





**TOKAI Holdings Corporation** Katsuo Oguri, Representative Director, President and CEO (Code No. 3167, TSE Prime Market)

# **TOKAI Communications Corporation Full-Scale Expansion of AWS Business in the Indonesian Market** - Providing Effective AWS Solutions to Support DX Promotion -

TOKAI Communications Corporation (Headquarters: Aoi-ku, Shizuoka City, Shizuoka Prefecture, President: Tsuyoshi Takahashi, hereinafter "our company"), which is responsible for the information and communication business of our group, announces that its subsidiary, PT TOKAICOM Mitra Indonesia (Headquarters: South Jakarta City, President: Hideki Hayashi, hereinafter "TOKAICOM Mitra"), will fully expand its business related to Amazon Web Services (hereinafter "AWS") in the Indonesian market.

TOKAI Communications will continue to fully leverage the Group's data centers, wide-area fiberoptic networks, and system development capabilities to provide comprehensive ICT solutions to society.

## 1. Background and Purpose

Recently, companies in Indonesia have been promoting digital transformation (DX) to enhance their global competitiveness. Since the launch of the AWS Asia Pacific (Jakarta) Region in December 2021, the demand for optimizing security, performance, and cost in cloud utilization has been increasing.

Leveraging the expertise and know-how of our company, which is an "AWS Premier Tier Services Partner" (\*), TOKAICOM Mitra will provide one-stop services from consulting, construction, and operation for AWS implementation to local companies in Indonesia and Japanese companies operating in Indonesia. We will support efficient and effective cloud utilization and contribute to the promotion of our customers' businesses.

### 2. Overview of TOKAICOM Mitra

1.	Company Name	PT TOKAICOM Mitra Indonesia
2.	Location	South Jakarta City, Republic of Indonesia
3.	Establishment Date	April 2, 2024
4.	Capital	18 billion IDR
5.	Investment Ratio	Our company 60%, Sisnet 40%
6.	Business Overview	AWS-related business
7.	Corporate Website	https://www.tokaicom-mitra.co.id/

<sup>\*</sup> Our company has been recognized as an "AWS Premier Tier Services Partner" in the AWS Partner Network (APN) due to our long-standing achievements, high technical and support capabilities, high-quality services, and numerous success

### 3. Business Content

We provide managed services including requirements definition, design, construction, implementation support for servers and networks on AWS, migration consulting from on-premises environments and other cloud services, post-implementation training, and operational monitoring.

TOKAICOM Mitra will meet the needs of our customers in terms of business efficiency, security, availability, and scalability.

For more information about our AWS solutions, please visit our website below.

https://cloudsolution.tokai-com.co.jp/

### ■ About TOKAICOM Mitra

PT TOKAICOM Mitra Indonesia is an AWS-specialized IT consulting company established in April 2024 through a joint investment by TOKAI Communications Corporation and Indonesian IT company PT Sisnet Mitra Sejahtera. As a local subsidiary of TOKAI Communications, an "AWS Premier Tier Services Partner," we provide various AWS-related services in Indonesia.

https://www.tokaicom-mitra.co.id

#### ■About Sisnet

Since its establishment in 2004, Sisnet has been providing IT-related services to enterprise-level customers in Indonesia, focusing on on-premises infrastructure construction and operational support, as well as cloud implementation support, including monitoring, maintenance, and support for IoT devices. Leveraging its 20 years of extensive experience and accumulated know-how, Sisnet offers optimal solutions to customers in a wide range of industries, including the financial sector.

#### ■ About TOKAI Communications

TOKAI Communications Corporation, responsible for the information and communication business of the TOKAI Group, aims to "realize a prosperous life and society" as its mission. With strengths in proposal capabilities, technical skills, and support capabilities, we are working to solve the challenges of our customers and society. Utilizing our high-quality communication network, we provide optimal solutions to both corporate and individual customers, focusing on the three pillars of "cloud," "network," and "system" that support the foundation of the digital society.

https://www.tokai-com.co.jp/

\* Amazon Web Services (AWS): A cloud service provided by Amazon Web Services, Inc. in the United States.

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