(3) Consolidated Statements of Changes in Equity

Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)

(Million yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at the beginning of the period	9,948	23,927	176,898	(516)	210,257
Changes of items during the period					
Dividends of surplus			(3,079)		(3,079)
Profit attributable to owners of parent			8,683		8,683
Change in ownership interest of parent due to transactions with non-controlling interests		(825)			(825)
Purchase of treasury shares				(3)	(3)
Disposal of treasury shares		5		507	512
Net changes of items other than shareholders' equity					–
Total changes of items during the period	–	(819)	5,604	504	5,288
Balance at the end of the period	9,948	23,107	182,501	(12)	215,545

	Other accumulated comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure-ments of defined benefit plans	Total other accumulated comprehensive income		
Balance at the beginning of the period	18,294	(19)	2,410	(2,128)	18,555	31,517	260,329
Changes of items during the period							
Dividends of surplus					–		(3,079)
Profit attributable to owners of parent					–		8,683
Change in ownership interest of parent due to transactions with non-controlling interests					–		(825)
Purchase of treasury shares					–		(3)
Disposal of treasury shares					–		512
Net changes of items other than shareholders' equity	3	208	(844)	1,779	1,146	(148)	998
Total changes of items during the period	3	208	(844)	1,779	1,146	(148)	6,286
Balance at the end of the period	18,297	188	1,566	(350)	19,702	31,369	266,615

Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)

(Million yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at the beginning of the period	9,948	23,107	182,501	(12)	215,545
Changes of items during the period					
Dividends of surplus			(3,596)		(3,596)
Profit attributable to owners of parent			9,353		9,353
Change in ownership interest of parent due to transactions with non-controlling interests		0			0
Purchase of treasury shares				(5)	(5)
Disposal of treasury shares					–
Net changes of items other than shareholders' equity					–
Total changes of items during the period	–	0	5,756	(5)	5,751
Balance at the end of the period	9,948	23,107	188,258	(17)	221,296

	Other accumulated comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure-ments of defined benefit plans	Total other accumulated comprehensive income		
Balance at the beginning of the period	18,297	188	1,566	(350)	19,702	31,369	266,615
Changes of items during the period							
Dividends of surplus					–		(3,596)
Profit attributable to owners of parent					–		9,353
Change in ownership interest of parent due to transactions with non-controlling interests					–		0
Purchase of treasury shares					–		(5)
Disposal of treasury shares					–		–
Net changes of items other than shareholders' equity	7,317	(193)	197	3,496	10,817	536	11,353
Total changes of items during the period	7,317	(193)	197	3,496	10,817	536	17,104
Balance at the end of the period	25,614	(5)	1,763	3,147	30,518	31,905	283,719

(4) Consolidated Statements of Cash Flows

(Million yen)

	Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)	Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)
Cash flows from operating activities		
Profit before income taxes	14,470	17,014
Depreciation	9,345	9,126
Amortization of goodwill	3,578	3,564
Impairment loss	1,138	774
Share of (profit) loss of entities accounted for using equity method	(70)	(99)
Loss (gain) on step acquisitions	(448)	–
Loss (gain) on valuation of investment securities	0	5
Loss on valuation of membership	11	0
Increase (decrease) in allowance for doubtful accounts	64	(14)
Gain on bargain purchase	(1,018)	(57)
Increase (decrease) in provision for directors' retirement benefits	–	10
Increase (decrease) in provision for directors' bonuses	7	18
Increase (decrease) in provision for shareholder benefit program	12	3
Increase (decrease) in provision for loss on guarantees	(2)	(1)
Increase (decrease) in other provision	124	(109)
Increase (decrease) in net defined benefit liability	347	355
Interest and dividend income	(1,157)	(984)
Interest expenses	87	90
Foreign exchange losses (gains)	10	60
Loss (gain) on sales of investment securities	(147)	(765)
Loss (gain) on sales of non-current assets	(168)	6
Loss on retirement of non-current assets	279	222
Loss (gain) on sales of restaurants	(147)	(144)
Decrease (increase) in notes and accounts receivable - trade	(439)	(2,891)
Decrease (increase) in inventories	587	(566)
Increase (decrease) in notes and accounts payable - trade	576	1,264
Increase (decrease) in accounts payable - bonuses	143	92
Decrease (increase) in other assets	(1,504)	(950)
Increase (decrease) in other liabilities	464	1,945
Subtotal	26,143	27,966
Interest and dividend income received	1,062	1,128
Interest expenses paid	(84)	(90)
Income taxes paid	(5,822)	(5,395)
Net cash provided by (used in) operating activities	21,298	23,608

(Million yen)

	Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)	Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)
Cash flows from investing activities		
Proceeds from withdrawal of time deposits	5,639	3,314
Payments into time deposits	(5,280)	(2,208)
Purchase of securities	(1,000)	(5,000)
Proceeds from sales of securities	10,500	8,336
Purchase of property, plant and equipment	(6,972)	(10,153)
Proceeds from sales of property, plant and equipment	310	78
Gain on sales of restaurants	444	415
Purchase of intangible assets	(735)	(408)
Purchase of investment securities	(2,114)	(8,484)
Proceeds from sales of investment securities	1,469	1,636
Payments for investments in capital	(3)	–
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(4,458)	(1,266)
Proceeds from sales of membership	–	0
Proceeds from liquidation of subsidiaries	30	1
Net cash provided by (used in) investing activities	(2,169)	(13,739)
Cash flows from financing activities		
Increase in short-term loans payable	65,877	60,793
Decrease in short-term loans payable	(67,258)	(60,717)
Repayments of lease obligations	(836)	(735)
Proceeds from long-term loans payable	300	170
Repayments of long-term loans payable	(298)	(340)
Redemption of bonds	–	(13)
Purchase of treasury shares	(3)	(5)
Purchase of treasury shares of subsidiaries	(902)	(0)
Proceeds from sales of shares of parent held by subsidiaries	1,009	–
Cash dividends paid	(3,076)	(3,596)
Dividends paid to non-controlling interests	(1,175)	(872)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	(114)	(2)
Purchase of investments in capital of subsidiaries that do not result in change in scope of consolidation	(941)	–
Proceeds from capital increase through third-party allocation by consolidated subsidiaries	29	–
Net cash provided by (used in) financing activities	(7,388)	(5,317)
Effect of exchange rate change on cash and cash equivalents	(302)	56
Net increase (decrease) in cash and cash equivalents	11,438	4,608
Cash and cash equivalents at beginning of period	44,156	55,594
Cash and cash equivalents at end of period	55,594	60,202

(5) Notes to Consolidated Financial Statements

Notes Relating to Assumptions for the Going Concern

Not applicable.

Changes in Presentation Methods

(Consolidated Balance Sheets)

"Long-term guarantee deposited," which was included in "Other" under "Non-current liabilities" in the previous fiscal year, is presented as a separate item from this consolidated fiscal year because the amount has become more significant. To reflect this change in presentation, the consolidated financial statements for the previous fiscal year have been amended.

"Other" under "Non-current liabilities" in the consolidated balance sheets for the previous fiscal year, 3,803 million yen, is replaced by "Long-term guarantee deposited" of 3,508 million yen and "Other" of 295 million yen.

Segment Information

[Segment Information]

1. Overview of Reported Segments

The reported segments of the Company are those units for which separate financial statements can be obtained among the constituent units of the Company and which are regularly examined by the Board of Directors for decisions on the allocation of management resources and for assessing business performance.

The Company's business strategy in the domestic Spice / Seasoning / Processed Food Business and the domestic Health Food Business is to strengthen the existing fields and develop new fields. The Company will also work to create new value in the mature market, while promoting partnerships with the Other Food Related Business.

In the International Food Business, the Company is working to increase the speed of business expansion and improve profitability in the United States, China and ASEAN with a view to business expansion.

In the Restaurant Business, the Company will work to make Japanese-style curry more available worldwide through the operation of curry restaurants both in Japan and overseas.

In the Other Food Related Business, which includes the transport business and the business engaged in exports, imports and sales of foodstuffs, the Company is working to increase the comprehensive strength of the Group by pursuing the strengthened capabilities of each company.

On the basis of these strategic business areas, the Company has decided to make the five units—Spice / Seasoning / Processed Food Business, Health Food Business, International Food Business, Restaurant Business, and Other Food Related Business—its reported segments.

2. Basis for Calculating Sales, Profit or Loss, Assets, Liabilities, and Other Items by Reportable Segment

The accounting methods for reportable segments are mostly the same as the methods used in preparing the consolidated financial statements.

The income figures stated in the reportable segments are based on operating profit. The intersegment sales and transfers are based on actual market prices.

3. Information on Amounts of Sales, Profit or Loss, Assets, Liabilities, and Other Items by Reportable Segment

Previous consolidated fiscal year (April 1, 2016 – March 31, 2017) (Million yen)

	Reported segments						Other	Total	Adjustment (Note 1)	Amount on consolidated financial statements (Note 2)
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total				
Net sales										
Sales – outside customers	127,891	33,076	19,902	51,368	51,523	283,761	–	283,761	51	283,812
Sales and transfer – inter-segment	4,168	205	209	7	10,600	15,188	–	15,188	(15,188)	–
Total	132,059	33,281	20,111	51,375	62,123	298,949	–	298,949	(15,138)	283,812
Segment profit (loss)	9,885	1,334	1,681	(424)	719	13,196	–	13,196	(883)	12,312
Segment assets	67,134	18,930	23,380	102,768	26,733	238,946	–	238,946	114,942	353,888
Other items										
Depreciation	3,226	447	839	3,218	1,213	8,943	–	8,943	401	9,345
Amortization of goodwill	–	–	27	3,420	131	3,578	–	3,578	–	3,578
Increase in property, plant and equipment, and intangible assets	3,500	465	992	1,875	397	7,230	–	7,230	759	7,989

(Notes) 1. Details of adjustments are as follows.

(1) Sales-outside customers are mainly real estate rental revenues recorded by the Company.

(2) Segment profit (loss) includes profit of -883 million yen of the Company and House Business Partners Corporation which was not allocated to business segments and elimination of inter-segment transactions of -0 million yen.

(3) Segment assets include assets of 116,313 million yen of the Company and House Business Partners Corporation which were not allocated to business segments and elimination of inter-segment transactions of -1,372 million yen.

(4) Depreciation includes depreciation of 401 million yen of the Company and House Business Partners Corporation that was not allocated to business segments.

(5) Increase in property, plant and equipment and intangible assets includes equipment investment of 759 million yen of the Company and House Business Partners Corporation which was not allocated to business segments.

2. Segment profit was adjusted with operating profit on the consolidated financial statements.

Consolidated fiscal year under review (April 1, 2017 – March 31, 2018) (Million yen)

	Reported segments						Other	Total	Adjustment (Note 1)	Amount on consolidated financial statements (Note 2)
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total				
Net sales										
Sales – outside customers	135,766	31,391	22,691	51,965	50,028	291,841	–	291,841	56	291,897
Sales and transfer – inter-segment	4,172	208	164	9	10,996	15,548	–	15,548	(15,548)	–
Total	139,937	31,599	22,855	51,974	61,024	307,389	–	307,389	(15,492)	291,897
Segment profit (loss)	12,081	907	2,847	(406)	1,865	17,296	–	17,296	(1,008)	16,288
Segment assets	74,039	19,166	24,635	100,851	25,996	244,686	–	244,686	135,316	380,003
Other items										
Depreciation	3,330	458	874	2,886	1,119	8,667	–	8,667	459	9,126
Amortization of goodwill	–	–	21	3,418	124	3,564	–	3,564	–	3,564
Increase in property, plant and equipment, and intangible assets	3,462	331	4,482	1,441	461	10,176	–	10,176	339	10,515

(Notes) 1. Details of adjustments are as follows.
(1) Sales-outside customers are mainly real estate rental revenues recorded by the Company.
(2) Segment profit (loss) includes profit of -1,007 million yen of the Company and House Business Partners Corporation which was not allocated to business segments and elimination of inter-segment transactions of -0 million yen.
(3) Segment assets include assets of 137,065 million yen of the Company and House Business Partners Corporation which were not allocated to business segments and elimination of inter-segment transactions of -1,748 million yen.
(4) Depreciation includes depreciation of 459 million yen of the Company and House Business Partners Corporation that was not allocated to business segments.
(5) Increase in property, plant and equipment and intangible assets includes equipment investment of 339 million yen of the Company and House Business Partners Corporation which was not allocated to business segments.
2. Segment profit was adjusted with operating profit on the consolidated financial statements.

[Related information]

Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)

1. Information by Product and Service

Since similar information is described in the segment information, this information is omitted.

2. Information by Area

(1) Net sales (Million yen)

Japan	East Asia	Southeast Asia	United States	Other	Total
254,188	12,114	3,782	13,192	536	283,812

(2) Property, plant and equipment (Million yen)

Japan	East Asia	Southeast Asia	United States	Total
69,950	3,447	1,536	4,229	79,162

3. Information by Major Customer

(Million yen)

Customer	Sales	Related segments
KATOSANGYO Co., Ltd.	32,992	Spice / Seasoning / Processed Food Business Health Food Business
Mitsubishi Shokuhin Co., Ltd.	21,002	Spice / Seasoning / Processed Food Business Health Food Business

Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)

1. Information by Product and Service

Since similar information is described in the segment information, this information is omitted.

2. Information by Area

(1) Net sales (Million yen)

Japan	East Asia	Southeast Asia	United States	Other	Total
257,218	14,202	5,469	13,977	1,031	291,897

(2) Property, plant and equipment (Million yen)

Japan	East Asia	Southeast Asia	United States	Total
70,784	4,761	1,709	5,929	83,182

3. Information by Major Customer

(Million yen)

Customer	Sales	Related segments
KATOSANGYO Co., Ltd.	34,072	Spice / Seasoning / Processed Food Business Health Food Business
Mitsubishi Shokuhin Co., Ltd.	21,389	Spice / Seasoning / Processed Food Business Health Food Business

[Information on impairment loss in non-current assets by reported segment]

Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Impairment loss	45	–	–	1,093	–	1,138	–	–	1,138

Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Impairment loss	–	–	203	571	–	774	–	–	774

[Information on amortization of goodwill and amortized balance by reported segment]

Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Amortization in fiscal year under review	–	–	27	3,420	131	3,578	–	–	3,578
Balance at end of fiscal year under review	–	–	26	12,814	124	12,964	–	–	12,964

Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Amortization in fiscal year under review	–	–	21	3,418	124	3,564	–	–	3,564
Balance at end of fiscal year under review	–	–	4	9,396	–	9,400	–	–	9,400

[Information on gain on bargain purchase by reported segment]

Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)

In the consolidated fiscal year under review, the Company recorded a gain on bargain purchase of 1,018 million yen in the Spice / Seasoning / Processed Food Business segment as a result of the additional acquisition of common shares of Gaban Co., Ltd. and its inclusion in the scope of consolidation.

Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)

Statements are omitted because of the lack of importance.

Per Share Information

(Yen)

	Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)	Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)
Net assets per share	2,289.43	2,450.71
Profit per share	84.53	91.02

(Notes) 1. Since no residual securities exist, per-share profit after residual securities adjustments is omitted.

2. The basis for calculating profit per share is as follows.

	Previous consolidated fiscal year (April 1, 2016 – March 31, 2017)	Consolidated fiscal year under review (April 1, 2017 – March 31, 2018)
	Million yen	Million yen
Profit attributable to owners of parent	8,683	9,353
Amount not allocable to common shareholders	–	–
Profit attributable to owners of parent available for common stock	8,683	9,353
	Thousand shares	Thousand shares
Average number of shares of common stock outstanding during each period	102,718	102,753

3. The basis for calculating net assets per share is as follows.

	Previous consolidated fiscal year (As of March 31, 2017)	Consolidated fiscal year under review (As of March 31, 2018)
	Million yen	Million yen
Total net assets	266,615	283,719
Amount deducted from total net assets	31,369	31,905
(Of which are non-controlling interests)	(31,369)	(31,905)
Net assets at end of year available for common stock	235,246	251,814
	Thousand shares	Thousand shares
Number of shares of common stock at end of year used for calculating net assets per share	102,753	102,752

Important Subsequent Events

At the meeting of the Board of Directors held on April 20, 2018, the Company decided to launch a physical distribution company that integrates the physical distribution business nationwide in April 2019 together with Ajinomoto Co., Inc., Kagome Co., Ltd., The Nissin Oilio Group, Ltd. and Nissin Foods Inc., and entered into the associated agreement on April 26, 2018.

The new company to be launched will be founded upon the merger of all the business of Kagome Buturyu Service Co., Ltd., F-LINE CORPORATION and KYUSHU F-LINE CORPORATION as of April 1, 2019 and the business of House Logistics Service Corporation (a subsidiary of the Company) (some business is excluded), with Ajinomoto Logistics Corporation as the surviving company. The trade name will be changed from Ajinomoto Logistics Corporation to “F-LINE CORPORATION.”

5. Other Information

(1) Senior Management Changes

1. Newly Appointed Director Candidate (as of June 27, 2018)

   Director Yoshiyuki Osawa (currently Executive Officer, General Affairs Division, Legal Division, Secretariat Division, Human Resources Development Division, Diversity Promotion Division)

   Director Yoshiyuki Miyaoku (currently Executive Officer, General Manager of Research & Development Headquarters, Quality Assurance Management Division)

2. Newly Appointed Audit & Supervisory Board Member Candidate (as of June 27, 2018)

   Standing Audit & Supervisory Board Member Masao Taguchi (currently Director, Supervising Research & Development Headquarters, Supervising Quality Assurance Management Division)

3. Retiring Director (as of June 27, 2018)

   Director Masao Taguchi (to be appointed as Standing Audit & Supervisory Board Member)

4. Retiring Audit & Supervisory Board Member (as of June 27, 2018)

   Standing Audit & Supervisory Board Member Syoji Shiota

6. Supplementary Information

(1) Business Performance

Consolidated (Million yen)

	FY2016		FY2017		FY2018 Target	
	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Net sales	283,812	117.3%	291,897	102.8%	301,300	103.2%
Operating profit	12,312	114.3%	16,288	132.3%	17,000	104.4%
Ordinary profit	13,951	114.8%	17,207	123.3%	18,000	104.6%
Profit attributable to owners of parent	8,683	38.4%	9,353	107.7%	10,000	106.9%
Comprehensive income	11,245	87.9%	21,547	191.6%	–	–

By Business Segment

Net sales	Amount	Percentage	Amount	Percentage	Amount	Percentage
Spice / Seasoning / Processed Food Business	132,059	46.5%	139,937	48.0%	144,000	47.8%
Health Food Business	33,281	11.7%	31,599	10.8%	31,500	10.4%
International Food Business	20,111	7.1%	22,855	7.8%	26,800	8.9%
Restaurant Business	51,375	18.1%	51,974	17.8%	53,100	17.6%
Other Food Related Business	62,123	21.9%	61,024	20.9%	61,700	20.5%
Adjustment	(15,138)	(5.3%)	(15,492)	(5.3%)	(15,800)	(5.2%)

Operating profit	Amount	Percentage	Amount	Percentage	Amount	Percentage
Spice / Seasoning / Processed Food Business	9,885	80.3%	12,081	74.2%	12,200	71.8%
Health Food Business	1,334	10.8%	907	5.6%	1,000	5.9%
International Food Business	1,681	13.7%	2,847	17.5%	3,400	20.0%
Restaurant Business	(424)	(3.4%)	(406)	(2.5%)	(300)	(1.8%)
Other Food Related Business	719	5.8%	1,865	11.4%	2,000	11.8%
Adjustment	(883)	(7.2%)	(1,008)	(6.2%)	(1,300)	(7.7%)

(2) Number of Group Companies

	FY2016	FY2017
Consolidated subsidiaries	36	37
Japan	14	14
Overseas	22	23
Equity-method affiliate	4	4
Japan	2	2
Overseas	2	2

FY2017 Business Results of Major Subsidiaries (Million yen)

	Net sales		Operating profit		Profit	
	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
House Foods Corporation	129,615	102.9%	11,059	117.7%	7,793	116.7%
House Wellness Foods Corporation	31,599	94.9%	909	68.4%	539	42.0%
House Foods America Corporation (Consolidated)	12,776	101.6%	1,303	113.1%	747	104.7%
Ichibanya Co., Ltd. (Consolidated)	49,472	101.3%	4,713	98.7%	3,190	118.3%

* Period included in consolidated financial statements: House Foods America Corporation - from January to December 2017; Ichibanya Co., Ltd. - from March 2017 to February 2018

* Ichibanya Co., Ltd. reorganized its overseas restaurant business in March 2017, and year-on-year changes are comparisons with the values after reclassification.

(3) Consolidated Statements of Income

1. Consolidated Statements of Income (Million yen)

	FY2016		FY2017		Year-on-year change	
	Amount	Percentage	Amount	Percentage	Amount	Rate of change
Net sales	**283,812**	**100.0%**	**291,897**	**100.0%**	**8,086**	**2.8%**
<By business segment>						
Spice / Seasoning / Processed Food Business	132,059	46.5%	139,937	48.0%	7,878	6.0%
Health Food Business	33,281	11.7%	31,599	10.8%	(1,682)	(5.1%)
International Food Business	20,111	7.1%	22,855	7.8%	2,744	13.6%
Restaurant Business	51,375	18.1%	51,974	17.8%	599	1.2%
Other Food Related Business	62,123	21.9%	61,024	20.9%	(1,099)	(1.8%)
Adjustment	(15,138)	(5.3%)	(15,492)	(5.3%)	(354)	–
Cost of sales	159,624	56.2%	162,497	55.7%	2,873	1.8%
Selling, general and administrative expenses	111,875	39.4%	113,112	38.8%	1,237	1.1%
Advertising expenses	9,869	3.5%	9,879	3.4%	10	0.1%
Transportation and warehousing expenses	9,519	3.4%	9,919	3.4%	400	4.2%
Sales commission	2,455	0.9%	2,480	0.8%	25	1.0%
Promotion expenses	30,607	10.8%	31,234	10.7%	628	2.1%
Personnel expenses	29,278	10.3%	29,694	10.2%	417	1.4%
Research and development expenses	3,787	1.3%	3,955	1.4%	167	4.4%
Amortization of goodwill	3,578	1.3%	3,564	1.2%	(15)	(0.4%)
Operating profit	**12,312**	**4.3%**	**16,288**	**5.6%**	**3,976**	**32.3%**
Non-operating income	2,607	0.9%	2,296	0.8%	(311)	(11.9%)
Non-operating expenses	969	0.3%	1,376	0.5%	407	42.1%
Ordinary profit	**13,951**	**4.9%**	**17,207**	**5.9%**	**3,257**	**23.3%**
Extraordinary income	2,008	0.7%	993	0.3%	(1,015)	(50.5%)
Extraordinary losses	1,488	0.5%	1,186	0.4%	(302)	(20.3%)
Profit before income taxes	14,470	5.1%	17,014	5.8%	2,544	17.6%
Income taxes	4,294	1.5%	6,421	2.2%	2,127	49.5%
Profit	10,176	3.6%	10,593	3.6%	417	4.1%
Profit attributable to						
Profit attributable to owners of parent	**8,683**	**3.1%**	**9,353**	**3.2%**	**670**	**7.7%**
Profit attributable to non-controlling interests	1,493	0.5%	1,240	0.4%	(253)	(16.9%)
Comprehensive income	**11,245**	**4.0%**	**21,547**	**7.4%**	**10,301**	**91.6%**

2. Major Factors for Changes in Operating Profit (Year on Year) (Million yen)

Increase in gross profit	5,212
Increase in marketing costs (sum of advertising expenses, sales commission and promotion expenses)	(663)
Increase in transportation and warehousing expenses	(400)
Increase in salaries, allowances and bonuses	(308)
Decrease in depreciation	211
Increase in other expenses	(77)

3. Non-Operating Income (Expenses) (Million yen)

	FY2016	FY2017	Year-on-year change
Interest income	395	328	(67)
Dividend income	762	656	(106)
Share of profit of entities accounted for using equity method	70	99	30
Foreign exchange gains	238	–	(238)
House rent income	758	762	3
Other	384	451	67
Total non-operating income	2,607	2,296	(311)
Interest expenses	87	90	3
Foreign exchange losses	–	380	380
Rent expenses	631	616	(15)
Other	251	291	40
Total non-operating expenses	969	1,376	407

4. Extraordinary Income (Losses) (Million yen)

	FY2016	FY2017	Year-on-year change
Gain on sales of non-current assets	178	13	(165)
Reversal of allowance for doubtful accounts	–	0	0
Gain on sales of investment securities	147	765	619
Gain on bargain purchase	1,018	57	(961)
Gain on sales of restaurants	147	144	(3)
Gain on step acquisitions	448	–	(448)
Other	70	13	(57)
Total extraordinary income	2,008	993	(1,015)
Loss on sales of non-current assets	10	19	9
Loss on retirement of non-current assets	279	222	(57)
Loss on sales of investment securities	–	0	0
Loss on valuation of investment securities	0	5	5
Loss on valuation of membership	11	0	(11)
Impairment loss	1,138	774	(364)
Other	50	166	116
Total extraordinary losses	1,488	1,186	(302)

(4) Consolidated Balance Sheets

Consolidated Balance Sheets (Million yen)

	FY2016		FY2017		Year-on-year change	Major factors for increase/ decrease	
	Amount	Percentage	Amount	Percentage	Amount		
Current assets	135,612	38.3%	143,917	37.9%	8,305	Increase in notes and accounts receivable - trade	3,205
						Increase in cash and deposits	3,047
						Increase in securities	1,218
						Increase in inventories	940
Non-current assets	218,275	61.7%	236,085	62.1%	17,810	Increase in investment securities	14,970
						Increase in net defined benefit asset	3,623
						Increase in land	1,928
						Decrease in goodwill	(3,563)
Total assets	**353,888**	**100.0%**	**380,003**	**100.0%**	**26,115**		
Current liabilities	51,492	14.6%	56,692	14.9%	5,200	Increase in accounts payable - other	1,729
						Increase in income taxes payable	1,651
						Increase in notes and accounts payable - trade	1,293
Non-current liabilities	35,781	10.1%	39,592	10.4%	3,811	Increase in deferred tax liabilities	3,370
						Increase in long-term guarantee deposited	1,135
						Decrease in net defined benefit liability	(993)
Total liabilities	**87,273**	**24.7%**	**96,284**	**25.3%**	**9,011**		
Total shareholders' equity	215,545	60.8%	221,296	58.3%	5,751	Increase in retained earnings	5,756
Total other accumulated comprehensive income	19,702	5.6%	30,518	8.0%	10,817	Increase in valuation difference on available-for-sale securities	7,317
						Increase in remeasurements of defined benefit plans	3,496
Non-controlling interests	31,369	8.9%	31,905	8.4%	536		
Total net assets	**266,615**	**75.3%**	**283,719**	**74.7%**	**17,104**		
Total liabilities and net assets	**353,888**	**100.0%**	**380,003**	**100.0%**	**26,115**		

(5) Consolidated Statements of Cash Flows

Consolidated Statements of Cash Flows (Million yen)

	FY2016	FY2017	Year-on-year change	Major factors for increase/ decrease	
Cash flows from operating activities	21,298	23,608	2,310	Profit before income taxes	2,544
				Gain on bargain purchase	961
				Increase in notes and accounts payable - trade	688
				Decrease in notes and accounts receivable - trade	(2,452)
Cash flows from investing activities	(2,169)	(13,739)	(11,570)	Purchase of investment securities	(6,371)
				Purchase of securities	(4,000)
				Purchase of property, plant and equipment	(3,180)
				Purchase of shares of subsidiaries resulting in change in scope of consolidation	3,192
Cash flows from financing activities	(7,388)	(5,317)	2,071	Decrease in short-term loans payable	6,542
				Purchase of investments in capital of subsidiaries that do not result in change in scope of consolidation	941
				Increase in short-term loans payable	(5,083)
Cash and cash equivalents at end of period	55,594	60,202	4,608		

(6) Capital Investment

Consolidated (Million yen)

	FY2016	FY2017
Capital investment	7,708	10,215
Leases	470	484
Total	8,178	10,699

(7) Depreciation

Consolidated (Million yen)

	FY2016	FY2017
Depreciation	9,345	9,126
Lease payments	346	330
Total	9,691	9,456

* Those that are equivalent to lease payments for the leased properties recorded as assets according to the same method as that applied to sale and purchase transactions are included in "depreciation."

(8) Major Management Indicators, etc.

Consolidated

	FY2016	FY2017
Profit per share	84.53 yen	91.02 yen
Net assets per share	2,289.43 yen	2,450.71 yen
ATO	0.81 times	0.80 times
Ratio of operating profit to net sales	4.3%	5.6%
Ratio of ordinary profit to net sales	4.9%	5.9%
Ratio of ordinary profit to total assets	4.0%	4.7%
ROE	3.7%	3.8%
Equity ratio	66.5%	66.3%
Current ratio	263.4%	253.9%
Fixed ratio	92.8%	93.8%
Debt to equity ratio	37.1%	38.2%

Dividend per share	32.00 yen	38.00 yen
Dividend payout ratio	37.9%	41.7%
Dividend payout ratio according to the basic policy on the return of earnings to shareholders	30.4%	30.4%

* Basic policy on the payment of dividends:
  A dividend payout ratio of at least 30% on a consolidated basis excluding the effects of extraordinary income/losses arising from business combination and the amortization of goodwill

Number of employees	6,248 people	6,273 people

* Excluding those on leave of absence and part-time workers

(9) Full-Year Target

Consolidated Net Sales (Million yen)

	FY2017	FY2018 Target	Year-on-year change
<By business segment>			
Spice / Seasoning / Processed Food Business	139,937	144,000	4,063
Health Food Business	31,599	31,500	(99)
International Food Business	22,855	26,800	3,945
Restaurant Business	51,974	53,100	1,126
Other Food Related Business	61,024	61,700	676
Adjustment	(15,492)	(15,800)	(308)
Net Sales	**291,897**	**301,300**	**9,403**
<By business segment>			
Spice / Seasoning / Processed Food Business	12,081	12,200	119
Health Food Business	907	1,000	93
International Food Business	2,847	3,400	553
Restaurant Business	(406)	(300)	106
Other Food Related Business	1,865	2,000	135
Adjustment	(1,008)	(1,300)	(292)
Operating profit	**16,288**	**17,000**	**712**
Ordinary profit	**17,207**	**18,000**	**793**
Profit attributable to owners of parent	**9,353**	**10,000**	**647**
Comprehensive income	**21,547**	**–**	**–**

Consolidated Capital Investment (Million yen)

	FY2017	FY2018 Target
Capital investment	**10,215**	**12,000**
Leases	**484**	**1,000**
Total	**10,699**	**13,000**

Consolidated Depreciation (Million yen)

	FY2017	FY2018 Target
Depreciation	**9,126**	**9,000**
Lease payments	**330**	**300**
Total	**9,456**	**9,300**

(10) Reference Information

1. Domestic market scale (according to the survey by House Foods) (Billion yen)

	FY2013	FY2014	FY2015	FY2016	FY2017
Curry roux	49.9	48.5	51.9	50.3	47.4
Stew roux	18.8	18.1	18.7	18.0	18.1
Hashed beef sauce roux	6.2	6.1	6.5	6.3	6.1
Retort pouched curry	51.2	50.8	51.6	53.9	55.9
Spice in total	66.9	67.4	69.1	70.3	71.5

2. Curry roux market trends (SRI)

FY2017		1Q	2Q	3Q	4Q	1H	2H	Full year
Overall market	Average selling price	190 yen	191 yen	189 yen	189 yen	190 yen	189 yen	190 yen
	Change from the previous year	+1 yen	+1 yen	+0 yen	+0 yen	+1 yen	+0 yen	+0 yen
House Foods	Average selling price	192 yen	192 yen	191 yen	191 yen	192 yen	191 yen	192 yen
	Change from the previous year	+0 yen	-1 yen	+0 yen	+0 yen	+0 yen	+0 yen	+0 yen
	Share of amount	62.5%	62.5%	63.0%	62.2%	62.5%	62.6%	62.6%

Source: SRI monthly data of INTAGE Inc. (April 2017 – March 2018)

3. Year-on-year sales by major category (based on shipment amount)

FY2017	1Q	2Q	3Q	4Q	1H	2H	Full year
Spice / Seasoning / Processed Food Business							
Curry roux in total	100.2 %	94.4 %	99.1 %	96.3 %	97.3 %	97.7 %	97.5 %
Retort pouched curry in total	128.2 %	106.4 %	103.2 %	106.9 %	116.2 %	104.9 %	110.4 %
Stew roux in total	101.8 %	109.2 %	100.4 %	107.5 %	107.2 %	102.5 %	104.1 %
Hashed beef sauce roux in total	96.3 %	92.3 %	99.1 %	101.9 %	94.5 %	100.5 %	97.3 %
Spice in total	107.0 %	105.0 %	103.3 %	103.3 %	106.0 %	103.3 %	104.6 %
Health Food Business							
Ukon No Chikara	92.4 %	89.9 %	90.2 %	87.7 %	91.1 %	89.4 %	90.2 %
C1000	101.3 %	100.6 %	83.6 %	90.1 %	100.9 %	86.4 %	94.9 %
Ichinichibun No Vitamin	116.0 %	126.5 %	120.0 %	150.8 %	121.0 %	132.4 %	126.2 %