

# Brief Summary

## for the Third Quarter of FY2018

### Contents

#### Consolidated Results

I . Financial Results	P1
II . Major Factors for the Change	P2
III . Segment Information	P3
IV Interest-Bearing Debt	P4
V Consolidated Balance Sheets	P5
VI Consolidated Statements of Income	P6
VII Consolidated Statements of Cash Flows	P7

#### Financial Results and Business Performance of Major Companies

I . Domestic Convenience Store Operations	P8
II . Overseas Convenience Store Operations	P9
III . Superstore Operations	P10
IV . Department Store Operations	P12
V . Financial Services	P13
VI . Specialty Store Operations	P14
VII . Group Strategy	P14
VIII . Capital Expenditures, Depreciation and Amortization of Major Companies	P15

#### Store Information

I . Store Openings and Closures of Major Companies	P16
II . Store Information on Domestic/Overseas Convenience Store Operations	P17
III . Store Information on Superstore Operations	P18
IV . Store Information on Department Store Operations	P18
V . Number of Stores by Type	P19
VI . Sales Floor Space	P19

## ■ Consolidated Results

### I. Financial Results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales <sup>*1</sup>	7,909,351	98.6	8,265,486	104.5	10,621,530	99.2	11,150,000	105.0
Revenues from operations	4,288,929	95.0	4,479,722	104.4	5,835,689	96.5	6,100,000	104.5
Domestic convenience store operations	683,100	104.6	705,039	103.2	901,306	104.4	935,000	103.7
Overseas convenience store operations	1,215,312	87.2	1,472,855	121.2	1,658,542	91.1	1,978,000	119.3
Superstore operations	1,444,205	98.6	1,399,185	96.9	1,949,313	98.3	1,920,000	98.5
Department store operations	524,077	95.2	479,359	91.5	729,612	94.9	674,000	92.4
Financial services	148,943	103.4	152,551	102.4	201,932	104.9	207,000	102.5
Specialty store operations	315,041	91.7	309,458	98.2	450,488	96.3	422,000	93.7
Others	18,182	77.0	17,866	98.3	23,854	78.6	30,800	129.1
Eliminations / corporate	(59,933)	-	(56,593)	-	(79,360)	-	(66,800)	-
Operating income (loss)	274,006	105.0	295,799	108.0	364,573	103.5	386,500	106.0
Domestic convenience store operations	187,444	103.9	188,483	100.6	243,839	103.7	245,000	100.5
Overseas convenience store operations	53,094	98.8	63,934	120.4	67,421	100.9	77,000	114.2
Superstore operations	9,935	-	9,065	91.3	20,228	517.3	25,200	124.6
Department store operations	(2,974)	-	288	-	2,867	94.3	5,200	181.4
Financial services	38,935	103.5	39,476	101.4	50,136	100.9	51,500	102.7
Specialty store operations	(6,070)	-	690	-	(11,276)	-	(1,700)	-
Others	3,026	96.4	3,453	114.1	4,005	86.1	3,600	89.9
Eliminations / corporate	(9,384)	-	(9,592)	-	(12,650)	-	(19,300)	-
Ordinary income	276,401	106.6	295,717	107.0	364,405	104.1	385,000	105.7
Special gains	2,676	120.8	7,574	283.0	4,411	72.3		
Special losses	106,965	372.8	60,365	56.4	151,248	288.1		
Income before income taxes	172,112	73.9	242,926	141.1	217,569	71.6		
Net income attributable to owners of parent	75,538	60.2	149,263	197.6	96,750	60.1	177,000	182.9
Net income per share	yen: 85.43	% 60.2	yen: 168.75	% 197.5	yen: 109.42	% 60.1	yen: 200.11	% 221.2
<b>Number of shares outstanding</b>								
Average <sup>*2</sup>	884,164,022		884,527,115		884,214,252			
End of period <sup>*2</sup>	884,355,220		884,545,937		884,402,184			

\*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

\*2. Excluding treasury stock.

#### Exchange rates

(yen)

	Nine Months Ended Nov. 30, 2016	Nine Months Ended Nov. 30, 2017	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Income statements U.S.\$1=	108.57	111.89	108.78	110.00
1yuan=	16.48	16.47	16.42	16.00
Balance sheets U.S.\$1=	101.12	112.73	116.49	-
1yuan=	15.14	16.96	16.76	-

#### Operating income before amortization of goodwill

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total	285,937	103.3	308,270	107.8	380,731	101.9	403,400	106.0
Domestic convenience store operations	187,444	103.9	188,483	100.6	243,839	103.7		
Overseas convenience store operations	59,406	96.6	72,769	122.5	76,671	99.0		
Superstore operations	12,260	-	11,390	92.9	23,329	332.1		
Department store operations	(1,214)	-	289	-	4,627	58.5		
Financial services	39,913	102.7	40,477	101.4	51,443	100.1		
Specialty store operations	(5,515)	-	999	-	(10,537)	-		
Others	3,026	93.5	3,453	114.1	4,005	84.4		
Eliminations / corporate	(9,384)	-	(9,592)	-	(12,650)	-		

Note: Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

## II. Major Factors for the Change

	(Millions of yen)		Major Factors for the Change
	Nine Months Ended Nov. 30, 2017	Change	
Group's total sales <sup>*1</sup>	8,265,486	+356,135	Total store sales at Seven-Eleven Japan: +121.0 bn. Total store sales at 7-Eleven, Inc.: +313.3 bn. The effect of exchange rate: +70.7 bn.
Revenues from operations	4,479,722	+190,793	Domestic CVS: +21.9 bn. Overseas CVS: +257.5 bn. Financial services: +3.6 bn. Superstore: (45.0) bn. Department store: (44.7) bn. Specialty store: (5.5) bn. The effect of exchange rate: +44.4 bn.
Operating income (loss)	295,799	+21,793	Retirement benefit expense: +1.0 bn. Size-based business tax: (3.4) bn. Electricity charge [unit price] : (2.4) bn. The effect of exchange rate: +1.8 bn.
Domestic convenience store operations	188,483	+1,039	Seven-Eleven Japan: +0.44 bn. Sales: +14.8 bn., Gross profit margin: +1.6 bn., SG&A: (16.0) bn. Others: +0.59 bn.
Overseas convenience store operations	63,934	+10,839	7-Eleven, Inc.: +13.3 bn. Sales: +22.9 bn., Gross profit margin: +8.6 bn. <sup>*2</sup> , SG&A: (18.2) bn. The effect of exchange rate: +2.1 bn. Amortization of goodwill: (2.5) bn.
Superstore operations	9,065	(869)	Ito-Yokado: +1.8 bn. Sales: (6.7) bn., Gross profit margin: +2.5 bn., SG&A: +6.0 bn. York-Benimaru: (1.0) bn. Sales: +2.2 bn., Gross profit margin: (0.79) bn., SG&A: (2.4) bn. Life Foods <sup>*3</sup> : (0.64) bn. Others: (1.1) bn.
Department store operations	288	+3,262	Sogo & Seibu: +1.6 bn Sales: (10.2) bn., Gross profit margin: (0.12) bn., SG&A: +12.0 bn. Amortization of goodwill: +1.7 bn. Others: (0.11) bn.
Financial services	39,476	+541	Increase in operating income, despite the impact of upfront expenses in the non-bank business and other factors
Specialty store operations	690	+6,760	Seven & i Food Systems: +0.02 bn. Nissen Holdings (Consolidated): +4.9 bn. Others: +1.7 bn.
Others	3,453	+427	
Eliminations / corporate <sup>*4</sup>	(9,592)	(208)	
Ordinary income	295,717	+19,315	Increase in operating income, decrease in equity in earnings of affiliates, etc.
Income before income taxes	242,926	+70,814	Increase in ordinary income, decrease in special losses
Income attributable to owners of parent	149,263	+73,725	

\*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

\*2. Gross profit margin was positive as gasoline gross profit exceeded the negative impact of merchandise gross profit.

\*3. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

\*4. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

### III. Segment Information

#### Business segment information

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017			Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)	Composition%		YOY(%)		YOY(%)
<b>Capital expenditures</b>	289,773	99.2	233,492	80.6	100.0	384,119	96.2	397,000	103.4
	[282,744]	[96.8]		-	-	[377,090]	[100.6]		-
Domestic convenience store operations	95,682	107.6	89,331	93.4	38.3	125,970	100.0	183,200	145.4
Overseas convenience store operations	104,296	155.5	67,220	64.5	28.8	147,226	130.5	100,000	67.9
Superstore operations	42,342	61.9	25,439	60.1	10.9	50,086	61.8	41,100	82.1
	[35,313]	[51.6]		-	-	[43,057]	[75.8]		-
Department store operations	9,367	81.3	7,863	83.9	3.4	12,151	90.9	13,300	109.5
Financial services	19,263	70.1	26,750	138.9	11.5	26,070	78.0	37,700	144.6
Specialty store operations	7,381	74.7	6,589	89.3	2.8	8,979	76.7	10,000	111.4
Others	2,770	124.5	3,126	112.9	1.3	3,259	125.3	1,700	52.1
Eliminations / corporate	8,668	52.2	7,171	82.7	3.1	10,373	56.9	10,000	96.4
<b>Depreciation and amortization</b>	154,032	107.2	159,059	103.3	100.0	207,483	106.1	222,100	107.0
Domestic convenience store operations	45,397	114.6	49,110	108.2	30.9	61,101	113.1	69,200	113.3
Overseas convenience store operations	48,106	99.6	52,257	108.6	32.9	64,992	99.4	69,000	106.2
Superstore operations	18,358	110.1	17,749	96.7	11.2	24,397	106.8	25,200	103.3
Department store operations	8,710	94.9	7,409	85.1	4.7	11,472	94.0	10,800	94.1
Financial services	21,952	100.9	21,664	98.7	13.6	29,416	101.2	29,000	98.6
Specialty store operations	5,518	102.2	4,214	76.4	2.6	7,787	106.9	5,800	74.5
Others	1,609	87.5	1,705	106.0	1.1	2,189	91.5	2,300	105.0
Eliminations / corporate	4,378	475.7	4,948	113.0	3.1	6,125	266.4	10,800	176.3
<b>Amortization of goodwill</b>	11,931	76.0	12,470	104.5	100.0	16,158	76.1	16,900	104.6
Domestic convenience store operations	-	-	-	-	-	-	-	-	-
Overseas convenience store operations	6,311	81.4	8,834	140.0	70.8	9,249	86.6	-	-
Superstore operations	2,325	99.5	2,324	99.9	18.6	3,101	99.5	-	-
Department store operations	1,759	48.2	1	-	0.0	1,760	36.1	-	-
Financial services	978	77.0	1,000	102.2	8.0	1,306	77.1	-	-
Specialty store operations	554	95.2	309	55.9	2.5	739	95.4	-	-
Others	-	-	-	-	-	-	-	-	-
<b>Impairment loss</b>	44,820	321.9	37,310	83.2	100.0	59,719	207.4	-	-
Domestic convenience store operations	7,304	126.6	7,248	99.2	19.4	8,783	118.2	-	-
Overseas convenience store operations	1,435	102.0	1,930	134.5	5.2	1,591	82.0	-	-
Superstore operations	17,843	455.2	7,962	44.6	21.3	23,285	199.8	-	-
Department store operations	15,593	-	17,767	113.9	47.6	17,623	525.9	-	-
Financial services	-	-	-	-	-	-	-	-	-
Specialty store operations	1,737	115.4	2,398	138.1	6.4	7,522	177.0	-	-
Others	905	-	2	0.3	0.0	913	626.2	-	-

- Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.  
 Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.  
 Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.
2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.
3. In capital expenditures, figures in square brackets [ ] show the figures reflecting the sales & leaseback of assets of a new store in superstore operations.
4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.
5. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.
6. Impairment losses include 6,121 million yen, 18,792 million yen, and 10,611 million yen recorded as restructuring expenses in the consolidated income statements for the nine months ended Nov. 30, 2016 and 2017, and recorded as the same for the fiscal year ended Feb. 28, 2017.

#### Geographic area segment information

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017			Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)	Composition%		YOY(%)
<b>Revenues from operations</b>	4,288,929	95.0	4,479,722	104.4	-	5,835,689	96.5
Japan	2,967,006	99.1	2,898,319	97.7	64.7	4,032,803	99.4
North America	1,239,160	87.2	1,499,473	121.0	33.5	1,690,713	91.1
Others	83,766	81.7	82,713	98.7	1.8	113,475	83.4
Eliminations	(1,005)	-	(784)	-	-	(1,303)	-
<b>Operating income</b>	274,006	105.0	295,799	108.0	-	364,573	103.5
Japan	221,907	106.3	232,805	104.9	78.7	299,251	103.9
North America	51,855	98.6	61,741	119.1	20.9	65,548	100.6
Others	233	-	1,244	532.0	0.4	(238)	-
Eliminations	9	102.8	7	82.9	-	11	-

Note: "Others" consists of the business results in China, etc

#### IV. Interest-Bearing Debt

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		YOY(%) / change		YOY(%) / change		YOY(%) / change
Short-term loans	153,360	114.8	154,745	100.9	150,376	115.0
Current portion of long-term loans	166,506	206.0	62,301	37.4	64,301	63.5
Current portion of bonds	50,000	125.0	74,998	150.0	50,000	125.0
Commercial paper	-	-	-	-	-	-
Sub-total	369,866	145.4	292,045	79.0	264,678	97.3
Bonds	349,996	87.5	305,000	87.1	349,996	87.5
Long-term loans	346,780	91.7	418,979	120.8	433,814	120.2
Commercial paper	-	-	-	-	-	-
Sub-total	696,776	89.6	723,979	103.9	783,811	103.0
Total	1,066,643	103.3	1,016,025	95.3	1,048,490	101.5
Ratio to total assets (%)	20.0	+1.0	18.3	(1.7)	19.0	±0.0
Ratio to owners' equity (%)	48.0	+4.1	42.3	(5.7)	44.9	+1.4

#### Segment Information excluding Financial Services

Domestic convenience store operations	-	-	-	-	-	-
Overseas convenience store operations	197,432	149.6	172,515	87.4	177,601	133.9
Superstore operations	3,525	73.4	2,250	63.8	3,187	71.4
Department store operations	172,982	103.3	181,785	105.1	187,908	110.6
Specialty store operations	58,807	109.1	52,663	89.6	53,735	109.2
Others	-	-	-	-	-	-
Corporate	289,996	87.9	269,998	93.1	289,996	87.9
Sub-total	722,743	105.0	679,213	94.0	712,429	103.8
Financial services	343,899	99.9	336,811	97.9	336,060	96.9
Total	1,066,643	103.3	1,016,025	95.3	1,048,490	101.5

#### Bond information

(As of Nov. 30, 2017)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
3rd unsecured domestic straight bonds	30 billion yen	Jul. 3, 2008	1.94%	Jun. 20, 2018
6th unsecured domestic straight bonds	60 billion yen	Jun. 29, 2010	1.399%	Jun. 19, 2020
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	Jun. 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
10th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.150%	Jun. 20, 2018
11th unsecured domestic straight bonds	60 billion yen	Jun. 17, 2015	0.514%	Jun. 20, 2022
12th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.781%	Jun. 20, 2025
Issued by Seven Bank				
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	Jun. 20, 2019
8rd unsecured domestic straight bonds	15 billion yen	Mar. 7, 2013	0.243%	Mar. 20, 2018
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024
12th unsecured domestic straight bonds	30 billion yen	Oct. 20, 2017	0.390%	Sep. 17, 2027

#### Ratings

(As of Dec. 31, 2017)

		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	A+	-	AA	-

\* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

## V. Consolidated Balance Sheets

	(Millions of yen)			(Millions of yen)	
	February 28, 2017 Amount	November 30, 2017 Amount		February 28, 2017 Amount	November 30, 2017 Amount
<b>ASSETS</b>			<b>LIABILITIES</b>		
Current assets	2,274,403	2,394,409	Current liabilities	1,947,618	1,999,695
Cash and bank deposits	1,222,101	1,290,587	Notes and accounts payable, trade	415,349	465,284
Notes and accounts receivable-trade	347,838	389,108	Short-term loans	150,376	154,745
Trade accounts receivable-financial services	91,052	96,715	Current portion of bonds	50,000	74,998
Merchandise and finished goods	189,193	191,886	Current portion of long-term loans	64,301	62,301
Work in process	31	20	Income taxes payable	34,462	20,604
Raw materials and supplies	3,238	3,067	Accrued expenses	131,871	147,902
Prepaid expenses	49,113	55,648	Deposits received	188,798	165,237
ATM-related temporary payments	98,710	87,164	ATM-related temporary advances	46,072	39,491
Deferred income taxes	30,239	30,887	Allowance for sales promotion expenses	21,409	23,395
Other	247,866	255,065	Allowance for bonuses to employees	14,159	3,974
Allowance for doubtful accounts	(4,983)	(5,742)	Allowance for bonuses to Directors and Audit & Supervisory Board Members	311	191
			Allowance for loss on future collection of gift certificates	1,807	1,531
Non-current assets	3,234,485	3,167,456	Provision for sales returns	77	93
Property and equipment	2,007,829	1,976,588	Deposits received in banking business	538,815	538,622
Buildings and structures, net	865,439	864,927	Call money	20,000	10,000
Furniture, fixtures and equipment, net	311,762	316,686	Other	269,804	291,319
Land	768,926	732,372	Non-current liabilities	1,085,463	1,016,226
Lease assets, net	12,735	7,719	Bonds	349,996	305,000
Construction in progress	48,677	50,551	Long-term loans	433,814	418,979
Other, net	288	4,330	Deferred income taxes	49,080	50,987
Intangible assets	495,935	483,113	Allowance for retirement benefits to Directors and Audit & Supervisory Board Members	939	957
Goodwill	270,055	254,921	Net defined benefit liability	9,163	8,717
Software	72,416	78,710	Deposits received from tenants and franchised stores	55,327	54,651
Other	153,463	149,481	Asset retirement obligations	77,640	79,993
Investments and other assets	730,720	707,754	Other	109,502	96,940
Investments in securities	188,162	183,892	<b>TOTAL LIABILITIES</b>	<b>3,033,082</b>	<b>3,015,921</b>
Long-term loans receivable	15,315	15,016			
Long-term leasehold deposits	396,707	384,683	<b>NET ASSETS</b>		
Advances for store construction	389	310	Shareholder's equity	2,247,056	2,316,961
Net defined benefit asset	44,628	48,450	Common stock	50,000	50,000
Deferred income taxes	25,261	19,203	Capital surplus	409,095	409,110
Other	64,064	59,768	Retained earnings	1,793,035	1,862,575
Allowance for doubtful accounts	(3,808)	(3,571)	Treasury stock, at cost	(5,074)	(4,723)
<b>TOTAL ASSETS</b>	<b>5,508,888</b>	<b>5,561,865</b>	Total accumulated other comprehensive income	89,000	84,356
			Unrealized gains(losses) on available- for-sale securities, net of taxes	28,467	31,467
			Unrealized gains(losses) on hedging derivatives, net of taxes	23	(51)
			Foreign currency translation adjustments	56,391	46,518
			Remeasurements of defined benefit plans	4,117	6,421
			Subscription rights to shares	2,594	2,623
			Non-controlling interests	137,154	142,001
			<b>TOTAL NET ASSETS</b>	<b>2,475,806</b>	<b>2,545,943</b>
			<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>5,508,888</b>	<b>5,561,865</b>

## VI. Consolidated Statements of Income

	(Millions of yen)	
	Nine Months Ended November 30, 2016	Nine Months Ended November 30, 2017
Revenues from operations	4,288,929	4,479,722
Net sales	3,391,080	3,549,377
Cost of sales	2,619,733	2,781,241
Gross profit on sales	771,346	768,136
Operating revenues	897,848	930,344
Gross Profit from operations	1,669,195	1,698,480
Selling, general and administrative expenses	1,395,189	1,402,680
Operating income	274,006	295,799
Non-operating income	11,594	9,581
Interest income	4,043	4,175
Equity in earnings of affiliates	3,281	2,157
Other	4,269	3,248
Non-operating expenses	9,198	9,664
Interest expenses	4,480	4,894
Interest on bonds	1,886	1,783
Other	2,831	2,986
Ordinary income	276,401	295,717
Special gains	2,676	7,574
Gain on sales of property and equipment	1,481	3,598
Gain on sales of property and equipment related to Restructuring	376	2,401
Other	818	1,575
Special losses	106,965	60,365
Loss on desposals of property and equipment	14,034	13,576
Impairment loss on property and equipment	38,698	18,518
Amortization of goodwill	33,401	-
Restructuring expenses	15,102	22,929
Other	5,728	5,341
Income before income taxes	172,112	242,926
Total income taxes	84,835	81,267
Income taxes - current	89,785	75,801
Income taxes - deferred	(4,949)	5,466
Net income	87,277	161,659
Net income attributable to non-controlling interests	11,739	12,396
Net income attributable to owners of parent	75,538	149,263

## VII. Consolidated Statements of Cash Flows

	(Millions of yen)	
	Nine Months Ended November 30, 2016	Nine Months Ended November 30, 2017
<b>Cash flows from operating activities:</b>		
Income before income taxes	172,112	242,926
Depreciation and amortization	154,032	159,059
Impairment loss on property and equipment	44,820	37,310
Amortization of goodwill	45,332	12,470
Interest income	(4,043)	(4,175)
Interest expenses and interest on bonds	6,367	6,677
Equity in losses (earnings) of affiliates	(3,281)	(2,157)
Gain on sales of property and equipment	(1,858)	(5,999)
Loss on disposals of property and equipment	14,155	13,656
Gain on transfer from business divestitures	-	(1,090)
Decrease (increase) in notes and accounts receivable,trade	(20,668)	(43,674)
Decrease (increase) in trade accounts receivable,financial services	(1,929)	(5,662)
Decrease (increase) in inventories	(11,002)	(6,917)
Increase (decrease) in notes and accounts payable,trade	46,565	54,197
Increase (decrease) in deposits received	6,432	(23,126)
Net increase (decrease) in loans in banking business	(1,000)	-
Net increase (decrease) in deposits received in banking business	8,621	(193)
Net decrease (increase) in call loans in banking business	10,000	-
Net decrease (decrease) in call money in banking business	20,000	(10,000)
Net change in ATM-related temporary accounts	(4,577)	4,963
Other	5,132	(5,428)
<b>Sub-total</b>	<b>485,212</b>	<b>422,837</b>
Interest and dividends received	2,908	3,240
Interest paid	(6,509)	(6,735)
Income taxes paid	(114,340)	(85,265)
Income taxes refund	-	16,936
<b>Net cash provided by operating activities</b>	<b>367,271</b>	<b>351,012</b>
<b>Cash flows from investing activities:</b>		
Acquisition of property and equipment	(245,015)	(186,889)
Proceeds from sales of property and equipment	14,644	25,136
Acquisition of intangible assets	(23,195)	(24,133)
Payment for purchase of investments in securities	(41,928)	(14,826)
Proceeds from sales of investments in securities	18,699	24,714
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	-	108
Payment for long-term leasehold deposits	(23,559)	(11,614)
Refund of long-term leasehold deposits	23,538	30,716
Proceeds from deposits from tenants	2,812	4,342
Refund of deposits from tenants	(2,559)	(4,131)
Proceeds from business divestitures	-	12,411
Payment for acquisition of business	(45,780)	(4,392)
Escrow funding related to future acquisition	(43,597)	-
Payment for time deposits	(6,744)	(4,102)
Proceeds from withdrawal of time deposits	23,702	7,408
Other	(2,307)	(6,760)
<b>Net cash used in investing activities</b>	<b>(351,290)</b>	<b>(152,013)</b>
<b>Cash flows from financing activities:</b>		
Net increase (decrease) in short-term loans	77,054	3,995
Proceeds from long-term debts	70,956	51,694
Repayment of long-term debts	(47,146)	(63,077)
Proceeds from commercial paper	75,016	-
Payment for redemption of commercial paper	(75,016)	-
Payment for redemption of bonds	(40,000)	(20,000)
Capital contribution from non-controlling interests	0	346
Dividends paid	(80,612)	(79,359)
Dividends paid to non-controlling interests	(3,400)	(3,947)
Purchase of treasury stock	(2,267)	(17)
Other	(7,192)	(17,436)
<b>Net cash used in financing activities</b>	<b>(32,608)</b>	<b>(127,802)</b>
Effect of exchange rate changes on cash and cash equivalents	(9,795)	606
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(26,423)</b>	<b>71,804</b>
Cash and cash equivalents at beginning of period	1,147,086	1,209,497
Decrease in cash and cash equivalents resulting from exclusion of the subsidiary from consolidation	(5)	-
<b>Cash and cash equivalents at end of period</b>	<b>1,120,657</b>	<b>1,281,301</b>

## ■ Financial Results and Business Performance of Major Companies

### I. Domestic Convenience Store Operations

#### Seven-Eleven Japan

##### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	3,422,233	105.5	3,543,298	103.5	4,515,605	105.2	4,708,000	104.3
Net sales of franchised stores	3,340,033	105.6	3,466,371	103.8	4,409,084	105.4		
Revenues from operations	632,935	105.5	645,598	102.0	833,743	105.1	857,800	102.9
Franchise commission from franchised stores	547,641	106.4	565,525	103.3	723,021	106.3		
Gross profit from operations	574,746	106.0	591,285	102.9	758,400	105.9		
SG&A expenses	387,641	107.1	403,739	104.2	514,907	107.0		
Advertising expenses	54,872	102.1	48,380	88.2	69,002	103.8		
Salaries and wages	54,376	108.5	55,979	102.9	72,547	107.8		
Land and building rent	114,576	110.1	123,861	108.1	154,863	110.3		
Depreciation and amortization*	43,580	114.7	47,483	109.0	58,829	113.6		
Utility expenses	33,815	92.8	35,215	104.1	43,993	92.1		
Others	86,420	108.6	92,818	107.4	115,671	107.4		
Operating income	187,105	103.9	187,545	100.2	243,493	103.6	244,000	100.2

\* Depreciation and amortization include amortization on intangible assets.

##### Sales by product category (total store sales)

(Millions of yen)

	Nine Months Ended Nov. 30, 2016			Nine Months Ended Nov. 30, 2017			Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total store sales	3,422,233	105.5	100.0	3,543,298	103.5	100.0	4,515,605	105.2	100.0	4,708,000	104.3
Processed food	903,469	106.7	26.4	938,974	103.9	26.5	1,183,088	106.0	26.2		
Fast food	1,023,247	105.5	29.9	1,070,076	104.6	30.2	1,350,166	105.6	29.9		
Daily food	458,579	105.5	13.4	471,258	102.8	13.3	614,122	106.0	13.6		
Nonfood	1,036,936	104.4	30.3	1,062,989	102.5	30.0	1,368,228	103.9	30.3		

##### Average daily sales per store

(Thousands of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
All stores	664	±0	659	(5)	657	+1		
Newly opened stores	542	+2	553	+11	533	+3		

##### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2016	Nine Months Ended Nov. 30, 2017	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	+1.6	+0.8	+1.8	+1.5
Number of customers	±0.0	(0.8)	+0.1	
Average spending per customer	+1.6	+1.6	+1.7	

##### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Total	31.8	+0.2	31.9	+0.1	31.8	+0.2	32.1	+0.3
Processed food	39.3	+0.2	39.4	+0.1	39.2	+0.3		
Fast food	35.6	+0.2	35.7	+0.1	35.7	+0.2		
Daily food	33.4	+0.2	33.5	+0.1	33.4	+0.2		
Nonfood	21.0	+0.2	20.7	(0.3)	21.0	+0.1		

## II. Overseas Convenience Store Operations

7-Eleven, Inc.

### Financial results

(Millions of yen)

	Nine Months Ended Sep. 30, 2016		Nine Months Ended Sep. 30, 2017		Fiscal Year Ended Dec. 31, 2016		Fiscal Year Ending Dec. 31, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	2,027,044	90.5	2,340,382	115.5	2,735,199	92.7	3,141,000	114.8
Merchandise sales at directly operated stores	216,101	86.9	215,084	99.5	284,542	87.0		
Merchandise sales at franchised stores	1,007,045	96.2	1,082,966	107.5	1,336,735	95.4		
Gasoline sales	803,897	85.2	1,042,331	129.7	1,113,921	91.2		
Revenues from operations	1,215,312	87.2	1,472,855	121.2	1,658,542	91.1	1,978,000	119.3
Merchandise sales at directly operated stores ,etc	216,101	86.9	223,171	103.3	284,542	87.0		
Gasoline sales	803,897	85.2	1,042,331	129.7	1,113,921	91.2		
Other operating revenues	195,313	96.8	207,351	106.2	260,078	95.9		
Franchise commission from franchised stores	179,015	96.8	189,960	106.1	236,957	96.3		
Gross profit from operations	337,377	95.3	368,952	109.4	449,334	95.1		
SG&A expenses	277,966	95.0	296,180	106.6	372,662	94.3		
SG&A expenses (thousands of \$)	2,560,254	105.8	2,647,065	103.4	3,425,836	105.0		
Directly operated stores*	381,312	95.9	377,999	99.1	515,342	97.7		
Operating income	59,410	96.6	72,772	122.5	76,671	99.0	89,000	116.1
Operating income (thousands of dollar)	547,210	107.6	650,395	118.9	704,832	110.2	809,091	114.8

\* Selling expenses of directly operated stores.

### Sales by product category (total store sales)

(Millions of yen)

	Nine Months Ended Sep. 30, 2016			Nine Months Ended Sep. 30, 2017			Fiscal Year Ended Dec. 31, 2016			Fiscal Year Ending Dec. 31, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	2,027,044	90.5	-	2,340,382	115.5	-	2,735,199	92.7	-	3,141,000	114.8
Merchandise sales	1,223,147	94.4	100.0	1,298,050	106.1	100.0	1,621,278	93.8	100.0		
Processed food	496,525	94.6	40.6	518,324	104.4	39.9	650,509	93.6	40.1		
Fast food	185,891	94.2	15.2	186,821	100.5	14.4	244,299	93.3	15.1		
Daily food	75,757	92.4	6.2	77,954	102.9	6.0	101,814	92.2	6.3		
Nonfood	464,971	94.6	38.0	514,950	110.7	39.7	624,655	94.5	38.5		
Gasoline sales	803,897	85.2	-	1,042,331	129.7	-	1,113,921	91.2	-		

### Existing store sales increase

(%)

	Nine Months Ended Sep. 30, 2016	Nine Months Ended Sep. 30, 2017	Fiscal Year Ended Dec. 31, 2016	Fiscal Year Ending Dec. 31, 2017 (Forecast)
U.S. merchandise sales increase (dollar basis)	+2.7	+1.5	+2.1	+3.1

### Average daily sales per store

	Nine Months Ended Sep. 30, 2016		Nine Months Ended Sep. 30, 2017		Fiscal Year Ended Dec. 31, 2016		Fiscal Year Ending Dec. 31, 2017 (Forecast)	
		Change		Change		Change		Change
All stores (dollar)	4,836	+101	4,888	+52	4,769	+74		
All stores (thousands of yen)	525	(48)	547	+22	519	(50)		

### Merchandise gross profit margin

(%)

	Nine Months Ended Sep. 30, 2016		Nine Months Ended Sep. 30, 2017		Fiscal Year Ended Dec. 31, 2016		Fiscal Year Ending Dec. 31, 2017 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	34.9	+0.1	34.6	(0.3)	34.8	+0.2	34.9	+0.1

### Gasoline

	Nine Months Ended Sep. 30, 2016		Nine Months Ended Sep. 30, 2017		Fiscal Year Ended Dec. 31, 2016		Fiscal Year Ending Dec. 31, 2017 (Forecast)	
		YOY(%) / change		YOY(%) / change		YOY(%) / change		YOY(%) / change
Sales (thousands of dollar)	7,404,417	95.0	9,315,683	125.8	10,240,133	101.5		
Gallons sold (thousands of gallon)	3,624,330	113.8	3,948,965	109.0	4,910,026	114.4		
Margin (cents per gallon)*	19.66	(0.13)	22.31	+2.65	20.05	+0.25		
Average retail price (dollars per gallon)	2.13	(0.41)	2.45	+0.32	2.17	(0.28)		
Retail fuel margin (cents per gallon)	20.36	(1.15)	22.80	+2.44	20.50	(1.01)		

\*Gross profit is shown for the entire gasoline business, including wholesale business.

### Exchange rates (Income statements)

(yen)

	Nine Months Ended Sep. 30, 2016	Nine Months Ended Sep. 30, 2017	Fiscal Year Ended Dec. 31, 2016	Fiscal Year Ending Dec. 31, 2017 (Forecast)
U.S. \$1=	108.57	111.89	108.78	110.00

### III. Superstore Operations

#### Ito-Yokado

##### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	929,726	97.5	915,915	98.5	1,255,017	97.3	1,260,000	100.4
Net sales	903,198	97.4	893,105	98.9	1,219,252	97.1	1,230,000	100.9
Gross profit from operation	234,493	98.8	230,338	98.2	316,932	98.9		
SG&A expenses	238,858	94.9	232,804	97.5	316,879	94.8		
Advertising expenses	14,189	54.9	15,245	107.4	19,389	57.7		
Salaries and wages	100,156	101.9	99,401	99.2	133,112	100.7		
Land and building rent	46,400	101.0	44,324	95.5	61,687	100.8		
Depreciation and amortization*	10,360	107.9	9,437	91.1	13,654	104.0		
Utility expenses	12,526	80.2	12,149	97.0	15,779	81.7		
Others	55,224	98.0	52,245	94.6	73,256	97.6		
Operating income	(4,364)	-	(2,466)	-	52	-	4,000	-

\* Depreciation and amortization include amortization on intangible assets.

##### Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2016			Nine Months Ended Nov. 30, 2017			Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	903,198	97.4	100.0	893,105	98.9	100.0	1,219,252	97.1	100.0	1,230,000	100.9
Merchandise sales	657,394	95.5	72.8	649,739	98.8	72.8	886,930	95.2	72.7		
Apparel	136,686	96.2	15.1	124,680	91.2	14.0	179,027	95.7	14.7		
Household goods	89,282	84.8	9.9	121,750	136.4	13.6	122,445	85.7	10.0		
Food	431,424	97.9	47.8	403,308	93.5	45.2	585,457	97.3	48.0		
Tenants	239,191	102.3	26.5	238,362	99.7	26.7	322,191	102.4	26.4		
Others	6,612	116.1	0.7	5,003	75.7	0.6	10,130	107.0	0.8		

##### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2016	Nine Months Ended Nov. 30, 2017	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	(4.1)	(2.1)	(4.2)	±0.0
Apparel	(5.9)	(4.5)	(6.3)	
Household goods	(7.8)	(0.6)	(7.1)	
Food	(2.6)	(1.8)	(2.9)	
Number of customers	(4.4)	(2.2)	(4.4)	
Average spending per customer	+0.3	+0.1	+0.3	

##### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Total	29.1	+0.3	29.5	+0.4	29.1	+0.5	30.1	+1.0
Apparel	33.1	(0.3)	33.8	+0.7	32.5	+0.2		
Household goods	30.4	+0.4	31.3	+0.9	30.2	+0.5		
Food	27.5	+0.6	27.6	+0.1	27.8	+0.6		

#### <Concerning the Business Reorganization of Ito-Yokado>

The cosmetic and drug sales areas in Ito-Yokado's household goods division were carved out in a corporate split and transferred to Seven Bi no Garden Co., LTD.; however, to facilitate a flexible sales area reorganization at Ito-Yokado, it absorbed Seven Bi no Garden Co., LTD. on March 1, 2017.

As a result, the result for nine months ended November 30, 2017 and the forecast for the fiscal year ending February 28, 2018 reflect the figures for Seven Bi no Garden Co., LTD.

Furthermore, since the forecast uses figures from after reorganizing the existing store sales, there is no impact on the existing store sales growth. The impact on the gross profit margin is negligible.

## York-Benimaru

### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	315,194	103.7	322,721	102.4	426,172	103.2	447,000	104.9
Net sales	309,687	103.6	316,697	102.3	418,729	103.1	440,000	105.1
Gross profit from operation	78,255	104.8	79,705	101.9	106,240	104.0		
SG&A expenses	68,243	103.7	70,698	103.6	92,185	103.8		
Advertising expenses	4,952	102.1	5,006	101.1	6,624	99.4		
Salaries and wages	35,865	105.0	37,417	104.3	48,472	105.5		
Land and building rent	6,997	102.4	7,165	102.4	9,378	102.6		
Depreciation and amortization*	3,315	114.5	3,784	114.1	4,519	115.0		
Utility expenses	4,060	87.0	4,016	98.9	5,413	88.3		
Others	13,051	105.1	13,310	102.0	17,777	104.7		
Operating income	10,011	113.6	9,006	90.0	14,054	105.5	14,700	104.6

\* Depreciation and amortization include amortization on intangible assets.

### [Reference] Results including Life Foods\*

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income	13,390	110.8	11,736	87.7	18,760	105.7	19,600	104.5

Note: Results including Life Foods represent internal management reporting figures.

\* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

### Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
	YOY(%)	Composition(%)	YOY(%)	Composition(%)	YOY(%)	Composition(%)	YOY(%)	YOY(%)
Net sales	309,687	103.6	316,697	102.3	418,729	103.1	440,000	105.1
Merchandise sales	266,636	103.8	272,776	102.3	360,290	103.2		
Food	240,090	104.3	247,548	103.1	325,026	103.9		
Fresh food	106,990	104.2	109,759	102.6	145,105	104.0		
Processed food	72,986	103.7	75,476	103.4	98,819	103.2		
Daily food	60,114	105.3	62,311	103.7	81,101	104.7		
Apparel	11,447	96.8	10,302	90.0	14,967	94.2		
Household goods	15,097	100.6	14,925	98.9	20,296	99.5		
Tenants	43,051	102.3	43,921	102.0	58,439	102.1		
Life Foods*	35,808	102.8	36,404	101.7	48,856	102.7		
Others	7,242	100.2	7,516	103.8	9,583	99.0		

\* Represents sales amount for delicatessen items in York-Benimaru stores.

### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2016	Nine Months Ended Nov. 30, 2017	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	+1.0	(0.6)	+0.5	+1.2
Food	+1.3	±0.0	+0.9	
Apparel	(1.7)	(10.4)	(3.9)	
Household goods	+2.2	(2.6)	+0.5	
Number of customers	+1.3	+0.4	+0.8	
Average spending per customer	(0.4)	(1.0)	(0.3)	

### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Total	25.7	+0.2	25.4	(0.3)	25.8	+0.1	26.0	+0.2
Food	25.4	+0.3	25.1	(0.3)	25.5	+0.1		
Apparel	32.2	+0.5	33.0	+0.8	31.5	+0.7		
Household goods	26.5	±0.0	26.2	(0.3)	26.8	+0.2		

#### IV. Department Store Operations

##### Sogo & Seibu

##### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	546,346	95.0	499,726	91.5	760,692	94.7	708,900	93.2
Net sales	536,949	94.9	491,068	91.5	747,951	94.6	696,200	93.1
Gross profit from operation	120,429	93.4	110,032	91.4	165,647	93.1		
SG&A expenses	122,190	94.9	110,174	90.2	161,306	94.6		
Advertising expenses	19,503	94.4	17,332	88.9	25,467	94.3		
Salaries and wages	31,721	94.9	28,450	89.7	41,770	95.0		
Land and building rent	30,538	98.6	27,927	91.5	40,523	97.9		
Depreciation and amortization*	8,116	91.2	6,796	83.7	10,664	90.7		
Utility expenses	6,689	83.3	5,920	88.5	8,473	83.1		
Others	25,622	95.6	23,746	92.7	34,406	95.1		
Operating income	(1,761)	-	(142)	-	4,341	58.6	5,000	115.2

\* Depreciation and amortization include amortization on intangible assets.

##### Sales results of major stores

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Ikebukuro (flagship store)	133,549	98.1	132,891	99.5	186,597	98.2		
Yokohama	78,290	95.8	79,009	100.9	109,690	96.1		
Chiba	52,278	96.0	53,253	101.9	73,381	96.5		
Hiroshima	29,653	96.6	29,233	98.6	41,438	96.1		
Shibuya	29,716	98.0	31,420	105.7	41,779	98.6		
Omiya	23,534	96.9	23,676	100.6	33,058	98.2		

Note: Store sales include corporate sales.

##### Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2016			Nine Months Ended Nov. 30, 2017			Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	536,949	94.9	100.0	491,068	91.5	100.0	747,951	94.6	100.0	696,200	93.1
Merchandise sales	374,238	93.7	69.7	341,940	91.4	69.6	524,410	93.4	70.1		
Apparel	212,518	91.9	39.6	191,549	90.1	39.0	291,470	91.9	39.0		
Household goods	55,179	93.4	10.3	51,440	93.2	10.5	75,770	93.4	10.1		
Food	106,540	97.6	19.8	98,950	92.9	20.1	157,168	96.4	21.0		
Tenants	133,035	97.4	24.8	122,907	92.4	25.0	183,696	97.4	24.6		
Corporate sales	29,676	99.1	5.5	26,221	88.4	5.3	39,844	97.9	5.3		

##### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2016	Nine Months Ended Nov. 30, 2017	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	(3.2)	+0.2	(2.7)	(0.5)

##### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Total	24.3	(0.4)	24.3	±0.0	23.9	(0.4)	24.2	+0.3
Apparel	28.8	(0.3)	28.9	+0.1	28.2	(0.5)		
Household goods	23.7	(0.1)	23.5	(0.2)	23.6	(0.1)		
Food	15.6	(0.2)	15.7	+0.1	16.0	(0.2)		

## V. Financial Services

### Seven Bank

#### Number of ATMs

##### (1) Domestic installation

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		Change		Change		Change
Total	23,164	+1,188	24,006	+842	23,353	+965
Net ATMs in the Group	20,974	+927	21,807	+833	21,232	+859
Seven-Eleven Japan	20,350	+893	21,187	+837	20,606	+829
Ito-Yokado	318	(2)	296	(22)	312	(8)
York-Benimaru	141	+33	162	+21	148	+33
York Mart	74	+4	75	+1	74	+5
Others	91	(1)	87	(4)	92	±0
Net ATMs outside the Group	2,190	+261	2,199	+9	2,121	+106

##### (2) Overseas installation

	Nine Months Ended Sep. 30, 2016		Nine Months Ended Sep. 30, 2017		Fiscal Year Ended Dec. 31, 2016	
		Change		Change		Change
North America	6,267	(108)	7,789	+1,522	6,227	(398)

#### Average number of transaction per day per ATM during the period

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		Change		Change		Change
Average number of transactions	96.3	(3.8)	94.6	(1.7)	95.6	(3.6)

#### International money transfer service

(Thousands)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		Change		Change		Change
Number of contract accounts	172	+37	210	+38	182	+38
Cumulative number of transfers	714	+132	795	+81	967	+164

#### Seven Card Service / Seven CS Card Service

#### Number of credit cards, point cards and cash cards

(10 thousands)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		Change		Change		Change
Credit cards	670	(2)	664	(6)	670	(3)
SEVEN CARD plus / SEVEN CARD	349	(5)	347	(2)	347	(4)
CLUB ON/Millennium CARD SAISON	321	+3	317	(4)	323	+1
Electronic money ( <i>nanaco</i> )	5,148	+769	5,772	+624	5,350	+807

Notes: 1. SEVEN CARD plus / SEVEN CARD and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

3. The number of *nanaco* includes the number of mobile *nanaco* holders.

## VI. Specialty Store Operations

### Seven & i Food Systems

#### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	62,179	98.6	60,599	97.5	82,562	98.5	83,200	100.8
Net sales	62,053	98.5	60,477	97.5	82,394	98.5	83,100	100.9
Gross profit from operation	39,542	97.7	38,125	96.4	52,516	97.9		
SG&A expenses	39,286	99.3	37,841	96.3	52,001	98.8		
Operating income	255	28.2	283	111.1	515	50.4	600	116.4

#### [Restaurant division] Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
Existing store sales increase	(3.6)		+0.9		(2.8)		+3.4	
Number of customers	+0.1		(1.8)		±0.0			
Average spending per customer	(3.8)		+2.8		(2.8)			

#### [Restaurant division] Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	68.5	+0.2	68.1	(0.4)	68.4	+0.2	68.0	(0.4)

\*From the fiscal year ending February 28, 2018, the restaurant division has comprised only the Denny's brand. Previous fiscal year's growth in existing store sales and merchandise gross profit margin have been changed to reflect this change.

## Nissen Holdings (Consolidated)

※The fiscal year ended February 28, 2017 is a 14-month period due to changing the fiscal year-end from December 20 to February 28.

Figures for nine months ended November 30, 2016 are for the period from December 21, 2015 to September 20, 2016.

#### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Net sales	87,169	75.1	77,189	88.6	139,226	87.7	105,900	76.1
Gross profit from operation	29,572	70.7	25,962	87.8	42,743	75.7		
SG&A expenses	37,299	75.9	28,708	77.0	57,840	89.1		
Operating income	(7,726)	-	(2,746)	-	(15,097)	-	(5,600)	-

#### [Reference] Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2016 <sup>*1</sup>		Nine Months Ended Nov. 30, 2017 <sup>*1</sup>		Fiscal Year Ended Feb. 28, 2017 <sup>*2</sup>		Fiscal Year Ending Feb. 28, 2018 (Forecast) <sup>*2</sup>	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Net sales	89,862		77,189	85.9	120,803		105,900	87.7
Gross profit from operation	30,572		25,962	84.9	35,964			
SG&A expenses	36,293		28,708	79.1	48,383			
Operating income	(5,720)		(2,746)		(12,420)		(5,600)	

\*1. Figures for nine months ended November 30, 2016 restated for the period from February 21, 2016 to November 20, 2016 for reference. YoY figures are restated for reference.

\*2. Figure for the fiscal year ended February 28, 2017 are restated for the period from February 21, 2016 to February 28, 2017 for reference. YoY projection figures are restated for reference.

## VII. Group Strategy

### (1) Seven Premium

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Sales (billions of yen)	8,750	+1,340	9,880	+1,130	11,500	+1,490	13,200	+1,700
Items	3,600	+320	3,860	+260	3,650	+350	-	-

### (2) EC sales

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
EC sales	71,925	+8,959	79,771	+7,846	97,660	+12,218	140,000	+42,340
Seven Net Shopping	10,084	+3,710	16,726	+6,642	14,104	+5,445		
Seven-Meal <sup>*1</sup>	19,653	+2,536	19,249	(404)	26,678	+3,589		
Ito-Yokado	1,725	+1,585	2,958	+1,233	2,661	+2,120		
Ito-Yokado's Net Supermarket <sup>*1</sup>	33,772	+1,548	32,920	(852)	44,735	+1,318		
Akachan Honpo <sup>*2</sup>	4,273	(536)	4,632	+359	5,617	(967)		
Sogo & Seibu	1,709	(16)	2,149	+440	2,851	+480		
LOFT	368	+287	682	+314	592	+436		
Other	341	(155)	456	+115	422	(204)		

\*1 Delivery-type service while others are mail order sales-type services.

\*2 Sales through the "omni7" website from September 2016.

## VIII. Capital Expenditures, Depreciation and Amortization of Major Companies

(Millions of yen)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
<b>Domestic convenience store operations</b>								
Seven-Eleven Japan								
Total capital expenditures	95,091	108.1	88,296	92.9	125,045	100.4	180,000	143.9
Investment to new stores	50,972	94.5	45,783	89.8	74,070	92.6		
Investment to existing stores and other	39,510	140.2	36,666	92.8	45,733	121.0		
Software development	4,608	78.3	5,846	126.9	5,241	77.6		
Depreciation and amortization	43,580	114.7	47,483	109.0	58,829	113.6	67,500	114.7
<b>Overseas convenience store operations</b>								
7-Eleven, Inc.								
Total capital expenditures	148,994	162.0	71,498	48.0	216,776	135.7	100,000	46.1
Investment to new stores and other	107,374	195.9	39,078	36.4	161,327	155.3		
Investment to existing stores and other	35,771	112.0	31,441	87.9	48,233	100.9		
Software development	5,848	112.1	978	16.7	7,216	89.2		
Depreciation and amortization	48,106	99.6	52,257	108.6	64,992	99.4	69,000	106.2
<b>Superstore operations</b>								
Ito-Yokado								
Capital expenditures	27,155	54.5	11,019	40.6	30,636	52.3	19,300	63.0
	[20,126]	[40.4]	-	-	[23,607]	[68.9]	-	-
Investment to new stores	18,093	57.9	1,713	9.5	19,032	53.9		
	[11,064]	[35.4]	-	-	[12,003]	[109.0]		
Investment to existing stores and other	8,603	69.6	8,943	104.0	11,136	70.3		
Software development	459	7.4	363	79.1	468	6.3		
Depreciation and amortization	10,360	107.9	9,437	91.1	13,654	104.0	13,050	95.6
York-Benimaru								
Total capital expenditures	9,288	105.8	9,526	102.6	12,330	115.9	15,000	121.7
Investment to new stores	6,730	116.0	6,907	102.6	8,934	128.4		
Investment to existing stores and other	2,459	87.9	2,513	102.2	3,280	94.5		
Software development	100	54.8	104	104.0	116	54.7		
Depreciation and amortization	3,315	114.5	3,784	114.1	4,519	115.0	5,200	115.1
<b>Department store operations</b>								
Sogo & Seibu								
Total capital expenditures	8,949	80.2	7,574	84.6	11,773	93.1	13,000	110.4
Investment to new stores	-	-	-	-	-	-		
Investment to existing stores and other	8,205	87.2	6,561	80.0	10,977	102.3		
Software development	744	42.4	1,013	136.2	796	41.5		
Depreciation and amortization	8,116	91.2	6,796	83.7	10,664	90.7	10,300	96.6

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

3. Depreciation and amortization include amortization on intangible assets.

4. [ ] Figures reflect sales & leaseback of assets of new stores at Ito-Yokado.

## ■ Store Information

### I . Store Openings and Closures of Major Companies

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
<b>Domestic convenience store operations</b>								
Seven-Eleven Japan	19,166	+594	19,970	+548	19,422	+850	20,122	+700
Openings	1,162		1,037		1,682		1,600	
Closures	568		489		832		900	
Relocations, etc.	459		392		670			
Terminations of contract	109		97		162			
SEVEN-ELEVEN (BEIJING) *1	207	+20	234	+15	219	+32	247	+28
Openings	28		26		40		41	
Closures	8		11		8		13	
SEVEN-ELEVEN (TIANJIN) *1	76	+6	90	+8	82	+12	118	+36
Openings	12		15		18		44	
Closures	6		7		6		8	
SEVEN-ELEVEN (CHENGDU) *1	62	+2	71	+4	67	+7	87	+20
Openings	11		12		16		29	
Closures	9		8		9		9	
<b>Overseas convenience store operations</b>								
7-Eleven, Inc. *1	8,568	+68	8,665	(42)	8,707	+207	8,687	(20)
Openings	180		114		356		200	
Closures	112		156		149		220	
<b>Superstore operations</b>								
Ito-Yokado	177	(5)	166	(5)	171	(11)	164	(7)
Openings	3		2		4		2	
Closures	8		7		15		9	
York-Benimaru	211	+6	218	+5	213	+8	221	+8
Openings	6		8		9		11	
Closures	0		3		1		3	
York Mart	78	+2	79	+1	78	+2	78	±0
Openings	2		1		2		1	
Closures	0		0		0		1	
Hua Tang Yokado Commercial *1	4	(1)	1	(1)	2	(3)	1	(1)
Openings	0		0		0		0	
Closures	1		1		3		1	
Chengdu Ito-Yokado *1	6	±0	7	+1	6	±0	7	+1
Openings	0		1		0		1	
Closures	0		0		0		0	
<b>Department store operations</b>								
Sogo & Seibu	21	(2)	17	(2)	19	(4)	15	(4)
Openings	0		0		0		0	
Closures/Transfers	2		2		4		4	
<b>Specialty store operations</b>								
Akachan Honpo	108	+5	110	+4	106	+3	109	+3
Openings	8		8		8		8	
Closures	3		4		5		5	
LOFT *2	109	+7	110	+1	109	+7	111	+2
Openings	8		7		8		8	
Closures	1		6		1		6	
Seven & i Food Systems *3	836	(15)	768	(47)	815	(36)	759	(56)
Restaurant division	389	±0	380	(6)	386	(3)	383	(3)
Openings	4		4		5		5	
Closures	4		10		8		8	
Meal provision service division	274	(1)	262	(8)	270	(5)	261	(9)
In-store and specialty store division	173	(14)	126	(33)	159	(28)	115	(44)

Note: Changes in number of stores represent the net change from the beginning of the fiscal year.

\*1. Figures are as of the end of September, or the end of December.

\*2. The number of LOFT stores includes 16 franchised stores for the nine months ended November 30, 2016, for the fiscal year ended February 28, 2017, 17 franchised stores for the nine months ended November 30, 2017.

\*3. From the fiscal year ending February 28, 2018, the restaurant division has comprised only the Denny's brand, with Famil and other brands being concentrated in the in-store and specialty store division, renamed from the fast food division. Accordingly, the number of stores for past fiscal years has been restated.

## II. Store Information on Domestic/Overseas Convenience Store Operations

### Domestic Store Network

	Nov. 2016	Feb. 2017	Nov. 2017	Change
Hokkaido	949	959	980	+21
Aomori	45	49	61	+12
Iwate	128	131	138	+7
Miyagi	388	389	398	+9
Akita	83	85	92	+7
Yamagata	170	173	176	+3
Fukushima	415	420	433	+13
Ibaraki	631	632	638	+6
Tochigi	419	422	433	+11
Gunma	457	456	458	+2
Saitama	1,125	1,140	1,178	+38
Chiba	1,034	1,055	1,078	+23
Tokyo	2,456	2,483	2,580	+97
Kanagawa	1,346	1,361	1,392	+31
Niigata	407	407	415	+8
Toyama	131	130	131	+1
Ishikawa	122	126	132	+6
Fukui	66	67	66	(1)
Yamanashi	204	207	210	+3
Nagano	439	442	452	+10
Gifu	166	167	177	+10
Shizuoka	696	703	711	+8
Aichi	1,013	1,018	1,035	+17
Mie	128	138	151	+13
Shiga	226	228	235	+7
Kyoto	320	320	330	+10
Osaka	1,106	1,140	1,171	+31
Hyogo	671	682	697	+15
Nara	138	141	143	+2
Wakayama	75	77	77	±0
Tottori	12	16	22	+6
Shimane	37	43	53	+10
Okayama	294	295	298	+3
Hiroshima	561	566	575	+9
Yamaguchi	307	307	317	+10
Tokushima	90	90	89	(1)
Kagawa	102	101	102	+1
Ehime	90	97	103	+6
Kochi	30	34	37	+3
Fukuoka	919	937	971	+34
Saga	186	185	189	+4
Nagasaki	169	172	186	+14
Kumamoto	299	308	320	+12
Oita	154	157	162	+5
Miyazaki	182	182	189	+7
Kagoshima	180	184	189	+5
Total	19,166	19,422	19,970	+548

### Global Seven-Eleven Store Network

[Consolidated subsidiaries]

	Nov. 2016	Feb. 2017	Nov. 2017	Change
Japan	19,166	19,422	19,970	+548
North America* <sup>1</sup>	8,568	8,707	8,665	(42)
U.S.A.	8,061	8,057	8,018	(39)
Canada	507	650	647	(3)
Hawaii	63	63	64	+1
China [Beijing]	207	219	234	+15
China [Tianjin]	76	82	90	+8
China [Chengdu]	62	67	71	+4
Sub-total	28,142	28,560	29,094	+534

\*1. Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Area licensees]

	Sep. 2016	Dec. 2016* <sup>2</sup>	Sep. 2017	Change
South Korea	8,405	8,556	9,140	+584
China	1,766	1,814	1,859	+45
[Hong Kong and others]* <sup>3</sup>				
China [Shanghai]	92	102	117	+15
China [Shandong]	38	38	52	+14
China [Chongqing]	28	35	44	+9
China [Zhejiang]	-	-	17	+17
Taiwan	5,087	5,107	5,197	+90
Thailand	9,411	9,542	10,152	+610
Philippines	1,840	1,995	2,172	+177
Malaysia	2,057	2,122	2,207	+85
Singapore	431	417	413	(4)
Australia	636	646	664	+18
UAE	6	7	11	+4
Vietnam	-	-	5	+5
U.S.A.	304	307	326	+19
Mexico	1,880	1,878	1,864	(14)
Norway	155	154	153	(1)
Sweden	184	183	185	+2
Denmark	187	187	183	(4)
Sub-total	32,673	33,245	34,761	+1,516

\*2. Figures for FY16/9 and FY16/12 include the number of stores in Indonesia.

\*3. Figures for China [Hong Kong and others] include Guang Dong Province and Macau.

	Nov. 2016* <sup>4</sup>	Feb. 2017* <sup>4</sup>	Nov. 2017	Change
Total worldwide	60,815	61,805	63,855	+2,050

\*4. Figures for FY16/11 and FY17/2 include the number of stores in Indonesia.

Notes: 1. Figures for overseas stores are as of the end of September, or as of the end of December.

2. As of November 30, 2017, Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan.

As of November 30, 2017, the number of 7-Eleven stores around the world including area licensees are 64,181 stores.

### III. Store Information of Superstore Operations

#### (1) Ito-Yokado

					(Square meters)
	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	<i>Shokuhinkan Shinurayasu</i> (food specialty store) (S&B)	Chiba	Jun. 28, 2017	4,725	4,725
	PRIMETREE AKAIKE	Aichi	Nov. 24, 2017	43,600	2,901
Closures	Hadano	Kanagawa	Mar. 5, 2017	-	4,511
	<i>Shokuhinkan Takaido</i> (food specialty store)	Tokyo	Mar. 12, 2017	-	875
	Kamiooka(S&B)	Kanagawa	Mar. 20, 2017	-	9,055
	Hirohata	Hyogo	Mar. 26, 2017	-	13,466
	Shinurayasu(S&B)	Chiba	May 28, 2017	-	14,276
	Nara	Nara	Sep. 10, 2017	-	15,000
	Ario Matsumoto	Nagano	Sep. 10, 2017	-	6,738
	<i>Shokuhinkan Azusawa</i> (food specialty store)	Tokyo	Jan. 21, 2018	-	1,936

In addition to the above, 1 store will be closed in the fiscal year ending February 28, 2018.

#### (2) York-Benimaru

					(Square meters)
	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	Tsuchiura-Ikutamachi	Ibaraki	Mar. 17, 2017	2,908	2,746
	Shintomioka(S&B)	Fukushima	Mar. 30, 2017	1,090	1,016
	Ochiai	Yamagata	Apr. 28, 2017	4,290	3,732
	Izumishimokawa	Fukushima	Jul. 28, 2017	2,080	1,913
	Josaimachi	Fukushima	Sep. 22, 2017	1,842	1,682
	Fukushima-Kamata	Fukushima	Oct. 27, 2017	2,091	1,920
	Kanaya	Fukushima	Nov. 17, 2017	2,514	2,312
	Moniwa	Miyagi	Nov. 23, 2017	2,353	2,189
Closures	Tomioka(S&B)	Fukushima	Mar. 30, 2017	4,298	3,119
	Dainome	Yamagata	Apr. 23, 2017	7,818	4,815
	Yonomori	Fukushima	Jul. 31, 2017	779	681

In addition to the above, 3 stores will be opened in the fiscal year ending February 28, 2018.

#### (3) China [Superstores]

					(Square meters)
	Store name	Location	Date	Sales floor space	
Opening	Meishan*	Meishan	Jan. 12, 2017	21,650	
Closure	Fengtaibeilu	Beijing	May 14, 2017	10,949	

\* Meishan store is located in Meishan City, adjacent to Chendu City. It is the seventh store of Chengdu Ito-Yokado.

Notes: S&B stands for Scrap & Build.

### IV. Store Information of Department Store Operations

					(Square meters)
	Store name	Location	Date	Sales floor space	
Transfers	Sogo Kobe	Hyogo	Oct. 1, 2017	42,563	
	SEIBU Takatsuki	Osaka	Oct. 1, 2017	38,833	
Closures	SEIBU Funabashi	Chiba	Feb. 28, 2018	42,414	
	SEIBU Odawara	Kanagawa	Feb. 28, 2018	11,763	

## V. Number of Stores by Type

### Seven-Eleven Japan

	Nine Months Ended Nov. 30, 2016			Nine Months Ended Nov. 30, 2017			Fiscal Year Ended Feb. 28, 2017		
		Change <sup>*1</sup>	Composition (%)		Change <sup>*1</sup>	Composition (%)		Change	Composition (%)
Number of stores	19,166	+594	100.0	19,970	+548	100.0	19,422	+850	100.0
Franchised stores	18,705	+634	97.6	19,488	+511	97.6	18,977	+906	97.7
Type A	4,551	+103	23.7	4,579	+25	22.9	4,554	+106	23.4
Type C	14,154	+531	73.8	14,909	+486	74.7	14,423	+800	74.3
Directly operated stores	461	(40)	2.4	482	+37	2.4	445	(56)	2.3
Open 24 hours	18,455	+432	96.3	19,166	+487	96.0	18,679	+656	96.2
With liquor license	18,919	+592	98.7	19,683	+537	98.6	19,146	+819	98.6
With cigarette license	18,397	+666	96.0	19,207	+625	96.2	18,582	+851	95.7

### 7-Eleven, Inc.

	Nine Months Ended Sep. 30, 2016			Nine Months Ended Sep. 30, 2017			Fiscal Year Ended Dec. 31, 2016		
		Change <sup>*1</sup>	Composition (%)		Change <sup>*1</sup>	Composition (%)		Change	Composition (%)
Number of stores	8,568	+68	100.0	8,665	(42)	100.0	8,707	+207	100.0
Franchised stores	6,884	+132	80.3	7,052	+44	81.4	7,008	+256	80.5
BCP stores [Type A] <sup>*2</sup>	447	+1	5.2	452	±0	5.2	452	+6	5.2
Type C	6,437	+131	75.1	6,600	+44	76.2	6,556	+250	75.3
Directly operated stores	1,684	(64)	19.7	1,613	(86)	18.6	1,699	(49)	19.5
With Gasoline station	3,266	+98	38.1	3,370	(4)	38.9	3,374	+206	38.8

\*1. Changes in number of stores represent the net change from the beginning of fiscal year.

\*2. BCP stands for Business Conversion Program.

## VI. Sales Floor Space

### Ito-Yokado

(Square meters)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,873,267	102.2	2,621,611	91.2	2,776,875	99.1
Directly managed floor space	1,570,699	98.6	1,508,518	96.0	1,508,282	94.8
Weighted average floor space	1,579,819	99.3	1,530,581	96.2	1,573,791	98.9

### York-Benimaru

(Square meters)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	652,959	101.8	669,052	102.5	656,950	102.5
Directly managed floor space	505,376	102.3	514,903	101.9	505,269	102.2
Weighted average floor space*	489,649	102.4	499,840	102.1	491,259	102.4

\* Excluding floor space of the stores which has been closed.

### Sogo & Seibu

(Square meters)

	Nine Months Ended Nov. 30, 2016		Nine Months Ended Nov. 30, 2017		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	770,189	88.4	617,618	80.2	770,189	88.4
Weighted average floor space	815,302	93.6	681,470	83.6	803,825	92.3

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, and uncertainties, and as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.