

## J. Front Retailing Consolidated Revenue Report August 2024 (IFRS)

### 1. Revenue (Sales) by Segment (% change year on year)

	(Reference) Gross sales			
	August	H1 Total	August	H1 Total
Department Store Business	5.9	13.4	6.8	14.2
SC Business	11.5	12.0	13.9	15.2
Developer Business	5.3	11.6	5.3	11.6
Payment and Finance Business	(10.1)	(3.6)	(10.1)	(3.6)
Other	(1.2)	(13.8)	(1.3)	(13.7)
<b>Total Consolidated</b>	<b>3.3</b>	<b>9.3</b>	<b>7.4</b>	<b>13.0</b>

- Notes:
1. J. Front Retailing (the "Company") has voluntarily applied the International Financial Reporting Standards (IFRS) since March 2017.
  2. Gross sales are calculated by converting sales from purchase recorded at the time of sale (*shoka shiire*) of the Department Store Business which are recognized as revenue under IFRS, into gross amount and converting the net amount of sales of the "SC Business" into tenant transaction volume (gross amount basis).
  3. Each figure of the reportable segment above is calculated based on simple sum of entities included in each segment. Therefore, intercompany transactions within each segment are not eliminated.
  4. Shintokorozawa PARCO closed on February 29, 2024.

### 2. Sales of Department Store Business (Gross sales)

#### a) Sales and Customer Traffic of Each Store (% change year on year)

	August		H1 Total	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	6.3	15.2	30.9	23.7
Daimaru Umeda	6.3	4.6	8.8	5.2
Daimaru Tokyo	6.3	(3.2)	9.8	1.2
Daimaru Kyoto	8.0	0.2	21.4	0.7
Daimaru Kobe	3.6	4.2	9.4	4.5
Daimaru Suma	3.7	(3.3)	(0.5)	(1.9)
Daimaru Ashiya	(3.8)	4.4	(0.8)	4.6
Daimaru Sapporo	20.4	0.1	20.8	(0.0)
Daimaru Shimonoseki	(3.6)	(3.6)	(4.4)	(2.3)
Matsuzakaya Nagoya	2.4	2.8	6.9	4.8
Matsuzakaya Ueno	6.2	2.8	7.2	5.4
Matsuzakaya Shizuoka	(0.0)	(4.8)	1.0	(1.0)
Matsuzakaya Takatsuki	(0.6)	2.3	1.2	5.4
<b>Total stores</b>	<b>6.6</b>	<b>2.4</b>	<b>13.7</b>	<b>4.8</b>
Corporations, head office, etc.	14.8	-	26.7	-
<b>Total Daimaru Matsuzakaya</b>	<b>6.8</b>	<b>2.4</b>	<b>14.2</b>	<b>4.8</b>
Of which: net sales of goods	6.5	-	14.0	-
Of which: real estate lease revenue	14.8	-	20.1	-
Hakata Daimaru	7.0	3.2	16.8	6.8
Kochi Daimaru	1.1	(2.4)	1.3	(1.8)
<b>Total Department Store Business</b>	<b>6.8</b>	<b>2.4</b>	<b>14.2</b>	<b>4.8</b>

b) Daimaru Matsuzakaya Department Stores Sales by Merchandise Category (% change year on year)

	Total all stores	
	August	H1 Total
Men's clothing	(0.4)	(0.0)
Women's clothing	6.4	22.3
Children's clothing	4.6	1.6
Other clothing	(10.7)	(10.8)
Total clothing	5.6	18.9
Accessories	5.0	6.9
Cosmetics	8.1	23.2
Fine arts / jewelry / precious metals	21.5	20.8
Other general goods	(10.6)	(17.4)
Total general goods	14.1	19.5
Furniture	(3.7)	(10.8)
Electric appliances	17.8	4.2
Other household goods	9.0	9.5
Total household goods	5.8	4.2
Perishable foods	0.4	(0.7)
Confectionary	1.5	1.8
Delicatessen	2.8	2.9
Other foods	(1.0)	(4.8)
Total foods	1.3	0.4
Restaurants & cafés	3.3	6.0
Services	19.6	12.5
Other	4.0	25.1
Total	6.5	14.0

3. Tenant Transaction Volume of PARCO Stores

\*\*"Tenant transaction volume" is the total value of the tenant transaction volume (sales) of PARCO stores. Previous year values are also calculated using the same standards.

a) Tenant Transaction Volume by Store (% change year on year)

	August	H1 Total
Sapporo PARCO	17.1	23.7
Sendai PARCO	15.3	8.4
Urawa PARCO	12.0	12.7
Ikebukuro PARCO	16.1	17.8
PARCO_ya Ueno	11.2	8.4
Hibarigaoka PARCO	(13.1)	(7.3)
Kichijoji PARCO	3.5	2.3
Shibuya PARCO	26.9	38.7
Kinshicho PARCO	10.1	9.9
Chofu PARCO	6.6	3.6
Matsumoto PARCO	(24.1)	(24.8)
Shizuoka PARCO	31.2	8.5
Nagoya PARCO	16.1	18.6
Shinsaibashi PARCO	42.6	50.9
Hiroshima PARCO	10.3	8.7
Fukuoka PARCO	12.7	13.9
Total all stores	13.7	14.9
Total comparable stores	16.4	18.0

Note: 1. Shintokorozawa PARCO closed on February 29, 2024.

2. Total comparable stores does not include the values of Shintokorozawa PARCO.

b) Sales by Merchandise Category (% change year on year)

	Total all stores	
	August	H1 Total
Clothing	10.2	9.3
Accessories	14.4	16.5
General goods	25.8	27.7
Foods	(4.4)	(5.6)
Restaurants & cafés	10.2	9.9
Other	11.0	19.5
Total	13.7	14.9

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