

Translation

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## Summary of Consolidated Financial Results for the Six Months Ended June 30, 2024 (Based on Japanese GAAP)

August 9, 2024

Company name: GLOBAL LINK MANAGEMENT INC.  
 Stock exchange listing: Tokyo  
 Stock code: 3486 URL <https://www.global-link-m.com/>  
 Representative: CEO Daejoong Kim  
 Inquiries: General Manager of Accounting Department Takeshi Tsukada TEL 03(6415)6525  
 Scheduled date to file Semi-annual Securities Report: August 9, 2024  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: Yes

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the six months ended June 30, 2024 (from January 1, 2024 to June 30, 2024)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended June 30, 2024	17,980	(24.0)	1,180	(60.3)	925	(67.4)	548	(69.3)
Six months ended June 30, 2023	23,667	38.2	2,973	125.5	2,842	151.9	1,785	148.5

Note: Comprehensive income Six months ended June 30, 2024 ¥550 million [(69.2)%]  
 Six months ended June 30, 2023 ¥1,787 million [148.2%]

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Six months ended June 30, 2024	68.62		68.62	
Six months ended June 30, 2023	224.10		223.82	

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2024	41,557	8,717	20.9
As of December 31, 2023	32,047	8,939	27.9

Reference: Equity As of June 30, 2024 ¥8,706 million  
 As of December 31, 2023 ¥8,929 million

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended December 31, 2023	–	0.00	–	100.00	100.00
Year ending December 31, 2024	–	0.00			
Year ending December 31, 2024 (Forecast)			–	100.00	100.00

Note: Revision of cash dividend forecast most recently announced: No

### 3. Forecast of consolidated financial results for the year ending December 31, 2024 (from January 1, 2024 to December 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	60,000	45.4	5,580	21.6	5,000	17.4	3,200	11.2	400.18

Note: Revision of consolidated financial results forecast most recently announced: No

4. Notes

- (1) Significant changes in the scope of consolidation during the six months ended June 30, 2024: No
- (2) Application of special accounting methods for preparing interim consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
  - Changes in accounting policies due to other reasons: No
  - Changes in accounting estimates: No
  - Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2024	8,006,008 shares	As of December 31, 2023	7,996,544 shares
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Number of treasury shares at the end of the period

As of June 30, 2024	134 shares	As of December 31, 2023	134 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended June 30, 2024	7,999,263 shares	Six months ended June 30, 2023	7,968,977 shares
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\* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit corporation.

\* Proper use of forecasts of financial results, and other special matters

The above forecasts of financial results are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Consequently, actual business and other results may differ substantially due to various factors.

**Interim consolidated financial statements**  
**Consolidated balance sheets**

(Thousands of yen)

	As of December 31, 2023	As of June 30, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	8,648,909	5,757,807
Accounts receivable - trade	–	11,110
Real estate for sale	3,138,868	9,642,917
Real estate for sale in process	14,805,345	19,681,914
Supplies	1,510	2,062
Advance payments to suppliers	1,413,121	2,031,986
Other	226,501	361,203
Allowance for doubtful accounts	(1,891)	(1,251)
Total current assets	28,232,366	37,487,750
Non-current assets		
Property, plant and equipment	3,209,419	3,265,560
Intangible assets	86,410	67,729
Investments and other assets		
Other	521,439	736,308
Allowance for doubtful accounts	(2,100)	–
Total investments and other assets	519,339	736,308
Total non-current assets	3,815,169	4,069,598
Total assets	32,047,535	41,557,348
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	–	8,939
Short-term borrowings	2,628,042	7,959,901
Current portion of bonds payable	114,800	114,800
Current portion of long-term borrowings	8,230,907	10,685,096
Accounts payable - other	1,628,914	4,891,172
Income taxes payable	1,053,514	341,773
Provision for bonuses	–	86,579
Provision for loss on subleasing business	5,862	4,726
Other	379,697	406,417
Total current liabilities	14,041,739	24,499,407
Non-current liabilities		
Bonds payable	267,200	209,800
Long-term borrowings	8,707,854	8,003,934
Provision for loss on subleasing business	3,022	2,380
Other	88,202	124,037
Total non-current liabilities	9,066,279	8,340,152
Total liabilities	23,108,018	32,839,559
<b>Net assets</b>		
Shareholders' equity		
Share capital	568,328	582,192
Capital surplus	368,328	382,192
Retained earnings	7,992,634	7,741,911
Treasury shares	(157)	(157)
Total shareholders' equity	8,929,133	8,706,139
Non-controlling interests	10,383	11,649
Total net assets	8,939,516	8,717,789
Total liabilities and net assets	32,047,535	41,557,348

## Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

### Consolidated statements of income (cumulative)

(Thousands of yen)

	Six months ended June 30, 2023	Six months ended June 30, 2024
Net sales	23,667,009	17,980,952
Cost of sales	19,179,079	15,142,510
Gross profit	4,487,930	2,838,442
Selling, general and administrative expenses	1,514,406	1,658,130
Operating profit	2,973,524	1,180,312
Non-operating income		
Share of profit of entities accounted for using equity method	7,748	–
Gain on investments in investment partnerships	72,997	–
Other	8,590	3,502
Total non-operating income	89,336	3,502
Non-operating expenses		
Interest expenses	191,069	206,956
Share of loss of entities accounted for using equity method	–	4,803
Commission expenses	27,486	41,488
Other	2,066	5,194
Total non-operating expenses	220,622	258,443
Ordinary profit	2,842,238	925,371
Extraordinary losses		
Loss on retirement of non-current assets	–	2,189
Total extraordinary losses	–	2,189
Profit before income taxes	2,842,238	923,182
Income taxes - current	1,069,398	296,679
Income taxes - deferred	(14,271)	76,318
Total income taxes	1,055,127	372,997
Profit	1,787,111	550,184
Profit attributable to non-controlling interests	1,250	1,266
Profit attributable to owners of parent	1,785,861	548,918

## Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Six months ended June 30, 2023	Six months ended June 30, 2024
Profit	1,787,111	550,184
Comprehensive income	1,787,111	550,184
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,785,861	548,918
Comprehensive income attributable to non-controlling interests	1,250	1,266

## Consolidated statements of cash flows

(Thousands of yen)

	Six months ended June 30, 2023	Six months ended June 30, 2024
Cash flows from operating activities		
Profit before income taxes	2,842,238	923,182
Share of loss (profit) of entities accounted for using equity method	(7,748)	4,803
Loss on retirement of non-current assets	–	2,189
Loss (gain) on investments in investment partnerships	(72,997)	–
Depreciation	49,957	52,752
Share-based payment expenses	14,033	13,939
Increase (decrease) in allowance for doubtful accounts	(59)	(2,740)
Increase(decrease) Sublease loss Business loss allowance	(1,718)	(1,778)
Interest and dividend income	(26)	(81)
Interest expenses	191,069	206,956
Decrease (increase) in inventories	5,766,407	(11,381,392)
Decrease (increase) in advance payments to suppliers	4,031	(618,864)
Increase (decrease) in accounts payable - other	(407,462)	3,261,516
Other, net	118,592	16,306
Subtotal	8,496,317	(7,523,211)
Interest and dividends received	26	81
Interest paid	(176,902)	(181,060)
Income taxes paid	(651,308)	(954,440)
Net cash provided by (used in) operating activities	7,668,132	(8,658,630)
Cash flows from investing activities		
Decrease (increase) in time deposits	20,799	8,999
Proceeds from divestments	21,503	–
Purchase of investment securities	–	(245,500)
Purchase of property, plant and equipment	(4,708)	(90,478)
Purchase of intangible assets	(7,544)	–
Payments of leasehold and guarantee deposits	–	(54,188)
Other, net	–	1,078
Net cash provided by (used in) investing activities	30,050	(380,089)
Cash flows from financing activities		
Proceeds from short-term borrowings	6,953,400	11,485,444
Repayments of short-term borrowings	(9,060,202)	(5,947,843)
Proceeds from long-term borrowings	3,453,406	5,805,221
Repayments of long-term borrowings	(4,564,855)	(4,328,540)
Redemption of bonds	(24,000)	(57,400)
Dividends paid	(417,475)	(799,522)
Other, net	(417)	(742)
Net cash provided by (used in) financing activities	(3,660,143)	6,156,617
Net increase (decrease) in cash and cash equivalents	4,038,039	(2,882,102)
Cash and cash equivalents at beginning of period	3,451,734	8,571,907
Cash and cash equivalents at end of period	7,489,773	5,689,805