# Business Results for the Fiscal Year Ended December 31, 2017 (Unaudited)

**February 14, 2018** 

Kuraray Co., Ltd.

### Consolidated Earnings Report for the Fiscal Year Ended December 31, 2017

Name of listed company: Kuraray Co., Ltd.

Stock code: 3405

Stock exchange listing: Tokyo, first section

URL: http://www.kuraray.com/

Representative:

Title: Representative Director and President

Name: Masaaki Ito

Contact:

Title: Manager, Corporate Communications Department, Corporate Management Planning

Office

Name: Fumio Uegaki Tel: +81-3-6701-1070

Preparation of supplementary documentation for the quarterly earnings report: Yes

Holding of quarterly earnings results briefing: Yes (for securities analysts and institutional investors)

(Millions of yen rounded down unless otherwise stated)

### 1. Consolidated Financial Results for Fiscal 2017 (January 1, 2017 to December 31, 2017)

### (1) Consolidated Operating Results

(Percentages displayed for net sales, operating income, ordinary income and net income attributable to owners of the parent are comparisons with the corresponding period of the previous fiscal year.)

(Millions of ven)

	Net Sal	les	Operating I	Income Ordinary Income		Net Income Attributable to Owners of the Parent		
		(Change)		(Change)		(Change)		(Change)
Fiscal 2017	518,442	6.9	75,117	10.7	72,998	10.3	53,601	32.7
Fiscal 2016	485,192	(7.0)	67,827	2.6	66,181	2.5	40,400	13.0

Note: Comprehensive income: For fiscal 2017: ¥59,974 million (84.9%) For fiscal 2016: ¥32,438 million (5.7%)

	Net Income per Share (Yen)	Fully Diluted Net Income per Share (Yen)	Return on Equity (%)	Return on Total Assets (%)	Operating Income/Net Sales (%)
Fiscal 2017	152.41	152.01	10.0	9.7	14.5
Fiscal 2016	114.98	114.75	8.0	9.3	14.0

[Reference]: Equity in earnings of affiliate: For fiscal 2017: ¥2 million For fiscal 2016: ¥1 million

### (2) Consolidated Financial Position

(Millions of yen)

	Total Assets	Net Assets	Equity Ratio (%)	Net Assets per Share (Yen)
Fiscal 2017	775,735	564,487	71.7	1,584.78
Fiscal 2016	725,433	520,978	70.7	1,459.34

[Reference] Equity attributable to owners of the parent: For fiscal 2017:

¥555,979 million ¥512,959 million

For fiscal 2016:

### (3) Consolidated Cash Flows

(Millions of yen)

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash Equivalents at End of Period
Fiscal 2017	84,606	(79,896)	(17,176)	70,234
Fiscal 2016	93,923	(49,300)	(14,701)	83,389

#### 2. Dividends

(Yen)

					(10	11)		
		Cash Dividends per Share				Total	Payout Ratio	Dividends/Net
Record Date	Mar. 31	Jun. 30	Sep. 30	Dec. 31	Annual	Dividends	(consolidated)	Assets
						Paid	(%)	(consolidated)
						(full year)		(%)
						(¥ million)		
Fiscal 2016	_	20.00	_	21.00	41.00	14,408	35.7	2.9
Fiscal 2017	_	20.00	_	22.00	42.00	14,756	27.6	2.8
Fiscal 2018								
(Forecast)	_	20.00	_	22.00	42.00		30.1	

Note: Revisions to cash dividend forecast during this period: No

## 3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending December 31, 2018 (January 1, 2018 to December 31, 2018)

(Percentages displayed for net sales, operating income, ordinary income and net income attributable to owners of the parent are comparisons with the previous fiscal year)

(Millions of ven)

	Net Sales		Opera	ting	Ordin	nary	Net Income	Attributable	Net Income per
			Income		Income Income		to Owners o	of the Parent	Share (Yen)
		(%)		(%)		(%)		(%)	
Interim Period	267,000	6.2	36,000	(4.0)	35,000	(3.5)	23,000	(4.1)	65.56
Full Fiscal Year	540,000	4.2	77,000	2.5	75,000	2.7	49,000	(8.6)	139.67

### [Reference]

(1) Changes in Important Subsidiaries during the Period (Changes in Special Subsidiaries Involving Changes in the Scope of Consolidation)

Added: No companies Excluded: No companies

- (2) Changes in Accounting Principles, Procedures and Presentation Methods in Connection with the Preparation of Quarterly Consolidated Financial Statements
  - 1. Changes following revision of accounting standards: No
  - 2. Changes besides 1. above: No
  - 3. Changes in accounting estimates: No
  - 4. Restatement: No
- (3) Number of Shares Issued and Outstanding (Common Shares)
  - 1. Number of shares issued and outstanding (including treasury stock) as of the period-end:

As of December 31, 2017 354,863,603 shares As of December 31, 2016 354,863,603 shares

2. Number of treasury stock as of the period-end:

As of December 31, 2017 4,040,182 shares As of December 31, 2016 3,363,405 shares

3. Average number of shares for the period (cumulative):

As of December 31, 2017 351,688,909 shares As of December 31, 2016 351,351,301 shares

### [Reference]

Summary of Unconsolidated Results

### 1. Unconsolidated Results for Fiscal 2017 (January 1, 2017 – December 31, 2017)

(Percentages displayed for net sales, operating income, ordinary income and net income attributable to owners of the parent are comparisons with the previous fiscal year.)

### (1) Unconsolidated Operating Results

(Millions of yen)

	Net Sales		Operating	g Income	Ordinary	Income	Net Income A Owners of	
		(Change)		(Change)		(Change)		(Change)
Fiscal 2017	242,657	11.4	43,176	10.6	45,214	8.4	40,009	51.0
Fiscal 2016	217,730	(2.2)	39,046	(7.2)	41,719	(4.5)	26,503	3.7

	Net Income per Share (Yen)	Fully Diluted Net Income per Share (Yen)
Fiscal 2017	113.76	113.46
Fiscal 2016	75.43	75.28

### (2) Unconsolidated Financial Position

(Millions of yen)

	Total Assets	Net Assets	Shareholders' Equity	Net Assets	
			Ratio (%)	per Share (Yen)	
Fiscal 2017	556,225	386,044	69.3	1,098.86	
Fiscal 2016	512,457	361,089	70.3	1,025.23	

[Reference] Shareholders' equity: For fiscal 2017: ¥385,505 million For fiscal 2016: ¥360,369 million

Note: This earnings report is not subject to auditing.

Cautionary Statement with Respect to Forecasts of Consolidated Business Results (Cautionary note regarding forward-looking statements)

The results forecasts presented in this document are based upon currently available information and assumptions deemed rational. A variety of factors could cause actual results to differ materially from forecasts. Please refer to "1. Overview of Consolidated Business Results (4) Outlook for Fiscal 2018" on page 5 of the Attachment for the assumptions used.

Access to Documents and Other Materials Relating to the Year-End Results Briefing to Be Held on February 14, 2018 Related documents and materials, including the video of the briefing, will be posted on the Company's website immediately after the briefing is closed.

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#### 1. Overview of Consolidated Business Results

### (1)Overview of Consolidated Business Results

In the fiscal year ended December 31, 2017 ("fiscal 2017"), concerns about the economic impact of political instability remained in the world economy. Consumption and investment continued to expand, and the world economy remained favorable overall. The Japanese economy gradually improved due to higher corporate profits backed by favorable exports as employment conditions improved. The U.S. and European economies continued to expand, underpinned by healthy corporate profits, personal consumption and employment conditions. In China, the economy continued to grow on the back of steady personal consumption despite the economic impact of the government's tightening of monetary policy. Economies in emerging countries continued to gradually recover.

Under these circumstances, the Kuraray Group has successively implemented the business strategies outlined in GS-STEP, its medium-term management plan that ended in fiscal 2017, to realize "a high-profit specialty chemical company with a global presence."

Consequently, cumulative consolidated operating results for fiscal 2017 are as follows: net sales rose \$33,250 million, or 6.9%, compared with the previous fiscal year to \$518,442 million; operating income grew \$7,290 million, or 10.7%, to \$75,117 million; ordinary income increased \$6,817 million, or 10.3%, to \$72,998 million; and net income attributable to owners of the parent rose \$13,201 million, or 32.7%, to \$53,601 million.

In the previous fiscal year, the activated carbon business and energy materials business were included in the Other Business segment. However, due to the absorption-type merger of Kuraray Chemical Co., Ltd. on January 1, 2017, the Company decided to merge these businesses into the Carbon Materials Business and move said business to the Functional Materials segment in fiscal 2017. Comparisons and analyses for fiscal 2017 are based on the segmentation following this change.

### Results by Business Segment

### Vinyl Acetate

Sales in this segment increased 5.4% year on year to \$266,894 million, and segment income grew 4.8% year on year to \$61,320 million.

- (1) Sales of PVA resin were favorable, increasing mainly in the North American market following the start of regular operations at the new U.S. plant. Sales of optical-use poval film rose. In addition, newly installed equipment at the Saijo Plant commenced operations from the second quarter. Sales of water-soluble PVA film were healthy due mainly to increase in demand for unit dose detergent applications. In PVB film, sales of high added-value products expanded.
- (2) Sales of EVAL ethylene vinyl alcohol copolymer (EVOH resin) were favorable, growing for both automotive gas tank and food packaging applications.

### Isoprene

Sales in this segment increased 10.3% year on year to \$56,366 million, and segment income rose 20.4% year on year to \$8,350 million.

- (1) In isoprene chemicals, the sales volume of fine chemicals, *SEPTON* thermoplastic elastomer and liquid rubber expanded and was favorable.
- (2) The sales volume of *GENESTAR* heat-resistant polyamide resin for automotive, connector and LED reflector applications expanded.

### **Functional Materials**

Sales in this segment climbed 2.8% year on year to \$69,910 million, and segment income jumped 67.4% year on year to \$7,485 million.

- (1) In the methacrylic resin business, in addition to market conditions being health year round, sales of high-value-added products increased.
- (2) In the medical business, sales of new zirconia-based dental materials expanded.
- (3) For *CLARINO* man-made leather, sales of products made with both the conventional and the new production process remained favorable.
- (4) In the Carbon Materials business, sales remained favorable as the sales volume of high-value-added products increased.

#### Fibers and Textiles

Although sales of KURALON expanded, higher raw material and fuel costs affected some products. Sales of consumer goods and materials were favorable as sales of the high value-added product KURAFLEX continued to rise. As a result, sales in this segment rose 6.4% year on year to \$51,658 million while segment income grew 0.9% year on year to \$6,011 million.

#### **Trading**

In fiber-related businesses, clothing sales were firm for sportswear and uniforms, but exports of yarn and textiles struggled. The overseas sewn products business expanded due to the effects of increased investment in Vietnam. In addition, sales of materials were steady overall, and sales of resins and chemicals were favorable, particularly for exports. As a result, segment sales increased 7.8% year on year to ¥128,834 million, and segment income climbed 2.0% to ¥3,911 million.

#### **Others**

In other businesses, overall performance remained healthy. As a result, segment sales grew 17.2% year on year to \$54,233 million, and segment income jumped 134.7% to \$3,300 million.

### (2)Overview of Financial Position

Total assets increased ¥50,301 million from the end of the previous fiscal year to ¥775,735 million mainly because of an increase in inventories and tangible fixed assets. Total liabilities increased ¥6,792 million to ¥211,247 million due to factors that included an increase in income taxes payable. Net assets rose ¥43,508 million to ¥564,487 million. Equity attributable to owners of the parent amounted to ¥555,979 million, for an equity ratio of 71.7%.

### (3)Overview of Cash Flows

Cash Flows from Operating Activities:

Net cash provided by operating activities totaled \$84,606 million. Cash provided included \$68,141 million from income before income taxes and noncontrolling interests and \$42,965 million from depreciation and amortization. Cash used included \$13,601 million due to an increase in inventories, \$7,294 million due to an increase in notes and accounts receivable – trade, and \$17,675 million in income taxes paid. Net cash provided by operating activities decreased \$9,316 million compared with the previous fiscal year.

### Cash Flows from Investing Activities:

Net cash used in investing activities totaled ¥79,896 million. Proceeds from sales and redemption of investment securities provided cash of ¥1,561 million, while uses of cash included ¥55,419 million for the purchase of tangible fixed assets and intangible fixed assets.

### Cash Flows from Financing Activities:

Net cash used in financing activities was \$17,176 million. Cash used included cash dividends paid totaling \$14,420 million and \$2,892 for the purchase of treasury stock.

The above factors along with the effect of exchange rate changes on cash and cash equivalents resulted in a net decrease in cash and cash equivalents, which, along with an increase in cash and cash equivalents from newly consolidated subsidiary, led to a \(\frac{1}{2}\)13,155 million decrease in cash and cash equivalents at the end of the fiscal year to \(\frac{1}{2}\)70,234 million.

		(Willions of yell)
	Fiscal Year Ended	Fiscal Year .Ended
	December 31, 2016	December 31, 2017
Net cash provided by operating activities	93,923	84,606
Net cash used in investing activities	(49,300)	(79,896)
Net cash used in financing activities	(14,701)	(17,176)
Effect of exchange rate changes on cash and cash		
equivalents	(1,514)	(882)
Net increase(decrease) in cash and cash equivalents	28,407	(13,349)
Cash and cash equivalents, beginning of the period	54,750	83,389
Increase in cash and cash equivalents from newly		
consolidated subsidiaries	231	193
Cash and cash equivalents, end of the period	83,389	70,234

[Reference] Cash Flow Indicators for the Kuraray Group

	E' 137	E' 137	E' 137	E' 137	E' 137	E' 137
	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
	Ended March	Ended March	Ended	Ended	Ended	Ended
	31, 2013	31, 2014	December 31,	December 31,	December 31,	December 31,
			2014	2015	2016	2017
Equity ratio (%)	67.2	70.3	68.7	70.7	70.7	71.7
Equity ratio (%;	83.3	65.2	69.8	73.7	85.1	96.1
market basis)						
Ratio of cash flow	1.0	1.1	1.8	0.6	0.6	0.7
to interest-bearing						
liabilities(year)						
Interest coverage	67.7	65.2	118.9	128.7	127.1	116.0
ratio (times)						

#### Notes:

Equity ratio: Total net assets excluding both subscription rights to shares and noncontrolling interests/total liabilities and net assets Equity ratio (market basis): Total market value of shares issued and outstanding/total net assets

Ratio of cash flow to interest-bearing liabilities: Interest-bearing liabilities/net cash provided by (used in) operating activities Interest coverage ratio: Net cash provided by (used in) operating activities/interest expenses

- 1. All indicators are calculated using the consolidated financial statements.
- 2. The total market value of shares issued and outstanding was calculated by multiplying the closing price at the end of the fiscal year by the total number of shares issued and outstanding (after subtracting treasury stock) at the end of the fiscal year.
- 3. The calculations use net cash provided by (used in) operating activities as reported in the consolidated statements of cash flows.
- 4. Interest-bearing liabilities are all liabilities reported in the consolidated balance sheets that require the payment of interest.
- 5. From the fiscal year ended March 31, 2014, for some foreign subsidiaries, the Company applies "Employee Benefits" (International Accounting Standards Board, International Accounting Standard No. 19, June 16, 2011). As the changes to the corresponding accounting policies have been applied retroactively, the equity ratio for the fiscal year ended March 31, 2013 has been retroactively adjusted.

### (4)Outlook for Fiscal 2018

The Company expects geopolitical risks to persist in each region but the global economy to continue to expand and remain favorable overall. However, the Japanese economy is expected to stall with just very gradual growth due to sluggish personal consumption despite exports and investments continuing to expand against the backdrop of the favorable global economy. In addition, raw material and fuel prices that had been consistently low since fiscal 2015 began rising in 2017, leading to worries about higher production costs hurting earnings.

In its medium-term management plan "PROUD2020," which began in 2018, the Group outlines four key management strategies: Pursue competitive superiority, Expand new business fields, Enhance comprehensive strength of the Kuraray Group, and Contribute to the environment. From 2018, the first year of the plan, the Group will reflect on the results of the previous medium-term management plan GS-STEP and work to resolve any remaining issues while steadily implementing specific measures under the key management strategies of "PROUD2020."

Based on these circumstances, the forecast of operating results for fiscal 2018 is as shown below.

(Billions of yen, rounded to the nearest hundred million)

	Fiscal 2017	Forecast for Fiscal 2018	Change (Adjusted)
Net sales	518.4	540.0	+4.2%
Operating Income	75.1	77.0	+2.5%
Ordinary Income	73.0	75.0	+2.7%
Net Income Attributable to			
Owners of the Parent	53.6	49.0	(8.6%)

For the forecast of operating results for fiscal 2018, we assume average exchange rates of \$110 to the U.S. dollar and \$130 to the euro, as well as a domestic naphtha price of \$43,000 per kiloliter.

[Reference] Forecast of Results by Segment for Fiscal 2018 In fiscal 2017, the "*CLARINO* business" was classified in the Functional Materials segment. The Company has decided to reclassify this business into the Fibers and Textiles segment in the ensuing fiscal year.

The following compares the forecast for fiscal 2018 and restated results for fiscal 2017 after the change in classification.

Forecast of Results for the Fiscal Year Ending December 31, 2018 (Breakdown by Segment)

(Billions of yen, rounded to the nearest hundred million)

	Net :	Sales	Operating Income		
	Fiscal 2017	Forecast for Fiscal 2018	Fiscal 2017	Forecast for Fiscal 2018	
Vinyl Acetate	266.9	282.0	61.3	58.5	
Isoprene	56.4	59.0	8.4	9.0	
Functional Materials	55.2	59.0	6.3	6.5	
Fibers and Textiles	66.4	68.0	7.2	7.5	
Trading	128.8	135.0	3.9	4.5	
Other Business	54.2	51.0	3.3	3.5	
Elimination & Corporate	(109.5)	(114.0)	(15.3)	(12.5)	
Total	518.4	540.0	75.1	77.0	

### 2. Management Policies

### (1) Fundamental Management Policies

Kuraray's mission is: "For people and the plant—to achieve what no one else can." Based on this, the Company has established the Kuraray Vision 2026 long-term vision, which we aim to realize by 2026, the centennial of the Company's founding. The vision for Kuraray is of being a: "Specialty Chemical Company growing sustainably by incorporating new foundational platforms into its own technologies." Kuraray will remain a company that provides the world with unmatched specialty products and services while creating value with society.

# (2) Management Indicator Targets, Medium- to Long-Term Strategies and Issues to Be Addressed

To realize Kuraray Vision 2026, the Group will promote the four key management strategies listed below that are outlined in the medium-term management plan "PROUD2020," which began from fiscal 2018.

- 1) Pursue competitive superiority
  - Kuraray will continue to enhance its competitiveness by developing high-value-added products and applications based on customer needs, strategically reinforcing initiatives with the understanding that burgeoning emerging countries and regions offer new opportunities, and achieving innovation and improvement of production and operational processes through the use of IoT.
- 2) Expand new business fields
  - We will expand new business fields through the creation of new businesses by improving on Kuraray's own technologies and incorporating external ones, the capture of new business areas by M&A and alliance, and the establishment of a new business model bundling technology and services.
- 3) Enhance comprehensive strength of the Kuraray Group Kuraray will establish global business foundations in line with its expanding businesses, create a workplace in which employees find their jobs rewarding to attract high-quality, diverse talent from around the world, and cultivate a strong culture of unity within to the Kuraray Group while reinforcing measures to ensure thorough compliance.
- 4) Contribute to the environment
  - In the implementation of the three management strategies listed above, the Company will help improve the natural environment and daily living environment by lowering the environmental footprint of its business activities, providing products and services that help solve environmental and social problems, and providing a number of safe and secure products and services.

The Group will steadily carry out measures based on the management strategies outlined in the medium-term management plan "PROUD2020," which launched along with fiscal 2018, with the aim of achieving the following targets by its last year, fiscal 2020: net sales of ¥650.0 billion, operating income of ¥90.0 billion, and an operating profit margin of 14%. As the period of "PROUD2020" covers the first three years of Kuraray Vision 2026, the Company also intends to further expand its Vinyl Acetate businesses; accelerate the

strengthening of the Isoprene and Carbon Material businesses, which will form the second and third pillars of its business; and establish a future-oriented business portfolio. As its approaches the centennial of its founding, the Kuraray Group will continue to take on new challenges to achieve further growth as a sustainably growing specialty chemical company.

### 3. Basic Approach to Selection of Accounting Standards

The Kuraray Group applies Japanese generally accepted accounting principles ("GAAP"). The Kuraray Group is considering the adoption of International Financial Reporting Standards ("IFRS") and other matters while taking into account various circumstances in Japan and overseas.

### 4. Consolidated Financial Statements and Notes

### (1) Consolidated Balance Sheets

	December 31, 2016	December 31, 2017
ASSETS		
Current Assets		
Cash and cash deposits	51,437	60,904
Notes and accounts receivable-trade	105,010	113,876
Short-term investment securities	39,064	38,296
Merchandise and finished goods	73,504	84,572
Work in process	12,260	14,699
Raw materials and supplies	25,504	28,235
Deferred tax assets	5,974	7 <b>,</b> 670
Other	12,669	11,652
Allowance for doubtful accounts	(451)	(436)
Total current assets	324,974	359,471
Noncurrent Assets		
Tangible fixed assets		
Buildings and structures, net	54,343	59,267
Machinery, equipment and vehicles, net	162,963	164,803
Land	19,526	19,671
Construction in progress	29,904	38,187
Other, net	5,090	5,266
Total tangible fixed assets	271,827	287,196
Intangible fixed assets		
Goodwill	26,256	24,567
Customer-related assets	28,880	26,070
Other	24,401	26,387
Total intangible fixed assets	79,537	77,024
Investments and other assets		
Investment securities	34,023	35,417
Long-term loans receivable	260	229
Net defined benefit assets	827	1,963
Deferred tax assets	7,097	6,739
Others	6,929	7,734
Allowance for doubtful accounts	(43)	(42)
Total investments and other assets	49,093	52,042
Total noncurrent assets	400,458	416,263
Total assets	725,433	775,735

	December 31, 2016	December 31, 2017
LIABILITIES		
Current Liabilities		
Notes and accounts payable-trade	36,424	39,864
Short-term loans payable	7,626	7,864
Accrued expenses	10,719	13,090
Income taxes payable	7,635	13,594
Provision for bonuses	5,296	6,000
Other provision	4	8
Other	28,430	27,631
Total current liabilities	96,136	108,053
Noncurrent liabilities		
Bonds payable	10,000	10,000
Long-term loans payable	42,172	42,099
Deferred tax liabilities	25,442	15,251
Provision for directors' retirement benefits	209	224
Provision for environmental measures	3,580	6,184
Net defined benefit liabilities	11,542	14,597
Asset retirement obligations	4,192	4,469
Other	11,178	10,367
Total noncurrent liabilities	108,318	103,193
Total liabilities	204,454	211,247
NET ASSETS		
Shareholders' equity		
Capital stock	88,955	88,955
Capital surplus	87,178	87,219
Retained earnings	304,277	343,666
Treasury stock	(3,972)	(6,110)
Total shareholders' equity	476,439	513,730
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,913	13,007
Deferred gain or losses on hedges	(110)	(603)
Foreign currency translation adjustments	30,054	33,681
Remeasurements of defined benefit plans	(4,336)	(3,836)
Total accumulated other comprehensive income	36,520	42,248
Subscription rights to shares	719	539
Noncontrolling interests	7,300	7,968
Total net assets	520,978	564,487
Total liabilities and net assets	725,433	775,735
	143,733	110,100

# (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

		(Millions of yen)
	Fiscal 2016	Fiscal 2017
	(January 1, 2016 –	(January 1, 2017 –
	December 31, 2016)	December 31, 2017)
Net sales	485,192	518,442
Cost of sales	317,748	339,836
Gross profit	167,444	178,606
Selling, general and administrative expenses		
Selling expenses	27,238	28,236
General and administrative expenses	72,378	75,251
Total selling, general and administrative expenses	99,616	103,488
Operating income	67,827	75,117
Non-operating income		
Interest income	223	266
Dividend income	2,695	1,541
Equity in earnings of affiliates	1	2
Other	1,999	1,409
Total non-operating income	4,919	3,219
Non-operating expenses		
Interest expenses	739	729
Foreign exchange loss	774	1,369
Personnel expenses for seconded employees	666	625
Loss on disposal of tangible fixed assets	474	558
Other	3,909	2,055
Total non-operating expenses	6,565	5,338
Ordinary income	66,181	72,998
Extraordinary income		
Gain on transfer of know-how	_	2,500
Gain on sale of investment securities	_	1,352
Total extraordinary income	_	3,852
Extraordinary loss		
Loss on provision for environmental measures	3,293	3,146
Impairment loss	2,179	1,674
Acquisition expenses	_	1,465
Loss on anti-monopoly act	_	1,019
Loss on valuation of investment securities	_	556

		(Millions of yen)
	Fiscal 2016	Fiscal 2017
	(January 1, 2016 –	(January 1, 2017 –
	December 31, 2016)	December 31, 2017)
Disaster loss	_	523
Loss on disposal of tangible fixed assets	196	323
Total extraordinary loss	5,669	8,709
Income before income taxes and noncontrolling interests	60,512	68,141
Income taxes—current	17,469	21,047
Income taxes-deferred	1,838	(7,395)
Total income taxes	19,308	13,652
Net income	41,204	54,488
Net income attributable to noncontrolling interests	804	886
Net income attributable to owners of the parent	40,400	53,601

### Consolidated Statements of Comprehensive Income

	Fiscal 2016	Fiscal 2017
	(January 1, 2016 –	(January 1, 2017 –
	December 31, 2016)	December 31, 2017)
Net income	41,204	54,488
Other comprehensive income		
Valuation difference on available-for-sale securities	105	2,094
Deferred gains or losses on hedges	(114)	(484)
Foreign currency translation adjustment	(9,221)	3,375
Remeasurements of defined benefit plans	464	500
Total other comprehensive income	(8,765)	5,485
Quarterly comprehensive income	32,438	59,974
Comprehensive income attributable to:		
Owners of the parent	31,642	59,078
Noncontrolling interests	796	895

### (3) Consolidated Statements of Changes in Net Assets

Fiscal 2016 (January 1, 2016 – December 31, 2016)

		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity		
Balance at January 1, 2016	88,955	87,147	278,899	(4,319)	450,682		
Changes of items during the							
period							
Cash dividends			(14,753)		(14,753)		
Net income attributable to							
owners of the parent			40,400		40,400		
Changes resulting from							
additions to consolidation			(267)		(267)		
Purchase of treasury stock				(5)	(5)		
Disposal of treasury stock		30		353	383		
Net changes of items other							
than shareholders' equity					_		
Total changes of items during					_		
the period		30	25,378	347	25,756		
Balance at December 31, 2016	88,955	87,178	304,277	(3,972)	476,439		

		Accumulate	ed other com	prehensive inc	ome			
	Valuation	Deferred	Foreign	Remeasure-	Total accumulated	Subscription	Non-	Total net
	difference on	gains or	currency	ment of	other	rights to	controlling	assets
	available-for	losses on	translation	defined	comprehensive	shares	interests	assets
	sale securities	hedges	adjustment	benefit plans	income			
Balance at January 1, 2016	10,808	(4)	39,377	(4,801)	45,380	831	6,695	503,589
Changes of items during the								
period								
Cash dividends					_			(14,753)
Net income attributable to								
owners of the parent					_			40,400
Changes resulting from								
additions to consolidation					_			(267)
Purchase of treasury stock					_			(5)
Disposal of treasury stock					_			383
Net changes of items other								
than shareholders' equity	104	(105)	(9,323)	464	(8,859)	(112)	604	(8,367)
Total changes of items during								
the period	104	(105)	(9,323)	464	(8,859)	(112)	604	17,389
Balance at December 31, 2016	10,913	(110)	30,054	(4,336)	36,520	719	7,300	520,978

### Fiscal 2017 (January 1, 2017 – December 31, 2017)

		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity		
Balance at January 1, 2017	88,955	87,178	304,277	(3,972)	476,439		
Changes of items during the							
period							
Cash dividends			(14,420)		(14,420)		
Net income attributable to							
owners of the parent			53,601		53,601		
Changes resulting from							
additions to consolidation			172		172		
Purchase of treasury stock				(2,892)	(2,892)		
Disposal of treasury stock		64		754	819		
Changes in equity due to							
transactions with							
noncontrolling interests		0			0		
Other		(23)	33		10		
Net changes of items other							
than shareholders' equity					_		
Total changes of items during							
the period	_	41	39,388	(2,137)	37,291		
Balance at December 31, 2017	88,955	87,219	343,666	(6,110)	513,730		

		Accumulate	d other com	prehensive inc	ome			
	Valuation	Deferred	Foreign	Remeasure-	Total accumulated	1	Non-	Total net
	difference on available-for	gains or losses on	currency translation	ment of defined	other comprehensive	rights to shares	controlling interests	assets
	sale securities	hedges		benefit plans		Silares	microsts	
Balance at January 1, 2017	10,913	(110)	30,054	(4,336)	36,520	719	7,300	520,978
Changes of items during the								
period								
Cash dividends					_			(14,420)
Net income attributable to								
owners of the parent					_			53,601
Changes resulting from								450
additions to consolidation					_			172
Purchase of treasury stock					_			(2,892)
Disposal of treasury stock					_			819
Changes in equity due to transactions with								
noncontrolling interests								0
Other					_			10
Net changes of items other								
than shareholders' equity	2,094	(492)	3,627	500	5,728	(179)	668	6,217
Total changes of items during								
the period	2,094	(492)	3,627	500	5,728	(179)	668	43,508
Balance at December 31, 2017	13,007	(603)	33,681	(3,836)	42,248	539	7,968	564,487

### (4) Consolidated Statements of Cash Flows

		(Millions of yen)
	Fiscal 2016	Fiscal 2017
	(January 1, 2016 –	(January 1, 2017 –
	December 31, 2016)	December 31, 2017)
Net cash provided by (used in) operating activities:	·	
Income before income taxes and minority interests	60,512	68,141
Depreciation and amortization	41,555	42,965
Increase (decrease) in allowance for doubtful accounts	(160)	(17)
Loss on disposal of tangible fixed assets	196	323
Impairment loss	2,179	1,674
Loss on reserve of provision for environmental measures	3,293	3,146
Foreign exchange losses (gains)	1,281	1,145
Interest and dividends income	(2,919)	(1,807)
Interest expenses	739	729
Decrease (increase) in notes and accounts receivable – trade	(4,386)	(7,294)
Decrease (increase) in inventories	(1,645)	(13,601)
Increase (decrease) in notes and accounts payable – trade	(1,435)	3,031
Loss (gain) on valuation of investment securities	(5, 18 5)	556
Loss (gain) on sale of investment securities	_	(1,352)
Increase (decrease) in provision for bonuses	130	659
Increase (decrease) in net defined benefit liabilities	264	1,727
Decrease (increase) in net defined benefit assets	(297)	(285)
Other, net	16,854	1,475
Subtotal	116,162	101,217
Interest and dividends received	2,912	1,794
Interest expenses paid	(739)	(729)
Income taxes (paid) refund	(24,412)	(17,675)
Net cash provided by (used in) operating activities	93,923	84.606
Net cash provided by (used in) investment activities:	75,725	01,000
Net decrease (increase) in time deposits	_	(4,459)
Net decrease (increase) in short-term investment securities	_	(17,456)
Purchase of investment securities	(489)	(1,036)
Proceeds from sales and redemption of investment securities	3,551	1,561
Purchase of tangible fixed assets and intangible fixed assets	(49,992)	(55,419)
Payments for disposal of tangible fixed assets and intangible fixed assets	(516)	(1,047)
Proceeds from sales of tangible fixed assets and intangible fixed assets	52	59
Other, net	(1,905)	(2,097)
Net cash provided by (used in) investment activities	(49,300)	(79,896)
Net cash provided by (used in) financing activities:	(12,500)	(12,020)
Net increase (decrease) in short-term loans payable	495	232
Repayment of long-term loans payable	(142)	(85)
Purchase of treasury stock	(5)	(2,892)
Proceeds from sales of treasury stock	195	529
Cash dividends paid	(14,753)	(14,420)
Cash dividends paid to noncontrolling interests	(191)	(227)
Other, net	(299)	(312)
Net cash provided by (used in) financing activities	(14,701)	(17,176)
Effect of exchange rate changes on cash and cash equivalents	(1,514)	(882)
Net increase (decrease) in cash and cash equivalents	28,407	(13,349)
Cash and cash equivalents, beginning of year	54,750	83,389
Increase in cash and cash equivalents from newly consolidated subsidiary	231	193
Cash and cash equivalents, end of year	83,389	70,234
Cash and Cash equivalents, thu of year	05,509	10,434

### (5) Notes regarding Consolidated Financial Statements

### **Notes regarding Going Concern Assumptions**

None

#### **Additional Information**

### Application of the Guidance on Recoverability of Deferred Tax Assets

The Accounting Standards Board of Japan (ASBJ) issued ASBJ Guidance No. 26 "Guidance on Recoverability of Deferred Tax Assets" on March 28, 2016. This guidance is applied from fiscal 2017.

### **Provision for Environmental Measures**

From fiscal 2017, Kuraray records within the provision for environmental measures the estimated costs associated with soil protection measure-related construction and the disposal of PCBs and other waste.

Furthermore, in fiscal 2017 Kuraray recorded an estimated ¥3,146 million for relevant construction as a loss on provision for environmental measures within extraordinary loss.

### **Business Combination through Acquisition**

Kuraray and Calgon Carbon Corporation (Headquarters: Pennsylvania, USA; listed on NYSE) signed an agreement on September 21, 2017, whereby Kuraray will acquire all the shares of Calgon Carbon ("the Purchase"), making it a wholly owned subsidiary.

- 1. Summary of the business combination
  - (1) Company name and description of acquired business

Company name: Calgon Carbon Corporation

Description of acquired business: Manufacture and sale of activated carbon and water

processing equipment

(2) Main reason for the business combination

Kuraray is developing its activated carbon business, focusing on high-performance activated carbon for such applications as energy, water resources, and air purification.

Calgon Carbon is a global leader in activated carbon with production bases in seven countries worldwide and sales bases in 16 countries, providing cutting-edge solutions for a wide variety of applications and industries.

After the Purchase, Kuraray will position the activated carbon business as one of its future core businesses and steadily implement a raft of strategic measures, including further expanding its business by leveraging Calgon Carbon's solid worldwide business base, accelerating the technological revolution by bringing together both companies' technical and developmental capabilities, and paring down costs by optimizing production systems. Through its supply of high-performance activated carbon materials, Kuraray will continue to contribute to people's health and comfort as well as the sustainability of the planet's environment and resources.

- (3) Closing date
  - To implement the Purchase, it is necessary to gain approval at Calgon Carbon's general meeting of shareholders as well as the approval of the regulatory authorities. The Purchase is expected to be completed by the first quarter of 2018.
- (4) Legal form of business combination

Cash purchase of shares

- (5) Name of acquired company after business combination Undecided
- (6) Percentage of voting rights acquired 100%

### (7) Structure of acquisition

A Kuraray-established merger subsidiary will acquire 100% of the voting rights through the acquisition of shares in exchange for cash payment.

2. Cost of acquisition for the acquired business and breakdown

Acquisition price (estimate): US\$1,107 million (¥121,755 million)

Note: The yen figure was calculated at a rate of ¥110 per U.S. dollar.

# Segment and Other Information (Segment Information)

### 1. Segment Overview

The business segments reported by Kuraray are the business units for which the Company is able to obtain respective financial information separately in order for the Board of Directors to conduct periodic investigations to determine distribution of management resources and evaluate their business results.

Kuraray adopts an in-house company system where each in-house company conducts business activities and establishes its own comprehensive strategy, both for Japan and for overseas markets, for the products it handles. In addition, among Kuraray subsidiaries, Kuraray Trading Co., Ltd. independently conducts propriety planning and sales activities, including the processing and sale of Kuraray Group products as well as other companies' products.

Consequently, Kuraray has created five business segments for reporting – "Vinyl Acetate," "Isoprene," "Functional Materials," "Fibers and Textiles" and "Trading" – categorized by product group based on the respective in-house companies and the Trading segment.

On January 1, 2017, Kuraray absorbed its consolidated subsidiary Kuraray Chemical Co., Ltd. Following this, the Company revised the organization of its business segments in fiscal 2017. The activated carbon business and energy materials business, which had been included in Other Business, were merged into the Carbon Materials Business. This business is now listed under Functional Materials.

Segment information for fiscal 2016 has been restated to reflect the segmentation following the revision.

The Vinyl Acetate segment manufactures and markets functional resins and film, including PVA, PVB and EVAL. The Isoprene segment manufactures and markets SEPTON and KURARITY thermoplastic elastomers, isoprene-related products and GENESTAR. The Functional Materials segment manufactures and markets methacrylic resin, man-made leather, medical products and carbon materials. The Fibers and Textiles segment manufactures and sells synthetic fibers and textiles, non-woven fabrics and others. The Trading segment mainly processes and sells synthetic fibers and man-made leather, and conducts planning and marketing for other products produced by the Kuraray Group and other companies.

2. Methods for Calculating Reporting Segment Net Sales, Income and Loss, Assets and Other Items The accounting method applied to reported business segments is the same as that stated in "Significant Matters That Form the Basis for Preparation of Consolidated Financial Statements." Profits from reported segments are operating income, and intersegment sales and transfers are based on the prevailing market prices.

3. Net sales, income and loss, net assets and other items by reporting segment Fiscal 2016 (January 1, 2016 – December 31, 2016)

(Millions of yen)

			Reporting				Other	Total	Adjustment <sup>2</sup>	Consolidated
	Vinyl	Isoprene		Fibers and	Trading	Total	Business <sup>1</sup>			Statements
3.7. 1	Acetate		Materials	Textiles						of Income
Net sales (1) Outside customers	223,447	27,637	48,851	37,305	116,566	453,808	31,383	485,192	_	485,192
(2) Inter-segment sales and transfers	29,727	23,445	19,130	11,261	2,931	86,496	Í	101,404	(101,404)	_
Total	253,175	51,083	67,981	48,566	119,498	540,304	46,292	586,597	(101,404)	485,192
Segment income (loss)	58,517	6,934	4,471	5,958	3,833	79,716	1,406	81,122	(13,295)	67,827
Segment assets	400,326	49,778	59,400	49,082	41,464	600,052	38,533	638,585	86,847	725,433
Other items Depreciation and amortization (other than goodwill)	22,815	4,333	4,298	3,446	45	34,938	1,169	36,107	1,767	37,874
Impairment loss	489	83	25	_	_	599	1,580	2,179		2,179
Amortization of goodwill	3,543	_	135	_	_	3,678	2	3,680	_	3,680
Balance of goodwill at end of current period	25,100	_	1,151	_	_	26,251	4	26,256	_	26,256
Investments in equity method affiliates	_	_	_	109	_	109	_	109	_	109
Increase in tangible fixed assets and intangible fixed assets	35,350	2,070	4,288	5,176	114	47,001	1,985	48,986	4,621	53,608

### Notes:

- 1. The "Other Business" category incorporates operations not included in business segment reporting, including the environmental business and engineering business.
- 2. Adjustment is as follows: Included within segment loss of ¥13,295 million is the elimination of intersegment transactions of ¥1,435 million and corporate expenses of ¥14,731 million. Corporate expenses mainly comprise headquarters' general and administrative expenses and the submitting company's basic research expenses.
- 3. Segment income is adjusted to agree with operating income in the consolidated statements of income.
- 4. Adjustment is as follows: Included with segment assets of ¥86,847 million is the elimination of intersegment transactions of ¥35,872 million and unallocated corporate assets of ¥122,720 million. Corporate assets mainly comprise the submitting company's surplus funds, long-term investments and assets related to basic research and administrative divisions at headquarters.

(Millions of yen)

			Reporting	Segment			Other	Total	Adjustment <sup>2</sup>	Consolidated
		Isoprene	Functional	Fibers and	Trading	Total	Business <sup>1</sup>	2000	,	Statements
	Acetate		Materials	Textiles						of Income
Net sales (1) Outside customers	234,711	30,037	49,706	39,526	125,180	479,161	39,281	518,442	_	518,442
(2) Inter-segment sales and transfers	32,183	26,329	20,204	12,132	3,653	94,503	ŕ	109,455	(109,455)	_
Total	266,894	56,366	69,910	51,658	128,834	573,664	54,233	627,898	(109,455)	518,442
Segment income (loss)	61,320	8,350	7,485	6,011	3,911	87,080	3,300	90,380	(15,263)	75,117
Segment assets	423,415	52,819	62,285	52,009	43,713	634,243	41,813	676,057	99,677	775,735
Other items Depreciation and amortization (other than	25,981	3,651	4,518	3,792	57	38,001	1,146	39,148	1,879	
goodwill) Impairment loss Amortization of goodwill	224 1,800	1,256 —	<u> </u>	_ _	_ _	1,480 1,935		1,674 1,937	_	1,674 1,937
Balance of goodwill at end	23,548	_	1,015	_	_	24,564	2	24,567	_	24,567
of current period Investments in equity method affiliates	_	_		111	_	111	_	111	_	111
Increase in tangible fixed assets and intangible fixed assets	35,865	2,654	4,880	4,777	59	48,237	1,438	49,675	4,838	54,514

#### Notes:

- 1. The "Other Business" category incorporates operations not included in business segment reporting, including the environmental business and engineering business.
- 2. Adjustment is as follows: Included within segment loss of ¥15,263 million is the elimination of intersegment transactions of ¥1,188 million and corporate expenses of ¥16,451 million. Corporate expenses mainly comprise headquarters' general and administrative expenses and the submitting company's basic research expenses.
- 3. Segment income is adjusted to agree with operating income in the consolidated statements of income.
- 4. Adjustment is as follows: Included with segment assets of ¥99,677 million is the elimination of intersegment transactions of ¥38,914 million and unallocated corporate assets of ¥138,591 million. Corporate assets mainly comprise the submitting company's surplus funds, long-term investments and assets related to basic research and administrative divisions at headquarters.

### Related Information

Fiscal 2016 (January 1, 2016 – December 31, 2016) Information by Each Product and Service

### 1. Information by Each Product and Service

(Millions of yen)

	Vinyl Acetate	Isoprene	Functional	Fibers &	Other Business	Total
			Materials	Textiles		
Net sales to outside customers	254,383	47,808	70,753	71,188	41,058	485,192

Notes:

Principal products of each segment are as follows:

Vinyl Acetate: PVA resin and film, EVAL resin and others

Isoprene: SEPTON and KURARITY thermoplastic elastomers, isoprene chemicals, GENESTAR

heat-resistant polyamide resin and others

Functional Materials: Methacrylic resin, CLARINO man-made leather, medical products, carbon

materials and others

Fibers and Textiles: KURALON, KURAFLEX non-woven fabrics, MAGIC TAPE hook and loop

fasteners, polyester and others

Other Business: Aqua business, engineering business and others

As stated in Segment Information, 1. Segment Overview, in fiscal 2017 the Company merged the activated carbon business and energy materials business into the Carbon Materials Business and moved said business from Other Business to Functional Materials. Figures for fiscal 2016 have been restated to reflect the segmentation following the revision.

### 2. Information by Geographical Segment

### (1) Net Sales

(Millions of yen)

Japan	United States	China	Europe	Asia	Other Area	Total
180,101	62,837	49,302	97,165	73,952	21,832	485,192

Note: Net sales are classified by country or area based on customer location.

### (2) Tangible Fixed Assets

Japan	United States	Germany	Other Overseas	Total
126,819	94,340	24,989	25,678	271,827

#### 3. Major Customers

No information is available as there is no single outside customer accounting for 10% or more of the Company's total net sales.

Fiscal 2017 (January 1, 2017 – December 31, 2017) Information by Each Product and Service

### 1. Information by Each Product and Service

(Millions of yen)

	Vinyl Acetate	Isoprene	Functional	Fibers &	Other Business	Total
			Materials	Textiles		
Net sales to outside customers	268,961	52,717	73,721	73,411	49,629	518,442

Notes:

Principal products of each segment are as follows:

Vinyl Acetate: PVA resin and film, EVAL resin and others

Isoprene: SEPTON and KURARITY thermoplastic elastomers, isoprene chemicals, GENESTAR

heat-resistant polyamide resin and others

Functional Materials: Methacrylic resin, *CLARINO* man-made leather, medical products, carbon materials and others

Fibers and Textiles: KURALON, KURAFLEX non-woven fabrics, MAGIC TAPE hook and loop

fasteners, polyester and others

Other Business: Aqua business, engineering business and others

### 2. Information by Geographical Segment

(1) Net Sales (Millions of yen)

Japan	United States	China	Europe	Asia	Other Area	Total
184,674	67,610	62,767	106,979	73,157	23,253	518,442

Note: Net sales are classified by country or area based on customer location.

### (2) Tangible Fixed Assets

(Millions of yen)

Japan	United States	Germany	Other Area	Total
127,213	97,392	27,756	34,833	287,196

### 3. Major Customers

No information is available as there is no single outside customer accounting for 10% or more of the Company's total net sales.

### Noncurrent assets and impairment loss by reporting segment

Fiscal 2016 (January 1, 2016 – December 31, 2016)

Omitted because the same information is provided under segment information Fiscal 2017 (January 1, 2017 – December 31, 2017)

Omitted because the same information is provided under segment information

### Amortization of goodwill and unamortized balances by reporting segment

Fiscal 2016 (January 1, 2016 – December 31, 2016)

Omitted because the same information is provided under segment information Fiscal 2017 (January 1, 2017 – December 31, 2017)

Omitted because the same information is provided under segment information

### Negative goodwill by reporting segment

Fiscal 2016 (January 1, 2016 – December 31, 2016)

None

Fiscal 2017 (January 1, 2017 – December 31, 2017)

None

### Per Share Information

	Fiscal 2016	Fiscal 2017
	(January 1, 2016 –	(January 1, 2017 –
	December 31, 2016)	December 31, 2017)
Net assets per share (yen)	1,459.34	1,584.78
Basic net income per share (yen)	114.98	152.41
Diluted net income per share (yen)	114.75	152.01

Note: The basis for the computation of basic and diluted income per share is as follows:

	Fiscal 2016 (January 1, 2016 – December 31, 2016)	Fiscal 2017 (January 1, 2017 – December 31, 2017)
Basic net income per share		
Net income attributable to owners of the parent (millions of yen)	40,400	53,601
Amount unallocated to common stock (millions of yen)	_	_
Net income attributable to owners of the parent allocated to common stock (millions of yen)	40,400	53,601
Average number of common stock outstanding during the fiscal year (thousand shares)	351,351	351,688
Diluted net income per share		
Adjustment made on net income (millions of yen)	_	_
Increase of common stocks (thousand shares)	723	934
[Subscription rights to shares included in above]	(723)	(934)
Outline of the residual securities which were not included in the calculation of the diluted net income		

### Significant Subsequent Information

None

### 5. Reference Information

### Appendix for Geographical Segment Information

Fiscal 2017 (January 1, 2017 to December 31, 2017)

(Millions of yen)

	Japan	North America	Europe	Asia	Total	Elimination & Corporate	Consolidated
Net sales Net sales to outside customers	265,356	96,353	95,692	61,040	518,442	_	518,442
Intersegment sales and transfers	62,049	35,279	11,875	4,713	113,917	(113,917)	1
Total	327,405	131,633	107,567	65,754	632,360	(113,917)	518,442
Segment income	70,745	11,175	8,470	760	91,151	(16,033)	75,117

### Notes:

- 1. The segmentation of country or region is based on the geographical proximity.
- 2. Major countries and regions included in each category are as follows:
- (1) North America......United States
- (2) Europe ......Germany and Belgium
- (3) Asia ...... Singapore, Hong Kong and China